

# Sources of Revenue

# 1997

Issued August 2000

EC97F53S-LS

## 1997 Economic Census

*Real Estate and Rental and Leasing*

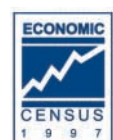
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Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Steven M. Roman**, Chief, Utilities and Financial Census Branch, assisted by **Faye A. Jacobs** and **Laurie G. Torene**. Primary staff assistance was provided by **Vannah L. Beatty**, **Diane Carodiskey-Beeson**, **Robert S. Benedik**, **Sandra K. Creech**, **Michael J. Garger**, **Andrew N. Lampton**, **Juan P. Matias**, **Kathryn H. Miller**, **Susan K. Pozzanghera**, **William R. Samples**, and **Charles T. Spradlin**.

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**U.S. Department of Commerce**

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Secretary

**Robert L. Mallett,**

Deputy Secretary

**Economics**

**and Statistics**

**Administration**

**Robert J. Shapiro,**

Under Secretary for

Economic Affairs

**U.S. CENSUS BUREAU**

**Kenneth Prewitt,**

Director



**Economics  
and Statistics  
Administration**

**Robert J. Shapiro,**  
Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

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Director

**William G. Barron,**  
Deputy Director

**Paula J. Schneider,**  
Principal Associate Director  
for Programs

**Frederick T. Knickerbocker,**  
Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Carole A. Ambler,**  
Chief, Service Sector  
Statistics Division

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-- Not applicable for this report.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

|       |                                |
|-------|--------------------------------|
| 21    | Mining                         |
| 22    | Utilities                      |
| 23    | Construction                   |
| 31-33 | Manufacturing                  |
| 42    | Wholesale Trade                |
| 44-45 | Retail Trade                   |
| 48-49 | Transportation and Warehousing |
| 51    | Information                    |

|    |  |
|----|--|
| 52 | Finance and Insurance  |
| 53 | Real Estate and Rental and Leasing                                       |
| 54 | Professional, Scientific, and Technical Services                         |
| 55 | Management of Companies and Enterprises                                  |
| 56 | Administrative and Support and Waste Management and Remediation Services |
| 61 | Educational Services   |
| 62 | Health Care and Social Assistance  |
| 71 | Arts, Entertainment, and Recreation                                      |
| 72 | Accommodation and Foodservices   |
| 81 | Other Services (except Public Administration)                            |

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

|   |  |
|---|--|
| A | Standard error of 100 percent or more.   |
| D | Withheld to avoid disclosing data of individual companies; data are included in higher level totals. |
| F | Exceeds 100 percent because data include establishments with payroll exceeding revenue.              |
| N | Not available or not comparable.   |
| Q | Revenue not collected at this level of detail for multiestablishment firms.                          |
| S | Withheld because estimates did not meet publication standards.                                       |

|      |  |
|------|--|
| V    | Represents less than 50 vehicles or .05 percent.                           |
| X    | Not applicable.  |
| Y    | Disclosure withheld because of insufficient coverage of merchandise lines. |
| Z    | Less than half the unit shown.   |
| a    | 0 to 19 employees.   |
| b    | 20 to 99 employees.  |
| c    | 100 to 249 employees.  |
| e    | 250 to 499 employees.  |
| f    | 500 to 999 employees.  |
| g    | 1,000 to 2,499 employees.  |
| h    | 2,500 to 4,999 employees.  |
| i    | 5,000 to 9,999 employees.  |
| j    | 10,000 to 24,999 employees.  |
| k    | 25,000 to 49,999 employees.  |
| l    | 50,000 to 99,999 employees.  |
| m    | 100,000 employees or more.   |
| p    | 10 to 19 percent estimated.  |
| q    | 20 to 29 percent estimated.  |
| r    | Revised.   |
| s    | Sampling error exceeds 40 percent.   |
| nec  | Not elsewhere classified.  |
| nsk  | Not specified by kind.   |
| –    | Represents zero (page image/print only).                                   |
| (CC) | Consolidated city.   |
| (IC) | Independent city.  |



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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53</b>              | <b>Real estate &amp; rental &amp; leasing</b>                                       | <b>288 273</b>                             | <b>X</b>                | <b>240 917 556</b>            | <b>X</b>                        | <b>100.0</b>                    | <b>71.9</b>  |
| 0210                   | Interest income   | 592  | 5 854 567               | 431 790                       | 7.4                             | .2                              | X  |
| 0400                   | Dividend income   | 147  | 836 852                 | 111 436                       | 13.3                            | Z                               | X  |
| 0410                   | Royalty income  | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 4.3                             | X  |
| 0490                   | Gains (losses) from assets sold or traded   | 125  | 883 846                 | 37 894                        | 4.3                             | Z                               | X  |
| 0500                   | Net investment income (excluding dividends and interest)                            | 38   | 136 726                 | 7 654                         | 5.6                             | Z                               | X  |
| 0520                   | Asset/portfolio management fees   | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment                          | 105  | 375 572                 | 10 734                        | 2.9                             | Z                               | X  |
| 2000                   | Gross rents from real property owned by this establishment                          | 113 988                                    | 88 420 412              | 77 855 902                    | 88.1                            | 32.3                            | X  |
| 2100                   | Real estate brokerage fees and commissions  | 79 138                                     | 49 912 767              | 38 509 682                    | 77.2                            | 16.0                            | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc.     | 5 370                                      | 5 826 798               | 650 920                       | 11.2                            | .3                              | X  |
| 2200                   | Property management fees  | 48 455                                     | 33 300 345              | 17 635 292                    | 53.0                            | 7.3                             | X  |
| 2210                   | Real estate asset management fees   | 4 870                                      | 3 979 355               | 1 769 759                     | 44.5                            | .7                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures                  | 11 366                                     | 6 924 068               | 1 989 545                     | 28.7                            | .8                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments                            | 3 399                                      | 799 717                 | 123 337                       | 15.4                            | .1                              | X  |
| 2240                   | Real estate consulting fees   | 7 925                                      | 6 717 939               | 2 186 463                     | 32.5                            | .9                              | X  |
| 2250                   | Real estate escrow services   | 1 213                                      | 505 620                 | 475 721                       | 94.1                            | .2                              | X  |
| 2260                   | Real estate fiduciary fees  | 37   | 35 535                  | 30 953                        | 87.1                            | Z                               | X  |
| 2270                   | Real estate appraisal fees  | 14 398                                     | 4 598 232               | 2 947 612                     | 64.1                            | 1.2                             | X  |
| 2280                   | Real estate listing service fees  | 490  | 249 297                 | 198 110                       | 79.5                            | .1                              | X  |
| 2290                   | Real estate auction fees and commissions  | 1 590                                      | 969 842                 | 288 708                       | 29.8                            | .1                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients                       | 836  | 2 189 681               | 269 179                       | 12.3                            | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises               | 15 370                                     | 12 111 020              | 225 981                       | 1.9                             | .1                              | X  |
| 2420                   | Insurance and annuity commissions   | 695  | 600 624                 | 47 485                        | 7.9                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others              | 7 163                                      | 6 123 927               | 760 796                       | 12.4                            | .3                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment                   | 4 723                                      | 9 050 691               | 2 281 538                     | 25.2                            | .9                              | X  |
| 2450                   | Other investment income (net)   | 6 315                                      | 8 334 152               | 941 821                       | 11.3                            | .4                              | X  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing | 10 991                                     | 29 371 485              | 26 527 397                    | 90.3                            | 11.0                            | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing                        | 82   | 761 258                 | 18 776                        | 2.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing             | 14 503                                     | 31 194 206              | 26 957 662                    | 86.4                            | 11.2                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 43 393                                     | 19 727 085              | 14 929 534                    | 75.7                            | 6.2                             | X  |
| 2700                   | Interest income   | 27 223                                     | 36 198 474              | 1 263 946                     | 3.5                             | .5                              | X  |
| 2710                   | Repair and maintenance services   | 3 620                                      | 8 269 769               | 811 072                       | 9.8                             | .3                              | X  |
| 2720                   | Sales of merchandise  | 33 395                                     | 25 511 666              | 4 162 049                     | 16.3                            | 1.7                             | X  |
| 9810                   | Other revenue   | 46 447                                     | 60 873 051              | 6 114 920                     | 10.0                            | 2.5                             | X  |
| <b>531</b>             | <b>Real estate</b>  | <b>221 650</b>                             | <b>X</b>                | <b>153 274 907</b>            | <b>X</b>                        | <b>100.0</b>                    | <b>69.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment                          | 113 988                                    | 88 420 412              | 77 855 902                    | 88.1                            | 50.8                            | X  |
| 2100                   | Real estate brokerage fees and commissions  | 79 138                                     | 49 912 767              | 38 509 682                    | 77.2                            | 25.1                            | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc.     | 5 370                                      | 5 826 798               | 650 920                       | 11.2                            | .4                              | X  |
| 2200                   | Property management fees  | 48 455                                     | 33 300 345              | 17 635 292                    | 53.0                            | 11.5                            | X  |
| 2210                   | Real estate asset management fees   | 4 870                                      | 3 979 355               | 1 769 759                     | 44.5                            | 1.2                             | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures                  | 11 366                                     | 6 924 068               | 1 989 545                     | 28.7                            | 1.3                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments                            | 3 399                                      | 799 717                 | 123 337                       | 15.4                            | .1                              | X  |
| 2240                   | Real estate consulting fees   | 7 925                                      | 6 717 939               | 2 186 463                     | 32.5                            | 1.4                             | X  |
| 2250                   | Real estate escrow services   | 1 213                                      | 505 620                 | 475 721                       | 94.1                            | .3                              | X  |
| 2260                   | Real estate fiduciary fees  | 37   | 35 535                  | 30 953                        | 87.1                            | Z                               | X  |
| 2270                   | Real estate appraisal fees  | 14 398                                     | 4 598 232               | 2 947 612                     | 64.1                            | 1.9                             | X  |
| 2280                   | Real estate listing service fees  | 490  | 249 297                 | 198 110                       | 79.5                            | .1                              | X  |
| 2290                   | Real estate auction fees and commissions  | 1 590                                      | 969 842                 | 288 708                       | 29.8                            | .2                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients                       | 836  | 2 189 681               | 269 179                       | 12.3                            | .2                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises               | 15 370                                     | 12 111 020              | 225 981                       | 1.9                             | .1                              | X  |
| 2420                   | Insurance and annuity commissions   | 695  | 600 624                 | 47 485                        | 7.9                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others              | 7 163                                      | 6 123 927               | 760 796                       | 12.4                            | .5                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment                   | 4 723                                      | 9 050 691               | 2 281 538                     | 25.2                            | 1.5                             | X  |
| 2450                   | Other investment income (net)   | 6 315                                      | 8 334 152               | 941 821                       | 11.3                            | .6                              | X  |
| 2700                   | Interest income   | 26 819                                     | 32 534 641              | 1 068 510                     | 3.3                             | .7                              | X  |
| 9810                   | Other revenue   | 32 383                                     | 36 658 762              | 3 017 593                     | 8.2                             | 2.0                             | X  |
| <b>5311</b>            | <b>Lessors of real estate</b>   | <b>110 226</b>                             | <b>X</b>                | <b>85 791 328</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.4</b>  |
| 2000                   | Gross rents from real property owned by this establishment                          | 110 207                                    | 85 780 972              | 77 487 897                    | 90.3                            | 90.3                            | 64.4   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents                    | 53 393                                     | 39 029 141              | 33 595 237                    | 86.1                            | 39.2                            | X  |
| 2002                   | Other residential properties—gross rents  | 13 174                                     | 5 514 739               | 2 794 146                     | 50.7                            | 3.3                             | X  |
| 2003                   | Manufactured (mobile) home sites—gross rents  | 11 670                                     | 5 735 120               | 4 179 335                     | 72.9                            | 4.9                             | X  |
| 2004                   | Office/professional buildings—gross rents   | 20 066                                     | 27 377 487              | 17 512 372                    | 64.0                            | 20.4                            | X  |
| 2005                   | Retail and shopping center properties—gross rents                                   | 12 942                                     | 17 013 442              | 9 773 817                     | 57.4                            | 11.4                            | X  |
| 2006                   | Industrial buildings—gross rents  | 4 683                                      | 6 242 352               | 3 038 505                     | 48.7                            | 3.5                             | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents                                     | 7 897                                      | 3 549 313               | 2 467 213                     | 69.5                            | 2.9                             | X  |
| 2008                   | Other nonresidential buildings—gross rents  | 5 337                                      | 4 972 610               | 2 858 555                     | 57.5                            | 3.3                             | X  |
| 2009                   | All other real property—gross rents   | 4 639                                      | 4 428 394               | 1 268 717                     | 28.7                            | 1.5                             | X  |
| 2100                   | Real estate brokerage fees and commissions  | 7 637                                      | 4 942 029               | 1 549 178                     | 31.3                            | 1.8                             | 69.6   |
| 2101                   | Residential property sales—brokerage fees and commissions                           | 1 578                                      | 886 142                 | 97 884                        | 11.0                            | .1                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions                          | 3 407                                      | 1 527 854               | 560 925                       | 36.7                            | .7                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions                        | 338  | 418 057                 | 48 077                        | 11.5                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions                       | 2 408                                      | 1 894 538               | 620 132                       | 32.7                            | .7                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions                                | 996  | 677 433                 | 222 160                       | 32.8                            | .3                              | X  |
| 2200                   | Property management fees  | 2 751                                      | 4 853 846               | 333 419                       | 6.9                             | .4                              | X  |
| 2270                   | Real estate appraisal fees  | 43   | 18 392                  | 2 012                         | 10.9                            | Z                               | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients                       | 613  | 1 817 673               | 220 711                       | 12.1                            | .3                              | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code<br>and<br>RL code | Kind of business and source of revenue                                 | Establishments reporting source of<br>revenue |                            | Revenue from specified source    |                                    |                                    | Revenue of<br>establishments<br>reporting sources<br>of revenue as<br>percent of total<br>revenue |
|------------------------------|--|---|----------------------------|----------------------------------|------------------------------------|------------------------------------|---|
|                              |  | Number  | Total revenue<br>(\$1,000) | Amount <sup>1</sup><br>(\$1,000) | As percent of total revenue of—    |                                    |   |
|                              |  |   |                            |                                  | Establishments<br>reporting source | All<br>establishments <sup>1</sup> |   |
| <b>5311</b>                  | <b>Lessors of real estate—Con.</b>                                     |   |                            |                                  |                                    |                                    |   |
| 2410                         | Receipts (commissions) from operators of concessions on your premises  | 15 370  | 12 111 020                 | 225 981                          | 1.9                                | .3                                 | X   |
| 2430                         | Revenue from construction, remodeling, and repair work done for others | 1 304   | 2 158 696                  | 234 158                          | 10.8                               | .3                                 | X   |
| 2440                         | Net gains from sales of real property owned by this establishment      | 4 723   | 9 050 691                  | 2 281 538                        | 25.2                               | 2.7                                | X   |
| 2450                         | Other investment income (net)  | 6 315   | 8 334 152                  | 941 821                          | 11.3                               | 1.1                                | X   |
| 2700                         | Interest income  | 26 819  | 32 534 641                 | 1 068 510                        | 3.3                                | 1.2                                | X   |
| 9810                         | Other revenue  | 14 726  | 20 145 516                 | 1 446 103                        | 7.2                                | 1.7                                | X   |
| <b>53111</b>                 | <b>Lessors of residential buildings &amp; dwellings</b>                | <b>59 718</b>                                 | <b>X</b>                   | <b>39 621 284</b>                | <b>X</b>                           | <b>100.0</b>                       | <b>66.2</b>   |
| 2000                         | Gross rents from real property owned by this establishment             | 59 699  | 39 610 928                 | 37 482 292                       | 94.6                               | 94.6                               | 60.0  |
| 2001                         | Apartments with 5 or more housing units per building—gross rents       | 52 144  | 36 965 658                 | 33 271 277                       | 90.0                               | 84.0                               | X   |
| 2002                         | Other residential properties—gross rents                               | 9 928   | 3 932 592                  | 2 677 952                        | 68.1                               | 6.8                                | X   |
| 2003                         | Manufactured (mobile) home sites—gross rents                           | 2 381   | 1 359 572                  | 349 636                          | 25.7                               | .9                                 | X   |
| 2004                         | Office/professional buildings—gross rents                              | 3 614   | 3 606 257                  | 376 536                          | 10.4                               | 1.0                                | X   |
| 2005                         | Retail and shopping center properties—gross rents                      | 3 247   | 3 602 248                  | 584 478                          | 16.2                               | 1.5                                | X   |
| 2006                         | Industrial buildings—gross rents                                       | 409   | 527 983                    | 126 631                          | 24.0                               | .3                                 | X   |
| 2007                         | Self-service storage/miniwarehouses—gross rents                        | 231   | 155 860                    | 16 677                           | 10.7                               | Z                                  | X   |
| 2008                         | Other nonresidential buildings—gross rents                             | 445   | 448 846                    | 35 360                           | 7.9                                | .1                                 | X   |
| 2009                         | All other real property—gross rents                                    | 484   | 601 946                    | 43 745                           | 7.3                                | .1                                 | X   |
| 2100                         | Real estate brokerage fees and commissions                             | 3 934   | 1 829 097                  | 637 573                          | 34.9                               | 1.6                                | 64.9  |
| 2101                         | Residential property sales—brokerage fees and commissions              | 1 025   | 472 159                    | 69 490                           | 14.7                               | .2                                 | X   |
| 2102                         | Residential property rental—brokerage fees and commissions             | 2 533   | 1 166 316                  | 506 667                          | 43.4                               | 1.3                                | X   |
| 2103                         | Nonresidential property sales—brokerage fees and commissions           | 158   | 119 814                    | 14 286                           | 11.9                               | Z                                  | X   |
| 2104                         | Nonresidential property rental—brokerage fees and commissions          | 310   | 158 639                    | 30 254                           | 19.1                               | .1                                 | X   |
| 2105                         | Land sales and rental—brokerage fees and commissions                   | 265   | 119 008                    | 16 876                           | 14.2                               | Z                                  | X   |
| 2200                         | Property management fees   | 1 336   | 1 637 152                  | 122 559                          | 7.5                                | .3                                 | X   |
| 2270                         | Real estate appraisal fees   | 26  | 15 341                     | 1 608                            | 10.5                               | Z                                  | X   |
| 2400                         | Hotel operation: rental of guestrooms and units to transients          | 322   | 454 783                    | 48 293                           | 10.6                               | .1                                 | X   |
| 2410                         | Receipts (commissions) from operators of concessions on your premises  | 13 837  | 9 645 190                  | 134 180                          | 1.4                                | .3                                 | X   |
| 2430                         | Revenue from construction, remodeling, and repair work done for others | 367   | 425 796                    | 39 609                           | 9.3                                | .1                                 | X   |
| 2440                         | Net gains from sales of real property owned by this establishment      | 1 554   | 1 477 865                  | 353 933                          | 23.9                               | .9                                 | X   |
| 2450                         | Other investment income (net)  | 3 476   | 2 353 514                  | 120 862                          | 5.1                                | .3                                 | X   |
| 2700                         | Interest income  | 15 208  | 13 545 982                 | 288 166                          | 2.1                                | .7                                 | X   |
| 9810                         | Other revenue  | 8 819   | 8 852 227                  | 392 209                          | 4.4                                | 1.0                                | X   |
| <b>531110</b>                | <b>Lessors of residential buildings &amp; dwellings</b>                | <b>59 718</b>                                 | <b>X</b>                   | <b>39 621 284</b>                | <b>X</b>                           | <b>100.0</b>                       | <b>66.2</b>   |
| 2000                         | Gross rents from real property owned by this establishment             | 59 699  | 39 610 928                 | 37 482 292                       | 94.6                               | 94.6                               | 60.0  |
| 2001                         | Apartments with 5 or more housing units per building—gross rents       | 52 144  | 36 965 658                 | 33 271 277                       | 90.0                               | 84.0                               | X   |
| 2002                         | Other residential properties—gross rents                               | 9 928   | 3 932 592                  | 2 677 952                        | 68.1                               | 6.8                                | X   |
| 2003                         | Manufactured (mobile) home sites—gross rents                           | 2 381   | 1 359 572                  | 349 636                          | 25.7                               | .9                                 | X   |
| 2004                         | Office/professional buildings—gross rents                              | 3 614   | 3 606 257                  | 376 536                          | 10.4                               | 1.0                                | X   |
| 2005                         | Retail and shopping center properties—gross rents                      | 3 247   | 3 602 248                  | 584 478                          | 16.2                               | 1.5                                | X   |
| 2006                         | Industrial buildings—gross rents                                       | 409   | 527 983                    | 126 631                          | 24.0                               | .3                                 | X   |
| 2007                         | Self-service storage/miniwarehouses—gross rents                        | 231   | 155 860                    | 16 677                           | 10.7                               | Z                                  | X   |
| 2008                         | Other nonresidential buildings—gross rents                             | 445   | 448 846                    | 35 360                           | 7.9                                | .1                                 | X   |
| 2009                         | All other real property—gross rents                                    | 484   | 601 946                    | 43 745                           | 7.3                                | .1                                 | X   |
| 2100                         | Real estate brokerage fees and commissions                             | 3 934   | 1 829 097                  | 637 573                          | 34.9                               | 1.6                                | 64.9  |
| 2101                         | Residential property sales—brokerage fees and commissions              | 1 025   | 472 159                    | 69 490                           | 14.7                               | .2                                 | X   |
| 2102                         | Residential property rental—brokerage fees and commissions             | 2 533   | 1 166 316                  | 506 667                          | 43.4                               | 1.3                                | X   |
| 2103                         | Nonresidential property sales—brokerage fees and commissions           | 158   | 119 814                    | 14 286                           | 11.9                               | Z                                  | X   |
| 2104                         | Nonresidential property rental—brokerage fees and commissions          | 310   | 158 639                    | 30 254                           | 19.1                               | .1                                 | X   |
| 2105                         | Land sales and rental—brokerage fees and commissions                   | 265   | 119 008                    | 16 876                           | 14.2                               | Z                                  | X   |
| 2200                         | Property management fees   | 1 336   | 1 637 152                  | 122 559                          | 7.5                                | .3                                 | X   |
| 2270                         | Real estate appraisal fees   | 26  | 15 341                     | 1 608                            | 10.5                               | Z                                  | X   |
| 2400                         | Hotel operation: rental of guestrooms and units to transients          | 322   | 454 783                    | 48 293                           | 10.6                               | .1                                 | X   |
| 2410                         | Receipts (commissions) from operators of concessions on your premises  | 13 837  | 9 645 190                  | 134 180                          | 1.4                                | .3                                 | X   |
| 2430                         | Revenue from construction, remodeling, and repair work done for others | 367   | 425 796                    | 39 609                           | 9.3                                | .1                                 | X   |
| 2440                         | Net gains from sales of real property owned by this establishment      | 1 554   | 1 477 865                  | 353 933                          | 23.9                               | .9                                 | X   |
| 2450                         | Other investment income (net)  | 3 476   | 2 353 514                  | 120 862                          | 5.1                                | .3                                 | X   |
| 2700                         | Interest income  | 15 208  | 13 545 982                 | 288 166                          | 2.1                                | .7                                 | X   |
| 9810                         | Other revenue  | 8 819   | 8 852 227                  | 392 209                          | 4.4                                | 1.0                                | X   |
| <b>53112</b>                 | <b>Lessors of nonresidential buildings (except miniwarehouses)</b>     | <b>31 497</b>                                 | <b>X</b>                   | <b>38 105 057</b>                | <b>X</b>                           | <b>100.0</b>                       | <b>75.6</b>   |
| 2000                         | Gross rents from real property owned by this establishment             | 31 497  | 38 105 057                 | 32 606 163                       | 85.6                               | 85.6                               | 69.1  |
| 2001                         | Apartments with 5 or more housing units per building—gross rents       | 1 036   | 1 873 015                  | 293 154                          | 15.7                               | .8                                 | X   |
| 2002                         | Other residential properties—gross rents                               | 2 651   | 1 299 845                  | 93 740                           | 7.2                                | .2                                 | X   |
| 2003                         | Manufactured (mobile) home sites—gross rents                           | 150   | 85 946                     | 13 253                           | 15.4                               | Z                                  | X   |
| 2004                         | Office/professional buildings—gross rents                              | 15 998  | 23 511 957                 | 17 103 642                       | 72.7                               | 44.9                               | X   |
| 2005                         | Retail and shopping center properties—gross rents                      | 9 499   | 13 276 712                 | 9 171 502                        | 69.1                               | 24.1                               | X   |
| 2006                         | Industrial buildings—gross rents                                       | 4 188   | 5 591 577                  | 2 894 141                        | 51.8                               | 7.6                                | X   |
| 2007                         | Self-service storage/miniwarehouses—gross rents                        | 339   | 479 098                    | 52 612                           | 11.0                               | .1                                 | X   |
| 2008                         | Other nonresidential buildings—gross rents                             | 4 620   | 4 383 828                  | 2 811 620                        | 64.1                               | 7.4                                | X   |
| 2009                         | All other real property—gross rents                                    | 1 025   | 2 410 455                  | 172 499                          | 7.2                                | .5                                 | X   |
| 2100                         | Real estate brokerage fees and commissions                             | 2 478   | 2 558 849                  | 810 445                          | 31.7                               | 2.1                                | 75.1  |
| 2101                         | Residential property sales—brokerage fees and commissions              | 83  | 124 952                    | 12 211                           | 9.8                                | Z                                  | X   |
| 2102                         | Residential property rental—brokerage fees and commissions             | 475   | 224 373                    | 10 124                           | 4.5                                | Z                                  | X   |
| 2103                         | Nonresidential property sales—brokerage fees and commissions           | 132   | 268 127                    | 27 099                           | 10.1                               | .1                                 | X   |
| 2104                         | Nonresidential property rental—brokerage fees and commissions          | 1 942   | 1 679 921                  | 569 834                          | 33.9                               | 1.5                                | X   |
| 2105                         | Land sales and rental—brokerage fees and commissions                   | 550   | 503 138                    | 191 177                          | 38.0                               | .5                                 | X   |
| 2200                         | Property management fees   | 1 299   | 3 052 512                  | 201 795                          | 6.6                                | .5                                 | X   |
| 2270                         | Real estate appraisal fees   | 9   | 2 080                      | 375                              | 18.0                               | Z                                  | X   |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53112</b>           | <b>Lessors of nonresidential buildings (except miniwarehouses)—Con.</b>          |  |                         |                               |                                 |                                 |  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients . . . . .          | 133  | 1 285 781               | 166 520                       | 13.0                            | .4                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises . . . . .  | 674  | 1 669 601               | 76 369                        | 4.6                             | .2                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others . . . . . | 470  | 1 535 953               | 149 296                       | 9.7                             | .4                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment . . . . .      | 1 932                                      | 6 902 970               | 1 792 276                     | 26.0                            | 4.7                             | X  |
| 2450                   | Other investment income (net) . . . . .  | 2 078                                      | 5 460 683               | 771 026                       | 14.1                            | 2.0                             | X  |
| 2700                   | Interest income . . . . .  | 6 895                                      | 16 421 268              | 686 098                       | 4.2                             | 1.8                             | X  |
| 9810                   | Other revenue . . . . .  | 3 410                                      | 9 410 414               | 844 694                       | 9.0                             | 2.2                             | X  |
| <b>531120</b>          | <b>Lessors of nonresidential buildings (except miniwarehouses)</b>               | <b>31 497</b>                              | <b>X</b>                | <b>38 105 057</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>75.6</b>  |
| 2000                   | Gross rents from real property owned by this establishment . . . . .             | 31 497                                     | 38 105 057              | 32 606 163                    | 85.6                            | 85.6                            | 69.1   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents . . . . .       | 1 036                                      | 1 873 015               | 293 154                       | 15.7                            | .8                              | X  |
| 2002                   | Other residential properties—gross rents . . . . .                               | 2 651                                      | 1 299 845               | 93 740                        | 7.2                             | .2                              | X  |
| 2003                   | Manufactured (mobile) home sites—gross rents . . . . .                           | 150  | 85 946                  | 13 253                        | 15.4                            | Z                               | X  |
| 2004                   | Office/professional buildings—gross rents . . . . .                              | 15 998                                     | 23 511 957              | 17 103 642                    | 72.7                            | 44.9                            | X  |
| 2005                   | Retail and shopping center properties—gross rents . . . . .                      | 9 499                                      | 13 276 712              | 9 171 502                     | 69.1                            | 24.1                            | X  |
| 2006                   | Industrial buildings—gross rents . . . . .                                       | 4 188                                      | 5 591 577               | 2 894 141                     | 51.8                            | 7.6                             | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents . . . . .                        | 339  | 479 098                 | 52 612                        | 11.0                            | .1                              | X  |
| 2008                   | Other nonresidential buildings—gross rents . . . . .                             | 4 620                                      | 4 383 828               | 2 811 620                     | 64.1                            | 7.4                             | X  |
| 2009                   | All other real property—gross rents . . . . .                                    | 1 025                                      | 2 410 455               | 172 499                       | 7.2                             | .5                              | X  |
| 2100                   | Real estate brokerage fees and commissions . . . . .                             | 2 478                                      | 2 558 849               | 810 445                       | 31.7                            | 2.1                             | 75.1   |
| 2101                   | Residential property sales—brokerage fees and commissions . . . . .              | 83   | 124 952                 | 12 211                        | 9.8                             | Z                               | X  |
| 2102                   | Residential property rental—brokerage fees and commissions . . . . .             | 475  | 224 373                 | 10 124                        | 4.5                             | Z                               | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions . . . . .           | 132  | 268 127                 | 27 099                        | 10.1                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions . . . . .          | 1 942                                      | 1 679 921               | 569 834                       | 33.9                            | 1.5                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions . . . . .                   | 550  | 503 138                 | 191 177                       | 38.0                            | .5                              | X  |
| 2200                   | Property management fees . . . . .   | 1 299                                      | 3 052 512               | 201 795                       | 6.6                             | .5                              | X  |
| 2270                   | Real estate appraisal fees . . . . .   | 9  | 2 080                   | 375                           | 18.0                            | Z                               | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients . . . . .          | 133  | 1 285 781               | 166 520                       | 13.0                            | .4                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises . . . . .  | 674  | 1 669 601               | 76 369                        | 4.6                             | .2                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others . . . . . | 470  | 1 535 953               | 149 296                       | 9.7                             | .4                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment . . . . .      | 1 932                                      | 6 902 970               | 1 792 276                     | 26.0                            | 4.7                             | X  |
| 2450                   | Other investment income (net) . . . . .  | 2 078                                      | 5 460 683               | 771 026                       | 14.1                            | 2.0                             | X  |
| 2700                   | Interest income . . . . .  | 6 895                                      | 16 421 268              | 686 098                       | 4.2                             | 1.8                             | X  |
| 9810                   | Other revenue . . . . .  | 3 410                                      | 9 410 414               | 844 694                       | 9.0                             | 2.2                             | X  |
| <b>53113</b>           | <b>Lessors of miniwarehouses &amp; self storage units</b>                        | <b>6 994</b>                               | <b>X</b>                | <b>2 525 654</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>76.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment . . . . .             | 6 994                                      | 2 525 654               | 2 412 691                     | 95.5                            | 95.5                            | 75.5   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents . . . . .       | 65   | 20 963                  | 3 931                         | 18.8                            | .2                              | X  |
| 2002                   | Other residential properties—gross rents . . . . .                               | 133  | 58 582                  | 3 855                         | 6.6                             | .2                              | X  |
| 2004                   | Office/professional buildings—gross rents . . . . .                              | 109  | 35 992                  | 6 054                         | 16.8                            | .2                              | X  |
| 2005                   | Retail and shopping center properties—gross rents . . . . .                      | 59   | 23 038                  | 3 025                         | 13.1                            | .1                              | X  |
| 2006                   | Industrial buildings—gross rents . . . . .                                       | 38   | 20 970                  | 3 519                         | 16.8                            | .1                              | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents . . . . .                        | 6 994                                      | 2 525 654               | 2 387 478                     | 94.5                            | 94.5                            | X  |
| 2008                   | Other nonresidential buildings—gross rents . . . . .                             | 48   | 16 109                  | 3 063                         | 19.0                            | .1                              | X  |
| 2009                   | All other real property—gross rents . . . . .                                    | 47   | 15 448                  | 1 749                         | 11.3                            | .1                              | X  |
| 2100                   | Real estate brokerage fees and commissions . . . . .                             | 237  | 51 718                  | 17 892                        | 34.6                            | .7                              | 76.3   |
| 2102                   | Residential property rental—brokerage fees and commissions . . . . .             | 55   | 4 502                   | 344                           | 7.6                             | Z                               | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions . . . . .           | 20   | 7 788                   | 2 935                         | 37.7                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions . . . . .          | 118  | 32 332                  | 14 501                        | 44.9                            | .6                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions . . . . .                   | 44   | 7 095                   | 112                           | 1.6                             | Z                               | X  |
| 2200                   | Property management fees . . . . .   | 26   | 30 763                  | 2 865                         | 9.3                             | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises . . . . .  | 76   | 39 166                  | 702                           | 1.8                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others . . . . . | 6  | 4 038                   | 267                           | 6.6                             | Z                               | X  |
| 2440                   | Net gains from sales of real property owned by this establishment . . . . .      | 152  | 80 636                  | 34 388                        | 42.6                            | 1.4                             | X  |
| 2450                   | Other investment income (net) . . . . .  | 185  | 62 503                  | 2 512                         | 4.0                             | .1                              | X  |
| 2700                   | Interest income . . . . .  | 2 323                                      | 1 052 381               | 28 281                        | 2.7                             | 1.1                             | X  |
| 9810                   | Other revenue . . . . .  | 878  | 423 599                 | 26 056                        | 6.2                             | 1.0                             | X  |
| <b>531130</b>          | <b>Lessors of miniwarehouses &amp; self storage units</b>                        | <b>6 994</b>                               | <b>X</b>                | <b>2 525 654</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>76.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment . . . . .             | 6 994                                      | 2 525 654               | 2 412 691                     | 95.5                            | 95.5                            | 75.5   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents . . . . .       | 65   | 20 963                  | 3 931                         | 18.8                            | .2                              | X  |
| 2002                   | Other residential properties—gross rents . . . . .                               | 133  | 58 582                  | 3 855                         | 6.6                             | .2                              | X  |
| 2004                   | Office/professional buildings—gross rents . . . . .                              | 109  | 35 992                  | 6 054                         | 16.8                            | .2                              | X  |
| 2005                   | Retail and shopping center properties—gross rents . . . . .                      | 59   | 23 038                  | 3 025                         | 13.1                            | .1                              | X  |
| 2006                   | Industrial buildings—gross rents . . . . .                                       | 38   | 20 970                  | 3 519                         | 16.8                            | .1                              | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents . . . . .                        | 6 994                                      | 2 525 654               | 2 387 478                     | 94.5                            | 94.5                            | X  |
| 2008                   | Other nonresidential buildings—gross rents . . . . .                             | 48   | 16 109                  | 3 063                         | 19.0                            | .1                              | X  |
| 2009                   | All other real property—gross rents . . . . .                                    | 47   | 15 448                  | 1 749                         | 11.3                            | .1                              | X  |
| 2100                   | Real estate brokerage fees and commissions . . . . .                             | 237  | 51 718                  | 17 892                        | 34.6                            | .7                              | 76.3   |
| 2102                   | Residential property rental—brokerage fees and commissions . . . . .             | 55   | 4 502                   | 344                           | 7.6                             | Z                               | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions . . . . .           | 20   | 7 788                   | 2 935                         | 37.7                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions . . . . .          | 118  | 32 332                  | 14 501                        | 44.9                            | .6                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions . . . . .                   | 44   | 7 095                   | 112                           | 1.6                             | Z                               | X  |
| 2200                   | Property management fees . . . . .   | 26   | 30 763                  | 2 865                         | 9.3                             | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises . . . . .  | 76   | 39 166                  | 702                           | 1.8                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others . . . . . | 6  | 4 038                   | 267                           | 6.6                             | Z                               | X  |
| 2440                   | Net gains from sales of real property owned by this establishment . . . . .      | 152  | 80 636                  | 34 388                        | 42.6                            | 1.4                             | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code<br>and<br>RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                              |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                              |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>531130</b>                | <b>Lessors of miniwarehouses &amp; self storage units—Con.</b>                       |  |                         |                               |                                 |                                 |  |
| 2450                         | Other investment income (net) .....  | 185  | 62 503                  | 2 512                         | 4.0                             | .1                              | X  |
| 2700                         | Interest income .....  | 2 323                                      | 1 052 381               | 28 281                        | 2.7                             | 1.1                             | X  |
| 9810                         | Other revenue .....  | 878  | 423 599                 | 26 056                        | 6.2                             | 1.0                             | X  |
| <b>53119</b>                 | <b>Lessors of other real estate property .....</b>                                   | <b>12 017</b>                              | <b>X</b>                | <b>5 539 333</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>61.9</b>  |
| 2000                         | Gross rents from real property owned by this establishment .....                     | 12 017                                     | 5 539 333               | 4 986 751                     | 90.0                            | 90.0                            | 59.2   |
| 2001                         | Apartments with 5 or more housing units per building—gross rents .....               | 148  | 169 505                 | 26 875                        | 15.9                            | .5                              | X  |
| 2002                         | Other residential properties—gross rents .....                                       | 462  | 223 720                 | 18 599                        | 8.3                             | .3                              | X  |
| 2003                         | Manufactured (mobile) home sites—gross rents .....                                   | 9 138                                      | 4 289 414               | 3 816 429                     | 89.0                            | 68.9                            | X  |
| 2004                         | Office/professional buildings—gross rents .....                                      | 345  | 223 281                 | 26 140                        | 11.7                            | .5                              | X  |
| 2005                         | Retail and shopping center properties—gross rents .....                              | 137  | 111 444                 | 14 812                        | 13.3                            | .3                              | X  |
| 2006                         | Industrial buildings—gross rents .....   | 48   | 101 822                 | 14 214                        | 14.0                            | .3                              | X  |
| 2007                         | Self-service storage/miniwarehouses—gross rents .....                                | 333  | 388 701                 | 10 446                        | 2.7                             | .2                              | X  |
| 2008                         | Other nonresidential buildings—gross rents .....                                     | 224  | 123 827                 | 8 512                         | 6.9                             | .2                              | X  |
| 2009                         | All other real property—gross rents .....  | 3 083                                      | 1 400 545               | 1 050 724                     | 75.0                            | 19.0                            | X  |
| 2100                         | Real estate brokerage fees and commissions .....                                     | 988  | 502 365                 | 83 268                        | 16.6                            | 1.5                             | 61.1   |
| 2101                         | Residential property sales—brokerage fees and commissions .....                      | 469  | 289 031                 | 16 183                        | 5.6                             | .3                              | X  |
| 2102                         | Residential property rental—brokerage fees and commissions .....                     | 344  | 132 663                 | 43 790                        | 33.0                            | .8                              | X  |
| 2103                         | Nonresidential property sales—brokerage fees and commissions .....                   | 28   | 22 328                  | 3 757                         | 16.8                            | .1                              | X  |
| 2104                         | Nonresidential property rental—brokerage fees and commissions .....                  | 37   | 23 646                  | 5 543                         | 23.4                            | .1                              | X  |
| 2105                         | Land sales and rental—brokerage fees and commissions .....                           | 137  | 48 192                  | 13 995                        | 29.0                            | .3                              | X  |
| 2200                         | Property management fees .....   | 90   | 133 419                 | 6 200                         | 4.6                             | .1                              | X  |
| 2270                         | Real estate appraisal fees .....   | 8  | 971                     | 29                            | 3.0                             | Z                               | X  |
| 2400                         | Hotel operation: rental of guestrooms and units to transients .....                  | 158  | 77 109                  | 5 898                         | 7.6                             | .1                              | X  |
| 2410                         | Receipts (commissions) from operators of concessions on your premises .....          | 783  | 757 063                 | 14 730                        | 1.9                             | .3                              | X  |
| 2430                         | Revenue from construction, remodeling, and repair work done for others .....         | 461  | 192 909                 | 44 986                        | 23.3                            | .8                              | X  |
| 2440                         | Net gains from sales of real property owned by this establishment .....              | 1 085                                      | 589 220                 | 100 941                       | 17.1                            | 1.8                             | X  |
| 2450                         | Other investment income (net) .....  | 576  | 457 452                 | 47 421                        | 10.4                            | .9                              | X  |
| 2700                         | Interest income .....  | 2 393                                      | 1 515 010               | 65 965                        | 4.4                             | 1.2                             | X  |
| 9810                         | Other revenue .....  | 1 619                                      | 1 459 276               | 183 144                       | 12.6                            | 3.3                             | X  |
| <b>531190</b>                | <b>Lessors of other real estate property .....</b>                                   | <b>12 017</b>                              | <b>X</b>                | <b>5 539 333</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>61.9</b>  |
| 2000                         | Gross rents from real property owned by this establishment .....                     | 12 017                                     | 5 539 333               | 4 986 751                     | 90.0                            | 90.0                            | 59.2   |
| 2001                         | Apartments with 5 or more housing units per building—gross rents .....               | 148  | 169 505                 | 26 875                        | 15.9                            | .5                              | X  |
| 2002                         | Other residential properties—gross rents .....                                       | 462  | 223 720                 | 18 599                        | 8.3                             | .3                              | X  |
| 2003                         | Manufactured (mobile) home sites—gross rents .....                                   | 9 138                                      | 4 289 414               | 3 816 429                     | 89.0                            | 68.9                            | X  |
| 2004                         | Office/professional buildings—gross rents .....                                      | 345  | 223 281                 | 26 140                        | 11.7                            | .5                              | X  |
| 2005                         | Retail and shopping center properties—gross rents .....                              | 137  | 111 444                 | 14 812                        | 13.3                            | .3                              | X  |
| 2006                         | Industrial buildings—gross rents .....   | 48   | 101 822                 | 14 214                        | 14.0                            | .3                              | X  |
| 2007                         | Self-service storage/miniwarehouses—gross rents .....                                | 333  | 388 701                 | 10 446                        | 2.7                             | .2                              | X  |
| 2008                         | Other nonresidential buildings—gross rents .....                                     | 224  | 123 827                 | 8 512                         | 6.9                             | .2                              | X  |
| 2009                         | All other real property—gross rents .....  | 3 083                                      | 1 400 545               | 1 050 724                     | 75.0                            | 19.0                            | X  |
| 2100                         | Real estate brokerage fees and commissions .....                                     | 988  | 502 365                 | 83 268                        | 16.6                            | 1.5                             | 61.1   |
| 2101                         | Residential property sales—brokerage fees and commissions .....                      | 469  | 289 031                 | 16 183                        | 5.6                             | .3                              | X  |
| 2102                         | Residential property rental—brokerage fees and commissions .....                     | 344  | 132 663                 | 43 790                        | 33.0                            | .8                              | X  |
| 2103                         | Nonresidential property sales—brokerage fees and commissions .....                   | 28   | 22 328                  | 3 757                         | 16.8                            | .1                              | X  |
| 2104                         | Nonresidential property rental—brokerage fees and commissions .....                  | 37   | 23 646                  | 5 543                         | 23.4                            | .1                              | X  |
| 2105                         | Land sales and rental—brokerage fees and commissions .....                           | 137  | 48 192                  | 13 995                        | 29.0                            | .3                              | X  |
| 2200                         | Property management fees .....   | 90   | 133 419                 | 6 200                         | 4.6                             | .1                              | X  |
| 2270                         | Real estate appraisal fees .....   | 8  | 971                     | 29                            | 3.0                             | Z                               | X  |
| 2400                         | Hotel operation: rental of guestrooms and units to transients .....                  | 158  | 77 109                  | 5 898                         | 7.6                             | .1                              | X  |
| 2410                         | Receipts (commissions) from operators of concessions on your premises .....          | 783  | 757 063                 | 14 730                        | 1.9                             | .3                              | X  |
| 2430                         | Revenue from construction, remodeling, and repair work done for others .....         | 461  | 192 909                 | 44 986                        | 23.3                            | .8                              | X  |
| 2440                         | Net gains from sales of real property owned by this establishment .....              | 1 085                                      | 589 220                 | 100 941                       | 17.1                            | 1.8                             | X  |
| 2450                         | Other investment income (net) .....  | 576  | 457 452                 | 47 421                        | 10.4                            | .9                              | X  |
| 2700                         | Interest income .....  | 2 393                                      | 1 515 010               | 65 965                        | 4.4                             | 1.2                             | X  |
| 9810                         | Other revenue .....  | 1 619                                      | 1 459 276               | 183 144                       | 12.6                            | 3.3                             | X  |
| <b>5312</b>                  | <b>Offices of real estate agents &amp; brokers .....</b>                             | <b>60 620</b>                              | <b>X</b>                | <b>38 945 434</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.3</b>  |
| 2000                         | Gross rents from real property owned by this establishment .....                     | 2 523                                      | 1 752 950               | 164 699                       | 9.4                             | .4                              | X  |
| 2100                         | Real estate brokerage fees and commissions .....                                     | 60 441                                     | 38 792 585              | 35 804 468                    | 92.3                            | 91.9                            | 65.7   |
| 2101                         | Residential property sales—brokerage fees and commissions .....                      | 46 151                                     | 29 349 339              | 25 327 607                    | 86.3                            | 65.0                            | X  |
| 2102                         | Residential property rental—brokerage fees and commissions .....                     | 16 129                                     | 10 064 754              | 2 145 059                     | 21.3                            | 5.5                             | X  |
| 2103                         | Nonresidential property sales—brokerage fees and commissions .....                   | 16 318                                     | 12 557 762              | 3 915 805                     | 31.2                            | 10.1                            | X  |
| 2104                         | Nonresidential property rental—brokerage fees and commissions .....                  | 6 243                                      | 6 247 305               | 3 078 631                     | 49.3                            | 7.9                             | X  |
| 2105                         | Land sales and rental—brokerage fees and commissions .....                           | 14 453                                     | 9 022 025               | 1 337 366                     | 14.8                            | 3.4                             | X  |
| 2110                         | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 4 823                                      | 5 564 173               | 618 612                       | 11.1                            | 1.6                             | X  |
| 2200                         | Property management fees .....   | 13 565                                     | 7 700 222               | 1 003 363                     | 13.0                            | 2.6                             | 64.1   |
| 2201                         | Residential property management fees .....   | 10 788                                     | 4 897 977               | 496 953                       | 10.1                            | 1.3                             | X  |
| 2202                         | Nonresidential property management fees .....  | 4 009                                      | 3 900 554               | 506 410                       | 13.0                            | 1.3                             | X  |
| 2210                         | Real estate asset management fees .....  | 1 268                                      | 1 085 516               | 92 602                        | 8.5                             | .2                              | X  |
| 2220                         | Reimbursements from property owners for miscellaneous expenditures .....             | 1 852                                      | 1 532 461               | 132 133                       | 8.6                             | .3                              | X  |
| 2230                         | Condominium and cooperative owners' fees and assessments .....                       | 149  | 145 122                 | 5 022                         | 3.5                             | Z                               | X  |
| 2240                         | Real estate consulting fees .....  | 2 647                                      | 2 717 507               | 135 616                       | 5.0                             | .3                              | X  |
| 2270                         | Real estate appraisal fees .....   | 2 643                                      | 1 408 716               | 69 058                        | 4.9                             | .2                              | X  |
| 2290                         | Real estate auction fees and commissions .....                                       | 895  | 526 104                 | 92 148                        | 17.5                            | .2                              | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5312</b>            | <b>Offices of real estate agents &amp; brokers—Con.</b>                              |  |                         |                               |                                 |                                 |  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 137  | 260 796                 | 35 082                        | 13.5                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 441  | 354 513                 | 26 138                        | 7.4                             | .1                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 1 085                                      | 910 205                 | 154 682                       | 17.0                            | .4                              | X  |
| 9810                   | Other revenue .....  | 6 645                                      | 6 976 979               | 611 811                       | 8.8                             | 1.6                             | X  |
| <b>53121</b>           | <b>Offices of real estate agents &amp; brokers .....</b>                             | <b>60 620</b>                              | <b>X</b>                | <b>38 945 434</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 2 523                                      | 1 752 950               | 164 699                       | 9.4                             | .4                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 60 441                                     | 38 792 585              | 35 804 468                    | 92.3                            | 91.9                            | 65.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 46 151                                     | 29 349 339              | 25 327 607                    | 86.3                            | 65.0                            | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 16 129                                     | 10 064 754              | 2 145 059                     | 21.3                            | 5.5                             | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 16 318                                     | 12 557 762              | 3 915 805                     | 31.2                            | 10.1                            | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 6 243                                      | 6 247 305               | 3 078 631                     | 49.3                            | 7.9                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 14 453                                     | 9 022 025               | 1 337 366                     | 14.8                            | 3.4                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 4 823                                      | 5 564 173               | 618 612                       | 11.1                            | 1.6                             | X  |
| 2200                   | Property management fees .....   | 13 565                                     | 7 700 222               | 1 003 363                     | 13.0                            | 2.6                             | 64.1   |
| 2201                   | Residential property management fees .....   | 10 788                                     | 4 897 977               | 496 953                       | 10.1                            | 1.3                             | X  |
| 2202                   | Nonresidential property management fees .....  | 4 009                                      | 3 900 554               | 506 410                       | 13.0                            | 1.3                             | X  |
| 2210                   | Real estate asset management fees .....  | 1 268                                      | 1 085 516               | 92 602                        | 8.5                             | .2                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 852                                      | 1 532 461               | 132 133                       | 8.6                             | .3                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 149  | 145 122                 | 5 022                         | 3.5                             | Z                               | X  |
| 2240                   | Real estate consulting fees .....  | 2 647                                      | 2 717 507               | 135 616                       | 5.0                             | .3                              | X  |
| 2270                   | Real estate appraisal fees .....   | 2 643                                      | 1 408 716               | 69 058                        | 4.9                             | .2                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 895  | 526 104                 | 92 148                        | 17.5                            | .2                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 137  | 260 796                 | 35 082                        | 13.5                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 441  | 354 513                 | 26 138                        | 7.4                             | .1                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 1 085                                      | 910 205                 | 154 682                       | 17.0                            | .4                              | X  |
| 9810                   | Other revenue .....  | 6 645                                      | 6 976 979               | 611 811                       | 8.8                             | 1.6                             | X  |
| <b>531210</b>          | <b>Offices of real estate agents &amp; brokers .....</b>                             | <b>60 620</b>                              | <b>X</b>                | <b>38 945 434</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 2 523                                      | 1 752 950               | 164 699                       | 9.4                             | .4                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 60 441                                     | 38 792 585              | 35 804 468                    | 92.3                            | 91.9                            | 65.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 46 151                                     | 29 349 339              | 25 327 607                    | 86.3                            | 65.0                            | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 16 129                                     | 10 064 754              | 2 145 059                     | 21.3                            | 5.5                             | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 16 318                                     | 12 557 762              | 3 915 805                     | 31.2                            | 10.1                            | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 6 243                                      | 6 247 305               | 3 078 631                     | 49.3                            | 7.9                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 14 453                                     | 9 022 025               | 1 337 366                     | 14.8                            | 3.4                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 4 823                                      | 5 564 173               | 618 612                       | 11.1                            | 1.6                             | X  |
| 2200                   | Property management fees .....   | 13 565                                     | 7 700 222               | 1 003 363                     | 13.0                            | 2.6                             | 64.1   |
| 2201                   | Residential property management fees .....   | 10 788                                     | 4 897 977               | 496 953                       | 10.1                            | 1.3                             | X  |
| 2202                   | Nonresidential property management fees .....  | 4 009                                      | 3 900 554               | 506 410                       | 13.0                            | 1.3                             | X  |
| 2210                   | Real estate asset management fees .....  | 1 268                                      | 1 085 516               | 92 602                        | 8.5                             | .2                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 852                                      | 1 532 461               | 132 133                       | 8.6                             | .3                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 149  | 145 122                 | 5 022                         | 3.5                             | Z                               | X  |
| 2240                   | Real estate consulting fees .....  | 2 647                                      | 2 717 507               | 135 616                       | 5.0                             | .3                              | X  |
| 2270                   | Real estate appraisal fees .....   | 2 643                                      | 1 408 716               | 69 058                        | 4.9                             | .2                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 895  | 526 104                 | 92 148                        | 17.5                            | .2                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 137  | 260 796                 | 35 082                        | 13.5                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 441  | 354 513                 | 26 138                        | 7.4                             | .1                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 1 085                                      | 910 205                 | 154 682                       | 17.0                            | .4                              | X  |
| 9810                   | Other revenue .....  | 6 645                                      | 6 976 979               | 611 811                       | 8.8                             | 1.6                             | X  |
| <b>5313</b>            | <b>Activities related to real estate .....</b>                                       | <b>50 804</b>                              | <b>X</b>                | <b>28 538 145</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>64.6</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 1 258                                      | 886 490                 | 203 306                       | 22.9                            | .7                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 11 060                                     | 6 178 153               | 1 156 036                     | 18.7                            | 4.1                             | 51.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 4 532                                      | 1 956 173               | 239 396                       | 12.2                            | .8                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 1 812                                      | 850 062                 | 88 304                        | 10.4                            | .3                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 1 508                                      | 1 166 338               | 151 527                       | 13.0                            | .5                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 3 122                                      | 2 585 620               | 413 308                       | 16.0                            | 1.4                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 413  | 428 441                 | 48 690                        | 11.4                            | .2                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 547  | 262 625                 | 32 308                        | 12.3                            | .1                              | X  |
| 2200                   | Property management fees .....   | 32 139                                     | 20 746 277              | 16 298 510                    | 78.6                            | 57.1                            | 45.9   |
| 2201                   | Residential property management fees .....   | 23 191                                     | 13 789 328              | 9 858 157                     | 71.5                            | 34.5                            | X  |
| 2202                   | Nonresidential property management fees .....  | 14 405                                     | 11 045 604              | 6 440 353                     | 58.3                            | 22.6                            | X  |
| 2210                   | Real estate asset management fees .....  | 3 602                                      | 2 893 839               | 1 677 157                     | 58.0                            | 5.9                             | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 9 514                                      | 5 391 607               | 1 857 412                     | 34.5                            | 6.5                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 3 250                                      | 654 595                 | 118 315                       | 18.1                            | .4                              | X  |
| 2240                   | Real estate consulting fees .....  | 5 278                                      | 4 000 432               | 2 050 847                     | 51.3                            | 7.2                             | X  |
| 2250                   | Real estate escrow services .....  | 1 213                                      | 505 620                 | 475 721                       | 94.1                            | 1.7                             | X  |
| 2260                   | Real estate fiduciary fees .....   | 37   | 35 535                  | 30 953                        | 87.1                            | .1                              | X  |

See footnotes at end of table.



