

## Other Initiatives

In 2012 the bank focused on investing in infrastructure development required to ensure dynamic and sustainable social development in Russia.

In this area we see the following important lines of activity:

- developing electronic auction infrastructure;
- performing the functions of a carbon unit operator.

### Developing electronic auction infrastructure

In 2012 the bank continued successful implementation of the nation-wide project designed to create and maintain Sberbank's electronic trading platform CJSC Sberbank-AST for organizing electronic auctions for federal, regional and municipal government customers with a view to raise competition, procurement transparency, and fight corruption.

Indicators	2010	2011	2012
Number of announced tenders	78,053	523,211	586,929
Total value of announced tenders (mln RUB)	410,434	2,068,004	1,977,371
Suppliers accredited to obtain access to electronic tenders	34,378	93,224	65,990
ZAO Sberbank-AST's share in total government procurement through electronic tenders (%)	56	61.4	55.8



Principal results of the project in 2012:

- a new uniform electronic trading platform launched in the business trading segment including the tenders held in accordance with applicable laws. Convenient user interface and flexible accounting system developed based on a universal trading platform;
- the company's leadership position maintained among the five electronic platform operators selected by the Russian government for placing federal and municipal orders: over 58% in terms of announced tenders, and more than 50% in terms of value of orders placed by federal and municipal agencies of the Russian Federation.

Ministry of Economic Development of the Russian Federation and CJSC Sberbank-AST signed a contract to provide services in supporting and maintaining the official web-site of the Russian Federation in part related to organization of government procurement orders. CJSC Sberbank-AST is the leader among electronic trading platforms accredited by the Ministry. Last year, government tenders held on CJSC Sberbank-AST's platform demonstrated a 1.5x growth.

## Performing the functions of a carbon unit operator

Pursuant to Resolution of the Government of the Russian Federation No 780 of 15 September

2011, Sberbank performed the functions of a carbon unit operator including expert evaluation of Russian investors' requests to assign their projects the status of a project implemented in accordance with Article 6 of the Kyoto Protocol to the United Nations Framework Convention on Climate Change („joint implementation project”).

In 2012 the bank evaluated 97 projects in the field of plant and equipment upgrade in the energy sector, oil & gas, metallurgy, construction materials, chemical industries. Total volume of expected carbon emissions reaches 234 mln units.

In 2012 Russian investors initiated trading in 187.8 mln carbon units. The bank has concluded and performed carbon unit trading agreements under joint implementation projects of 44 Russian investors.

	2011	2012
Number of joint implementation projects accepted for valuation	20	97
Total emission reduction of the projects accepted for valuation (tonnes of CO2 equivalent)	56 mln	234 mln
Number of Emission Reduction Units traded	20 mln	188 mln