**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5313</b>            | <b>Activities related to real estate—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2270                   | Real estate appraisal fees .....   | 11 712                                     | 3 171 124               | 2 876 542                     | 90.7                            | 10.1                            | X  |
| 2280                   | Real estate listing service fees .....   | 490  | 249 297                 | 198 110                       | 79.5                            | .7                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 695  | 443 738                 | 196 560                       | 44.3                            | .7                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 86   | 111 212                 | 13 386                        | 12.0                            | Z                               | X  |
| 2420                   | Insurance and annuity commissions .....  | 254  | 246 111                 | 21 347                        | 8.7                             | .1                              | 23.9   |
| 2421                   | Title insurance commissions .....  | 75   | 86 168                  | 13 459                        | 15.6                            | Z                               | X  |
| 2429                   | Other insurance commissions .....  | 33   | 14 091                  | 4 838                         | 34.3                            | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 4 774                                      | 3 055 026               | 371 956                       | 12.2                            | 1.3                             | X  |
| 9810                   | Other revenue .....  | 11 012                                     | 9 536 267               | 959 679                       | 10.1                            | 3.4                             | X  |
| <b>53131</b>           | <b>Real estate property managers .....</b>   | <b>32 139</b>                              | <b>X</b>                | <b>20 746 277</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>63.6</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 1 258                                      | 886 490                 | 203 306                       | 22.9                            | 1.0                             | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 9 018                                      | 5 259 828               | 941 226                       | 17.9                            | 4.5                             | 60.4   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 4 532                                      | 1 956 173               | 239 396                       | 12.2                            | 1.2                             | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 1 812                                      | 850 062                 | 88 304                        | 10.4                            | .4                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 1 508                                      | 1 166 338               | 151 527                       | 13.0                            | .7                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 3 122                                      | 2 585 620               | 413 308                       | 16.0                            | 2.0                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 413  | 428 441                 | 48 690                        | 11.4                            | .2                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 377  | 187 869                 | 18 316                        | 9.7                             | .1                              | X  |
| 2200                   | Property management fees .....   | 32 139                                     | 20 746 277              | 16 298 510                    | 78.6                            | 78.6                            | 45.2   |
| 2201                   | Residential property management fees .....   | 23 191                                     | 13 789 328              | 9 858 157                     | 71.5                            | 47.5                            | X  |
| 2202                   | Nonresidential property management fees .....  | 14 405                                     | 11 045 604              | 6 440 353                     | 58.3                            | 31.0                            | X  |
| 2210                   | Real estate asset management fees .....  | 795  | 956 335                 | 116 110                       | 12.1                            | .6                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 9 514                                      | 5 391 607               | 1 857 412                     | 34.5                            | 9.0                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 3 250                                      | 654 595                 | 118 315                       | 18.1                            | .6                              | X  |
| 2240                   | Real estate consulting fees .....  | 1 477                                      | 1 527 263               | 142 571                       | 9.3                             | .7                              | X  |
| 2270                   | Real estate appraisal fees .....   | 160  | 90 986                  | 4 354                         | 4.8                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 210  | 206 306                 | 30 136                        | 14.6                            | .1                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 86   | 111 212                 | 13 386                        | 12.0                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 148  | 146 264                 | 3 050                         | 2.1                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 4 774                                      | 3 055 026               | 371 956                       | 12.2                            | 1.8                             | X  |
| 9810                   | Other revenue .....  | 8 665                                      | 7 872 651               | 627 629                       | 8.0                             | 3.0                             | X  |
| <b>531311</b>          | <b>Residential property managers .....</b>   | <b>22 128</b>                              | <b>X</b>                | <b>12 600 076</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>62.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 822  | 581 548                 | 154 090                       | 26.5                            | 1.2                             | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 5 987                                      | 2 743 654               | 401 462                       | 14.6                            | 3.2                             | 58.9   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 4 276                                      | 1 769 820               | 223 330                       | 12.6                            | 1.8                             | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 1 586                                      | 636 641                 | 79 539                        | 12.5                            | .6                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 685  | 347 695                 | 33 367                        | 9.6                             | .3                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 700  | 620 525                 | 50 496                        | 8.1                             | .4                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 111  | 179 655                 | 14 730                        | 8.2                             | .1                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 322  | 123 505                 | 14 377                        | 11.6                            | .1                              | X  |
| 2200                   | Property management fees .....   | 22 128                                     | 12 600 076              | 9 985 319                     | 79.2                            | 79.2                            | 43.9   |
| 2201                   | Residential property management fees .....   | 22 128                                     | 12 600 076              | 9 642 294                     | 76.6                            | 76.5                            | X  |
| 2202                   | Nonresidential property management fees .....  | 4 394                                      | 2 905 417               | 343 025                       | 11.8                            | 2.7                             | X  |
| 2210                   | Real estate asset management fees .....  | 569  | 547 430                 | 59 644                        | 10.9                            | .5                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 7 647                                      | 3 556 952               | 1 257 054                     | 35.3                            | 10.0                            | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 3 194                                      | 614 622                 | 113 664                       | 18.5                            | .9                              | X  |
| 2240                   | Real estate consulting fees .....  | 753  | 731 279                 | 59 753                        | 8.2                             | .5                              | X  |
| 2270                   | Real estate appraisal fees .....   | 74   | 30 815                  | 2 290                         | 7.4                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 85   | 81 326                  | 6 625                         | 8.1                             | .1                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 70   | 87 579                  | 7 851                         | 9.0                             | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 129  | 128 314                 | 2 423                         | 1.9                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 3 520                                      | 1 507 942               | 161 186                       | 10.7                            | 1.3                             | X  |
| 9810                   | Other revenue .....  | 6 725                                      | 5 311 416               | 374 338                       | 7.0                             | 3.0                             | X  |
| <b>531312</b>          | <b>Nonresidential property managers .....</b>  | <b>10 011</b>                              | <b>X</b>                | <b>8 146 201</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.7</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 436  | 304 942                 | 49 216                        | 16.1                            | .6                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 3 031                                      | 2 516 174               | 539 764                       | 21.5                            | 6.6                             | 62.5   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 256  | 186 353                 | 16 066                        | 8.6                             | .2                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 226  | 213 421                 | 8 765                         | 4.1                             | .1                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 823  | 818 643                 | 118 160                       | 14.4                            | 1.5                             | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 2 422                                      | 1 965 095               | 362 812                       | 18.5                            | 4.5                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 302  | 248 786                 | 33 960                        | 13.7                            | .4                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 55   | 64 364                  | 3 939                         | 6.1                             | Z                               | X  |
| 2200                   | Property management fees .....   | 10 011                                     | 8 146 201               | 6 313 191                     | 77.5                            | 77.5                            | 47.2   |
| 2201                   | Residential property management fees .....   | 1 063                                      | 1 196 937               | 215 863                       | 18.0                            | 2.7                             | X  |
| 2202                   | Nonresidential property management fees .....  | 10 011                                     | 8 146 201               | 6 097 328                     | 74.9                            | 74.8                            | X  |
| 2210                   | Real estate asset management fees .....  | 226  | 408 905                 | 56 466                        | 13.8                            | .7                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 867                                      | 1 834 655               | 600 358                       | 32.7                            | 7.4                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 56   | 39 973                  | 4 651                         | 11.6                            | .1                              | X  |
| 2240                   | Real estate consulting fees .....  | 724  | 795 984                 | 82 818                        | 10.4                            | 1.0                             | X  |
| 2270                   | Real estate appraisal fees .....   | 86   | 60 171                  | 2 064                         | 3.4                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 125  | 124 980                 | 23 511                        | 18.8                            | .3                              | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>531312</b>          | <b>Nonresidential property managers—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                       | 16   | 23 633                  | 5 535                         | 23.4                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....   | 19   | 17 950                  | 627                           | 3.5                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....              | 1 254                                      | 1 547 084               | 210 770                       | 13.6                            | 2.6                             | X  |
| 9810                   | Other revenue .....   | 1 940                                      | 2 561 235               | 253 291                       | 9.9                             | 3.1                             | X  |
| <b>53132</b>           | <b>Offices of real estate appraisers .....</b>  | <b>11 387</b>                              | <b>X</b>                | <b>2 966 309</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.1</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 1 172                                      | 222 866                 | 28 572                        | 12.8                            | 1.0                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 57   | 16 831                  | 1 084                         | 6.4                             | Z                               | X  |
| 2210                   | Real estate asset management fees .....   | 98   | 40 959                  | 2 794                         | 6.8                             | .1                              | X  |
| 2240                   | Real estate consulting fees .....   | 883  | 273 947                 | 36 556                        | 13.3                            | 1.2                             | X  |
| 2270                   | Real estate appraisal fees .....  | 11 387                                     | 2 966 309               | 2 833 945                     | 95.5                            | 95.5                            | X  |
| 2280                   | Real estate listing service fees .....  | 28   | 7 633                   | 286                           | 3.7                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....  | 27   | 13 591                  | 2 039                         | 15.0                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....   | 39   | 65 688                  | 3 718                         | 5.7                             | .1                              | 69.2   |
| 2421                   | Title insurance commissions .....   | 25   | 63 184                  | 3 587                         | 5.7                             | .1                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 2 916                   | 131                           | 4.5                             | Z                               | X  |
| 9810                   | Other revenue .....   | 1 123                                      | 348 303                 | 57 210                        | 16.4                            | 1.9                             | X  |
| <b>531320</b>          | <b>Offices of real estate appraisers .....</b>  | <b>11 387</b>                              | <b>X</b>                | <b>2 966 309</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.1</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 1 172                                      | 222 866                 | 28 572                        | 12.8                            | 1.0                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 57   | 16 831                  | 1 084                         | 6.4                             | Z                               | X  |
| 2210                   | Real estate asset management fees .....   | 98   | 40 959                  | 2 794                         | 6.8                             | .1                              | X  |
| 2240                   | Real estate consulting fees .....   | 883  | 273 947                 | 36 556                        | 13.3                            | 1.2                             | X  |
| 2270                   | Real estate appraisal fees .....  | 11 387                                     | 2 966 309               | 2 833 945                     | 95.5                            | 95.5                            | X  |
| 2280                   | Real estate listing service fees .....  | 28   | 7 633                   | 286                           | 3.7                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....  | 27   | 13 591                  | 2 039                         | 15.0                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....   | 39   | 65 688                  | 3 718                         | 5.7                             | .1                              | 69.2   |
| 2421                   | Title insurance commissions .....   | 25   | 63 184                  | 3 587                         | 5.7                             | .1                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 2 916                   | 131                           | 4.5                             | Z                               | X  |
| 9810                   | Other revenue .....   | 1 123                                      | 348 303                 | 57 210                        | 16.4                            | 1.9                             | X  |
| <b>53139</b>           | <b>Other activities related to real estate .....</b>                                      | <b>7 278</b>                               | <b>X</b>                | <b>4 825 559</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.4</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 870  | 695 459                 | 186 238                       | 26.8                            | 3.9                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 113  | 57 925                  | 12 908                        | 22.3                            | .3                              | X  |
| 2210                   | Real estate asset management fees .....   | 2 709                                      | 1 896 545               | 1 558 253                     | 82.2                            | 32.3                            | X  |
| 2240                   | Real estate consulting fees .....   | 2 918                                      | 2 199 222               | 1 871 720                     | 85.1                            | 38.8                            | X  |
| 2250                   | Real estate escrow services .....   | 1 212                                      | 505 262                 | 475 616                       | 94.1                            | 9.9                             | X  |
| 2260                   | Real estate fiduciary fees .....  | 37   | 35 535                  | 30 953                        | 87.1                            | .6                              | X  |
| 2270                   | Real estate appraisal fees .....  | 165  | 113 829                 | 38 243                        | 33.6                            | .8                              | X  |
| 2280                   | Real estate listing service fees .....  | 462  | 241 664                 | 197 824                       | 81.9                            | 4.1                             | X  |
| 2290                   | Real estate auction fees and commissions .....  | 458  | 223 841                 | 164 385                       | 73.4                            | 3.4                             | X  |
| 2420                   | Insurance and annuity commissions .....   | 67   | 34 159                  | 14 579                        | 42.7                            | .3                              | 64.0   |
| 2421                   | Title insurance commissions .....   | 51   | 22 984                  | 9 872                         | 43.0                            | .2                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 11 175                  | 4 707                         | 42.1                            | .1                              | X  |
| 9810                   | Other revenue .....   | 1 224                                      | 1 315 313               | 274 840                       | 20.9                            | 5.7                             | X  |
| <b>531390</b>          | <b>Other activities related to real estate .....</b>                                      | <b>7 278</b>                               | <b>X</b>                | <b>4 825 559</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.4</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 870  | 695 459                 | 186 238                       | 26.8                            | 3.9                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 113  | 57 925                  | 12 908                        | 22.3                            | .3                              | X  |
| 2210                   | Real estate asset management fees .....   | 2 709                                      | 1 896 545               | 1 558 253                     | 82.2                            | 32.3                            | X  |
| 2240                   | Real estate consulting fees .....   | 2 918                                      | 2 199 222               | 1 871 720                     | 85.1                            | 38.8                            | X  |
| 2250                   | Real estate escrow services .....   | 1 212                                      | 505 262                 | 475 616                       | 94.1                            | 9.9                             | X  |
| 2260                   | Real estate fiduciary fees .....  | 37   | 35 535                  | 30 953                        | 87.1                            | .6                              | X  |
| 2270                   | Real estate appraisal fees .....  | 165  | 113 829                 | 38 243                        | 33.6                            | .8                              | X  |
| 2280                   | Real estate listing service fees .....  | 462  | 241 664                 | 197 824                       | 81.9                            | 4.1                             | X  |
| 2290                   | Real estate auction fees and commissions .....  | 458  | 223 841                 | 164 385                       | 73.4                            | 3.4                             | X  |
| 2420                   | Insurance and annuity commissions .....   | 67   | 34 159                  | 14 579                        | 42.7                            | .3                              | 64.0   |
| 2421                   | Title insurance commissions .....   | 51   | 22 984                  | 9 872                         | 43.0                            | .2                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 11 175                  | 4 707                         | 42.1                            | .1                              | X  |
| 9810                   | Other revenue .....   | 1 224                                      | 1 315 313               | 274 840                       | 20.9                            | 5.7                             | X  |
| <b>532</b>             | <b>Rental &amp; leasing services .....</b>  | <b>64 472</b>                              | <b>X</b>                | <b>76 378 784</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>77.1</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing ..... | 10 991                                     | 29 371 485              | 26 527 397                    | 90.3                            | 34.7                            | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing .....                        | 82   | 761 258                 | 18 776                        | 2.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....             | 14 503                                     | 31 194 206              | 26 957 662                    | 86.4                            | 35.3                            | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 43 393                                     | 19 727 085              | 14 929 534                    | 75.7                            | 19.5                            | X  |
| 2700                   | Interest income .....   | 404  | 3 663 833               | 195 436                       | 5.3                             | .3                              | X  |
| 2710                   | Repair and maintenance services .....   | 3 620                                      | 8 269 769               | 811 072                       | 9.8                             | 1.1                             | X  |
| 2720                   | Sales of merchandise .....  | 33 395                                     | 25 511 666              | 4 162 049                     | 16.3                            | 5.4                             | X  |
| 9810                   | Other revenue .....   | 13 653                                     | 21 823 336              | 2 776 857                     | 12.7                            | 3.6                             | X  |
| <b>5321</b>            | <b>Automotive equipment rental &amp; leasing .....</b>                                    | <b>10 542</b>                              | <b>X</b>                | <b>28 921 850</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>85.1</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing ..... | 10 542                                     | 28 921 850              | 26 462 850                    | 91.5                            | 91.5                            | 83.6   |
| 2501                   | Passenger car rental without drivers .....  | 4 558                                      | 15 384 355              | 14 215 581                    | 92.4                            | 49.2                            | X  |
| 2502                   | Passenger car leasing without drivers .....   | 1 140                                      | 6 973 133               | 3 441 065                     | 49.3                            | 11.9                            | X  |
| 2503                   | Truck rental without drivers .....  | 3 972                                      | 10 221 896              | 2 835 130                     | 27.7                            | 9.8                             | X  |
| 2504                   | Truck leasing without drivers .....   | 1 928                                      | 7 924 974               | 4 148 978                     | 52.4                            | 14.3                            | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers .....                                | 879  | 1 558 832               | 812 263                       | 52.1                            | 2.8                             | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5321</b>            | <b>Automotive equipment rental &amp; leasing—Con.</b>   |  |                         |                               |                                 |                                 |  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing—Con.            |  |                         |                               |                                 |                                 |  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 1 031                                      | 1 745 141               | 628 836                       | 36.0                            | 2.2                             | X  |
| 2507                   | Utility trailers rental and/or leasing  | 1 927                                      | 1 798 397               | 224 906                       | 12.5                            | .8                              | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 244  | 200 552                 | 156 091                       | 77.8                            | .5                              | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 82   | 761 258                 | 18 776                        | 2.5                             | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 1 642                                      | 1 544 089               | 91 550                        | 5.9                             | .3                              | X  |
| 2700                   | Interest income   | 131  | 405 089                 | 33 643                        | 8.3                             | .1                              | 84.4   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 131  | 405 089                 | 33 643                        | 8.3                             | .1                              | X  |
| 2720                   | Sales of merchandise  | 2 298                                      | 3 244 335               | 590 136                       | 18.2                            | 2.0                             | X  |
| 9810                   | Other revenue   | 3 221                                      | 9 378 141               | 1 724 895                     | 18.4                            | 6.0                             | X  |
| <b>53211</b>           | <b>Passenger car rental &amp; leasing</b>   | <b>5 246</b>                               | <b>X</b>                | <b>18 584 128</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>86.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 5 246                                      | 18 584 128              | 18 147 560                    | 97.7                            | 97.7                            | 84.8   |
| 2501                   | Passenger car rental without drivers  | 4 452                                      | 15 184 728              | 14 169 611                    | 93.3                            | 76.2                            | X  |
| 2502                   | Passenger car leasing without drivers   | 1 053                                      | 6 842 049               | 3 419 670                     | 50.0                            | 18.4                            | X  |
| 2503                   | Truck rental without drivers  | 539  | 1 964 183               | 175 171                       | 8.9                             | .9                              | X  |
| 2504                   | Truck leasing without drivers   | 246  | 1 202 458               | 340 863                       | 28.3                            | 1.8                             | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers  | 26   | 124 280                 | 19 531                        | 15.7                            | .1                              | X  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 26   | 153 158                 | 21 455                        | 14.0                            | .1                              | X  |
| 2507                   | Utility trailers rental and/or leasing  | 22   | 40 029                  | 702                           | 1.8                             | Z                               | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 9  | 16 939                  | 557                           | 3.3                             | Z                               | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 37   | 34 499                  | 7 185                         | 20.8                            | Z                               | X  |
| 2600                   | Consumer goods rental and/or leasing  | 168  | 416 402                 | 48 953                        | 11.8                            | .3                              | X  |
| 2700                   | Interest income   | 90   | 307 909                 | 25 851                        | 8.4                             | .1                              | 85.0   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 90   | 307 909                 | 25 851                        | 8.4                             | .1                              | X  |
| 2720                   | Sales of merchandise  | 433  | 1 431 378               | 196 656                       | 13.7                            | 1.1                             | X  |
| 9810                   | Other revenue   | 739  | 3 163 903               | 157 923                       | 5.0                             | .9                              | X  |
| <b>532111</b>          | <b>Passenger car rental</b>   | <b>4 367</b>                               | <b>X</b>                | <b>14 783 704</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>90.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 4 367                                      | 14 783 704              | 14 602 730                    | 98.8                            | 98.8                            | 89.3   |
| 2501                   | Passenger car rental without drivers  | 4 367                                      | 14 783 704              | 14 081 801                    | 95.3                            | 95.3                            | X  |
| 2502                   | Passenger car leasing without drivers   | 174  | 3 048 024               | 340 015                       | 11.2                            | 2.3                             | X  |
| 2503                   | Truck rental without drivers  | 509  | 1 858 365               | 169 960                       | 9.1                             | 1.2                             | X  |
| 2504                   | Truck leasing without drivers   | 34   | 76 645                  | 9 986                         | 13.0                            | .1                              | X  |
| 2507                   | Utility trailers rental and/or leasing  | 12   | 5 297                   | 311                           | 5.9                             | Z                               | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 9  | 16 939                  | 557                           | 3.3                             | Z                               | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 29   | 19 895                  | 3 363                         | 16.9                            | Z                               | X  |
| 2600                   | Consumer goods rental and/or leasing  | 57   | 42 145                  | 3 868                         | 9.2                             | Z                               | X  |
| 2700                   | Interest income   | 46   | 91 511                  | 14 469                        | 15.8                            | .1                              | 90.0   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 46   | 91 511                  | 14 469                        | 15.8                            | .1                              | X  |
| 2720                   | Sales of merchandise  | 267  | 969 778                 | 81 671                        | 8.4                             | .6                              | X  |
| 9810                   | Other revenue   | 563  | 1 925 572               | 77 603                        | 4.0                             | .5                              | X  |
| <b>532112</b>          | <b>Passenger car leasing</b>  | <b>879</b>                                 | <b>X</b>                | <b>3 800 424</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.6</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 879  | 3 800 424               | 3 544 830                     | 93.3                            | 93.3                            | 67.2   |
| 2501                   | Passenger car rental without drivers  | 85   | 401 603                 | 87 810                        | 21.9                            | 2.3                             | X  |
| 2502                   | Passenger car leasing without drivers   | 879  | 3 800 424               | 3 079 655                     | 81.2                            | 81.0                            | X  |
| 2503                   | Truck rental without drivers  | 30   | 105 818                 | 5 211                         | 4.9                             | .1                              | X  |
| 2504                   | Truck leasing without drivers   | 212  | 1 125 813               | 330 877                       | 29.4                            | 8.7                             | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers  | 25   | 123 440                 | 19 447                        | 15.8                            | .5                              | X  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 25   | 152 318                 | 21 439                        | 14.1                            | .6                              | X  |
| 2507                   | Utility trailers rental and/or leasing  | 10   | 34 732                  | 391                           | 1.1                             | Z                               | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 8  | 14 604                  | 3 822                         | 26.2                            | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 111  | 374 257                 | 45 085                        | 12.0                            | 1.2                             | X  |
| 2700                   | Interest income   | 44   | 216 398                 | 11 382                        | 5.3                             | .3                              | 69.3   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 44   | 216 398                 | 11 382                        | 5.3                             | .3                              | X  |
| 2720                   | Sales of merchandise  | 166  | 461 600                 | 114 985                       | 24.9                            | 3.0                             | X  |
| 9810                   | Other revenue   | 176  | 1 238 331               | 80 320                        | 6.5                             | 2.1                             | X  |
| <b>53212</b>           | <b>Truck, utility trailer, &amp; RV rental &amp; leasing</b>  | <b>5 296</b>                               | <b>X</b>                | <b>10 337 722</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>83.6</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 5 296                                      | 10 337 722              | 8 315 290                     | 80.4                            | 80.4                            | 81.3   |
| 2501                   | Passenger car rental without drivers  | 106  | 199 627                 | 45 970                        | 23.0                            | .4                              | X  |
| 2502                   | Passenger car leasing without drivers   | 87   | 131 084                 | 21 395                        | 16.3                            | .2                              | X  |
| 2503                   | Truck rental without drivers  | 3 433                                      | 8 257 713               | 2 659 959                     | 32.2                            | 25.7                            | X  |
| 2504                   | Truck leasing without drivers   | 1 682                                      | 6 722 516               | 3 808 115                     | 56.6                            | 36.8                            | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers  | 853  | 1 434 552               | 792 732                       | 55.3                            | 7.7                             | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53212</b>           | <b>Truck, utility trailer, &amp; RV rental &amp; leasing—Con.</b>                                   |  |                         |                               |                                 |                                 |  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing—Con.            |  |                         |                               |                                 |                                 |  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 1 005                                      | 1 591 983               | 607 381                       | 38.2                            | 5.9                             | X  |
| 2507                   | Utility trailers rental and/or leasing  | 1 905                                      | 1 758 368               | 224 204                       | 12.8                            | 2.2                             | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 235  | 183 613                 | 155 534                       | 84.7                            | 1.5                             | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 45   | 726 759                 | 11 591                        | 1.6                             | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 1 474                                      | 1 127 687               | 42 597                        | 3.8                             | .4                              | X  |
| 2700                   | Interest income   | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | 83.6   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | X  |
| 2720                   | Sales of merchandise  | 1 865                                      | 1 812 957               | 393 480                       | 21.7                            | 3.8                             | X  |
| 9810                   | Other revenue   | 2 482                                      | 6 214 238               | 1 566 972                     | 25.2                            | 15.2                            | X  |
| <b>532120</b>          | <b>Truck, utility trailer, &amp; RV rental &amp; leasing</b>  | <b>5 296</b>                               | <b>X</b>                | <b>10 337 722</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>83.6</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 5 296                                      | 10 337 722              | 8 315 290                     | 80.4                            | 80.4                            | 81.3   |
| 2501                   | Passenger car rental without drivers  | 106  | 199 627                 | 45 970                        | 23.0                            | .4                              | X  |
| 2502                   | Passenger car leasing without drivers   | 87   | 131 084                 | 21 395                        | 16.3                            | .2                              | X  |
| 2503                   | Truck rental without drivers  | 3 433                                      | 8 257 713               | 2 659 959                     | 32.2                            | 25.7                            | X  |
| 2504                   | Truck leasing without drivers   | 1 682                                      | 6 722 516               | 3 808 115                     | 56.6                            | 36.8                            | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers  | 853  | 1 434 552               | 792 732                       | 55.3                            | 7.7                             | X  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 1 005                                      | 1 591 983               | 607 381                       | 38.2                            | 5.9                             | X  |
| 2507                   | Utility trailers rental and/or leasing  | 1 905                                      | 1 758 368               | 224 204                       | 12.8                            | 2.2                             | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 235  | 183 613                 | 155 534                       | 84.7                            | 1.5                             | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 45   | 726 759                 | 11 591                        | 1.6                             | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 1 474                                      | 1 127 687               | 42 597                        | 3.8                             | .4                              | X  |
| 2700                   | Interest income   | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | 83.6   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | X  |
| 2720                   | Sales of merchandise  | 1 865                                      | 1 812 957               | 393 480                       | 21.7                            | 3.8                             | X  |
| 9810                   | Other revenue   | 2 482                                      | 6 214 238               | 1 566 972                     | 25.2                            | 15.2                            | X  |
| <b>5322</b>            | <b>Consumer goods rental</b>  | <b>35 423</b>                              | <b>X</b>                | <b>14 396 209</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.8</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 46   | 22 181                  | 1 009                         | 4.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 843  | 709 876                 | 186 665                       | 26.3                            | 1.3                             | 72.4   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 95   | 32 271                  | 7 725                         | 23.9                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 55   | 40 421                  | 8 544                         | 21.1                            | .1                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 310  | 146 859                 | 7 722                         | 5.3                             | .1                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 282  | 413 132                 | 130 313                       | 31.5                            | .9                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 7  | 4 733                   | 1 326                         | 28.0                            | Z                               | X  |
| 2589                   | Medical equipment rental and/or leasing   | 49   | 44 769                  | 19 878                        | 44.4                            | .1                              | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 14 456                  | 1 551                         | 10.7                            | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 88   | 44 295                  | 9 606                         | 21.7                            | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 35 423                                     | 14 396 209              | 12 336 239                    | 85.7                            | 85.7                            | 69.9   |
| 2611                   | Consumer appliances rental and/or leasing   | 3 146                                      | 1 812 568               | 484 231                       | 26.7                            | 3.4                             | X  |
| 2612                   | Consumer electronics rental and/or leasing  | 3 002                                      | 1 788 272               | 689 015                       | 38.5                            | 4.8                             | X  |
| 2618                   | Formal wear and costume rental  | 2 645                                      | 764 349                 | 640 529                       | 83.8                            | 4.4                             | X  |
| 2619                   | Wardrobe rental (theatrical)  | 86   | 37 818                  | 21 191                        | 56.0                            | .1                              | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental   | 23 080                                     | 7 263 761               | 5 951 140                     | 81.9                            | 41.3                            | X  |
| 2622                   | Video cassette recorders, video cameras, televisions, and other video equipment rental              | 6 393                                      | 1 720 025               | 29 660                        | 1.7                             | .2                              | X  |
| 2623                   | Recreational goods and equipment rental   | 1 818                                      | 561 678                 | 493 586                       | 87.9                            | 3.4                             | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 1 765                                      | 1 895 120               | 1 623 197                     | 85.7                            | 11.3                            | X  |
| 2625                   | Residential furniture rental and/or leasing   | 3 004                                      | 1 884 413               | 871 155                       | 46.2                            | 6.1                             | X  |
| 2626                   | Party supplies rental and/or leasing  | 1 348                                      | 759 069                 | 629 842                       | 83.0                            | 4.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 7 171                                      | 3 247 876               | 902 693                       | 27.8                            | 6.3                             | X  |
| 2700                   | Interest income   | 19   | 117 376                 | 27 466                        | 23.4                            | .2                              | 72.8   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 19   | 117 376                 | 27 466                        | 23.4                            | .2                              | X  |
| 2710                   | Repair and maintenance services   | 653  | 623 703                 | 24 847                        | 4.0                             | .2                              | X  |
| 2720                   | Sales of merchandise  | 23 029                                     | 9 145 622               | 1 591 934                     | 17.4                            | 11.1                            | 56.9   |
| 2721                   | Previously rented video tapes, cassettes, or disks sales  | 16 632                                     | 6 074 548               | 438 293                       | 7.2                             | 3.0                             | X  |
| 2722                   | New prerecorded video tapes, cassettes, or disks sales  | 12 414                                     | 5 331 519               | 471 333                       | 8.8                             | 3.3                             | X  |
| 2723                   | Video cassette recorders, video cameras, televisions, and other video equipment sales               | 1 524                                      | 395 860                 | 9 120                         | 2.3                             | .1                              | X  |
| 2729                   | Other merchandise sales   | 10 217                                     | 3 018 454               | 302 146                       | 10.0                            | 2.1                             | X  |
| 9810                   | Other revenue   | 5 216                                      | 2 012 249               | 228 049                       | 11.3                            | 1.6                             | X  |
| <b>53221</b>           | <b>Consumer electronics &amp; appliances rental</b>   | <b>3 011</b>                               | <b>X</b>                | <b>1 790 890</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.2</b>  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 242  | 121 546                 | 8 796                         | 7.2                             | .5                              | 63.5   |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 240  | 119 063                 | 7 106                         | 6.0                             | .4                              | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code<br>and<br>RL code | Kind of business and source of revenue  | Establishments reporting source of<br>revenue |                            | Revenue from specified source    |                                    |                                    | Revenue of<br>establishments<br>reporting sources<br>of revenue as<br>percent of total<br>revenue |
|------------------------------|---|---|----------------------------|----------------------------------|------------------------------------|------------------------------------|---|
|                              |   | Number  | Total revenue<br>(\$1,000) | Amount <sup>1</sup><br>(\$1,000) | As percent of total revenue of—    |                                    |   |
|                              |   |   |                            |                                  | Establishments<br>reporting source | All<br>establishments <sup>1</sup> |   |
| <b>53221</b>                 | <b>Consumer electronics &amp; appliances rental—Con.</b>  |   |                            |                                  |                                    |                                    |   |
| 2600                         | Consumer goods rental and/or leasing .....  | 3 011   | 1 790 890                  | 1 589 944                        | 88.8                               | 88.8                               | 51.1  |
| 2611                         | Consumer appliances rental and/or leasing .....   | 2 561   | 1 509 186                  | 424 096                          | 28.1                               | 23.7                               | X   |
| 2612                         | Consumer electronics rental and/or leasing .....  | 2 507   | 1 525 130                  | 628 229                          | 41.2                               | 35.1                               | X   |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 16  | 8 811                      | 1 589                            | 18.0                               | .1                                 | X   |
| 2624                         | Home health furniture and equipment rental and/or leasing .....                                 | 19  | 6 110                      | 1 846                            | 30.2                               | .1                                 | X   |
| 2625                         | Residential furniture rental and/or leasing .....   | 1 982   | 1 005 764                  | 265 296                          | 26.4                               | 14.8                               | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 1 688   | 1 143 232                  | 266 764                          | 23.3                               | 14.9                               | X   |
| 2710                         | Repair and maintenance services .....   | 181   | 79 462                     | 7 487                            | 9.4                                | .4                                 | X   |
| 2720                         | Sales of merchandise .....  | 802   | 675 031                    | 91 169                           | 13.5                               | 5.1                                | X   |
| 9810                         | Other revenue .....   | 970   | 644 939                    | 70 106                           | 10.9                               | 3.9                                | X   |
| <b>532210</b>                | <b>Consumer electronics &amp; appliances rental .....</b>                                       | <b>3 011</b>                                  | <b>X</b>                   | <b>1 790 890</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>65.2</b>   |
| 2580                         | Commercial and industrial machinery and equipment rental and/or<br>leasing .....                | 242   | 121 546                    | 8 796                            | 7.2                                | .5                                 | 63.5  |
| 2586                         | Computers and computer peripheral equipment rental and/or<br>leasing .....                      | 240   | 119 063                    | 7 106                            | 6.0                                | .4                                 | X   |
| 2600                         | Consumer goods rental and/or leasing .....  | 3 011   | 1 790 890                  | 1 589 944                        | 88.8                               | 88.8                               | 51.1  |
| 2611                         | Consumer appliances rental and/or leasing .....   | 2 561   | 1 509 186                  | 424 096                          | 28.1                               | 23.7                               | X   |
| 2612                         | Consumer electronics rental and/or leasing .....  | 2 507   | 1 525 130                  | 628 229                          | 41.2                               | 35.1                               | X   |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 16  | 8 811                      | 1 589                            | 18.0                               | .1                                 | X   |
| 2624                         | Home health furniture and equipment rental and/or leasing .....                                 | 19  | 6 110                      | 1 846                            | 30.2                               | .1                                 | X   |
| 2625                         | Residential furniture rental and/or leasing .....   | 1 982   | 1 005 764                  | 265 296                          | 26.4                               | 14.8                               | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 1 688   | 1 143 232                  | 266 764                          | 23.3                               | 14.9                               | X   |
| 2710                         | Repair and maintenance services .....   | 181   | 79 462                     | 7 487                            | 9.4                                | .4                                 | X   |
| 2720                         | Sales of merchandise .....  | 802   | 675 031                    | 91 169                           | 13.5                               | 5.1                                | X   |
| 9810                         | Other revenue .....   | 970   | 644 939                    | 70 106                           | 10.9                               | 3.9                                | X   |
| <b>53222</b>                 | <b>Formal wear &amp; costume rental .....</b>   | <b>2 683</b>                                  | <b>X</b>                   | <b>781 018</b>                   | <b>X</b>                           | <b>100.0</b>                       | <b>70.1</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 2 683   | 781 018                    | 662 525                          | 84.8                               | 84.8                               | 70.0  |
| 2618                         | Formal wear and costume rental .....  | 2 644   | 763 726                    | 640 522                          | 83.9                               | 82.0                               | X   |
| 2619                         | Wardrobe rental (theatrical) .....  | 86  | 37 818                     | 21 191                           | 56.0                               | 2.7                                | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 31  | 14 888                     | 812                              | 5.5                                | .1                                 | X   |
| 2720                         | Sales of merchandise .....  | 1 868   | 555 812                    | 84 880                           | 15.3                               | 10.9                               | 69.4  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 14  | 10 855                     | 889                              | 8.2                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 1 859   | 553 339                    | 83 991                           | 15.2                               | 10.8                               | X   |
| 9810                         | Other revenue .....   | 322   | 154 631                    | 33 613                           | 21.7                               | 4.3                                | X   |
| <b>532220</b>                | <b>Formal wear &amp; costume rental .....</b>   | <b>2 683</b>                                  | <b>X</b>                   | <b>781 018</b>                   | <b>X</b>                           | <b>100.0</b>                       | <b>70.1</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 2 683   | 781 018                    | 662 525                          | 84.8                               | 84.8                               | 70.0  |
| 2618                         | Formal wear and costume rental .....  | 2 644   | 763 726                    | 640 522                          | 83.9                               | 82.0                               | X   |
| 2619                         | Wardrobe rental (theatrical) .....  | 86  | 37 818                     | 21 191                           | 56.0                               | 2.7                                | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 31  | 14 888                     | 812                              | 5.5                                | .1                                 | X   |
| 2720                         | Sales of merchandise .....  | 1 868   | 555 812                    | 84 880                           | 15.3                               | 10.9                               | 69.4  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 14  | 10 855                     | 889                              | 8.2                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 1 859   | 553 339                    | 83 991                           | 15.2                               | 10.8                               | X   |
| 9810                         | Other revenue .....   | 322   | 154 631                    | 33 613                           | 21.7                               | 4.3                                | X   |
| <b>53223</b>                 | <b>Video tape &amp; disk rental .....</b>   | <b>23 036</b>                                 | <b>X</b>                   | <b>7 229 671</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>76.8</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 23 036  | 7 229 671                  | 6 079 983                        | 84.1                               | 84.1                               | 76.0  |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 23 036  | 7 229 671                  | 5 948 131                        | 82.3                               | 82.3                               | X   |
| 2622                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment rental ..... | 6 393   | 1 720 025                  | 29 660                           | 1.7                                | .4                                 | X   |
| 2623                         | Recreational goods and equipment rental .....   | 6   | 1 177                      | 58                               | 4.9                                | Z                                  | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 4 283   | 1 369 594                  | 102 127                          | 7.5                                | 1.4                                | X   |
| 2720                         | Sales of merchandise .....  | 18 465  | 6 475 316                  | 1 090 002                        | 16.8                               | 15.1                               | 75.5  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 16 618  | 6 063 693                  | 437 404                          | 7.2                                | 6.1                                | X   |
| 2722                         | New prerecorded video tapes, cassettes, or disks sales .....                                    | 12 414  | 5 331 519                  | 471 333                          | 8.8                                | 6.5                                | X   |
| 2723                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment sales .....  | 1 524   | 395 860                    | 9 120                            | 2.3                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 7 824   | 2 276 943                  | 172 145                          | 7.6                                | 2.4                                | X   |
| 9810                         | Other revenue .....   | 3 074   | 677 665                    | 59 686                           | 8.8                                | .8                                 | X   |
| <b>532230</b>                | <b>Video tape &amp; disk rental .....</b>   | <b>23 036</b>                                 | <b>X</b>                   | <b>7 229 671</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>76.8</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 23 036  | 7 229 671                  | 6 079 983                        | 84.1                               | 84.1                               | 76.0  |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 23 036  | 7 229 671                  | 5 948 131                        | 82.3                               | 82.3                               | X   |
| 2622                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment rental ..... | 6 393   | 1 720 025                  | 29 660                           | 1.7                                | .4                                 | X   |
| 2623                         | Recreational goods and equipment rental .....   | 6   | 1 177                      | 58                               | 4.9                                | Z                                  | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 4 283   | 1 369 594                  | 102 127                          | 7.5                                | 1.4                                | X   |
| 2720                         | Sales of merchandise .....  | 18 465  | 6 475 316                  | 1 090 002                        | 16.8                               | 15.1                               | 75.5  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 16 618  | 6 063 693                  | 437 404                          | 7.2                                | 6.1                                | X   |
| 2722                         | New prerecorded video tapes, cassettes, or disks sales .....                                    | 12 414  | 5 331 519                  | 471 333                          | 8.8                                | 6.5                                | X   |
| 2723                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment sales .....  | 1 524   | 395 860                    | 9 120                            | 2.3                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 7 824   | 2 276 943                  | 172 145                          | 7.6                                | 2.4                                | X   |
| 9810                         | Other revenue .....   | 3 074   | 677 665                    | 59 686                           | 8.8                                | .8                                 | X   |
| <b>53229</b>                 | <b>Other consumer goods rental .....</b>  | <b>6 693</b>                                  | <b>X</b>                   | <b>4 594 630</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>70.0</b>   |
| 2500                         | Passenger cars and other automotive equipment without drivers<br>rental and/or leasing .....    | 44  | 17 826                     | 761                              | 4.3                                | Z                                  | X   |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53229</b>           | <b>Other consumer goods rental—Con.</b>   |  |                         |                               |                                 |                                 |  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 601  | 588 330                 | 177 869                       | 30.2                            | 3.9                             | 69.9   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 95   | 32 271                  | 7 725                         | 23.9                            | .2                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 55   | 40 421                  | 8 544                         | 21.1                            | .2                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 70   | 27 796                  | 616                           | 2.2                             | Z                               | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 278  | 409 451                 | 128 648                       | 31.4                            | 2.8                             | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 7  | 4 733                   | 1 326                         | 28.0                            | Z                               | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 49   | 44 769                  | 19 878                        | 44.4                            | .4                              | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 15   | 14 456                  | 1 551                         | 10.7                            | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 86   | 41 812                  | 9 581                         | 22.9                            | .2                              | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 6 693                                      | 4 594 630               | 4 003 787                     | 87.1                            | 87.1                            | 67.7   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 585  | 303 382                 | 60 135                        | 19.8                            | 1.3                             | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 495  | 263 142                 | 60 786                        | 23.1                            | 1.3                             | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 28   | 27 481                  | 1 420                         | 5.2                             | Z                               | X  |
| 2623                   | Recreational goods and equipment rental .....   | 1 812                                      | 560 501                 | 493 528                       | 88.1                            | 10.7                            | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 1 746                                      | 1 889 010               | 1 621 351                     | 85.8                            | 35.3                            | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 1 022                                      | 878 649                 | 605 859                       | 69.0                            | 13.2                            | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 1 343                                      | 753 595                 | 627 718                       | 83.3                            | 13.7                            | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 1 170                                      | 720 162                 | 532 990                       | 74.0                            | 11.6                            | X  |
| 2700                   | Interest income .....   | 14   | 18 890                  | 4 326                         | 22.9                            | .1                              | 70.0   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 14   | 18 890                  | 4 326                         | 22.9                            | .1                              | X  |
| 2710                   | Repair and maintenance services .....   | 472  | 544 241                 | 17 360                        | 3.2                             | .4                              | X  |
| 2720                   | Sales of merchandise .....  | 1 894                                      | 1 439 463               | 325 883                       | 22.6                            | 7.1                             | 3.7  |
| 2729                   | Other merchandise sales .....   | 534  | 188 172                 | 46 010                        | 24.5                            | 1.0                             | X  |
| 9810                   | Other revenue .....   | 850  | 535 014                 | 64 644                        | 12.1                            | 1.4                             | X  |
| <b>532291</b>          | <b>Home health equipment rental .....</b>   | <b>1 731</b>                               | <b>X</b>                | <b>1 880 664</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>73.3</b>  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 31   | 39 823                  | 19 559                        | 49.1                            | 1.0                             | 73.3   |
| 2589                   | Medical equipment rental and/or leasing .....   | 31   | 39 823                  | 19 559                        | 49.1                            | 1.0                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 1 731                                      | 1 880 664               | 1 622 291                     | 86.3                            | 86.3                            | 73.0   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 13   | 4 228                   | 847                           | 20.0                            | Z                               | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 13   | 4 228                   | 847                           | 20.0                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 1 731                                      | 1 880 664               | 1 620 388                     | 86.2                            | 86.2                            | X  |
| 2710                   | Repair and maintenance services .....   | 295  | 385 775                 | 6 444                         | 1.7                             | .3                              | X  |
| 2720                   | Sales of merchandise .....  | 785  | 812 303                 | 217 552                       | 26.8                            | 11.6                            | X  |
| 9810                   | Other revenue .....   | 92   | 97 782                  | 14 818                        | 15.2                            | .8                              | X  |
| <b>532292</b>          | <b>Recreational goods rental .....</b>  | <b>1 812</b>                               | <b>X</b>                | <b>560 501</b>                | <b>X</b>                        | <b>100.0</b>                    | <b>31.4</b>  |
| 2600                   | Consumer goods rental and/or leasing .....  | 1 812                                      | 560 501                 | 499 752                       | 89.2                            | 89.2                            | 28.2   |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 14   | 5 572                   | 392                           | 7.0                             | .1                              | X  |
| 2623                   | Recreational goods and equipment rental .....   | 1 812                                      | 560 501                 | 493 528                       | 88.1                            | 88.1                            | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 101  | 34 542                  | 5 832                         | 16.9                            | 1.0                             | X  |
| 2720                   | Sales of merchandise .....  | 534  | 188 172                 | 46 010                        | 24.5                            | 8.2                             | 23.1   |
| 2729                   | Other merchandise sales .....   | 534  | 188 172                 | 46 010                        | 24.5                            | 8.2                             | X  |
| 9810                   | Other revenue .....   | 233  | 112 651                 | 14 739                        | 13.1                            | 2.6                             | X  |
| <b>532299</b>          | <b>All other consumer goods rental .....</b>  | <b>3 150</b>                               | <b>X</b>                | <b>2 153 465</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>77.3</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 44   | 17 826                  | 761                           | 4.3                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 570  | 548 507                 | 158 310                       | 28.9                            | 7.4                             | 77.1   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 95   | 32 271                  | 7 725                         | 23.9                            | .4                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 55   | 40 421                  | 8 544                         | 21.1                            | .4                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 70   | 27 796                  | 616                           | 2.2                             | Z                               | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 278  | 409 451                 | 128 648                       | 31.4                            | 6.0                             | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 7  | 4 733                   | 1 326                         | 28.0                            | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 18   | 4 946                   | 319                           | 6.5                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 15   | 14 456                  | 1 551                         | 10.7                            | .1                              | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 86   | 41 812                  | 9 581                         | 22.9                            | .4                              | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 3 150                                      | 2 153 465               | 1 881 744                     | 87.4                            | 87.4                            | 73.4   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 572  | 299 154                 | 59 288                        | 19.8                            | 2.8                             | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 482  | 258 914                 | 59 939                        | 23.2                            | 2.8                             | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 14   | 21 909                  | 1 028                         | 4.7                             | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 15   | 8 346                   | 963                           | 11.5                            | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 1 022                                      | 878 649                 | 605 859                       | 69.0                            | 28.1                            | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 1 343                                      | 753 595                 | 627 718                       | 83.3                            | 29.1                            | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 1 067                                      | 685 006                 | 526 949                       | 76.9                            | 24.5                            | X  |
| 2700                   | Interest income .....   | 14   | 18 890                  | 4 326                         | 22.9                            | .2                              | 77.3   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 14   | 18 890                  | 4 326                         | 22.9                            | .2                              | X  |
| 2710                   | Repair and maintenance services .....   | 177  | 158 466                 | 10 916                        | 6.9                             | .5                              | X  |
| 2720                   | Sales of merchandise .....  | 575  | 438 988                 | 62 321                        | 14.2                            | 2.9                             | X  |
| 9810                   | Other revenue .....   | 525  | 324 581                 | 35 087                        | 10.8                            | 1.6                             | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5323</b>            | <b>General rental centers</b>   | <b>6 509</b>                               | <b>X</b>                | <b>3 910 618</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>71.4</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 224  | 219 498                 | 37 155                        | 16.9                            | 1.0                             | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 662                                      | 1 334 223               | 970 390                       | 72.7                            | 24.8                            | 63.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 40   | 49 594                  | 8 522                         | 17.2                            | .2                              | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 82   | 66 535                  | 9 885                         | 14.9                            | .3                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 341  | 280 026                 | 68 480                        | 24.5                            | 1.8                             | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 64   | 69 371                  | 7 422                         | 10.7                            | .2                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 64   | 89 901                  | 2 752                         | 3.1                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 67   | 67 975                  | 2 243                         | 3.3                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 43   | 50 704                  | 1 908                         | 3.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 9 289                   | 119                           | 1.3                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 1 421                                      | 1 208 548               | 869 059                       | 71.9                            | 22.2                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 5 556                                      | 3 085 888               | 2 345 463                     | 76.0                            | 60.0                            | 63.1   |
| 2611                   | Consumer appliances rental and/or leasing   | 3 024                                      | 1 697 803               | 350 614                       | 20.7                            | 9.0                             | X  |
| 2612                   | Consumer electronics rental and/or leasing  | 3 072                                      | 1 717 593               | 640 177                       | 37.3                            | 16.4                            | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental   | 57   | 32 091                  | 4 641                         | 14.5                            | .1                              | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 57   | 22 641                  | 1 136                         | 5.0                             | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing   | 320  | 144 538                 | 44 972                        | 31.1                            | 1.2                             | X  |
| 2626                   | Party supplies rental and/or leasing  | 919  | 542 559                 | 92 262                        | 17.0                            | 2.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 5 184                                      | 2 892 477               | 1 211 661                     | 41.9                            | 31.0                            | X  |
| 2700                   | Interest income   | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | 71.4   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | X  |
| 2710                   | Repair and maintenance services   | 1 003                                      | 766 794                 | 40 667                        | 5.3                             | 1.0                             | X  |
| 2720                   | Sales of merchandise  | 4 442                                      | 2 817 498               | 277 013                       | 9.8                             | 7.1                             | X  |
| 9810                   | Other revenue   | 3 245                                      | 1 934 458               | 236 818                       | 12.2                            | 6.1                             | X  |
| <b>53231</b>           | <b>General rental centers</b>   | <b>6 509</b>                               | <b>X</b>                | <b>3 910 618</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>71.4</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 224  | 219 498                 | 37 155                        | 16.9                            | 1.0                             | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 662                                      | 1 334 223               | 970 390                       | 72.7                            | 24.8                            | 63.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 40   | 49 594                  | 8 522                         | 17.2                            | .2                              | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 82   | 66 535                  | 9 885                         | 14.9                            | .3                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 341  | 280 026                 | 68 480                        | 24.5                            | 1.8                             | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 64   | 69 371                  | 7 422                         | 10.7                            | .2                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 64   | 89 901                  | 2 752                         | 3.1                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 67   | 67 975                  | 2 243                         | 3.3                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 43   | 50 704                  | 1 908                         | 3.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 9 289                   | 119                           | 1.3                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 1 421                                      | 1 208 548               | 869 059                       | 71.9                            | 22.2                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 5 556                                      | 3 085 888               | 2 345 463                     | 76.0                            | 60.0                            | 63.1   |
| 2611                   | Consumer appliances rental and/or leasing   | 3 024                                      | 1 697 803               | 350 614                       | 20.7                            | 9.0                             | X  |
| 2612                   | Consumer electronics rental and/or leasing  | 3 072                                      | 1 717 593               | 640 177                       | 37.3                            | 16.4                            | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental   | 57   | 32 091                  | 4 641                         | 14.5                            | .1                              | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 57   | 22 641                  | 1 136                         | 5.0                             | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing   | 320  | 144 538                 | 44 972                        | 31.1                            | 1.2                             | X  |
| 2626                   | Party supplies rental and/or leasing  | 919  | 542 559                 | 92 262                        | 17.0                            | 2.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 5 184                                      | 2 892 477               | 1 211 661                     | 41.9                            | 31.0                            | X  |
| 2700                   | Interest income   | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | 71.4   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | X  |
| 2710                   | Repair and maintenance services   | 1 003                                      | 766 794                 | 40 667                        | 5.3                             | 1.0                             | X  |
| 2720                   | Sales of merchandise  | 4 442                                      | 2 817 498               | 277 013                       | 9.8                             | 7.1                             | X  |
| 9810                   | Other revenue   | 3 245                                      | 1 934 458               | 236 818                       | 12.2                            | 6.1                             | X  |
| <b>532310</b>          | <b>General rental centers</b>   | <b>6 509</b>                               | <b>X</b>                | <b>3 910 618</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>71.4</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 224  | 219 498                 | 37 155                        | 16.9                            | 1.0                             | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 662                                      | 1 334 223               | 970 390                       | 72.7                            | 24.8                            | 63.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 40   | 49 594                  | 8 522                         | 17.2                            | .2                              | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 82   | 66 535                  | 9 885                         | 14.9                            | .3                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 341  | 280 026                 | 68 480                        | 24.5                            | 1.8                             | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 64   | 69 371                  | 7 422                         | 10.7                            | .2                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 64   | 89 901                  | 2 752                         | 3.1                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 67   | 67 975                  | 2 243                         | 3.3                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 43   | 50 704                  | 1 908                         | 3.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 9 289                   | 119                           | 1.3                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 1 421                                      | 1 208 548               | 869 059                       | 71.9                            | 22.2                            | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>532310</b>          | <b>General rental centers—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2600                   | Consumer goods rental and/or leasing .....  | 5 556                                      | 3 085 888               | 2 345 463                     | 76.0                            | 60.0                            | 63.1   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 3 024                                      | 1 697 803               | 350 614                       | 20.7                            | 9.0                             | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 3 072                                      | 1 717 593               | 640 177                       | 37.3                            | 16.4                            | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 57   | 32 091                  | 4 641                         | 14.5                            | .1                              | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 57   | 22 641                  | 1 136                         | 5.0                             | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 320  | 144 538                 | 44 972                        | 31.1                            | 1.2                             | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 919  | 542 559                 | 92 262                        | 17.0                            | 2.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 5 184                                      | 2 892 477               | 1 211 661                     | 41.9                            | 31.0                            | X  |
| 2700                   | Interest income .....   | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | 71.4   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | X  |
| 2710                   | Repair and maintenance services .....   | 1 003                                      | 766 794                 | 40 667                        | 5.3                             | 1.0                             | X  |
| 2720                   | Sales of merchandise .....  | 4 442                                      | 2 817 498               | 277 013                       | 9.8                             | 7.1                             | X  |
| 9810                   | Other revenue .....   | 3 245                                      | 1 934 458               | 236 818                       | 12.2                            | 6.1                             | X  |
| <b>5324</b>            | <b>Commercial &amp; industrial machinery &amp; equipment rental &amp; leasing .....</b>                   | <b>'11 998</b>                             | <b>X</b>                | <b>'29 150 107</b>            | <b>X</b>                        | <b>100.0</b>                    | <b>71.9</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 179  | 207 956                 | 26 383                        | 12.7                            | .1                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 11 998                                     | 29 150 107              | 25 800 607                    | 88.5                            | 88.5                            | 66.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 575  | 3 177 106               | 2 898 580                     | 91.2                            | 9.9                             | X  |
| 2582                   | Railroad cars rental and/or leasing .....   | 132  | 3 042 491               | 2 825 731                     | 92.9                            | 9.7                             | X  |
| 2583                   | Commercial ships and barges without crew rental and/or leasing ..   | 132  | 515 590                 | 455 770                       | 88.4                            | 1.6                             | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 359  | 863 362                 | 205 578                       | 23.8                            | .7                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 4 118                                      | 7 135 485               | 5 650 909                     | 79.2                            | 19.4                            | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 1 281                                      | 6 243 988               | 4 525 697                     | 72.5                            | 15.5                            | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 342  | 348 272                 | 104 102                       | 29.9                            | .4                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 529  | 719 486                 | 248 768                       | 34.6                            | .9                              | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 2 012                                      | 2 155 339               | 1 679 052                     | 77.9                            | 5.8                             | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 819  | 1 170 330               | 955 308                       | 81.6                            | 3.3                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 4 097                                      | 8 326 440               | 6 251 109                     | 75.1                            | 21.4                            | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 772  | 700 899                 | 156 282                       | 22.3                            | .5                              | 64.7   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 22   | 15 597                  | 2 664                         | 17.1                            | Z                               | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 19   | 5 551                   | 1 461                         | 26.3                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 98   | 80 868                  | 15 565                        | 19.2                            | .1                              | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 19   | 17 773                  | 5 700                         | 32.1                            | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 377  | 211 255                 | 30 954                        | 14.7                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 347  | 442 914                 | 99 455                        | 22.5                            | .3                              | X  |
| 2700                   | Interest income .....   | 202  | 3 105 523               | 131 215                       | 4.2                             | .5                              | 71.8   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 202  | 3 105 523               | 131 215                       | 4.2                             | .5                              | X  |
| 2710                   | Repair and maintenance services .....   | 1 964                                      | 6 879 272               | 745 558                       | 10.8                            | 2.6                             | X  |
| 2720                   | Sales of merchandise .....  | 3 626                                      | 10 304 211              | 1 702 966                     | 16.5                            | 5.8                             | X  |
| 9810                   | Other revenue .....   | 1 971                                      | 8 498 488               | 587 095                       | 6.9                             | 2.0                             | X  |
| <b>53241</b>           | <b>Const/trans/mining/forestry machinery &amp; equip rental &amp; leasing .....</b>                       | <b>4 705</b>                               | <b>X</b>                | <b>13 253 517</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.5</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 89   | 79 526                  | 9 412                         | 11.8                            | .1                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 4 705                                      | 13 253 517              | 12 283 895                    | 92.7                            | 92.7                            | 67.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 546  | 3 091 872               | 2 892 075                     | 93.5                            | 21.8                            | X  |
| 2582                   | Railroad cars rental and/or leasing .....   | 129  | 3 038 991               | 2 825 568                     | 93.0                            | 21.3                            | X  |
| 2583                   | Commercial ships and barges without crew rental and/or leasing ..   | 132  | 515 590                 | 455 770                       | 88.4                            | 3.4                             | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 299  | 728 876                 | 188 582                       | 25.9                            | 1.4                             | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 3 957                                      | 6 872 081               | 5 601 187                     | 81.5                            | 42.3                            | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 50   | 156 612                 | 7 350                         | 4.7                             | .1                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 33   | 30 107                  | 1 435                         | 4.8                             | Z                               | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 45   | 34 190                  | 2 022                         | 5.9                             | Z                               | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 27   | 15 950                  | 1 405                         | 8.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 6  | 4 125                   | 322                           | 7.8                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 495  | 1 046 483               | 308 179                       | 29.4                            | 2.3                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 428  | 289 757                 | 59 130                        | 20.4                            | .4                              | 69.2   |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 10   | 6 441                   | 72                            | 1.1                             | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 283  | 158 990                 | 19 399                        | 12.2                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 203  | 162 371                 | 38 540                        | 23.7                            | .3                              | X  |
| 2700                   | Interest income .....   | 53   | 2 056 235               | 17 459                        | .8                              | .1                              | 72.5   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 53   | 2 056 235               | 17 459                        | .8                              | .1                              | X  |
| 2710                   | Repair and maintenance services .....   | 867  | 1 492 279               | 112 902                       | 7.6                             | .9                              | X  |
| 2720                   | Sales of merchandise .....  | 1 678                                      | 2 741 539               | 530 313                       | 19.3                            | 4.0                             | X  |
| 9810                   | Other revenue .....   | 739  | 2 344 664               | 240 406                       | 10.3                            | 1.8                             | X  |

See footnotes at end of table.



**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>532411</b>          | <b>Commercial air/rail/water transportation equip rental &amp; leasing</b>                          | <b>748</b>                                 | <b>X</b>                | <b>6 359 265</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>74.6</b>  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 748  |                         | 6 202 991                     | 97.5                            | 97.5                            | 72.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 501  |                         | 2 883 977                     | 94.6                            | 45.4                            | X  |
| 2582                   | Railroad cars rental and/or leasing   | 129  |                         | 2 825 568                     | 93.0                            | 44.4                            | X  |
| 2583                   | Commercial ships and barges without crew rental and/or leasing                                      | 132  |                         | 455 770                       | 88.4                            | 7.2                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 15   |                         | 36 438                        | 28.6                            | .6                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 26   |                         | 18 592                        | 47.8                            | .1                              | 40.9   |
| 2629                   | Other consumer goods rental and/or leasing  | 26   |                         | 8 873                         | 47.7                            | .1                              | X  |
| 2700                   | Interest income   | 6  |                         | 1 997 727                     | 12 146                          | .6                              | 74.6   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 6  |                         | 1 997 727                     | 12 146                          | .6                              | X  |
| 2710                   | Repair and maintenance services   | 55   |                         | 27 302                        | 4 667                           | 17.1                            | X  |
| 2720                   | Sales of merchandise  | 96   |                         | 40 498                        | 5 039                           | 12.4                            | X  |
| 9810                   | Other revenue   | 163  |                         | 1 449 177                     | 125 532                         | 8.7                             | 2.0  |
| <b>532412</b>          | <b>Construction/mining/forestry machinery &amp; equip rental &amp; leasing</b>                      | <b>3 957</b>                               | <b>X</b>                | <b>6 894 252</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.5</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 89   |                         | 79 526                        | 9 412                           | 11.8                            | .1   |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 3 957                                      |                         | 6 894 252                     | 6 080 904                       | 88.2                            | 88.2   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 45   |                         | 43 693                        | 8 098                           | 18.5                            | .1   |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 299  |                         | 728 876                       | 188 582                         | 25.9                            | 2.7  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 3 957                                      |                         | 6 894 252                     | 5 601 187                       | 81.5                            | 81.2   |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 45   |                         | 32 745                        | 6 112                           | 18.7                            | .1   |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 33   |                         | 30 107                        | 1 435                           | 4.8                             | Z  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 45   |                         | 34 190                        | 2 022                           | 5.9                             | Z  |
| 2589                   | Medical equipment rental and/or leasing   | 27   |                         | 15 950                        | 1 405                           | 8.8                             | Z  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 6  |                         | 4 125                         | 322                             | 7.8                             | Z  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 480  |                         | 919 119                       | 271 741                         | 29.6                            | 3.9  |
| 2600                   | Consumer goods rental and/or leasing  | 402  |                         | 271 165                       | 50 240                          | 18.5                            | .7   |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 10   |                         | 6 441                         | 72                              | 1.1                             | Z  |
| 2626                   | Party supplies rental and/or leasing  | 278  |                         | 158 171                       | 19 382                          | 12.3                            | .3   |
| 2629                   | Other consumer goods rental and/or leasing  | 177  |                         | 143 779                       | 29 667                          | 20.6                            | .4   |
| 2700                   | Interest income   | 47   |                         | 58 508                        | 5 313                           | 9.1                             | .1   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 47   |                         | 58 508                        | 5 313                           | 9.1                             | .1   |
| 2710                   | Repair and maintenance services   | 812  |                         | 1 464 977                     | 108 235                         | 7.4                             | 1.6  |
| 2720                   | Sales of merchandise  | 1 582                                      |                         | 2 701 041                     | 525 274                         | 19.4                            | 7.6  |
| 9810                   | Other revenue   | 576  |                         | 895 487                       | 114 874                         | 12.8                            | 1.7  |
| <b>53242</b>           | <b>Office machinery &amp; equipment rental &amp; leasing</b>  | <b>1 346</b>                               | <b>X</b>                | <b>6 180 713</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>75.2</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 31   |                         | 28 237                        | 861                             | 3.0                             | Z  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 346                                      |                         | 6 180 713                     | 4 929 447                       | 79.8                            | 79.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 8  |                         | 20 777                        | 2 097                           | 10.1                            | Z  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 23   |                         | 39 957                        | 5 520                           | 13.8                            | .1   |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 32   |                         | 64 331                        | 6 478                           | 10.1                            | .1   |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 990  |                         | 5 815 415                     | 4 470 253                       | 76.9                            | 72.3   |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 253  |                         | 239 182                       | 97 421                          | 40.7                            | 1.6  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 358  |                         | 533 917                       | 240 920                         | 45.1                            | 3.9  |
| 2589                   | Medical equipment rental and/or leasing   | 53   |                         | 107 658                       | 12 654                          | 11.8                            | .2   |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 29   |                         | 83 565                        | 4 995                           | 6.0                             | .1   |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 165  |                         | 462 934                       | 89 106                          | 19.2                            | 1.4  |
| 2600                   | Consumer goods rental and/or leasing  | 49   |                         | 46 470                        | 13 203                          | 28.4                            | .2   |
| 2611                   | Consumer appliances rental and/or leasing   | 11   |                         | 5 017                         | 941                             | 18.8                            | Z  |
| 2612                   | Consumer electronics rental and/or leasing  | 19   |                         | 5 551                         | 1 461                           | 26.3                            | Z  |
| 2625                   | Residential furniture rental and/or leasing   | 12   |                         | 17 333                        | 5 690                           | 32.8                            | .1   |
| 2629                   | Other consumer goods rental and/or leasing  | 19   |                         | 23 586                        | 3 776                           | 16.0                            | .1   |
| 2700                   | Interest income   | 80   |                         | 706 204                       | 57 300                          | 8.1                             | .9   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 80   |                         | 706 204                       | 57 300                          | 8.1                             | .9   |
| 2710                   | Repair and maintenance services   | 193  |                         | 3 627 253                     | 472 333                         | 13.0                            | 7.6  |
| 2720                   | Sales of merchandise  | 273  |                         | 4 619 082                     | 581 021                         | 12.6                            | 9.4  |
| 9810                   | Other revenue   | 226  |                         | 4 281 998                     | 126 547                         | 3.0                             | 2.0  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>532420</b>          | <b>Office machinery &amp; equipment rental &amp; leasing</b> .....  | <b>1 346</b>                               | <b>X</b>                | <b>6 180 713</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>75.2</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 31   | 28 237                  | 861                           | 3.0                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 1 346                                      | 6 180 713               | 4 929 447                     | 79.8                            | 79.8                            | 74.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 8  | 20 777                  | 2 097                         | 10.1                            | Z                               | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 23   | 39 957                  | 5 520                         | 13.8                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 32   | 64 331                  | 6 478                         | 10.1                            | .1                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 990  | 5 815 415               | 4 470 253                     | 76.9                            | 72.3                            | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 253  | 239 182                 | 97 421                        | 40.7                            | 1.6                             | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 358  | 533 917                 | 240 920                       | 45.1                            | 3.9                             | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 53   | 107 658                 | 12 654                        | 11.8                            | .2                              | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 29   | 83 565                  | 4 995                         | 6.0                             | .1                              | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 165  | 462 934                 | 89 106                        | 19.2                            | 1.4                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 49   | 46 470                  | 13 203                        | 28.4                            | .2                              | 37.4   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 11   | 5 017                   | 941                           | 18.8                            | Z                               | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 19   | 5 551                   | 1 461                         | 26.3                            | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 12   | 17 333                  | 5 690                         | 32.8                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 19   | 23 586                  | 3 776                         | 16.0                            | .1                              | X  |
| 2700                   | Interest income .....   | 80   | 706 204                 | 57 300                        | 8.1                             | .9                              | 74.9   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 80   | 706 204                 | 57 300                        | 8.1                             | .9                              | X  |
| 2710                   | Repair and maintenance services .....   | 193  | 3 627 253               | 472 333                       | 13.0                            | 7.6                             | X  |
| 2720                   | Sales of merchandise .....  | 273  | 4 619 082               | 581 021                       | 12.6                            | 9.4                             | X  |
| 9810                   | Other revenue .....   | 226  | 4 281 998               | 126 547                       | 3.0                             | 2.0                             | X  |
| <b>5324201</b>         | <b>Office machinery rental &amp; leasing</b> .....  | <b>400</b>                                 | <b>X</b>                | <b>436 178</b>                | <b>X</b>                        | <b>100.0</b>                    | <b>77.5</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 14   | 5 934                   | 209                           | 3.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 400  | 436 178                 | 367 960                       | 84.4                            | 84.4                            | 75.9   |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 10   | 21 362                  | 4 273                         | 20.0                            | 1.0                             | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 10   | 34 787                  | 3 711                         | 10.7                            | .9                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 44   | 70 880                  | 24 114                        | 34.0                            | 5.5                             | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 194  | 151 999                 | 91 421                        | 60.1                            | 21.0                            | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 247  | 341 087                 | 225 153                       | 66.0                            | 51.6                            | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 24   | 59 731                  | 6 107                         | 10.2                            | 1.4                             | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 22   | 48 959                  | 4 007                         | 8.2                             | .9                              | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 26   | 56 687                  | 7 255                         | 12.8                            | 1.7                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 26   | 22 038                  | 9 386                         | 42.6                            | 2.2                             | 77.5   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 11   | 5 017                   | 941                           | 18.8                            | Z                               | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 14   | 4 705                   | 1 420                         | 30.2                            | .3                              | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 12   | 17 333                  | 5 690                         | 32.8                            | 1.3                             | X  |
| 2700                   | Interest income .....   | 21   | 40 091                  | 13 562                        | 33.8                            | 3.1                             | 77.5   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 21   | 40 091                  | 13 562                        | 33.8                            | 3.1                             | X  |
| 2710                   | Repair and maintenance services .....   | 48   | 83 538                  | 20 802                        | 24.9                            | 4.8                             | X  |
| 2720                   | Sales of merchandise .....  | 50   | 76 704                  | 16 627                        | 21.7                            | 3.8                             | X  |
| 9810                   | Other revenue .....   | 40   | 93 755                  | 7 632                         | 8.1                             | 1.8                             | X  |
| <b>5324209</b>         | <b>Computer rental &amp; leasing</b> .....  | <b>946</b>                                 | <b>X</b>                | <b>5 744 535</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>75.1</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 17   | 22 303                  | 652                           | 2.9                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 946  | 5 744 535               | 4 561 487                     | 79.4                            | 79.4                            | 74.7   |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 13   | 18 595                  | 1 247                         | 6.7                             | Z                               | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 21   | 29 544                  | 2 767                         | 9.4                             | Z                               | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 946  | 5 744 535               | 4 446 139                     | 77.4                            | 77.4                            | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 59   | 87 183                  | 6 000                         | 6.9                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 111  | 192 830                 | 15 767                        | 8.2                             | .3                              | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 29   | 47 927                  | 6 547                         | 13.7                            | .1                              | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 7  | 34 606                  | 988                           | 2.9                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 140  | 406 247                 | 81 851                        | 20.1                            | 1.4                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 23   | 24 432                  | 3 817                         | 15.6                            | .1                              | 5.8  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 19   | 23 586                  | 3 776                         | 16.0                            | .1                              | X  |
| 2700                   | Interest income .....   | 59   | 666 113                 | 43 738                        | 6.6                             | .8                              | 74.7   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 59   | 666 113                 | 43 738                        | 6.6                             | .8                              | X  |
| 2710                   | Repair and maintenance services .....   | 145  | 3 543 715               | 451 531                       | 12.7                            | 7.9                             | X  |
| 2720                   | Sales of merchandise .....  | 223  | 4 542 378               | 564 394                       | 12.4                            | 9.8                             | X  |
| 9810                   | Other revenue .....   | 186  | 4 188 243               | 118 915                       | 2.8                             | 2.1                             | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53249</b>           | <b>Oth commercial/industrial machinery &amp; equipment rental &amp; leasing</b>                     | <b>5 947</b>                               | <b>X</b>                | <b>9 715 877</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>69.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 59   | 100 193                 | 16 110                        | 16.1                            | .2                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 5 947                                      | 9 715 877               | 8 587 265                     | 88.4                            | 88.4                            | 59.9   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 21   | 64 457                  | 4 408                         | 6.8                             | Z                               | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 37   | 94 529                  | 11 476                        | 12.1                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 129  | 199 073                 | 43 244                        | 21.7                            | .4                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 241  | 271 961                 | 48 094                        | 17.7                            | .5                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 56   | 78 983                  | 5 246                         | 6.6                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 126  | 151 379                 | 5 826                         | 3.8                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 1 932                                      | 2 031 731               | 1 664 993                     | 81.9                            | 17.1                            | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 784  | 1 082 640               | 949 991                       | 87.7                            | 9.8                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 3 437                                      | 6 817 023               | 5 853 824                     | 85.9                            | 60.3                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 295  | 364 672                 | 83 949                        | 23.0                            | .9                              | 62.3   |
| 2611                   | Consumer appliances rental and/or leasing   | 7  | 6 048                   | 605                           | 10.0                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 88   | 74 427                  | 15 493                        | 20.8                            | .2                              | X  |
| 2625                   | Residential furniture rental and/or leasing   | 7  | 440                     | 10                            | 2.3                             | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing  | 90   | 48 799                  | 10 222                        | 20.9                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 125  | 256 957                 | 57 139                        | 22.2                            | .6                              | X  |
| 2700                   | Interest income   | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | 68.3   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | X  |
| 2710                   | Repair and maintenance services   | 904  | 1 759 740               | 160 323                       | 9.1                             | 1.7                             | X  |
| 2720                   | Sales of merchandise  | 1 675                                      | 2 943 590               | 591 632                       | 20.1                            | 6.1                             | X  |
| 9810                   | Other revenue   | 1 006                                      | 1 871 826               | 220 142                       | 11.8                            | 2.3                             | X  |
| <b>532490</b>          | <b>Oth commercial/industrial machinery &amp; equipment rental &amp; leasing</b>                     | <b>5 947</b>                               | <b>X</b>                | <b>9 715 877</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>69.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 59   | 100 193                 | 16 110                        | 16.1                            | .2                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 5 947                                      | 9 715 877               | 8 587 265                     | 88.4                            | 88.4                            | 59.9   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 21   | 64 457                  | 4 408                         | 6.8                             | Z                               | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 37   | 94 529                  | 11 476                        | 12.1                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 129  | 199 073                 | 43 244                        | 21.7                            | .4                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 241  | 271 961                 | 48 094                        | 17.7                            | .5                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 56   | 78 983                  | 5 246                         | 6.6                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 126  | 151 379                 | 5 826                         | 3.8                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 1 932                                      | 2 031 731               | 1 664 993                     | 81.9                            | 17.1                            | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 784  | 1 082 640               | 949 991                       | 87.7                            | 9.8                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 3 437                                      | 6 817 023               | 5 853 824                     | 85.9                            | 60.3                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 295  | 364 672                 | 83 949                        | 23.0                            | .9                              | 62.3   |
| 2611                   | Consumer appliances rental and/or leasing   | 7  | 6 048                   | 605                           | 10.0                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 88   | 74 427                  | 15 493                        | 20.8                            | .2                              | X  |
| 2625                   | Residential furniture rental and/or leasing   | 7  | 440                     | 10                            | 2.3                             | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing  | 90   | 48 799                  | 10 222                        | 20.9                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 125  | 256 957                 | 57 139                        | 22.2                            | .6                              | X  |
| 2700                   | Interest income   | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | 68.3   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | X  |
| 2710                   | Repair and maintenance services   | 904  | 1 759 740               | 160 323                       | 9.1                             | 1.7                             | X  |
| 2720                   | Sales of merchandise  | 1 675                                      | 2 943 590               | 591 632                       | 20.1                            | 6.1                             | X  |
| 9810                   | Other revenue   | 1 006                                      | 1 871 826               | 220 142                       | 11.8                            | 2.3                             | X  |
| <b>533</b>             | <b>Lessors of intangible assets, except copyrighted works</b>                                       | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income   | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income   | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income  | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | X  |
| 0490                   | Gains (losses) from assets sold or traded   | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest)  | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees   | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment  | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue   | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |
| <b>5331</b>            | <b>Lessors of intangible assets, except copyrighted works</b>                                       | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income   | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income   | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income  | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | X  |
| 0411                   | Oil and petroleum—royalty income  | 296  | 297 885                 | 230 728                       | 77.5                            | 2.0                             | X  |
| 0412                   | Patent leasing and licensing—royalty income   | 400  | 4 376 389               | 3 895 624                     | 89.0                            | 34.6                            | X  |
| 0413                   | Franchise leasing and licensing—royalty income  | 1 266                                      | 5 260 849               | 4 667 649                     | 88.7                            | 41.4                            | X  |
| 0414                   | Copyright leasing and licensing—royalty income  | 220  | 1 390 566               | 1 267 316                     | 91.1                            | 11.3                            | X  |
| 0419                   | All other royalty income  | 206  | 631 602                 | 278 678                       | 44.1                            | 2.5                             | X  |
| 0490                   | Gains (losses) from assets sold or traded   | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest)  | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees   | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment  | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |

See footnotes at end of table.

**Table 1. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue                             | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5331</b>            | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |  |                         |                               |                                 |                                 |  |
| 9810                   | Other revenue .....  | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |
| <b>53311</b>           | <b>Lessors of intangible assets, except copyrighted works ...</b>  | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income .....  | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income .....  | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income .....   | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | 59.8   |
| 0411                   | Oil and petroleum—royalty income .....                             | 296  | 297 885                 | 230 728                       | 77.5                            | 2.0                             | X  |
| 0412                   | Patent leasing and licensing—royalty income .....                  | 400  | 4 376 389               | 3 895 624                     | 89.0                            | 34.6                            | X  |
| 0413                   | Franchise leasing and licensing—royalty income .....               | 1 266                                      | 5 260 849               | 4 667 649                     | 88.7                            | 41.4                            | X  |
| 0414                   | Copyright leasing and licensing—royalty income .....               | 220  | 1 390 566               | 1 267 316                     | 91.1                            | 11.3                            | X  |
| 0419                   | All other royalty income .....                                     | 206  | 631 602                 | 278 678                       | 44.1                            | 2.5                             | X  |
| 0490                   | Gains (losses) from assets sold or traded .....                    | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest) .....     | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees .....                              | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment .....   | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue .....  | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |
| <b>533110</b>          | <b>Lessors of intangible assets, except copyrighted works ...</b>  | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income .....  | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income .....  | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income .....   | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | 59.8   |
| 0411                   | Oil and petroleum—royalty income .....                             | 296  | 297 885                 | 230 728                       | 77.5                            | 2.0                             | X  |
| 0412                   | Patent leasing and licensing—royalty income .....                  | 400  | 4 376 389               | 3 895 624                     | 89.0                            | 34.6                            | X  |
| 0413                   | Franchise leasing and licensing—royalty income .....               | 1 266                                      | 5 260 849               | 4 667 649                     | 88.7                            | 41.4                            | X  |
| 0414                   | Copyright leasing and licensing—royalty income .....               | 220  | 1 390 566               | 1 267 316                     | 91.1                            | 11.3                            | X  |
| 0419                   | All other royalty income .....                                     | 206  | 631 602                 | 278 678                       | 44.1                            | 2.5                             | X  |
| 0490                   | Gains (losses) from assets sold or traded .....                    | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest) .....     | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees .....                              | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment .....   | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue .....  | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |

<sup>1</sup>Revenue and revenue line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

# Appendix A.

## Explanation of Terms

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### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

### REAL ESTATE & RENTAL & LEASING

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **5311109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites

6517 Lessors of railroad property

6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

6531 (pt) Offices of residential real estate agents & brokers

6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

6531 (pt) Offices of real estate appraisers



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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

#### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

#### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

##### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

##### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

#### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primary engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

#### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

#### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

#### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D. Geographic Notes

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Not applicable for this report.



# Appendix E. Metropolitan Areas

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Not applicable for this report.



# Establishment and Firm Size (Including Legal Form of Organization)

# 1997

Issued September 2000

EC97F53S-SZ

## 1997 Economic Census

*Real Estate and Rental and Leasing*

Subject Series



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U.S. CENSUS BUREAU



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# Establishment and Firm Size (Including Legal Form of Organization)

# 1997

Issued September 2000

EC97F53S-SZ

## **1997 Economic Census** *Real Estate and Rental and Leasing* Subject Series



**U.S. Department of Commerce**

**Norman Y. Mineta,**

Secretary

**Robert L. Mallett,**

Deputy Secretary

**Economics  
and Statistics  
Administration**

**Robert J. Shapiro,**

Under Secretary for  
Economic Affairs

**U.S. CENSUS BUREAU**

**Kenneth Prewitt,**

Director



**Economics  
and Statistics  
Administration**

**Robert J. Shapiro,**  
Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

**Kenneth Prewitt,**  
Director

**William G. Barron,**  
Deputy Director

**Paula J. Schneider,**  
Principal Associate Director  
for Programs

**Frederick T. Knickerbocker,**  
Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Carole A. Ambler,**  
Chief, Service Sector  
Statistics Division

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-- Not applicable for this report.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

|       |                                |
|-------|--------------------------------|
| 21    | Mining                         |
| 22    | Utilities                      |
| 23    | Construction                   |
| 31-33 | Manufacturing                  |
| 42    | Wholesale Trade                |
| 44-45 | Retail Trade                   |
| 48-49 | Transportation and Warehousing |
| 51    | Information                    |

|    |  |
|----|--|
| 52 | Finance and Insurance  |
| 53 | Real Estate and Rental and Leasing                                       |
| 54 | Professional, Scientific, and Technical Services                         |
| 55 | Management of Companies and Enterprises                                  |
| 56 | Administrative and Support and Waste Management and Remediation Services |
| 61 | Educational Services   |
| 62 | Health Care and Social Assistance  |
| 71 | Arts, Entertainment, and Recreation                                      |
| 72 | Accommodation and Foodservices   |
| 81 | Other Services (except Public Administration)                            |

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were



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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

|   |  |      |  |
|---|--|------|--|
| A | Standard error of 100 percent or more.   | V    | Represents less than 50 vehicles or .05 percent.                           |
| D | Withheld to avoid disclosing data of individual companies; data are included in higher level totals. | X    | Not applicable.  |
| F | Exceeds 100 percent because data include establishments with payroll exceeding revenue.              | Y    | Disclosure withheld because of insufficient coverage of merchandise lines. |
| N | Not available or not comparable.   | Z    | Less than half the unit shown.   |
| Q | Revenue not collected at this level of detail for multiestablishment firms.                          | a    | 0 to 19 employees.   |
| S | Withheld because estimates did not meet publication standards.                                       | b    | 20 to 99 employees.  |
|   |  | c    | 100 to 249 employees.  |
|   |  | e    | 250 to 499 employees.  |
|   |  | f    | 500 to 999 employees.  |
|   |  | g    | 1,000 to 2,499 employees.  |
|   |  | h    | 2,500 to 4,999 employees.  |
|   |  | i    | 5,000 to 9,999 employees.  |
|   |  | j    | 10,000 to 24,999 employees.  |
|   |  | k    | 25,000 to 49,999 employees.  |
|   |  | l    | 50,000 to 99,999 employees.  |
|   |  | m    | 100,000 employees or more.   |
|   |  | p    | 10 to 19 percent estimated.  |
|   |  | q    | 20 to 29 percent estimated.  |
|   |  | r    | Revised.   |
|   |  | s    | Sampling error exceeds 40 percent.   |
|   |  | nec  | Not elsewhere classified.  |
|   |  | nsk  | Not specified by kind.   |
|   |  | –    | Represents zero (page image/print only).                                   |
|   |  | (CC) | Consolidated city.   |
|   |  | (IC) | Independent city.  |

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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Revenue Size of Establishments: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code    | Kind of business and revenue size of establishment                 | Establishments (number) | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------|--|-------------------------|---------------------|--------------------------|---------------------------------|---|
| <b>53</b>     | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>                      |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>'288 273</b>         | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|               | Establishments operated for the entire year .....                  | 240 680                 | 228 072 605         | 39 532 221               | 9 280 016                       | 1 623 245   |
|               | Establishments with revenue less than \$10,000 .....               | 1 138                   | 6 513               | 51 868                   | 15 182                          | 2 414   |
|               | Establishments with revenue of \$10,000 to \$24,999 .....          | 4 992                   | 88 187              | 45 910                   | 11 317                          | 6 999   |
|               | Establishments with revenue of \$25,000 to \$49,999 .....          | 11 980                  | 450 902             | 164 613                  | 39 485                          | 19 304  |
|               | Establishments with revenue of \$50,000 to \$99,999 .....          | 25 756                  | 1 919 479           | 564 164                  | 133 753                         | 50 270  |
|               | Establishments with revenue of \$100,000 to \$249,999 .....        | 59 443                  | 9 937 242           | 2 434 639                | 560 358                         | 162 280   |
|               | Establishments with revenue of \$250,000 to \$499,999 .....        | 51 380                  | 18 399 359          | 3 912 046                | 893 173                         | 210 415   |
|               | Establishments with revenue of \$500,000 to \$999,999 .....        | 42 493                  | 29 876 937          | 5 778 717                | 1 334 612                       | 279 965   |
|               | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 28 889                  | 43 923 381          | 7 970 624                | 1 838 879                       | 316 956   |
|               | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 8 904                   | 30 606 812          | 5 529 859                | 1 297 756                       | 192 456   |
|               | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 3 518                   | 23 836 156          | 4 329 989                | 1 022 199                       | 133 400   |
|               | Establishments with revenue of \$10,000,000 or more .....          | 2 187                   | 69 027 637          | 8 749 792                | 2 133 302                       | 248 786   |
|               | Establishments not operated for the entire year .....              | 47 593                  | 12 844 951          | 2 058 545                | 399 329                         | 79 175  |
| <b>531</b>    | <b>Real estate</b>   |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>221 650</b>          | <b>153 274 907</b>  | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|               | Establishments operated for the entire year .....                  | 184 872                 | 143 166 814         | 26 422 831               | 6 228 965                       | 1 064 936   |
|               | Establishments with revenue less than \$10,000 .....               | 967                     | 5 569               | 47 431                   | 14 132                          | 2 130   |
|               | Establishments with revenue of \$10,000 to \$24,999 .....          | 4 261                   | 75 091              | 38 568                   | 9 488                           | 5 868   |
|               | Establishments with revenue of \$25,000 to \$49,999 .....          | 9 986                   | 375 864             | 138 538                  | 33 435                          | 15 506  |
|               | Establishments with revenue of \$50,000 to \$99,999 .....          | 20 515                  | 1 524 200           | 462 075                  | 108 859                         | 36 025  |
|               | Establishments with revenue of \$100,000 to \$249,999 .....        | 47 178                  | 7 881 004           | 1 911 718                | 437 071                         | 113 047   |
|               | Establishments with revenue of \$250,000 to \$499,999 .....        | 39 490                  | 14 096 726          | 2 902 078                | 659 582                         | 140 783   |
|               | Establishments with revenue of \$500,000 to \$999,999 .....        | 30 455                  | 21 423 764          | 4 018 923                | 923 592                         | 175 965   |
|               | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 22 243                  | 33 942 258          | 5 835 004                | 1 356 209                       | 233 697   |
|               | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 6 291                   | 21 437 903          | 3 716 666                | 879 026                         | 134 403   |
|               | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 2 318                   | 15 671 478          | 2 908 360                | 699 536                         | 90 749  |
|               | Establishments with revenue of \$10,000,000 or more .....          | 1 168                   | 26 732 957          | 4 443 470                | 1 108 035                       | 116 763   |
|               | Establishments not operated for the entire year .....              | 36 778                  | 10 108 093          | 1 524 278                | 292 856                         | 52 313  |
| <b>5311</b>   | <b>Lessors of real estate</b>                                      |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>110 226</b>          | <b>85 791 328</b>   | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|               | Establishments operated for the entire year .....                  | 94 498                  | 80 722 764          | 8 981 262                | 2 131 455                       | 447 836   |
|               | Establishments with revenue less than \$10,000 .....               | 459                     | 2 585               | 13 125                   | 3 325                           | 880   |
|               | Establishments with revenue of \$10,000 to \$24,999 .....          | 1 915                   | 33 765              | 16 804                   | 4 049                           | 2 680   |
|               | Establishments with revenue of \$25,000 to \$49,999 .....          | 4 860                   | 183 111             | 57 538                   | 13 868                          | 7 792   |
|               | Establishments with revenue of \$50,000 to \$99,999 .....          | 9 228                   | 686 474             | 161 567                  | 38 150                          | 16 138  |
|               | Establishments with revenue of \$100,000 to \$249,999 .....        | 22 324                  | 3 758 016           | 628 224                  | 144 764                         | 48 949  |
|               | Establishments with revenue of \$250,000 to \$499,999 .....        | 21 090                  | 7 579 751           | 1 995 409                | 230 139                         | 62 559  |
|               | Establishments with revenue of \$500,000 to \$999,999 .....        | 16 970                  | 11 960 447          | 1 441 615                | 334 943                         | 78 591  |
|               | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 12 281                  | 18 681 748          | 2 110 155                | 496 964                         | 101 372   |
|               | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 3 343                   | 11 386 340          | 1 203 784                | 286 589                         | 51 486  |
|               | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 1 297                   | 8 780 287           | 902 443                  | 220 614                         | 34 266  |
|               | Establishments with revenue of \$10,000,000 or more .....          | 731                     | 17 670 240          | 1 450 598                | 358 050                         | 43 123  |
|               | Establishments not operated for the entire year .....              | 15 728                  | 5 068 564           | 502 636                  | 96 103                          | 21 561  |
| <b>53111</b>  | <b>Lessors of residential buildings &amp; dwellings</b>            |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|               | Establishments operated for the entire year .....                  | 51 572                  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|               | Establishments with revenue less than \$10,000 .....               | 207                     | 1 221               | 9 737                    | 2 471                           | 554   |
|               | Establishments with revenue of \$10,000 to \$24,999 .....          | 883                     | 15 641              | 7 258                    | 1 771                           | 1 216   |
|               | Establishments with revenue of \$25,000 to \$49,999 .....          | 2 518                   | 95 375              | 25 702                   | 6 224                           | 3 894   |
|               | Establishments with revenue of \$50,000 to \$99,999 .....          | 4 564                   | 341 695             | 67 281                   | 16 204                          | 7 939   |
|               | Establishments with revenue of \$100,000 to \$249,999 .....        | 12 222                  | 2 062 979           | 287 910                  | 66 357                          | 26 004  |
|               | Establishments with revenue of \$250,000 to \$499,999 .....        | 11 784                  | 4 236 674           | 497 797                  | 115 490                         | 34 454  |
|               | Establishments with revenue of \$500,000 to \$999,999 .....        | 9 757                   | 6 893 564           | 798 583                  | 187 367                         | 47 912  |
|               | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 7 202                   | 10 943 702          | 1 205 510                | 284 387                         | 64 307  |
|               | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 1 739                   | 5 836 949           | 655 084                  | 155 071                         | 32 449  |
|               | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 511                     | 3 404 533           | 408 659                  | 98 442                          | 18 815  |
|               | Establishments with revenue of \$10,000,000 or more .....          | 185                     | 3 354 330           | 450 418                  | 104 719                         | 18 171  |
|               | Establishments not operated for the entire year .....              | 8 146                   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |
| <b>531110</b> | <b>Lessors of residential buildings &amp; dwellings</b>            |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|               | Establishments operated for the entire year .....                  | 51 572                  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|               | Establishments with revenue less than \$10,000 .....               | 207                     | 1 221               | 9 737                    | 2 471                           | 554   |
|               | Establishments with revenue of \$10,000 to \$24,999 .....          | 883                     | 15 641              | 7 258                    | 1 771                           | 1 216   |
|               | Establishments with revenue of \$25,000 to \$49,999 .....          | 2 518                   | 95 375              | 25 702                   | 6 224                           | 3 894   |
|               | Establishments with revenue of \$50,000 to \$99,999 .....          | 4 564                   | 341 695             | 67 281                   | 16 204                          | 7 939   |
|               | Establishments with revenue of \$100,000 to \$249,999 .....        | 12 222                  | 2 062 979           | 287 910                  | 66 357                          | 26 004  |
|               | Establishments with revenue of \$250,000 to \$499,999 .....        | 11 784                  | 4 236 674           | 497 797                  | 115 490                         | 34 454  |
|               | Establishments with revenue of \$500,000 to \$999,999 .....        | 9 757                   | 6 893 564           | 798 583                  | 187 367                         | 47 912  |
|               | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 7 202                   | 10 943 702          | 1 205 510                | 284 387                         | 64 307  |
|               | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 1 739                   | 5 836 949           | 655 084                  | 155 071                         | 32 449  |
|               | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 511                     | 3 404 533           | 408 659                  | 98 442                          | 18 815  |
|               | Establishments with revenue of \$10,000,000 or more .....          | 185                     | 3 354 330           | 450 418                  | 104 719                         | 18 171  |
|               | Establishments not operated for the entire year .....              | 8 146                   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |
| <b>53112</b>  | <b>Lessors of nonresidential buildings (except miniwarehouses)</b> |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>31 497</b>           | <b>38 105 057</b>   | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|               | Establishments operated for the entire year .....                  | 26 515                  | 35 981 814          | 3 646 590                | 879 608                         | 138 549   |
|               | Establishments with revenue less than \$10,000 .....               | 147                     | 840                 | 1 966                    | 539                             | 200   |
|               | Establishments with revenue of \$10,000 to \$24,999 .....          | 700                     | 12 214              | 6 057                    | 1 462                           | 960   |
|               | Establishments with revenue of \$25,000 to \$49,999 .....          | 1 551                   | 57 434              | 22 132                   | 5 349                           | 2 549   |
|               | Establishments with revenue of \$50,000 to \$99,999 .....          | 2 991                   | 219 248             | 66 557                   | 15 597                          | 5 373   |
|               | Establishments with revenue of \$100,000 to \$249,999 .....        | 5 655                   | 940 288             | 217 828                  | 50 224                          | 13 389  |
|               | Establishments with revenue of \$250,000 to \$499,999 .....        | 4 711                   | 1 691 014           | 290 062                  | 67 047                          | 14 793  |
|               | Establishments with revenue of \$500,000 to \$999,999 .....        | 4 212                   | 3 007 438           | 424 573                  | 97 525                          | 18 620  |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment               | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses)—Con. |                         |                   |                          |                                 |   |
|            | Establishments operated for the entire year—Con.                 |                         |                   |                          |                                 |   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 3 870                   | 5 991 350         | 714 328                  | 167 617                         | 28 152  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 407                   | 4 902 769         | 474 291                  | 114 829                         | 16 384  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 739                     | 5 070 274         | 462 271                  | 114 722                         | 14 403  |
|            | Establishments with revenue of \$10,000,000 or more .....        | 532                     | 14 088 945        | 966 525                  | 244 697                         | 23 726  |
|            | Establishments not operated for the entire year .....            | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)      |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year .....                | 26 515                  | 35 981 814        | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with revenue less than \$10,000 .....             | 147                     | 840               | 1 966                    | 539                             | 200   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 700                     | 12 214            | 6 057                    | 1 462                           | 960   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 1 551                   | 57 434            | 22 132                   | 5 349                           | 2 549   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 2 991                   | 219 248           | 66 557                   | 15 597                          | 5 373   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 5 655                   | 940 288           | 217 828                  | 50 224                          | 13 389  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 4 711                   | 1 691 014         | 290 062                  | 67 047                          | 14 793  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 4 212                   | 3 007 438         | 424 573                  | 97 525                          | 18 620  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 3 870                   | 5 991 350         | 714 328                  | 167 617                         | 28 152  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 407                   | 4 902 769         | 474 291                  | 114 829                         | 16 384  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 739                     | 5 070 274         | 462 271                  | 114 722                         | 14 403  |
|            | Establishments with revenue of \$10,000,000 or more .....        | 532                     | 14 088 945        | 966 525                  | 244 697                         | 23 726  |
|            | Establishments not operated for the entire year .....            | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 53113      | Lessors of miniwarehouses & self storage units                   |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with revenue less than \$10,000 .....             | 15                      | 88                | 89                       | 24                              | 19  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 83                      | 1 494             | 1 036                    | 235                             | 147   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 221                     | 8 365             | 2 540                    | 611                             | 416   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 581                     | 43 627            | 9 059                    | 2 061                           | 989   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 1 724                   | 295 523           | 43 179                   | 9 920                           | 3 648   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 221                   | 802 662           | 91 275                   | 21 515                          | 6 008   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 214                   | 807 871           | 73 381                   | 17 281                          | 4 160   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 205                     | 292 170           | 38 352                   | 9 713                           | 1 751   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 23                      | 70 499            | 11 525                   | 2 703                           | 457   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 8                       | 48 810            | 7 334                    | 1 728                           | 220   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 3                       | 41 777            | 4 058                    | 794                             | 128   |
|            | Establishments not operated for the entire year .....            | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 531130     | Lessors of miniwarehouses & self storage units                   |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with revenue less than \$10,000 .....             | 15                      | 88                | 89                       | 24                              | 19  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 83                      | 1 494             | 1 036                    | 235                             | 147   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 221                     | 8 365             | 2 540                    | 611                             | 416   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 581                     | 43 627            | 9 059                    | 2 061                           | 989   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 1 724                   | 295 523           | 43 179                   | 9 920                           | 3 648   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 221                   | 802 662           | 91 275                   | 21 515                          | 6 008   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 214                   | 807 871           | 73 381                   | 17 281                          | 4 160   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 205                     | 292 170           | 38 352                   | 9 713                           | 1 751   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 23                      | 70 499            | 11 525                   | 2 703                           | 457   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 8                       | 48 810            | 7 334                    | 1 728                           | 220   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 3                       | 41 777            | 4 058                    | 794                             | 128   |
|            | Establishments not operated for the entire year .....            | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 53119      | Lessors of other real estate property                            |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with revenue less than \$10,000 .....             | 90                      | 436               | 1 333                    | 291                             | 107   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 249                     | 4 416             | 2 453                    | 581                             | 357   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 570                     | 21 937            | 7 164                    | 1 684                           | 933   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 1 092                   | 81 904            | 18 670                   | 4 288                           | 1 837   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 2 723                   | 459 226           | 79 307                   | 18 263                          | 5 908   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 374                   | 849 401           | 116 275                  | 26 087                          | 7 304   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 787                   | 1 251 574         | 145 078                  | 32 770                          | 7 899   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 004                   | 1 454 526         | 151 965                  | 35 247                          | 7 162   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 174                     | 576 123           | 62 884                   | 13 986                          | 2 196   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 39                      | 256 670           | 24 179                   | 5 722                           | 828   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 11                      | 185 188           | 29 597                   | 7 840                           | 1 098   |
|            | Establishments not operated for the entire year .....            | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |
| 531190     | Lessors of other real estate property                            |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with revenue less than \$10,000 .....             | 90                      | 436               | 1 333                    | 291                             | 107   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 249                     | 4 416             | 2 453                    | 581                             | 357   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 570                     | 21 937            | 7 164                    | 1 684                           | 933   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 1 092                   | 81 904            | 18 670                   | 4 288                           | 1 837   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 2 723                   | 459 226           | 79 307                   | 18 263                          | 5 908   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 374                   | 849 401           | 116 275                  | 26 087                          | 7 304   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 787                   | 1 251 574         | 145 078                  | 32 770                          | 7 899   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 004                   | 1 454 526         | 151 965                  | 35 247                          | 7 162   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 174                     | 576 123           | 62 884                   | 13 986                          | 2 196   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment   | Establishments (number) | Revenue (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|--------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>   |                         |                    |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                    |                          |                                 |   |
| 531190     | Lessors of other real estate property—Con.<br>Establishments operated for the entire year—Con.<br>Establishments with revenue of \$5,000,000 to \$9,999,999 .....<br>Establishments with revenue of \$10,000,000 or more ..... | 39<br>11                | 256 670<br>185 188 | 24 179<br>29 597         | 5 722<br>7 840                  | 828<br>1 098  |
|            | Establishments not operated for the entire year .....  | 1 904                   | 397 932            | 46 667                   | 8 373                           | 1 994   |
| 5312       | Offices of real estate agents & brokers<br><b>All establishments .....</b>   | <b>60 620</b>           | <b>38 945 434</b>  | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....  | 47 537                  | 35 957 530         | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with revenue less than \$10,000 .....   | 220                     | 1 356              | 1 516                    | 401                             | 264   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....  | 884                     | 15 675             | 8 357                    | 2 062                           | 1 114   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....  | 2 280                   | 85 664             | 31 704                   | 7 615                           | 3 152   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....  | 5 183                   | 386 421            | 109 998                  | 25 209                          | 7 911   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....  | 12 770                  | 2 140 907          | 474 954                  | 103 896                         | 25 210  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....  | 9 937                   | 3 533 350          | 657 685                  | 142 249                         | 28 364  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....  | 7 610                   | 5 358 112          | 850 149                  | 186 711                         | 32 888  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 5 937                   | 9 139 653          | 1 284 609                | 285 388                         | 43 618  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 860                   | 6 297 196          | 875 463                  | 199 575                         | 25 568  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 627                     | 4 194 619          | 809 180                  | 183 801                         | 15 909  |
|            | Establishments with revenue of \$10,000,000 or more .....  | 229                     | 4 804 577          | 1 222 531                | 312 479                         | 22 711  |
|            | Establishments not operated for the entire year .....  | 13 083                  | 2 987 904          | 465 575                  | 80 056                          | 12 924  |
| 53121      | Offices of real estate agents & brokers<br><b>All establishments .....</b>   | <b>60 620</b>           | <b>38 945 434</b>  | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....  | 47 537                  | 35 957 530         | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with revenue less than \$10,000 .....   | 220                     | 1 356              | 1 516                    | 401                             | 264   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....  | 884                     | 15 675             | 8 357                    | 2 062                           | 1 114   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....  | 2 280                   | 85 664             | 31 704                   | 7 615                           | 3 152   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....  | 5 183                   | 386 421            | 109 998                  | 25 209                          | 7 911   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....  | 12 770                  | 2 140 907          | 474 954                  | 103 896                         | 25 210  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....  | 9 937                   | 3 533 350          | 657 685                  | 142 249                         | 28 364  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....  | 7 610                   | 5 358 112          | 850 149                  | 186 711                         | 32 888  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 5 937                   | 9 139 653          | 1 284 609                | 285 388                         | 43 618  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 860                   | 6 297 196          | 875 463                  | 199 575                         | 25 568  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 627                     | 4 194 619          | 809 180                  | 183 801                         | 15 909  |
|            | Establishments with revenue of \$10,000,000 or more .....  | 229                     | 4 804 577          | 1 222 531                | 312 479                         | 22 711  |
|            | Establishments not operated for the entire year .....  | 13 083                  | 2 987 904          | 465 575                  | 80 056                          | 12 924  |
| 531210     | Offices of real estate agents & brokers<br><b>All establishments .....</b>   | <b>60 620</b>           | <b>38 945 434</b>  | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....  | 47 537                  | 35 957 530         | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with revenue less than \$10,000 .....   | 220                     | 1 356              | 1 516                    | 401                             | 264   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....  | 884                     | 15 675             | 8 357                    | 2 062                           | 1 114   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....  | 2 280                   | 85 664             | 31 704                   | 7 615                           | 3 152   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....  | 5 183                   | 386 421            | 109 998                  | 25 209                          | 7 911   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....  | 12 770                  | 2 140 907          | 474 954                  | 103 896                         | 25 210  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....  | 9 937                   | 3 533 350          | 657 685                  | 142 249                         | 28 364  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....  | 7 610                   | 5 358 112          | 850 149                  | 186 711                         | 32 888  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 5 937                   | 9 139 653          | 1 284 609                | 285 388                         | 43 618  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 860                   | 6 297 196          | 875 463                  | 199 575                         | 25 568  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 627                     | 4 194 619          | 809 180                  | 183 801                         | 15 909  |
|            | Establishments with revenue of \$10,000,000 or more .....  | 229                     | 4 804 577          | 1 222 531                | 312 479                         | 22 711  |
|            | Establishments not operated for the entire year .....  | 13 083                  | 2 987 904          | 465 575                  | 80 056                          | 12 924  |
| 5313       | Activities related to real estate<br><b>All establishments .....</b>   | <b>50 804</b>           | <b>28 538 145</b>  | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Establishments operated for the entire year .....  | 42 837                  | 26 486 520         | 11 115 423               | 2 648 124                       | 410 391   |
|            | Establishments with revenue less than \$10,000 .....   | 288                     | 1 628              | 32 790                   | 10 406                          | 986   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....  | 1 462                   | 25 651             | 13 407                   | 3 377                           | 2 074   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....  | 2 846                   | 107 089            | 49 296                   | 11 952                          | 4 562   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....  | 6 104                   | 451 305            | 190 510                  | 45 500                          | 11 976  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....  | 12 084                  | 1 982 081          | 808 540                  | 188 411                         | 38 888  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....  | 8 463                   | 2 983 625          | 1 248 984                | 287 194                         | 49 860  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....  | 5 875                   | 4 105 205          | 1 727 159                | 401 938                         | 64 486  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 4 025                   | 6 120 857          | 2 440 240                | 573 857                         | 88 707  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 088                   | 3 754 367          | 1 637 419                | 392 862                         | 57 349  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 394                     | 2 696 572          | 1 196 737                | 295 121                         | 40 574  |
|            | Establishments with revenue of \$10,000,000 or more .....  | 208                     | 4 258 140          | 1 770 341                | 437 506                         | 50 929  |
|            | Establishments not operated for the entire year .....  | 7 967                   | 2 051 625          | 556 067                  | 116 697                         | 17 828  |
| 53131      | Real estate property managers<br><b>All establishments .....</b>   | <b>32 139</b>           | <b>20 746 277</b>  | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Establishments operated for the entire year .....  | 27 817                  | 19 826 922         | 8 570 940                | 2 056 849                       | 340 062   |
|            | Establishments with revenue less than \$10,000 .....   | 231                     | 1 372              | 4 157                    | 1 112                           | 393   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....  | 1 086                   | 19 008             | 10 298                   | 2 607                           | 1 595   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....  | 1 880                   | 70 428             | 34 483                   | 8 546                           | 3 220   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....  | 3 544                   | 260 897            | 122 151                  | 30 048                          | 8 023   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....  | 7 049                   | 1 163 856          | 527 921                  | 126 632                         | 27 331  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....  | 5 364                   | 1 899 769          | 849 477                  | 199 696                         | 37 693  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....  | 4 116                   | 2 900 081          | 1 238 614                | 293 949                         | 51 517  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 3 183                   | 4 871 442          | 1 945 281                | 462 069                         | 77 305  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 894                     | 3 094 524          | 1 366 820                | 327 502                         | 52 268  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 306                     | 2 100 347          | 985 190                  | 242 100                         | 35 956  |
|            | Establishments with revenue of \$10,000,000 or more .....  | 164                     | 3 445 198          | 1 486 548                | 362 588                         | 44 761  |
|            | Establishments not operated for the entire year .....  | 4 322                   | 919 355            | 329 377                  | 70 036                          | 12 658  |



**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>   |                         |                   |                          |                                 |   |
| 531311     | Residential property managers                                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Establishments operated for the entire year .....               | 19 000                  | 11 969 939        | 4 962 999                | 1 179 650                       | 227 779   |
|            | Establishments with revenue less than \$10,000 .....            | 152                     | 914               | 718                      | 205                             | 183   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 782                     | 13 520            | 7 322                    | 1 849                           | 1 167   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 330                   | 49 757            | 24 153                   | 6 071                           | 2 320   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 2 556                   | 187 914           | 86 360                   | 21 383                          | 6 058   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 4 992                   | 823 018           | 364 913                  | 88 739                          | 20 596  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 3 615                   | 1 278 694         | 547 454                  | 128 866                         | 26 856  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 678                   | 1 890 926         | 741 295                  | 174 724                         | 34 331  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 2 111                   | 3 224 717         | 1 173 854                | 275 722                         | 52 467  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 543                     | 1 857 344         | 800 959                  | 190 655                         | 35 393  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 166                     | 1 116 478         | 530 329                  | 128 514                         | 23 029  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 75                      | 1 526 657         | 685 642                  | 162 922                         | 25 379  |
|            | Establishments not operated for the entire year .....           | 3 128                   | 630 137           | 198 536                  | 39 448                          | 7 891   |
| 531312     | Nonresidential property managers                                |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Establishments operated for the entire year .....               | 8 817                   | 7 856 983         | 3 607 941                | 877 199                         | 112 283   |
|            | Establishments with revenue less than \$10,000 .....            | 79                      | 458               | 3 439                    | 907                             | 210   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 304                     | 5 488             | 2 976                    | 758                             | 428   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 550                     | 20 671            | 10 330                   | 2 475                           | 900   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 988                     | 72 983            | 35 791                   | 8 665                           | 1 965   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 2 057                   | 340 838           | 163 008                  | 37 893                          | 6 735   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 749                   | 621 075           | 302 023                  | 70 830                          | 10 837  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 438                   | 1 009 155         | 497 319                  | 119 225                         | 17 186  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 1 072                   | 1 646 725         | 771 427                  | 186 347                         | 24 838  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 351                     | 1 237 180         | 565 861                  | 136 847                         | 16 875  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 140                     | 983 869           | 454 861                  | 113 586                         | 12 927  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 89                      | 1 918 541         | 800 906                  | 199 666                         | 19 382  |
|            | Establishments not operated for the entire year .....           | 1 194                   | 289 218           | 130 841                  | 30 588                          | 4 767   |
| 53132      | Offices of real estate appraisers                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....               | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 37                | 44                       | 14                              | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 209                     | 3 877             | 1 716                    | 412                             | 264   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 620                     | 23 724            | 9 067                    | 2 019                           | 823   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 1 824                   | 136 332           | 45 724                   | 10 098                          | 2 705   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 3 472                   | 560 682           | 180 552                  | 39 693                          | 7 714   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 824                   | 629 073           | 224 312                  | 49 489                          | 7 202   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 859                     | 574 624           | 232 847                  | 51 224                          | 6 179   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 297                     | 429 209           | 176 683                  | 39 656                          | 4 369   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 44                      | 145 121           | 57 096                   | 11 837                          | 1 334   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 18                      | 119 987           | 35 534                   | 8 843                           | 1 118   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 6                       | 100 062           | 32 333                   | 9 092                           | 948   |
|            | Establishments not operated for the entire year .....           | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |
| 531320     | Offices of real estate appraisers                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....               | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 37                | 44                       | 14                              | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 209                     | 3 877             | 1 716                    | 412                             | 264   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 620                     | 23 724            | 9 067                    | 2 019                           | 823   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 1 824                   | 136 332           | 45 724                   | 10 098                          | 2 705   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 3 472                   | 560 682           | 180 552                  | 39 693                          | 7 714   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 824                   | 629 073           | 224 312                  | 49 489                          | 7 202   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 859                     | 574 624           | 232 847                  | 51 224                          | 6 179   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 297                     | 429 209           | 176 683                  | 39 656                          | 4 369   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 44                      | 145 121           | 57 096                   | 11 837                          | 1 334   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 18                      | 119 987           | 35 534                   | 8 843                           | 1 118   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 6                       | 100 062           | 32 333                   | 9 092                           | 948   |
|            | Establishments not operated for the entire year .....           | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |
| 53139      | Other activities related to real estate                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....               | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with revenue less than \$10,000 .....            | 50                      | 219               | 28 589                   | 9 280                           | 585   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 167                     | 2 766             | 1 393                    | 358                             | 215   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 346                     | 12 937            | 5 746                    | 1 387                           | 519   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 736                     | 54 076            | 22 635                   | 5 354                           | 1 248   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 563                   | 257 543           | 100 067                  | 22 086                          | 3 843   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 275                   | 454 783           | 175 195                  | 38 009                          | 4 965   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 900                     | 630 500           | 255 698                  | 56 765                          | 6 790   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 545                     | 820 206           | 318 276                  | 72 132                          | 7 033   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 150                     | 514 722           | 213 503                  | 53 523                          | 3 747   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 70                      | 476 238           | 176 013                  | 44 178                          | 3 500   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 38                      | 712 880           | 251 460                  | 65 826                          | 5 220   |
|            | Establishments not operated for the entire year .....           | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>   |                         |                   |                          |                                 |   |
| 531390     | Other activities related to real estate                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....               | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with revenue less than \$10,000 .....            | 50                      | 219               | 28 589                   | 9 280                           | 585   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 167                     | 2 766             | 1 393                    | 358                             | 215   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 346                     | 12 937            | 5 746                    | 1 387                           | 519   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 736                     | 54 076            | 22 635                   | 5 354                           | 1 248   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 563                   | 257 543           | 100 067                  | 22 086                          | 3 843   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 275                   | 454 783           | 175 195                  | 38 009                          | 4 965   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 900                     | 630 500           | 255 698                  | 56 765                          | 6 790   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 545                     | 820 206           | 318 276                  | 72 132                          | 7 033   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 150                     | 514 722           | 213 503                  | 53 523                          | 3 747   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 70                      | 476 238           | 176 013                  | 44 178                          | 3 500   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 38                      | 712 880           | 251 460                  | 65 826                          | 5 220   |
|            | Establishments not operated for the entire year .....           | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Establishments operated for the entire year .....               | 53 959                  | 73 873 467        | 12 080 229               | 2 812 538                       | 533 266   |
|            | Establishments with revenue less than \$10,000 .....            | 145                     | 794               | 4 306                    | 1 015                           | 251   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 678                     | 12 214            | 6 921                    | 1 741                           | 1 069   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 910                   | 72 105            | 25 140                   | 5 836                           | 3 674   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 5 110                   | 385 423           | 98 199                   | 23 985                          | 14 023  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 11 975                  | 2 007 321         | 506 598                  | 119 409                         | 48 461  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 11 619                  | 4 203 924         | 976 760                  | 225 896                         | 68 658  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 11 772                  | 8 263 873         | 1 707 181                | 399 135                         | 102 536   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 6 359                   | 9 518 417         | 2 021 500                | 455 209                         | 80 450  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 2 435                   | 8 551 508         | 1 692 847                | 392 807                         | 55 606  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 1 089                   | 7 410 321         | 1 306 481                | 297 918                         | 39 914  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 867                     | 33 447 567        | 3 734 296                | 889 587                         | 118 624   |
|            | Establishments not operated for the entire year .....           | 10 513                  | 2 505 317         | 488 954                  | 101 998                         | 26 113  |
| 5321       | Automotive equipment rental & leasing                           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Establishments operated for the entire year .....               | 9 300                   | 28 331 688        | 3 785 529                | 894 731                         | 151 872   |
|            | Establishments with revenue less than \$10,000 .....            | 32                      | 176               | 915                      | 213                             | 53  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 163                     | 2 915             | 2 700                    | 659                             | 193   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 282                     | 10 336            | 4 819                    | 897                             | 381   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 490                     | 36 028            | 10 661                   | 2 340                           | 818   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 311                   | 223 598           | 51 858                   | 12 032                          | 3 307   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 767                   | 629 699           | 122 803                  | 29 253                          | 6 309   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 896                   | 1 347 517         | 230 053                  | 54 644                          | 12 011  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 1 634                   | 2 557 858         | 391 312                  | 90 936                          | 16 738  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 793                     | 2 817 552         | 383 581                  | 91 249                          | 15 596  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 441                     | 3 033 106         | 392 800                  | 92 868                          | 15 096  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 491                     | 17 672 903        | 2 194 032                | 519 640                         | 81 370  |
|            | Establishments not operated for the entire year .....           | 1 242                   | 590 162           | 85 072                   | 25 981                          | 6 190   |
| 53211      | Passenger car rental & leasing                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Establishments operated for the entire year .....               | 4 427                   | 18 138 901        | 2 379 733                | 559 352                         | 105 631   |
|            | Establishments with revenue less than \$10,000 .....            | 14                      | 63                | 71                       | 18                              | 15  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 79                      | 1 526             | 1 043                    | 231                             | 92  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 188                     | 6 866             | 3 349                    | 577                             | 247   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 285                     | 21 199            | 6 211                    | 1 338                           | 493   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 686                     | 113 224           | 27 468                   | 6 425                           | 1 925   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 738                     | 265 773           | 56 916                   | 13 772                          | 3 272   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 791                     | 564 211           | 102 349                  | 24 221                          | 5 917   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 687                     | 1 086 255         | 166 515                  | 39 408                          | 8 253   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 335                     | 1 188 575         | 165 885                  | 39 774                          | 8 292   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 273                     | 1 902 970         | 220 014                  | 53 070                          | 10 133  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 351                     | 12 988 239        | 1 629 912                | 380 518                         | 66 992  |
|            | Establishments not operated for the entire year .....           | 819                     | 445 227           | 65 829                   | 21 443                          | 5 317   |
| 532111     | Passenger car rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Establishments operated for the entire year .....               | 3 665                   | 14 417 077        | 2 068 947                | 477 886                         | 97 464  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 34                | 54                       | 12                              | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 59                      | 1 192             | 850                      | 185                             | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 155                     | 5 644             | 2 705                    | 455                             | 184   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 253                     | 18 974            | 5 491                    | 1 222                           | 428   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 577                     | 94 722            | 22 644                   | 5 271                           | 1 678   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 638                     | 228 710           | 49 936                   | 12 187                          | 2 930   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 684                     | 489 192           | 88 118                   | 20 874                          | 5 398   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 541                     | 846 746           | 137 790                  | 31 921                          | 7 459   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 245                     | 867 265           | 130 797                  | 30 127                          | 7 283   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 201                     | 1 401 711         | 180 290                  | 43 030                          | 9 338   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 305                     | 10 462 887        | 1 450 272                | 332 602                         | 62 696  |
|            | Establishments not operated for the entire year .....           | 702                     | 366 627           | 60 655                   | 20 506                          | 5 159   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 532112     | Passenger car leasing   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Establishments operated for the entire year .....               | 762                     | 3 721 824         | 310 786                  | 81 466                          | 8 167   |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 29                | 17                       | 6                               | 7   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 20                      | 334               | 193                      | 46                              | 30  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 33                      | 1 222             | 644                      | 122                             | 63  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 32                      | 2 225             | 720                      | 116                             | 65  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 109                     | 18 502            | 4 824                    | 1 154                           | 247   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 100                     | 37 063            | 6 980                    | 1 585                           | 342   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 107                     | 75 019            | 14 231                   | 3 347                           | 519   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 146                     | 239 509           | 28 725                   | 7 487                           | 794   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 90                      | 321 310           | 35 088                   | 9 647                           | 1 009   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 72                      | 501 259           | 39 724                   | 10 040                          | 795   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 46                      | 2 525 352         | 179 640                  | 47 916                          | 4 296   |
|            | Establishments not operated for the entire year .....           | 117                     | 78 600            | 5 174                    | 937                             | 158   |
| 53212      | Truck, utility trailer, & RV rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....               | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with revenue less than \$10,000 .....            | 18                      | 113               | 844                      | 195                             | 38  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 84                      | 1 389             | 1 657                    | 428                             | 101   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 94                      | 3 470             | 1 470                    | 320                             | 134   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 205                     | 14 829            | 4 450                    | 1 002                           | 325   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 625                     | 110 374           | 24 385                   | 5 607                           | 1 382   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 029                   | 363 926           | 65 887                   | 15 481                          | 3 037   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 105                   | 783 306           | 127 704                  | 30 423                          | 6 094   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 947                     | 1 471 603         | 224 797                  | 51 528                          | 8 485   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 458                     | 1 628 977         | 217 696                  | 51 475                          | 7 304   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 168                     | 1 130 136         | 172 786                  | 39 798                          | 4 963   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 140                     | 4 684 664         | 564 120                  | 139 122                         | 14 378  |
|            | Establishments not operated for the entire year .....           | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 532120     | Truck, utility trailer, & RV rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....               | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with revenue less than \$10,000 .....            | 18                      | 113               | 844                      | 195                             | 38  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 84                      | 1 389             | 1 657                    | 428                             | 101   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 94                      | 3 470             | 1 470                    | 320                             | 134   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 205                     | 14 829            | 4 450                    | 1 002                           | 325   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 625                     | 110 374           | 24 385                   | 5 607                           | 1 382   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 029                   | 363 926           | 65 887                   | 15 481                          | 3 037   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 105                   | 783 306           | 127 704                  | 30 423                          | 6 094   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 947                     | 1 471 603         | 224 797                  | 51 528                          | 8 485   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 458                     | 1 628 977         | 217 696                  | 51 475                          | 7 304   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 168                     | 1 130 136         | 172 786                  | 39 798                          | 4 963   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 140                     | 4 684 664         | 564 120                  | 139 122                         | 14 378  |
|            | Establishments not operated for the entire year .....           | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 5322       | Consumer goods rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Establishments operated for the entire year .....               | 28 843                  | 13 445 883        | 2 888 519                | 678 892                         | 216 306   |
|            | Establishments with revenue less than \$10,000 .....            | 64                      | 364               | 296                      | 87                              | 78  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 361                     | 6 647             | 2 864                    | 762                             | 657   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 252                   | 48 024            | 14 356                   | 3 577                           | 2 738   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 853                   | 291 962           | 68 283                   | 17 051                          | 11 815  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 8 210                   | 1 364 253         | 324 613                  | 77 938                          | 38 509  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 6 607                   | 2 370 587         | 531 263                  | 123 811                         | 47 458  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 5 996                   | 4 500 323         | 799 532                  | 189 927                         | 63 512  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 2 008                   | 2 783 135         | 594 460                  | 135 778                         | 30 613  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 372                     | 1 247 968         | 314 337                  | 73 865                          | 11 600  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 95                      | 657 235           | 152 122                  | 35 884                          | 5 565   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 25                      | 461 385           | 86 393                   | 20 212                          | 3 761   |
|            | Establishments not operated for the entire year .....           | 6 580                   | 950 326           | 208 913                  | 36 807                          | 13 686  |
| 53221      | Consumer electronics & appliances rental                        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....               | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with revenue less than \$10,000 .....            | —                       | —                 | —                        | —                               | —   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 18                      | 345               | 172                      | 41                              | 26  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 32                      | 1 227             | 482                      | 135                             | 58  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 110                     | 8 470             | 2 605                    | 637                             | 227   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 333                     | 60 158            | 17 087                   | 4 040                           | 1 029   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 881                     | 333 239           | 81 429                   | 19 582                          | 4 296   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 828                     | 559 156           | 118 890                  | 28 482                          | 5 174   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 240                     | 325 535           | 75 134                   | 17 521                          | 2 802   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 59                      | 193 164           | 46 176                   | 10 877                          | 1 765   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 12                      | 78 110            | 14 075                   | 3 075                           | 401   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 133 804           | 15 604                   | 4 100                           | 519   |
|            | Establishments not operated for the entire year .....           | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 532210     | Consumer electronics & appliances rental                        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....               | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with revenue less than \$10,000 .....            | —                       | —                 | —                        | —                               | —   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 18                      | 345               | 172                      | 41                              | 26  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 32                      | 1 227             | 482                      | 135                             | 58  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 110                     | 8 470             | 2 605                    | 637                             | 227   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 333                     | 60 158            | 17 087                   | 4 040                           | 1 029   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 881                     | 333 239           | 81 429                   | 19 582                          | 4 296   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 828                     | 559 156           | 118 890                  | 28 482                          | 5 174   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 240                     | 325 535           | 75 134                   | 17 521                          | 2 802   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 59                      | 193 164           | 46 176                   | 10 877                          | 1 765   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 12                      | 78 110            | 14 075                   | 3 075                           | 401   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 133 804           | 15 604                   | 4 100                           | 519   |
|            | Establishments not operated for the entire year .....           | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |
| 53222      | Formal wear & costume rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....               | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with revenue less than \$10,000 .....            | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 28                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 60                      | 2 197             | 602                      | 144                             | 101   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 266                     | 20 445            | 5 887                    | 1 364                           | 647   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 024                   | 171 460           | 43 929                   | 9 995                           | 3 734   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 683                     | 237 627           | 55 058                   | 11 949                          | 4 005   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 165                     | 107 501           | 28 000                   | 5 870                           | 1 859   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 52                      | 74 693            | 27 773                   | 5 722                           | 1 383   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 23                      | 77 960            | 25 313                   | 5 328                           | 1 264   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 3                       | 18 984            | 6 409                    | 1 328                           | 239   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....           | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 532220     | Formal wear & costume rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....               | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with revenue less than \$10,000 .....            | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 28                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 60                      | 2 197             | 602                      | 144                             | 101   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 266                     | 20 445            | 5 887                    | 1 364                           | 647   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 024                   | 171 460           | 43 929                   | 9 995                           | 3 734   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 683                     | 237 627           | 55 058                   | 11 949                          | 4 005   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 165                     | 107 501           | 28 000                   | 5 870                           | 1 859   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 52                      | 74 693            | 27 773                   | 5 722                           | 1 383   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 23                      | 77 960            | 25 313                   | 5 328                           | 1 264   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 3                       | 18 984            | 6 409                    | 1 328                           | 239   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....           | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 53223      | Video tape & disk rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....               | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with revenue less than \$10,000 .....            | 57                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 250                     | 4 623             | 1 865                    | 514                             | 476   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 987                     | 38 128            | 10 624                   | 2 655                           | 2 273   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 095                   | 234 821           | 50 536                   | 12 928                          | 10 180  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 5 827                   | 955 991           | 210 377                  | 51 877                          | 30 157  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 3 910                   | 1 394 653         | 277 649                  | 67 016                          | 33 191  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 3 954                   | 2 798 971         | 447 389                  | 110 967                         | 47 850  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 876                     | 1 072 842         | 145 676                  | 35 639                          | 13 959  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 25                      | 83 935            | 16 853                   | 4 001                           | 1 335   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 11                      | 73 663            | 16 753                   | 4 054                           | 1 583   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 5                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....           | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |
| 532230     | Video tape & disk rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....               | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with revenue less than \$10,000 .....            | 57                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 250                     | 4 623             | 1 865                    | 514                             | 476   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 987                     | 38 128            | 10 624                   | 2 655                           | 2 273   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 095                   | 234 821           | 50 536                   | 12 928                          | 10 180  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 5 827                   | 955 991           | 210 377                  | 51 877                          | 30 157  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 3 910                   | 1 394 653         | 277 649                  | 67 016                          | 33 191  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 3 954                   | 2 798 971         | 447 389                  | 110 967                         | 47 850  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 876                     | 1 072 842         | 145 676                  | 35 639                          | 13 959  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 25                      | 83 935            | 16 853                   | 4 001                           | 1 335   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 11                      | 73 663            | 16 753                   | 4 054                           | 1 583   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 5                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....           | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 53229      | Other consumer goods rental                                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Establishments operated for the entire year .....               | 5 023                   | 4 276 010         | 1 137 595                | 256 818                         | 45 153  |
|            | Establishments with revenue less than \$10,000 .....            | 6                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 65                      | D                 | D                        | D                               | c   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 173                     | 6 472             | 2 648                    | 643                             | 306   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 382                     | 28 226            | 9 255                    | 2 122                           | 761   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 026                   | 176 644           | 53 220                   | 12 026                          | 3 589   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 133                   | 405 068           | 117 127                  | 25 264                          | 5 966   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 049                   | 748 695           | 205 253                  | 44 608                          | 8 629   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 840                     | 1 310 065         | 345 877                  | 76 896                          | 12 469  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 265                     | 892 909           | 225 995                  | 53 659                          | 7 236   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 69                      | 486 478           | 114 885                  | 27 427                          | 3 342   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 15                      | 220 246           | 62 741                   | 14 020                          | 2 744   |
|            | Establishments not operated for the entire year .....           | 1 670                   | 318 620           | 71 329                   | 14 689                          | 3 458   |
| 532291     | Home health equipment rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Establishments operated for the entire year .....               | 1 528                   | 1 820 862         | 434 658                  | 105 656                         | 13 758  |
|            | Establishments with revenue less than \$10,000 .....            | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 5                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 18                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 64                      | 4 778             | 2 083                    | 512                             | 107   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 217                     | 37 896            | 13 462                   | 3 164                           | 557   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 297                     | 107 066           | 34 818                   | 8 163                           | 1 221   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 357                     | 262 947           | 69 668                   | 16 226                          | 2 175   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 397                     | 627 822           | 146 667                  | 35 183                          | 4 635   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 133                     | 450 444           | 91 771                   | 22 841                          | 2 758   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 219 748           | 51 147                   | 13 849                          | 1 381   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 8                       | 109 392           | 24 736                   | 5 636                           | 887   |
|            | Establishments not operated for the entire year .....           | 203                     | 59 802            | 14 255                   | 4 775                           | 607   |
| 532292     | Recreational goods rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Establishments operated for the entire year .....               | 873                     | 415 291           | 92 694                   | 18 551                          | 5 936   |
|            | Establishments with revenue less than \$10,000 .....            | 3                       | 18                | 12                       | 3                               | 6   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 420               | 177                      | 40                              | 49  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 57                      | D                 | D                        | D                               | c   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 117                     | 8 701             | 2 406                    | 515                             | 277   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 277                     | 46 904            | 12 030                   | 2 429                           | 1 071   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 194                     | 67 149            | 15 824                   | 3 228                           | 1 212   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 113                     | 76 789            | 17 340                   | 3 349                           | 1 102   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 66                      | 98 435            | 24 284                   | 4 423                           | 1 205   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 15                      | 53 248            | 9 211                    | 1 830                           | 395   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 6                       | 46 426            | 2 641                    | 551                             | 83  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....           | 939                     | 145 210           | 31 607                   | 5 958                           | 2 012   |
| 532299     | All other consumer goods rental                                 |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Establishments operated for the entire year .....               | 2 622                   | 2 039 857         | 610 243                  | 132 611                         | 25 459  |
|            | Establishments with revenue less than \$10,000 .....            | 2                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 36                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 98                      | 3 605             | 1 484                    | 356                             | 158   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 201                     | 14 747            | 4 766                    | 1 095                           | 377   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 532                     | 91 844            | 27 728                   | 6 433                           | 1 961   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 642                     | 230 853           | 66 485                   | 13 873                          | 3 533   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 579                     | 408 959           | 118 245                  | 25 033                          | 5 352   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 377                     | 583 808           | 174 926                  | 37 290                          | 6 629   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 117                     | 389 217           | 125 013                  | 28 988                          | 4 083   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 32                      | 220 304           | 61 097                   | 13 027                          | 1 878   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 6                       | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....           | 528                     | 113 608           | 25 467                   | 3 956                           | 839   |
| 5323       | General rental centers  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....               | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with revenue less than \$10,000 .....            | 11                      | 66                | 481                      | 129                             | 12  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 452               | 205                      | 49                              | 33  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 100                     | 3 765             | 1 716                    | 390                             | 161   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 240                     | 17 952            | 5 701                    | 1 330                           | 439   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 903                     | 155 600           | 45 049                   | 9 837                           | 2 724   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 641                   | 624 534           | 161 271                  | 36 441                          | 8 017   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 089                   | 1 417 279         | 337 920                  | 78 102                          | 15 014  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 693                     | 953 277           | 222 873                  | 48 279                          | 8 605   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 101                     | 337 707           | 80 599                   | 17 007                          | 2 336   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 195 058           | 44 629                   | 9 296                           | 1 254   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 74 513            | 9 825                    | 1 513                           | 464   |
|            | Establishments not operated for the entire year .....           | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 53231      | General rental centers  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....               | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with revenue less than \$10,000 .....            | 11                      | 66                | 481                      | 129                             | 12  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 452               | 205                      | 49                              | 33  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 100                     | 3 765             | 1 716                    | 390                             | 161   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 240                     | 17 952            | 5 701                    | 1 330                           | 439   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 903                     | 155 600           | 45 049                   | 9 837                           | 2 724   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 641                   | 624 534           | 161 271                  | 36 441                          | 8 017   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 089                   | 1 417 279         | 337 920                  | 78 102                          | 15 014  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 693                     | 953 277           | 222 873                  | 48 279                          | 8 605   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 101                     | 337 707           | 80 599                   | 17 007                          | 2 336   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 195 058           | 44 629                   | 9 296                           | 1 254   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 74 513            | 9 825                    | 1 513                           | 464   |
|            | Establishments not operated for the entire year .....           | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 532310     | General rental centers  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....               | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with revenue less than \$10,000 .....            | 11                      | 66                | 481                      | 129                             | 12  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 452               | 205                      | 49                              | 33  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 100                     | 3 765             | 1 716                    | 390                             | 161   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 240                     | 17 952            | 5 701                    | 1 330                           | 439   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 903                     | 155 600           | 45 049                   | 9 837                           | 2 724   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 641                   | 624 534           | 161 271                  | 36 441                          | 8 017   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 089                   | 1 417 279         | 337 920                  | 78 102                          | 15 014  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 693                     | 953 277           | 222 873                  | 48 279                          | 8 605   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 101                     | 337 707           | 80 599                   | 17 007                          | 2 336   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 195 058           | 44 629                   | 9 296                           | 1 254   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 74 513            | 9 825                    | 1 513                           | 464   |
|            | Establishments not operated for the entire year .....           | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Establishments operated for the entire year .....               | 9 979                   | 28 315 693        | 4 495 912                | 1 036 542                       | 126 029   |
|            | Establishments with revenue less than \$10,000 .....            | 38                      | 188               | 2 614                    | 586                             | 108   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 130                     | 2 200             | 1 152                    | 271                             | 186   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 276                     | 9 980             | 4 249                    | 972                             | 394   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 527                     | 39 481            | 13 554                   | 3 264                           | 951   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 551                   | 263 870           | 85 083                   | 19 602                          | 3 921   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 604                   | 579 104           | 161 423                  | 36 391                          | 6 874   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 791                   | 1 284 754         | 339 676                  | 76 462                          | 11 999  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 2 024                   | 3 224 147         | 812 855                  | 180 216                         | 24 494  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 1 169                   | 4 148 281         | 914 330                  | 210 686                         | 26 074  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 522                     | 3 524 922         | 716 930                  | 159 870                         | 17 999  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 347                     | 15 238 766        | 1 444 046                | 348 222                         | 33 029  |
|            | Establishments not operated for the entire year .....           | 2 019                   | 834 414           | 164 229                  | 33 432                          | 5 012   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Establishments operated for the entire year .....               | 3 849                   | 12 862 056        | 1 684 045                | 383 196                         | 46 243  |
|            | Establishments with revenue less than \$10,000 .....            | 12                      | 60                | 88                       | 15                              | 15  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 33                      | 547               | 300                      | 76                              | 57  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 92                      | 3 402             | 1 493                    | 325                             | 133   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 184                     | 13 541            | 4 811                    | 1 130                           | 349   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 528                     | 90 891            | 28 477                   | 6 485                           | 1 323   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 576                     | 209 087           | 59 474                   | 13 352                          | 2 584   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 756                     | 547 186           | 143 206                  | 32 489                          | 5 163   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 798                     | 1 275 312         | 307 722                  | 67 360                          | 8 949   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 511                     | 1 830 709         | 379 199                  | 89 276                          | 11 050  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 237                     | 1 579 921         | 294 481                  | 66 264                          | 7 038   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 122                     | 7 311 400         | 464 794                  | 106 424                         | 9 582   |
|            | Establishments not operated for the entire year .....           | 856                     | 391 461           | 75 507                   | 13 691                          | 2 016   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Establishments operated for the entire year .....               | 611                     | 6 300 107         | 299 733                  | 70 787                          | 6 469   |
|            | Establishments with revenue less than \$10,000 .....            | 5                       | 23                | 23                       | 5                               | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 13                      | 205               | 85                       | 27                              | 28  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 23                      | 821               | 290                      | 71                              | 34  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 51                      | 3 728             | 1 221                    | 288                             | 89  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 116                     | 19 333            | 6 035                    | 1 350                           | 277   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 107                     | 37 484            | 9 391                    | 2 099                           | 422   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 100                     | 70 624            | 13 607                   | 2 985                           | 489   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 74                      | 115 665           | 22 236                   | 4 435                           | 612   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 40                      | 136 493           | 21 170                   | 5 600                           | 443   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 229 746           | 34 265                   | 8 160                           | 659   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 51                      | 5 685 985         | 191 410                  | 45 767                          | 3 408   |
|            | Establishments not operated for the entire year .....           | 137                     | 59 158            | 11 786                   | 1 683                           | 245   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Establishments operated for the entire year .....               | 3 238                   | 6 561 949         | 1 384 312                | 312 409                         | 39 774  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 37                | 65                       | 10                              | 7   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 20                      | 342               | 215                      | 49                              | 29  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 69                      | 2 581             | 1 203                    | 254                             | 99  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 133                     | 9 813             | 3 590                    | 842                             | 260   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 412                     | 71 558            | 22 442                   | 5 135                           | 1 046   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 469                     | 171 603           | 50 083                   | 11 253                          | 2 162   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 656                     | 476 562           | 129 599                  | 29 504                          | 4 674   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 724                     | 1 159 647         | 285 486                  | 62 925                          | 8 337   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 471                     | 1 694 216         | 358 029                  | 83 676                          | 10 607  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 206                     | 1 350 175         | 260 216                  | 58 104                          | 6 379   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 71                      | 1 625 415         | 273 384                  | 60 657                          | 6 174   |
|            | Establishments not operated for the entire year .....           | 719                     | 332 303           | 63 721                   | 12 008                          | 1 771   |
| 53242      | Office machinery & equipment rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....               | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 36                | 22                       | 8                               | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 27                      | 460               | 236                      | 43                              | 38  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 36                      | 1 270             | 646                      | 141                             | 53  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 64                      | 4 846             | 1 642                    | 357                             | 103   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 173                     | 28 795            | 10 384                   | 2 478                           | 384   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 173                     | 62 662            | 17 493                   | 4 026                           | 639   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 189                     | 134 080           | 36 757                   | 8 077                           | 1 062   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 170                     | 269 939           | 64 745                   | 15 236                          | 1 573   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 113                     | 399 416           | 70 032                   | 15 063                          | 1 514   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 67                      | 455 940           | 81 723                   | 16 235                          | 1 459   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 98                      | 4 728 722         | 369 766                  | 90 259                          | 4 844   |
|            | Establishments not operated for the entire year .....           | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 532420     | Office machinery & equipment rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....               | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 36                | 22                       | 8                               | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 27                      | 460               | 236                      | 43                              | 38  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 36                      | 1 270             | 646                      | 141                             | 53  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 64                      | 4 846             | 1 642                    | 357                             | 103   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 173                     | 28 795            | 10 384                   | 2 478                           | 384   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 173                     | 62 662            | 17 493                   | 4 026                           | 639   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 189                     | 134 080           | 36 757                   | 8 077                           | 1 062   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 170                     | 269 939           | 64 745                   | 15 236                          | 1 573   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 113                     | 399 416           | 70 032                   | 15 063                          | 1 514   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 67                      | 455 940           | 81 723                   | 16 235                          | 1 459   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 98                      | 4 728 722         | 369 766                  | 90 259                          | 4 844   |
|            | Establishments not operated for the entire year .....           | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 5324201    | Office machinery rental & leasing                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Establishments operated for the entire year .....               | 311                     | 407 146           | 93 320                   | 20 377                          | 2 718   |
|            | Establishments with revenue less than \$10,000 .....            | 3                       | 9                 | 12                       | 4                               | 4   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 8                       | 143               | 82                       | 17                              | 9   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 15                      | 525               | 222                      | 51                              | 20  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 24                      | 1 814             | 616                      | 127                             | 39  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 66                      | 11 353            | 3 169                    | 818                             | 149   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 63                      | 23 604            | 5 994                    | 1 327                           | 277   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 54                      | 37 630            | 11 181                   | 2 493                           | 410   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 45                      | 72 545            | 19 811                   | 4 210                           | 589   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 21                      | 77 939            | 18 971                   | 3 787                           | 549   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 8                       | 65 290            | 14 968                   | 2 834                           | 262   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 116 294           | 18 294                   | 4 709                           | 410   |
|            | Establishments not operated for the entire year .....           | 89                      | 29 032            | 7 940                    | 1 280                           | 177   |
| 5324209    | Computer rental & leasing                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Establishments operated for the entire year .....               | 806                     | 5 679 020         | 560 126                  | 131 546                         | 8 959   |
|            | Establishments with revenue less than \$10,000 .....            | 4                       | 27                | 10                       | 4                               | 4   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 19                      | 317               | 154                      | 26                              | 29  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 21                      | 745               | 424                      | 90                              | 33  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 40                      | 3 032             | 1 026                    | 230                             | 64  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 107                     | 17 442            | 7 215                    | 1 660                           | 235   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 110                     | 39 058            | 11 499                   | 2 699                           | 362   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 135                     | 96 450            | 25 576                   | 5 584                           | 652   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 125                     | 197 394           | 44 934                   | 11 026                          | 984   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 92                      | 321 477           | 51 061                   | 11 276                          | 965   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 59                      | 390 650           | 66 755                   | 13 401                          | 1 197   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 94                      | 4 612 428         | 351 472                  | 85 550                          | 4 434   |
|            | Establishments not operated for the entire year .....           | 140                     | 65 515            | 9 070                    | 1 228                           | 153   |

**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment               | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                         |                   |                          |                                 |   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>'5 947</b>           | <b>'9 715 877</b> | <b>'2 230 133</b>        | <b>'518 656</b>                 | <b>'70 775</b>  |
|            | Establishments operated for the entire year .....                | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with revenue less than \$10,000 .....             | 19                      | 92                | 2 504                    | 563                             | 85  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 70                      | 1 193             | 616                      | 152                             | 91  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 148                     | 5 308             | 2 110                    | 506                             | 208   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 279                     | 21 094            | 7 101                    | 1 777                           | 499   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 850                     | 144 184           | 46 222                   | 10 639                          | 2 214   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 855                     | 307 355           | 84 456                   | 19 013                          | 3 651   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 846                     | 603 488           | 159 713                  | 35 896                          | 5 774   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 056                   | 1 678 896         | 440 388                  | 97 620                          | 13 972  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 545                     | 1 918 156         | 465 099                  | 106 347                         | 13 510  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 218                     | 1 489 061         | 340 726                  | 77 371                          | 9 502   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 127                     | 3 198 644         | 609 486                  | 151 539                         | 18 603  |
|            | Establishments not operated for the entire year .....            | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>'5 947</b>           | <b>'9 715 877</b> | <b>'2 230 133</b>        | <b>'518 656</b>                 | <b>'70 775</b>  |
|            | Establishments operated for the entire year .....                | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with revenue less than \$10,000 .....             | 19                      | 92                | 2 504                    | 563                             | 85  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 70                      | 1 193             | 616                      | 152                             | 91  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 148                     | 5 308             | 2 110                    | 506                             | 208   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 279                     | 21 094            | 7 101                    | 1 777                           | 499   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 850                     | 144 184           | 46 222                   | 10 639                          | 2 214   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 855                     | 307 355           | 84 456                   | 19 013                          | 3 651   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 846                     | 603 488           | 159 713                  | 35 896                          | 5 774   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 056                   | 1 678 896         | 440 388                  | 97 620                          | 13 972  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 545                     | 1 918 156         | 465 099                  | 106 347                         | 13 510  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 218                     | 1 489 061         | 340 726                  | 77 371                          | 9 502   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 127                     | 3 198 644         | 609 486                  | 151 539                         | 18 603  |
|            | Establishments not operated for the entire year .....            | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....             | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....            | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 5331       | Lessors of intangible assets, except copyrighted works           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....             | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....            | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 53311      | Lessors of intangible assets, except copyrighted works           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....             | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....            | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |



**Table 1. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of establishment                 | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                          |                                 |   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....               | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....          | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....          | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....          | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....        | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....        | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....        | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....          | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

**Table 2. Employment Size of Establishments: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code    | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------|--|-------------------------|---------------------|--------------------------|---------------------------------|---|
| <b>53</b>     | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>                      |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>'288 273</b>         | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|               | Establishments operated for the entire year .....                  | 240 680                 | 228 072 605         | 39 532 221               | 9 280 016                       | 1 623 245   |
|               | Establishments with no employees .....                             | 3 551                   | 3 164 468           | 151 438                  | -                               | -   |
|               | Establishments with 1 employee .....                               | 63 349                  | 16 569 218          | 1 467 153                | 320 630                         | 63 349  |
|               | Establishments with 2 employees .....                              | 42 345                  | 15 035 445          | 1 786 038                | 402 078                         | 84 690  |
|               | Establishments with 3 or 4 employees .....                         | 48 462                  | 26 578 299          | 3 547 561                | 802 956                         | 165 813   |
|               | Establishments with 5 or 6 employees .....                         | 27 316                  | 21 961 274          | 3 209 108                | 745 210                         | 148 246   |
|               | Establishments with 7 to 9 employees .....                         | 20 630                  | 21 912 107          | 3 532 420                | 820 260                         | 161 392   |
|               | Establishments with 10 to 14 employees .....                       | 16 458                  | 23 825 929          | 4 197 054                | 977 884                         | 191 687   |
|               | Establishments with 15 to 19 employees .....                       | 6 459                   | 13 574 576          | 2 617 799                | 611 997                         | 107 436   |
|               | Establishments with 20 to 49 employees .....                       | 8 568                   | 31 979 454          | 6 771 144                | 1 608 438                       | 248 724   |
|               | Establishments with 50 to 99 employees .....                       | 2 244                   | 20 619 207          | 4 261 148                | 1 045 459                       | 151 902   |
|               | Establishments with 100 employees or more .....                    | 1 298                   | 32 852 628          | 7 991 358                | 1 945 104                       | 300 006   |
|               | Establishments not operated for the entire year .....              | 47 593                  | 12 844 951          | 2 058 545                | 399 329                         | 79 175  |
| <b>531</b>    | <b>Real estate</b>   |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>221 650</b>          | <b>153 274 907</b>  | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|               | Establishments operated for the entire year .....                  | 184 872                 | 143 166 814         | 26 422 831               | 6 228 965                       | 1 064 936   |
|               | Establishments with no employees .....                             | 3 114                   | 2 749 927           | 127 834                  | -                               | -   |
|               | Establishments with 1 employee .....                               | 56 412                  | 12 716 163          | 1 271 870                | 279 213                         | 56 412  |
|               | Establishments with 2 employees .....                              | 36 865                  | 12 948 953          | 1 530 902                | 345 161                         | 73 730  |
|               | Establishments with 3 or 4 employees .....                         | 37 279                  | 21 101 564          | 2 777 727                | 631 324                         | 126 814   |
|               | Establishments with 5 or 6 employees .....                         | 18 069                  | 16 274 710          | 2 277 727                | 527 882                         | 97 922  |
|               | Establishments with 7 to 9 employees .....                         | 12 659                  | 15 271 403          | 2 405 910                | 559 391                         | 98 868  |
|               | Establishments with 10 to 14 employees .....                       | 8 886                   | 14 742 391          | 2 626 214                | 610 361                         | 103 220   |
|               | Establishments with 15 to 19 employees .....                       | 3 723                   | 8 301 354           | 1 627 102                | 380 586                         | 61 919  |
|               | Establishments with 20 to 49 employees .....                       | 5 506                   | 18 531 845          | 4 393 180                | 1 061 366                       | 181 828   |
|               | Establishments with 50 to 99 employees .....                       | 1 501                   | 8 773 559           | 2 697 390                | 676 156                         | 102 254   |
|               | Establishments with 100 employees or more .....                    | 858                     | 11 755 305          | 4 687 981                | 1 157 525                       | 181 969   |
|               | Establishments not operated for the entire year .....              | 36 778                  | 10 108 093          | 1 524 278                | 292 856                         | 52 313  |
| <b>5311</b>   | <b>Lessors of real estate</b>                                      |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>110 226</b>          | <b>85 791 328</b>   | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|               | Establishments operated for the entire year .....                  | 94 498                  | 80 722 764          | 8 981 262                | 2 131 455                       | 447 836   |
|               | Establishments with no employees .....                             | 2 254                   | 2 433 432           | 42 280                   | -                               | -   |
|               | Establishments with 1 employee .....                               | 28 832                  | 7 527 140           | 517 761                  | 118 264                         | 28 832  |
|               | Establishments with 2 employees .....                              | 19 632                  | 7 720 670           | 680 449                  | 158 545                         | 39 264  |
|               | Establishments with 3 or 4 employees .....                         | 19 480                  | 12 026 110          | 1 195 735                | 278 425                         | 66 307  |
|               | Establishments with 5 or 6 employees .....                         | 9 237                   | 9 248 281           | 954 619                  | 225 766                         | 50 057  |
|               | Establishments with 7 to 9 employees .....                         | 6 345                   | 8 800 979           | 1 004 109                | 238 589                         | 49 539  |
|               | Establishments with 10 to 14 employees .....                       | 4 210                   | 8 511 638           | 1 014 138                | 238 232                         | 48 749  |
|               | Establishments with 15 to 19 employees .....                       | 1 605                   | 4 853 416           | 569 315                  | 135 376                         | 26 575  |
|               | Establishments with 20 to 49 employees .....                       | 2 169                   | 10 600 213          | 1 306 983                | 320 297                         | 62 754  |
|               | Establishments with 50 to 99 employees .....                       | 522                     | 4 407 885           | 742 434                  | 184 715                         | 34 852  |
|               | Establishments with 100 employees or more .....                    | 212                     | 4 593 000           | 953 439                  | 233 246                         | 40 907  |
|               | Establishments not operated for the entire year .....              | 15 728                  | 5 068 564           | 502 636                  | 96 103                          | 21 561  |
| <b>53111</b>  | <b>Lessors of residential buildings &amp; dwellings</b>            |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|               | Establishments operated for the entire year .....                  | 51 572                  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|               | Establishments with no employees .....                             | 719                     | 360 140             | 11 961                   | -                               | -   |
|               | Establishments with 1 employee .....                               | 16 012                  | 3 651 695           | 230 929                  | 52 756                          | 16 012  |
|               | Establishments with 2 employees .....                              | 9 942                   | 3 425 164           | 287 133                  | 67 291                          | 19 884  |
|               | Establishments with 3 or 4 employees .....                         | 10 239                  | 5 865 293           | 565 646                  | 132 115                         | 34 953  |
|               | Establishments with 5 or 6 employees .....                         | 5 426                   | 4 714 710           | 504 937                  | 120 056                         | 29 455  |
|               | Establishments with 7 to 9 employees .....                         | 3 998                   | 4 840 037           | 564 625                  | 133 408                         | 31 226  |
|               | Establishments with 10 to 14 employees .....                       | 2 615                   | 4 457 891           | 555 595                  | 129 282                         | 30 373  |
|               | Establishments with 15 to 19 employees .....                       | 963                     | 2 216 690           | 298 368                  | 70 263                          | 15 931  |
|               | Establishments with 20 to 49 employees .....                       | 1 239                   | 4 196 008           | 625 133                  | 150 828                         | 35 655  |
|               | Establishments with 50 to 99 employees .....                       | 311                     | 1 853 022           | 375 122                  | 87 934                          | 20 953  |
|               | Establishments with 100 employees or more .....                    | 108                     | 1 606 013           | 394 490                  | 94 570                          | 21 273  |
|               | Establishments not operated for the entire year .....              | 8 146                   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |
| <b>531110</b> | <b>Lessors of residential buildings &amp; dwellings</b>            |                         |                     |                          |                                 |   |
|               | <b>All establishments</b> .....                                    | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|               | Establishments operated for the entire year .....                  | 51 572                  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|               | Establishments with no employees .....                             | 719                     | 360 140             | 11 961                   | -                               | -   |
|               | Establishments with 1 employee .....                               | 16 012                  | 3 651 695           | 230 929                  | 52 756                          | 16 012  |
|               | Establishments with 2 employees .....                              | 9 942                   | 3 425 164           | 287 133                  | 67 291                          | 19 884  |
|               | Establishments with 3 or 4 employees .....                         | 10 239                  | 5 865 293           | 565 646                  | 132 115                         | 34 953  |
|               | Establishments with 5 or 6 employees .....                         | 5 426                   | 4 714 710           | 504 937                  | 120 056                         | 29 455  |
|               | Establishments with 7 to 9 employees .....                         | 3 998                   | 4 840 037           | 564 625                  | 133 408                         | 31 226  |
|               | Establishments with 10 to 14 employees .....                       | 2 615                   | 4 457 891           | 555 595                  | 129 282                         | 30 373  |
|               | Establishments with 15 to 19 employees .....                       | 963                     | 2 216 690           | 298 368                  | 70 263                          | 15 931  |
|               | Establishments with 20 to 49 employees .....                       | 1 239                   | 4 196 008           | 625 133                  | 150 828                         | 35 655  |
|               | Establishments with 50 to 99 employees .....                       | 311                     | 1 853 022           | 375 122                  | 87 934                          | 20 953  |
|               | Establishments with 100 employees or more .....                    | 108                     | 1 606 013           | 394 490                  | 94 570                          | 21 273  |
|               | Establishments not operated for the entire year .....              | 8 146                   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses)        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year .....                  | 26 515                  | 35 981 814        | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with no employees .....                             | 1 336                   | 2 010 447         | 25 174                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 8 125                   | 2 898 993         | 203 969                  | 46 834                          | 8 125   |
|            | Establishments with 2 employees .....                              | 5 219                   | 2 770 544         | 243 167                  | 56 517                          | 10 438  |
|            | Establishments with 3 or 4 employees .....                         | 5 037                   | 4 187 306         | 418 428                  | 98 585                          | 17 034  |
|            | Establishments with 5 or 6 employees .....                         | 2 326                   | 3 483 216         | 321 318                  | 76 056                          | 12 600  |
|            | Establishments with 7 to 9 employees .....                         | 1 623                   | 3 263 585         | 339 396                  | 81 541                          | 12 725  |
|            | Establishments with 10 to 14 employees .....                       | 1 219                   | 3 528 487         | 372 013                  | 88 854                          | 14 084  |
|            | Establishments with 15 to 19 employees .....                       | 527                     | 2 404 422         | 233 099                  | 56 555                          | 8 719   |
|            | Establishments with 20 to 49 employees .....                       | 810                     | 6 094 013         | 611 806                  | 152 141                         | 23 562  |
|            | Establishments with 50 to 99 employees .....                       | 196                     | 2 461 704         | 348 000                  | 90 889                          | 12 846  |
|            | Establishments with 100 employees or more .....                    | 97                      | 2 879 097         | 530 220                  | 131 636                         | 18 416  |
|            | Establishments not operated for the entire year .....              | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year .....                  | 26 515                  | 35 981 814        | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with no employees .....                             | 1 336                   | 2 010 447         | 25 174                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 8 125                   | 2 898 993         | 203 969                  | 46 834                          | 8 125   |
|            | Establishments with 2 employees .....                              | 5 219                   | 2 770 544         | 243 167                  | 56 517                          | 10 438  |
|            | Establishments with 3 or 4 employees .....                         | 5 037                   | 4 187 306         | 418 428                  | 98 585                          | 17 034  |
|            | Establishments with 5 or 6 employees .....                         | 2 326                   | 3 483 216         | 321 318                  | 76 056                          | 12 600  |
|            | Establishments with 7 to 9 employees .....                         | 1 623                   | 3 263 585         | 339 396                  | 81 541                          | 12 725  |
|            | Establishments with 10 to 14 employees .....                       | 1 219                   | 3 528 487         | 372 013                  | 88 854                          | 14 084  |
|            | Establishments with 15 to 19 employees .....                       | 527                     | 2 404 422         | 233 099                  | 56 555                          | 8 719   |
|            | Establishments with 20 to 49 employees .....                       | 810                     | 6 094 013         | 611 806                  | 152 141                         | 23 562  |
|            | Establishments with 50 to 99 employees .....                       | 196                     | 2 461 704         | 348 000                  | 90 889                          | 12 846  |
|            | Establishments with 100 employees or more .....                    | 97                      | 2 879 097         | 530 220                  | 131 636                         | 18 416  |
|            | Establishments not operated for the entire year .....              | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 53113      | Lessors of miniwarehouses & self storage units                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                  | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with no employees .....                             | 30                      | 5 986             | 721                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 540                   | 309 086           | 28 776                   | 6 419                           | 1 540   |
|            | Establishments with 2 employees .....                              | 2 267                   | 815 546           | 80 267                   | 18 992                          | 4 534   |
|            | Establishments with 3 or 4 employees .....                         | 1 772                   | 712 826           | 73 809                   | 17 237                          | 6 035   |
|            | Establishments with 5 or 6 employees .....                         | 404                     | 221 166           | 29 340                   | 6 639                           | 2 161   |
|            | Establishments with 7 to 9 employees .....                         | 153                     | 112 243           | 17 307                   | 3 958                           | 1 176   |
|            | Establishments with 10 to 14 employees .....                       | 77                      | 109 845           | 15 684                   | 3 904                           | 879   |
|            | Establishments with 15 to 19 employees .....                       | 17                      | 23 974            | 6 149                    | 1 483                           | 280   |
|            | Establishments with 20 to 49 employees .....                       | 34                      | 83 958            | 22 834                   | 6 107                           | 1 035   |
|            | Establishments with 50 to 99 employees .....                       | 3                       | D                 | D                        | D                               | c   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....              | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 531130     | Lessors of miniwarehouses & self storage units                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                  | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with no employees .....                             | 30                      | 5 986             | 721                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 540                   | 309 086           | 28 776                   | 6 419                           | 1 540   |
|            | Establishments with 2 employees .....                              | 2 267                   | 815 546           | 80 267                   | 18 992                          | 4 534   |
|            | Establishments with 3 or 4 employees .....                         | 1 772                   | 712 826           | 73 809                   | 17 237                          | 6 035   |
|            | Establishments with 5 or 6 employees .....                         | 404                     | 221 166           | 29 340                   | 6 639                           | 2 161   |
|            | Establishments with 7 to 9 employees .....                         | 153                     | 112 243           | 17 307                   | 3 958                           | 1 176   |
|            | Establishments with 10 to 14 employees .....                       | 77                      | 109 845           | 15 684                   | 3 904                           | 879   |
|            | Establishments with 15 to 19 employees .....                       | 17                      | 23 974            | 6 149                    | 1 483                           | 280   |
|            | Establishments with 20 to 49 employees .....                       | 34                      | 83 958            | 22 834                   | 6 107                           | 1 035   |
|            | Establishments with 50 to 99 employees .....                       | 3                       | D                 | D                        | D                               | c   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....              | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 53119      | Lessors of other real estate property                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                  | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with no employees .....                             | 169                     | 56 859            | 4 424                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 155                   | 667 366           | 54 087                   | 12 255                          | 3 155   |
|            | Establishments with 2 employees .....                              | 2 204                   | 709 416           | 69 882                   | 15 745                          | 4 408   |
|            | Establishments with 3 or 4 employees .....                         | 2 432                   | 1 260 685         | 137 852                  | 30 488                          | 8 285   |
|            | Establishments with 5 or 6 employees .....                         | 1 081                   | 829 189           | 99 024                   | 23 015                          | 5 841   |
|            | Establishments with 7 to 9 employees .....                         | 571                     | 585 114           | 82 781                   | 19 682                          | 4 412   |
|            | Establishments with 10 to 14 employees .....                       | 299                     | 415 415           | 70 846                   | 16 192                          | 3 413   |
|            | Establishments with 15 to 19 employees .....                       | 98                      | 208 330           | 31 699                   | 7 075                           | 1 645   |
|            | Establishments with 20 to 49 employees .....                       | 86                      | 226 234           | 47 210                   | 11 221                          | 2 502   |
|            | Establishments with 50 to 99 employees .....                       | 12                      | D                 | D                        | D                               | f   |
|            | Establishments with 100 employees or more .....                    | 6                       | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....              | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 531190     | Lessors of other real estate property                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                  | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with no employees .....                             | 169                     | 56 859            | 4 424                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 155                   | 667 366           | 54 087                   | 12 255                          | 3 155   |
|            | Establishments with 2 employees .....                              | 2 204                   | 709 416           | 69 882                   | 15 745                          | 4 408   |
|            | Establishments with 3 or 4 employees .....                         | 2 432                   | 1 260 685         | 137 852                  | 30 488                          | 8 285   |
|            | Establishments with 5 or 6 employees .....                         | 1 081                   | 829 189           | 99 024                   | 23 015                          | 5 841   |
|            | Establishments with 7 to 9 employees .....                         | 571                     | 585 114           | 82 781                   | 19 682                          | 4 412   |
|            | Establishments with 10 to 14 employees .....                       | 299                     | 415 415           | 70 846                   | 16 192                          | 3 413   |
|            | Establishments with 15 to 19 employees .....                       | 98                      | 208 330           | 31 699                   | 7 075                           | 1 645   |
|            | Establishments with 20 to 49 employees .....                       | 86                      | 226 234           | 47 210                   | 11 221                          | 2 502   |
|            | Establishments with 50 to 99 employees .....                       | 12                      | D                 | D                        | D                               | f   |
|            | Establishments with 100 employees or more .....                    | 6                       | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....              | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |
| 5312       | Offices of real estate agents & brokers                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....                  | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with no employees .....                             | 577                     | 177 734           | 53 963                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 16 964                  | 3 848 762         | 449 317                  | 95 876                          | 16 964  |
|            | Establishments with 2 employees .....                              | 9 949                   | 3 823 138         | 468 505                  | 100 496                         | 19 898  |
|            | Establishments with 3 or 4 employees .....                         | 9 611                   | 6 509 555         | 806 052                  | 176 306                         | 32 529  |
|            | Establishments with 5 or 6 employees .....                         | 4 203                   | 4 608 089         | 575 326                  | 128 967                         | 22 749  |
|            | Establishments with 7 to 9 employees .....                         | 2 590                   | 3 929 746         | 520 821                  | 116 255                         | 20 163  |
|            | Establishments with 10 to 14 employees .....                       | 1 716                   | 3 459 881         | 553 521                  | 125 554                         | 19 870  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 1 829 107         | 342 837                  | 79 547                          | 11 376  |
|            | Establishments with 20 to 49 employees .....                       | 906                     | 3 518 666         | 1 015 695                | 234 828                         | 26 495  |
|            | Establishments with 50 to 99 employees .....                       | 228                     | 1 704 014         | 643 751                  | 168 899                         | 15 678  |
|            | Establishments with 100 employees or more .....                    | 108                     | 2 548 838         | 896 358                  | 222 658                         | 20 987  |
|            | Establishments not operated for the entire year .....              | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 53121      | Offices of real estate agents & brokers                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....                  | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with no employees .....                             | 577                     | 177 734           | 53 963                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 16 964                  | 3 848 762         | 449 317                  | 95 876                          | 16 964  |
|            | Establishments with 2 employees .....                              | 9 949                   | 3 823 138         | 468 505                  | 100 496                         | 19 898  |
|            | Establishments with 3 or 4 employees .....                         | 9 611                   | 6 509 555         | 806 052                  | 176 306                         | 32 529  |
|            | Establishments with 5 or 6 employees .....                         | 4 203                   | 4 608 089         | 575 326                  | 128 967                         | 22 749  |
|            | Establishments with 7 to 9 employees .....                         | 2 590                   | 3 929 746         | 520 821                  | 116 255                         | 20 163  |
|            | Establishments with 10 to 14 employees .....                       | 1 716                   | 3 459 881         | 553 521                  | 125 554                         | 19 870  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 1 829 107         | 342 837                  | 79 547                          | 11 376  |
|            | Establishments with 20 to 49 employees .....                       | 906                     | 3 518 666         | 1 015 695                | 234 828                         | 26 495  |
|            | Establishments with 50 to 99 employees .....                       | 228                     | 1 704 014         | 643 751                  | 168 899                         | 15 678  |
|            | Establishments with 100 employees or more .....                    | 108                     | 2 548 838         | 896 358                  | 222 658                         | 20 987  |
|            | Establishments not operated for the entire year .....              | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 531210     | Offices of real estate agents & brokers                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....                  | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with no employees .....                             | 577                     | 177 734           | 53 963                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 16 964                  | 3 848 762         | 449 317                  | 95 876                          | 16 964  |
|            | Establishments with 2 employees .....                              | 9 949                   | 3 823 138         | 468 505                  | 100 496                         | 19 898  |
|            | Establishments with 3 or 4 employees .....                         | 9 611                   | 6 509 555         | 806 052                  | 176 306                         | 32 529  |
|            | Establishments with 5 or 6 employees .....                         | 4 203                   | 4 608 089         | 575 326                  | 128 967                         | 22 749  |
|            | Establishments with 7 to 9 employees .....                         | 2 590                   | 3 929 746         | 520 821                  | 116 255                         | 20 163  |
|            | Establishments with 10 to 14 employees .....                       | 1 716                   | 3 459 881         | 553 521                  | 125 554                         | 19 870  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 1 829 107         | 342 837                  | 79 547                          | 11 376  |
|            | Establishments with 20 to 49 employees .....                       | 906                     | 3 518 666         | 1 015 695                | 234 828                         | 26 495  |
|            | Establishments with 50 to 99 employees .....                       | 228                     | 1 704 014         | 643 751                  | 168 899                         | 15 678  |
|            | Establishments with 100 employees or more .....                    | 108                     | 2 548 838         | 896 358                  | 222 658                         | 20 987  |
|            | Establishments not operated for the entire year .....              | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 5313       | Activities related to real estate                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Establishments operated for the entire year .....                  | 42 837                  | 26 486 520        | 11 115 423               | 2 648 124                       | 410 391   |
|            | Establishments with no employees .....                             | 283                     | 138 761           | 31 591                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 10 616                  | 1 340 261         | 304 792                  | 65 073                          | 10 616  |
|            | Establishments with 2 employees .....                              | 7 284                   | 1 405 145         | 381 948                  | 86 120                          | 14 568  |
|            | Establishments with 3 or 4 employees .....                         | 8 188                   | 2 565 899         | 775 940                  | 176 593                         | 27 978  |
|            | Establishments with 5 or 6 employees .....                         | 4 629                   | 2 418 340         | 746 776                  | 173 149                         | 25 116  |
|            | Establishments with 7 to 9 employees .....                         | 3 724                   | 2 540 318         | 880 980                  | 204 547                         | 29 166  |
|            | Establishments with 10 to 14 employees .....                       | 2 960                   | 2 770 872         | 1 058 555                | 246 575                         | 34 601  |
|            | Establishments with 15 to 19 employees .....                       | 1 433                   | 1 618 831         | 714 951                  | 165 663                         | 23 968  |
|            | Establishments with 20 to 49 employees .....                       | 2 431                   | 4 412 966         | 2 070 502                | 506 241                         | 72 579  |
|            | Establishments with 50 to 99 employees .....                       | 751                     | 2 661 660         | 1 311 205                | 322 542                         | 51 724  |
|            | Establishments with 100 employees or more .....                    | 538                     | 4 613 467         | 2 838 184                | 701 621                         | 120 075   |
|            | Establishments not operated for the entire year .....              | 7 967                   | 2 051 625         | 556 067                  | 116 697                         | 17 828  |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53131      | Real estate property managers                                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Establishments operated for the entire year .....                  | 27 817                  | 19 826 922        | 8 570 940                | 2 056 849                       | 340 062   |
|            | Establishments with no employees .....                             | 142                     | 97 105            | 16 718                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 5 465                   | 630 534           | 141 578                  | 31 630                          | 5 465   |
|            | Establishments with 2 employees .....                              | 4 135                   | 766 002           | 206 661                  | 47 666                          | 8 270   |
|            | Establishments with 3 or 4 employees .....                         | 5 251                   | 1 638 846         | 466 002                  | 107 048                         | 18 038  |
|            | Establishments with 5 or 6 employees .....                         | 3 256                   | 1 728 071         | 488 224                  | 114 729                         | 17 693  |
|            | Establishments with 7 to 9 employees .....                         | 2 745                   | 1 820 445         | 586 077                  | 139 479                         | 21 502  |
|            | Establishments with 10 to 14 employees .....                       | 2 339                   | 2 082 291         | 766 203                  | 180 544                         | 27 384  |
|            | Establishments with 15 to 19 employees .....                       | 1 187                   | 1 218 336         | 531 818                  | 124 742                         | 19 875  |
|            | Establishments with 20 to 49 employees .....                       | 2 134                   | 3 643 651         | 1 733 180                | 421 362                         | 63 754  |
|            | Establishments with 50 to 99 employees .....                       | 664                     | 2 169 634         | 1 087 014                | 266 723                         | 45 703  |
|            | Establishments with 100 employees or more .....                    | 499                     | 4 032 007         | 2 547 465                | 622 926                         | 112 378   |
|            | Establishments not operated for the entire year .....              | 4 322                   | 919 355           | 329 377                  | 70 036                          | 12 658  |
| 531311     | Residential property managers                                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Establishments operated for the entire year .....                  | 19 000                  | 11 969 939        | 4 962 999                | 1 179 650                       | 227 779   |
|            | Establishments with no employees .....                             | 75                      | 26 245            | 7 597                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 679                   | 410 756           | 82 364                   | 18 214                          | 3 679   |
|            | Establishments with 2 employees .....                              | 2 784                   | 470 183           | 118 636                  | 27 359                          | 5 568   |
|            | Establishments with 3 or 4 employees .....                         | 3 637                   | 1 092 111         | 288 630                  | 67 007                          | 12 522  |
|            | Establishments with 5 or 6 employees .....                         | 2 355                   | 1 209 097         | 307 475                  | 71 770                          | 12 794  |
|            | Establishments with 7 to 9 employees .....                         | 1 972                   | 1 258 415         | 366 666                  | 87 586                          | 15 394  |
|            | Establishments with 10 to 14 employees .....                       | 1 602                   | 1 291 634         | 449 154                  | 106 436                         | 18 727  |
|            | Establishments with 15 to 19 employees .....                       | 765                     | 703 220           | 297 667                  | 70 236                          | 12 809  |
|            | Establishments with 20 to 49 employees .....                       | 1 352                   | 1 947 302         | 926 060                  | 222 527                         | 40 749  |
|            | Establishments with 50 to 99 employees .....                       | 440                     | 1 111 602         | 608 239                  | 145 363                         | 30 522  |
|            | Establishments with 100 employees or more .....                    | 339                     | 2 449 374         | 1 510 511                | 363 152                         | 75 015  |
|            | Establishments not operated for the entire year .....              | 3 128                   | 630 137           | 198 536                  | 39 448                          | 7 891   |
| 531312     | Nonresidential property managers                                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Establishments operated for the entire year .....                  | 8 817                   | 7 856 983         | 3 607 941                | 877 199                         | 112 283   |
|            | Establishments with no employees .....                             | 67                      | 70 860            | 9 121                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 786                   | 219 778           | 59 214                   | 13 416                          | 1 786   |
|            | Establishments with 2 employees .....                              | 1 351                   | 295 819           | 88 025                   | 20 307                          | 2 702   |
|            | Establishments with 3 or 4 employees .....                         | 1 614                   | 546 735           | 177 372                  | 40 041                          | 5 516   |
|            | Establishments with 5 or 6 employees .....                         | 901                     | 518 974           | 180 749                  | 42 959                          | 4 899   |
|            | Establishments with 7 to 9 employees .....                         | 773                     | 562 030           | 219 411                  | 51 893                          | 6 108   |
|            | Establishments with 10 to 14 employees .....                       | 737                     | 790 657           | 317 049                  | 74 108                          | 8 657   |
|            | Establishments with 15 to 19 employees .....                       | 422                     | 515 116           | 234 151                  | 54 506                          | 7 066   |
|            | Establishments with 20 to 49 employees .....                       | 782                     | 1 696 349         | 807 120                  | 198 835                         | 23 005  |
|            | Establishments with 50 to 99 employees .....                       | 224                     | 1 058 032         | 478 775                  | 121 360                         | 15 181  |
|            | Establishments with 100 employees or more .....                    | 160                     | 1 582 633         | 1 036 954                | 259 774                         | 37 363  |
|            | Establishments not operated for the entire year .....              | 1 194                   | 289 218           | 130 841                  | 30 588                          | 4 767   |
| 53132      | Offices of real estate appraisers                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....                  | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with no employees .....                             | 54                      | 10 405            | 3 669                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 402                   | 415 882           | 85 747                   | 18 069                          | 3 402   |
|            | Establishments with 2 employees .....                              | 2 070                   | 369 107           | 97 583                   | 21 424                          | 4 140   |
|            | Establishments with 3 or 4 employees .....                         | 1 819                   | 482 615           | 166 944                  | 37 199                          | 6 119   |
|            | Establishments with 5 or 6 employees .....                         | 817                     | 338 552           | 143 567                  | 31 954                          | 4 415   |
|            | Establishments with 7 to 9 employees .....                         | 506                     | 295 482           | 136 189                  | 30 366                          | 3 937   |
|            | Establishments with 10 to 14 employees .....                       | 273                     | 260 494           | 119 742                  | 25 949                          | 3 134   |
|            | Establishments with 15 to 19 employees .....                       | 102                     | 137 253           | 63 354                   | 14 208                          | 1 692   |
|            | Establishments with 20 to 49 employees .....                       | 108                     | 208 688           | 98 779                   | 22 109                          | 3 060   |
|            | Establishments with 50 to 99 employees .....                       | 22                      | 120 228           | 46 799                   | 11 263                          | 1 514   |
|            | Establishments with 100 employees or more .....                    | 7                       | 84 022            | 33 535                   | 9 836                           | 1 251   |
|            | Establishments not operated for the entire year .....              | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |
| 531320     | Offices of real estate appraisers                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....                  | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with no employees .....                             | 54                      | 10 405            | 3 669                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 402                   | 415 882           | 85 747                   | 18 069                          | 3 402   |
|            | Establishments with 2 employees .....                              | 2 070                   | 369 107           | 97 583                   | 21 424                          | 4 140   |
|            | Establishments with 3 or 4 employees .....                         | 1 819                   | 482 615           | 166 944                  | 37 199                          | 6 119   |
|            | Establishments with 5 or 6 employees .....                         | 817                     | 338 552           | 143 567                  | 31 954                          | 4 415   |
|            | Establishments with 7 to 9 employees .....                         | 506                     | 295 482           | 136 189                  | 30 366                          | 3 937   |
|            | Establishments with 10 to 14 employees .....                       | 273                     | 260 494           | 119 742                  | 25 949                          | 3 134   |
|            | Establishments with 15 to 19 employees .....                       | 102                     | 137 253           | 63 354                   | 14 208                          | 1 692   |
|            | Establishments with 20 to 49 employees .....                       | 108                     | 208 688           | 98 779                   | 22 109                          | 3 060   |
|            | Establishments with 50 to 99 employees .....                       | 22                      | 120 228           | 46 799                   | 11 263                          | 1 514   |
|            | Establishments with 100 employees or more .....                    | 7                       | 84 022            | 33 535                   | 9 836                           | 1 251   |
|            | Establishments not operated for the entire year .....              | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53139      | Other activities related to real estate                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....                  | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with no employees .....                             | 87                      | 31 251            | 11 204                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 749                   | 293 845           | 77 467                   | 15 374                          | 1 749   |
|            | Establishments with 2 employees .....                              | 1 079                   | 270 036           | 77 704                   | 17 030                          | 2 158   |
|            | Establishments with 3 or 4 employees .....                         | 1 118                   | 444 438           | 142 994                  | 32 346                          | 3 821   |
|            | Establishments with 5 or 6 employees .....                         | 556                     | 351 717           | 114 985                  | 26 466                          | 3 008   |
|            | Establishments with 7 to 9 employees .....                         | 473                     | 424 391           | 158 714                  | 34 702                          | 3 727   |
|            | Establishments with 10 to 14 employees .....                       | 348                     | 428 087           | 172 610                  | 40 082                          | 4 083   |
|            | Establishments with 15 to 19 employees .....                       | 144                     | 263 242           | 119 778                  | 26 713                          | 2 401   |
|            | Establishments with 20 to 49 employees .....                       | 189                     | 560 627           | 238 543                  | 62 770                          | 5 765   |
|            | Establishments with 50 to 99 employees .....                       | 65                      | 371 798           | 177 392                  | 44 556                          | 4 507   |
|            | Establishments with 100 employees or more .....                    | 32                      | 497 438           | 257 184                  | 68 859                          | 6 446   |
|            | Establishments not operated for the entire year .....              | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |
| 531390     | Other activities related to real estate                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....                  | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with no employees .....                             | 87                      | 31 251            | 11 204                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 749                   | 293 845           | 77 467                   | 15 374                          | 1 749   |
|            | Establishments with 2 employees .....                              | 1 079                   | 270 036           | 77 704                   | 17 030                          | 2 158   |
|            | Establishments with 3 or 4 employees .....                         | 1 118                   | 444 438           | 142 994                  | 32 346                          | 3 821   |
|            | Establishments with 5 or 6 employees .....                         | 556                     | 351 717           | 114 985                  | 26 466                          | 3 008   |
|            | Establishments with 7 to 9 employees .....                         | 473                     | 424 391           | 158 714                  | 34 702                          | 3 727   |
|            | Establishments with 10 to 14 employees .....                       | 348                     | 428 087           | 172 610                  | 40 082                          | 4 083   |
|            | Establishments with 15 to 19 employees .....                       | 144                     | 263 242           | 119 778                  | 26 713                          | 2 401   |
|            | Establishments with 20 to 49 employees .....                       | 189                     | 560 627           | 238 543                  | 62 770                          | 5 765   |
|            | Establishments with 50 to 99 employees .....                       | 65                      | 371 798           | 177 392                  | 44 556                          | 4 507   |
|            | Establishments with 100 employees or more .....                    | 32                      | 497 438           | 257 184                  | 68 859                          | 6 446   |
|            | Establishments not operated for the entire year .....              | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Establishments operated for the entire year .....                  | 53 959                  | 73 873 467        | 12 080 229               | 2 812 538                       | 533 266   |
|            | Establishments with no employees .....                             | 364                     | 334 832           | 16 614                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 6 444                   | 1 241 587         | 173 824                  | 37 217                          | 6 444   |
|            | Establishments with 2 employees .....                              | 5 202                   | 1 519 740         | 233 351                  | 51 809                          | 10 404  |
|            | Establishments with 3 or 4 employees .....                         | 10 884                  | 4 412 249         | 721 929                  | 162 224                         | 37 991  |
|            | Establishments with 5 or 6 employees .....                         | 9 084                   | 5 102 900         | 892 565                  | 207 807                         | 49 428  |
|            | Establishments with 7 to 9 employees .....                         | 7 838                   | 6 377 858         | 1 080 817                | 250 974                         | 61 465  |
|            | Establishments with 10 to 14 employees .....                       | 7 429                   | 8 647 157         | 1 506 746                | 353 430                         | 86 841  |
|            | Establishments with 15 to 19 employees .....                       | 2 672                   | 5 060 432         | 939 631                  | 220 123                         | 44 475  |
|            | Establishments with 20 to 49 employees .....                       | 2 925                   | 11 964 170        | 2 198 314                | 502 205                         | 82 845  |
|            | Establishments with 50 to 99 employees .....                       | 701                     | 11 097 815        | 1 422 250                | 335 305                         | 46 759  |
|            | Establishments with 100 employees or more .....                    | 416                     | 18 114 727        | 2 894 188                | 691 444                         | 106 614   |
|            | Establishments not operated for the entire year .....              | 10 513                  | 2 505 317         | 488 954                  | 101 998                         | 26 113  |
| 5321       | Automotive equipment rental & leasing                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Establishments operated for the entire year .....                  | 9 300                   | 28 331 688        | 3 785 529                | 894 731                         | 151 872   |
|            | Establishments with no employees .....                             | 123                     | 80 554            | 5 117                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 660                   | 369 622           | 47 227                   | 10 500                          | 1 660   |
|            | Establishments with 2 employees .....                              | 1 002                   | 414 812           | 48 886                   | 11 193                          | 2 004   |
|            | Establishments with 3 or 4 employees .....                         | 1 757                   | 1 152 031         | 143 447                  | 32 975                          | 6 093   |
|            | Establishments with 5 or 6 employees .....                         | 1 279                   | 1 185 356         | 150 398                  | 36 104                          | 6 933   |
|            | Establishments with 7 to 9 employees .....                         | 1 018                   | 1 341 190         | 175 337                  | 42 002                          | 7 961   |
|            | Establishments with 10 to 14 employees .....                       | 808                     | 1 793 495         | 237 634                  | 57 485                          | 9 506   |
|            | Establishments with 15 to 19 employees .....                       | 416                     | 1 250 973         | 175 260                  | 40 879                          | 6 997   |
|            | Establishments with 20 to 49 employees .....                       | 697                     | 3 992 664         | 509 490                  | 120 392                         | 20 811  |
|            | Establishments with 50 to 99 employees .....                       | 274                     | 3 635 316         | 452 762                  | 108 572                         | 18 864  |
|            | Establishments with 100 employees or more .....                    | 266                     | 13 115 675        | 1 839 971                | 434 629                         | 71 043  |
|            | Establishments not operated for the entire year .....              | 1 242                   | 590 162           | 85 072                   | 25 981                          | 6 190   |
| 53211      | Passenger car rental & leasing                                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Establishments operated for the entire year .....                  | 4 427                   | 18 138 901        | 2 379 733                | 559 352                         | 105 631   |
|            | Establishments with no employees .....                             | 59                      | 39 367            | 1 187                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 734                     | 145 679           | 18 163                   | 3 978                           | 734   |
|            | Establishments with 2 employees .....                              | 486                     | 191 356           | 20 473                   | 4 740                           | 972   |
|            | Establishments with 3 or 4 employees .....                         | 786                     | 495 673           | 57 053                   | 13 139                          | 2 711   |
|            | Establishments with 5 or 6 employees .....                         | 560                     | 528 990           | 62 725                   | 15 483                          | 3 007   |
|            | Establishments with 7 to 9 employees .....                         | 419                     | 537 420           | 71 352                   | 16 996                          | 3 266   |
|            | Establishments with 10 to 14 employees .....                       | 377                     | 855 291           | 103 120                  | 25 867                          | 4 446   |
|            | Establishments with 15 to 19 employees .....                       | 193                     | 569 320           | 70 447                   | 16 388                          | 3 211   |
|            | Establishments with 20 to 49 employees .....                       | 401                     | 2 176 944         | 251 148                  | 59 891                          | 12 319  |
|            | Establishments with 50 to 99 employees .....                       | 204                     | 2 448 475         | 278 613                  | 65 756                          | 14 033  |
|            | Establishments with 100 employees or more .....                    | 208                     | 10 150 386        | 1 445 452                | 337 114                         | 60 932  |
|            | Establishments not operated for the entire year .....              | 819                     | 445 227           | 65 829                   | 21 443                          | 5 317   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 532111     | Passenger car rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Establishments operated for the entire year .....                  | 3 665                   | 14 417 077        | 2 068 947                | 477 886                         | 97 464  |
|            | Establishments with no employees .....                             | 37                      | 10 761            | 745                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 581                     | 78 982            | 12 380                   | 2 575                           | 581   |
|            | Establishments with 2 employees .....                              | 361                     | 97 285            | 13 880                   | 3 108                           | 722   |
|            | Establishments with 3 or 4 employees .....                         | 624                     | 264 506           | 41 137                   | 9 252                           | 2 159   |
|            | Establishments with 5 or 6 employees .....                         | 475                     | 313 734           | 45 420                   | 10 780                          | 2 547   |
|            | Establishments with 7 to 9 employees .....                         | 352                     | 333 086           | 52 308                   | 12 331                          | 2 742   |
|            | Establishments with 10 to 14 employees .....                       | 312                     | 465 158           | 70 051                   | 16 935                          | 3 696   |
|            | Establishments with 15 to 19 employees .....                       | 162                     | 380 134           | 51 671                   | 11 686                          | 2 700   |
|            | Establishments with 20 to 49 employees .....                       | 364                     | 1 661 340         | 208 861                  | 49 422                          | 11 217  |
|            | Establishments with 50 to 99 employees .....                       | 198                     | 2 372 473         | 268 782                  | 63 380                          | 13 646  |
|            | Establishments with 100 employees or more .....                    | 199                     | 8 439 618         | 1 303 712                | 298 417                         | 57 454  |
|            | Establishments not operated for the entire year .....              | 702                     | 366 627           | 60 655                   | 20 506                          | 5 159   |
| 532112     | Passenger car leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Establishments operated for the entire year .....                  | 762                     | 3 721 824         | 310 786                  | 81 466                          | 8 167   |
|            | Establishments with no employees .....                             | 22                      | 28 606            | 442                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 153                     | 66 697            | 5 783                    | 1 403                           | 153   |
|            | Establishments with 2 employees .....                              | 125                     | 94 071            | 6 593                    | 1 632                           | 250   |
|            | Establishments with 3 or 4 employees .....                         | 162                     | 231 167           | 15 916                   | 3 887                           | 552   |
|            | Establishments with 5 or 6 employees .....                         | 85                      | 215 256           | 17 305                   | 4 703                           | 460   |
|            | Establishments with 7 to 9 employees .....                         | 67                      | 204 334           | 19 044                   | 4 665                           | 524   |
|            | Establishments with 10 to 14 employees .....                       | 65                      | 390 133           | 33 069                   | 8 932                           | 750   |
|            | Establishments with 15 to 19 employees .....                       | 31                      | 189 186           | 18 776                   | 4 702                           | 511   |
|            | Establishments with 20 to 49 employees .....                       | 37                      | 515 604           | 42 287                   | 10 469                          | 1 102   |
|            | Establishments with 50 to 99 employees .....                       | 6                       | 76 002            | 9 831                    | 2 376                           | 387   |
|            | Establishments with 100 employees or more .....                    | 9                       | 1 710 768         | 141 740                  | 38 697                          | 3 478   |
|            | Establishments not operated for the entire year .....              | 117                     | 78 600            | 5 174                    | 937                             | 158   |
| 53212      | Truck, utility trailer, & RV rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....                  | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with no employees .....                             | 64                      | 41 187            | 3 930                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 926                     | 223 943           | 29 064                   | 6 522                           | 926   |
|            | Establishments with 2 employees .....                              | 516                     | 223 456           | 28 413                   | 6 453                           | 1 032   |
|            | Establishments with 3 or 4 employees .....                         | 971                     | 656 358           | 86 394                   | 19 836                          | 3 382   |
|            | Establishments with 5 or 6 employees .....                         | 719                     | 656 366           | 87 673                   | 20 621                          | 3 926   |
|            | Establishments with 7 to 9 employees .....                         | 599                     | 803 770           | 103 985                  | 25 006                          | 4 695   |
|            | Establishments with 10 to 14 employees .....                       | 431                     | 938 204           | 134 514                  | 31 618                          | 5 060   |
|            | Establishments with 15 to 19 employees .....                       | 223                     | 681 653           | 104 813                  | 24 491                          | 3 786   |
|            | Establishments with 20 to 49 employees .....                       | 296                     | 1 815 720         | 258 342                  | 60 501                          | 8 492   |
|            | Establishments with 50 to 99 employees .....                       | 70                      | 1 186 841         | 174 149                  | 42 816                          | 4 831   |
|            | Establishments with 100 employees or more .....                    | 58                      | 2 965 289         | 394 519                  | 97 515                          | 10 111  |
|            | Establishments not operated for the entire year .....              | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 532120     | Truck, utility trailer, & RV rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....                  | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with no employees .....                             | 64                      | 41 187            | 3 930                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 926                     | 223 943           | 29 064                   | 6 522                           | 926   |
|            | Establishments with 2 employees .....                              | 516                     | 223 456           | 28 413                   | 6 453                           | 1 032   |
|            | Establishments with 3 or 4 employees .....                         | 971                     | 656 358           | 86 394                   | 19 836                          | 3 382   |
|            | Establishments with 5 or 6 employees .....                         | 719                     | 656 366           | 87 673                   | 20 621                          | 3 926   |
|            | Establishments with 7 to 9 employees .....                         | 599                     | 803 770           | 103 985                  | 25 006                          | 4 695   |
|            | Establishments with 10 to 14 employees .....                       | 431                     | 938 204           | 134 514                  | 31 618                          | 5 060   |
|            | Establishments with 15 to 19 employees .....                       | 223                     | 681 653           | 104 813                  | 24 491                          | 3 786   |
|            | Establishments with 20 to 49 employees .....                       | 296                     | 1 815 720         | 258 342                  | 60 501                          | 8 492   |
|            | Establishments with 50 to 99 employees .....                       | 70                      | 1 186 841         | 174 149                  | 42 816                          | 4 831   |
|            | Establishments with 100 employees or more .....                    | 58                      | 2 965 289         | 394 519                  | 97 515                          | 10 111  |
|            | Establishments not operated for the entire year .....              | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 5322       | Consumer goods rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Establishments operated for the entire year .....                  | 28 843                  | 13 445 883        | 2 888 519                | 678 892                         | 216 306   |
|            | Establishments with no employees .....                             | 71                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 2 715                   | 303 886           | 51 825                   | 10 914                          | 2 715   |
|            | Establishments with 2 employees .....                              | 2 598                   | 417 925           | 78 499                   | 17 120                          | 5 196   |
|            | Establishments with 3 or 4 employees .....                         | 6 297                   | 1 436 339         | 289 971                  | 66 243                          | 22 012  |
|            | Establishments with 5 or 6 employees .....                         | 5 097                   | 1 717 041         | 356 880                  | 84 060                          | 27 781  |
|            | Establishments with 7 to 9 employees .....                         | 4 665                   | 2 152 508         | 434 638                  | 103 539                         | 36 668  |
|            | Establishments with 10 to 14 employees .....                       | 4 902                   | 3 477 713         | 642 412                  | 154 182                         | 57 318  |
|            | Establishments with 15 to 19 employees .....                       | 1 358                   | 1 344 713         | 273 390                  | 65 579                          | 22 434  |
|            | Establishments with 20 to 49 employees .....                       | 967                     | 1 603 002         | 443 695                  | 101 417                         | 26 401  |
|            | Establishments with 50 to 99 employees .....                       | 130                     | 489 949           | 180 334                  | 43 078                          | 8 423   |
|            | Establishments with 100 employees or more .....                    | 43                      | D                 | D                        | D                               | i   |
|            | Establishments not operated for the entire year .....              | 6 580                   | 950 326           | 208 913                  | 36 807                          | 13 686  |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 53221      | Consumer electronics & appliances rental                           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....                  | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with no employees .....                             | —                       | —                 | —                        | —                               | —   |
|            | Establishments with 1 employee .....                               | 163                     | 24 865            | 4 578                    | 1 047                           | 163   |
|            | Establishments with 2 employees .....                              | 179                     | 42 163            | 9 506                    | 2 064                           | 358   |
|            | Establishments with 3 or 4 employees .....                         | 762                     | 300 667           | 61 372                   | 14 195                          | 2 719   |
|            | Establishments with 5 or 6 employees .....                         | 739                     | 440 847           | 91 529                   | 21 537                          | 3 992   |
|            | Establishments with 7 to 9 employees .....                         | 384                     | 277 157           | 61 873                   | 15 541                          | 2 943   |
|            | Establishments with 10 to 14 employees .....                       | 142                     | 160 081           | 39 034                   | 9 158                           | 1 666   |
|            | Establishments with 15 to 19 employees .....                       | 71                      | 118 126           | 30 283                   | 7 688                           | 1 207   |
|            | Establishments with 20 to 49 employees .....                       | 60                      | 164 301           | 44 311                   | 9 949                           | 1 719   |
|            | Establishments with 50 to 99 employees .....                       | 11                      | 35 226            | 10 401                   | 2 393                           | 670   |
|            | Establishments with 100 employees or more .....                    | 6                       | 129 775           | 18 767                   | 4 918                           | 860   |
|            | Establishments not operated for the entire year .....              | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |
| 532210     | Consumer electronics & appliances rental                           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....                  | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with no employees .....                             | —                       | —                 | —                        | —                               | —   |
|            | Establishments with 1 employee .....                               | 163                     | 24 865            | 4 578                    | 1 047                           | 163   |
|            | Establishments with 2 employees .....                              | 179                     | 42 163            | 9 506                    | 2 064                           | 358   |
|            | Establishments with 3 or 4 employees .....                         | 762                     | 300 667           | 61 372                   | 14 195                          | 2 719   |
|            | Establishments with 5 or 6 employees .....                         | 739                     | 440 847           | 91 529                   | 21 537                          | 3 992   |
|            | Establishments with 7 to 9 employees .....                         | 384                     | 277 157           | 61 873                   | 15 541                          | 2 943   |
|            | Establishments with 10 to 14 employees .....                       | 142                     | 160 081           | 39 034                   | 9 158                           | 1 666   |
|            | Establishments with 15 to 19 employees .....                       | 71                      | 118 126           | 30 283                   | 7 688                           | 1 207   |
|            | Establishments with 20 to 49 employees .....                       | 60                      | 164 301           | 44 311                   | 9 949                           | 1 719   |
|            | Establishments with 50 to 99 employees .....                       | 11                      | 35 226            | 10 401                   | 2 393                           | 670   |
|            | Establishments with 100 employees or more .....                    | 6                       | 129 775           | 18 767                   | 4 918                           | 860   |
|            | Establishments not operated for the entire year .....              | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |
| 53222      | Formal wear & costume rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....                  | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with no employees .....                             | 14                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 241                     | 25 682            | 4 657                    | 986                             | 241   |
|            | Establishments with 2 employees .....                              | 310                     | 43 935            | 8 999                    | 1 903                           | 620   |
|            | Establishments with 3 or 4 employees .....                         | 878                     | 184 399           | 41 083                   | 9 330                           | 2 975   |
|            | Establishments with 5 or 6 employees .....                         | 373                     | 113 599           | 25 322                   | 5 575                           | 2 020   |
|            | Establishments with 7 to 9 employees .....                         | 251                     | 92 230            | 22 164                   | 4 901                           | 1 956   |
|            | Establishments with 10 to 14 employees .....                       | 112                     | 66 908            | 17 401                   | 3 711                           | 1 271   |
|            | Establishments with 15 to 19 employees .....                       | 42                      | 32 609            | 10 515                   | 2 226                           | 702   |
|            | Establishments with 20 to 49 employees .....                       | 64                      | 93 954            | 34 658                   | 7 175                           | 1 850   |
|            | Establishments with 50 to 99 employees .....                       | 16                      | 42 826            | 19 002                   | 3 773                           | 1 111   |
|            | Establishments with 100 employees or more .....                    | 5                       | D                 | D                        | D                               | f   |
|            | Establishments not operated for the entire year .....              | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 532220     | Formal wear & costume rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....                  | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with no employees .....                             | 14                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 241                     | 25 682            | 4 657                    | 986                             | 241   |
|            | Establishments with 2 employees .....                              | 310                     | 43 935            | 8 999                    | 1 903                           | 620   |
|            | Establishments with 3 or 4 employees .....                         | 878                     | 184 399           | 41 083                   | 9 330                           | 2 975   |
|            | Establishments with 5 or 6 employees .....                         | 373                     | 113 599           | 25 322                   | 5 575                           | 2 020   |
|            | Establishments with 7 to 9 employees .....                         | 251                     | 92 230            | 22 164                   | 4 901                           | 1 956   |
|            | Establishments with 10 to 14 employees .....                       | 112                     | 66 908            | 17 401                   | 3 711                           | 1 271   |
|            | Establishments with 15 to 19 employees .....                       | 42                      | 32 609            | 10 515                   | 2 226                           | 702   |
|            | Establishments with 20 to 49 employees .....                       | 64                      | 93 954            | 34 658                   | 7 175                           | 1 850   |
|            | Establishments with 50 to 99 employees .....                       | 16                      | 42 826            | 19 002                   | 3 773                           | 1 111   |
|            | Establishments with 100 employees or more .....                    | 5                       | D                 | D                        | D                               | f   |
|            | Establishments not operated for the entire year .....              | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 53223      | Video tape & disk rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....                  | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with no employees .....                             | 22                      | 3 077             | 536                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 611                   | 136 546           | 18 219                   | 4 073                           | 1 611   |
|            | Establishments with 2 employees .....                              | 1 535                   | 168 260           | 26 776                   | 6 366                           | 3 070   |
|            | Establishments with 3 or 4 employees .....                         | 3 612                   | 514 563           | 94 569                   | 22 505                          | 12 742  |
|            | Establishments with 5 or 6 employees .....                         | 3 250                   | 700 809           | 142 570                  | 35 091                          | 17 754  |
|            | Establishments with 7 to 9 employees .....                         | 3 401                   | 1 268 151         | 235 758                  | 57 562                          | 26 869  |
|            | Establishments with 10 to 14 employees .....                       | 4 086                   | 2 597 171         | 421 625                  | 104 752                         | 47 829  |
|            | Establishments with 15 to 19 employees .....                       | 1 001                   | 785 173           | 126 375                  | 31 803                          | 16 426  |
|            | Establishments with 20 to 49 employees .....                       | 444                     | 421 651           | 81 513                   | 20 193                          | 11 575  |
|            | Establishments with 50 to 99 employees .....                       | 27                      | 75 391            | 17 365                   | 4 492                           | 1 757   |
|            | Establishments with 100 employees or more .....                    | 8                       | 61 860            | 17 033                   | 4 112                           | 1 801   |
|            | Establishments not operated for the entire year .....              | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |

See footnotes at end of table.



**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 532230     | Video tape & disk rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....                  | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with no employees .....                             | 22                      | 3 077             | 536                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 611                   | 136 546           | 18 219                   | 4 073                           | 1 611   |
|            | Establishments with 2 employees .....                              | 1 535                   | 168 260           | 26 776                   | 6 366                           | 3 070   |
|            | Establishments with 3 or 4 employees .....                         | 3 612                   | 514 563           | 94 569                   | 22 505                          | 12 742  |
|            | Establishments with 5 or 6 employees .....                         | 3 250                   | 700 809           | 142 570                  | 35 091                          | 17 754  |
|            | Establishments with 7 to 9 employees .....                         | 3 401                   | 1 268 151         | 235 758                  | 57 562                          | 26 869  |
|            | Establishments with 10 to 14 employees .....                       | 4 086                   | 2 597 751         | 421 625                  | 104 752                         | 47 829  |
|            | Establishments with 15 to 19 employees .....                       | 1 001                   | 785 173           | 126 375                  | 31 803                          | 16 426  |
|            | Establishments with 20 to 49 employees .....                       | 444                     | 421 651           | 81 513                   | 20 193                          | 11 575  |
|            | Establishments with 50 to 99 employees .....                       | 27                      | 75 391            | 17 365                   | 4 492                           | 1 757   |
|            | Establishments with 100 employees or more .....                    | 8                       | 61 860            | 17 033                   | 4 112                           | 1 801   |
|            | Establishments not operated for the entire year .....              | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |
| 53229      | Other consumer goods rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Establishments operated for the entire year .....                  | 5 023                   | 4 276 010         | 1 137 595                | 256 818                         | 45 153  |
|            | Establishments with no employees .....                             | 35                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 700                     | 116 793           | 24 371                   | 4 808                           | 700   |
|            | Establishments with 2 employees .....                              | 574                     | 163 567           | 33 218                   | 6 787                           | 1 148   |
|            | Establishments with 3 or 4 employees .....                         | 1 045                   | 436 710           | 92 947                   | 20 213                          | 3 576   |
|            | Establishments with 5 or 6 employees .....                         | 735                     | 461 786           | 97 459                   | 21 857                          | 4 015   |
|            | Establishments with 7 to 9 employees .....                         | 629                     | 514 970           | 114 843                  | 25 535                          | 4 900   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 652 973           | 164 352                  | 36 561                          | 6 552   |
|            | Establishments with 15 to 19 employees .....                       | 244                     | 408 805           | 106 217                  | 23 862                          | 4 099   |
|            | Establishments with 20 to 49 employees .....                       | 399                     | 923 096           | 283 213                  | 64 100                          | 11 257  |
|            | Establishments with 50 to 99 employees .....                       | 76                      | 336 506           | 133 566                  | 32 420                          | 4 885   |
|            | Establishments with 100 employees or more .....                    | 24                      | D                 | D                        | D                               | h   |
|            | Establishments not operated for the entire year .....              | 1 670                   | 318 620           | 71 329                   | 14 689                          | 3 458   |
| 532291     | Home health equipment rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Establishments operated for the entire year .....                  | 1 528                   | 1 820 862         | 434 658                  | 105 656                         | 13 758  |
|            | Establishments with no employees .....                             | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 196                     | 41 107            | 10 384                   | 2 341                           | 196   |
|            | Establishments with 2 employees .....                              | 157                     | 62 877            | 13 377                   | 3 195                           | 314   |
|            | Establishments with 3 or 4 employees .....                         | 310                     | 180 151           | 40 751                   | 9 442                           | 1 070   |
|            | Establishments with 5 or 6 employees .....                         | 245                     | 211 134           | 41 512                   | 9 507                           | 1 335   |
|            | Establishments with 7 to 9 employees .....                         | 206                     | 238 593           | 48 379                   | 11 363                          | 1 600   |
|            | Establishments with 10 to 14 employees .....                       | 184                     | 305 071           | 67 998                   | 16 038                          | 2 153   |
|            | Establishments with 15 to 19 employees .....                       | 84                      | 182 092           | 43 170                   | 10 605                          | 1 410   |
|            | Establishments with 20 to 49 employees .....                       | 114                     | 371 861           | 96 111                   | 24 707                          | 3 164   |
|            | Establishments with 50 to 99 employees .....                       | 21                      | 118 227           | 43 985                   | 11 632                          | 1 327   |
|            | Establishments with 100 employees or more .....                    | 10                      | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....              | 203                     | 59 802            | 14 255                   | 4 775                           | 607   |
| 532292     | Recreational goods rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Establishments operated for the entire year .....                  | 873                     | 415 291           | 92 694                   | 18 551                          | 5 936   |
|            | Establishments with no employees .....                             | 22                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 196                     | 32 859            | 5 632                    | 858                             | 196   |
|            | Establishments with 2 employees .....                              | 135                     | 41 436            | 6 728                    | 978                             | 270   |
|            | Establishments with 3 or 4 employees .....                         | 162                     | 48 051            | 9 401                    | 1 647                           | 548   |
|            | Establishments with 5 or 6 employees .....                         | 94                      | 36 237            | 7 322                    | 1 450                           | 511   |
|            | Establishments with 7 to 9 employees .....                         | 87                      | 44 601            | 8 938                    | 1 910                           | 685   |
|            | Establishments with 10 to 14 employees .....                       | 76                      | 46 832            | 10 356                   | 2 363                           | 872   |
|            | Establishments with 15 to 19 employees .....                       | 42                      | 51 723            | 12 105                   | 2 371                           | 700   |
|            | Establishments with 20 to 49 employees .....                       | 53                      | 86 878            | 21 644                   | 4 383                           | 1 459   |
|            | Establishments with 50 to 99 employees .....                       | 5                       | 9 332             | 2 281                    | 624                             | 276   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 939                     | 145 210           | 31 607                   | 5 958                           | 2 012   |
| 532299     | All other consumer goods rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Establishments operated for the entire year .....                  | 2 622                   | 2 039 857         | 610 243                  | 132 611                         | 25 459  |
|            | Establishments with no employees .....                             | 12                      | 1 462             | 404                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 308                     | 42 827            | 8 355                    | 1 609                           | 308   |
|            | Establishments with 2 employees .....                              | 282                     | 59 254            | 13 113                   | 2 614                           | 564   |
|            | Establishments with 3 or 4 employees .....                         | 573                     | 208 508           | 42 795                   | 9 124                           | 1 958   |
|            | Establishments with 5 or 6 employees .....                         | 396                     | 214 415           | 48 625                   | 10 900                          | 2 169   |
|            | Establishments with 7 to 9 employees .....                         | 336                     | 231 776           | 57 526                   | 12 262                          | 2 615   |
|            | Establishments with 10 to 14 employees .....                       | 302                     | 301 070           | 85 998                   | 18 160                          | 3 527   |
|            | Establishments with 15 to 19 employees .....                       | 118                     | 174 990           | 50 942                   | 10 886                          | 1 989   |
|            | Establishments with 20 to 49 employees .....                       | 232                     | 464 357           | 165 458                  | 35 010                          | 6 634   |
|            | Establishments with 50 to 99 employees .....                       | 50                      | 208 947           | 87 300                   | 20 164                          | 3 282   |
|            | Establishments with 100 employees or more .....                    | 13                      | 132 251           | 49 727                   | 11 882                          | 2 413   |
|            | Establishments not operated for the entire year .....              | 528                     | 113 608           | 25 467                   | 3 956                           | 839   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 5323       | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....                  | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with no employees .....                             | 17                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 522                     | 92 201            | 14 119                   | 3 010                           | 522   |
|            | Establishments with 2 employees .....                              | 472                     | 116 857           | 23 078                   | 4 864                           | 944   |
|            | Establishments with 3 or 4 employees .....                         | 1 231                   | 495 560           | 105 074                  | 23 479                          | 4 373   |
|            | Establishments with 5 or 6 employees .....                         | 1 584                   | 892 112           | 191 313                  | 43 844                          | 8 606   |
|            | Establishments with 7 to 9 employees .....                         | 1 028                   | 758 528           | 175 261                  | 39 447                          | 7 960   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 556 216           | 149 344                  | 33 130                          | 6 426   |
|            | Establishments with 15 to 19 employees .....                       | 213                     | 284 686           | 80 591                   | 18 149                          | 3 519   |
|            | Establishments with 20 to 49 employees .....                       | 188                     | 476 580           | 136 264                  | 28 704                          | 5 156   |
|            | Establishments with 50 to 99 employees .....                       | 19                      | 86 128            | 28 454                   | 6 800                           | 1 158   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 53231      | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....                  | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with no employees .....                             | 17                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 522                     | 92 201            | 14 119                   | 3 010                           | 522   |
|            | Establishments with 2 employees .....                              | 472                     | 116 857           | 23 078                   | 4 864                           | 944   |
|            | Establishments with 3 or 4 employees .....                         | 1 231                   | 495 560           | 105 074                  | 23 479                          | 4 373   |
|            | Establishments with 5 or 6 employees .....                         | 1 584                   | 892 112           | 191 313                  | 43 844                          | 8 606   |
|            | Establishments with 7 to 9 employees .....                         | 1 028                   | 758 528           | 175 261                  | 39 447                          | 7 960   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 556 216           | 149 344                  | 33 130                          | 6 426   |
|            | Establishments with 15 to 19 employees .....                       | 213                     | 284 686           | 80 591                   | 18 149                          | 3 519   |
|            | Establishments with 20 to 49 employees .....                       | 188                     | 476 580           | 136 264                  | 28 704                          | 5 156   |
|            | Establishments with 50 to 99 employees .....                       | 19                      | 86 128            | 28 454                   | 6 800                           | 1 158   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 532310     | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....                  | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with no employees .....                             | 17                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 522                     | 92 201            | 14 119                   | 3 010                           | 522   |
|            | Establishments with 2 employees .....                              | 472                     | 116 857           | 23 078                   | 4 864                           | 944   |
|            | Establishments with 3 or 4 employees .....                         | 1 231                   | 495 560           | 105 074                  | 23 479                          | 4 373   |
|            | Establishments with 5 or 6 employees .....                         | 1 584                   | 892 112           | 191 313                  | 43 844                          | 8 606   |
|            | Establishments with 7 to 9 employees .....                         | 1 028                   | 758 528           | 175 261                  | 39 447                          | 7 960   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 556 216           | 149 344                  | 33 130                          | 6 426   |
|            | Establishments with 15 to 19 employees .....                       | 213                     | 284 686           | 80 591                   | 18 149                          | 3 519   |
|            | Establishments with 20 to 49 employees .....                       | 188                     | 476 580           | 136 264                  | 28 704                          | 5 156   |
|            | Establishments with 50 to 99 employees .....                       | 19                      | 86 128            | 28 454                   | 6 800                           | 1 158   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Establishments operated for the entire year .....                  | 9 979                   | 28 315 693        | 4 495 912                | 1 036 542                       | 126 029   |
|            | Establishments with no employees .....                             | 153                     | 243 236           | 9 459                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 547                   | 475 878           | 60 653                   | 12 793                          | 1 547   |
|            | Establishments with 2 employees .....                              | 1 130                   | 570 146           | 82 888                   | 18 632                          | 2 260   |
|            | Establishments with 3 or 4 employees .....                         | 1 599                   | 1 328 319         | 183 437                  | 39 527                          | 5 513   |
|            | Establishments with 5 or 6 employees .....                         | 1 124                   | 1 308 391         | 193 974                  | 43 799                          | 6 108   |
|            | Establishments with 7 to 9 employees .....                         | 1 127                   | 2 125 632         | 295 581                  | 65 986                          | 8 876   |
|            | Establishments with 10 to 14 employees .....                       | 1 157                   | 2 819 733         | 477 356                  | 108 633                         | 13 591  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 2 180 060         | 410 390                  | 95 516                          | 11 525  |
|            | Establishments with 20 to 49 employees .....                       | 1 073                   | 5 891 924         | 1 108 865                | 251 692                         | 30 477  |
|            | Establishments with 50 to 99 employees .....                       | 278                     | 6 886 422         | 760 700                  | 176 855                         | 18 314  |
|            | Establishments with 100 employees or more .....                    | 106                     | 4 485 952         | 912 609                  | 223 109                         | 27 818  |
|            | Establishments not operated for the entire year .....              | 2 019                   | 834 414           | 164 229                  | 33 432                          | 5 012   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Establishments operated for the entire year .....                  | 3 849                   | 12 862 056        | 1 684 045                | 383 196                         | 46 243  |
|            | Establishments with no employees .....                             | 58                      | 207 068           | 4 603                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 537                     | 163 890           | 21 214                   | 4 733                           | 537   |
|            | Establishments with 2 employees .....                              | 366                     | 183 637           | 25 072                   | 5 656                           | 732   |
|            | Establishments with 3 or 4 employees .....                         | 577                     | 592 888           | 70 511                   | 14 777                          | 1 982   |
|            | Establishments with 5 or 6 employees .....                         | 428                     | 559 966           | 71 275                   | 15 912                          | 2 342   |
|            | Establishments with 7 to 9 employees .....                         | 512                     | 1 107 135         | 128 722                  | 29 609                          | 4 045   |
|            | Establishments with 10 to 14 employees .....                       | 508                     | 1 262 682         | 208 470                  | 46 083                          | 5 951   |
|            | Establishments with 15 to 19 employees .....                       | 308                     | 906 604           | 179 620                  | 40 846                          | 5 168   |
|            | Establishments with 20 to 49 employees .....                       | 427                     | 2 579 762         | 444 684                  | 102 104                         | 12 049  |
|            | Establishments with 50 to 99 employees .....                       | 92                      | 2 833 531         | 244 164                  | 56 649                          | 6 167   |
|            | Establishments with 100 employees or more .....                    | 36                      | 2 464 893         | 285 710                  | 66 827                          | 7 270   |
|            | Establishments not operated for the entire year .....              | 856                     | 391 461           | 75 507                   | 13 691                          | 2 016   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Establishments operated for the entire year .....                  | 611                     | 6 300 107         | 299 733                  | 70 787                          | 6 469   |
|            | Establishments with no employees .....                             | 29                      | 164 966           | 2 820                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 159                     | 72 215            | 6 995                    | 1 626                           | 159   |
|            | Establishments with 2 employees .....                              | 89                      | 75 846            | 6 143                    | 1 580                           | 178   |
|            | Establishments with 3 or 4 employees .....                         | 122                     | 322 616           | 19 936                   | 4 212                           | 416   |
|            | Establishments with 5 or 6 employees .....                         | 53                      | 243 422           | 9 580                    | 2 319                           | 284   |
|            | Establishments with 7 to 9 employees .....                         | 54                      | 571 082           | 18 481                   | 4 447                           | 421   |
|            | Establishments with 10 to 14 employees .....                       | 34                      | 337 956           | 15 020                   | 3 582                           | 391   |
|            | Establishments with 15 to 19 employees .....                       | 18                      | 103 373           | 10 200                   | 2 758                           | 291   |
|            | Establishments with 20 to 49 employees .....                       | 34                      | 627 633           | 46 671                   | 11 138                          | 1 020   |
|            | Establishments with 50 to 99 employees .....                       | 11                      | 2 016 483         | 40 246                   | 10 236                          | 731   |
|            | Establishments with 100 employees or more .....                    | 8                       | 1 764 515         | 123 641                  | 28 889                          | 2 578   |
|            | Establishments not operated for the entire year .....              | 137                     | 59 158            | 11 786                   | 1 683                           | 245   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Establishments operated for the entire year .....                  | 3 238                   | 6 561 949         | 1 384 312                | 312 409                         | 39 774  |
|            | Establishments with no employees .....                             | 29                      | 42 102            | 1 783                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 378                     | 91 675            | 14 219                   | 3 107                           | 378   |
|            | Establishments with 2 employees .....                              | 277                     | 107 791           | 18 929                   | 4 076                           | 554   |
|            | Establishments with 3 or 4 employees .....                         | 455                     | 270 272           | 50 575                   | 10 565                          | 1 566   |
|            | Establishments with 5 or 6 employees .....                         | 375                     | 316 544           | 61 695                   | 13 593                          | 2 058   |
|            | Establishments with 7 to 9 employees .....                         | 458                     | 536 053           | 110 241                  | 25 162                          | 3 624   |
|            | Establishments with 10 to 14 employees .....                       | 474                     | 924 726           | 193 450                  | 42 501                          | 5 560   |
|            | Establishments with 15 to 19 employees .....                       | 290                     | 803 231           | 169 420                  | 38 088                          | 4 877   |
|            | Establishments with 20 to 49 employees .....                       | 393                     | 1 952 129         | 398 013                  | 90 966                          | 11 029  |
|            | Establishments with 50 to 99 employees .....                       | 81                      | 817 048           | 203 918                  | 46 413                          | 5 436   |
|            | Establishments with 100 employees or more .....                    | 28                      | 700 378           | 162 069                  | 37 938                          | 4 692   |
|            | Establishments not operated for the entire year .....              | 719                     | 332 303           | 63 721                   | 12 008                          | 1 771   |
| 53242      | Office machinery & equipment rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....                  | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with no employees .....                             | 21                      | 2 872             | 834                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 251                     | 145 088           | 14 762                   | 2 818                           | 251   |
|            | Establishments with 2 employees .....                              | 173                     | 163 348           | 20 516                   | 4 382                           | 346   |
|            | Establishments with 3 or 4 employees .....                         | 192                     | 272 211           | 28 937                   | 6 175                           | 661   |
|            | Establishments with 5 or 6 employees .....                         | 90                      | 153 501           | 21 751                   | 5 293                           | 482   |
|            | Establishments with 7 to 9 employees .....                         | 114                     | 325 272           | 43 518                   | 8 663                           | 899   |
|            | Establishments with 10 to 14 employees .....                       | 91                      | 325 072           | 46 489                   | 11 317                          | 1 078   |
|            | Establishments with 15 to 19 employees .....                       | 50                      | 173 759           | 32 817                   | 7 649                           | 831   |
|            | Establishments with 20 to 49 employees .....                       | 73                      | 707 374           | 104 766                  | 23 155                          | 2 179   |
|            | Establishments with 50 to 99 employees .....                       | 51                      | 2 858 748         | 219 208                  | 54 012                          | 3 055   |
|            | Establishments with 100 employees or more .....                    | 11                      | 958 921           | 119 848                  | 28 459                          | 1 895   |
|            | Establishments not operated for the entire year .....              | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 532420     | Office machinery & equipment rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....                  | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with no employees .....                             | 21                      | 2 872             | 834                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 251                     | 145 088           | 14 762                   | 2 818                           | 251   |
|            | Establishments with 2 employees .....                              | 173                     | 163 348           | 20 516                   | 4 382                           | 346   |
|            | Establishments with 3 or 4 employees .....                         | 192                     | 272 211           | 28 937                   | 6 175                           | 661   |
|            | Establishments with 5 or 6 employees .....                         | 90                      | 153 501           | 21 751                   | 5 293                           | 482   |
|            | Establishments with 7 to 9 employees .....                         | 114                     | 325 272           | 43 518                   | 8 663                           | 899   |
|            | Establishments with 10 to 14 employees .....                       | 91                      | 325 072           | 46 489                   | 11 317                          | 1 078   |
|            | Establishments with 15 to 19 employees .....                       | 50                      | 173 759           | 32 817                   | 7 649                           | 831   |
|            | Establishments with 20 to 49 employees .....                       | 73                      | 707 374           | 104 766                  | 23 155                          | 2 179   |
|            | Establishments with 50 to 99 employees .....                       | 51                      | 2 858 748         | 219 208                  | 54 012                          | 3 055   |
|            | Establishments with 100 employees or more .....                    | 11                      | 958 921           | 119 848                  | 28 459                          | 1 895   |
|            | Establishments not operated for the entire year .....              | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 5324201    | Office machinery rental & leasing                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Establishments operated for the entire year .....                  | 311                     | 407 146           | 93 320                   | 20 377                          | 2 718   |
|            | Establishments with no employees .....                             | 7                       | 364               | 63                       | —                               | —   |
|            | Establishments with 1 employee .....                               | 67                      | 26 973            | 2 221                    | 507                             | 67  |
|            | Establishments with 2 employees .....                              | 53                      | 20 068            | 4 470                    | 639                             | 106   |
|            | Establishments with 3 or 4 employees .....                         | 59                      | 37 663            | 5 686                    | 1 138                           | 203   |
|            | Establishments with 5 or 6 employees .....                         | 28                      | 15 630            | 4 079                    | 1 016                           | 151   |
|            | Establishments with 7 to 9 employees .....                         | 32                      | 49 256            | 7 379                    | 1 709                           | 255   |
|            | Establishments with 10 to 14 employees .....                       | 23                      | 43 178            | 10 099                   | 2 160                           | 285   |
|            | Establishments with 15 to 19 employees .....                       | 19                      | 38 553            | 10 004                   | 2 224                           | 313   |
|            | Establishments with 20 to 49 employees .....                       | 15                      | 43 442            | 19 791                   | 3 857                           | 514   |
|            | Establishments with 50 to 99 employees .....                       | 4                       | 63 219            | 8 297                    | 1 804                           | 242   |
|            | Establishments with 100 employees or more .....                    | 4                       | 68 800            | 21 231                   | 5 323                           | 582   |
|            | Establishments not operated for the entire year .....              | 89                      | 29 032            | 7 940                    | 1 280                           | 177   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 5324209    | Computer rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Establishments operated for the entire year .....                  | 806                     | 5 679 020         | 560 126                  | 131 546                         | 8 959   |
|            | Establishments with no employees .....                             | 14                      | 2 508             | 771                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 184                     | 118 115           | 12 541                   | 2 311                           | 184   |
|            | Establishments with 2 employees .....                              | 120                     | 143 280           | 16 046                   | 3 743                           | 240   |
|            | Establishments with 3 or 4 employees .....                         | 133                     | 234 548           | 23 251                   | 5 037                           | 458   |
|            | Establishments with 5 or 6 employees .....                         | 62                      | 137 871           | 17 672                   | 4 277                           | 331   |
|            | Establishments with 7 to 9 employees .....                         | 82                      | 276 016           | 36 139                   | 6 954                           | 644   |
|            | Establishments with 10 to 14 employees .....                       | 68                      | 281 894           | 36 390                   | 9 157                           | 793   |
|            | Establishments with 15 to 19 employees .....                       | 31                      | 135 206           | 22 813                   | 5 425                           | 518   |
|            | Establishments with 20 to 49 employees .....                       | 58                      | 663 932           | 84 975                   | 19 298                          | 1 665   |
|            | Establishments with 50 to 99 employees .....                       | 47                      | 2 795 529         | 210 911                  | 52 208                          | 2 813   |
|            | Establishments with 100 employees or more .....                    | 7                       | 890 121           | 98 617                   | 23 136                          | 1 313   |
|            | Establishments not operated for the entire year .....              | 140                     | 65 515            | 9 070                    | 1 228                           | 153   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Establishments operated for the entire year .....                  | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with no employees .....                             | 74                      | 33 296            | 4 022                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 759                     | 166 900           | 24 677                   | 5 242                           | 759   |
|            | Establishments with 2 employees .....                              | 591                     | 223 161           | 37 300                   | 8 594                           | 1 182   |
|            | Establishments with 3 or 4 employees .....                         | 830                     | 463 220           | 83 989                   | 18 575                          | 2 870   |
|            | Establishments with 5 or 6 employees .....                         | 606                     | 594 924           | 100 948                  | 22 594                          | 3 284   |
|            | Establishments with 7 to 9 employees .....                         | 501                     | 693 225           | 123 341                  | 27 714                          | 3 932   |
|            | Establishments with 10 to 14 employees .....                       | 558                     | 1 231 979         | 222 397                  | 51 233                          | 6 562   |
|            | Establishments with 15 to 19 employees .....                       | 327                     | 1 099 697         | 197 953                  | 47 021                          | 5 526   |
|            | Establishments with 20 to 49 employees .....                       | 573                     | 2 604 788         | 559 415                  | 126 433                         | 16 249  |
|            | Establishments with 50 to 99 employees .....                       | 135                     | 1 194 143         | 297 328                  | 66 194                          | 9 092   |
|            | Establishments with 100 employees or more .....                    | 59                      | 1 062 138         | 507 051                  | 127 823                         | 18 653  |
|            | Establishments not operated for the entire year .....              | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Establishments operated for the entire year .....                  | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with no employees .....                             | 74                      | 33 296            | 4 022                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 759                     | 166 900           | 24 677                   | 5 242                           | 759   |
|            | Establishments with 2 employees .....                              | 591                     | 223 161           | 37 300                   | 8 594                           | 1 182   |
|            | Establishments with 3 or 4 employees .....                         | 830                     | 463 220           | 83 989                   | 18 575                          | 2 870   |
|            | Establishments with 5 or 6 employees .....                         | 606                     | 594 924           | 100 948                  | 22 594                          | 3 284   |
|            | Establishments with 7 to 9 employees .....                         | 501                     | 693 225           | 123 341                  | 27 714                          | 3 932   |
|            | Establishments with 10 to 14 employees .....                       | 558                     | 1 231 979         | 222 397                  | 51 233                          | 6 562   |
|            | Establishments with 15 to 19 employees .....                       | 327                     | 1 099 697         | 197 953                  | 47 021                          | 5 526   |
|            | Establishments with 20 to 49 employees .....                       | 573                     | 2 604 788         | 559 415                  | 126 433                         | 16 249  |
|            | Establishments with 50 to 99 employees .....                       | 135                     | 1 194 143         | 297 328                  | 66 194                          | 9 092   |
|            | Establishments with 100 employees or more .....                    | 59                      | 1 062 138         | 507 051                  | 127 823                         | 18 653  |
|            | Establishments not operated for the entire year .....              | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 to 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 5331       | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 to 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                          |                                 |   |
| 53311      | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 or 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 or 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

<sup>1</sup>Based on the number of paid employees for the pay period including March 12.

**Table 3. Single Unit and Multiunit Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|---------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>                      |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>237 374</b> | <b>'288 273</b>         | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|            | Single unit firms .....  | 224 525        | 224 525                 | 125 883 474         | 22 207 235               | 4 969 744                       | 983 849   |
|            | Multiunit firms .....  | 12 849         | 63 748                  | 115 034 082         | 19 383 531               | 4 709 601                       | 718 571   |
|            | Firms with 1 establishment .....                                   | 5 264          | 5 264                   | 15 910 635          | 2 590 970                | 628 501                         | 83 688  |
|            | Firms with 2 establishments .....                                  | 3 558          | 7 116                   | 12 129 432          | 2 402 600                | 577 051                         | 84 127  |
|            | Firms with 3 or 4 establishments .....                             | 2 181          | 7 285                   | 11 611 015          | 2 212 490                | 523 726                         | 80 581  |
|            | Firms with 5 to 9 establishments .....                             | 1 090          | 6 863                   | 11 254 502          | 2 042 625                | 496 983                         | 72 520  |
|            | Firms with 10 to 24 establishments .....                           | 525            | 7 604                   | 14 009 509          | 2 014 094                | 486 266                         | 76 614  |
|            | Firms with 25 establishments or more .....                         | 231            | 29 616                  | 50 118 989          | 8 120 752                | 1 997 074                       | 321 041   |
| <b>531</b> | <b>Real estate</b>   |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>197 113</b> | <b>221 650</b>          | <b>153 274 907</b>  | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|            | Single unit firms .....  | 188 616        | 188 616                 | 101 734 749         | 17 686 619               | 3 980 616                       | 779 062   |
|            | Multiunit firms .....  | 8 497          | 33 034                  | 51 540 158          | 10 260 490               | 2 541 205                       | 338 187   |
|            | Firms with 1 establishment .....                                   | 2 682          | 3 682                   | 7 066 319           | 1 400 265                | 341 700                         | 45 489  |
|            | Firms with 2 establishments .....                                  | 2 379          | 4 758                   | 7 906 316           | 1 665 432                | 407 019                         | 56 064  |
|            | Firms with 3 or 4 establishments .....                             | 1 328          | 4 416                   | 7 034 884           | 1 436 651                | 346 369                         | 50 169  |
|            | Firms with 5 to 9 establishments .....                             | 655            | 4 131                   | 6 796 269           | 1 374 537                | 337 576                         | 44 809  |
|            | Firms with 10 to 24 establishments .....                           | 326            | 4 709                   | 8 049 721           | 1 307 524                | 315 868                         | 46 508  |
|            | Firms with 25 establishments or more .....                         | 127            | 11 338                  | 14 686 649          | 3 076 081                | 792 673                         | 95 148  |
| 5311       | Lessors of real estate   |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>99 561</b>  | <b>110 226</b>          | <b>85 791 328</b>   | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|            | Single unit firms .....  | 94 806         | 94 806                  | 59 992 106          | 6 714 596                | 1 543 680                       | 357 186   |
|            | Multiunit firms .....  | 4 755          | 15 420                  | 25 799 222          | 2 769 302                | 683 878                         | 112 211   |
|            | Firms with 1 establishment .....                                   | 2 658          | 2 658                   | 6 203 185           | 783 837                  | 195 340                         | 24 926  |
|            | Firms with 2 establishments .....                                  | 1 002          | 2 004                   | 3 933 786           | 442 579                  | 109 865                         | 17 470  |
|            | Firms with 3 or 4 establishments .....                             | 583            | 1 946                   | 3 004 927           | 339 639                  | 82 954                          | 14 906  |
|            | Firms with 5 to 9 establishments .....                             | 300            | 1 936                   | 3 429 737           | 340 598                  | 83 700                          | 14 257  |
|            | Firms with 10 to 24 establishments .....                           | 159            | 2 265                   | 4 375 696           | 346 038                  | 85 960                          | 17 314  |
|            | Firms with 25 establishments or more .....                         | 53             | 4 611                   | 4 851 891           | 516 611                  | 126 059                         | 23 338  |
| 53111      | Lessors of residential buildings & dwellings                       |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 666</b>  | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Single unit firms .....  | 52 518         | 52 518                  | 31 051 056          | 3 542 956                | 817 286                         | 211 014   |
|            | Multiunit firms .....  | 2 148          | 7 200                   | 8 570 228           | 1 130 956                | 270 691                         | 56 770  |
|            | Firms with 1 establishment .....                                   | 1 097          | 1 097                   | 1 439 354           | 257 952                  | 61 219                          | 11 099  |
|            | Firms with 2 establishments .....                                  | 446            | 892                     | 1 135 389           | 166 009                  | 39 246                          | 8 150   |
|            | Firms with 3 or 4 establishments .....                             | 295            | 980                     | 1 168 908           | 159 413                  | 37 319                          | 8 997   |
|            | Firms with 5 to 9 establishments .....                             | 188            | 1 205                   | 1 147 445           | 157 757                  | 36 913                          | 8 796   |
|            | Firms with 10 to 24 establishments .....                           | 90             | 1 266                   | 1 464 940           | 164 224                  | 39 522                          | 8 118   |
|            | Firms with 25 establishments or more .....                         | 32             | 1 760                   | 2 214 192           | 225 601                  | 56 472                          | 11 610  |
| 531110     | Lessors of residential buildings & dwellings                       |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 666</b>  | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Single unit firms .....  | 52 518         | 52 518                  | 31 051 056          | 3 542 956                | 817 286                         | 211 014   |
|            | Multiunit firms .....  | 2 148          | 7 200                   | 8 570 228           | 1 130 956                | 270 691                         | 56 770  |
|            | Firms with 1 establishment .....                                   | 1 097          | 1 097                   | 1 439 354           | 257 952                  | 61 219                          | 11 099  |
|            | Firms with 2 establishments .....                                  | 446            | 892                     | 1 135 389           | 166 009                  | 39 246                          | 8 150   |
|            | Firms with 3 or 4 establishments .....                             | 295            | 980                     | 1 168 908           | 159 413                  | 37 319                          | 8 997   |
|            | Firms with 5 to 9 establishments .....                             | 188            | 1 205                   | 1 147 445           | 157 757                  | 36 913                          | 8 796   |
|            | Firms with 10 to 24 establishments .....                           | 90             | 1 266                   | 1 464 940           | 164 224                  | 39 522                          | 8 118   |
|            | Firms with 25 establishments or more .....                         | 32             | 1 760                   | 2 214 192           | 225 601                  | 56 472                          | 11 610  |
| 531112     | Lessors of nonresidential buildings (except miniwarehouses)        |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b>   | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Single unit firms .....  | 27 258         | 27 258                  | 23 244 505          | 2 447 584                | 564 207                         | 103 571   |
|            | Multiunit firms .....  | 2 291          | 4 239                   | 14 860 552          | 1 380 795                | 351 380                         | 41 746  |
|            | Firms with 1 establishment .....                                   | 1 696          | 1 696                   | 5 452 228           | 564 690                  | 144 393                         | 15 402  |
|            | Firms with 2 establishments .....                                  | 347            | 694                     | 2 294 055           | 220 181                  | 56 522                          | 6 670   |
|            | Firms with 3 or 4 establishments .....                             | 144            | 489                     | 1 388 979           | 126 594                  | 32 219                          | 4 016   |
|            | Firms with 5 to 9 establishments .....                             | 56             | 362                     | 1 964 976           | 155 587                  | 40 220                          | 3 539   |
|            | Firms with 10 to 24 establishments .....                           | 34             | 431                     | 2 302 122           | 126 408                  | 33 382                          | 6 211   |
|            | Firms with 25 establishments or more .....                         | 14             | 567                     | 1 458 192           | 187 335                  | 44 644                          | 5 908   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)        |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b>   | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Single unit firms .....  | 27 258         | 27 258                  | 23 244 505          | 2 447 584                | 564 207                         | 103 571   |
|            | Multiunit firms .....  | 2 291          | 4 239                   | 14 860 552          | 1 380 795                | 351 380                         | 41 746  |
|            | Firms with 1 establishment .....                                   | 1 696          | 1 696                   | 5 452 228           | 564 690                  | 144 393                         | 15 402  |
|            | Firms with 2 establishments .....                                  | 347            | 694                     | 2 294 055           | 220 181                  | 56 522                          | 6 670   |
|            | Firms with 3 or 4 establishments .....                             | 144            | 489                     | 1 388 979           | 126 594                  | 32 219                          | 4 016   |
|            | Firms with 5 to 9 establishments .....                             | 56             | 362                     | 1 964 976           | 155 587                  | 40 220                          | 3 539   |
|            | Firms with 10 to 24 establishments .....                           | 34             | 431                     | 2 302 122           | 126 408                  | 33 382                          | 6 211   |
|            | Firms with 25 establishments or more .....                         | 14             | 567                     | 1 458 192           | 187 335                  | 44 644                          | 5 908   |
| 53113      | Lessors of miniwarehouses & self storage units                     |                |                         |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>    | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Single unit firms .....  | 4 367          | 4 367                   | 1 336 570           | 175 395                  | 39 967                          | 11 828  |
|            | Multiunit firms .....  | 243            | 2 627                   | 1 189 084           | 120 640                  | 28 895                          | 6 845   |
|            | Firms with 1 establishment .....                                   | 123            | 123                     | 79 618              | 14 366                   | 3 178                           | 558   |
|            | Firms with 2 establishments .....                                  | 48             | 96                      | 40 899              | 6 657                    | 1 571                           | 383   |
|            | Firms with 3 or 4 establishments .....                             | 38             | 128                     | 47 895              | 7 080                    | 1 572                           | 463   |
|            | Firms with 5 to 9 establishments .....                             | 20             | 136                     | 63 839              | 6 293                    | 1 626                           | 440   |
|            | Firms with 10 to 24 establishments .....                           | 9              | 136                     | 53 599              | 5 108                    | 1 185                           | 410   |
|            | Firms with 25 establishments or more .....                         | 5              | 2 008                   | 903 234             | 81 136                   | 19 763                          | 4 591   |

**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                |                         |                   |                          |                                 |   |
| 531130     | Lessors of miniwarehouses & self storage units                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Single unit firms .....  | 4 367          | 4 367                   | 1 336 570         | 175 395                  | 39 967                          | 11 828  |
|            | Multiunit firms .....  | 243            | 2 627                   | 1 189 084         | 120 640                  | 28 895                          | 6 845   |
|            | Firms with 1 establishment .....                                   | 123            | 123                     | 79 618            | 14 366                   | 3 178                           | 558   |
|            | Firms with 2 establishments .....                                  | 48             | 96                      | 40 899            | 6 657                    | 1 571                           | 383   |
|            | Firms with 3 or 4 establishments .....                             | 38             | 128                     | 47 895            | 7 080                    | 1 572                           | 463   |
|            | Firms with 5 to 9 establishments .....                             | 20             | 136                     | 63 839            | 6 293                    | 1 626                           | 440   |
|            | Firms with 10 to 24 establishments .....                           | 9              | 136                     | 53 599            | 5 108                    | 1 185                           | 410   |
|            | Firms with 25 establishments or more .....                         | 5              | 2 008                   | 903 234           | 81 136                   | 19 763                          | 4 591   |
| 53119      | Lessors of other real estate property                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Single unit firms .....  | 10 663         | 10 663                  | 4 359 975         | 548 661                  | 122 220                         | 30 773  |
|            | Multiunit firms .....  | 570            | 1 354                   | 1 179 358         | 136 911                  | 32 912                          | 6 850   |
|            | Firms with 1 establishment .....                                   | 340            | 340                     | 276 829           | 44 042                   | 11 077                          | 1 732   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 195 861           | 29 414                   | 7 595                           | 1 336   |
|            | Firms with 3 or 4 establishments .....                             | 65             | 223                     | 180 459           | 14 888                   | 3 401                           | 811   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 164                     | 184 424           | 19 233                   | 4 363                           | 1 169   |
|            | Firms with 10 to 24 establishments .....                           | 14             | 210                     | 152 500           | 13 525                   | 2 986                           | 974   |
|            | Firms with 25 establishments or more .....                         | 3              | 171                     | 189 285           | 15 809                   | 3 490                           | 828   |
| 531190     | Lessors of other real estate property                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Single unit firms .....  | 10 663         | 10 663                  | 4 359 975         | 548 661                  | 122 220                         | 30 773  |
|            | Multiunit firms .....  | 570            | 1 354                   | 1 179 358         | 136 911                  | 32 912                          | 6 850   |
|            | Firms with 1 establishment .....                                   | 340            | 340                     | 276 829           | 44 042                   | 11 077                          | 1 732   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 195 861           | 29 414                   | 7 595                           | 1 336   |
|            | Firms with 3 or 4 establishments .....                             | 65             | 223                     | 180 459           | 14 888                   | 3 401                           | 811   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 164                     | 184 424           | 19 233                   | 4 363                           | 1 169   |
|            | Firms with 10 to 24 establishments .....                           | 14             | 210                     | 152 500           | 13 525                   | 2 986                           | 974   |
|            | Firms with 25 establishments or more .....                         | 3              | 171                     | 189 285           | 15 809                   | 3 490                           | 828   |
| 5312       | Offices of real estate agents & brokers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Single unit firms .....  | 52 370         | 52 370                  | 24 070 955        | 3 826 220                | 805 864                         | 145 073   |
|            | Multiunit firms .....  | 2 312          | 8 250                   | 14 874 479        | 2 965 501                | 723 578                         | 74 560  |
|            | Firms with 1 establishment .....                                   | 896            | 896                     | 1 714 713         | 470 629                  | 113 920                         | 12 005  |
|            | Firms with 2 establishments .....                                  | 686            | 1 372                   | 2 095 848         | 396 988                  | 89 079                          | 12 303  |
|            | Firms with 3 or 4 establishments .....                             | 414            | 1 366                   | 2 125 855         | 353 104                  | 80 801                          | 11 404  |
|            | Firms with 5 to 9 establishments .....                             | 190            | 1 141                   | 1 891 951         | 267 252                  | 59 401                          | 8 261   |
|            | Firms with 10 to 24 establishments .....                           | 91             | 1 353                   | 2 312 722         | 326 293                  | 64 283                          | 10 106  |
|            | Firms with 25 establishments or more .....                         | 35             | 2 122                   | 4 733 390         | 1 151 235                | 316 094                         | 20 481  |
| 53121      | Offices of real estate agents & brokers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Single unit firms .....  | 52 370         | 52 370                  | 24 070 955        | 3 826 220                | 805 864                         | 145 073   |
|            | Multiunit firms .....  | 2 312          | 8 250                   | 14 874 479        | 2 965 501                | 723 578                         | 74 560  |
|            | Firms with 1 establishment .....                                   | 896            | 896                     | 1 714 713         | 470 629                  | 113 920                         | 12 005  |
|            | Firms with 2 establishments .....                                  | 686            | 1 372                   | 2 095 848         | 396 988                  | 89 079                          | 12 303  |
|            | Firms with 3 or 4 establishments .....                             | 414            | 1 366                   | 2 125 855         | 353 104                  | 80 801                          | 11 404  |
|            | Firms with 5 to 9 establishments .....                             | 190            | 1 141                   | 1 891 951         | 267 252                  | 59 401                          | 8 261   |
|            | Firms with 10 to 24 establishments .....                           | 91             | 1 353                   | 2 312 722         | 326 293                  | 64 283                          | 10 106  |
|            | Firms with 25 establishments or more .....                         | 35             | 2 122                   | 4 733 390         | 1 151 235                | 316 094                         | 20 481  |
| 531210     | Offices of real estate agents & brokers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Single unit firms .....  | 52 370         | 52 370                  | 24 070 955        | 3 826 220                | 805 864                         | 145 073   |
|            | Multiunit firms .....  | 2 312          | 8 250                   | 14 874 479        | 2 965 501                | 723 578                         | 74 560  |
|            | Firms with 1 establishment .....                                   | 896            | 896                     | 1 714 713         | 470 629                  | 113 920                         | 12 005  |
|            | Firms with 2 establishments .....                                  | 686            | 1 372                   | 2 095 848         | 396 988                  | 89 079                          | 12 303  |
|            | Firms with 3 or 4 establishments .....                             | 414            | 1 366                   | 2 125 855         | 353 104                  | 80 801                          | 11 404  |
|            | Firms with 5 to 9 establishments .....                             | 190            | 1 141                   | 1 891 951         | 267 252                  | 59 401                          | 8 261   |
|            | Firms with 10 to 24 establishments .....                           | 91             | 1 353                   | 2 312 722         | 326 293                  | 64 283                          | 10 106  |
|            | Firms with 25 establishments or more .....                         | 35             | 2 122                   | 4 733 390         | 1 151 235                | 316 094                         | 20 481  |
| 5313       | Activities related to real estate                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>43 969</b>  | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Single unit firms .....  | 41 440         | 41 440                  | 17 671 688        | 7 145 803                | 1 631 072                       | 276 803   |
|            | Multiunit firms .....  | 2 529          | 9 364                   | 10 866 457        | 4 525 687                | 1 133 749                       | 151 416   |
|            | Firms with 1 establishment .....                                   | 1 452          | 1 452                   | 2 166 976         | 1 029 693                | 254 780                         | 33 848  |
|            | Firms with 2 establishments .....                                  | 578            | 1 156                   | 1 587 530         | 733 056                  | 180 389                         | 23 586  |
|            | Firms with 3 or 4 establishments .....                             | 270            | 899                     | 1 200 042         | 586 222                  | 148 850                         | 18 853  |
|            | Firms with 5 to 9 establishments .....                             | 124            | 788                     | 1 206 933         | 610 236                  | 159 444                         | 18 678  |
|            | Firms with 10 to 24 establishments .....                           | 65             | 957                     | 1 615 383         | 481 280                  | 120 680                         | 15 523  |
|            | Firms with 25 establishments or more .....                         | 40             | 4 112                   | 3 089 593         | 1 085 200                | 269 606                         | 40 928  |
| 53131      | Real estate property managers                                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>26 313</b>  | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Single unit firms .....  | 24 452         | 24 452                  | 12 426 112        | 5 317 377                | 1 238 423                       | 222 211   |
|            | Multiunit firms .....  | 1 861          | 7 687                   | 8 320 165         | 3 582 940                | 888 462                         | 130 509   |
|            | Firms with 1 establishment .....                                   | 1 164          | 1 164                   | 1 823 889         | 892 076                  | 221 485                         | 32 578  |
|            | Firms with 2 establishments .....                                  | 352            | 704                     | 1 117 128         | 528 979                  | 130 650                         | 18 228  |
|            | Firms with 3 or 4 establishments .....                             | 178            | 593                     | D                 | D                        | D                               | j   |
|            | Firms with 5 to 9 establishments .....                             | 77             | 490                     | 860 514           | 452 068                  | 114 487                         | 15 329  |
|            | Firms with 10 to 24 establishments .....                           | 52             | 752                     | 682 583           | 274 113                  | 64 913                          | 10 387  |
|            | Firms with 25 establishments or more .....                         | 38             | 3 984                   | D                 | D                        | D                               | k   |

**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                |                         |                   |                          |                                 |   |
| 531311     | Residential property managers                                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>17 901</b>  | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Single unit firms .....  | 16 816         | 16 816                  | 7 958 992         | 3 400 872                | 787 373                         | 158 786   |
|            | Multiunit firms .....  | 1 085          | 5 312                   | 4 641 084         | 1 760 663                | 431 725                         | 76 884  |
|            | Firms with 1 establishment .....                                   | 704            | 704                     | 1 081 825         | 558 617                  | 136 505                         | 23 986  |
|            | Firms with 2 establishments .....                                  | 190            | 380                     | 570 881           | 252 524                  | 61 079                          | 10 541  |
|            | Firms with 3 or 4 establishments .....                             | 92             | 312                     | 416 347           | 223 613                  | 54 774                          | 8 940   |
|            | Firms with 5 to 9 establishments .....                             | 42             | 270                     | 269 882           | 177 220                  | 43 620                          | 7 406   |
|            | Firms with 10 to 24 establishments .....                           | 31             | 431                     | 231 360           | 80 660                   | 19 729                          | 4 717   |
|            | Firms with 25 establishments or more .....                         | 26             | 3 215                   | 2 070 789         | 468 029                  | 116 018                         | 21 294  |
| 531312     | Nonresidential property managers                                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>8 516</b>   | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Single unit firms .....  | 7 636          | 7 636                   | 4 467 120         | 1 916 505                | 451 050                         | 63 425  |
|            | Multiunit firms .....  | 880            | 2 375                   | 3 679 081         | 1 822 277                | 456 737                         | 53 625  |
|            | Firms with 1 establishment .....                                   | 585            | 585                     | 1 054 370         | 507 313                  | 127 698                         | 14 543  |
|            | Firms with 2 establishments .....                                  | 139            | 278                     | 489 941           | 229 377                  | 58 787                          | 6 000   |
|            | Firms with 3 or 4 establishments .....                             | 89             | 295                     | D                 | D                        | D                               | h   |
|            | Firms with 5 to 9 establishments .....                             | 30             | 191                     | 480 300           | 214 684                  | 55 193                          | 6 283   |
|            | Firms with 10 to 24 establishments .....                           | 25             | 368                     | 502 622           | 272 782                  | 63 434                          | 7 253   |
|            | Firms with 25 establishments or more .....                         | 12             | 658                     | D                 | D                        | D                               | j   |
| 53132      | Offices of real estate appraisers                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Single unit firms .....  | 10 862         | 10 862                  | 2 558 617         | 865 176                  | 185 740                         | 29 504  |
|            | Multiunit firms .....  | 248            | 525                     | 407 692           | 189 341                  | 45 327                          | 4 895   |
|            | Firms with 1 establishment .....                                   | 122            | 122                     | 129 910           | 62 426                   | 16 452                          | 1 415   |
|            | Firms with 2 establishments .....                                  | 79             | 158                     | 83 817            | 36 104                   | 7 818                           | 1 020   |
|            | Firms with 3 or 4 establishments .....                             | 34             | 112                     | 106 862           | 49 183                   | 10 952                          | 1 426   |
|            | Firms with 5 to 9 establishments .....                             | 8              | 53                      | 38 702            | 20 373                   | 4 733                           | 430   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 80                      | 48 401            | 21 255                   | 5 372                           | 604   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 531320     | Offices of real estate appraisers                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Single unit firms .....  | 10 862         | 10 862                  | 2 558 617         | 865 176                  | 185 740                         | 29 504  |
|            | Multiunit firms .....  | 248            | 525                     | 407 692           | 189 341                  | 45 327                          | 4 895   |
|            | Firms with 1 establishment .....                                   | 122            | 122                     | 129 910           | 62 426                   | 16 452                          | 1 415   |
|            | Firms with 2 establishments .....                                  | 79             | 158                     | 83 817            | 36 104                   | 7 818                           | 1 020   |
|            | Firms with 3 or 4 establishments .....                             | 34             | 112                     | 106 862           | 49 183                   | 10 952                          | 1 426   |
|            | Firms with 5 to 9 establishments .....                             | 8              | 53                      | 38 702            | 20 373                   | 4 733                           | 430   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 80                      | 48 401            | 21 255                   | 5 372                           | 604   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 53139      | Other activities related to real estate                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Single unit firms .....  | 6 126          | 6 126                   | 2 686 959         | 963 250                  | 206 909                         | 25 088  |
|            | Multiunit firms .....  | 551            | 1 152                   | 2 138 600         | 753 406                  | 199 960                         | 16 012  |
|            | Firms with 1 establishment .....                                   | 330            | 330                     | 541 490           | 246 687                  | 65 319                          | 4 583   |
|            | Firms with 2 establishments .....                                  | 126            | 252                     | D                 | D                        | D                               | h   |
|            | Firms with 3 or 4 establishments .....                             | 55             | 189                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 establishments .....                             | 31             | 199                     | 321 572           | 141 542                  | 38 804                          | 3 327   |
|            | Firms with 10 to 24 establishments .....                           | 7              | 94                      | 721 495           | 130 052                  | 32 446                          | 2 799   |
|            | Firms with 25 establishments or more .....                         | 2              | 88                      | D                 | D                        | D                               | f   |
| 531390     | Other activities related to real estate                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Single unit firms .....  | 6 126          | 6 126                   | 2 686 959         | 963 250                  | 206 909                         | 25 088  |
|            | Multiunit firms .....  | 551            | 1 152                   | 2 138 600         | 753 406                  | 199 960                         | 16 012  |
|            | Firms with 1 establishment .....                                   | 330            | 330                     | 541 490           | 246 687                  | 65 319                          | 4 583   |
|            | Firms with 2 establishments .....                                  | 126            | 252                     | D                 | D                        | D                               | h   |
|            | Firms with 3 or 4 establishments .....                             | 55             | 189                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 establishments .....                             | 31             | 199                     | 321 572           | 141 542                  | 38 804                          | 3 327   |
|            | Firms with 10 to 24 establishments .....                           | 7              | 94                      | 721 495           | 130 052                  | 32 446                          | 2 799   |
|            | Firms with 25 establishments or more .....                         | 2              | 88                      | D                 | D                        | D                               | f   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                               |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>38 484</b>  | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Single unit firms .....  | 34 290         | 34 290                  | 20 425 236        | 4 117 991                | 903 621                         | 195 699   |
|            | Multiunit firms .....  | 4 194          | 30 182                  | 55 953 548        | 8 451 192                | 2 010 915                       | 363 680   |
|            | Firms with 1 establishment .....                                   | 1 553          | 1 553                   | 4 554 332         | 870 834                  | 216 329                         | 29 267  |
|            | Firms with 2 establishments .....                                  | 1 109          | 2 218                   | 5 301 335         | 691 969                  | 159 559                         | 27 479  |
|            | Firms with 3 or 4 establishments .....                             | 809            | 2 727                   | 3 889 503         | 699 168                  | 158 527                         | 28 676  |
|            | Firms with 5 to 9 establishments .....                             | 424            | 2 677                   | 4 214 153         | 643 588                  | 152 642                         | 26 770  |
|            | Firms with 10 to 24 establishments .....                           | 195            | 2 849                   | 3 743 942         | 603 097                  | 142 936                         | 27 824  |
|            | Firms with 25 establishments or more .....                         | 104            | 18 158                  | 34 250 283        | 4 942 536                | 1 180 922                       | 223 664   |
| 5321       | Automotive equipment rental & leasing                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>5 208</b>   | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Single unit firms .....  | 4 421          | 4 421                   | 5 121 219         | 654 704                  | 150 276                         | 27 892  |
|            | Multiunit firms .....  | 787            | 6 121                   | 23 800 631        | 3 215 897                | 770 436                         | 130 170   |
|            | Firms with 1 establishment .....                                   | 439            | 439                     | 1 661 101         | 211 434                  | 50 833                          | 7 170   |
|            | Firms with 2 establishments .....                                  | 154            | 308                     | 1 193 101         | 117 262                  | 28 592                          | 4 662   |
|            | Firms with 3 or 4 establishments .....                             | 85             | 292                     | 657 593           | 108 556                  | 24 870                          | 4 288   |
|            | Firms with 5 to 9 establishments .....                             | 66             | 423                     | 779 467           | 123 690                  | 29 397                          | 4 665   |
|            | Firms with 10 to 24 establishments .....                           | 24             | 376                     | 1 060 066         | 107 380                  | 30 037                          | 4 461   |
|            | Firms with 25 establishments or more .....                         | 19             | 4 283                   | 18 449 303        | 2 547 575                | 606 707                         | 104 924   |



**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 53211      | Passenger car rental & leasing                                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 050</b>   | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Single unit firms .....  | 2 574          | 2 574                   | 3 153 667         | 374 486                  | 87 235                          | 18 182  |
|            | Multiunit firms .....  | 476            | 2 672                   | 15 430 461        | 2 071 076                | 493 560                         | 92 766  |
|            | Firms with 1 establishment .....                                   | 246            | 246                     | 893 956           | 115 788                  | 27 846                          | 4 268   |
|            | Firms with 2 establishments .....                                  | 98             | 196                     | 900 560           | 64 827                   | 15 856                          | 2 902   |
|            | Firms with 3 or 4 establishments .....                             | 63             | 213                     | 483 904           | 72 636                   | 17 212                          | 3 299   |
|            | Firms with 5 to 9 establishments .....                             | 43             | 266                     | 287 361           | 42 216                   | 10 507                          | 2 282   |
|            | Firms with 10 to 24 establishments .....                           | 14             | 216                     | 722 920           | 63 177                   | 19 615                          | 3 172   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 535                   | 12 141 760        | 1 712 432                | 402 524                         | 76 843  |
| 532111     | Passenger car rental   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 251</b>   | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Single unit firms .....  | 1 896          | 1 896                   | 1 533 601         | 250 497                  | 58 409                          | 14 467  |
|            | Multiunit firms .....  | 355            | 2 471                   | 13 250 103        | 1 879 105                | 439 983                         | 88 156  |
|            | Firms with 1 establishment .....                                   | 148            | 148                     | 498 673           | 76 997                   | 18 290                          | 3 230   |
|            | Firms with 2 establishments .....                                  | 84             | 168                     | 222 005           | 38 238                   | 9 159                           | 2 061   |
|            | Firms with 3 or 4 establishments .....                             | 57             | 195                     | 368 504           | 56 646                   | 12 230                          | 3 039   |
|            | Firms with 5 to 9 establishments .....                             | 42             | 259                     | D                 | D                        | D                               | g   |
|            | Firms with 10 to 24 establishments .....                           | 13             | 200                     | D                 | D                        | D                               | h   |
|            | Firms with 25 establishments or more .....                         | 11             | 1 501                   | D                 | D                        | D                               | i   |
| 532112     | Passenger car leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>815</b>     | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Single unit firms .....  | 678            | 678                     | 1 620 066         | 123 989                  | 28 826                          | 3 715   |
|            | Multiunit firms .....  | 137            | 201                     | 2 180 358         | 191 971                  | 53 577                          | 4 610   |
|            | Firms with 1 establishment .....                                   | 119            | 119                     | 500 557           | 47 657                   | 11 571                          | 1 357   |
|            | Firms with 2 establishments .....                                  | 9              | 18                      | 756 839           | 41 250                   | 10 156                          | 1 319   |
|            | Firms with 3 or 4 establishments .....                             | 6              | 18                      | 86 411            | 13 962                   | 4 444                           | 229   |
|            | Firms with 5 to 9 establishments .....                             | 1              | 5                       | D                 | D                        | D                               | b   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 15                      | D                 | D                        | D                               | f   |
|            | Firms with 25 establishments or more .....                         | 1              | 26                      | D                 | D                        | D                               | g   |
| 53212      | Truck, utility trailer, & RV rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Single unit firms .....  | 1 847          | 1 847                   | 1 967 552         | 280 218                  | 63 041                          | 9 710   |
|            | Multiunit firms .....  | 327            | 3 449                   | 8 370 170         | 1 144 821                | 276 876                         | 37 404  |
|            | Firms with 1 establishment .....                                   | 205            | 205                     | 842 259           | 99 099                   | 23 836                          | 3 028   |
|            | Firms with 2 establishments .....                                  | 58             | 116                     | 306 903           | 55 626                   | 13 436                          | 1 851   |
|            | Firms with 3 or 4 establishments .....                             | 21             | 75                      | 156 833           | 33 909                   | 7 229                           | 914   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 170                     | 517 606           | 85 464                   | 19 842                          | 2 553   |
|            | Firms with 10 to 24 establishments .....                           | 10             | 158                     | 330 246           | 41 076                   | 9 674                           | 1 236   |
|            | Firms with 25 establishments or more .....                         | 8              | 2 725                   | 6 216 323         | 829 647                  | 202 859                         | 27 822  |
| 532120     | Truck, utility trailer, & RV rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Single unit firms .....  | 1 847          | 1 847                   | 1 967 552         | 280 218                  | 63 041                          | 9 710   |
|            | Multiunit firms .....  | 327            | 3 449                   | 8 370 170         | 1 144 821                | 276 876                         | 37 404  |
|            | Firms with 1 establishment .....                                   | 205            | 205                     | 842 259           | 99 099                   | 23 836                          | 3 028   |
|            | Firms with 2 establishments .....                                  | 58             | 116                     | 306 903           | 55 626                   | 13 436                          | 1 851   |
|            | Firms with 3 or 4 establishments .....                             | 21             | 75                      | 156 833           | 33 909                   | 7 229                           | 914   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 170                     | 517 606           | 85 464                   | 19 842                          | 2 553   |
|            | Firms with 10 to 24 establishments .....                           | 10             | 158                     | 330 246           | 41 076                   | 9 674                           | 1 236   |
|            | Firms with 25 establishments or more .....                         | 8              | 2 725                   | 6 216 323         | 829 647                  | 202 859                         | 27 822  |
| 5322       | Consumer goods rental  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>21 027</b>  | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Single unit firms .....  | 19 009         | 19 009                  | 5 189 288         | 1 236 215                | 266 959                         | 96 008  |
|            | Multiunit firms .....  | 2 018          | 16 414                  | 9 206 921         | 1 861 217                | 448 740                         | 133 984   |
|            | Firms with 1 establishment .....                                   | 556            | 556                     | 486 981           | 134 047                  | 30 830                          | 6 544   |
|            | Firms with 2 establishments .....                                  | 603            | 1 206                   | 625 139           | 171 038                  | 39 189                          | 11 214  |
|            | Firms with 3 or 4 establishments .....                             | 443            | 1 498                   | 710 271           | 162 353                  | 38 276                          | 11 665  |
|            | Firms with 5 to 9 establishments .....                             | 241            | 1 499                   | 642 330           | 153 505                  | 36 638                          | 11 217  |
|            | Firms with 10 to 24 establishments .....                           | 121            | 1 732                   | 818 856           | 176 549                  | 42 652                          | 13 368  |
|            | Firms with 25 establishments or more .....                         | 54             | 9 923                   | 5 923 344         | 1 063 725                | 261 155                         | 79 976  |
| 53221      | Consumer electronics & appliances rental                           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Single unit firms .....  | 1 005          | 1 005                   | 556 175           | 137 733                  | 30 322                          | 5 908   |
|            | Multiunit firms .....  | 224            | 2 006                   | 1 234 715         | 257 264                  | 64 010                          | 11 583  |
|            | Firms with 1 establishment .....                                   | 71             | 71                      | 72 559            | 16 605                   | 3 851                           | 627   |
|            | Firms with 2 establishments .....                                  | 46             | 92                      | 72 195            | 17 036                   | 3 870                           | 707   |
|            | Firms with 3 or 4 establishments .....                             | 42             | 146                     | 167 550           | 25 780                   | 6 915                           | 1 205   |
|            | Firms with 5 to 9 establishments .....                             | 33             | 225                     | 116 496           | 27 429                   | 7 182                           | 1 396   |
|            | Firms with 10 to 24 establishments .....                           | 21             | 318                     | 146 332           | 29 384                   | 7 357                           | 1 423   |
|            | Firms with 25 establishments or more .....                         | 11             | 1 154                   | 659 583           | 141 030                  | 34 835                          | 6 225   |
| 532210     | Consumer electronics & appliances rental                           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Single unit firms .....  | 1 005          | 1 005                   | 556 175           | 137 733                  | 30 322                          | 5 908   |
|            | Multiunit firms .....  | 224            | 2 006                   | 1 234 715         | 257 264                  | 64 010                          | 11 583  |
|            | Firms with 1 establishment .....                                   | 71             | 71                      | 72 559            | 16 605                   | 3 851                           | 627   |
|            | Firms with 2 establishments .....                                  | 46             | 92                      | 72 195            | 17 036                   | 3 870                           | 707   |
|            | Firms with 3 or 4 establishments .....                             | 42             | 146                     | 167 550           | 25 780                   | 6 915                           | 1 205   |
|            | Firms with 5 to 9 establishments .....                             | 33             | 225                     | 116 496           | 27 429                   | 7 182                           | 1 396   |
|            | Firms with 10 to 24 establishments .....                           | 21             | 318                     | 146 332           | 29 384                   | 7 357                           | 1 423   |
|            | Firms with 25 establishments or more .....                         | 11             | 1 154                   | 659 583           | 141 030                  | 34 835                          | 6 225   |

**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 53222      | Formal wear & costume rental                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Single unit firms .....  | 1 245          | 1 245                   | 303 538           | 78 456                   | 16 349                          | 5 655   |
|            | Multiunit firms .....  | 191            | 1 438                   | 477 480           | 125 801                  | 27 717                          | 8 381   |
|            | Firms with 1 establishment .....                                   | 44             | 44                      | 22 188            | 8 449                    | 1 872                           | 491   |
|            | Firms with 2 establishments .....                                  | 37             | 74                      | 28 166            | 7 986                    | 1 608                           | 500   |
|            | Firms with 3 or 4 establishments .....                             | 43             | 145                     | 86 644            | 19 113                   | 4 245                           | 1 132   |
|            | Firms with 5 to 9 establishments .....                             | 30             | 189                     | 45 861            | 14 137                   | 3 053                           | 1 012   |
|            | Firms with 10 to 24 establishments .....                           | 25             | 345                     | 117 808           | 34 615                   | 7 419                           | 1 942   |
|            | Firms with 25 establishments or more .....                         | 12             | 641                     | 176 813           | 41 501                   | 9 520                           | 3 304   |
| 532220     | Formal wear & costume rental                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Single unit firms .....  | 1 245          | 1 245                   | 303 538           | 78 456                   | 16 349                          | 5 655   |
|            | Multiunit firms .....  | 191            | 1 438                   | 477 480           | 125 801                  | 27 717                          | 8 381   |
|            | Firms with 1 establishment .....                                   | 44             | 44                      | 22 188            | 8 449                    | 1 872                           | 491   |
|            | Firms with 2 establishments .....                                  | 37             | 74                      | 28 166            | 7 986                    | 1 608                           | 500   |
|            | Firms with 3 or 4 establishments .....                             | 43             | 145                     | 86 644            | 19 113                   | 4 245                           | 1 132   |
|            | Firms with 5 to 9 establishments .....                             | 30             | 189                     | 45 861            | 14 137                   | 3 053                           | 1 012   |
|            | Firms with 10 to 24 establishments .....                           | 25             | 345                     | 117 808           | 34 615                   | 7 419                           | 1 942   |
|            | Firms with 25 establishments or more .....                         | 12             | 641                     | 176 813           | 41 501                   | 9 520                           | 3 304   |
| 53223      | Video tape & disk rental   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Single unit firms .....  | 12 473         | 12 473                  | 2 325 565         | 465 302                  | 107 710                         | 59 057  |
|            | Multiunit firms .....  | 1 119          | 10 563                  | 4 904 106         | 823 952                  | 198 084                         | 90 797  |
|            | Firms with 1 establishment .....                                   | 225            | 225                     | 82 610            | 17 319                   | 4 473                           | 1 734   |
|            | Firms with 2 establishments .....                                  | 392            | 784                     | 212 111           | 49 468                   | 11 953                          | 6 101   |
|            | Firms with 3 or 4 establishments .....                             | 282            | 952                     | 255 231           | 59 907                   | 14 804                          | 6 869   |
|            | Firms with 5 to 9 establishments .....                             | 138            | 851                     | 268 281           | 57 821                   | 13 789                          | 6 699   |
|            | Firms with 10 to 24 establishments .....                           | 63             | 877                     | 331 669           | 61 444                   | 15 232                          | 7 847   |
|            | Firms with 25 establishments or more .....                         | 19             | 6 874                   | 3 754 204         | 577 993                  | 137 833                         | 61 547  |
| 532230     | Video tape & disk rental   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Single unit firms .....  | 12 473         | 12 473                  | 2 325 565         | 465 302                  | 107 710                         | 59 057  |
|            | Multiunit firms .....  | 1 119          | 10 563                  | 4 904 106         | 823 952                  | 198 084                         | 90 797  |
|            | Firms with 1 establishment .....                                   | 225            | 225                     | 82 610            | 17 319                   | 4 473                           | 1 734   |
|            | Firms with 2 establishments .....                                  | 392            | 784                     | 212 111           | 49 468                   | 11 953                          | 6 101   |
|            | Firms with 3 or 4 establishments .....                             | 282            | 952                     | 255 231           | 59 907                   | 14 804                          | 6 869   |
|            | Firms with 5 to 9 establishments .....                             | 138            | 851                     | 268 281           | 57 821                   | 13 789                          | 6 699   |
|            | Firms with 10 to 24 establishments .....                           | 63             | 877                     | 331 669           | 61 444                   | 15 232                          | 7 847   |
|            | Firms with 25 establishments or more .....                         | 19             | 6 874                   | 3 754 204         | 577 993                  | 137 833                         | 61 547  |
| 53229      | Other consumer goods rental  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 810</b>   | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Single unit firms .....  | 4 286          | 4 286                   | 2 004 010         | 554 724                  | 112 578                         | 25 388  |
|            | Multiunit firms .....  | 524            | 2 407                   | 2 590 620         | 654 200                  | 158 929                         | 23 223  |
|            | Firms with 1 establishment .....                                   | 260            | 260                     | 367 418           | 102 334                  | 23 013                          | 4 135   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 292 288           | 94 713                   | 21 157                          | 3 752   |
|            | Firms with 3 or 4 establishments .....                             | 74             | 248                     | 198 447           | 57 193                   | 12 323                          | 2 420   |
|            | Firms with 5 to 9 establishments .....                             | 42             | 249                     | 209 274           | 52 073                   | 12 148                          | 2 112   |
|            | Firms with 10 to 24 establishments .....                           | 12             | 176                     | 205 289           | 48 633                   | 12 108                          | 2 080   |
|            | Firms with 25 establishments or more .....                         | 13             | 1 228                   | 1 317 904         | 299 254                  | 78 180                          | 8 724   |
| 532291     | Home health equipment rental                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>840</b>     | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Single unit firms .....  | 696            | 696                     | 459 359           | 128 966                  | 29 651                          | 4 691   |
|            | Multiunit firms .....  | 144            | 1 035                   | 1 421 305         | 319 947                  | 80 780                          | 9 674   |
|            | Firms with 1 establishment .....                                   | 71             | 71                      | 172 851           | 41 374                   | 9 644                           | 1 481   |
|            | Firms with 2 establishments .....                                  | 30             | 60                      | 117 586           | 32 663                   | 7 331                           | 1 185   |
|            | Firms with 3 or 4 establishments .....                             | 22             | 75                      | 80 804            | 21 816                   | 5 319                           | 885   |
|            | Firms with 5 to 9 establishments .....                             | 13             | 79                      | 111 282           | 27 998                   | 6 415                           | 953   |
|            | Firms with 10 to 24 establishments .....                           | 3              | 39                      | 26 327            | 5 833                    | 1 353                           | 308   |
|            | Firms with 25 establishments or more .....                         | 5              | 711                     | 912 455           | 190 263                  | 50 718                          | 4 862   |
| 532292     | Recreational goods rental  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 696</b>   | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Single unit firms .....  | 1 620          | 1 620                   | 474 577           | 98 871                   | 17 767                          | 5 886   |
|            | Multiunit firms .....  | 76             | 192                     | 85 924            | 25 430                   | 6 742                           | 2 062   |
|            | Firms with 1 establishment .....                                   | 40             | 40                      | 36 512            | 13 858                   | 3 214                           | 810   |
|            | Firms with 2 establishments .....                                  | 13             | 26                      | 12 220            | 3 699                    | 1 129                           | 334   |
|            | Firms with 3 or 4 establishments .....                             | 17             | 58                      | 20 923            | 4 504                    | 994                             | 393   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | D                 | D                        | D                               | c   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | b   |
|            | Firms with 25 establishments or more .....                         | 1              | 33                      | D                 | D                        | D                               | e   |
| 532299     | All other consumer goods rental                                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 277</b>   | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Single unit firms .....  | 1 970          | 1 970                   | 1 070 074         | 326 887                  | 65 160                          | 14 811  |
|            | Multiunit firms .....  | 307            | 1 180                   | 1 083 391         | 308 823                  | 71 407                          | 11 487  |
|            | Firms with 1 establishment .....                                   | 152            | 152                     | 162 368           | 47 846                   | 10 326                          | 1 883   |
|            | Firms with 2 establishments .....                                  | 80             | 160                     | 162 482           | 58 351                   | 12 697                          | 2 233   |
|            | Firms with 3 or 4 establishments .....                             | 36             | 119                     | 98 858            | 31 285                   | 6 113                           | 1 165   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 141                     | D                 | D                        | D                               | f   |
|            | Firms with 10 to 24 establishments .....                           | 8              | 126                     | D                 | D                        | D                               | g   |
|            | Firms with 25 establishments or more .....                         | 7              | 482                     | D                 | D                        | D                               | h   |

**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 5323       | General rental centers   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Single unit firms .....  | 3 510          | 3 510                   | 1 730 048         | 451 945                  | 96 530                          | 19 772  |
|            | Multiunit firms .....  | 445            | 2 999                   | 2 180 570         | 489 064                  | 111 621                         | 20 512  |
|            | Firms with 1 establishment .....                                   | 200            | 200                     | 210 551           | 54 464                   | 11 463                          | 2 151   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 178 381           | 55 722                   | 11 772                          | 2 140   |
|            | Firms with 3 or 4 establishments .....                             | 71             | 236                     | 166 618           | 48 761                   | 11 541                          | 2 007   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 153                     | 147 783           | 36 605                   | 8 170                           | 1 206   |
|            | Firms with 10 to 24 establishments .....                           | 15             | 224                     | 150 802           | 37 689                   | 8 343                           | 1 433   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 940                   | 1 326 435         | 255 823                  | 60 332                          | 11 575  |
| 53231      | General rental centers   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Single unit firms .....  | 3 510          | 3 510                   | 1 730 048         | 451 945                  | 96 530                          | 19 772  |
|            | Multiunit firms .....  | 445            | 2 999                   | 2 180 570         | 489 064                  | 111 621                         | 20 512  |
|            | Firms with 1 establishment .....                                   | 200            | 200                     | 210 551           | 54 464                   | 11 463                          | 2 151   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 178 381           | 55 722                   | 11 772                          | 2 140   |
|            | Firms with 3 or 4 establishments .....                             | 71             | 236                     | 166 618           | 48 761                   | 11 541                          | 2 007   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 153                     | 147 783           | 36 605                   | 8 170                           | 1 206   |
|            | Firms with 10 to 24 establishments .....                           | 15             | 224                     | 150 802           | 37 689                   | 8 343                           | 1 433   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 940                   | 1 326 435         | 255 823                  | 60 332                          | 11 575  |
| 532310     | General rental centers   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Single unit firms .....  | 3 510          | 3 510                   | 1 730 048         | 451 945                  | 96 530                          | 19 772  |
|            | Multiunit firms .....  | 445            | 2 999                   | 2 180 570         | 489 064                  | 111 621                         | 20 512  |
|            | Firms with 1 establishment .....                                   | 200            | 200                     | 210 551           | 54 464                   | 11 463                          | 2 151   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 178 381           | 55 722                   | 11 772                          | 2 140   |
|            | Firms with 3 or 4 establishments .....                             | 71             | 236                     | 166 618           | 48 761                   | 11 541                          | 2 007   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 153                     | 147 783           | 36 605                   | 8 170                           | 1 206   |
|            | Firms with 10 to 24 establishments .....                           | 15             | 224                     | 150 802           | 37 689                   | 8 343                           | 1 433   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 940                   | 1 326 435         | 255 823                  | 60 332                          | 11 575  |
| 5324       | Commercial & industrial machinery & equipment rental & leasing     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>8 581</b>   | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Single unit firms .....  | 7 350          | 7 350                   | 8 384 681         | 1 775 127                | 389 856                         | 52 027  |
|            | Multiunit firms .....  | 1 231          | 4 648                   | 20 765 426        | 2 885 014                | 680 118                         | 79 014  |
|            | Firms with 1 establishment .....                                   | 663            | 663                     | 2 818 795         | 619 701                  | 154 876                         | 18 596  |
|            | Firms with 2 establishments .....                                  | 234            | 468                     | 3 183 724         | 324 549                  | 75 926                          | 8 914   |
|            | Firms with 3 or 4 establishments .....                             | 181            | 603                     | 2 179 683         | 322 139                  | 72 224                          | 8 489   |
|            | Firms with 5 to 9 establishments .....                             | 89             | 580                     | 2 658 858         | 324 923                  | 76 259                          | 9 437   |
|            | Firms with 10 to 24 establishments .....                           | 38             | 568                     | 2 210 221         | 285 341                  | 64 541                          | 8 334   |
|            | Firms with 25 establishments or more .....                         | 26             | 1 766                   | 7 714 145         | 1 008 361                | 236 292                         | 25 244  |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 345</b>   | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Single unit firms .....  | 2 825          | 2 825                   | 3 323 229         | 635 857                  | 136 661                         | 18 902  |
|            | Multiunit firms .....  | 520            | 1 880                   | 9 930 288         | 1 123 695                | 260 226                         | 29 357  |
|            | Firms with 1 establishment .....                                   | 297            | 297                     | 1 341 891         | 192 960                  | 47 607                          | 4 814   |
|            | Firms with 2 establishments .....                                  | 102            | 204                     | 2 319 368         | 135 207                  | 30 353                          | 3 332   |
|            | Firms with 3 or 4 establishments .....                             | 70             | 230                     | 1 411 201         | 156 541                  | 36 146                          | 3 959   |
|            | Firms with 5 to 9 establishments .....                             | 32             | 212                     | 1 572 729         | 162 619                  | 38 879                          | 4 706   |
|            | Firms with 10 to 24 establishments .....                           | 9              | 117                     | 778 738           | 82 311                   | 19 742                          | 1 934   |
|            | Firms with 25 establishments or more .....                         | 10             | 820                     | 2 506 361         | 394 057                  | 87 499                          | 10 612  |
| 532411     | Commercial air/rail/water transportation equip rental & leasing    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>684</b>     | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Single unit firms .....  | 578            | 578                     | 915 140           | 130 081                  | 27 749                          | 3 416   |
|            | Multiunit firms .....  | 106            | 170                     | 5 444 125         | 181 438                  | 44 721                          | 3 298   |
|            | Firms with 1 establishment .....                                   | 83             | 83                      | 762 590           | 63 866                   | 16 754                          | 1 234   |
|            | Firms with 2 establishments .....                                  | 14             | 28                      | D                 | D                        | D                               | e   |
|            | Firms with 3 or 4 establishments .....                             | 4              | 13                      | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 establishments .....                             | 3              | 16                      | 753 912           | 7 765                    | 1 914                           | 112   |
|            | Firms with 10 to 24 establishments .....                           | 2              | 30                      | D                 | D                        | D                               | e   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 666</b>   | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Single unit firms .....  | 2 247          | 2 247                   | 2 408 089         | 505 776                  | 108 912                         | 15 486  |
|            | Multiunit firms .....  | 419            | 1 710                   | 4 486 163         | 942 257                  | 215 505                         | 26 059  |
|            | Firms with 1 establishment .....                                   | 220            | 220                     | 702 357           | 147 379                  | 35 425                          | 4 095   |
|            | Firms with 2 establishments .....                                  | 86             | 172                     | D                 | D                        | D                               | h   |
|            | Firms with 3 or 4 establishments .....                             | 67             | 221                     | D                 | D                        | D                               | h   |
|            | Firms with 5 to 9 establishments .....                             | 29             | 198                     | 650 171           | 136 787                  | 32 365                          | 4 121   |
|            | Firms with 10 to 24 establishments .....                           | 8              | 107                     | D                 | D                        | D                               | g   |
|            | Firms with 25 establishments or more .....                         | 9              | 792                     | 1 939 332         | 376 740                  | 84 453                          | 10 283  |

**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 53242      | Office machinery & equipment rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Single unit firms .....  | 882            | 882                     | 1 361 683         | 236 266                  | 51 696                          | 4 929   |
|            | Multiunit firms .....  | 144            | 464                     | 4 819 030         | 434 190                  | 102 735                         | 7 078   |
|            | Firms with 1 establishment .....                                   | 74             | 74                      | 343 578           | 64 364                   | 15 035                          | 1 315   |
|            | Firms with 2 establishments .....                                  | 27             | 54                      | 204 465           | 36 706                   | 8 026                           | 866   |
|            | Firms with 3 or 4 establishments .....                             | 25             | 83                      | 137 714           | 26 429                   | 4 759                           | 621   |
|            | Firms with 5 to 9 establishments .....                             | 10             | 64                      | 203 293           | 33 067                   | 7 232                           | 670   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 75                      | 433 216           | 32 389                   | 6 629                           | 480   |
|            | Firms with 25 establishments or more .....                         | 3              | 114                     | 3 496 764         | 241 235                  | 61 054                          | 3 126   |
| 532420     | Office machinery & equipment rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Single unit firms .....  | 882            | 882                     | 1 361 683         | 236 266                  | 51 696                          | 4 929   |
|            | Multiunit firms .....  | 144            | 464                     | 4 819 030         | 434 190                  | 102 735                         | 7 078   |
|            | Firms with 1 establishment .....                                   | 74             | 74                      | 343 578           | 64 364                   | 15 035                          | 1 315   |
|            | Firms with 2 establishments .....                                  | 27             | 54                      | 204 465           | 36 706                   | 8 026                           | 866   |
|            | Firms with 3 or 4 establishments .....                             | 25             | 83                      | 137 714           | 26 429                   | 4 759                           | 621   |
|            | Firms with 5 to 9 establishments .....                             | 10             | 64                      | 203 293           | 33 067                   | 7 232                           | 670   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 75                      | 433 216           | 32 389                   | 6 629                           | 480   |
|            | Firms with 25 establishments or more .....                         | 3              | 114                     | 3 496 764         | 241 235                  | 61 054                          | 3 126   |
| 5324201    | Office machinery rental & leasing                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>345</b>     | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Single unit firms .....  | 294            | 294                     | 230 811           | 57 645                   | 11 841                          | 1 695   |
|            | Multiunit firms .....  | 51             | 106                     | 205 367           | 43 615                   | 9 816                           | 1 200   |
|            | Firms with 1 establishment .....                                   | 32             | 32                      | 88 549            | 23 501                   | 5 890                           | 623   |
|            | Firms with 2 establishments .....                                  | 4              | 8                       | 59 196            | 5 688                    | 1 274                           | 141   |
|            | Firms with 3 or 4 establishments .....                             | 11             | 36                      | 37 720            | 7 210                    | 1 285                           | 192   |
|            | Firms with 5 to 9 establishments .....                             | 3              | 19                      | D                 | D                        | D                               | c   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | b   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 5324209    | Computer rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>683</b>     | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Single unit firms .....  | 588            | 588                     | 1 130 872         | 178 621                  | 39 855                          | 3 234   |
|            | Multiunit firms .....  | 95             | 358                     | 4 613 663         | 390 575                  | 92 919                          | 5 878   |
|            | Firms with 1 establishment .....                                   | 46             | 46                      | 264 204           | 41 997                   | 9 380                           | 708   |
|            | Firms with 2 establishments .....                                  | 21             | 42                      | 136 094           | 29 884                   | 6 517                           | 709   |
|            | Firms with 3 or 4 establishments .....                             | 14             | 47                      | 99 994            | 19 219                   | 3 474                           | 429   |
|            | Firms with 5 to 9 establishments .....                             | 7              | 45                      | D                 | D                        | D                               | e   |
|            | Firms with 10 to 24 establishments .....                           | 4              | 64                      | D                 | D                        | D                               | e   |
|            | Firms with 25 establishments or more .....                         | 3              | 114                     | 3 496 764         | 241 235                  | 61 054                          | 3 126   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 284</b>   | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Single unit firms .....  | 3 643          | 3 643                   | 3 699 769         | 903 004                  | 201 499                         | 28 196  |
|            | Multiunit firms .....  | 641            | 2 304                   | 6 016 108         | 1 327 129                | 317 157                         | 42 579  |
|            | Firms with 1 establishment .....                                   | 363            | 363                     | 1 462 933         | 419 894                  | 105 586                         | 13 784  |
|            | Firms with 2 establishments .....                                  | 112            | 224                     | 660 164           | 164 592                  | 40 166                          | 4 902   |
|            | Firms with 3 or 4 establishments .....                             | 80             | 268                     | 580 057           | 112 318                  | 25 457                          | 3 335   |
|            | Firms with 5 to 9 establishments .....                             | 50             | 327                     | 880 183           | 143 814                  | 33 789                          | 4 916   |
|            | Firms with 10 to 24 establishments .....                           | 23             | 347                     | 925 372           | 155 409                  | 34 590                          | 5 170   |
|            | Firms with 25 establishments or more .....                         | 13             | 775                     | 1 507 399         | 331 102                  | 77 569                          | 10 472  |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 284</b>   | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Single unit firms .....  | 3 643          | 3 643                   | 3 699 769         | 903 004                  | 201 499                         | 28 196  |
|            | Multiunit firms .....  | 641            | 2 304                   | 6 016 108         | 1 327 129                | 317 157                         | 42 579  |
|            | Firms with 1 establishment .....                                   | 363            | 363                     | 1 462 933         | 419 894                  | 105 586                         | 13 784  |
|            | Firms with 2 establishments .....                                  | 112            | 224                     | 660 164           | 164 592                  | 40 166                          | 4 902   |
|            | Firms with 3 or 4 establishments .....                             | 80             | 268                     | 580 057           | 112 318                  | 25 457                          | 3 335   |
|            | Firms with 5 to 9 establishments .....                             | 50             | 327                     | 880 183           | 143 814                  | 33 789                          | 4 916   |
|            | Firms with 10 to 24 establishments .....                           | 23             | 347                     | 925 372           | 155 409                  | 34 590                          | 5 170   |
|            | Firms with 25 establishments or more .....                         | 13             | 775                     | 1 507 399         | 331 102                  | 77 569                          | 10 472  |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |

**Table 3. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                |                         |                   |                          |                                 |   |
| 5331       | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |
| 53311      | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |



**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                        | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                |                         |                   |                          |                                 |   |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses)—Con. |                |                         |                   |                          |                                 |   |
|            | Firms operated for the entire year—Con.                          |                |                         |                   |                          |                                 |   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 327            | 587                     | 4 947 955         | 424 783                  | 106 386                         | 15 264  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 92             | 274                     | 3 098 550         | 228 071                  | 56 849                          | 5 855   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 43             | 354                     | 3 005 559         | 215 488                  | 55 726                          | 5 494   |
|            | Firms with revenue of \$100,000,000 or more .....                | 31             | 402                     | 5 758 602         | 386 529                  | 96 008                          | 8 577   |
|            | Firms not operated for the entire year .....                     | 4 901          | 4 908                   | 2 015 887         | 175 033                  | 33 017                          | 6 314   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)      |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Firms operated for the entire year .....                         | 24 648         | 26 589                  | 36 089 170        | 3 653 346                | 882 570                         | 139 003   |
|            | Firms with revenue less than \$100,000 .....                     | 5 175          | 5 179                   | 279 634           | 94 696                   | 22 370                          | 8 884   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 5 454          | 5 474                   | 905 186           | 209 591                  | 48 270                          | 12 893  |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 4 456          | 4 512                   | 1 599 500         | 276 599                  | 63 705                          | 14 013  |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 3 839          | 3 911                   | 2 733 003         | 388 182                  | 88 621                          | 17 246  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 3 394          | 3 613                   | 5 239 567         | 612 394                  | 141 902                         | 23 580  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 1 214          | 1 418                   | 4 206 350         | 413 304                  | 99 485                          | 14 196  |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 623            | 865                     | 4 315 264         | 403 709                  | 103 248                         | 13 001  |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 327            | 587                     | 4 947 955         | 424 783                  | 106 386                         | 15 264  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 92             | 274                     | 3 098 550         | 228 071                  | 56 849                          | 5 855   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 43             | 354                     | 3 005 559         | 215 488                  | 55 726                          | 5 494   |
|            | Firms with revenue of \$100,000,000 or more .....                | 31             | 402                     | 5 758 602         | 386 529                  | 96 008                          | 8 577   |
|            | Firms not operated for the entire year .....                     | 4 901          | 4 908                   | 2 015 887         | 175 033                  | 33 017                          | 6 314   |
| 53113      | Lessors of miniwarehouses & self storage units                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Firms operated for the entire year .....                         | 4 003          | 6 382                   | 2 429 665         | 283 329                  | 66 863                          | 18 026  |
|            | Firms with revenue less than \$100,000 .....                     | 776            | 779                     | 47 268            | 11 278                   | 2 552                           | 1 275   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 1 388          | 1 392                   | 232 328           | 34 517                   | 7 893                           | 2 942   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 1 095          | 1 123                   | 383 624           | 44 959                   | 10 360                          | 3 371   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 510            | 553                     | 338 162           | 39 355                   | 8 882                           | 2 436   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 177            | 291                     | 258 099           | 39 105                   | 9 757                           | 1 888   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 32             | 124                     | 104 321           | 15 382                   | 3 601                           | 759   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 15             | 89                      | 95 050            | 11 110                   | 2 651                           | 512   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 6              | 91                      | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | —              | —                       | D                 | D                        | D                               | —   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 1              | 189                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000,000 or more .....                | 3              | 1 751                   | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                     | 607            | 612                     | 95 989            | 12 706                   | 1 999                           | 647   |
| 531130     | Lessors of miniwarehouses & self storage units                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Firms operated for the entire year .....                         | 4 003          | 6 382                   | 2 429 665         | 283 329                  | 66 863                          | 18 026  |
|            | Firms with revenue less than \$100,000 .....                     | 776            | 779                     | 47 268            | 11 278                   | 2 552                           | 1 275   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 1 388          | 1 392                   | 232 328           | 34 517                   | 7 893                           | 2 942   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 1 095          | 1 123                   | 383 624           | 44 959                   | 10 360                          | 3 371   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 510            | 553                     | 338 162           | 39 355                   | 8 882                           | 2 436   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 177            | 291                     | 258 099           | 39 105                   | 9 757                           | 1 888   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 32             | 124                     | 104 321           | 15 382                   | 3 601                           | 759   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 15             | 89                      | 95 050            | 11 110                   | 2 651                           | 512   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 6              | 91                      | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | —              | —                       | D                 | D                        | D                               | —   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 1              | 189                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000,000 or more .....                | 3              | 1 751                   | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                     | 607            | 612                     | 95 989            | 12 706                   | 1 999                           | 647   |
| 53119      | Lessors of other real estate property                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Firms operated for the entire year .....                         | 9 361          | 10 144                  | 5 156 262         | 639 910                  | 146 895                         | 35 673  |
|            | Firms with revenue less than \$100,000 .....                     | 1 927          | 1 935                   | 105 566           | 28 485                   | 6 564                           | 3 080   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 2 563          | 2 578                   | 432 434           | 75 223                   | 17 343                          | 5 605   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 2 166          | 2 190                   | 775 172           | 105 443                  | 23 857                          | 6 670   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 1 589          | 1 654                   | 1 108 585         | 131 179                  | 29 581                          | 7 030   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 874            | 1 044                   | 1 276 243         | 145 395                  | 33 637                          | 6 812   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 172            | 285                     | 573 237           | 65 312                   | 14 326                          | 2 452   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 47             | 119                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 18             | 169                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 2              | 17                      | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 2              | 68                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000,000 or more .....                | 1              | 85                      | D                 | D                        | D                               | e   |
|            | Firms not operated for the entire year .....                     | 1 872          | 1 873                   | 383 071           | 45 662                   | 8 237                           | 1 950   |
| 531190     | Lessors of other real estate property                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Firms operated for the entire year .....                         | 9 361          | 10 144                  | 5 156 262         | 639 910                  | 146 895                         | 35 673  |
|            | Firms with revenue less than \$100,000 .....                     | 1 927          | 1 935                   | 105 566           | 28 485                   | 6 564                           | 3 080   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 2 563          | 2 578                   | 432 434           | 75 223                   | 17 343                          | 5 605   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 2 166          | 2 190                   | 775 172           | 105 443                  | 23 857                          | 6 670   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 1 589          | 1 654                   | 1 108 585         | 131 179                  | 29 581                          | 7 030   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 874            | 1 044                   | 1 276 243         | 145 395                  | 33 637                          | 6 812   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 172            | 285                     | 573 237           | 65 312                   | 14 326                          | 2 452   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 47             | 119                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 18             | 169                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 2              | 17                      | D                 | D                        | D                               | c   |





**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>       |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                                  |                |                         |                   |                          |                                 |   |
| 531311     | Residential property managers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>17 901</b>  | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Firms operated for the entire year .....                 | 14 957         | 19 180                  | 12 067 085        | 4 994 709                | 1 188 066                       | 229 094   |
|            | Firms with revenue less than \$100,000 .....             | 3 829          | 3 833                   | 200 330           | 83 188                   | 19 694                          | 7 121   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 3 908          | 3 930                   | 647 057           | 261 936                  | 61 745                          | 15 084  |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 2 968          | 3 014                   | 1 051 623         | 441 360                  | 102 464                         | 21 839  |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 2 068          | 2 174                   | 1 460 608         | 623 566                  | 146 122                         | 28 952  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 1 483          | 1 702                   | 2 255 184         | 1 004 099                | 235 647                         | 45 744  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 429            | 752                     | 1 487 616         | 749 024                  | 176 861                         | 33 187  |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 159            | 488                     | 1 088 462         | 503 625                  | 122 405                         | 23 052  |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 81             | 659                     | 1 187 929         | 550 497                  | 132 152                         | 22 121  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 18             | 237                     | 579 629           | 293 063                  | 71 997                          | 12 756  |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 8              | 287                     | 552 946           | 100 634                  | 24 765                          | 4 052   |
|            | Firms with revenue of \$100,000,000 or more .....        | 6              | 2 104                   | 1 555 701         | 383 717                  | 94 214                          | 15 186  |
|            | Firms not operated for the entire year .....             | 2 944          | 2 948                   | 532 991           | 166 826                  | 31 032                          | 6 576   |
| 531312     | Nonresidential property managers                         |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>8 516</b>   | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Firms operated for the entire year .....                 | 7 416          | 8 908                   | 7 907 461         | 3 645 757                | 887 737                         | 114 524   |
|            | Firms with revenue less than \$100,000 .....             | 1 699          | 1 703                   | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 1 758          | 1 769                   | 289 929           | 134 063                  | 30 573                          | 5 704   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 405          | 1 436                   | 499 252           | 226 906                  | 52 991                          | 8 291   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 1 155          | 1 227                   | 805 760           | 376 230                  | 87 932                          | 12 422  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 871            | 993                     | 1 344 626         | 612 999                  | 146 504                         | 18 414  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 301            | 520                     | 1 059 102         | 477 360                  | 115 913                         | 13 574  |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 122            | 249                     | 839 120           | 398 422                  | 99 938                          | 11 949  |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 66             | 253                     | 1 011 717         | 428 457                  | 104 574                         | 11 774  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 23             | 393                     | 729 658           | 335 207                  | 83 386                          | 14 173  |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 14             | 348                     | D                 | D                        | D                               | j   |
|            | Firms with revenue of \$100,000,000 or more .....        | 2              | 17                      | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....             | 1 100          | 1 103                   | 238 740           | 93 025                   | 20 050                          | 2 526   |
| 53132      | Offices of real estate appraisers                        |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Firms operated for the entire year .....                 | 8 917          | 9 184                   | 2 723 879         | 996 470                  | 222 461                         | 32 673  |
|            | Firms with revenue less than \$100,000 .....             | 2 602          | 2 605                   | 160 854           | 55 115                   | 12 202                          | 3 710   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 3 385          | 3 387                   | 546 365           | 173 551                  | 38 136                          | 7 498   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 756          | 1 793                   | 604 289           | 212 088                  | 46 987                          | 6 905   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 824            | 867                     | 551 939           | 221 256                  | 48 806                          | 5 854   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 275            | 340                     | 397 637           | 163 627                  | 36 133                          | 4 188   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 45             | 94                      | 155 940           | 64 486                   | 12 798                          | 1 529   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 19             | 35                      | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 10             | 62                      | 147 356           | 52 108                   | 13 020                          | 1 688   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 1              | 1                       | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....             | 2 193          | 2 203                   | 242 430           | 58 047                   | 8 606                           | 1 726   |
| 531320     | Offices of real estate appraisers                        |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Firms operated for the entire year .....                 | 8 917          | 9 184                   | 2 723 879         | 996 470                  | 222 461                         | 32 673  |
|            | Firms with revenue less than \$100,000 .....             | 2 602          | 2 605                   | 160 854           | 55 115                   | 12 202                          | 3 710   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 3 385          | 3 387                   | 546 365           | 173 551                  | 38 136                          | 7 498   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 756          | 1 793                   | 604 289           | 212 088                  | 46 987                          | 6 905   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 824            | 867                     | 551 939           | 221 256                  | 48 806                          | 5 854   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 275            | 340                     | 397 637           | 163 627                  | 36 133                          | 4 188   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 45             | 94                      | 155 940           | 64 486                   | 12 798                          | 1 529   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 19             | 35                      | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 10             | 62                      | 147 356           | 52 108                   | 13 020                          | 1 688   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 1              | 1                       | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....             | 2 193          | 2 203                   | 242 430           | 58 047                   | 8 606                           | 1 726   |
| 53139      | Other activities related to real estate                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Firms operated for the entire year .....                 | 5 295          | 5 889                   | 4 560 776         | 1 626 255                | 390 101                         | 39 663  |
|            | Firms with revenue less than \$100,000 .....             | 1 210          | 1 216                   | 65 545            | 32 213                   | 7 808                           | 1 940   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 1 432          | 1 443                   | 235 117           | 87 850                   | 19 269                          | 3 453   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 118          | 1 134                   | 397 325           | 148 432                  | 31 942                          | 4 177   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 755            | 805                     | 531 572           | 206 932                  | 46 391                          | 5 363   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 508            | 631                     | 775 113           | 288 184                  | 63 551                          | 6 807   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 155            | 268                     | 532 778           | 221 953                  | 54 188                          | 4 180   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 71             | 177                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 37             | 171                     | 520 738           | 209 183                  | 54 106                          | 5 022   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 6              | 10                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 1              | 16                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000,000 or more .....        | 2              | 18                      | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....             | 1 382          | 1 389                   | 264 783           | 90 401                   | 16 768                          | 1 437   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>       |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                                  |                |                         |                   |                          |                                 |   |
| 531390     | Other activities related to real estate                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Firms operated for the entire year .....                 | 5 295          | 5 889                   | 4 560 776         | 1 626 255                | 390 101                         | 39 663  |
|            | Firms with revenue less than \$100,000 .....             | 1 210          | 1 216                   | 65 545            | 32 213                   | 7 808                           | 1 940   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 1 432          | 1 443                   | 235 117           | 87 850                   | 19 269                          | 3 453   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 118          | 1 134                   | 397 325           | 148 432                  | 31 942                          | 4 177   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 755            | 805                     | 531 572           | 206 932                  | 46 391                          | 5 363   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 508            | 631                     | 775 113           | 288 184                  | 63 551                          | 6 807   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 155            | 268                     | 532 778           | 221 953                  | 54 188                          | 4 180   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 71             | 177                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 37             | 171                     | 520 738           | 209 183                  | 54 106                          | 5 022   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 6              | 10                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 1              | 16                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000,000 or more .....        | 2              | 18                      | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....             | 1 382          | 1 389                   | 264 783           | 90 401                   | 16 768                          | 1 437   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>38 484</b>  | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Firms operated for the entire year .....                 | 30 484         | 56 168                  | 74 647 905        | 12 232 238               | 2 845 083                       | 540 987   |
|            | Firms with revenue less than \$100,000 .....             | 6 206          | 6 250                   | D                 | D                        | D                               | j   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 8 378          | 8 558                   | 1 376 062         | 333 760                  | 77 421                          | 32 668  |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 5 779          | 6 217                   | 2 043 935         | 505 174                  | 113 818                         | 35 616  |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 4 209          | 5 065                   | 2 966 411         | 753 430                  | 166 992                         | 40 200  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 3 336          | 5 021                   | 5 139 374         | 1 281 605                | 281 120                         | 53 620  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 1 283          | 2 786                   | 4 469 379         | 1 003 671                | 229 303                         | 39 065  |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 694            | 2 320                   | 4 753 301         | 974 907                  | 218 968                         | 33 591  |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 351            | 2 292                   | 5 288 522         | 983 515                  | 224 173                         | 35 223  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 132            | 1 819                   | 4 453 963         | 908 149                  | 219 707                         | 30 982  |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 55             | 2 201                   | 4 003 332         | 619 601                  | 147 288                         | 25 204  |
|            | Firms with revenue of \$100,000,000 or more .....        | 61             | 13 639                  | D                 | D                        | D                               | m   |
|            | Firms not operated for the entire year .....             | 8 000          | 8 304                   | 1 730 879         | 336 945                  | 69 453                          | 18 392  |
| 5321       | Automotive equipment rental & leasing                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>5 208</b>   | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Firms operated for the entire year .....                 | 4 448          | 9 677                   | 28 570 392        | 3 820 933                | 905 947                         | 154 638   |
|            | Firms with revenue less than \$100,000 .....             | 663            | 665                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 961            | 963                     | 158 661           | 39 487                   | 8 913                           | 2 534   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 756            | 771                     | 269 591           | 55 852                   | 12 937                          | 2 856   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 685            | 722                     | 486 926           | 96 351                   | 22 072                          | 4 406   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 687            | 807                     | 1 089 227         | 185 139                  | 41 808                          | 7 535   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 319            | 545                     | 1 127 593         | 171 947                  | 39 563                          | 7 067   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 191            | 360                     | 1 267 650         | 166 839                  | 39 656                          | 6 351   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 114            | 345                     | 1 704 878         | 245 660                  | 56 025                          | 8 630   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 40             | 301                     | 1 295 755         | 137 314                  | 34 595                          | 4 887   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 13             | 472                     | 1 010 701         | 116 081                  | 26 530                          | 4 720   |
|            | Firms with revenue of \$100,000,000 or more .....        | 19             | 3 726                   | D                 | D                        | D                               | m   |
|            | Firms not operated for the entire year .....             | 760            | 865                     | 351 458           | 49 668                   | 14 765                          | 3 424   |
| 53211      | Passenger car rental & leasing                           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>3 050</b>   | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Firms operated for the entire year .....                 | 2 618          | 4 709                   | 18 317 508        | 2 407 690                | 568 655                         | 108 018   |
|            | Firms with revenue less than \$100,000 .....             | 372            | 374                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 532            | 534                     | 87 384            | 21 733                   | 5 088                           | 1 548   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 444            | 451                     | 159 832           | 31 435                   | 7 620                           | 1 836   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 422            | 452                     | 301 917           | 56 059                   | 13 001                          | 2 848   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 412            | 517                     | 655 309           | 98 546                   | 22 560                          | 4 606   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 200            | 374                     | 704 087           | 101 023                  | 23 321                          | 4 929   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 129            | 245                     | 868 580           | 102 754                  | 24 728                          | 4 491   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 64             | 183                     | 956 325           | 110 175                  | 25 365                          | 4 953   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 24             | 169                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 9              | 387                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$100,000,000 or more .....        | 10             | 1 023                   | D                 | D                        | D                               | l   |
|            | Firms not operated for the entire year .....             | 432            | 537                     | 266 620           | 37 872                   | 12 140                          | 2 930   |
| 532111     | Passenger car rental                                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>2 251</b>   | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Firms operated for the entire year .....                 | 1 931          | 3 944                   | 14 595 107        | 2 096 807                | 487 105                         | 99 848  |
|            | Firms with revenue less than \$100,000 .....             | 282            | 284                     | 16 950            | 5 241                    | 1 175                           | 478   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 425            | 427                     | 69 114            | 17 037                   | 3 962                           | 1 305   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 352            | 359                     | 125 702           | 24 879                   | 6 141                           | 1 511   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 328            | 356                     | 235 366           | 42 981                   | 9 992                           | 2 391   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 285            | 384                     | 447 050           | 73 953                   | 16 443                          | 3 884   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 131            | 314                     | 465 482           | 77 441                   | 17 990                          | 4 159   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 66             | 173                     | 436 385           | 69 176                   | 16 611                          | 3 756   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 39             | 154                     | 562 781           | 88 068                   | 19 924                          | 4 450   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 11             | 139                     | 344 876           | 40 275                   | 9 549                           | 2 110   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 6              | 384                     | 469 239           | 63 478                   | 14 428                          | 2 963   |
|            | Firms with revenue of \$100,000,000 or more .....        | 6              | 970                     | 11 422 162        | 1 594 278                | 370 890                         | 72 841  |
|            | Firms not operated for the entire year .....             | 320            | 423                     | 188 597           | 32 795                   | 11 287                          | 2 775   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>       |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                |                |                         |                   |                          |                                 |   |
| 532112     | Passenger car leasing                                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>815</b>     | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Firms operated for the entire year .....                 | 703            | 765                     | 3 722 401         | 310 883                  | 81 550                          | 8 170   |
|            | Firms with revenue less than \$100,000 .....             | 91             | 91                      | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 108            | 108                     | 18 375            | 4 705                    | 1 128                           | 246   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 94             | 94                      | 34 880            | 6 613                    | 1 490                           | 330   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 96             | 97                      | 67 870            | 13 216                   | 3 045                           | 469   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 135            | 141                     | 219 415           | 26 276                   | 6 536                           | 785   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 72             | 73                      | 251 372           | 26 869                   | 6 406                           | 883   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 62             | 66                      | 430 965           | 31 411                   | 7 478                           | 678   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 24             | 26                      | 382 708           | 21 370                   | 5 230                           | 475   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 13             | 20                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 3              | 3                       | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000,000 or more .....        | 5              | 46                      | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....             | 112            | 114                     | 78 023            | 5 077                    | 853                             | 155   |
| 53212      | Truck, utility trailer, & RV rental & leasing            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Firms operated for the entire year .....                 | 1 846          | 4 968                   | 10 252 884        | 1 413 243                | 337 292                         | 46 620  |
|            | Firms with revenue less than \$100,000 .....             | 291            | 291                     | 16 124            | 4 901                    | 1 095                           | 439   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 429            | 429                     | 71 277            | 17 754                   | 3 825                           | 986   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 315            | 324                     | 110 995           | 24 570                   | 5 355                           | 1 029   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 267            | 272                     | 187 640           | 40 629                   | 9 154                           | 1 571   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 280            | 298                     | 442 239           | 89 751                   | 19 978                          | 3 025   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 119            | 167                     | 425 816           | 70 593                   | 16 191                          | 2 123   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 63             | 124                     | 409 414           | 66 477                   | 15 491                          | 2 004   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 51             | 165                     | 753 171           | 133 768                  | 30 251                          | 3 632   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 16             | 132                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 5              | 72                      | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$100,000,000 or more .....        | 10             | 2 694                   | D                 | D                        | D                               | k   |
|            | Firms not operated for the entire year .....             | 328            | 328                     | 84 838            | 11 796                   | 2 625                           | 494   |
| 532120     | Truck, utility trailer, & RV rental & leasing            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Firms operated for the entire year .....                 | 1 846          | 4 968                   | 10 252 884        | 1 413 243                | 337 292                         | 46 620  |
|            | Firms with revenue less than \$100,000 .....             | 291            | 291                     | 16 124            | 4 901                    | 1 095                           | 439   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 429            | 429                     | 71 277            | 17 754                   | 3 825                           | 986   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 315            | 324                     | 110 995           | 24 570                   | 5 355                           | 1 029   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 267            | 272                     | 187 640           | 40 629                   | 9 154                           | 1 571   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 280            | 298                     | 442 239           | 89 751                   | 19 978                          | 3 025   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 119            | 167                     | 425 816           | 70 593                   | 16 191                          | 2 123   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 63             | 124                     | 409 414           | 66 477                   | 15 491                          | 2 004   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 51             | 165                     | 753 171           | 133 768                  | 30 251                          | 3 632   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 16             | 132                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 5              | 72                      | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$100,000,000 or more .....        | 10             | 2 694                   | D                 | D                        | D                               | k   |
|            | Firms not operated for the entire year .....             | 328            | 328                     | 84 838            | 11 796                   | 2 625                           | 494   |
| 5322       | Consumer goods rental                                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>21 027</b>  | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Firms operated for the entire year .....                 | 16 040         | 30 281                  | 13 748 130        | 2 957 056                | 690 777                         | 219 909   |
|            | Firms with revenue less than \$100,000 .....             | 4 381          | 4 419                   | D                 | D                        | D                               | j   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 5 421          | 5 570                   | 877 537           | 193 226                  | 45 736                          | 24 814  |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 2 975          | 3 365                   | 1 035 803         | 245 682                  | 56 280                          | 23 353  |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 1 681          | 2 372                   | 1 175 027         | 297 697                  | 65 444                          | 21 427  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 1 013          | 2 189                   | 1 507 721         | 406 784                  | 89 368                          | 23 597  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 341            | 1 278                   | 1 169 007         | 293 278                  | 66 498                          | 15 887  |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 137            | 1 082                   | 944 082           | 220 668                  | 50 403                          | 11 891  |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 60             | 1 426                   | 914 261           | 200 049                  | 46 716                          | 12 638  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 12             | 627                     | D                 | D                        | D                               | i   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 9              | 1 241                   | D                 | D                        | D                               | i   |
|            | Firms with revenue of \$100,000,000 or more .....        | 10             | 6 712                   | D                 | D                        | D                               | l   |
|            | Firms not operated for the entire year .....             | 4 987          | 5 142                   | 648 079           | 140 376                  | 24 922                          | 10 083  |
| 53221      | Consumer electronics & appliances rental                 |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Firms operated for the entire year .....                 | 941            | 2 676                   | 1 717 541         | 378 000                  | 90 298                          | 16 700  |
|            | Firms with revenue less than \$100,000 .....             | 124            | 126                     | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 200            | 205                     | 34 676            | 9 400                    | 2 163                           | 587   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 184            | 191                     | 67 991            | 18 887                   | 4 291                           | 1 048   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 172            | 209                     | 120 386           | 31 831                   | 6 885                           | 1 400   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 148            | 270                     | 219 073           | 56 732                   | 13 037                          | 2 424   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 63             | 203                     | 208 622           | 50 713                   | 11 780                          | 2 259   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 31             | 265                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 12             | 238                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 5              | 637                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$100,000,000 or more .....        | 2              | 332                     | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....             | 288            | 335                     | 73 349            | 16 997                   | 4 034                           | 791   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>       |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                |                |                         |                   |                          |                                 |   |
| 532210     | Consumer electronics & appliances rental                 |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Firms operated for the entire year .....                 | 941            | 2 676                   | 1 717 541         | 378 000                  | 90 298                          | 16 700  |
|            | Firms with revenue less than \$100,000 .....             | 124            | 126                     | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 200            | 205                     | 34 676            | 9 400                    | 2 163                           | 587   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 184            | 191                     | 67 991            | 18 887                   | 4 291                           | 1 048   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 172            | 209                     | 120 386           | 31 831                   | 6 885                           | 1 400   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 148            | 270                     | 219 073           | 56 732                   | 13 037                          | 2 424   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 63             | 203                     | 208 622           | 50 713                   | 11 780                          | 2 259   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 31             | 265                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 12             | 238                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 5              | 637                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$100,000,000 or more .....        | 2              | 332                     | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....             | 288            | 335                     | 73 349            | 16 997                   | 4 034                           | 791   |
| 53222      | Formal wear & costume rental                             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Firms operated for the entire year .....                 | 1 113          | 2 346                   | 746 210           | 197 742                  | 42 765                          | 13 482  |
|            | Firms with revenue less than \$100,000 .....             | 222            | 222                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 418            | 428                     | 68 246            | 16 080                   | 3 570                           | 1 503   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 249            | 294                     | 85 459            | 22 364                   | 4 637                           | 1 655   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 105            | 180                     | 73 901            | 22 438                   | 4 725                           | 1 519   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 66             | 243                     | 95 429            | 30 606                   | 6 460                           | 1 829   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 26             | 172                     | 85 291            | 23 720                   | 5 055                           | 1 292   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 16             | 284                     | 106 297           | 29 588                   | 6 383                           | 1 822   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 9              | 425                     | 148 854           | 39 268                   | 8 809                           | 2 789   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 2              | 98                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....             | 323            | 337                     | 34 808            | 6 515                    | 1 301                           | 554   |
| 532220     | Formal wear & costume rental                             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Firms operated for the entire year .....                 | 1 113          | 2 346                   | 746 210           | 197 742                  | 42 765                          | 13 482  |
|            | Firms with revenue less than \$100,000 .....             | 222            | 222                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 418            | 428                     | 68 246            | 16 080                   | 3 570                           | 1 503   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 249            | 294                     | 85 459            | 22 364                   | 4 637                           | 1 655   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 105            | 180                     | 73 901            | 22 438                   | 4 725                           | 1 519   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 66             | 243                     | 95 429            | 30 606                   | 6 460                           | 1 829   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 26             | 172                     | 85 291            | 23 720                   | 5 055                           | 1 292   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 16             | 284                     | 106 297           | 29 588                   | 6 383                           | 1 822   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 9              | 425                     | 148 854           | 39 268                   | 8 809                           | 2 789   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 2              | 98                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....             | 323            | 337                     | 34 808            | 6 515                    | 1 301                           | 554   |
| 53223      | Video tape & disk rental                                 |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Firms operated for the entire year .....                 | 10 700         | 20 102                  | 6 955 537         | 1 229 972                | 295 917                         | 143 791   |
|            | Firms with revenue less than \$100,000 .....             | 3 556          | 3 589                   | 220 400           | 49 915                   | 12 779                          | 9 965   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 4 050          | 4 178                   | 647 076           | 132 717                  | 32 648                          | 20 087  |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 827          | 2 143                   | 629 598           | 131 733                  | 32 093                          | 16 305  |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 781            | 1 298                   | 535 086           | 113 556                  | 27 106                          | 12 234  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 340            | 1 055                   | 496 762           | 101 207                  | 23 905                          | 10 585  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 87             | 582                     | 306 860           | 60 240                   | 14 151                          | 6 270   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 35             | 418                     | 236 431           | 50 171                   | 12 134                          | 5 369   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 14             | 501                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 4              | 360                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 2              | 386                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$100,000,000 or more .....        | 4              | 5 592                   | 3 381 764         | 506 648                  | 120 335                         | 52 205  |
|            | Firms not operated for the entire year .....             | 2 892          | 2 934                   | 274 134           | 59 282                   | 9 877                           | 6 063   |
| 532230     | Video tape & disk rental                                 |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Firms operated for the entire year .....                 | 10 700         | 20 102                  | 6 955 537         | 1 229 972                | 295 917                         | 143 791   |
|            | Firms with revenue less than \$100,000 .....             | 3 556          | 3 589                   | 220 400           | 49 915                   | 12 779                          | 9 965   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 4 050          | 4 178                   | 647 076           | 132 717                  | 32 648                          | 20 087  |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 1 827          | 2 143                   | 629 598           | 131 733                  | 32 093                          | 16 305  |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 781            | 1 298                   | 535 086           | 113 556                  | 27 106                          | 12 234  |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 340            | 1 055                   | 496 762           | 101 207                  | 23 905                          | 10 585  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 87             | 582                     | 306 860           | 60 240                   | 14 151                          | 6 270   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 35             | 418                     | 236 431           | 50 171                   | 12 134                          | 5 369   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 14             | 501                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 4              | 360                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 2              | 386                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$100,000,000 or more .....        | 4              | 5 592                   | 3 381 764         | 506 648                  | 120 335                         | 52 205  |
|            | Firms not operated for the entire year .....             | 2 892          | 2 934                   | 274 134           | 59 282                   | 9 877                           | 6 063   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>       |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                |                |                         |                   |                          |                                 |   |
| 53229      | Other consumer goods rental                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>4 810</b>   | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Firms operated for the entire year .....                 | 3 323          | 5 155                   | 4 325 152         | 1 150 229                | 261 605                         | 45 917  |
|            | Firms with revenue less than \$100,000 .....             | 483            | 486                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 762            | 767                     | 129 189           | 36 084                   | 7 720                           | 2 718   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 729            | 752                     | 257 906           | 73 951                   | 15 557                          | 4 432   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 622            | 674                     | 444 411           | 129 487                  | 26 670                          | 6 233   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 465            | 630                     | 703 629           | 219 871                  | 46 257                          | 8 821   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 168            | 340                     | 578 953           | 161 740                  | 36 410                          | 6 216   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 61             | 206                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 22             | 212                     | D                 | D                        | D                               | h   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 5              | 119                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 2              | 185                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$100,000,000 or more .....        | 4              | 784                     | 1 097 343         | 244 809                  | 64 526                          | 6 232   |
|            | Firms not operated for the entire year .....             | 1 487          | 1 538                   | 269 478           | 58 695                   | 9 902                           | 2 694   |
| 532291     | Home health equipment rental                             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>840</b>     | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Firms operated for the entire year .....                 | 697            | 1 588                   | 1 846 208         | 442 576                  | 108 762                         | 14 145  |
|            | Firms with revenue less than \$100,000 .....             | 53             | 53                      | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 118            | 118                     | 20 145            | 6 094                    | 1 436                           | 360   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 147            | 149                     | 52 506            | 15 016                   | 3 476                           | 700   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 148            | 156                     | 107 200           | 32 156                   | 7 125                           | 1 204   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 133            | 166                     | 202 170           | 63 919                   | 14 604                          | 2 237   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 59             | 119                     | 205 747           | 57 414                   | 13 352                          | 2 041   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 22             | 66                      | 149 249           | 31 692                   | 7 593                           | 1 086   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 14             | 113                     | 230 521           | 53 615                   | 12 340                          | 1 957   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | 3              | 648                     | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....             | 143            | 143                     | 34 456            | 6 337                    | 1 669                           | 220   |
| 532292     | Recreational goods rental                                |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>1 696</b>   | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Firms operated for the entire year .....                 | 830            | 900                     | 422 176           | 94 307                   | 19 172                          | 6 116   |
|            | Firms with revenue less than \$100,000 .....             | 187            | 187                     | 10 503            | 3 166                    | 649                             | 390   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 256            | 256                     | 43 766            | 11 065                   | 2 181                           | 928   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 184            | 200                     | 63 282            | 15 188                   | 3 094                           | 1 198   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 111            | 123                     | 75 930            | 16 962                   | 3 305                           | 1 131   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 67             | 97                      | 103 623           | 26 412                   | 5 040                           | 1 359   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 18             | 30                      | 63 646            | 11 005                   | 2 385                           | 608   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 6              | 6                       | D                 | D                        | D                               | b   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 1              | 1                       | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....             | 866            | 912                     | 138 325           | 29 994                   | 5 337                           | 1 832   |
| 532299     | All other consumer goods rental                          |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>2 277</b>   | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Firms operated for the entire year .....                 | 1 799          | 2 667                   | 2 056 768         | 613 346                  | 133 671                         | 25 656  |
|            | Firms with revenue less than \$100,000 .....             | 243            | 246                     | 13 977            | 4 473                    | 1 051                           | 456   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 388            | 393                     | 65 278            | 18 925                   | 4 103                           | 1 430   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 399            | 404                     | 142 478           | 43 806                   | 9 000                           | 2 539   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 364            | 396                     | 261 900           | 80 468                   | 16 264                          | 3 903   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 266            | 371                     | 399 974           | 129 952                  | 26 716                          | 5 248   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 91             | 187                     | 310 137           | 93 396                   | 20 680                          | 3 568   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 33             | 134                     | 239 010           | 72 265                   | 15 253                          | 2 326   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 7              | 97                      | 102 098           | 24 514                   | 5 041                           | 973   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 5              | 119                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | 2              | 185                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$100,000,000 or more .....        | 1              | 135                     | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....             | 478            | 483                     | 96 697            | 22 364                   | 2 896                           | 642   |
| 5323       | General rental centers                                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Firms operated for the entire year .....                 | 3 369          | 5 912                   | 3 802 451         | 915 017                  | 203 445                         | 39 232  |
|            | Firms with revenue less than \$100,000 .....             | 335            | 340                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....       | 750            | 755                     | 128 325           | 35 255                   | 7 724                           | 2 236   |
|            | Firms with revenue of \$250,000 to \$499,999 .....       | 927            | 943                     | 337 449           | 93 365                   | 20 117                          | 4 723   |
|            | Firms with revenue of \$500,000 to \$999,999 .....       | 764            | 824                     | 531 940           | 152 199                  | 33 181                          | 6 930   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....   | 437            | 615                     | 645 447           | 174 886                  | 37 763                          | 6 727   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....   | 100            | 241                     | 335 906           | 87 463                   | 19 205                          | 2 998   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....   | 27             | 109                     | 178 569           | 47 361                   | 10 498                          | 1 358   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 ..... | 22             | 371                     | 353 425           | 78 095                   | 17 021                          | 3 069   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 ..... | 4              | 112                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 ..... | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....        | 3              | 1 602                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....             | 586            | 597                     | 108 167           | 25 992                   | 4 706                           | 1 052   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                       | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                |                         |                   |                          |                                 |   |
| 53231      | General rental centers  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Firms operated for the entire year .....                        | 3 369          | 5 912                   | 3 802 451         | 915 017                  | 203 445                         | 39 232  |
|            | Firms with revenue less than \$100,000 .....                    | 335            | 340                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 750            | 755                     | 128 325           | 35 255                   | 7 724                           | 2 236   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 927            | 943                     | 337 449           | 93 365                   | 20 117                          | 4 723   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 764            | 824                     | 531 940           | 152 199                  | 33 181                          | 6 930   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 437            | 615                     | 645 447           | 174 886                  | 37 763                          | 6 727   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 100            | 241                     | 335 906           | 87 463                   | 19 205                          | 2 998   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 27             | 109                     | 178 569           | 47 361                   | 10 498                          | 1 358   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 22             | 371                     | 353 425           | 78 095                   | 17 021                          | 3 069   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 4              | 112                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....               | 3              | 1 602                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                    | 586            | 597                     | 108 167           | 25 992                   | 4 706                           | 1 052   |
| 532310     | General rental centers  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Firms operated for the entire year .....                        | 3 369          | 5 912                   | 3 802 451         | 915 017                  | 203 445                         | 39 232  |
|            | Firms with revenue less than \$100,000 .....                    | 335            | 340                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 750            | 755                     | 128 325           | 35 255                   | 7 724                           | 2 236   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 927            | 943                     | 337 449           | 93 365                   | 20 117                          | 4 723   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 764            | 824                     | 531 940           | 152 199                  | 33 181                          | 6 930   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 437            | 615                     | 645 447           | 174 886                  | 37 763                          | 6 727   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 100            | 241                     | 335 906           | 87 463                   | 19 205                          | 2 998   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 27             | 109                     | 178 569           | 47 361                   | 10 498                          | 1 358   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 22             | 371                     | 353 425           | 78 095                   | 17 021                          | 3 069   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 4              | 112                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....               | 3              | 1 602                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                    | 586            | 597                     | 108 167           | 25 992                   | 4 706                           | 1 052   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>8 581</b>   | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Firms operated for the entire year .....                        | 6 890          | 10 280                  | 28 523 653        | 4 538 204                | 1 044 607                       | 127 158   |
|            | Firms with revenue less than \$100,000 .....                    | 844            | 851                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 1 274          | 1 285                   | 216 271           | 67 791                   | 15 437                          | 3 195   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 1 195          | 1 213                   | 426 572           | 119 124                  | 26 395                          | 5 058   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 1 155          | 1 227                   | 826 971           | 223 022                  | 50 013                          | 8 150   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 1 224          | 1 400                   | 1 931 719         | 522 722                  | 114 287                         | 16 058  |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 552            | 767                     | 1 934 352         | 478 893                  | 110 290                         | 13 929  |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 337            | 718                     | 2 346 031         | 530 022                  | 116 274                         | 13 838  |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 177            | 646                     | 2 673 829         | 532 676                  | 121 233                         | 13 277  |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 68             | 375                     | 2 357 817         | 592 169                  | 143 870                         | 16 832  |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 32             | 451                     | D                 | D                        | D                               | j   |
|            | Firms with revenue of \$100,000,000 or more .....               | 32             | 1 347                   | 13 516 891        | 1 101 650                | 259 242                         | 23 902  |
|            | Firms not operated for the entire year .....                    | 1 691          | 1 718                   | 626 454           | 121 937                  | 25 367                          | 3 883   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>3 345</b>   | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Firms operated for the entire year .....                        | 2 697          | 4 049                   | 12 986 213        | 1 713 616                | 388 152                         | 46 978  |
|            | Firms with revenue less than \$100,000 .....                    | 302            | 303                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 461            | 462                     | 78 818            | 23 994                   | 5 370                           | 1 145   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 446            | 455                     | 160 145           | 44 009                   | 9 776                           | 1 923   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 523            | 550                     | 376 323           | 97 210                   | 21 440                          | 3 548   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 509            | 567                     | 796 358           | 197 496                  | 42 862                          | 5 961   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 200            | 271                     | 711 734           | 159 077                  | 37 599                          | 4 678   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 136            | 265                     | 948 895           | 197 139                  | 43 437                          | 5 006   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 62             | 204                     | 957 626           | 192 323                  | 45 464                          | 4 730   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 29             | 136                     | 959 902           | 183 578                  | 42 507                          | 4 513   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 10             | 66                      | 758 074           | 89 764                   | 19 292                          | 2 076   |
|            | Firms with revenue of \$100,000,000 or more .....               | 19             | 770                     | D                 | D                        | D                               | j   |
|            | Firms not operated for the entire year .....                    | 648            | 656                     | 267 304           | 45 936                   | 8 735                           | 1 281   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>684</b>     | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Firms operated for the entire year .....                        | 547            | 611                     | 6 300 107         | 299 733                  | 70 787                          | 6 469   |
|            | Firms with revenue less than \$100,000 .....                    | 89             | 90                      | 4 672             | 1 599                    | 386                             | 156   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 107            | 107                     | 17 617            | 5 620                    | 1 259                           | 260   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 101            | 103                     | 35 142            | 8 410                    | 1 871                           | 390   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 97             | 101                     | 68 591            | 13 642                   | 2 973                           | 498   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 67             | 69                      | 103 459           | 21 004                   | 4 150                           | 604   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 30             | 33                      | 108 671           | 19 275                   | 5 069                           | 403   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 23             | 24                      | 168 614           | 29 639                   | 7 023                           | 562   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 10             | 12                      | 183 694           | 26 352                   | 6 548                           | 427   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 8              | 9                       | 276 667           | 21 756                   | 6 209                           | 318   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 5              | 13                      | 409 900           | 17 814                   | 3 963                           | 362   |
|            | Firms with revenue of \$100,000,000 or more .....               | 10             | 50                      | 4 923 080         | 134 622                  | 31 336                          | 2 489   |
|            | Firms not operated for the entire year .....                    | 137            | 137                     | 59 158            | 11 786                   | 1 683                           | 245   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

| NAICS code | Kind of business and revenue size of firm                       | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                |                         |                   |                          |                                 |   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>2 666</b>   | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Firms operated for the entire year .....                        | 2 154          | 3 437                   | 6 682 228         | 1 413 382                | 317 235                         | 40 493  |
|            | Firms with revenue less than \$100,000 .....                    | 213            | 213                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 354            | 355                     | 61 201            | 18 374                   | 4 111                           | 895   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 345            | 352                     | 125 003           | 35 599                   | 7 905                           | 1 533   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 426            | 449                     | 307 732           | 83 568                   | 18 467                          | 3 050   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 445            | 500                     | 696 997           | 176 992                  | 38 832                          | 5 375   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 169            | 236                     | 598 965           | 139 302                  | 32 410                          | 4 257   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 113            | 241                     | 780 281           | 167 500                  | 36 414                          | 4 444   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 53             | 199                     | 793 036           | 169 915                  | 39 818                          | 4 418   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 21             | 127                     | 683 235           | 161 822                  | 36 298                          | 4 195   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 6              | 56                      | 419 462           | 76 620                   | 16 491                          | 1 826   |
|            | Firms with revenue of \$100,000,000 or more .....               | 9              | 709                     | D                 | D                        | D                               | j   |
|            | Firms not operated for the entire year .....                    | 512            | 520                     | 212 024           | 34 651                   | 7 182                           | 1 052   |
| 53242      | Office machinery & equipment rental & leasing                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Firms operated for the entire year .....                        | 820            | 1 136                   | 6 104 648         | 655 173                  | 152 040                         | 11 689  |
|            | Firms with revenue less than \$100,000 .....                    | 118            | 119                     | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 154            | 157                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 129            | 131                     | 46 951            | 14 489                   | 3 219                           | 492   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 129            | 140                     | 90 507            | 25 422                   | 5 669                           | 751   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 115            | 137                     | 185 492           | 48 813                   | 11 884                          | 1 285   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 79             | 103                     | 285 090           | 56 028                   | 12 376                          | 1 356   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 48             | 87                      | 333 918           | 78 028                   | 14 885                          | 1 415   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 30             | 74                      | 420 194           | 69 030                   | 14 596                          | 1 228   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 10             | 34                      | 387 447           | 47 401                   | 10 754                          | 902   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 2              | 12                      | D                 | D                        | D                               | b   |
|            | Firms with revenue of \$100,000,000 or more .....               | 6              | 142                     | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                    | 206            | 210                     | 76 065            | 15 283                   | 2 391                           | 318   |
| 532420     | Office machinery & equipment rental & leasing                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Firms operated for the entire year .....                        | 820            | 1 136                   | 6 104 648         | 655 173                  | 152 040                         | 11 689  |
|            | Firms with revenue less than \$100,000 .....                    | 118            | 119                     | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 154            | 157                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 129            | 131                     | 46 951            | 14 489                   | 3 219                           | 492   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 129            | 140                     | 90 507            | 25 422                   | 5 669                           | 751   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 115            | 137                     | 185 492           | 48 813                   | 11 884                          | 1 285   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 79             | 103                     | 285 090           | 56 028                   | 12 376                          | 1 356   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 48             | 87                      | 333 918           | 78 028                   | 14 885                          | 1 415   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 30             | 74                      | 420 194           | 69 030                   | 14 596                          | 1 228   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 10             | 34                      | 387 447           | 47 401                   | 10 754                          | 902   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 2              | 12                      | D                 | D                        | D                               | b   |
|            | Firms with revenue of \$100,000,000 or more .....               | 6              | 142                     | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                    | 206            | 210                     | 76 065            | 15 283                   | 2 391                           | 318   |
| 5324201    | Office machinery rental & leasing                               |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>345</b>     | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Firms operated for the entire year .....                        | 263            | 315                     | 408 344           | 93 708                   | 20 392                          | 2 719   |
|            | Firms with revenue less than \$100,000 .....                    | 46             | 46                      | 2 218             | 878                      | 187                             | 68  |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 59             | 61                      | 10 101            | 2 853                    | 732                             | 140   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 48             | 48                      | 17 889            | 4 554                    | 950                             | 198   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 38             | 44                      | 27 383            | 7 250                    | 1 683                           | 267   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 37             | 48                      | 60 567            | 15 585                   | 3 616                           | 518   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 19             | 30                      | 73 898            | 20 367                   | 4 430                           | 663   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 11             | 30                      | 84 316            | 23 579                   | 3 997                           | 450   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 3              | 5                       | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 2              | 3                       | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with revenue of \$100,000,000 or more .....               | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....                    | 82             | 85                      | 27 834            | 7 552                    | 1 265                           | 176   |
| 5324209    | Computer rental & leasing                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>683</b>     | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Firms operated for the entire year .....                        | 559            | 821                     | 5 696 304         | 561 465                  | 131 648                         | 8 970   |
|            | Firms with revenue less than \$100,000 .....                    | 73             | 73                      | 3 440             | 1 331                    | 278                             | 117   |
|            | Firms with revenue of \$100,000 to \$249,999 .....              | 95             | 96                      | D                 | D                        | D                               | c   |
|            | Firms with revenue of \$250,000 to \$499,999 .....              | 81             | 83                      | 29 062            | 9 935                    | 2 269                           | 294   |
|            | Firms with revenue of \$500,000 to \$999,999 .....              | 91             | 96                      | 63 124            | 18 172                   | 3 986                           | 484   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....          | 79             | 90                      | 126 231           | 33 549                   | 8 333                           | 772   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....          | 60             | 73                      | 211 192           | 35 661                   | 7 946                           | 693   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....          | 37             | 56                      | 248 296           | 54 128                   | 10 823                          | 960   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....        | 27             | 69                      | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....        | 8              | 31                      | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....        | 2              | 12                      | D                 | D                        | D                               | b   |
|            | Firms with revenue of \$100,000,000 or more .....               | 6              | 142                     | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                    | 124            | 125                     | 48 231            | 7 731                    | 1 126                           | 142   |

**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                        | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                |                         |                   |                          |                                 |   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 284</b>   | <b>'5 947</b>           | <b>'9 715 877</b> | <b>'2 230 133</b>        | <b>'518 656</b>                 | <b>'70 775</b>  |
|            | Firms operated for the entire year .....                         | 3 443          | 5 091                   | 9 428 530         | 2 168 975                | 504 153                         | 68 458  |
|            | Firms with revenue less than \$100,000 .....                     | 427            | 432                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 665            | 672                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 626            | 631                     | 221 616           | 61 152                   | 13 524                          | 2 664   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 515            | 552                     | 368 401           | 103 208                  | 23 418                          | 3 920   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 612            | 712                     | 974 072           | 281 369                  | 60 739                          | 8 948   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 290            | 413                     | 996 200           | 275 898                  | 62 828                          | 8 158   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 164            | 399                     | 1 147 627         | 273 921                  | 62 332                          | 7 925   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 82             | 302                     | 1 217 356         | 255 423                  | 57 612                          | 6 857   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 34             | 228                     | 1 174 699         | 398 833                  | 99 996                          | 12 647  |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 21             | 378                     | 1 410 343         | 248 290                  | 60 769                          | 8 761   |
|            | Firms with revenue of \$100,000,000 or more .....                | 7              | 372                     | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                     | 841            | 856                     | 287 347           | 61 158                   | 14 503                          | 2 317   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 284</b>   | <b>'5 947</b>           | <b>'9 715 877</b> | <b>'2 230 133</b>        | <b>'518 656</b>                 | <b>'70 775</b>  |
|            | Firms operated for the entire year .....                         | 3 443          | 5 091                   | 9 428 530         | 2 168 975                | 504 153                         | 68 458  |
|            | Firms with revenue less than \$100,000 .....                     | 427            | 432                     | D                 | D                        | D                               | f   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 665            | 672                     | D                 | D                        | D                               | g   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 626            | 631                     | 221 616           | 61 152                   | 13 524                          | 2 664   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 515            | 552                     | 368 401           | 103 208                  | 23 418                          | 3 920   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 612            | 712                     | 974 072           | 281 369                  | 60 739                          | 8 948   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 290            | 413                     | 996 200           | 275 898                  | 62 828                          | 8 158   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 164            | 399                     | 1 147 627         | 273 921                  | 62 332                          | 7 925   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 82             | 302                     | 1 217 356         | 255 423                  | 57 612                          | 6 857   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 34             | 228                     | 1 174 699         | 398 833                  | 99 996                          | 12 647  |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 21             | 378                     | 1 410 343         | 248 290                  | 60 769                          | 8 761   |
|            | Firms with revenue of \$100,000,000 or more .....                | 7              | 372                     | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                     | 841            | 856                     | 287 347           | 61 158                   | 14 503                          | 2 317   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Firms operated for the entire year .....                         | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|            | Firms with revenue less than \$100,000 .....                     | 287            | 289                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 280            | 280                     | 47 051            | 15 672                   | 3 715                           | 732   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 256            | 258                     | 93 729            | 31 553                   | 7 281                           | 943   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 244            | 250                     | 174 046           | 49 221                   | 10 914                          | 1 331   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 256            | 265                     | 412 978           | 104 524                  | 24 795                          | 2 537   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 151            | 160                     | 517 543           | 113 067                  | 24 432                          | 2 161   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 101            | 121                     | 679 766           | 112 332                  | 24 284                          | 2 574   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 73             | 87                      | 1 085 551         | 92 191                   | 21 016                          | 1 736   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 31             | 45                      | 1 009 312         | 87 327                   | 23 085                          | 1 662   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 19             | 31                      | 1 316 040         | 63 148                   | 14 205                          | 1 102   |
|            | Firms with revenue of \$100,000,000 or more .....                | 19             | 66                      | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                     | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |
| 5331       | Lessors of intangible assets, except copyrighted works           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Firms operated for the entire year .....                         | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|            | Firms with revenue less than \$100,000 .....                     | 287            | 289                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 280            | 280                     | 47 051            | 15 672                   | 3 715                           | 732   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 256            | 258                     | 93 729            | 31 553                   | 7 281                           | 943   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 244            | 250                     | 174 046           | 49 221                   | 10 914                          | 1 331   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 256            | 265                     | 412 978           | 104 524                  | 24 795                          | 2 537   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 151            | 160                     | 517 543           | 113 067                  | 24 432                          | 2 161   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 101            | 121                     | 679 766           | 112 332                  | 24 284                          | 2 574   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 73             | 87                      | 1 085 551         | 92 191                   | 21 016                          | 1 736   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 31             | 45                      | 1 009 312         | 87 327                   | 23 085                          | 1 662   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 19             | 31                      | 1 316 040         | 63 148                   | 14 205                          | 1 102   |
|            | Firms with revenue of \$100,000,000 or more .....                | 19             | 66                      | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                     | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |
| 53311      | Lessors of intangible assets, except copyrighted works           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Firms operated for the entire year .....                         | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|            | Firms with revenue less than \$100,000 .....                     | 287            | 289                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....               | 280            | 280                     | 47 051            | 15 672                   | 3 715                           | 732   |
|            | Firms with revenue of \$250,000 to \$499,999 .....               | 256            | 258                     | 93 729            | 31 553                   | 7 281                           | 943   |
|            | Firms with revenue of \$500,000 to \$999,999 .....               | 244            | 250                     | 174 046           | 49 221                   | 10 914                          | 1 331   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....           | 256            | 265                     | 412 978           | 104 524                  | 24 795                          | 2 537   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....           | 151            | 160                     | 517 543           | 113 067                  | 24 432                          | 2 161   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....           | 101            | 121                     | 679 766           | 112 332                  | 24 284                          | 2 574   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....         | 73             | 87                      | 1 085 551         | 92 191                   | 21 016                          | 1 736   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....         | 31             | 45                      | 1 009 312         | 87 327                   | 23 085                          | 1 662   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....         | 19             | 31                      | 1 316 040         | 63 148                   | 14 205                          | 1 102   |
|            | Firms with revenue of \$100,000,000 or more .....                | 19             | 66                      | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                     | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |



**Table 4. Revenue Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and revenue size of firm                          | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                |                         |                   |                          |                                 |   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Firms operated for the entire year .....                           | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|            | Firms with revenue less than \$100,000 .....                       | 287            | 289                     | D                 | D                        | D                               | e   |
|            | Firms with revenue of \$100,000 to \$249,999 .....                 | 280            | 280                     | 47 051            | 15 672                   | 3 715                           | 732   |
|            | Firms with revenue of \$250,000 to \$499,999 .....                 | 256            | 258                     | 93 729            | 31 553                   | 7 281                           | 943   |
|            | Firms with revenue of \$500,000 to \$999,999 .....                 | 244            | 250                     | 174 046           | 49 221                   | 10 914                          | 1 331   |
|            | Firms with revenue of \$1,000,000 to \$2,499,999 .....             | 256            | 265                     | 412 978           | 104 524                  | 24 795                          | 2 537   |
|            | Firms with revenue of \$2,500,000 to \$4,999,999 .....             | 151            | 160                     | 517 543           | 113 067                  | 24 432                          | 2 161   |
|            | Firms with revenue of \$5,000,000 to \$9,999,999 .....             | 101            | 121                     | 679 766           | 112 332                  | 24 284                          | 2 574   |
|            | Firms with revenue of \$10,000,000 to \$24,999,999 .....           | 73             | 87                      | 1 085 551         | 92 191                   | 21 016                          | 1 736   |
|            | Firms with revenue of \$25,000,000 to \$49,999,999 .....           | 31             | 45                      | 1 009 312         | 87 327                   | 23 085                          | 1 662   |
|            | Firms with revenue of \$50,000,000 to \$99,999,999 .....           | 19             | 31                      | 1 316 040         | 63 148                   | 14 205                          | 1 102   |
|            | Firms with revenue of \$100,000,000 or more .....                  | 19             | 66                      | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                       | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |

**Table 5. Employment Size of Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code                                   | Kind of business and employment size of firm <sup>1</sup> | Firms (number)   | Establishments (number) | Revenue (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|--|---|--|-------------------------|--------------------|--------------------------|---------------------------------|---|
| <b>53</b>                                    | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>             |  |                         |                    |                          |                                 |   |
|  | <b>All firms</b> .....                                    | <b>237 374</b>   | <b>288 273</b>          | <b>240 917 556</b> | <b>41 590 766</b>        | <b>9 679 345</b>                | <b>1 702 420</b>  |
|  | Firms operated for the entire year .....                  | 193 652  | 244 121                 | 230 616 557        | 39 990 656               | 9 399 555                       | 1 641 733   |
|  | Firms with less than 5 employees .....                    | 135 210  | 135 951                 | 48 299 565         | 5 617 111                | 1 215 599                       | 260 873   |
|  | Firms with 5 to 9 employees .....                         | 32 304   | 34 147                  | 29 030 285         | 4 575 161                | 1 043 164                       | 207 374   |
|  | Firms with 10 to 19 employees .....                       | 15 220   | 18 874                  | 26 279 220         | 4 896 955                | 1 124 130                       | 200 473   |
|  | Firms with 20 to 49 employees .....                       | 7 351  | 13 519                  | 27 097 671         | 5 425 686                | 1 277 972                       | 216 228   |
|  | Firms with 50 to 99 employees .....                       | 2 101  | 6 938                   | 16 729 617         | 3 633 439                | 872 148                         | 143 531   |
|  | Firms with 100 to 249 employees .....                     | 1 017  | 6 254                   | 18 851 682         | 4 054 128                | 963 583                         | 150 025   |
|  | Firms with 250 to 499 employees .....                     | 276  | 4 562                   | 11 545 700         | 2 353 939                | 577 573                         | 95 090  |
|  | Firms with 500 to 999 employees .....                     | 103  | 4 275                   | 11 410 869         | 1 972 155                | 478 093                         | 72 944  |
|  | Firms with 1,000 employees or more .....                  | 70   | 19 601                  | 41 371 948         | 7 462 082                | 1 847 293                       | 295 195   |
|  | Firms not operated for the entire year .....              | 43 722   | 44 152                  | 10 300 999         | 1 600 110                | 279 790                         | 60 687  |
|  | <b>531</b>  | <b>Real estate</b>   |                         |                    |                          |                                 |   |
| <b>All firms</b> .....                       |   | <b>197 113</b>   | <b>221 650</b>          | <b>153 274 907</b> | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
| Firms operated for the entire year .....     |   | 161 677  | 186 087                 | 144 898 894        | 26 722 454               | 6 315 102                       | 1 075 517   |
| Firms with less than 5 employees .....       |   | 118 936  | 119 570                 | 40 424 961         | 4 878 592                | 1 061 297                       | 224 694   |
| Firms with 5 to 9 employees .....            |   | 24 540   | 25 991                  | 23 710 297         | 3 637 182                | 833 832                         | 156 675   |
| Firms with 10 to 19 employees .....          |   | 10 698   | 13 188                  | 19 632 235         | 3 558 795                | 820 450                         | 140 610   |
| Firms with 20 to 49 employees .....          |   | 5 003  | 8 551                   | 18 121 572         | 3 712 016                | 886 949                         | 147 718   |
| Firms with 50 to 99 employees .....          |   | 1 460  | 4 377                   | 10 853 168         | 2 508 748                | 610 877                         | 99 862  |
| Firms with 100 to 249 employees .....        |   | 740  | 3 772                   | 10 980 609         | 2 857 582                | 684 299                         | 108 656   |
| Firms with 250 to 499 employees .....        |   | 204  | 3 056                   | 7 050 580          | 1 701 058                | 428 283                         | 70 419  |
| Firms with 500 to 999 employees .....        |   | 66   | 2 076                   | 5 076 759          | 1 176 148                | 286 882                         | 46 618  |
| Firms with 1,000 employees or more .....     |   | 30   | 5 506                   | 9 048 713          | 2 692 333                | 702 233                         | 80 265  |
| Firms not operated for the entire year ..... |   | 35 436   | 35 563                  | 8 376 013          | 1 224 655                | 206 719                         | 41 732  |
| <b>5311</b>                                  |   | <b>Lessors of real estate</b>                                      |                         |                    |                          |                                 |   |
|  | <b>All firms</b> .....                                    | <b>99 561</b>  | <b>110 226</b>          | <b>85 791 328</b>  | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|  | Firms operated for the entire year .....                  | 84 288   | 94 917                  | 81 139 871         | 9 017 927                | 2 141 817                       | 449 715   |
|  | Firms with less than 5 employees .....                    | 62 870   | 63 410                  | 25 293 604         | 2 141 704                | 485 084                         | 119 733   |
|  | Firms with 5 to 9 employees .....                         | 13 258   | 14 036                  | 14 880 449         | 1 627 858                | 383 755                         | 84 447  |
|  | Firms with 10 to 19 employees .....                       | 5 155  | 6 369                   | 11 758 173         | 1 395 058                | 328 131                         | 66 991  |
|  | Firms with 20 to 49 employees .....                       | 2 125  | 3 795                   | 10 559 789         | 1 276 980                | 311 233                         | 61 791  |
|  | Firms with 50 to 99 employees .....                       | 574  | 1 811                   | 5 562 798          | 815 777                  | 198 862                         | 38 319  |
|  | Firms with 100 to 249 employees .....                     | 214  | 1 270                   | 5 394 972          | 707 305                  | 180 343                         | 30 552  |
|  | Firms with 250 to 499 employees .....                     | 65   | 1 498                   | 3 537 802          | 460 871                  | 113 307                         | 22 403  |
|  | Firms with 500 to 999 employees .....                     | 20   | 1 083                   | 2 300 966          | 354 894                  | 80 188                          | 14 175  |
|  | Firms with 1,000 employees or more .....                  | 7  | 1 645                   | 1 851 318          | 237 480                  | 60 914                          | 11 304  |
|  | Firms not operated for the entire year .....              | 15 273   | 15 309                  | 4 651 457          | 465 971                  | 85 741                          | 19 682  |
|  | <b>53111</b>  | <b>Lessors of residential buildings &amp; dwellings</b>            |                         |                    |                          |                                 |   |
| <b>All firms</b> .....                       |   | <b>54 666</b>  | <b>59 718</b>           | <b>39 621 284</b>  | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
| Firms operated for the entire year .....     |   | 46 748   | 51 777                  | 37 446 764         | 4 439 359                | 1 044 875                       | 256 884   |
| Firms with less than 5 employees .....       |   | 34 020   | 34 254                  | 11 941 447         | 980 947                  | 224 908                         | 64 887  |
| Firms with 5 to 9 employees .....            |   | 7 869  | 8 215                   | 7 747 229          | 864 349                  | 204 412                         | 50 486  |
| Firms with 10 to 19 employees .....          |   | 3 087  | 3 762                   | 5 778 551          | 736 800                  | 171 245                         | 40 112  |
| Firms with 20 to 49 employees .....          |   | 1 251  | 2 275                   | 4 568 303          | 644 689                  | 153 785                         | 36 390  |
| Firms with 50 to 99 employees .....          |   | 344  | 949                     | 2 349 305          | 426 853                  | 98 331                          | 23 044  |
| Firms with 100 to 249 employees .....        |   | 127  | 882                     | 1 952 183          | 329 559                  | 80 880                          | 18 001  |
| Firms with 250 to 499 employees .....        |   | 35   | 553                     | 1 337 821          | 201 826                  | 50 939                          | 11 622  |
| Firms with 500 to 999 employees .....        |   | 11   | 451                     | 767 674            | 147 658                  | 33 372                          | 7 573   |
| Firms with 1,000 employees or more .....     |   | 4  | 436                     | 1 004 251          | 106 678                  | 27 003                          | 4 769   |
| Firms not operated for the entire year ..... |   | 7 918  | 7 941                   | 2 174 520          | 234 553                  | 43 102                          | 10 900  |
| <b>531110</b>                                |   | <b>Lessors of residential buildings &amp; dwellings</b>            |                         |                    |                          |                                 |   |
|  | <b>All firms</b> .....                                    | <b>54 666</b>  | <b>59 718</b>           | <b>39 621 284</b>  | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|  | Firms operated for the entire year .....                  | 46 748   | 51 777                  | 37 446 764         | 4 439 359                | 1 044 875                       | 256 884   |
|  | Firms with less than 5 employees .....                    | 34 020   | 34 254                  | 11 941 447         | 980 947                  | 224 908                         | 64 887  |
|  | Firms with 5 to 9 employees .....                         | 7 869  | 8 215                   | 7 747 229          | 864 349                  | 204 412                         | 50 486  |
|  | Firms with 10 to 19 employees .....                       | 3 087  | 3 762                   | 5 778 551          | 736 800                  | 171 245                         | 40 112  |
|  | Firms with 20 to 49 employees .....                       | 1 251  | 2 275                   | 4 568 303          | 644 689                  | 153 785                         | 36 390  |
|  | Firms with 50 to 99 employees .....                       | 344  | 949                     | 2 349 305          | 426 853                  | 98 331                          | 23 044  |
|  | Firms with 100 to 249 employees .....                     | 127  | 882                     | 1 952 183          | 329 559                  | 80 880                          | 18 001  |
|  | Firms with 250 to 499 employees .....                     | 35   | 553                     | 1 337 821          | 201 826                  | 50 939                          | 11 622  |
|  | Firms with 500 to 999 employees .....                     | 11   | 451                     | 767 674            | 147 658                  | 33 372                          | 7 573   |
|  | Firms with 1,000 employees or more .....                  | 4  | 436                     | 1 004 251          | 106 678                  | 27 003                          | 4 769   |
|  | Firms not operated for the entire year .....              | 7 918  | 7 941                   | 2 174 520          | 234 553                  | 43 102                          | 10 900  |
|  | <b>53112</b>  | <b>Lessors of nonresidential buildings (except miniwarehouses)</b> |                         |                    |                          |                                 |   |
| <b>All firms</b> .....                       |   | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b>  | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
| Firms operated for the entire year .....     |   | 24 648   | 26 589                  | 36 089 170         | 3 653 346                | 882 570                         | 139 003   |
| Firms with less than 5 employees .....       |   | 18 508   | 18 773                  | 10 359 896         | 837 351                  | 188 995                         | 34 018  |
| Firms with 5 to 9 employees .....            |   | 3 550  | 3 748                   | 5 866 070          | 570 921                  | 135 232                         | 22 650  |
| Firms with 10 to 19 employees .....          |   | 1 560  | 1 773                   | 5 187 627          | 525 875                  | 125 818                         | 20 351  |
| Firms with 20 to 49 employees .....          |   | 730  | 1 070                   | 5 505 369          | 561 401                  | 140 051                         | 21 157  |
| Firms with 50 to 99 employees .....          |   | 191  | 418                     | 2 902 216          | 348 430                  | 91 266                          | 12 723  |
| Firms with 100 to 249 employees .....        |   | 76   | 304                     | D                  | D                        | D                               | i   |
| Firms with 250 to 499 employees .....        |   | 23   | 182                     | D                  | D                        | D                               | i   |
| Firms with 500 to 999 employees .....        |   | 8  | 259                     | D                  | D                        | D                               | i   |
| Firms with 1,000 employees or more .....     |   | 2  | 62                      | D                  | D                        | D                               | h   |
| Firms not operated for the entire year ..... |   | 4 901  | 4 908                   | 2 015 887          | 175 033                  | 33 017                          | 6 314   |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup>   | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>          |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                                     |                |                         |                   |                          |                                 |   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses) |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Firms operated for the entire year .....                    | 24 648         | 26 589                  | 36 089 170        | 3 653 346                | 882 570                         | 139 003   |
|            | Firms with less than 5 employees .....                      | 18 508         | 18 773                  | 10 359 896        | 837 351                  | 188 995                         | 34 018  |
|            | Firms with 5 to 9 employees .....                           | 3 550          | 3 748                   | 5 866 070         | 570 921                  | 135 232                         | 22 650  |
|            | Firms with 10 to 19 employees .....                         | 1 560          | 1 773                   | 5 187 627         | 525 875                  | 125 818                         | 20 351  |
|            | Firms with 20 to 49 employees .....                         | 730            | 1 070                   | 5 505 369         | 561 401                  | 140 051                         | 21 157  |
|            | Firms with 50 to 99 employees .....                         | 191            | 418                     | 2 902 216         | 348 430                  | 91 266                          | 12 723  |
|            | Firms with 100 to 249 employees .....                       | 76             | 304                     | D                 | D                        | D                               | j   |
|            | Firms with 250 to 499 employees .....                       | 23             | 182                     | D                 | D                        | D                               | i   |
|            | Firms with 500 to 999 employees .....                       | 8              | 259                     | D                 | D                        | D                               | i   |
|            | Firms with 1,000 employees or more .....                    | 2              | 62                      | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                | 4 901          | 4 908                   | 2 015 887         | 175 033                  | 33 017                          | 6 314   |
| 53113      | Lessors of miniwarehouses & self storage units              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Firms operated for the entire year .....                    | 4 003          | 6 382                   | 2 429 665         | 283 329                  | 66 863                          | 18 026  |
|            | Firms with less than 5 employees .....                      | 3 348          | 3 371                   | 867 036           | 94 313                   | 20 982                          | 6 940   |
|            | Firms with 5 to 9 employees .....                           | 478            | 545                     | 286 762           | 41 216                   | 9 307                           | 2 891   |
|            | Firms with 10 to 19 employees .....                         | 113            | 223                     | 169 504           | 25 733                   | 6 118                           | 1 437   |
|            | Firms with 20 to 49 employees .....                         | 51             | 176                     | 154 578           | 30 169                   | 7 857                           | 1 549   |
|            | Firms with 50 to 99 employees .....                         | 7              | 107                     | 38 193            | 7 452                    | 2 026                           | 490   |
|            | Firms with 100 to 249 employees .....                       | 2              | 20                      | D                 | D                        | D                               | c   |
|            | Firms with 250 to 499 employees .....                       | 2              | 478                     | D                 | D                        | D                               | f   |
|            | Firms with 500 to 999 employees .....                       | 1              | 369                     | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                    | 1              | 1 093                   | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                | 607            | 612                     | 95 989            | 12 706                   | 1 999                           | 647   |
| 531130     | Lessors of miniwarehouses & self storage units              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Firms operated for the entire year .....                    | 4 003          | 6 382                   | 2 429 665         | 283 329                  | 66 863                          | 18 026  |
|            | Firms with less than 5 employees .....                      | 3 348          | 3 371                   | 867 036           | 94 313                   | 20 982                          | 6 940   |
|            | Firms with 5 to 9 employees .....                           | 478            | 545                     | 286 762           | 41 216                   | 9 307                           | 2 891   |
|            | Firms with 10 to 19 employees .....                         | 113            | 223                     | 169 504           | 25 733                   | 6 118                           | 1 437   |
|            | Firms with 20 to 49 employees .....                         | 51             | 176                     | 154 578           | 30 169                   | 7 857                           | 1 549   |
|            | Firms with 50 to 99 employees .....                         | 7              | 107                     | 38 193            | 7 452                    | 2 026                           | 490   |
|            | Firms with 100 to 249 employees .....                       | 2              | 20                      | D                 | D                        | D                               | c   |
|            | Firms with 250 to 499 employees .....                       | 2              | 478                     | D                 | D                        | D                               | f   |
|            | Firms with 500 to 999 employees .....                       | 1              | 369                     | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                    | 1              | 1 093                   | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....                | 607            | 612                     | 95 989            | 12 706                   | 1 999                           | 647   |
| 53119      | Lessors of other real estate property                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Firms operated for the entire year .....                    | 9 361          | 10 144                  | 5 156 262         | 639 910                  | 146 895                         | 35 673  |
|            | Firms with less than 5 employees .....                      | 7 372          | 7 409                   | 2 413 887         | 241 930                  | 53 171                          | 14 469  |
|            | Firms with 5 to 9 employees .....                           | 1 440          | 1 546                   | 1 172 349         | 162 664                  | 38 006                          | 8 903   |
|            | Firms with 10 to 19 employees .....                         | 416            | 591                     | 701 513           | 109 833                  | 25 313                          | 5 347   |
|            | Firms with 20 to 49 employees .....                         | 97             | 193                     | 301 625           | 49 828                   | 11 709                          | 2 832   |
|            | Firms with 50 to 99 employees .....                         | 25             | 191                     | 196 266           | 28 092                   | 7 412                           | 1 733   |
|            | Firms with 100 to 249 employees .....                       | 7              | 60                      | 117 469           | 16 358                   | 4 114                           | 936   |
|            | Firms with 250 to 499 employees .....                       | 4              | 154                     | 253 153           | 31 205                   | 7 170                           | 1 453   |
|            | Firms with 500 to 999 employees .....                       | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 1,000 employees or more .....                    | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....                | 1 872          | 1 873                   | 383 071           | 45 662                   | 8 237                           | 1 950   |
| 531190     | Lessors of other real estate property                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Firms operated for the entire year .....                    | 9 361          | 10 144                  | 5 156 262         | 639 910                  | 146 895                         | 35 673  |
|            | Firms with less than 5 employees .....                      | 7 372          | 7 409                   | 2 413 887         | 241 930                  | 53 171                          | 14 469  |
|            | Firms with 5 to 9 employees .....                           | 1 440          | 1 546                   | 1 172 349         | 162 664                  | 38 006                          | 8 903   |
|            | Firms with 10 to 19 employees .....                         | 416            | 591                     | 701 513           | 109 833                  | 25 313                          | 5 347   |
|            | Firms with 20 to 49 employees .....                         | 97             | 193                     | 301 625           | 49 828                   | 11 709                          | 2 832   |
|            | Firms with 50 to 99 employees .....                         | 25             | 191                     | 196 266           | 28 092                   | 7 412                           | 1 733   |
|            | Firms with 100 to 249 employees .....                       | 7              | 60                      | 117 469           | 16 358                   | 4 114                           | 936   |
|            | Firms with 250 to 499 employees .....                       | 4              | 154                     | 253 153           | 31 205                   | 7 170                           | 1 453   |
|            | Firms with 500 to 999 employees .....                       | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 1,000 employees or more .....                    | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....                | 1 872          | 1 873                   | 383 071           | 45 662                   | 8 237                           | 1 950   |
| 5312       | Offices of real estate agents & brokers                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Firms operated for the entire year .....                    | 42 072         | 47 951                  | 36 367 320        | 6 379 823                | 1 464 705                       | 208 486   |
|            | Firms with less than 5 employees .....                      | 33 411         | 33 545                  | 11 071 839        | 1 509 603                | 311 580                         | 60 553  |
|            | Firms with 5 to 9 employees .....                           | 5 305          | 5 781                   | 5 737 826         | 834 163                  | 184 010                         | 33 439  |
|            | Firms with 10 to 19 employees .....                         | 2 102          | 2 888                   | 4 676 387         | 774 947                  | 174 424                         | 27 638  |
|            | Firms with 20 to 49 employees .....                         | 875            | 1 964                   | 4 330 968         | 793 119                  | 182 982                         | 25 791  |
|            | Firms with 50 to 99 employees .....                         | 231            | 1 089                   | 2 643 692         | 515 027                  | 122 334                         | 16 014  |
|            | Firms with 100 to 249 employees .....                       | 109            | 992                     | 2 686 758         | 589 275                  | 128 503                         | 16 401  |
|            | Firms with 250 to 499 employees .....                       | 24             | 454                     | 1 130 379         | 205 445                  | 50 872                          | 7 778   |
|            | Firms with 500 to 999 employees .....                       | 10             | 487                     | 1 297 099         | 208 152                  | 47 453                          | 7 399   |
|            | Firms with 1,000 employees or more .....                    | 5              | 751                     | 2 792 372         | 950 092                  | 262 547                         | 13 473  |
|            | Firms not operated for the entire year .....                | 12 610         | 12 669                  | 2 578 114         | 411 898                  | 64 737                          | 11 147  |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup> | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>        |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                                   |                |                         |                   |                          |                                 |   |
| 53121      | Offices of real estate agents & brokers                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Firms operated for the entire year .....                  | 42 072         | 47 951                  | 36 367 320        | 6 379 823                | 1 464 705                       | 208 486   |
|            | Firms with less than 5 employees .....                    | 33 411         | 33 545                  | 11 071 839        | 1 509 603                | 311 580                         | 60 553  |
|            | Firms with 5 to 9 employees .....                         | 5 305          | 5 781                   | 5 737 826         | 834 163                  | 184 010                         | 33 439  |
|            | Firms with 10 to 19 employees .....                       | 2 102          | 2 888                   | 4 676 387         | 774 947                  | 174 424                         | 27 638  |
|            | Firms with 20 to 49 employees .....                       | 875            | 1 964                   | 4 330 968         | 793 119                  | 182 982                         | 25 791  |
|            | Firms with 50 to 99 employees .....                       | 231            | 1 089                   | 2 643 692         | 515 027                  | 122 334                         | 16 014  |
|            | Firms with 100 to 249 employees .....                     | 109            | 992                     | 2 686 758         | 589 275                  | 128 503                         | 16 401  |
|            | Firms with 250 to 499 employees .....                     | 24             | 454                     | 1 130 379         | 205 445                  | 50 872                          | 7 778   |
|            | Firms with 500 to 999 employees .....                     | 10             | 487                     | 1 297 099         | 208 152                  | 47 453                          | 7 399   |
|            | Firms with 1,000 employees or more .....                  | 5              | 751                     | 2 792 372         | 950 092                  | 262 547                         | 13 473  |
|            | Firms not operated for the entire year .....              | 12 610         | 12 669                  | 2 578 114         | 411 898                  | 64 737                          | 11 147  |
| 531210     | Offices of real estate agents & brokers                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Firms operated for the entire year .....                  | 42 072         | 47 951                  | 36 367 320        | 6 379 823                | 1 464 705                       | 208 486   |
|            | Firms with less than 5 employees .....                    | 33 411         | 33 545                  | 11 071 839        | 1 509 603                | 311 580                         | 60 553  |
|            | Firms with 5 to 9 employees .....                         | 5 305          | 5 781                   | 5 737 826         | 834 163                  | 184 010                         | 33 439  |
|            | Firms with 10 to 19 employees .....                       | 2 102          | 2 888                   | 4 676 387         | 774 947                  | 174 424                         | 27 638  |
|            | Firms with 20 to 49 employees .....                       | 875            | 1 964                   | 4 330 968         | 793 119                  | 182 982                         | 25 791  |
|            | Firms with 50 to 99 employees .....                       | 231            | 1 089                   | 2 643 692         | 515 027                  | 122 334                         | 16 014  |
|            | Firms with 100 to 249 employees .....                     | 109            | 992                     | 2 686 758         | 589 275                  | 128 503                         | 16 401  |
|            | Firms with 250 to 499 employees .....                     | 24             | 454                     | 1 130 379         | 205 445                  | 50 872                          | 7 778   |
|            | Firms with 500 to 999 employees .....                     | 10             | 487                     | 1 297 099         | 208 152                  | 47 453                          | 7 399   |
|            | Firms with 1,000 employees or more .....                  | 5              | 751                     | 2 792 372         | 950 092                  | 262 547                         | 13 473  |
|            | Firms not operated for the entire year .....              | 12 610         | 12 669                  | 2 578 114         | 411 898                  | 64 737                          | 11 147  |
| 5313       | Activities related to real estate                         |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>43 969</b>  | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Firms operated for the entire year .....                  | 36 364         | 43 172                  | 27 290 945        | 11 283 035               | 2 697 688                       | 416 362   |
|            | Firms with less than 5 employees .....                    | 23 200         | 23 279                  | 4 616 092         | 1 261 334                | 272 695                         | 45 449  |
|            | Firms with 5 to 9 employees .....                         | 6 234          | 6 395                   | 3 473 220         | 1 233 614                | 281 065                         | 40 431  |
|            | Firms with 10 to 19 employees .....                       | 3 583          | 4 005                   | 3 501 537         | 1 473 796                | 337 800                         | 47 984  |
|            | Firms with 20 to 49 employees .....                       | 2 082          | 2 739                   | 3 756 560         | 1 765 388                | 423 177                         | 62 567  |
|            | Firms with 50 to 99 employees .....                       | 692            | 1 401                   | 2 687 569         | 1 258 282                | 311 154                         | 48 142  |
|            | Firms with 100 to 249 employees .....                     | 407            | 1 231                   | 2 925 138         | 1 507 969                | 365 044                         | 60 474  |
|            | Firms with 250 to 499 employees .....                     | 107            | 907                     | 1 701 077         | 871 190                  | 220 915                         | 37 069  |
|            | Firms with 500 to 999 employees .....                     | 35             | 587                     | 1 433 752         | 586 049                  | 151 665                         | 24 378  |
|            | Firms with 1,000 employees or more .....                  | 24             | 2 628                   | 3 196 000         | 1 325 413                | 334 173                         | 49 868  |
|            | Firms not operated for the entire year .....              | 7 605          | 7 632                   | 1 247 200         | 388 455                  | 67 133                          | 11 857  |
| 53131      | Real estate property managers                             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>26 313</b>  | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Firms operated for the entire year .....                  | 22 274         | 28 093                  | 19 987 947        | 8 647 042                | 2 078 277                       | 343 833   |
|            | Firms with less than 5 employees .....                    | 12 405         | 12 443                  | 2 454 904         | 655 925                  | 144 181                         | 25 323  |
|            | Firms with 5 to 9 employees .....                         | 4 136          | 4 214                   | 2 232 177         | 755 450                  | 175 700                         | 27 096  |
|            | Firms with 10 to 19 employees .....                       | 2 796          | 3 041                   | 2 518 368         | 1 047 872                | 242 682                         | 37 674  |
|            | Firms with 20 to 49 employees .....                       | 1 811          | 2 261                   | 3 048 438         | 1 456 548                | 350 588                         | 54 421  |
|            | Firms with 50 to 99 employees .....                       | 603            | 1 109                   | 2 093 230         | 1 020 291                | 248 847                         | 41 988  |
|            | Firms with 100 to 249 employees .....                     | 369            | 1 121                   | 2 421 154         | 1 263 516                | 304 770                         | 55 041  |
|            | Firms with 250 to 499 employees .....                     | 99             | 767                     | D                 | D                        | D                               | k   |
|            | Firms with 500 to 999 employees .....                     | 33             | 581                     | 1 399 826         | 556 483                  | 142 541                         | 23 061  |
|            | Firms with 1,000 employees or more .....                  | 22             | 2 556                   | D                 | D                        | D                               | k   |
|            | Firms not operated for the entire year .....              | 4 039          | 4 046                   | 758 330           | 253 275                  | 48 608                          | 8 887   |
| 531311     | Residential property managers                             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>17 901</b>  | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Firms operated for the entire year .....                  | 14 957         | 19 180                  | 12 067 085        | 4 994 709                | 1 188 066                       | 229 094   |
|            | Firms with less than 5 employees .....                    | 8 281          | 8 296                   | 1 534 834         | 382 791                  | 84 791                          | 16 851  |
|            | Firms with 5 to 9 employees .....                         | 2 767          | 2 813                   | 1 346 399         | 435 913                  | 100 495                         | 18 076  |
|            | Firms with 10 to 19 employees .....                       | 1 865          | 2 006                   | 1 421 180         | 601 552                  | 140 184                         | 25 062  |
|            | Firms with 20 to 49 employees .....                       | 1 243          | 1 503                   | 1 804 992         | 861 103                  | 204 330                         | 37 658  |
|            | Firms with 50 to 99 employees .....                       | 434            | 738                     | 1 188 743         | 631 407                  | 152 450                         | 30 338  |
|            | Firms with 100 to 249 employees .....                     | 263            | 811                     | 1 541 273         | 778 200                  | 186 482                         | 39 169  |
|            | Firms with 250 to 499 employees .....                     | 74             | 631                     | 1 017 870         | 519 675                  | 123 061                         | 25 633  |
|            | Firms with 500 to 999 employees .....                     | 22             | 489                     | 931 312           | 321 057                  | 80 422                          | 15 547  |
|            | Firms with 1,000 employees or more .....                  | 8              | 1 893                   | 1 280 482         | 463 011                  | 113 851                         | 20 760  |
|            | Firms not operated for the entire year .....              | 2 944          | 2 948                   | 532 991           | 166 826                  | 31 032                          | 6 576   |
| 531312     | Nonresidential property managers                          |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>8 516</b>   | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Firms operated for the entire year .....                  | 7 416          | 8 908                   | 7 907 461         | 3 645 757                | 887 737                         | 114 524   |
|            | Firms with less than 5 employees .....                    | 4 157          | 4 181                   | 936 807           | 275 862                  | 60 071                          | 8 552   |
|            | Firms with 5 to 9 employees .....                         | 1 389          | 1 420                   | 892 267           | 324 254                  | 76 596                          | 9 146   |
|            | Firms with 10 to 19 employees .....                       | 950            | 1 059                   | 1 113 267         | 455 046                  | 104 666                         | 12 890  |
|            | Firms with 20 to 49 employees .....                       | 583            | 816                     | 1 295 550         | 611 952                  | 149 667                         | 17 219  |
|            | Firms with 50 to 99 employees .....                       | 181            | 386                     | 974 459           | 416 043                  | 103 070                         | 12 515  |
|            | Firms with 100 to 249 employees .....                     | 104            | 275                     | 886 322           | 475 890                  | 114 566                         | 15 497  |
|            | Firms with 250 to 499 employees .....                     | 27             | 167                     | D                 | D                        | D                               | i   |
|            | Firms with 500 to 999 employees .....                     | 12             | 112                     | 471 033           | 238 247                  | 61 924                          | 8 322   |
|            | Firms with 1,000 employees or more .....                  | 13             | 492                     | D                 | D                        | D                               | j   |
|            | Firms not operated for the entire year .....              | 1 100          | 1 103                   | 238 740           | 93 025                   | 20 050                          | 2 526   |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup> | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>        |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                                   |                |                         |                   |                          |                                 |   |
| 53132      | Offices of real estate appraisers                         |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Firms operated for the entire year .....                  | 8 917          | 9 184                   | 2 723 879         | 996 470                  | 222 461                         | 32 673  |
|            | Firms with less than 5 employees .....                    | 7 160          | 7 173                   | 1 238 404         | 338 052                  | 73 312                          | 13 273  |
|            | Firms with 5 to 9 employees .....                         | 1 258          | 1 295                   | 598 805           | 263 090                  | 58 543                          | 7 916   |
|            | Firms with 10 to 19 employees .....                       | 359            | 416                     | 379 863           | 174 365                  | 38 769                          | 4 616   |
|            | Firms with 20 to 49 employees .....                       | 102            | 162                     | 210 372           | 96 395                   | 20 870                          | 2 960   |
|            | Firms with 50 to 99 employees .....                       | 28             | 92                      | 151 095           | 68 128                   | 15 529                          | 1 950   |
|            | Firms with 100 to 249 employees .....                     | 7              | 19                      | 79 416            | 23 078                   | 4 622                           | 966   |
|            | Firms with 250 to 499 employees .....                     | 3              | 27                      | 65 924            | 33 362                   | 10 816                          | 992   |
|            | Firms with 500 to 999 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 1,000 employees or more .....                  | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....              | 2 193          | 2 203                   | 242 430           | 58 047                   | 8 606                           | 1 726   |
| 531320     | Offices of real estate appraisers                         |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Firms operated for the entire year .....                  | 8 917          | 9 184                   | 2 723 879         | 996 470                  | 222 461                         | 32 673  |
|            | Firms with less than 5 employees .....                    | 7 160          | 7 173                   | 1 238 404         | 338 052                  | 73 312                          | 13 273  |
|            | Firms with 5 to 9 employees .....                         | 1 258          | 1 295                   | 598 805           | 263 090                  | 58 543                          | 7 916   |
|            | Firms with 10 to 19 employees .....                       | 359            | 416                     | 379 863           | 174 365                  | 38 769                          | 4 616   |
|            | Firms with 20 to 49 employees .....                       | 102            | 162                     | 210 372           | 96 395                   | 20 870                          | 2 960   |
|            | Firms with 50 to 99 employees .....                       | 28             | 92                      | 151 095           | 68 128                   | 15 529                          | 1 950   |
|            | Firms with 100 to 249 employees .....                     | 7              | 19                      | 79 416            | 23 078                   | 4 622                           | 966   |
|            | Firms with 250 to 499 employees .....                     | 3              | 27                      | 65 924            | 33 362                   | 10 816                          | 992   |
|            | Firms with 500 to 999 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 1,000 employees or more .....                  | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....              | 2 193          | 2 203                   | 242 430           | 58 047                   | 8 606                           | 1 726   |
| 53139      | Other activities related to real estate                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Firms operated for the entire year .....                  | 5 295          | 5 889                   | 4 560 776         | 1 626 255                | 390 101                         | 39 663  |
|            | Firms with less than 5 employees .....                    | 3 696          | 3 719                   | 938 847           | 272 246                  | 56 358                          | 6 974   |
|            | Firms with 5 to 9 employees .....                         | 873            | 916                     | 679 301           | 230 843                  | 51 085                          | 5 641   |
|            | Firms with 10 to 19 employees .....                       | 433            | 526                     | 614 250           | 260 997                  | 58 414                          | 5 778   |
|            | Firms with 20 to 49 employees .....                       | 189            | 376                     | 598 997           | 241 988                  | 60 001                          | 5 871   |
|            | Firms with 50 to 99 employees .....                       | 63             | 144                     | 408 665           | 171 199                  | 48 211                          | 4 360   |
|            | Firms with 100 to 249 employees .....                     | 32             | 81                      | 397 934           | 214 411                  | 53 255                          | 4 461   |
|            | Firms with 250 to 499 employees .....                     | 4              | 91                      | D                 | D                        | D                               | g   |
|            | Firms with 500 to 999 employees .....                     | 3              | 18                      | 109 339           | 75 241                   | 20 792                          | 2 077   |
|            | Firms with 1,000 employees or more .....                  | 2              | 18                      | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....              | 1 382          | 1 389                   | 264 783           | 90 401                   | 16 768                          | 1 437   |
| 531390     | Other activities related to real estate                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Firms operated for the entire year .....                  | 5 295          | 5 889                   | 4 560 776         | 1 626 255                | 390 101                         | 39 663  |
|            | Firms with less than 5 employees .....                    | 3 696          | 3 719                   | 938 847           | 272 246                  | 56 358                          | 6 974   |
|            | Firms with 5 to 9 employees .....                         | 873            | 916                     | 679 301           | 230 843                  | 51 085                          | 5 641   |
|            | Firms with 10 to 19 employees .....                       | 433            | 526                     | 614 250           | 260 997                  | 58 414                          | 5 778   |
|            | Firms with 20 to 49 employees .....                       | 189            | 376                     | 598 997           | 241 988                  | 60 001                          | 5 871   |
|            | Firms with 50 to 99 employees .....                       | 63             | 144                     | 408 665           | 171 199                  | 48 211                          | 4 360   |
|            | Firms with 100 to 249 employees .....                     | 32             | 81                      | 397 934           | 214 411                  | 53 255                          | 4 461   |
|            | Firms with 250 to 499 employees .....                     | 4              | 91                      | D                 | D                        | D                               | g   |
|            | Firms with 500 to 999 employees .....                     | 3              | 18                      | 109 339           | 75 241                   | 20 792                          | 2 077   |
|            | Firms with 1,000 employees or more .....                  | 2              | 18                      | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....              | 1 382          | 1 389                   | 264 783           | 90 401                   | 16 768                          | 1 437   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>38 484</b>  | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Firms operated for the entire year .....                  | 30 484         | 56 168                  | 74 647 905        | 12 232 238               | 2 845 083                       | 540 987   |
|            | Firms with less than 5 employees .....                    | 15 369         | 15 457                  | 4 186 014         | 656 813                  | 138 659                         | 34 452  |
|            | Firms with 5 to 9 employees .....                         | 7 512          | 7 869                   | 4 361 205         | 862 781                  | 192 114                         | 49 025  |
|            | Firms with 10 to 19 employees .....                       | 4 356          | 5 495                   | 6 048 178         | 1 239 494                | 283 520                         | 57 738  |
|            | Firms with 20 to 49 employees .....                       | 2 245          | 4 800                   | 7 948 850         | 1 568 655                | 355 301                         | 65 608  |
|            | Firms with 50 to 99 employees .....                       | 597            | 2 453                   | 6 739 717         | 1 007 255                | 230 801                         | 40 637  |
|            | Firms with 100 to 249 employees .....                     | 263            | 2 442                   | D                 | D                        | D                               | k   |
|            | Firms with 250 to 499 employees .....                     | 67             | 1 433                   | D                 | D                        | D                               | j   |
|            | Firms with 500 to 999 employees .....                     | 36             | 2 273                   | 5 927 880         | 747 788                  | 183 737                         | 25 663  |
|            | Firms with 1,000 employees or more .....                  | 39             | 13 946                  | 30 130 023        | 4 498 360                | 1 081 539                       | 205 849   |
|            | Firms not operated for the entire year .....              | 8 000          | 8 304                   | 1 730 879         | 336 945                  | 69 453                          | 18 392  |
| 5321       | Automotive equipment rental & leasing                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>5 208</b>   | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Firms operated for the entire year .....                  | 4 448          | 9 677                   | 28 570 392        | 3 820 933                | 905 947                         | 154 638   |
|            | Firms with less than 5 employees .....                    | 2 563          | 2 570                   | 1 076 661         | 127 210                  | 27 333                          | 5 309   |
|            | Firms with 5 to 9 employees .....                         | 822            | 855                     | 981 901           | 126 834                  | 29 005                          | 5 309   |
|            | Firms with 10 to 19 employees .....                       | 529            | 647                     | 1 321 265         | 185 545                  | 42 848                          | 7 042   |
|            | Firms with 20 to 49 employees .....                       | 338            | 636                     | 1 968 544         | 264 555                  | 62 220                          | 10 184  |
|            | Firms with 50 to 99 employees .....                       | 105            | 308                     | 989 819           | 164 227                  | 39 224                          | 7 060   |
|            | Firms with 100 to 249 employees .....                     | 57             | 418                     | 1 478 794         | 227 646                  | 53 820                          | 8 899   |
|            | Firms with 250 to 499 employees .....                     | 15             | 113                     | 792 849           | 120 945                  | 27 351                          | 5 016   |
|            | Firms with 500 to 999 employees .....                     | 8              | 567                     | 2 299 304         | 159 302                  | 44 026                          | 5 104   |
|            | Firms with 1,000 employees or more .....                  | 11             | 3 563                   | 17 661 255        | 2 444 669                | 580 120                         | 100 715   |
|            | Firms not operated for the entire year .....              | 760            | 865                     | 351 458           | 49 668                   | 14 765                          | 3 424   |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup> | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>        |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                 |                |                         |                   |                          |                                 |   |
| 53211      | Passenger car rental & leasing                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>3 050</b>   | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Firms operated for the entire year .....                  | 2 618          | 4 709                   | 18 317 508        | 2 407 690                | 568 655                         | 108 018   |
|            | Firms with less than 5 employees .....                    | 1 417          | 1 421                   | 633 558           | 64 137                   | 14 134                          | 3 025   |
|            | Firms with 5 to 9 employees .....                         | 536            | 564                     | 642 065           | 77 768                   | 17 896                          | 3 476   |
|            | Firms with 10 to 19 employees .....                       | 327            | 395                     | 853 568           | 104 547                  | 24 435                          | 4 364   |
|            | Firms with 20 to 49 employees .....                       | 209            | 412                     | 1 166 092         | 144 528                  | 34 662                          | 6 357   |
|            | Firms with 50 to 99 employees .....                       | 73             | 214                     | 562 325           | 89 903                   | 21 371                          | 4 906   |
|            | Firms with 100 to 249 employees .....                     | 33             | 218                     | 754 120           | 99 071                   | 24 524                          | 4 853   |
|            | Firms with 250 to 499 employees .....                     | 12             | 104                     | 598 484           | 84 968                   | 18 739                          | 3 999   |
|            | Firms with 500 to 999 employees .....                     | 4              | 377                     | 1 218 791         | 70 998                   | 21 848                          | 2 452   |
|            | Firms with 1,000 employees or more .....                  | 7              | 1 004                   | 11 888 505        | 1 671 770                | 391 046                         | 74 586  |
|            | Firms not operated for the entire year .....              | 432            | 537                     | 266 620           | 37 872                   | 12 140                          | 2 930   |
| 532111     | Passenger car rental                                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>2 251</b>   | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Firms operated for the entire year .....                  | 1 931          | 3 944                   | 14 595 107        | 2 096 807                | 487 105                         | 99 848  |
|            | Firms with less than 5 employees .....                    | 990            | 993                     | 279 292           | 39 734                   | 8 645                           | 2 146   |
|            | Firms with 5 to 9 employees .....                         | 407            | 433                     | 289 480           | 49 037                   | 11 281                          | 2 646   |
|            | Firms with 10 to 19 employees .....                       | 249            | 311                     | 365 580           | 64 275                   | 14 527                          | 3 325   |
|            | Firms with 20 to 49 employees .....                       | 169            | 359                     | 620 642           | 100 134                  | 23 731                          | 5 179   |
|            | Firms with 50 to 99 employees .....                       | 69             | 213                     | 512 714           | 83 271                   | 19 779                          | 4 616   |
|            | Firms with 100 to 249 employees .....                     | 29             | 204                     | D                 | D                        | D                               | h   |
|            | Firms with 250 to 499 employees .....                     | 10             | 102                     | D                 | D                        | D                               | h   |
|            | Firms with 500 to 999 employees .....                     | 2              | 359                     | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                  | 6              | 970                     | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....              | 320            | 423                     | 188 597           | 32 795                   | 11 287                          | 2 775   |
| 532112     | Passenger car leasing                                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>815</b>     | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Firms operated for the entire year .....                  | 703            | 765                     | 3 722 401         | 310 883                  | 81 550                          | 8 170   |
|            | Firms with less than 5 employees .....                    | 435            | 436                     | 359 766           | 24 959                   | 5 616                           | 897   |
|            | Firms with 5 to 9 employees .....                         | 132            | 134                     | 355 771           | 29 093                   | 6 683                           | 853   |
|            | Firms with 10 to 19 employees .....                       | 83             | 89                      | 505 104           | 41 913                   | 10 429                          | 1 114   |
|            | Firms with 20 to 49 employees .....                       | 39             | 49                      | 560 190           | 44 935                   | 10 992                          | 1 172   |
|            | Firms with 50 to 99 employees .....                       | 5              | 5                       | 52 174            | 7 275                    | 1 737                           | 330   |
|            | Firms with 100 to 249 employees .....                     | 3              | 5                       | D                 | D                        | D                               | e   |
|            | Firms with 250 to 499 employees .....                     | 2              | 2                       | D                 | D                        | D                               | f   |
|            | Firms with 500 to 999 employees .....                     | 3              | 19                      | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                  | 1              | 26                      | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....              | 112            | 114                     | 78 023            | 5 077                    | 853                             | 155   |
| 53212      | Truck, utility trailer, & RV rental & leasing             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Firms operated for the entire year .....                  | 1 846          | 4 968                   | 10 252 884        | 1 413 243                | 337 292                         | 46 620  |
|            | Firms with less than 5 employees .....                    | 1 152          | 1 157                   | 446 662           | 63 479                   | 13 298                          | 2 302   |
|            | Firms with 5 to 9 employees .....                         | 290            | 296                     | 345 160           | 50 056                   | 11 342                          | 1 866   |
|            | Firms with 10 to 19 employees .....                       | 202            | 245                     | 467 565           | 80 754                   | 18 363                          | 2 673   |
|            | Firms with 20 to 49 employees .....                       | 131            | 231                     | 817 459           | 123 508                  | 28 375                          | 3 880   |
|            | Firms with 50 to 99 employees .....                       | 35             | 120                     | 512 886           | 79 203                   | 19 022                          | 2 334   |
|            | Firms with 100 to 249 employees .....                     | 24             | 184                     | 706 744           | 124 559                  | 28 352                          | 4 026   |
|            | Firms with 250 to 499 employees .....                     | 4              | 43                      | 263 860           | 46 085                   | 11 225                          | 1 473   |
|            | Firms with 500 to 999 employees .....                     | 3              | 142                     | 996 714           | 76 094                   | 19 055                          | 2 023   |
|            | Firms with 1,000 employees or more .....                  | 5              | 2 550                   | 5 695 834         | 769 505                  | 188 260                         | 26 043  |
|            | Firms not operated for the entire year .....              | 328            | 328                     | 84 838            | 11 796                   | 2 625                           | 494   |
| 532120     | Truck, utility trailer, & RV rental & leasing             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Firms operated for the entire year .....                  | 1 846          | 4 968                   | 10 252 884        | 1 413 243                | 337 292                         | 46 620  |
|            | Firms with less than 5 employees .....                    | 1 152          | 1 157                   | 446 662           | 63 479                   | 13 298                          | 2 302   |
|            | Firms with 5 to 9 employees .....                         | 290            | 296                     | 345 160           | 50 056                   | 11 342                          | 1 866   |
|            | Firms with 10 to 19 employees .....                       | 202            | 245                     | 467 565           | 80 754                   | 18 363                          | 2 673   |
|            | Firms with 20 to 49 employees .....                       | 131            | 231                     | 817 459           | 123 508                  | 28 375                          | 3 880   |
|            | Firms with 50 to 99 employees .....                       | 35             | 120                     | 512 886           | 79 203                   | 19 022                          | 2 334   |
|            | Firms with 100 to 249 employees .....                     | 24             | 184                     | 706 744           | 124 559                  | 28 352                          | 4 026   |
|            | Firms with 250 to 499 employees .....                     | 4              | 43                      | 263 860           | 46 085                   | 11 225                          | 1 473   |
|            | Firms with 500 to 999 employees .....                     | 3              | 142                     | 996 714           | 76 094                   | 19 055                          | 2 023   |
|            | Firms with 1,000 employees or more .....                  | 5              | 2 550                   | 5 695 834         | 769 505                  | 188 260                         | 26 043  |
|            | Firms not operated for the entire year .....              | 328            | 328                     | 84 838            | 11 796                   | 2 625                           | 494   |
| 5322       | Consumer goods rental                                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>21 027</b>  | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Firms operated for the entire year .....                  | 16 040         | 30 281                  | 13 748 130        | 2 957 056                | 690 777                         | 219 909   |
|            | Firms with less than 5 employees .....                    | 7 983          | 8 034                   | 1 206 808         | 221 368                  | 47 847                          | 18 846  |
|            | Firms with 5 to 9 employees .....                         | 4 386          | 4 632                   | 1 341 774         | 305 345                  | 70 115                          | 28 578  |
|            | Firms with 10 to 19 employees .....                       | 2 239          | 2 950                   | 1 529 713         | 394 149                  | 89 887                          | 29 412  |
|            | Firms with 20 to 49 employees .....                       | 1 055          | 2 643                   | 1 743 023         | 469 399                  | 104 771                         | 30 556  |
|            | Firms with 50 to 99 employees .....                       | 238            | 1 384                   | 1 005 695         | 254 364                  | 58 875                          | 16 297  |
|            | Firms with 100 to 249 employees .....                     | 95             | 1 350                   | 997 316           | 225 135                  | 53 423                          | 14 365  |
|            | Firms with 250 to 499 employees .....                     | 18             | 635                     | 338 783           | 78 440                   | 17 938                          | 6 126   |
|            | Firms with 500 to 999 employees .....                     | 13             | 1 517                   | D                 | D                        | D                               | j   |
|            | Firms with 1,000 employees or more .....                  | 13             | 7 136                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....              | 4 987          | 5 142                   | 648 079           | 140 376                  | 24 922                          | 10 083  |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup> | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>        |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                 |                |                         |                   |                          |                                 |   |
| 53221      | Consumer electronics & appliances rental                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Firms operated for the entire year .....                  | 941            | 2 676                   | 1 717 541         | 378 000                  | 90 298                          | 16 700  |
|            | Firms with less than 5 employees .....                    | 431            | 440                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 employees .....                         | 221            | 235                     | D                 | D                        | D                               | g   |
|            | Firms with 10 to 19 employees .....                       | 141            | 210                     | 169 843           | 45 041                   | 10 495                          | 1 911   |
|            | Firms with 20 to 49 employees .....                       | 102            | 358                     | 300 913           | 72 811                   | 16 678                          | 3 056   |
|            | Firms with 50 to 99 employees .....                       | 26             | 203                     | 141 462           | 34 487                   | 8 507                           | 1 738   |
|            | Firms with 100 to 249 employees .....                     | 14             | 265                     | 246 825           | 44 592                   | 11 274                          | 2 150   |
|            | Firms with 250 to 499 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 500 to 999 employees .....                     | 4              | 631                     | 319 089           | 66 617                   | 17 149                          | 3 205   |
|            | Firms with 1,000 employees or more .....                  | 2              | 334                     | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....              | 288            | 335                     | 73 349            | 16 997                   | 4 034                           | 791   |
| 532210     | Consumer electronics & appliances rental                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Firms operated for the entire year .....                  | 941            | 2 676                   | 1 717 541         | 378 000                  | 90 298                          | 16 700  |
|            | Firms with less than 5 employees .....                    | 431            | 440                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 employees .....                         | 221            | 235                     | D                 | D                        | D                               | g   |
|            | Firms with 10 to 19 employees .....                       | 141            | 210                     | 169 843           | 45 041                   | 10 495                          | 1 911   |
|            | Firms with 20 to 49 employees .....                       | 102            | 358                     | 300 913           | 72 811                   | 16 678                          | 3 056   |
|            | Firms with 50 to 99 employees .....                       | 26             | 203                     | 141 462           | 34 487                   | 8 507                           | 1 738   |
|            | Firms with 100 to 249 employees .....                     | 14             | 265                     | 246 825           | 44 592                   | 11 274                          | 2 150   |
|            | Firms with 250 to 499 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 500 to 999 employees .....                     | 4              | 631                     | 319 089           | 66 617                   | 17 149                          | 3 205   |
|            | Firms with 1,000 employees or more .....                  | 2              | 334                     | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....              | 288            | 335                     | 73 349            | 16 997                   | 4 034                           | 791   |
| 53222      | Formal wear & costume rental                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Firms operated for the entire year .....                  | 1 113          | 2 346                   | 746 210           | 197 742                  | 42 765                          | 13 482  |
|            | Firms with less than 5 employees .....                    | 605            | 610                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 employees .....                         | 264            | 308                     | D                 | D                        | D                               | g   |
|            | Firms with 10 to 19 employees .....                       | 118            | 190                     | 82 560            | 22 808                   | 4 766                           | 1 579   |
|            | Firms with 20 to 49 employees .....                       | 83             | 336                     | 123 287           | 40 249                   | 8 633                           | 2 525   |
|            | Firms with 50 to 99 employees .....                       | 23             | 192                     | 84 139            | 25 013                   | 5 174                           | 1 603   |
|            | Firms with 100 to 249 employees .....                     | 14             | 305                     | 153 503           | 37 395                   | 8 168                           | 2 285   |
|            | Firms with 250 to 499 employees .....                     | 5              | 310                     | 106 082           | 24 177                   | 5 178                           | 1 774   |
|            | Firms with 500 to 999 employees .....                     | 1              | 95                      | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                  | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....              | 323            | 337                     | 34 808            | 6 515                    | 1 301                           | 554   |
| 532220     | Formal wear & costume rental                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Firms operated for the entire year .....                  | 1 113          | 2 346                   | 746 210           | 197 742                  | 42 765                          | 13 482  |
|            | Firms with less than 5 employees .....                    | 605            | 610                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 employees .....                         | 264            | 308                     | D                 | D                        | D                               | g   |
|            | Firms with 10 to 19 employees .....                       | 118            | 190                     | 82 560            | 22 808                   | 4 766                           | 1 579   |
|            | Firms with 20 to 49 employees .....                       | 83             | 336                     | 123 287           | 40 249                   | 8 633                           | 2 525   |
|            | Firms with 50 to 99 employees .....                       | 23             | 192                     | 84 139            | 25 013                   | 5 174                           | 1 603   |
|            | Firms with 100 to 249 employees .....                     | 14             | 305                     | 153 503           | 37 395                   | 8 168                           | 2 285   |
|            | Firms with 250 to 499 employees .....                     | 5              | 310                     | 106 082           | 24 177                   | 5 178                           | 1 774   |
|            | Firms with 500 to 999 employees .....                     | 1              | 95                      | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                  | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....              | 323            | 337                     | 34 808            | 6 515                    | 1 301                           | 554   |
| 53223      | Video tape & disk rental                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Firms operated for the entire year .....                  | 10 700         | 20 102                  | 6 955 537         | 1 229 972                | 295 917                         | 143 791   |
|            | Firms with less than 5 employees .....                    | 5 484          | 5 513                   | 651 696           | 105 469                  | 24 985                          | 13 297  |
|            | Firms with 5 to 9 employees .....                         | 3 141          | 3 290                   | 711 612           | 147 272                  | 36 091                          | 20 352  |
|            | Firms with 10 to 19 employees .....                       | 1 382          | 1 836                   | 648 393           | 144 085                  | 34 911                          | 17 927  |
|            | Firms with 20 to 49 employees .....                       | 524            | 1 397                   | 573 586           | 127 011                  | 30 764                          | 15 022  |
|            | Firms with 50 to 99 employees .....                       | 108            | 710                     | 311 879           | 66 996                   | 16 174                          | 7 491   |
|            | Firms with 100 to 249 employees .....                     | 40             | 524                     | 245 475           | 47 165                   | 11 471                          | 5 911   |
|            | Firms with 250 to 499 employees .....                     | 10             | 298                     | 164 923           | 29 006                   | 7 119                           | 3 369   |
|            | Firms with 500 to 999 employees .....                     | 3              | 273                     | 48 748            | 11 885                   | 2 834                           | 2 555   |
|            | Firms with 1,000 employees or more .....                  | 8              | 6 261                   | 3 599 225         | 551 083                  | 131 568                         | 57 867  |
|            | Firms not operated for the entire year .....              | 2 892          | 2 934                   | 274 134           | 59 282                   | 9 877                           | 6 063   |
| 532230     | Video tape & disk rental                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Firms operated for the entire year .....                  | 10 700         | 20 102                  | 6 955 537         | 1 229 972                | 295 917                         | 143 791   |
|            | Firms with less than 5 employees .....                    | 5 484          | 5 513                   | 651 696           | 105 469                  | 24 985                          | 13 297  |
|            | Firms with 5 to 9 employees .....                         | 3 141          | 3 290                   | 711 612           | 147 272                  | 36 091                          | 20 352  |
|            | Firms with 10 to 19 employees .....                       | 1 382          | 1 836                   | 648 393           | 144 085                  | 34 911                          | 17 927  |
|            | Firms with 20 to 49 employees .....                       | 524            | 1 397                   | 573 586           | 127 011                  | 30 764                          | 15 022  |
|            | Firms with 50 to 99 employees .....                       | 108            | 710                     | 311 879           | 66 996                   | 16 174                          | 7 491   |
|            | Firms with 100 to 249 employees .....                     | 40             | 524                     | 245 475           | 47 165                   | 11 471                          | 5 911   |
|            | Firms with 250 to 499 employees .....                     | 10             | 298                     | 164 923           | 29 006                   | 7 119                           | 3 369   |
|            | Firms with 500 to 999 employees .....                     | 3              | 273                     | 48 748            | 11 885                   | 2 834                           | 2 555   |
|            | Firms with 1,000 employees or more .....                  | 8              | 6 261                   | 3 599 225         | 551 083                  | 131 568                         | 57 867  |
|            | Firms not operated for the entire year .....              | 2 892          | 2 934                   | 274 134           | 59 282                   | 9 877                           | 6 063   |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup> | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>        |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                 |                |                         |                   |                          |                                 |   |
| 53229      | Other consumer goods rental                               |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>4 810</b>   | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Firms operated for the entire year .....                  | 3 323          | 5 155                   | 4 325 152         | 1 150 229                | 261 605                         | 45 917  |
|            | Firms with less than 5 employees .....                    | 1 482          | 1 492                   | 347 303           | 74 635                   | 14 018                          | 3 223   |
|            | Firms with 5 to 9 employees .....                         | 770            | 805                     | 406 828           | 105 095                  | 22 093                          | 5 107   |
|            | Firms with 10 to 19 employees .....                       | 602            | 714                     | 633 582           | 183 388                  | 39 999                          | 8 052   |
|            | Firms with 20 to 49 employees .....                       | 351            | 574                     | 799 367           | 235 103                  | 50 098                          | 10 150  |
|            | Firms with 50 to 99 employees .....                       | 79             | 257                     | 417 634           | 122 485                  | 27 654                          | 5 282   |
|            | Firms with 100 to 249 employees .....                     | 28             | 276                     | 348 334           | 95 150                   | 22 285                          | 4 021   |
|            | Firms with 250 to 499 employees .....                     | 4              | 193                     | 120 164           | 37 974                   | 8 132                           | 1 455   |
|            | Firms with 500 to 999 employees .....                     | 4              | 316                     | 306 961           | 117 054                  | 29 179                          | 3 311   |
|            | Firms with 1,000 employees or more .....                  | 3              | 528                     | 944 979           | 179 345                  | 48 147                          | 5 316   |
|            | Firms not operated for the entire year .....              | 1 487          | 1 538                   | 269 478           | 58 695                   | 9 902                           | 2 694   |
| 532291     | Home health equipment rental                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>840</b>     | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Firms operated for the entire year .....                  | 697            | 1 588                   | 1 846 208         | 442 576                  | 108 762                         | 14 145  |
|            | Firms with less than 5 employees .....                    | 269            | 271                     | 76 407            | 19 454                   | 4 085                           | 659   |
|            | Firms with 5 to 9 employees .....                         | 163            | 170                     | 105 611           | 26 926                   | 6 025                           | 1 068   |
|            | Firms with 10 to 19 employees .....                       | 138            | 161                     | 177 525           | 54 116                   | 12 303                          | 1 849   |
|            | Firms with 20 to 49 employees .....                       | 87             | 166                     | D                 | D                        | D                               | h   |
|            | Firms with 50 to 99 employees .....                       | 25             | 66                      | 175 274           | 45 375                   | 11 071                          | 1 724   |
|            | Firms with 100 to 249 employees .....                     | 12             | 106                     | 175 616           | 46 895                   | 10 648                          | 1 875   |
|            | Firms with 250 to 499 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 500 to 999 employees .....                     | 1              | 256                     | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                  | 2              | 392                     | D                 | D                        | D                               | h   |
|            | Firms not operated for the entire year .....              | 143            | 143                     | 34 456            | 6 337                    | 1 669                           | 220   |
| 532292     | Recreational goods rental                                 |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>1 696</b>   | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Firms operated for the entire year .....                  | 830            | 900                     | 422 176           | 94 307                   | 19 172                          | 6 116   |
|            | Firms with less than 5 employees .....                    | 494            | 499                     | 121 997           | 21 373                   | 3 299                           | 970   |
|            | Firms with 5 to 9 employees .....                         | 159            | 167                     | 75 595            | 15 204                   | 3 039                           | 1 049   |
|            | Firms with 10 to 19 employees .....                       | 111            | 119                     | 94 330            | 21 609                   | 4 613                           | 1 483   |
|            | Firms with 20 to 49 employees .....                       | 55             | 77                      | D                 | D                        | D                               | g   |
|            | Firms with 50 to 99 employees .....                       | 10             | 37                      | 21 437            | 5 352                    | 1 718                           | 655   |
|            | Firms with 100 to 249 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 250 to 499 employees .....                     | 1              | 1                       | D                 | D                        | D                               | e   |
|            | Firms with 500 to 999 employees .....                     | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 1,000 employees or more .....                  | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....              | 866            | 912                     | 138 325           | 29 994                   | 5 337                           | 1 832   |
| 532299     | All other consumer goods rental                           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>2 277</b>   | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Firms operated for the entire year .....                  | 1 799          | 2 667                   | 2 056 768         | 613 346                  | 133 671                         | 25 656  |
|            | Firms with less than 5 employees .....                    | 719            | 722                     | 148 899           | 33 808                   | 6 634                           | 1 594   |
|            | Firms with 5 to 9 employees .....                         | 450            | 470                     | 226 601           | 63 123                   | 13 066                          | 3 000   |
|            | Firms with 10 to 19 employees .....                       | 353            | 434                     | 361 727           | 107 663                  | 23 083                          | 4 720   |
|            | Firms with 20 to 49 employees .....                       | 210            | 331                     | 447 786           | 144 205                  | 29 545                          | 6 121   |
|            | Firms with 50 to 99 employees .....                       | 44             | 154                     | 220 923           | 71 758                   | 14 865                          | 2 903   |
|            | Firms with 100 to 249 employees .....                     | 16             | 169                     | 172 358           | 48 196                   | 11 624                          | 2 141   |
|            | Firms with 250 to 499 employees .....                     | 3              | 192                     | D                 | D                        | D                               | g   |
|            | Firms with 500 to 999 employees .....                     | 3              | 60                      | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                  | 1              | 135                     | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....              | 478            | 483                     | 96 697            | 22 364                   | 2 896                           | 642   |
| 5323       | General rental centers                                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Firms operated for the entire year .....                  | 3 369          | 5 912                   | 3 802 451         | 915 017                  | 203 445                         | 39 232  |
|            | Firms with less than 5 employees .....                    | 1 527          | 1 534                   | 419 116           | 83 097                   | 17 495                          | 3 636   |
|            | Firms with 5 to 9 employees .....                         | 992            | 1 024                   | 569 145           | 146 941                  | 31 329                          | 6 534   |
|            | Firms with 10 to 19 employees .....                       | 591            | 710                     | 616 299           | 180 273                  | 39 678                          | 7 748   |
|            | Firms with 20 to 49 employees .....                       | 205            | 475                     | 517 895           | 145 980                  | 32 076                          | 5 771   |
|            | Firms with 50 to 99 employees .....                       | 33             | 147                     | 197 067           | 59 132                   | 13 273                          | 2 128   |
|            | Firms with 100 to 249 employees .....                     | 15             | 348                     | D                 | D                        | D                               | h   |
|            | Firms with 250 to 499 employees .....                     | 3              | 72                      | D                 | D                        | D                               | g   |
|            | Firms with 500 to 999 employees .....                     | 1              | 99                      | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                  | 2              | 1 503                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....              | 586            | 597                     | 108 167           | 25 992                   | 4 706                           | 1 052   |
| 53231      | General rental centers                                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....                                    | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Firms operated for the entire year .....                  | 3 369          | 5 912                   | 3 802 451         | 915 017                  | 203 445                         | 39 232  |
|            | Firms with less than 5 employees .....                    | 1 527          | 1 534                   | 419 116           | 83 097                   | 17 495                          | 3 636   |
|            | Firms with 5 to 9 employees .....                         | 992            | 1 024                   | 569 145           | 146 941                  | 31 329                          | 6 534   |
|            | Firms with 10 to 19 employees .....                       | 591            | 710                     | 616 299           | 180 273                  | 39 678                          | 7 748   |
|            | Firms with 20 to 49 employees .....                       | 205            | 475                     | 517 895           | 145 980                  | 32 076                          | 5 771   |
|            | Firms with 50 to 99 employees .....                       | 33             | 147                     | 197 067           | 59 132                   | 13 273                          | 2 128   |
|            | Firms with 100 to 249 employees .....                     | 15             | 348                     | D                 | D                        | D                               | h   |
|            | Firms with 250 to 499 employees .....                     | 3              | 72                      | D                 | D                        | D                               | g   |
|            | Firms with 500 to 999 employees .....                     | 1              | 99                      | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                  | 2              | 1 503                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....              | 586            | 597                     | 108 167           | 25 992                   | 4 706                           | 1 052   |

See footnotes at end of table.



**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup>       | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                |                         |                   |                          |                                 |   |
| 532310     | General rental centers  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Firms operated for the entire year .....                        | 3 369          | 5 912                   | 3 802 451         | 915 017                  | 203 445                         | 39 232  |
|            | Firms with less than 5 employees .....                          | 1 527          | 1 534                   | 419 116           | 83 097                   | 17 495                          | 3 636   |
|            | Firms with 5 to 9 employees .....                               | 992            | 1 024                   | 569 145           | 146 941                  | 31 329                          | 6 534   |
|            | Firms with 10 to 19 employees .....                             | 591            | 710                     | 616 299           | 180 273                  | 39 678                          | 7 748   |
|            | Firms with 20 to 49 employees .....                             | 205            | 475                     | 517 895           | 145 980                  | 32 076                          | 5 771   |
|            | Firms with 50 to 99 employees .....                             | 33             | 147                     | 197 067           | 59 132                   | 13 273                          | 2 128   |
|            | Firms with 100 to 249 employees .....                           | 15             | 348                     | D                 | D                        | D                               | h   |
|            | Firms with 250 to 499 employees .....                           | 3              | 72                      | D                 | D                        | D                               | g   |
|            | Firms with 500 to 999 employees .....                           | 1              | 99                      | D                 | D                        | D                               | f   |
|            | Firms with 1,000 employees or more .....                        | 2              | 1 503                   | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                    | 586            | 597                     | 108 167           | 25 992                   | 4 706                           | 1 052   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>8 581</b>   | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Firms operated for the entire year .....                        | 6 890          | 10 280                  | 28 523 653        | 4 538 204                | 1 044 607                       | 127 158   |
|            | Firms with less than 5 employees .....                          | 3 380          | 3 411                   | 1 509 611         | 231 199                  | 47 414                          | 6 868   |
|            | Firms with 5 to 9 employees .....                               | 1 404          | 1 462                   | 1 552 760         | 299 507                  | 65 450                          | 9 214   |
|            | Firms with 10 to 19 employees .....                             | 1 055          | 1 256                   | 2 716 451         | 503 283                  | 116 730                         | 14 341  |
|            | Firms with 20 to 49 employees .....                             | 665            | 1 064                   | 3 859 526         | 711 931                  | 161 136                         | 19 662  |
|            | Firms with 50 to 99 employees .....                             | 227            | 621                     | 4 560 779         | 535 914                  | 121 027                         | 15 490  |
|            | Firms with 100 to 249 employees .....                           | 105            | 644                     | 2 993 462         | 594 552                  | 134 924                         | 15 516  |
|            | Firms with 250 to 499 employees .....                           | 26             | 356                     | 2 821 261         | 327 788                  | 77 940                          | 8 395   |
|            | Firms with 500 to 999 employees .....                           | 15             | 267                     | 2 829 525         | 375 337                  | 86 443                          | 10 310  |
|            | Firms with 1,000 employees or more .....                        | 13             | 1 199                   | 5 680 278         | 958 693                  | 233 543                         | 27 362  |
|            | Firms not operated for the entire year .....                    | 1 691          | 1 718                   | 626 454           | 121 937                  | 25 367                          | 3 883   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>3 345</b>   | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Firms operated for the entire year .....                        | 2 697          | 4 049                   | 12 986 213        | 1 713 616                | 388 152                         | 46 978  |
|            | Firms with less than 5 employees .....                          | 1 285          | 1 297                   | 657 210           | 92 834                   | 18 705                          | 2 644   |
|            | Firms with 5 to 9 employees .....                               | 603            | 625                     | 674 626           | 125 788                  | 28 308                          | 4 025   |
|            | Firms with 10 to 19 employees .....                             | 425            | 490                     | 1 003 831         | 185 735                  | 40 860                          | 5 718   |
|            | Firms with 20 to 49 employees .....                             | 239            | 385                     | 2 028 245         | 254 993                  | 59 076                          | 6 928   |
|            | Firms with 50 to 99 employees .....                             | 87             | 195                     | 2 820 561         | 228 148                  | 52 588                          | 5 885   |
|            | Firms with 100 to 249 employees .....                           | 35             | 201                     | 902 602           | 195 237                  | 45 868                          | 5 073   |
|            | Firms with 250 to 499 employees .....                           | 12             | 132                     | D                 | D                        | D                               | h   |
|            | Firms with 500 to 999 employees .....                           | 6              | 63                      | D                 | D                        | D                               | h   |
|            | Firms with 1,000 employees or more .....                        | 5              | 661                     | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                    | 648            | 656                     | 267 304           | 45 936                   | 8 735                           | 1 281   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>684</b>     | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Firms operated for the entire year .....                        | 547            | 611                     | 6 300 107         | 299 733                  | 70 787                          | 6 469   |
|            | Firms with less than 5 employees .....                          | 354            | 361                     | 248 252           | 29 096                   | 5 733                           | 692   |
|            | Firms with 5 to 9 employees .....                               | 95             | 96                      | 185 853           | 24 081                   | 5 757                           | 617   |
|            | Firms with 10 to 19 employees .....                             | 45             | 47                      | 317 904           | 22 092                   | 5 555                           | 608   |
|            | Firms with 20 to 49 employees .....                             | 34             | 50                      | 1 146 572         | 47 446                   | 12 502                          | 1 025   |
|            | Firms with 50 to 99 employees .....                             | 10             | 15                      | 1 914 683         | 38 686                   | 9 754                           | 737   |
|            | Firms with 100 to 249 employees .....                           | 5              | 27                      | 739 668           | 38 622                   | 8 258                           | 723   |
|            | Firms with 250 to 499 employees .....                           | 2              | 11                      | D                 | D                        | D                               | f   |
|            | Firms with 500 to 999 employees .....                           | 2              | 4                       | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                        | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....                    | 137            | 137                     | 59 158            | 11 786                   | 1 683                           | 245   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>2 666</b>   | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Firms operated for the entire year .....                        | 2 154          | 3 437                   | 6 682 228         | 1 413 382                | 317 235                         | 40 493  |
|            | Firms with less than 5 employees .....                          | 931            | 936                     | 408 958           | 63 738                   | 12 972                          | 1 952   |
|            | Firms with 5 to 9 employees .....                               | 510            | 531                     | 492 871           | 102 207                  | 22 671                          | 3 426   |
|            | Firms with 10 to 19 employees .....                             | 381            | 443                     | 684 325           | 163 587                  | 35 297                          | 5 113   |
|            | Firms with 20 to 49 employees .....                             | 204            | 333                     | 879 177           | 207 103                  | 46 462                          | 5 882   |
|            | Firms with 50 to 99 employees .....                             | 77             | 180                     | 905 878           | 189 462                  | 42 834                          | 5 148   |
|            | Firms with 100 to 249 employees .....                           | 33             | 205                     | 801 251           | 178 602                  | 41 818                          | 4 791   |
|            | Firms with 250 to 499 employees .....                           | 10             | 94                      | 608 198           | 119 742                  | 27 070                          | 3 365   |
|            | Firms with 500 to 999 employees .....                           | 3              | 54                      | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                        | 5              | 661                     | D                 | D                        | D                               | i   |
|            | Firms not operated for the entire year .....                    | 512            | 520                     | 212 024           | 34 651                   | 7 182                           | 1 052   |
| 53242      | Office machinery & equipment rental & leasing                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....  | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Firms operated for the entire year .....                        | 820            | 1 136                   | 6 104 648         | 655 173                  | 152 040                         | 11 689  |
|            | Firms with less than 5 employees .....                          | 466            | 478                     | 257 750           | 37 088                   | 7 551                           | 942   |
|            | Firms with 5 to 9 employees .....                               | 149            | 159                     | 258 975           | 47 808                   | 9 589                           | 992   |
|            | Firms with 10 to 19 employees .....                             | 107            | 142                     | 394 872           | 62 419                   | 15 038                          | 1 434   |
|            | Firms with 20 to 49 employees .....                             | 63             | 94                      | 526 259           | 91 303                   | 20 203                          | 1 945   |
|            | Firms with 50 to 99 employees .....                             | 19             | 81                      | 306 339           | 50 301                   | 9 586                           | 1 192   |
|            | Firms with 100 to 249 employees .....                           | 11             | 65                      | 545 296           | 80 499                   | 17 686                          | 1 470   |
|            | Firms with 250 to 499 employees .....                           | 2              | 3                       | D                 | D                        | D                               | f   |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and employment size of firm <sup>1</sup>        | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                |                         |                   |                          |                                 |   |
| 53242      | Office machinery & equipment rental & leasing—Con.               |                |                         |                   |                          |                                 |   |
|            | Firms operated for the entire year—Con.                          |                |                         |                   |                          |                                 |   |
|            | Firms with 500 to 999 employees .....                            | 2              | 79                      | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                         | 1              | 35                      | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....                     | 206            | 210                     | 76 065            | 15 283                   | 2 391                           | 318   |
| 532420     | Office machinery & equipment rental & leasing                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Firms operated for the entire year .....                         | 820            | 1 136                   | 6 104 648         | 655 173                  | 152 040                         | 11 689  |
|            | Firms with less than 5 employees .....                           | 466            | 478                     | 257 750           | 37 088                   | 7 551                           | 942   |
|            | Firms with 5 to 9 employees .....                                | 149            | 159                     | 258 975           | 47 808                   | 9 589                           | 992   |
|            | Firms with 10 to 19 employees .....                              | 107            | 142                     | 394 872           | 62 419                   | 15 038                          | 1 434   |
|            | Firms with 20 to 49 employees .....                              | 63             | 94                      | 526 259           | 91 303                   | 20 203                          | 1 945   |
|            | Firms with 50 to 99 employees .....                              | 19             | 81                      | 306 339           | 50 301                   | 9 586                           | 1 192   |
|            | Firms with 100 to 249 employees .....                            | 11             | 65                      | 545 296           | 80 499                   | 17 686                          | 1 470   |
|            | Firms with 250 to 499 employees .....                            | 2              | 3                       | D                 | D                        | D                               | f   |
|            | Firms with 500 to 999 employees .....                            | 2              | 79                      | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                         | 1              | 35                      | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....                     | 206            | 210                     | 76 065            | 15 283                   | 2 391                           | 318   |
| 5324201    | Office machinery rental & leasing                                |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>345</b>     | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Firms operated for the entire year .....                         | 263            | 315                     | 408 344           | 93 708                   | 20 392                          | 2 719   |
|            | Firms with less than 5 employees .....                           | 157            | 164                     | 67 483            | 8 477                    | 1 845                           | 323   |
|            | Firms with 5 to 9 employees .....                                | 45             | 47                      | 61 262            | 11 697                   | 2 256                           | 298   |
|            | Firms with 10 to 19 employees .....                              | 34             | 46                      | 73 596            | 16 781                   | 3 774                           | 477   |
|            | Firms with 20 to 49 employees .....                              | 15             | 23                      | 49 710            | 18 558                   | 3 730                           | 512   |
|            | Firms with 50 to 99 employees .....                              | 7              | 24                      | 82 399            | 13 940                   | 2 834                           | 425   |
|            | Firms with 100 to 249 employees .....                            | 5              | 11                      | 73 894            | 24 255                   | 5 953                           | 684   |
|            | Firms with 250 to 499 employees .....                            | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 500 to 999 employees .....                            | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms with 1,000 employees or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
|            | Firms not operated for the entire year .....                     | 82             | 85                      | 27 834            | 7 552                    | 1 265                           | 176   |
| 5324209    | Computer rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>683</b>     | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Firms operated for the entire year .....                         | 559            | 821                     | 5 696 304         | 561 465                  | 131 648                         | 8 970   |
|            | Firms with less than 5 employees .....                           | 310            | 314                     | 190 267           | 28 611                   | 5 706                           | 619   |
|            | Firms with 5 to 9 employees .....                                | 106            | 114                     | 206 860           | 37 235                   | 7 566                           | 706   |
|            | Firms with 10 to 19 employees .....                              | 72             | 94                      | 312 129           | 44 514                   | 11 031                          | 945   |
|            | Firms with 20 to 49 employees .....                              | 48             | 71                      | 476 549           | 72 745                   | 16 473                          | 1 433   |
|            | Firms with 50 to 99 employees .....                              | 12             | 57                      | 223 940           | 36 361                   | 6 752                           | 767   |
|            | Firms with 100 to 249 employees .....                            | 6              | 54                      | 471 402           | 56 244                   | 11 733                          | 786   |
|            | Firms with 250 to 499 employees .....                            | 2              | 3                       | D                 | D                        | D                               | f   |
|            | Firms with 500 to 999 employees .....                            | 2              | 79                      | D                 | D                        | D                               | g   |
|            | Firms with 1,000 employees or more .....                         | 1              | 35                      | D                 | D                        | D                               | g   |
|            | Firms not operated for the entire year .....                     | 124            | 125                     | 48 231            | 7 731                    | 1 126                           | 142   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>4 284</b>   | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Firms operated for the entire year .....                         | 3 443          | 5 091                   | 9 428 530         | 2 168 975                | 504 153                         | 68 458  |
|            | Firms with less than 5 employees .....                           | 1 655          | 1 667                   | 628 271           | 103 831                  | 21 657                          | 3 349   |
|            | Firms with 5 to 9 employees .....                                | 660            | 679                     | 637 161           | 128 877                  | 28 261                          | 4 263   |
|            | Firms with 10 to 19 employees .....                              | 538            | 636                     | 1 386 846         | 263 521                  | 63 005                          | 7 408   |
|            | Firms with 20 to 49 employees .....                              | 383            | 635                     | 1 765 285         | 387 470                  | 86 597                          | 11 358  |
|            | Firms with 50 to 99 employees .....                              | 121            | 322                     | 1 119 399         | 261 427                  | 59 178                          | 8 451   |
|            | Firms with 100 to 249 employees .....                            | 57             | 337                     | 1 443 805         | 304 771                  | 68 416                          | 8 473   |
|            | Firms with 250 to 499 employees .....                            | 16             | 267                     | 908 833           | 187 489                  | 44 481                          | 5 639   |
|            | Firms with 500 to 999 employees .....                            | 7              | 139                     | 520 942           | 145 787                  | 34 668                          | 4 854   |
|            | Firms with 1,000 employees or more .....                         | 6              | 409                     | 1 017 988         | 385 802                  | 97 890                          | 14 663  |
|            | Firms not operated for the entire year .....                     | 841            | 856                     | 287 347           | 61 158                   | 14 503                          | 2 317   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                |                         |                   |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>4 284</b>   | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Firms operated for the entire year .....                         | 3 443          | 5 091                   | 9 428 530         | 2 168 975                | 504 153                         | 68 458  |
|            | Firms with less than 5 employees .....                           | 1 655          | 1 667                   | 628 271           | 103 831                  | 21 657                          | 3 349   |
|            | Firms with 5 to 9 employees .....                                | 660            | 679                     | 637 161           | 128 877                  | 28 261                          | 4 263   |
|            | Firms with 10 to 19 employees .....                              | 538            | 636                     | 1 386 846         | 263 521                  | 63 005                          | 7 408   |
|            | Firms with 20 to 49 employees .....                              | 383            | 635                     | 1 765 285         | 387 470                  | 86 597                          | 11 358  |
|            | Firms with 50 to 99 employees .....                              | 121            | 322                     | 1 119 399         | 261 427                  | 59 178                          | 8 451   |
|            | Firms with 100 to 249 employees .....                            | 57             | 337                     | 1 443 805         | 304 771                  | 68 416                          | 8 473   |
|            | Firms with 250 to 499 employees .....                            | 16             | 267                     | 908 833           | 187 489                  | 44 481                          | 5 639   |
|            | Firms with 500 to 999 employees .....                            | 7              | 139                     | 520 942           | 145 787                  | 34 668                          | 4 854   |
|            | Firms with 1,000 employees or more .....                         | 6              | 409                     | 1 017 988         | 385 802                  | 97 890                          | 14 663  |
|            | Firms not operated for the entire year .....                     | 841            | 856                     | 287 347           | 61 158                   | 14 503                          | 2 317   |

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code    | Kind of business and employment size of firm <sup>1</sup>     | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------|---|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>     | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>            |                |                         |                   |                          |                                 |   |
| <b>533</b>    | <b>Lessors of intangible assets, except copyrighted works</b> |                |                         |                   |                          |                                 |   |
|               | <b>All firms</b> .....  | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|               | Firms operated for the entire year .....                      | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|               | Firms with less than 5 employees .....                        | 1 072          | 1 083                   | 4 075 821         | 87 837                   | 17 067                          | 1 933   |
|               | Firms with 5 to 9 employees .....                             | 272            | 281                     | 766 330           | 78 942                   | 18 048                          | 1 781   |
|               | Firms with 10 to 19 employees .....                           | 190            | 213                     | 718 031           | 110 096                  | 23 047                          | 2 423   |
|               | Firms with 20 to 49 employees .....                           | 118            | 145                     | 1 314 860         | 161 472                  | 40 069                          | 3 442   |
|               | Firms with 50 to 99 employees .....                           | 41             | 55                      | 852 344           | 135 524                  | 33 383                          | 2 888   |
|               | Firms with 100 to 249 employees .....                         | 13             | 23                      | D                 | D                        | D                               | g   |
|               | Firms with 250 to 499 employees .....                         | 5              | 5                       | 714 626           | 88 506                   | 23 080                          | 1 748   |
|               | Firms with 500 to 999 employees .....                         | 5              | 46                      | 1 323 750         | 166 533                  | 40 040                          | 3 739   |
|               | Firms with 1,000 employees or more .....                      | 1              | 1                       | D                 | D                        | D                               | h   |
|               | Firms not operated for the entire year .....                  | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |
| <b>5331</b>   | <b>Lessors of intangible assets, except copyrighted works</b> |                |                         |                   |                          |                                 |   |
|               | <b>All firms</b> .....  | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|               | Firms operated for the entire year .....                      | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|               | Firms with less than 5 employees .....                        | 1 072          | 1 083                   | 4 075 821         | 87 837                   | 17 067                          | 1 933   |
|               | Firms with 5 to 9 employees .....                             | 272            | 281                     | 766 330           | 78 942                   | 18 048                          | 1 781   |
|               | Firms with 10 to 19 employees .....                           | 190            | 213                     | 718 031           | 110 096                  | 23 047                          | 2 423   |
|               | Firms with 20 to 49 employees .....                           | 118            | 145                     | 1 314 860         | 161 472                  | 40 069                          | 3 442   |
|               | Firms with 50 to 99 employees .....                           | 41             | 55                      | 852 344           | 135 524                  | 33 383                          | 2 888   |
|               | Firms with 100 to 249 employees .....                         | 13             | 23                      | D                 | D                        | D                               | g   |
|               | Firms with 250 to 499 employees .....                         | 5              | 5                       | 714 626           | 88 506                   | 23 080                          | 1 748   |
|               | Firms with 500 to 999 employees .....                         | 5              | 46                      | 1 323 750         | 166 533                  | 40 040                          | 3 739   |
|               | Firms with 1,000 employees or more .....                      | 1              | 1                       | D                 | D                        | D                               | h   |
|               | Firms not operated for the entire year .....                  | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |
| <b>53311</b>  | <b>Lessors of intangible assets, except copyrighted works</b> |                |                         |                   |                          |                                 |   |
|               | <b>All firms</b> .....  | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|               | Firms operated for the entire year .....                      | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|               | Firms with less than 5 employees .....                        | 1 072          | 1 083                   | 4 075 821         | 87 837                   | 17 067                          | 1 933   |
|               | Firms with 5 to 9 employees .....                             | 272            | 281                     | 766 330           | 78 942                   | 18 048                          | 1 781   |
|               | Firms with 10 to 19 employees .....                           | 190            | 213                     | 718 031           | 110 096                  | 23 047                          | 2 423   |
|               | Firms with 20 to 49 employees .....                           | 118            | 145                     | 1 314 860         | 161 472                  | 40 069                          | 3 442   |
|               | Firms with 50 to 99 employees .....                           | 41             | 55                      | 852 344           | 135 524                  | 33 383                          | 2 888   |
|               | Firms with 100 to 249 employees .....                         | 13             | 23                      | D                 | D                        | D                               | g   |
|               | Firms with 250 to 499 employees .....                         | 5              | 5                       | 714 626           | 88 506                   | 23 080                          | 1 748   |
|               | Firms with 500 to 999 employees .....                         | 5              | 46                      | 1 323 750         | 166 533                  | 40 040                          | 3 739   |
|               | Firms with 1,000 employees or more .....                      | 1              | 1                       | D                 | D                        | D                               | h   |
|               | Firms not operated for the entire year .....                  | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |
| <b>533110</b> | <b>Lessors of intangible assets, except copyrighted works</b> |                |                         |                   |                          |                                 |   |
|               | <b>All firms</b> .....  | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|               | Firms operated for the entire year .....                      | 1 717          | 1 852                   | 11 033 346        | 1 029 367                | 238 533                         | 25 046  |
|               | Firms with less than 5 employees .....                        | 1 072          | 1 083                   | 4 075 821         | 87 837                   | 17 067                          | 1 933   |
|               | Firms with 5 to 9 employees .....                             | 272            | 281                     | 766 330           | 78 942                   | 18 048                          | 1 781   |
|               | Firms with 10 to 19 employees .....                           | 190            | 213                     | 718 031           | 110 096                  | 23 047                          | 2 423   |
|               | Firms with 20 to 49 employees .....                           | 118            | 145                     | 1 314 860         | 161 472                  | 40 069                          | 3 442   |
|               | Firms with 50 to 99 employees .....                           | 41             | 55                      | 852 344           | 135 524                  | 33 383                          | 2 888   |
|               | Firms with 100 to 249 employees .....                         | 13             | 23                      | D                 | D                        | D                               | g   |
|               | Firms with 250 to 499 employees .....                         | 5              | 5                       | 714 626           | 88 506                   | 23 080                          | 1 748   |
|               | Firms with 500 to 999 employees .....                         | 5              | 46                      | 1 323 750         | 166 533                  | 40 040                          | 3 739   |
|               | Firms with 1,000 employees or more .....                      | 1              | 1                       | D                 | D                        | D                               | h   |
|               | Firms not operated for the entire year .....                  | 299            | 299                     | 230 519           | 45 107                   | 4 455                           | 746   |

<sup>1</sup>Based on the number of paid employees for the pay period including March 12.

**Table 6. Concentration by Largest Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue         | Establishments (number) | Revenue             |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|---------------------|---------------------|--------------------------|---------------------------------|---|
|            |   |                         | Amount (\$1,000)    | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>               |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>'288 273</b>         | <b>'240 917 556</b> | <b>100.0</b>        | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|            | 4 largest firms .....                                       | 1 220                   | 12 721 457          | 5.3                 | 1 836 691                | 441 411                         | 65 079  |
|            | 8 largest firms .....                                       | 5 781                   | 23 011 409          | 9.6                 | 2 954 417                | 716 941                         | 128 057   |
|            | 20 largest firms .....                                      | 9 980                   | 33 989 137          | 14.1                | 4 745 171                | 1 182 333                       | 174 914   |
|            | 50 largest firms .....                                      | 14 292                  | 46 860 722          | 19.5                | 5 952 227                | 1 465 954                       | 220 345   |
| <b>531</b> | <b>Real estate</b>  |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>221 650</b>          | <b>153 274 907</b>  | <b>100.0</b>        | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|            | 4 largest firms .....                                       | 1 557                   | 4 422 483           | 2.9                 | 1 298 150                | 350 657                         | 23 701  |
|            | 8 largest firms .....                                       | 2 856                   | 6 276 519           | 4.1                 | 1 448 069                | 387 902                         | 29 183  |
|            | 20 largest firms .....                                      | 5 219                   | 9 747 919           | 6.4                 | 2 086 789                | 551 275                         | 53 178  |
|            | 50 largest firms .....                                      | 6 784                   | 14 707 734          | 9.6                 | 2 810 690                | 727 599                         | 73 430  |
| 5311       | Lessors of real estate                                      |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>110 226</b>          | <b>85 791 328</b>   | <b>100.0</b>        | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|            | 4 largest firms .....                                       | 1 218                   | 1 784 813           | 2.1                 | 126 829                  | 30 906                          | 4 443   |
|            | 8 largest firms .....                                       | 1 622                   | 2 956 484           | 3.4                 | 221 543                  | 52 995                          | 7 757   |
|            | 20 largest firms .....                                      | 2 250                   | 5 437 272           | 6.3                 | 450 976                  | 112 821                         | 14 142  |
|            | 50 largest firms .....                                      | 3 075                   | 9 016 727           | 10.5                | 682 922                  | 170 834                         | 21 514  |
| 53111      | Lessors of residential buildings & dwellings                |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>59 718</b>           | <b>39 621 284</b>   | <b>100.0</b>        | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | 4 largest firms .....                                       | 443                     | 1 062 474           | 2.7                 | 102 262                  | 25 747                          | 4 204   |
|            | 8 largest firms .....                                       | 583                     | 1 508 184           | 3.8                 | 152 412                  | 39 475                          | 5 973   |
|            | 20 largest firms .....                                      | 917                     | 2 428 390           | 6.1                 | 285 716                  | 70 848                          | 11 475  |
|            | 50 largest firms .....                                      | 1 439                   | 3 722 953           | 9.4                 | 433 185                  | 103 741                         | 18 679  |
| 531110     | Lessors of residential buildings & dwellings                |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>59 718</b>           | <b>39 621 284</b>   | <b>100.0</b>        | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | 4 largest firms .....                                       | 443                     | 1 062 474           | 2.7                 | 102 262                  | 25 747                          | 4 204   |
|            | 8 largest firms .....                                       | 583                     | 1 508 184           | 3.8                 | 152 412                  | 39 475                          | 5 973   |
|            | 20 largest firms .....                                      | 917                     | 2 428 390           | 6.1                 | 285 716                  | 70 848                          | 11 475  |
|            | 50 largest firms .....                                      | 1 439                   | 3 722 953           | 9.4                 | 433 185                  | 103 741                         | 18 679  |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses) |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>31 497</b>           | <b>38 105 057</b>   | <b>100.0</b>        | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | 4 largest firms .....                                       | 48                      | 1 420 170           | 3.7                 | 78 786                   | 17 282                          | 1 473   |
|            | 8 largest firms .....                                       | 143                     | 2 389 256           | 6.3                 | 123 282                  | 27 780                          | 2 519   |
|            | 20 largest firms .....                                      | 346                     | 4 470 118           | 11.7                | 326 906                  | 82 257                          | 7 203   |
|            | 50 largest firms .....                                      | 571                     | 7 351 475           | 19.3                | 515 986                  | 129 268                         | 11 941  |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses) |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>31 497</b>           | <b>38 105 057</b>   | <b>100.0</b>        | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | 4 largest firms .....                                       | 48                      | 1 420 170           | 3.7                 | 78 786                   | 17 282                          | 1 473   |
|            | 8 largest firms .....                                       | 143                     | 2 389 256           | 6.3                 | 123 282                  | 27 780                          | 2 519   |
|            | 20 largest firms .....                                      | 346                     | 4 470 118           | 11.7                | 326 906                  | 82 257                          | 7 203   |
|            | 50 largest firms .....                                      | 571                     | 7 351 475           | 19.3                | 515 986                  | 129 268                         | 11 941  |
| 53113      | Lessors of miniwarehouses & self storage units              |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>6 994</b>            | <b>2 525 654</b>    | <b>100.0</b>        | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | 4 largest firms .....                                       | 1 940                   | 892 980             | 35.4                | 80 247                   | 19 562                          | 4 496   |
|            | 8 largest firms .....                                       | 1 962                   | 948 103             | 37.5                | 83 854                   | 20 264                          | 4 632   |
|            | 20 largest firms .....                                      | 2 110                   | 1 039 455           | 41.2                | 93 628                   | 22 500                          | 5 195   |
|            | 50 largest firms .....                                      | 2 228                   | 1 153 895           | 45.7                | 112 708                  | 26 751                          | 5 998   |
| 531130     | Lessors of miniwarehouses & self storage units              |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>6 994</b>            | <b>2 525 654</b>    | <b>100.0</b>        | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | 4 largest firms .....                                       | 1 940                   | 892 980             | 35.4                | 80 247                   | 19 562                          | 4 496   |
|            | 8 largest firms .....                                       | 1 962                   | 948 103             | 37.5                | 83 854                   | 20 264                          | 4 632   |
|            | 20 largest firms .....                                      | 2 110                   | 1 039 455           | 41.2                | 93 628                   | 22 500                          | 5 195   |
|            | 50 largest firms .....                                      | 2 228                   | 1 153 895           | 45.7                | 112 708                  | 26 751                          | 5 998   |
| 53119      | Lessors of other real estate property                       |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>12 017</b>           | <b>5 539 333</b>    | <b>100.0</b>        | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | 4 largest firms .....                                       | 154                     | 263 130             | 4.8                 | 25 794                   | 5 915                           | 1 253   |
|            | 8 largest firms .....                                       | 191                     | 359 654             | 6.5                 | 34 977                   | 9 103                           | 1 614   |
|            | 20 largest firms .....                                      | 320                     | 531 828             | 9.6                 | 56 502                   | 14 094                          | 2 782   |
|            | 50 largest firms .....                                      | 420                     | 774 037             | 14.0                | 73 154                   | 17 831                          | 3 491   |
| 531190     | Lessors of other real estate property                       |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>12 017</b>           | <b>5 539 333</b>    | <b>100.0</b>        | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | 4 largest firms .....                                       | 154                     | 263 130             | 4.8                 | 25 794                   | 5 915                           | 1 253   |
|            | 8 largest firms .....                                       | 191                     | 359 654             | 6.5                 | 34 977                   | 9 103                           | 1 614   |
|            | 20 largest firms .....                                      | 320                     | 531 828             | 9.6                 | 56 502                   | 14 094                          | 2 782   |
|            | 50 largest firms .....                                      | 420                     | 774 037             | 14.0                | 73 154                   | 17 831                          | 3 491   |
| 5312       | Offices of real estate agents & brokers                     |                         |                     |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>60 620</b>           | <b>38 945 434</b>   | <b>100.0</b>        | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | 4 largest firms .....                                       | 890                     | 2 688 002           | 6.9                 | 886 826                  | 251 334                         | 11 673  |
|            | 8 largest firms .....                                       | 1 155                   | 3 529 944           | 9.1                 | 1 010 580                | 279 104                         | 15 224  |
|            | 20 largest firms .....                                      | 1 446                   | 4 770 446           | 12.2                | 1 246 526                | 321 968                         | 20 173  |
|            | 50 largest firms .....                                      | 1 859                   | 6 328 489           | 16.2                | 1 453 155                | 372 968                         | 26 039  |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |   |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>  |                         |                   |                     |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                             |                         |                   |                     |                          |                                 |   |
| 53121      | Offices of real estate agents & brokers             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>60 620</b>           | <b>38 945 434</b> | <b>100.0</b>        | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | 4 largest firms .....                               | 890                     | 2 688 002         | 6.9                 | 886 826                  | 251 334                         | 11 673  |
|            | 8 largest firms .....                               | 1 155                   | 3 529 944         | 9.1                 | 1 010 580                | 279 104                         | 15 224  |
|            | 20 largest firms .....                              | 1 446                   | 4 770 446         | 12.2                | 1 246 526                | 321 968                         | 20 173  |
|            | 50 largest firms .....                              | 1 859                   | 6 328 489         | 16.2                | 1 453 155                | 372 968                         | 26 039  |
| 531210     | Offices of real estate agents & brokers             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>60 620</b>           | <b>38 945 434</b> | <b>100.0</b>        | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | 4 largest firms .....                               | 890                     | 2 688 002         | 6.9                 | 886 826                  | 251 334                         | 11 673  |
|            | 8 largest firms .....                               | 1 155                   | 3 529 944         | 9.1                 | 1 010 580                | 279 104                         | 15 224  |
|            | 20 largest firms .....                              | 1 446                   | 4 770 446         | 12.2                | 1 246 526                | 321 968                         | 20 173  |
|            | 50 largest firms .....                              | 1 859                   | 6 328 489         | 16.2                | 1 453 155                | 372 968                         | 26 039  |
| 5313       | Activities related to real estate                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>50 804</b>           | <b>28 538 145</b> | <b>100.0</b>        | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | 4 largest firms .....                               | 2 103                   | 1 879 314         | 6.6                 | 389 038                  | 97 912                          | 15 494  |
|            | 8 largest firms .....                               | 2 265                   | 2 562 446         | 9.0                 | 793 064                  | 199 071                         | 24 664  |
|            | 20 largest firms .....                              | 2 610                   | 3 674 224         | 12.9                | 1 158 365                | 295 475                         | 35 372  |
|            | 50 largest firms .....                              | 3 354                   | 5 135 293         | 18.0                | 1 713 554                | 436 449                         | 55 189  |
| 53131      | Real estate property managers                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>32 139</b>           | <b>20 746 277</b> | <b>100.0</b>        | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | 4 largest firms .....                               | 2 137                   | 1 427 554         | 6.9                 | 417 551                  | 102 907                         | 16 559  |
|            | 8 largest firms .....                               | 2 249                   | 1 960 245         | 9.4                 | 604 278                  | 149 334                         | 20 654  |
|            | 20 largest firms .....                              | 2 661                   | 2 908 782         | 14.0                | 963 470                  | 243 883                         | 31 163  |
|            | 50 largest firms .....                              | 3 354                   | 4 267 347         | 20.6                | 1 512 375                | 378 253                         | 50 580  |
| 531311     | Residential property managers                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>22 128</b>           | <b>12 600 076</b> | <b>100.0</b>        | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | 4 largest firms .....                               | 2 031                   | 1 337 607         | 10.6                | 329 320                  | 82 174                          | 13 611  |
|            | 8 largest firms .....                               | 2 180                   | 1 748 926         | 13.9                | 404 809                  | 99 160                          | 16 229  |
|            | 20 largest firms .....                              | 2 456                   | 2 347 892         | 18.6                | 607 049                  | 146 398                         | 24 458  |
|            | 50 largest firms .....                              | 2 897                   | 3 089 017         | 24.5                | 954 073                  | 233 603                         | 37 946  |
| 531312     | Nonresidential property managers                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>10 011</b>           | <b>8 146 201</b>  | <b>100.0</b>        | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | 4 largest firms .....                               | 164                     | 461 303           | 5.7                 | 235 484                  | 58 521                          | 6 215   |
|            | 8 largest firms .....                               | 218                     | 762 224           | 9.4                 | 408 128                  | 104 967                         | 9 918   |
|            | 20 largest firms .....                              | 527                     | 1 397 468         | 17.2                | 673 916                  | 171 084                         | 17 594  |
|            | 50 largest firms .....                              | 782                     | 2 212 545         | 27.2                | 1 060 646                | 266 403                         | 32 022  |
| 53132      | Offices of real estate appraisers                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>11 387</b>           | <b>2 966 309</b>  | <b>100.0</b>        | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | 4 largest firms .....                               | 27                      | 91 922            | 3.1                 | 31 701                   | 8 801                           | 904   |
|            | 8 largest firms .....                               | 44                      | 144 707           | 4.9                 | 54 226                   | 15 920                          | 1 651   |
|            | 20 largest firms .....                              | 86                      | 247 076           | 8.3                 | 89 281                   | 23 575                          | 2 538   |
|            | 50 largest firms .....                              | 162                     | 392 852           | 13.2                | 145 133                  | 35 506                          | 3 970   |
| 531320     | Offices of real estate appraisers                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>11 387</b>           | <b>2 966 309</b>  | <b>100.0</b>        | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | 4 largest firms .....                               | 27                      | 91 922            | 3.1                 | 31 701                   | 8 801                           | 904   |
|            | 8 largest firms .....                               | 44                      | 144 707           | 4.9                 | 54 226                   | 15 920                          | 1 651   |
|            | 20 largest firms .....                              | 86                      | 247 076           | 8.3                 | 89 281                   | 23 575                          | 2 538   |
|            | 50 largest firms .....                              | 162                     | 392 852           | 13.2                | 145 133                  | 35 506                          | 3 970   |
| 53139      | Other activities related to real estate             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>7 278</b>            | <b>4 825 559</b>  | <b>100.0</b>        | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | 4 largest firms .....                               | 35                      | 879 843           | 18.2                | 187 714                  | 50 020                          | 4 186   |
|            | 8 largest firms .....                               | 43                      | 1 004 525         | 20.8                | 236 176                  | 65 220                          | 4 547   |
|            | 20 largest firms .....                              | 114                     | 1 249 069         | 25.9                | 343 106                  | 94 388                          | 6 647   |
|            | 50 largest firms .....                              | 225                     | 1 617 864         | 33.5                | 481 463                  | 130 234                         | 10 090  |
| 531390     | Other activities related to real estate             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>7 278</b>            | <b>4 825 559</b>  | <b>100.0</b>        | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | 4 largest firms .....                               | 35                      | 879 843           | 18.2                | 187 714                  | 50 020                          | 4 186   |
|            | 8 largest firms .....                               | 43                      | 1 004 525         | 20.8                | 236 176                  | 65 220                          | 4 547   |
|            | 20 largest firms .....                              | 114                     | 1 249 069         | 25.9                | 343 106                  | 94 388                          | 6 647   |
|            | 50 largest firms .....                              | 225                     | 1 617 864         | 33.5                | 481 463                  | 130 234                         | 10 090  |
| <b>532</b> | <b>Rental &amp; leasing services</b>                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>64 472</b>           | <b>76 378 784</b> | <b>100.0</b>        | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | 4 largest firms .....                               | 596                     | 11 812 470        | 15.5                | 1 590 012                | 377 105                         | 49 351  |
|            | 8 largest firms .....                               | 5 045                   | 20 906 852        | 27.4                | 2 505 213                | 598 734                         | 109 430   |
|            | 20 largest firms .....                              | 9 399                   | 30 064 796        | 39.4                | 3 520 641                | 842 702                         | 159 570   |
|            | 50 largest firms .....                              | 13 119                  | 38 489 757        | 50.4                | 4 636 673                | 1 112 807                       | 194 790   |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |   |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>  |                         |                   |                     |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>           |                         |                   |                     |                          |                                 |   |
| 5321       | Automotive equipment rental & leasing               |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>10 542</b>           | <b>28 921 850</b> | <b>100.0</b>        | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | 4 largest firms .....                               | 818                     | 11 290 937        | 39.0                | 1 595 143                | 372 946                         | 60 384  |
|            | 8 largest firms .....                               | 3 077                   | 16 470 418        | 56.9                | 2 290 360                | 544 116                         | 94 225  |
|            | 20 largest firms .....                              | 3 727                   | 20 220 852        | 69.9                | 2 604 317                | 623 686                         | 104 832   |
|            | 50 largest firms .....                              | 4 399                   | 21 817 248        | 75.4                | 2 798 996                | 672 033                         | 112 132   |
| 53211      | Passenger car rental & leasing                      |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>5 246</b>            | <b>18 584 128</b> | <b>100.0</b>        | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | 4 largest firms .....                               | 824                     | 9 915 394         | 53.4                | 1 411 236                | 328 493                         | 64 073  |
|            | 8 largest firms .....                               | 991                     | 12 600 249        | 67.8                | 1 661 089                | 391 397                         | 74 667  |
|            | 20 largest firms .....                              | 1 413                   | 13 843 084        | 74.5                | 1 821 234                | 431 552                         | 79 583  |
|            | 50 largest firms .....                              | 1 684                   | 14 750 123        | 79.4                | 1 900 309                | 452 358                         | 83 246  |
| 532111     | Passenger car rental                                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>4 367</b>            | <b>14 783 704</b> | <b>100.0</b>        | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | 4 largest firms .....                               | 821                     | 9 798 147         | 66.3                | 1 392 375                | 324 196                         | 63 411  |
|            | 8 largest firms .....                               | 1 278                   | 11 603 635        | 78.5                | 1 620 678                | 377 113                         | 73 972  |
|            | 20 largest firms .....                              | 1 478                   | 12 165 206        | 82.3                | 1 694 125                | 395 227                         | 77 540  |
|            | 50 largest firms .....                              | 1 697                   | 12 726 361        | 86.1                | 1 772 014                | 415 378                         | 82 537  |
| 532112     | Passenger car leasing                               |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>879</b>              | <b>3 800 424</b>  | <b>100.0</b>        | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | 4 largest firms .....                               | 44                      | 1 561 932         | 41.1                | 112 762                  | 33 364                          | 2 350   |
|            | 8 largest firms .....                               | 49                      | 1 897 113         | 49.9                | 151 698                  | 42 236                          | 3 599   |
|            | 20 largest firms .....                              | 68                      | 2 288 041         | 60.2                | 178 423                  | 49 872                          | 4 126   |
|            | 50 largest firms .....                              | 102                     | 2 745 802         | 72.2                | 203 255                  | 55 863                          | 4 684   |
| 53212      | Truck, utility trailer, & RV rental & leasing       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>5 296</b>            | <b>10 337 722</b> | <b>100.0</b>        | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | 4 largest firms .....                               | 2 168                   | 5 579 856         | 54.0                | 703 887                  | 173 756                         | 23 158  |
|            | 8 largest firms .....                               | 2 692                   | 6 692 548         | 64.7                | 845 599                  | 207 315                         | 28 066  |
|            | 20 largest firms .....                              | 2 820                   | 7 512 696         | 72.7                | 924 931                  | 226 146                         | 30 486  |
|            | 50 largest firms .....                              | 2 989                   | 8 208 173         | 79.4                | 1 035 511                | 252 376                         | 33 757  |
| 532120     | Truck, utility trailer, & RV rental & leasing       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>5 296</b>            | <b>10 337 722</b> | <b>100.0</b>        | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | 4 largest firms .....                               | 2 168                   | 5 579 856         | 54.0                | 703 887                  | 173 756                         | 23 158  |
|            | 8 largest firms .....                               | 2 692                   | 6 692 548         | 64.7                | 845 599                  | 207 315                         | 28 066  |
|            | 20 largest firms .....                              | 2 820                   | 7 512 696         | 72.7                | 924 931                  | 226 146                         | 30 486  |
|            | 50 largest firms .....                              | 2 989                   | 8 208 173         | 79.4                | 1 035 511                | 252 376                         | 33 757  |
| 5322       | Consumer goods rental                               |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>35 423</b>           | <b>14 396 209</b> | <b>100.0</b>        | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | 4 largest firms .....                               | 4 781                   | 3 721 935         | 25.9                | 557 826                  | 137 066                         | 47 756  |
|            | 8 largest firms .....                               | 6 252                   | 4 535 565         | 31.5                | 767 312                  | 188 611                         | 57 228  |
|            | 20 largest firms .....                              | 7 994                   | 5 504 586         | 38.2                | 966 239                  | 237 610                         | 69 744  |
|            | 50 largest firms .....                              | 9 323                   | 6 234 624         | 43.3                | 1 120 516                | 273 815                         | 80 648  |
| 53221      | Consumer electronics & appliances rental            |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>3 011</b>            | <b>1 790 890</b>  | <b>100.0</b>        | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | 4 largest firms .....                               | 532                     | 471 708           | 26.3                | 83 760                   | 20 057                          | 3 046   |
|            | 8 largest firms .....                               | 1 005                   | 708 833           | 39.6                | 134 144                  | 33 517                          | 5 726   |
|            | 20 largest firms .....                              | 1 221                   | 858 149           | 47.9                | 167 976                  | 41 504                          | 7 127   |
|            | 50 largest firms .....                              | 1 463                   | 1 060 799         | 59.2                | 207 657                  | 51 298                          | 8 692   |
| 532210     | Consumer electronics & appliances rental            |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>3 011</b>            | <b>1 790 890</b>  | <b>100.0</b>        | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | 4 largest firms .....                               | 532                     | 471 708           | 26.3                | 83 760                   | 20 057                          | 3 046   |
|            | 8 largest firms .....                               | 1 005                   | 708 833           | 39.6                | 134 144                  | 33 517                          | 5 726   |
|            | 20 largest firms .....                              | 1 221                   | 858 149           | 47.9                | 167 976                  | 41 504                          | 7 127   |
|            | 50 largest firms .....                              | 1 463                   | 1 060 799         | 59.2                | 207 657                  | 51 298                          | 8 692   |
| 53222      | Formal wear & costume rental                        |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>2 683</b>            | <b>781 018</b>    | <b>100.0</b>        | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | 4 largest firms .....                               | 249                     | 117 355           | 15.0                | 23 325                   | 5 486                           | 1 674   |
|            | 8 largest firms .....                               | 454                     | 185 746           | 23.8                | 40 075                   | 9 117                           | 2 719   |
|            | 20 largest firms .....                              | 702                     | 285 683           | 36.6                | 69 445                   | 15 501                          | 4 622   |
|            | 50 largest firms .....                              | 951                     | 401 729           | 51.4                | 101 481                  | 22 212                          | 6 410   |
| 532220     | Formal wear & costume rental                        |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>2 683</b>            | <b>781 018</b>    | <b>100.0</b>        | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | 4 largest firms .....                               | 249                     | 117 355           | 15.0                | 23 325                   | 5 486                           | 1 674   |
|            | 8 largest firms .....                               | 454                     | 185 746           | 23.8                | 40 075                   | 9 117                           | 2 719   |
|            | 20 largest firms .....                              | 702                     | 285 683           | 36.6                | 69 445                   | 15 501                          | 4 622   |
|            | 50 largest firms .....                              | 951                     | 401 729           | 51.4                | 101 481                  | 22 212                          | 6 410   |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue            | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |  |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>             |                         |                   |                     |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                      |                         |                   |                     |                          |                                 |   |
| 53223      | Video tape & disk rental                                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>23 036</b>           | <b>7 229 671</b>  | <b>100.0</b>        | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | 4 largest firms .....  | 5 592                   | 3 381 764         | 46.8                | 506 648                  | 120 335                         | 52 205  |
|            | 8 largest firms .....  | 6 261                   | 3 599 225         | 49.8                | 551 083                  | 131 568                         | 57 867  |
|            | 20 largest firms .....   | 6 784                   | 3 831 746         | 53.0                | 581 953                  | 138 991                         | 62 208  |
|            | 50 largest firms .....   | 7 186                   | 4 072 153         | 56.3                | 631 714                  | 150 938                         | 67 472  |
| 532230     | Video tape & disk rental                                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>23 036</b>           | <b>7 229 671</b>  | <b>100.0</b>        | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | 4 largest firms .....  | 5 592                   | 3 381 764         | 46.8                | 506 648                  | 120 335                         | 52 205  |
|            | 8 largest firms .....  | 6 261                   | 3 599 225         | 49.8                | 551 083                  | 131 568                         | 57 867  |
|            | 20 largest firms .....   | 6 784                   | 3 831 746         | 53.0                | 581 953                  | 138 991                         | 62 208  |
|            | 50 largest firms .....   | 7 186                   | 4 072 153         | 56.3                | 631 714                  | 150 938                         | 67 472  |
| 53229      | Other consumer goods rental                                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 693</b>            | <b>4 594 630</b>  | <b>100.0</b>        | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | 4 largest firms .....  | 784                     | 1 097 343         | 23.9                | 244 809                  | 64 526                          | 6 232   |
|            | 8 largest firms .....  | 1 032                   | 1 307 034         | 28.4                | 306 538                  | 79 589                          | 8 574   |
|            | 20 largest firms .....   | 1 251                   | 1 572 792         | 34.2                | 369 698                  | 93 670                          | 11 325  |
|            | 50 largest firms .....   | 1 372                   | 1 905 989         | 41.5                | 454 705                  | 111 649                         | 14 223  |
| 532291     | Home health equipment rental                                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 731</b>            | <b>1 880 664</b>  | <b>100.0</b>        | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | 4 largest firms .....  | 654                     | 896 065           | 47.6                | 185 296                  | 49 567                          | 4 555   |
|            | 8 largest firms .....  | 703                     | 973 304           | 51.8                | 203 741                  | 53 551                          | 5 269   |
|            | 20 largest firms .....   | 767                     | 1 133 285         | 60.3                | 243 125                  | 62 842                          | 6 649   |
|            | 50 largest firms .....   | 843                     | 1 307 319         | 69.5                | 280 201                  | 72 362                          | 8 001   |
| 532292     | Recreational goods rental                                      |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 812</b>            | <b>560 501</b>    | <b>100.0</b>        | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | 4 largest firms .....  | 4                       | 41 628            | 7.4                 | 9 237                    | 2 232                           | 462   |
|            | 8 largest firms .....  | 40                      | 68 976            | 12.3                | 11 731                   | 3 199                           | 768   |
|            | 20 largest firms .....   | 61                      | 116 295           | 20.7                | 20 003                   | 4 905                           | 1 151   |
|            | 50 largest firms .....   | 109                     | 182 476           | 32.6                | 34 195                   | 7 770                           | 1 949   |
| 532299     | All other consumer goods rental                                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 150</b>            | <b>2 153 465</b>  | <b>100.0</b>        | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | 4 largest firms .....  | 360                     | 393 272           | 18.3                | 115 004                  | 28 680                          | 3 811   |
|            | 8 largest firms .....  | 439                     | 521 916           | 24.2                | 145 547                  | 35 563                          | 5 213   |
|            | 20 largest firms .....   | 592                     | 674 027           | 31.3                | 181 390                  | 42 505                          | 6 498   |
|            | 50 largest firms .....   | 672                     | 880 529           | 40.9                | 246 745                  | 55 924                          | 8 535   |
| 5323       | General rental centers   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 509</b>            | <b>3 910 618</b>  | <b>100.0</b>        | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | 4 largest firms .....  | 1 611                   | 1 176 734         | 30.1                | 225 654                  | 52 950                          | 9 965   |
|            | 8 largest firms .....  | 1 753                   | 1 296 399         | 33.2                | 244 657                  | 57 480                          | 10 855  |
|            | 20 largest firms .....   | 1 988                   | 1 519 974         | 38.9                | 297 719                  | 69 009                          | 12 991  |
|            | 50 largest firms .....   | 2 184                   | 1 772 167         | 45.3                | 356 610                  | 81 887                          | 14 827  |
| 53231      | General rental centers   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 509</b>            | <b>3 910 618</b>  | <b>100.0</b>        | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | 4 largest firms .....  | 1 611                   | 1 176 734         | 30.1                | 225 654                  | 52 950                          | 9 965   |
|            | 8 largest firms .....  | 1 753                   | 1 296 399         | 33.2                | 244 657                  | 57 480                          | 10 855  |
|            | 20 largest firms .....   | 1 988                   | 1 519 974         | 38.9                | 297 719                  | 69 009                          | 12 991  |
|            | 50 largest firms .....   | 2 184                   | 1 772 167         | 45.3                | 356 610                  | 81 887                          | 14 827  |
| 532310     | General rental centers   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 509</b>            | <b>3 910 618</b>  | <b>100.0</b>        | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | 4 largest firms .....  | 1 611                   | 1 176 734         | 30.1                | 225 654                  | 52 950                          | 9 965   |
|            | 8 largest firms .....  | 1 753                   | 1 296 399         | 33.2                | 244 657                  | 57 480                          | 10 855  |
|            | 20 largest firms .....   | 1 988                   | 1 519 974         | 38.9                | 297 719                  | 69 009                          | 12 991  |
|            | 50 largest firms .....   | 2 184                   | 1 772 167         | 45.3                | 356 610                  | 81 887                          | 14 827  |
| 5324       | Commercial & industrial machinery & equipment rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 998</b>           | <b>29 150 107</b> | <b>100.0</b>        | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | 4 largest firms .....  | 82                      | 5 938 542         | 20.4                | 285 910                  | 72 078                          | 3 625   |
|            | 8 largest firms .....  | 400                     | 8 090 001         | 27.8                | 504 471                  | 123 345                         | 9 181   |
|            | 20 largest firms .....   | 1 112                   | 11 796 255        | 40.5                | 217 259                  | 217 707                         | 19 591  |
|            | 50 largest firms .....   | 1 621                   | 14 983 542        | 51.4                | 1 307 795                | 306 183                         | 30 246  |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 705</b>            | <b>13 253 517</b> | <b>100.0</b>        | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | 4 largest firms .....  | 42                      | 3 703 898         | 27.9                | 95 615                   | 22 638                          | 1 545   |
|            | 8 largest firms .....  | 303                     | 5 184 727         | 39.1                | 239 145                  | 55 611                          | 5 266   |
|            | 20 largest firms .....   | 771                     | 7 316 262         | 55.2                | 530 901                  | 121 374                         | 13 139  |
|            | 50 largest firms .....   | 944                     | 8 723 608         | 65.8                | 741 943                  | 167 804                         | 18 147  |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue              | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |  |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                     |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                         |                   |                     |                          |                                 |   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing  |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>748</b>              | <b>6 359 265</b>  | <b>100.0</b>        | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | 4 largest firms .....  | 35                      | 3 684 794         | 57.9                | 91 671                   | 21 736                          | 1 430   |
|            | 8 largest firms .....  | 48                      | 4 697 603         | 73.9                | 129 434                  | 29 513                          | 2 410   |
|            | 20 largest firms .....   | 69                      | 5 528 151         | 86.9                | 165 422                  | 39 163                          | 3 016   |
|            | 50 largest firms .....   | 102                     | 5 936 619         | 93.4                | 223 755                  | 53 453                          | 4 021   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing  |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 957</b>            | <b>6 894 252</b>  | <b>100.0</b>        | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | 4 largest firms .....  | 450                     | 1 401 766         | 20.3                | 251 920                  | 56 872                          | 6 593   |
|            | 8 largest firms .....  | 708                     | 2 091 769         | 30.3                | 362 119                  | 81 224                          | 9 682   |
|            | 20 largest firms .....   | 817                     | 2 836 659         | 41.1                | 502 712                  | 112 904                         | 13 150  |
|            | 50 largest firms .....   | 928                     | 3 596 660         | 52.2                | 661 713                  | 149 160                         | 17 557  |
| 53242      | Office machinery & equipment rental & leasing                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 346</b>            | <b>6 180 713</b>  | <b>100.0</b>        | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | 4 largest firms .....  | 95                      | 3 852 244         | 62.3                | 264 324                  | 67 533                          | 2 941   |
|            | 8 largest firms .....  | 154                     | 4 323 637         | 70.0                | 304 448                  | 75 975                          | 3 719   |
|            | 20 largest firms .....   | 190                     | 4 753 454         | 76.9                | 365 456                  | 89 286                          | 4 747   |
|            | 50 largest firms .....   | 268                     | 5 150 630         | 83.3                | 426 721                  | 102 658                         | 5 950   |
| 532420     | Office machinery & equipment rental & leasing                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 346</b>            | <b>6 180 713</b>  | <b>100.0</b>        | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | 4 largest firms .....  | 95                      | 3 852 244         | 62.3                | 264 324                  | 67 533                          | 2 941   |
|            | 8 largest firms .....  | 154                     | 4 323 637         | 70.0                | 304 448                  | 75 975                          | 3 719   |
|            | 20 largest firms .....   | 190                     | 4 753 454         | 76.9                | 365 456                  | 89 286                          | 4 747   |
|            | 50 largest firms .....   | 268                     | 5 150 630         | 83.3                | 426 721                  | 102 658                         | 5 950   |
| 5324201    | Office machinery rental & leasing                                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>400</b>              | <b>436 178</b>    | <b>100.0</b>        | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | 4 largest firms .....  | 7                       | 120 232           | 27.6                | 12 386                   | 2 968                           | 254   |
|            | 8 largest firms .....  | 11                      | 160 217           | 36.7                | 24 630                   | 5 812                           | 482   |
|            | 20 largest firms .....   | 43                      | 237 886           | 54.5                | 47 550                   | 9 543                           | 953   |
|            | 50 largest firms .....   | 88                      | 328 625           | 75.3                | 70 130                   | 14 682                          | 1 700   |
| 5324209    | Computer rental & leasing  |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>946</b>              | <b>5 744 535</b>  | <b>100.0</b>        | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | 4 largest firms .....  | 95                      | 3 852 244         | 67.1                | 264 324                  | 67 533                          | 2 941   |
|            | 8 largest firms .....  | 154                     | 4 323 637         | 75.3                | 304 448                  | 75 975                          | 3 719   |
|            | 20 largest firms .....   | 192                     | 4 694 150         | 81.7                | 356 444                  | 87 010                          | 4 557   |
|            | 50 largest firms .....   | 267                     | 5 061 709         | 88.1                | 418 855                  | 99 966                          | 5 793   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>5 947</b>            | <b>9 715 877</b>  | <b>100.0</b>        | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | 4 largest firms .....  | 299                     | 1 365 152         | 14.1                | 177 567                  | 40 009                          | 4 905   |
|            | 8 largest firms .....  | 373                     | 1 874 613         | 19.3                | 230 804                  | 54 827                          | 6 173   |
|            | 20 largest firms .....   | 663                     | 2 767 552         | 28.5                | 419 715                  | 100 360                         | 13 671  |
|            | 50 largest firms .....   | 924                     | 4 037 491         | 41.6                | 808 561                  | 200 701                         | 26 315  |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>5 947</b>            | <b>9 715 877</b>  | <b>100.0</b>        | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | 4 largest firms .....  | 299                     | 1 365 152         | 14.1                | 177 567                  | 40 009                          | 4 905   |
|            | 8 largest firms .....  | 373                     | 1 874 613         | 19.3                | 230 804                  | 54 827                          | 6 173   |
|            | 20 largest firms .....   | 663                     | 2 767 552         | 28.5                | 419 715                  | 100 360                         | 13 671  |
|            | 50 largest firms .....   | 924                     | 4 037 491         | 41.6                | 808 561                  | 200 701                         | 26 315  |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |
| 5331       | Lessors of intangible assets, except copyrighted works           |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |
| 53311      | Lessors of intangible assets, except copyrighted works           |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |



**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue                | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |  |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                     |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                     |                          |                                 |   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |

**Table 7. Legal Form of Organization: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and legal form of organization             | Establishments (number) | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|---------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>               |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>'288 273</b>         | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|            | Corporations .....  | 183 328                 | 176 927 416         | 34 146 515               | 7 942 482                       | 1 279 466   |
|            | Individual proprietorships .....                            | 48 672                  | 13 879 733          | 1 775 488                | 403 796                         | 132 558   |
|            | Partnerships .....  | 53 293                  | 46 500 449          | 5 101 142                | 1 195 764                       | 260 093   |
|            | Other legal forms of organization .....                     | 2 980                   | 3 609 958           | 567 621                  | 137 303                         | 30 303  |
| <b>531</b> | <b>Real estate</b>  |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>221 650</b>          | <b>153 274 907</b>  | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|            | Corporations .....  | 130 378                 | 94 836 850          | 21 443 221               | 5 002 623                       | 767 010   |
|            | Individual proprietorships .....                            | 38 720                  | 11 899 191          | 1 429 156                | 326 789                         | 95 419  |
|            | Partnerships .....  | 49 916                  | 44 516 620          | 4 748 350                | 1 115 591                       | 239 251   |
|            | Other legal forms of organization .....                     | 2 636                   | 2 022 246           | 326 382                  | 76 818                          | 15 569  |
| 5311       | Lessors of real estate                                      |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>110 226</b>          | <b>85 791 328</b>   | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|            | Corporations .....  | 47 623                  | 38 737 308          | 5 209 125                | 1 217 895                       | 219 158   |
|            | Individual proprietorships .....                            | 18 940                  | 7 837 882           | 828 388                  | 193 122                         | 56 436  |
|            | Partnerships .....  | 41 551                  | 37 575 896          | 3 247 920                | 767 389                         | 182 714   |
|            | Other legal forms of organization .....                     | 2 112                   | 1 640 242           | 198 465                  | 49 152                          | 11 089  |
| 53111      | Lessors of residential buildings & dwellings                |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Corporations .....  | 21 023                  | 13 485 292          | 2 043 716                | 471 365                         | 103 010   |
|            | Individual proprietorships .....                            | 11 937                  | 4 944 301           | 513 072                  | 118 590                         | 37 427  |
|            | Partnerships .....  | 25 274                  | 20 175 393          | 1 979 235                | 465 119                         | 118 815   |
|            | Other legal forms of organization .....                     | 1 484                   | 1 016 298           | 137 889                  | 32 903                          | 8 532   |
| 531110     | Lessors of residential buildings & dwellings                |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Corporations .....  | 21 023                  | 13 485 292          | 2 043 716                | 471 365                         | 103 010   |
|            | Individual proprietorships .....                            | 11 937                  | 4 944 301           | 513 072                  | 118 590                         | 37 427  |
|            | Partnerships .....  | 25 274                  | 20 175 393          | 1 979 235                | 465 119                         | 118 815   |
|            | Other legal forms of organization .....                     | 1 484                   | 1 016 298           | 137 889                  | 32 903                          | 8 532   |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses) |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>31 497</b>           | <b>38 105 057</b>   | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Corporations .....  | 18 600                  | 21 783 751          | 2 607 450                | 620 672                         | 90 679  |
|            | Individual proprietorships .....                            | 3 386                   | 1 969 040           | 211 139                  | 50 360                          | 10 383  |
|            | Partnerships .....  | 9 068                   | 13 803 071          | 956 663                  | 229 991                         | 42 227  |
|            | Other legal forms of organization .....                     | 443                     | 549 195             | 53 127                   | 14 564                          | 2 028   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses) |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>31 497</b>           | <b>38 105 057</b>   | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Corporations .....  | 18 600                  | 21 783 751          | 2 607 450                | 620 672                         | 90 679  |
|            | Individual proprietorships .....                            | 3 386                   | 1 969 040           | 211 139                  | 50 360                          | 10 383  |
|            | Partnerships .....  | 9 068                   | 13 803 071          | 956 663                  | 229 991                         | 42 227  |
|            | Other legal forms of organization .....                     | 443                     | 549 195             | 53 127                   | 14 564                          | 2 028   |
| 53113      | Lessors of miniwarehouses & self storage units              |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>6 994</b>            | <b>2 525 654</b>    | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Corporations .....  | 2 242                   | 858 755             | 124 828                  | 28 398                          | 6 614   |
|            | Individual proprietorships .....                            | 1 043                   | 219 343             | 26 742                   | 6 162                           | 2 331   |
|            | Partnerships .....  | 3 665                   | 1 432 976           | 142 770                  | 33 965                          | 9 610   |
|            | Other legal forms of organization .....                     | 44                      | 14 580              | 1 695                    | 337                             | 118   |
| 531130     | Lessors of miniwarehouses & self storage units              |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>6 994</b>            | <b>2 525 654</b>    | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Corporations .....  | 2 242                   | 858 755             | 124 828                  | 28 398                          | 6 614   |
|            | Individual proprietorships .....                            | 1 043                   | 219 343             | 26 742                   | 6 162                           | 2 331   |
|            | Partnerships .....  | 3 665                   | 1 432 976           | 142 770                  | 33 965                          | 9 610   |
|            | Other legal forms of organization .....                     | 44                      | 14 580              | 1 695                    | 337                             | 118   |
| 53119      | Lessors of other real estate property                       |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>12 017</b>           | <b>5 539 333</b>    | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Corporations .....  | 5 758                   | 2 609 510           | 433 131                  | 97 460                          | 18 855  |
|            | Individual proprietorships .....                            | 2 574                   | 705 198             | 77 435                   | 18 010                          | 6 295   |
|            | Partnerships .....  | 3 544                   | 2 164 456           | 169 252                  | 38 314                          | 12 062  |
|            | Other legal forms of organization .....                     | 141                     | 60 169              | 5 754                    | 1 348                           | 411   |
| 531190     | Lessors of other real estate property                       |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>12 017</b>           | <b>5 539 333</b>    | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Corporations .....  | 5 758                   | 2 609 510           | 433 131                  | 97 460                          | 18 855  |
|            | Individual proprietorships .....                            | 2 574                   | 705 198             | 77 435                   | 18 010                          | 6 295   |
|            | Partnerships .....  | 3 544                   | 2 164 456           | 169 252                  | 38 314                          | 12 062  |
|            | Other legal forms of organization .....                     | 141                     | 60 169              | 5 754                    | 1 348                           | 411   |
| 5312       | Offices of real estate agents & brokers                     |                         |                     |                          |                                 |   |
|            | <b>All establishments</b> .....                             | <b>60 620</b>           | <b>38 945 434</b>   | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Corporations .....  | 44 540                  | 32 946 934          | 6 029 846                | 1 359 730                       | 182 738   |
|            | Individual proprietorships .....                            | 12 429                  | 2 705 186           | 286 113                  | 62 872                          | 20 275  |
|            | Partnerships .....  | 3 487                   | 3 171 369           | 447 732                  | 100 690                         | 15 689  |
|            | Other legal forms of organization .....                     | 164                     | 121 945             | 28 030                   | 6 150                           | 931   |

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and legal form of organization    | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b> |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                            |                         |                   |                          |                                 |   |
| 53121      | Offices of real estate agents & brokers            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Corporations .....                                 | 44 540                  | 32 946 934        | 6 029 846                | 1 359 730                       | 182 738   |
|            | Individual proprietorships .....                   | 12 429                  | 2 705 186         | 286 113                  | 62 872                          | 20 275  |
|            | Partnerships .....                                 | 3 487                   | 3 171 369         | 447 732                  | 100 690                         | 15 689  |
|            | Other legal forms of organization .....            | 164                     | 121 945           | 28 030                   | 6 150                           | 931   |
| 531210     | Offices of real estate agents & brokers            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Corporations .....                                 | 44 540                  | 32 946 934        | 6 029 846                | 1 359 730                       | 182 738   |
|            | Individual proprietorships .....                   | 12 429                  | 2 705 186         | 286 113                  | 62 872                          | 20 275  |
|            | Partnerships .....                                 | 3 487                   | 3 171 369         | 447 732                  | 100 690                         | 15 689  |
|            | Other legal forms of organization .....            | 164                     | 121 945           | 28 030                   | 6 150                           | 931   |
| 5313       | Activities related to real estate                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Corporations .....                                 | 38 215                  | 23 152 608        | 10 204 250               | 2 424 998                       | 365 114   |
|            | Individual proprietorships .....                   | 7 351                   | 1 356 123         | 314 655                  | 70 795                          | 18 708  |
|            | Partnerships .....                                 | 4 878                   | 3 769 355         | 1 052 698                | 247 512                         | 40 848  |
|            | Other legal forms of organization .....            | 360                     | 260 059           | 99 887                   | 21 516                          | 3 549   |
| 53131      | Real estate property managers                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Corporations .....                                 | 24 269                  | 16 661 459        | 7 740 770                | 1 856 084                       | 301 574   |
|            | Individual proprietorships .....                   | 3 804                   | 763 874           | 201 165                  | 45 759                          | 12 368  |
|            | Partnerships .....                                 | 3 801                   | 3 128 306         | 882 418                  | 208 579                         | 35 918  |
|            | Other legal forms of organization .....            | 265                     | 192 638           | 75 964                   | 16 463                          | 2 860   |
| 531311     | Residential property managers                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Corporations .....                                 | 16 270                  | 9 885 082         | 4 449 458                | 1 056 227                       | 200 711   |
|            | Individual proprietorships .....                   | 3 001                   | 555 027           | 146 680                  | 33 130                          | 9 660   |
|            | Partnerships .....                                 | 2 671                   | 2 061 239         | 525 440                  | 120 745                         | 23 405  |
|            | Other legal forms of organization .....            | 186                     | 98 728            | 39 957                   | 8 996                           | 1 894   |
| 531312     | Nonresidential property managers                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Corporations .....                                 | 7 999                   | 6 776 377         | 3 291 312                | 799 857                         | 100 863   |
|            | Individual proprietorships .....                   | 803                     | 208 847           | 54 485                   | 12 629                          | 2 708   |
|            | Partnerships .....                                 | 1 130                   | 1 067 067         | 356 978                  | 87 834                          | 12 513  |
|            | Other legal forms of organization .....            | 79                      | 93 910            | 36 007                   | 7 467                           | 966   |
| 53132      | Offices of real estate appraisers                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Corporations .....                                 | 7 962                   | 2 309 954         | 927 281                  | 203 318                         | 27 876  |
|            | Individual proprietorships .....                   | 2 908                   | 467 112           | 88 937                   | 19 499                          | 4 983   |
|            | Partnerships .....                                 | 506                     | 187 288           | 37 507                   | 8 080                           | 1 500   |
|            | Other legal forms of organization .....            | 11                      | 1 955             | 792                      | 170                             | 40  |
| 531320     | Offices of real estate appraisers                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Corporations .....                                 | 7 962                   | 2 309 954         | 927 281                  | 203 318                         | 27 876  |
|            | Individual proprietorships .....                   | 2 908                   | 467 112           | 88 937                   | 19 499                          | 4 983   |
|            | Partnerships .....                                 | 506                     | 187 288           | 37 507                   | 8 080                           | 1 500   |
|            | Other legal forms of organization .....            | 11                      | 1 955             | 792                      | 170                             | 40  |
| 53139      | Other activities related to real estate            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Corporations .....                                 | 5 984                   | 4 181 195         | 1 536 199                | 365 596                         | 35 664  |
|            | Individual proprietorships .....                   | 639                     | 125 137           | 24 553                   | 5 537                           | 1 357   |
|            | Partnerships .....                                 | 571                     | 453 761           | 132 773                  | 30 853                          | 3 430   |
|            | Other legal forms of organization .....            | 84                      | 65 466            | 23 131                   | 4 883                           | 649   |
| 531390     | Other activities related to real estate            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Corporations .....                                 | 5 984                   | 4 181 195         | 1 536 199                | 365 596                         | 35 664  |
|            | Individual proprietorships .....                   | 639                     | 125 137           | 24 553                   | 5 537                           | 1 357   |
|            | Partnerships .....                                 | 571                     | 453 761           | 132 773                  | 30 853                          | 3 430   |
|            | Other legal forms of organization .....            | 84                      | 65 466            | 23 131                   | 4 883                           | 649   |
| <b>532</b> | <b>Rental &amp; leasing services</b>               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Corporations .....                                 | 51 002                  | 71 159 492        | 11 667 118               | 2 705 552                       | 487 696   |
|            | Individual proprietorships .....                   | 9 872                   | 1 943 617         | 339 685                  | 75 483                          | 36 901  |
|            | Partnerships .....                                 | 3 270                   | 1 799 990         | 325 641                  | 74 221                          | 20 135  |
|            | Other legal forms of organization .....            | 328                     | 1 475 685         | 236 739                  | 59 280                          | 14 647  |

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and legal form of organization    | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b> |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>          |                         |                   |                          |                                 |   |
| 5321       | Automotive equipment rental & leasing              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Corporations .....                                 | 9 645                   | 27 285 163        | 3 638 862                | 862 374                         | 142 681   |
|            | Individual proprietorships .....                   | 579                     | D                 | D                        | D                               | g   |
|            | Partnerships .....                                 | 214                     | 205 716           | 28 881                   | 6 606                           | 1 362   |
|            | Other legal forms of organization .....            | 104                     | D                 | D                        | D                               | j   |
| 53211      | Passenger car rental & leasing                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Corporations .....                                 | 4 739                   | 17 084 042        | 2 235 757                | 527 504                         | 96 748  |
|            | Individual proprietorships .....                   | 293                     | D                 | D                        | D                               | g   |
|            | Partnerships .....                                 | 114                     | 160 282           | 20 707                   | 4 640                           | 988   |
|            | Other legal forms of organization .....            | 100                     | D                 | D                        | D                               | j   |
| 532111     | Passenger car rental                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Corporations .....                                 | 3 926                   | 13 383 224        | 1 926 864                | 446 592                         | 88 749  |
|            | Individual proprietorships .....                   | 262                     | D                 | D                        | D                               | g   |
|            | Partnerships .....                                 | 82                      | 99 694            | 16 087                   | 3 706                           | 812   |
|            | Other legal forms of organization .....            | 97                      | D                 | D                        | D                               | j   |
| 532112     | Passenger car leasing                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Corporations .....                                 | 813                     | 3 700 818         | 308 893                  | 80 912                          | 7 999   |
|            | Individual proprietorships .....                   | 31                      | D                 | D                        | D                               | c   |
|            | Partnerships .....                                 | 32                      | 60 588            | 4 620                    | 934                             | 176   |
|            | Other legal forms of organization .....            | 3                       | D                 | D                        | D                               | b   |
| 53212      | Truck, utility trailer, & RV rental & leasing      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Corporations .....                                 | 4 906                   | 10 201 121        | 1 403 105                | 334 870                         | 45 933  |
|            | Individual proprietorships .....                   | 286                     | D                 | D                        | D                               | f   |
|            | Partnerships .....                                 | 100                     | 45 434            | 8 174                    | 1 966                           | 374   |
|            | Other legal forms of organization .....            | 4                       | D                 | D                        | D                               | a   |
| 532120     | Truck, utility trailer, & RV rental & leasing      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Corporations .....                                 | 4 906                   | 10 201 121        | 1 403 105                | 334 870                         | 45 933  |
|            | Individual proprietorships .....                   | 286                     | D                 | D                        | D                               | f   |
|            | Partnerships .....                                 | 100                     | 45 434            | 8 174                    | 1 966                           | 374   |
|            | Other legal forms of organization .....            | 4                       | D                 | D                        | D                               | a   |
| 5322       | Consumer goods rental                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Corporations .....                                 | 24 943                  | 12 380 996        | 2 713 404                | 627 014                         | 184 488   |
|            | Individual proprietorships .....                   | 8 013                   | 1 178 266         | 212 378                  | 48 427                          | 30 018  |
|            | Partnerships .....                                 | 2 322                   | 746 093           | 151 863                  | 35 856                          | 14 218  |
|            | Other legal forms of organization .....            | 145                     | 90 854            | 19 787                   | 4 402                           | 1 268   |
| 53221      | Consumer electronics & appliances rental           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Corporations .....                                 | 2 533                   | 1 601 603         | 357 547                  | 85 976                          | 15 492  |
|            | Individual proprietorships .....                   | 188                     | 49 180            | 9 829                    | 2 188                           | 618   |
|            | Partnerships .....                                 | 272                     | 131 858           | 25 664                   | 5 699                           | 1 288   |
|            | Other legal forms of organization .....            | 18                      | 8 249             | 1 957                    | 469                             | 93  |
| 532210     | Consumer electronics & appliances rental           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Corporations .....                                 | 2 533                   | 1 601 603         | 357 547                  | 85 976                          | 15 492  |
|            | Individual proprietorships .....                   | 188                     | 49 180            | 9 829                    | 2 188                           | 618   |
|            | Partnerships .....                                 | 272                     | 131 858           | 25 664                   | 5 699                           | 1 288   |
|            | Other legal forms of organization .....            | 18                      | 8 249             | 1 957                    | 469                             | 93  |
| 53222      | Formal wear & costume rental                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Corporations .....                                 | 2 024                   | 670 885           | 181 236                  | 39 032                          | 11 839  |
|            | Individual proprietorships .....                   | 529                     | 77 650            | 15 335                   | 3 269                           | 1 612   |
|            | Partnerships .....                                 | 106                     | 26 346            | 5 812                    | 1 324                           | 454   |
|            | Other legal forms of organization .....            | 24                      | 6 137             | 1 874                    | 441                             | 131   |
| 532220     | Formal wear & costume rental                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                    | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Corporations .....                                 | 2 024                   | 670 885           | 181 236                  | 39 032                          | 11 839  |
|            | Individual proprietorships .....                   | 529                     | 77 650            | 15 335                   | 3 269                           | 1 612   |
|            | Partnerships .....                                 | 106                     | 26 346            | 5 812                    | 1 324                           | 454   |
|            | Other legal forms of organization .....            | 24                      | 6 137             | 1 874                    | 441                             | 131   |

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and legal form of organization                | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>             |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                      |                         |                   |                          |                                 |   |
| 53223      | Video tape & disk rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Corporations .....   | 14 781                  | 5 900 947         | 1 059 457                | 250 626                         | 113 637   |
|            | Individual proprietorships .....                               | 6 595                   | 902 597           | 154 271                  | 37 025                          | 25 665  |
|            | Partnerships .....   | 1 593                   | 390 562           | 69 359                   | 16 501                          | 9 906   |
|            | Other legal forms of organization .....                        | 67                      | 35 565            | 6 167                    | 1 642                           | 646   |
| 532230     | Video tape & disk rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Corporations .....   | 14 781                  | 5 900 947         | 1 059 457                | 250 626                         | 113 637   |
|            | Individual proprietorships .....                               | 6 595                   | 902 597           | 154 271                  | 37 025                          | 25 665  |
|            | Partnerships .....   | 1 593                   | 390 562           | 69 359                   | 16 501                          | 9 906   |
|            | Other legal forms of organization .....                        | 67                      | 35 565            | 6 167                    | 1 642                           | 646   |
| 53229      | Other consumer goods rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Corporations .....   | 5 605                   | 4 207 561         | 1 115 164                | 251 380                         | 43 520  |
|            | Individual proprietorships .....                               | 701                     | 148 839           | 32 943                   | 5 945                           | 2 123   |
|            | Partnerships .....   | 351                     | 197 327           | 51 028                   | 12 332                          | 2 570   |
|            | Other legal forms of organization .....                        | 36                      | 40 903            | 9 789                    | 1 850                           | 398   |
| 532291     | Home health equipment rental                                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Corporations .....   | 1 629                   | 1 829 520         | 438 604                  | 107 911                         | 13 843  |
|            | Individual proprietorships .....                               | 54                      | 16 716            | 3 430                    | 809                             | 199   |
|            | Partnerships .....   | 44                      | 27 270            | 5 917                    | 1 498                           | 287   |
|            | Other legal forms of organization .....                        | 4                       | 7 158             | 962                      | 213                             | 36  |
| 532292     | Recreational goods rental                                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Corporations .....   | 1 427                   | 491 364           | 109 110                  | 21 709                          | 6 884   |
|            | Individual proprietorships .....                               | 274                     | 39 207            | 7 449                    | 969                             | 503   |
|            | Partnerships .....   | 101                     | 27 807            | 7 319                    | 1 736                           | 492   |
|            | Other legal forms of organization .....                        | 10                      | 2 123             | 423                      | 95                              | 69  |
| 532299     | All other consumer goods rental                                |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Corporations .....   | 2 549                   | 1 886 677         | 567 450                  | 121 760                         | 22 793  |
|            | Individual proprietorships .....                               | 373                     | 92 916            | 22 064                   | 4 167                           | 1 421   |
|            | Partnerships .....   | 206                     | 142 250           | 37 792                   | 9 098                           | 1 791   |
|            | Other legal forms of organization .....                        | 22                      | 31 622            | 8 404                    | 1 542                           | 293   |
| 5323       | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Corporations .....   | 5 718                   | 3 656 038         | 889 121                  | 197 236                         | 37 338  |
|            | Individual proprietorships .....                               | 556                     | D                 | D                        | D                               | g   |
|            | Partnerships .....   | 225                     | 86 673            | 18 350                   | 3 751                           | 971   |
|            | Other legal forms of organization .....                        | 10                      | D                 | D                        | D                               | b   |
| 53231      | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Corporations .....   | 5 718                   | 3 656 038         | 889 121                  | 197 236                         | 37 338  |
|            | Individual proprietorships .....                               | 556                     | D                 | D                        | D                               | g   |
|            | Partnerships .....   | 225                     | 86 673            | 18 350                   | 3 751                           | 971   |
|            | Other legal forms of organization .....                        | 10                      | D                 | D                        | D                               | b   |
| 532310     | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Corporations .....   | 5 718                   | 3 656 038         | 889 121                  | 197 236                         | 37 338  |
|            | Individual proprietorships .....                               | 556                     | D                 | D                        | D                               | g   |
|            | Partnerships .....   | 225                     | 86 673            | 18 350                   | 3 751                           | 971   |
|            | Other legal forms of organization .....                        | 10                      | D                 | D                        | D                               | b   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Corporations .....   | 10 696                  | 27 837 295        | 4 425 731                | 1 018 928                       | 123 189   |
|            | Individual proprietorships .....                               | 724                     | 440 107           | 70 225                   | 14 445                          | 3 056   |
|            | Partnerships .....   | 509                     | 761 508           | 126 547                  | 28 008                          | 3 584   |
|            | Other legal forms of organization .....                        | 69                      | 111 197           | 37 638                   | 8 593                           | 1 212   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Corporations .....   | 4 205                   | 12 670 605        | 1 661 235                | 376 856                         | 45 156  |
|            | Individual proprietorships .....                               | 290                     | 321 750           | 46 847                   | 9 114                           | 1 715   |
|            | Partnerships .....   | 191                     | 227 051           | 44 738                   | 9 362                           | 1 210   |
|            | Other legal forms of organization .....                        | 19                      | 34 111            | 6 732                    | 1 555                           | 178   |

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and legal form of organization                  | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                         |                   |                          |                                 |   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Corporations .....   | 648                     | 6 109 024         | 275 756                  | 65 998                          | 5 683   |
|            | Individual proprietorships .....                                 | 50                      | 223 838           | 29 744                   | 5 171                           | 836   |
|            | Partnerships .....   | 46                      | D                 | D                        | D                               | c   |
|            | Other legal forms of organization .....                          | 4                       | D                 | D                        | D                               | b   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Corporations .....   | 3 557                   | 6 561 581         | 1 385 479                | 310 858                         | 39 473  |
|            | Individual proprietorships .....                                 | 240                     | 97 912            | 17 103                   | 3 943                           | 879   |
|            | Partnerships .....   | 145                     | D                 | D                        | D                               | g   |
|            | Other legal forms of organization .....                          | 15                      | D                 | D                        | D                               | c   |
| 53242      | Office machinery & equipment rental & leasing                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Corporations .....   | 1 204                   | 6 101 755         | 649 260                  | 149 998                         | 11 305  |
|            | Individual proprietorships .....                                 | 77                      | 27 272            | 5 189                    | 1 363                           | 243   |
|            | Partnerships .....   | 58                      | 41 357            | 13 212                   | 2 586                           | 372   |
|            | Other legal forms of organization .....                          | 7                       | 10 329            | 2 795                    | 484                             | 87  |
| 532420     | Office machinery & equipment rental & leasing                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Corporations .....   | 1 204                   | 6 101 755         | 649 260                  | 149 998                         | 11 305  |
|            | Individual proprietorships .....                                 | 77                      | 27 272            | 5 189                    | 1 363                           | 243   |
|            | Partnerships .....   | 58                      | 41 357            | 13 212                   | 2 586                           | 372   |
|            | Other legal forms of organization .....                          | 7                       | 10 329            | 2 795                    | 484                             | 87  |
| 5324201    | Office machinery rental & leasing                                |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Corporations .....   | 340                     | 397 026           | 86 836                   | 18 720                          | 2 472   |
|            | Individual proprietorships .....                                 | 29                      | D                 | D                        | D                               | b   |
|            | Partnerships .....   | 30                      | 28 337            | 11 024                   | 2 238                           | 291   |
|            | Other legal forms of organization .....                          | 1                       | D                 | D                        | D                               | b   |
| 5324209    | Computer rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Corporations .....   | 864                     | 5 704 729         | 562 424                  | 131 278                         | 8 833   |
|            | Individual proprietorships .....                                 | 48                      | D                 | D                        | D                               | c   |
|            | Partnerships .....   | 28                      | 13 020            | 2 188                    | 348                             | 81  |
|            | Other legal forms of organization .....                          | 6                       | D                 | D                        | D                               | b   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Corporations .....   | 5 287                   | 9 064 935         | 2 115 236                | 492 074                         | 66 728  |
|            | Individual proprietorships .....                                 | 357                     | 91 085            | 18 189                   | 3 968                           | 1 098   |
|            | Partnerships .....   | 260                     | 493 100           | 68 597                   | 16 060                          | 2 002   |
|            | Other legal forms of organization .....                          | 43                      | 66 757            | 28 111                   | 6 554                           | 947   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Corporations .....   | 5 287                   | 9 064 935         | 2 115 236                | 492 074                         | 66 728  |
|            | Individual proprietorships .....                                 | 357                     | 91 085            | 18 189                   | 3 968                           | 1 098   |
|            | Partnerships .....   | 260                     | 493 100           | 68 597                   | 16 060                          | 2 002   |
|            | Other legal forms of organization .....                          | 43                      | 66 757            | 28 111                   | 6 554                           | 947   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Corporations .....   | 1 948                   | 10 931 074        | 1 036 176                | 234 307                         | 24 760  |
|            | Individual proprietorships .....                                 | 80                      | 36 925            | 6 647                    | 1 524                           | 238   |
|            | Partnerships .....   | 107                     | 183 839           | 27 151                   | 5 952                           | 707   |
|            | Other legal forms of organization .....                          | 16                      | 112 027           | 4 500                    | 1 205                           | 87  |
| 5331       | Lessors of intangible assets, except copyrighted works           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Corporations .....   | 1 948                   | 10 931 074        | 1 036 176                | 234 307                         | 24 760  |
|            | Individual proprietorships .....                                 | 80                      | 36 925            | 6 647                    | 1 524                           | 238   |
|            | Partnerships .....   | 107                     | 183 839           | 27 151                   | 5 952                           | 707   |
|            | Other legal forms of organization .....                          | 16                      | 112 027           | 4 500                    | 1 205                           | 87  |
| 53311      | Lessors of intangible assets, except copyrighted works           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Corporations .....   | 1 948                   | 10 931 074        | 1 036 176                | 234 307                         | 24 760  |
|            | Individual proprietorships .....                                 | 80                      | 36 925            | 6 647                    | 1 524                           | 238   |
|            | Partnerships .....   | 107                     | 183 839           | 27 151                   | 5 952                           | 707   |
|            | Other legal forms of organization .....                          | 16                      | 112 027           | 4 500                    | 1 205                           | 87  |

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and legal form of organization                    | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                          |                                 |   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Corporations .....   | 1 948                   | 10 931 074        | 1 036 176                | 234 307                         | 24 760  |
|            | Individual proprietorships .....                                   | 80                      | 36 925            | 6 647                    | 1 524                           | 238   |
|            | Partnerships .....   | 107                     | 183 839           | 27 151                   | 5 952                           | 707   |
|            | Other legal forms of organization .....                            | 16                      | 112 027           | 4 500                    | 1 205                           | 87  |

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **LEGAL FORM OF ORGANIZATION OF ESTABLISHMENTS**

The legal form of organization for establishments in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail establishments was generally based on information from administrative records of other Federal agencies.

This report presents data for establishments by the following legal forms of organization:

1. Corporations.
2. Individual proprietorships.
3. Partnerships.
4. Cooperative associations (Sector 42, Wholesale Trade, only).
5. Other.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are

proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **NUMBER OF FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.



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**REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is

included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

### REAL ESTATE & RENTAL & LEASING

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **531109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites  
6517 Lessors of railroad property  
6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

- 6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

- 6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

- 6531 (pt) Offices of real estate appraisers

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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primary engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.



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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

## ESTABLISHMENT AND FIRM SIZE CATEGORIES

The Establishment and Firm Size report represents a recompilation of data collected in the 1997 Economic Census for the Real Estate and Rental and Leasing Sector and is divided into three categories: establishment size, firm size, and legal form of organization.

**Establishment size.** Only establishments which operated the entire year have been classified into the various revenue and employment size groups used in the Establishment and Firm Size report. An establishment is classified as "operated for the entire year" if it operated 10 months or more during the year. Data for establishments which reported that they were in operation fewer than 10 months are separately summarized as "not operated for the entire year."

**Firm size.** Only firms which operated the entire year have been classified into the various revenue and employment size groups used in the Establishment and Firm Size report. A firm may be either a single establishment (single unit) firm or a multiestablishment (multiunit) firm. A single unit firm is a firm with only one establishment engaged in economic activities. A multiunit firm is a firm with two establishments or more engaged in economic activities. A multiunit firm may, however, operate only one establishment classified in real estate and rental and leasing. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented.

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For example, a firm operates two real estate establishments: it owns and leases out a shopping center property (NAICS 531120), and also manages a shopping center on contract for others (NAICS 531210). At each of the two most detailed levels of classification, each of the establishments is a single establishment operated by a multiunit firm. At the real estate subsector level (NAICS 531), it is a two-establishment multiunit firm. A firm is considered to have “operated for the entire year” if any of its establishments at that NAICS level operated 10 months or more

during the year. Data for firms which reported that none of their establishments operated 10 months or more are separately summarized as “not operated for the entire year.”

**Legal form of organization.** Data are presented for individual establishments by legal form of organization for four separate categories. For the method of assigning legal form, see Explanation of Terms, Legal Form of Organization of Establishments, in Appendix A.

## Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas

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Not applicable for this report.



# Miscellaneous Subjects

# 1997

Issued February 2001

EC97F53S-SB

## 1997 Economic Census

*Real Estate and Rental and Leasing*

Subject Series



**U S C E N S U S B U R E A U**

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U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU





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**1997 Economic Census**  
*Real Estate and Rental and Leasing*  
Subject Series



**U.S. Department of Commerce**  
**Donald L. Evans,**  
Secretary

**Economics  
and Statistics  
Administration**  
**J. Lee Price,**  
Acting Under Secretary for  
Economic Affairs

**U.S. CENSUS BUREAU**  
**William G. Barron,**  
Acting Director

---



**Economics  
and Statistics  
Administration**

**J. Lee Price,**  
Acting Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

**William G. Barron,**  
Acting Director

**William G. Barron,**  
Deputy Director

**Paula J. Schneider,**  
Principal Associate Director  
for Programs

**Frederick T. Knickerbocker,**  
Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Bobby E. Russell,**  
Acting Chief, Service Sector  
Statistics Division

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-- Not applicable for this report.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

|       |                                |
|-------|--------------------------------|
| 21    | Mining                         |
| 22    | Utilities                      |
| 23    | Construction                   |
| 31-33 | Manufacturing                  |
| 42    | Wholesale Trade                |
| 44-45 | Retail Trade                   |
| 48-49 | Transportation and Warehousing |
| 51    | Information                    |

|    |  |
|----|--|
| 52 | Finance and Insurance  |
| 53 | Real Estate and Rental and Leasing                                       |
| 54 | Professional, Scientific, and Technical Services                         |
| 55 | Management of Companies and Enterprises                                  |
| 56 | Administrative and Support and Waste Management and Remediation Services |
| 61 | Educational Services   |
| 62 | Health Care and Social Assistance  |
| 71 | Arts, Entertainment, and Recreation                                      |
| 72 | Accommodation and Foodservices   |
| 81 | Other Services (except Public Administration)                            |

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

|   |  |      |  |
|---|--|------|--|
| A | Standard error of 100 percent or more.   | V    | Represents less than 50 vehicles or .05 percent.                           |
| D | Withheld to avoid disclosing data of individual companies; data are included in higher level totals. | X    | Not applicable.  |
| F | Exceeds 100 percent because data include establishments with payroll exceeding revenue.              | Y    | Disclosure withheld because of insufficient coverage of merchandise lines. |
| N | Not available or not comparable.   | Z    | Less than half the unit shown.   |
| Q | Revenue not collected at this level of detail for multiestablishment firms.                          | a    | 0 to 19 employees.   |
| S | Withheld because estimates did not meet publication standards.                                       | b    | 20 to 99 employees.  |
|   |  | c    | 100 to 249 employees.  |
|   |  | e    | 250 to 499 employees.  |
|   |  | f    | 500 to 999 employees.  |
|   |  | g    | 1,000 to 2,499 employees.  |
|   |  | h    | 2,500 to 4,999 employees.  |
|   |  | i    | 5,000 to 9,999 employees.  |
|   |  | j    | 10,000 to 24,999 employees.  |
|   |  | k    | 25,000 to 49,999 employees.  |
|   |  | l    | 50,000 to 99,999 employees.  |
|   |  | m    | 100,000 employees or more.   |
|   |  | p    | 10 to 19 percent estimated.  |
|   |  | q    | 20 to 29 percent estimated.  |
|   |  | r    | Revised.   |
|   |  | s    | Sampling error exceeds 40 percent.   |
|   |  | nec  | Not elsewhere classified.  |
|   |  | nsk  | Not specified by kind.   |
|   |  | –    | Represents zero (page image/print only).                                   |
|   |  | (CC) | Consolidated city.   |
|   |  | (IC) | Independent city.  |

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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Real Estate Agents and Brokers for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area and kind of business          | Establishments (number) | Revenue (\$1,000) | Licensed agents and brokers |                    |                    | Revenue of establishments responding to agents/brokers inquiry as percent of total revenue |
|------------|---|-------------------------|-------------------|-----------------------------|--------------------|--------------------|--|
|            |   |                         |                   | Total (number)              | Full time (number) | Part time (number) |  |
|            | <b>UNITED STATES</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 60 620                  | 38 945 434        | 614 072                     | 495 431            | 118 641            | 65.9   |
|            | <b>ALABAMA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 714                     | 372 893           | 6 742                       | 6 166              | 576                | 66.7   |
|            | <b>ALASKA</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 130                     | 69 159            | 1 098                       | 812                | 286                | 62.3   |
|            | <b>ARIZONA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 553                   | 952 025           | 12 520                      | 10 421             | 2 099              | 62.7   |
|            | <b>ARKANSAS</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 457                     | 163 892           | 3 805                       | 2 829              | 976                | 92.3   |
|            | <b>CALIFORNIA</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 6 828                   | 6 141 193         | 55 118                      | 48 676             | 6 442              | 60.9   |
|            | <b>COLORADO</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 2 054                   | 1 076 838         | 20 764                      | 13 310             | 7 454              | 67.4   |
|            | <b>CONNECTICUT</b>                            |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 747                     | 578 500           | 6 812                       | 6 453              | 359                | 87.9   |
|            | <b>DELAWARE</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 186                     | 114 789           | 1 765                       | 1 486              | 279                | 67.3   |
|            | <b>DISTRICT OF COLUMBIA</b>                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 121                     | 178 875           | 1 133                       | 1 048              | 85                 | 64.8   |
|            | <b>FLORIDA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 5 561                   | 3 283 891         | 62 008                      | 47 367             | 14 641             | 65.1   |
|            | <b>GEORGIA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 940                   | 1 313 338         | 16 103                      | 14 449             | 1 654              | 69.7   |
|            | <b>HAWAII</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 369                     | 251 547           | 4 805                       | 3 437              | 1 368              | 67.7   |
|            | <b>IDAHO</b>                                  |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 386                     | 146 648           | 2 507                       | 2 109              | 398                | 60.8   |
|            | <b>ILLINOIS</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 2 597                   | 1 849 372         | 27 913                      | 20 210             | 7 703              | 64.0   |
|            | <b>INDIANA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 156                   | 584 762           | 10 512                      | 8 196              | 2 316              | 69.7   |
|            | <b>IOWA</b>                                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 519                     | 280 956           | 4 245                       | 3 581              | 664                | 61.3   |
|            | <b>KANSAS</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 558                     | 274 453           | 4 629                       | 3 662              | 967                | 67.1   |
|            | <b>KENTUCKY</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 599                     | 284 438           | 7 114                       | 4 378              | 2 736              | 73.0   |
|            | <b>LOUISIANA</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 574                     | 274 211           | 5 483                       | 3 760              | 1 723              | 74.7   |
|            | <b>MAINE</b>                                  |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 297                     | 115 597           | 1 965                       | 1 716              | 249                | 65.4   |
|            | <b>MARYLAND</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 130                   | 794 583           | 14 282                      | 10 931             | 3 351              | 65.0   |
|            | <b>MASSACHUSETTS</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 333                   | 1 053 329         | 12 335                      | 11 521             | 814                | 65.4   |
|            | <b>MICHIGAN</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 830                   | 987 879           | 19 988                      | 16 465             | 3 523              | 64.8   |
|            | <b>MINNESOTA</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 309                   | 639 013           | 12 493                      | 10 840             | 1 653              | 68.0   |
|            | <b>MISSISSIPPI</b>                            |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 361                     | 101 919           | 2 124                       | 1 542              | 582                | 66.3   |
|            | <b>MISSOURI</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 195                   | 642 061           | 15 990                      | 11 878             | 4 112              | 62.5   |

**Table 1. Real Estate Agents and Brokers for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area and kind of business          | Establishments (number) | Revenue (\$1,000) | Licensed agents and brokers |                    |                    | Revenue of establishments responding to agents/brokers inquiry as percent of total revenue |
|------------|---|-------------------------|-------------------|-----------------------------|--------------------|--------------------|--|
|            |   |                         |                   | Total (number)              | Full time (number) | Part time (number) |  |
|            | <b>MONTANA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 306                     | 79 276            | 1 645                       | 1 446              | 199                | 75.0   |
|            | <b>NEBRASKA</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 325                     | 181 080           | 2 601                       | 2 306              | 295                | 83.3   |
|            | <b>NEVADA</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 496                     | 339 919           | 10 249                      | 8 838              | 1 411              | 73.4   |
|            | <b>NEW HAMPSHIRE</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 366                     | 154 121           | 2 526                       | 2 186              | 340                | 72.6   |
|            | <b>NEW JERSEY</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 685                   | 1 370 152         | 25 725                      | 19 567             | 6 158              | 67.3   |
|            | <b>NEW MEXICO</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 440                     | 191 992           | 3 532                       | 2 614              | 918                | 64.9   |
|            | <b>NEW YORK</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 3 720                   | 3 022 150         | 38 548                      | 28 956             | 9 592              | 69.1   |
|            | <b>NORTH CAROLINA</b>                         |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 860                   | 1 105 446         | 20 495                      | 17 559             | 2 936              | 64.0   |
|            | <b>NORTH DAKOTA</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 97                      | 39 865            | 836                         | 716                | 120                | 74.4   |
|            | <b>OHIO</b>                                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 774                   | 1 022 585         | 21 889                      | 18 162             | 3 727              | 62.0   |
|            | <b>OKLAHOMA</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 612                     | 225 431           | 5 618                       | 4 879              | 739                | 70.9   |
|            | <b>OREGON</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 106                   | 642 785           | 9 808                       | 8 874              | 934                | 68.1   |
|            | <b>PENNSYLVANIA</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 792                   | 1 197 656         | 24 108                      | 18 374             | 5 734              | 65.8   |
|            | <b>RHODE ISLAND</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 223                     | 106 084           | 1 719                       | 1 299              | 420                | 71.5   |
|            | <b>SOUTH CAROLINA</b>                         |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 927                     | 605 563           | 6 810                       | 5 308              | 1 502              | 63.2   |
|            | <b>SOUTH DAKOTA</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 133                     | 49 141            | 1 064                       | 857                | 207                | 76.5   |
|            | <b>TENNESSEE</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 991                     | 626 326           | 12 084                      | 9 772              | 2 312              | 61.6   |
|            | <b>TEXAS</b>                                  |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 3 756                   | 2 051 386         | 27 493                      | 23 428             | 4 065              | 60.2   |
|            | <b>UTAH</b>                                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 650                     | 325 628           | 10 620                      | 8 930              | 1 690              | 76.4   |
|            | <b>VERMONT</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 193                     | 57 343            | 990                         | 741                | 249                | 67.7   |
|            | <b>VIRGINIA</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 645                   | 1 090 501         | 18 840                      | 15 562             | 3 278              | 65.1   |
|            | <b>WASHINGTON</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 525                   | 1 259 333         | 20 446                      | 17 798             | 2 648              | 71.9   |
|            | <b>WEST VIRGINIA</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 228                     | 68 150            | 2 277                       | 1 548              | 729                | 65.3   |
|            | <b>WISCONSIN</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 093                   | 548 744           | 8 876                       | 7 586              | 1 290              | 67.9   |
|            | <b>WYOMING</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 173                     | 58 616            | 1 020                       | 882                | 138                | 70.1   |

**Table 2. Commissions and Fees Paid to Co-Brokerage Companies for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments paying commissions and fees to co-brokerage companies |                   |                            | Revenue of establishments responding to co-brokerage inquiry as percent of total revenue |
|------------|---|-------------------------|-------------------|--|-------------------|----------------------------|--|
|            |   |                         |                   | Total (number)   | Revenue (\$1,000) | Commissions paid (\$1,000) |  |
| 531210     | Offices of real estate agents & brokers ..... | 60 620                  | 38 945 434        | 13 110   | 12 113 595        | 1 332 938                  | 99.9   |

**Table 3a. Construction Expenditures for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                  | Geographic area and kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments having construction expenditures |                   |   |                                       | Revenue of establishments responding to inquiry as percent of total revenue |
|-----------------------------|---|-------------------------|-------------------|---|-------------------|---|---------------------------------------|---|
|                             |   |                         |                   | Number  | Revenue (\$1,000) | Total construction expenditures (\$1,000) | Percent of work done by own employees |   |
| <b>UNITED STATES</b>        |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 59 718                  | 39 621 284        | 15 489  | 13 501 404        | 2 166 638                                 | 54.5                                  | 64.3  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 59 718                  | 39 621 284        | 15 489  | 13 501 404        | 2 166 638                                 | 54.5                                  | 64.3  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 31 497                  | 38 105 057        | 7 627   | 16 668 086        | 2 957 234                                 | 30.1                                  | 78.0  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 31 497                  | 38 105 057        | 7 627   | 16 668 086        | 2 957 234                                 | 30.1                                  | 78.0  |
| <b>ALABAMA</b>              |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 689                     | 282 122           | 120   | 55 870            | 8 171                                     | 69.9                                  | 79.5  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 689                     | 282 122           | 120   | 55 870            | 8 171                                     | 69.9                                  | 79.5  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 377                     | 278 959           | 95  | 104 160           | 24 184                                    | 6.7                                   | 90.0  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 377                     | 278 959           | 95  | 104 160           | 24 184                                    | 6.7                                   | 90.0  |
| <b>ALASKA</b>               |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 105                     | 60 179            | 27  | 10 949            | 2 306                                     | 100.0                                 | 63.1  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 105                     | 60 179            | 27  | 10 949            | 2 306                                     | 100.0                                 | 63.1  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 104                     | 133 676           | 32  | 88 293            | 16 344                                    | 64.8                                  | 88.5  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 104                     | 133 676           | 32  | 88 293            | 16 344                                    | 64.8                                  | 88.5  |
| <b>ARIZONA</b>              |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 744                     | 412 306           | 72  | 139 003           | 15 122                                    | 77.8                                  | 60.5  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 744                     | 412 306           | 72  | 139 003           | 15 122                                    | 77.8                                  | 60.5  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 393                     | 296 125           | 78  | 171 562           | 33 385                                    | 3.0                                   | 74.2  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 393                     | 296 125           | 78  | 171 562           | 33 385                                    | 3.0                                   | 74.2  |
| <b>ARKANSAS</b>             |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 445                     | 162 690           | 152   | 75 120            | 19 047                                    | 27.6                                  | 57.7  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 445                     | 162 690           | 152   | 75 120            | 19 047                                    | 27.6                                  | 57.7  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 198                     | 125 498           | 29  | 49 221            | 7 545                                     | 52.3                                  | 67.4  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 198                     | 125 498           | 29  | 49 221            | 7 545                                     | 52.3                                  | 67.4  |
| <b>CALIFORNIA</b>           |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 8 466                   | 5 512 623         | 2 369   | 1 954 042         | 211 526                                   | 51.4                                  | 64.5  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 8 466                   | 5 512 623         | 2 369   | 1 954 042         | 211 526                                   | 51.4                                  | 64.5  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 3 993                   | 6 321 949         | 527   | 2 218 701         | 322 972                                   | 22.3                                  | 74.9  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 3 993                   | 6 321 949         | 527   | 2 218 701         | 322 972                                   | 22.3                                  | 74.9  |
| <b>COLORADO</b>             |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 1 071                   | 657 947           | 302   | 231 360           | 37 298                                    | 99.5                                  | 61.7  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 1 071                   | 657 947           | 302   | 231 360           | 37 298                                    | 99.5                                  | 61.7  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 447                     | 358 703           | 201   | 217 045           | 45 178                                    | 72.1                                  | 77.9  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 447                     | 358 703           | 201   | 217 045           | 45 178                                    | 72.1                                  | 77.9  |
| <b>CONNECTICUT</b>          |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 609                     | 476 458           | 109   | 166 692           | 26 632                                    | 21.3                                  | 60.8  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 609                     | 476 458           | 109   | 166 692           | 26 632                                    | 21.3                                  | 60.8  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 516                     | 589 841           | 157   | 315 253           | 30 009                                    | 21.2                                  | 69.5  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 516                     | 589 841           | 157   | 315 253           | 30 009                                    | 21.2                                  | 69.5  |
| <b>DELAWARE</b>             |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 145                     | 127 087           | 26  | 35 019            | 9 702                                     | 9.5                                   | 73.5  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 145                     | 127 087           | 26  | 35 019            | 9 702                                     | 9.5                                   | 73.5  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 113                     | D                 | D   | D                 | D   | D                                     | D   |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 113                     | D                 | D   | D                 | D   | D                                     | D   |
| <b>DISTRICT OF COLUMBIA</b> |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 351                     | 329 291           | 106   | 110 799           | 18 108                                    | 69.6                                  | 68.8  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 351                     | 329 291           | 106   | 110 799           | 18 108                                    | 69.6                                  | 68.8  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 154                     | 530 222           | 30  | 107 414           | 12 841                                    | 8.0                                   | 83.5  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 154                     | 530 222           | 30  | 107 414           | 12 841                                    | 8.0                                   | 83.5  |
| <b>FLORIDA</b>              |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 2 808                   | 1 886 070         | 959   | 499 599           | 70 601                                    | 100.0                                 | 62.6  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 2 808                   | 1 886 070         | 959   | 499 599           | 70 601                                    | 100.0                                 | 62.6  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 2 177                   | 1 894 451         | 588   | 911 992           | 185 337                                   | 100.0                                 | 74.5  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 2 177                   | 1 894 451         | 588   | 911 992           | 185 337                                   | 100.0                                 | 74.5  |
| <b>GEORGIA</b>              |   |                         |                   |   |                   |   |                                       |   |
| 53111                       | Lessors of residential buildings & dwellings .....                | 1 155                   | 803 173           | 182   | 268 962           | 46 414                                    | 29.8                                  | 63.3  |
| 531110                      | Lessors of residential buildings & dwellings .....                | 1 155                   | 803 173           | 182   | 268 962           | 46 414                                    | 29.8                                  | 63.3  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) .     | 707                     | 801 374           | 123   | 385 054           | 120 632                                   | 5.2                                   | 77.4  |
| 531120                      | Lessors of nonresidential buildings (except miniwarehouses) ..... | 707                     | 801 374           | 123   | 385 054           | 120 632                                   | 5.2                                   | 77.4  |

**Table 3a. Construction Expenditures for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments having construction expenditures |                   |   |                                       | Revenue of establishments responding to inquiry as percent of total revenue |
|----------------------|---|-------------------------|-------------------|---|-------------------|---|---------------------------------------|---|
|                      |   |                         |                   | Number  | Revenue (\$1,000) | Total construction expenditures (\$1,000) | Percent of work done by own employees |   |
| <b>HAWAII</b>        |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 313                     | 156 962           | 65  | 78 199            | 24 549                                    | 24.6                                  | 60.7  |
| 531110               | Lessors of residential buildings & dwellings .....                | 313                     | 156 962           | 65  | 78 199            | 24 549                                    | 24.6                                  | 60.7  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 308                     | 653 323           | 89  | 510 091           | 60 271                                    | 6.9                                   | 87.7  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 308                     | 653 323           | 89  | 510 091           | 60 271                                    | 6.9                                   | 87.7  |
| <b>IDAHO</b>         |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 150                     | 50 497            | 51  | 24 215            | 9 532                                     | 8.0                                   | 63.7  |
| 531110               | Lessors of residential buildings & dwellings .....                | 150                     | 50 497            | 51  | 24 215            | 9 532                                     | 8.0                                   | 63.7  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 100                     | 49 582            | 15  | 12 207            | 2 895                                     | 14.6                                  | 69.5  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 100                     | 49 582            | 15  | 12 207            | 2 895                                     | 14.6                                  | 69.5  |
| <b>ILLINOIS</b>      |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 2 059                   | 1 695 711         | 301   | 638 846           | 85 128                                    | 72.1                                  | 67.4  |
| 531110               | Lessors of residential buildings & dwellings .....                | 2 059                   | 1 695 711         | 301   | 638 846           | 85 128                                    | 72.1                                  | 67.4  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 1 138                   | 1 476 949         | 396   | 603 391           | 88 297                                    | 36.0                                  | 66.3  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 1 138                   | 1 476 949         | 396   | 603 391           | 88 297                                    | 36.0                                  | 66.3  |
| <b>INDIANA</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 910                     | 624 186           | 135   | 113 102           | 12 895                                    | 58.7                                  | 65.8  |
| 531110               | Lessors of residential buildings & dwellings .....                | 910                     | 624 186           | 135   | 113 102           | 12 895                                    | 58.7                                  | 65.8  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 501                     | 266 314           | 114   | 70 697            | 14 121                                    | 60.7                                  | 63.4  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 501                     | 266 314           | 114   | 70 697            | 14 121                                    | 60.7                                  | 63.4  |
| <b>IOWA</b>          |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 537                     | 205 066           | 63  | 64 339            | 19 460                                    | 47.1                                  | 47.2  |
| 531110               | Lessors of residential buildings & dwellings .....                | 537                     | 205 066           | 63  | 64 339            | 19 460                                    | 47.1                                  | 47.2  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 271                     | 230 863           | 91  | 144 484           | 20 762                                    | 22.5                                  | 86.0  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 271                     | 230 863           | 91  | 144 484           | 20 762                                    | 22.5                                  | 86.0  |
| <b>KANSAS</b>        |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 485                     | 260 358           | 119   | 111 451           | 13 236                                    | 51.6                                  | 58.5  |
| 531110               | Lessors of residential buildings & dwellings .....                | 485                     | 260 358           | 119   | 111 451           | 13 236                                    | 51.6                                  | 58.5  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 285                     | D                 | D   | D                 | D   | D                                     | D   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 285                     | D                 | D   | D                 | D   | D                                     | D   |
| <b>KENTUCKY</b>      |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 660                     | 304 657           | 280   | 175 913           | 27 153                                    | 100.0                                 | 64.7  |
| 531110               | Lessors of residential buildings & dwellings .....                | 660                     | 304 657           | 280   | 175 913           | 27 153                                    | 100.0                                 | 64.7  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 355                     | 205 367           | 120   | 114 489           | 20 146                                    | 100.0                                 | 67.1  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 355                     | 205 367           | 120   | 114 489           | 20 146                                    | 100.0                                 | 67.1  |
| <b>LOUISIANA</b>     |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 821                     | 354 765           | 294   | 134 895           | 45 370                                    | 17.0                                  | 62.1  |
| 531110               | Lessors of residential buildings & dwellings .....                | 821                     | 354 765           | 294   | 134 895           | 45 370                                    | 17.0                                  | 62.1  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 483                     | 295 660           | 134   | 151 092           | 24 405                                    | 85.5                                  | 68.2  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 483                     | 295 660           | 134   | 151 092           | 24 405                                    | 85.5                                  | 68.2  |
| <b>MAINE</b>         |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 208                     | 81 658            | 78  | 41 386            | 8 721                                     | 13.8                                  | 56.2  |
| 531110               | Lessors of residential buildings & dwellings .....                | 208                     | 81 658            | 78  | 41 386            | 8 721                                     | 13.8                                  | 56.2  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 145                     | 89 693            | 50  | 43 459            | 11 884                                    | 11.9                                  | 82.2  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 145                     | 89 693            | 50  | 43 459            | 11 884                                    | 11.9                                  | 82.2  |
| <b>MARYLAND</b>      |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 911                     | 1 016 698         | 327   | 427 177           | 53 836                                    | 58.5                                  | 77.4  |
| 531110               | Lessors of residential buildings & dwellings .....                | 911                     | 1 016 698         | 327   | 427 177           | 53 836                                    | 58.5                                  | 77.4  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 467                     | 677 885           | 119   | 208 104           | 60 228                                    | 27.7                                  | 79.8  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 467                     | 677 885           | 119   | 208 104           | 60 228                                    | 27.7                                  | 79.8  |
| <b>MASSACHUSETTS</b> |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 869                     | 867 841           | 114   | 253 622           | 35 170                                    | 39.9                                  | 70.4  |
| 531110               | Lessors of residential buildings & dwellings .....                | 869                     | 867 841           | 114   | 253 622           | 35 170                                    | 39.9                                  | 70.4  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 722                     | 1 009 922         | 227   | 564 625           | 92 131                                    | 23.9                                  | 84.9  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 722                     | 1 009 922         | 227   | 564 625           | 92 131                                    | 23.9                                  | 84.9  |
| <b>MICHIGAN</b>      |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 1 432                   | 1 113 830         | 345   | 267 371           | 51 304                                    | 98.4                                  | 65.7  |
| 531110               | Lessors of residential buildings & dwellings .....                | 1 432                   | 1 113 830         | 345   | 267 371           | 51 304                                    | 98.4                                  | 65.7  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 779                     | 1 072 531         | 171   | 678 048           | 190 105                                   | 23.8                                  | 79.9  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 779                     | 1 072 531         | 171   | 678 048           | 190 105                                   | 23.8                                  | 79.9  |

**Table 3a. Construction Expenditures for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments having construction expenditures |                   |   |                                       | Revenue of establishments responding to inquiry as percent of total revenue |
|-----------------------|---|-------------------------|-------------------|---|-------------------|---|---------------------------------------|---|
|                       |   |                         |                   | Number  | Revenue (\$1,000) | Total construction expenditures (\$1,000) | Percent of work done by own employees |   |
| <b>MINNESOTA</b>      |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 139                   | 685 280           | 446   | 204 885           | 29 661                                    | 34.2                                  | 73.2  |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 139                   | 685 280           | 446   | 204 885           | 29 661                                    | 34.2                                  | 73.2  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 403                     | 560 779           | 67  | 165 234           | 40 359                                    | 17.3                                  | 83.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 403                     | 560 779           | 67  | 165 234           | 40 359                                    | 17.3                                  | 83.0  |
| <b>MISSISSIPPI</b>    |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 453                     | 151 004           | 189   | 111 462           | 18 098                                    | 76.4                                  | 46.1  |
| 531110                | Lessors of residential buildings & dwellings .....                | 453                     | 151 004           | 189   | 111 462           | 18 098                                    | 76.4                                  | 46.1  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 218                     | 92 531            | 71  | 58 859            | 12 688                                    | 14.8                                  | 64.7  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 218                     | 92 531            | 71  | 58 859            | 12 688                                    | 14.8                                  | 64.7  |
| <b>MISSOURI</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 083                   | 500 065           | 409   | 172 434           | 40 008                                    | 32.8                                  | 63.4  |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 083                   | 500 065           | 409   | 172 434           | 40 008                                    | 32.8                                  | 63.4  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 643                     | 717 620           | 243   | 397 885           | 66 026                                    | 12.3                                  | 78.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 643                     | 717 620           | 243   | 397 885           | 66 026                                    | 12.3                                  | 78.0  |
| <b>MONTANA</b>        |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 235                     | 57 971            | 52  | 40 940            | 12 181                                    | 32.5                                  | 53.7  |
| 531110                | Lessors of residential buildings & dwellings .....                | 235                     | 57 971            | 52  | 40 940            | 12 181                                    | 32.5                                  | 53.7  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 138                     | 50 599            | 30  | 33 185            | 4 150                                     | 92.0                                  | 66.6  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 138                     | 50 599            | 30  | 33 185            | 4 150                                     | 92.0                                  | 66.6  |
| <b>NEBRASKA</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 347                     | 165 972           | 68  | 77 522            | 45 106                                    | 4.1                                   | 56.5  |
| 531110                | Lessors of residential buildings & dwellings .....                | 347                     | 165 972           | 68  | 77 522            | 45 106                                    | 4.1                                   | 56.5  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 176                     | 78 817            | 37  | 25 599            | 2 742                                     | 36.0                                  | 65.8  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 176                     | 78 817            | 37  | 25 599            | 2 742                                     | 36.0                                  | 65.8  |
| <b>NEVADA</b>         |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 512                     | 438 181           | 96  | 147 402           | 9 873                                     | 77.6                                  | 64.5  |
| 531110                | Lessors of residential buildings & dwellings .....                | 512                     | 438 181           | 96  | 147 402           | 9 873                                     | 77.6                                  | 64.5  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 214                     | 221 677           | 71  | 105 253           | 14 244                                    | 29.9                                  | 74.7  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 214                     | 221 677           | 71  | 105 253           | 14 244                                    | 29.9                                  | 74.7  |
| <b>NEW HAMPSHIRE</b>  |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 183                     | 103 244           | 123   | 49 862            | 4 947                                     | 100.0                                 | 70.1  |
| 531110                | Lessors of residential buildings & dwellings .....                | 183                     | 103 244           | 123   | 49 862            | 4 947                                     | 100.0                                 | 70.1  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 141                     | 65 079            | 44  | 28 779            | 8 739                                     | 100.0                                 | 69.7  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 141                     | 65 079            | 44  | 28 779            | 8 739                                     | 100.0                                 | 69.7  |
| <b>NEW JERSEY</b>     |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 2 093                   | 2 031 555         | 451   | 538 913           | 98 256                                    | 47.1                                  | 66.7  |
| 531110                | Lessors of residential buildings & dwellings .....                | 2 093                   | 2 031 555         | 451   | 538 913           | 98 256                                    | 47.1                                  | 66.7  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 1 116                   | 1 190 458         | 215   | 623 747           | 55 131                                    | 36.5                                  | 80.9  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 1 116                   | 1 190 458         | 215   | 623 747           | 55 131                                    | 36.5                                  | 80.9  |
| <b>NEW MEXICO</b>     |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 312                     | 143 142           | 110   | 118 217           | 14 249                                    | 64.9                                  | 100.0   |
| 531110                | Lessors of residential buildings & dwellings .....                | 312                     | 143 142           | 110   | 118 217           | 14 249                                    | 64.9                                  | 100.0   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 220                     | 92 518            | 54  | 43 979            | 8 828                                     | 20.8                                  | 71.9  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 220                     | 92 518            | 54  | 43 979            | 8 828                                     | 20.8                                  | 71.9  |
| <b>NEW YORK</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 10 868                  | 8 494 447         | 1 682   | 2 394 332         | 332 528                                   | 40.1                                  | 59.7  |
| 531110                | Lessors of residential buildings & dwellings .....                | 10 868                  | 8 494 447         | 1 682   | 2 394 332         | 332 528                                   | 40.1                                  | 59.7  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 4 055                   | 8 543 447         | 667   | 3 458 599         | 468 108                                   | 31.2                                  | 83.3  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 4 055                   | 8 543 447         | 667   | 3 458 599         | 468 108                                   | 31.2                                  | 83.3  |
| <b>NORTH CAROLINA</b> |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 966                     | 467 126           | 311   | 233 702           | 54 671                                    | 29.8                                  | 62.0  |
| 531110                | Lessors of residential buildings & dwellings .....                | 966                     | 467 126           | 311   | 233 702           | 54 671                                    | 29.8                                  | 62.0  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 738                     | 772 387           | 195   | 412 082           | 123 498                                   | 20.9                                  | 80.2  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 738                     | 772 387           | 195   | 412 082           | 123 498                                   | 20.9                                  | 80.2  |
| <b>NORTH DAKOTA</b>   |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 198                     | 57 961            | 68  | 38 476            | 13 330                                    | 100.0                                 | 57.8  |
| 531110                | Lessors of residential buildings & dwellings .....                | 198                     | 57 961            | 68  | 38 476            | 13 330                                    | 100.0                                 | 57.8  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 66                      | 34 894            | 19  | 16 057            | 1 072                                     | —                                     | 80.6  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 66                      | 34 894            | 19  | 16 057            | 1 072                                     | —                                     | 80.6  |



**Table 3a. Construction Expenditures for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments having construction expenditures |                   |   |                                       | Revenue of establishments responding to inquiry as percent of total revenue |
|-----------------------|---|-------------------------|-------------------|---|-------------------|---|---------------------------------------|---|
|                       |   |                         |                   | Number  | Revenue (\$1,000) | Total construction expenditures (\$1,000) | Percent of work done by own employees |   |
| <b>OHIO</b>           |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 952                   | 1 074 112         | 440   | 423 121           | 98 602                                    | 30.1                                  | 60.3  |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 952                   | 1 074 112         | 440   | 423 121           | 98 602                                    | 30.1                                  | 60.3  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 1 058                   | 793 652           | 319   | 332 862           | 63 047                                    | 26.1                                  | 66.5  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 1 058                   | 793 652           | 319   | 332 862           | 63 047                                    | 26.1                                  | 66.5  |
| <b>OKLAHOMA</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 603                     | 245 185           | 260   | 136 152           | 42 277                                    | 10.7                                  | 54.6  |
| 531110                | Lessors of residential buildings & dwellings .....                | 603                     | 245 185           | 260   | 136 152           | 42 277                                    | 10.7                                  | 54.6  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 392                     | 203 131           | 107   | 120 236           | 18 117                                    | 29.7                                  | 70.7  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 392                     | 203 131           | 107   | 120 236           | 18 117                                    | 29.7                                  | 70.7  |
| <b>OREGON</b>         |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 984                     | 444 088           | 504   | 248 294           | 55 791                                    | 34.3                                  | 54.1  |
| 531110                | Lessors of residential buildings & dwellings .....                | 984                     | 444 088           | 504   | 248 294           | 55 791                                    | 34.3                                  | 54.1  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 348                     | 344 402           | 319   | 180 109           | 51 929                                    | 26.0                                  | 68.6  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 348                     | 344 402           | 319   | 180 109           | 51 929                                    | 26.0                                  | 68.6  |
| <b>PENNSYLVANIA</b>   |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 555                   | 1 286 852         | 387   | 314 338           | 39 210                                    | 68.3                                  | 62.8  |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 555                   | 1 286 852         | 387   | 314 338           | 39 210                                    | 68.3                                  | 62.8  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 1 072                   | 1 396 635         | 392   | 712 123           | 84 738                                    | 32.7                                  | 94.5  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 1 072                   | 1 396 635         | 392   | 712 123           | 84 738                                    | 32.7                                  | 94.5  |
| <b>RHODE ISLAND</b>   |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 140                     | 106 207           | 39  | 44 568            | 6 842                                     | 62.8                                  | 68.8  |
| 531110                | Lessors of residential buildings & dwellings .....                | 140                     | 106 207           | 39  | 44 568            | 6 842                                     | 62.8                                  | 68.8  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 142                     | 95 692            | 36  | 41 551            | 4 125                                     | 30.0                                  | 80.8  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 142                     | 95 692            | 36  | 41 551            | 4 125                                     | 30.0                                  | 80.8  |
| <b>SOUTH CAROLINA</b> |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 385                     | 169 934           | 180   | 63 294            | 13 331                                    | 100.0                                 | 67.0  |
| 531110                | Lessors of residential buildings & dwellings .....                | 385                     | 169 934           | 180   | 63 294            | 13 331                                    | 100.0                                 | 67.0  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 293                     | 204 886           | 101   | 110 304           | 18 935                                    | 20.3                                  | 68.2  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 293                     | 204 886           | 101   | 110 304           | 18 935                                    | 20.3                                  | 68.2  |
| <b>SOUTH DAKOTA</b>   |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 191                     | 61 729            | 42  | 44 435            | 25 675                                    | 42.8                                  | 60.4  |
| 531110                | Lessors of residential buildings & dwellings .....                | 191                     | 61 729            | 42  | 44 435            | 25 675                                    | 42.8                                  | 60.4  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 77                      | 18 132            | 41  | 11 918            | 1 083                                     | 25.4                                  | 69.8  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 77                      | 18 132            | 41  | 11 918            | 1 083                                     | 25.4                                  | 69.8  |
| <b>TENNESSEE</b>      |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 904                     | 533 342           | 433   | 278 057           | 72 031                                    | 100.0                                 | 66.8  |
| 531110                | Lessors of residential buildings & dwellings .....                | 904                     | 533 342           | 433   | 278 057           | 72 031                                    | 100.0                                 | 66.8  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 486                     | 393 044           | 115   | 100 644           | 26 754                                    | 15.5                                  | 63.7  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 486                     | 393 044           | 115   | 100 644           | 26 754                                    | 15.5                                  | 63.7  |
| <b>TEXAS</b>          |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 3 809                   | 2 231 465         | 1 123   | 783 019           | 104 374                                   | 84.1                                  | 62.5  |
| 531110                | Lessors of residential buildings & dwellings .....                | 3 809                   | 2 231 465         | 1 123   | 783 019           | 104 374                                   | 84.1                                  | 62.5  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 2 377                   | 2 271 951         | 286   | 973 402           | 261 526                                   | 12.1                                  | 73.7  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 2 377                   | 2 271 951         | 286   | 973 402           | 261 526                                   | 12.1                                  | 73.7  |
| <b>UTAH</b>           |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 269                     | 136 291           | 70  | 115 714           | 11 191                                    | 11.0                                  | 100.0   |
| 531110                | Lessors of residential buildings & dwellings .....                | 269                     | 136 291           | 70  | 115 714           | 11 191                                    | 11.0                                  | 100.0   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 208                     | 161 918           | 45  | 80 572            | 17 997                                    | 5.1                                   | 75.2  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 208                     | 161 918           | 45  | 80 572            | 17 997                                    | 5.1                                   | 75.2  |
| <b>VERMONT</b>        |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 68                      | 20 575            | 26  | 15 615            | 3 546                                     | 15.8                                  | 62.6  |
| 531110                | Lessors of residential buildings & dwellings .....                | 68                      | 20 575            | 26  | 15 615            | 3 546                                     | 15.8                                  | 62.6  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 74                      | 40 595            | 29  | 9 675             | 3 703                                     | 96.8                                  | 71.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 74                      | 40 595            | 29  | 9 675             | 3 703                                     | 96.8                                  | 71.0  |
| <b>VIRGINIA</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 056                   | 939 213           | 191   | 276 055           | 38 999                                    | 55.5                                  | 73.2  |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 056                   | 939 213           | 191   | 276 055           | 38 999                                    | 55.5                                  | 73.2  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) .     | 670                     | 705 997           | 128   | 218 599           | 33 704                                    | 17.6                                  | 65.9  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 670                     | 705 997           | 128   | 218 599           | 33 704                                    | 17.6                                  | 65.9  |

**Table 3a. Construction Expenditures for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments having construction expenditures |                   |   |                                       | Revenue of establishments responding to inquiry as percent of total revenue |
|----------------------|---|-------------------------|-------------------|---|-------------------|---|---------------------------------------|---|
|                      |   |                         |                   | Number  | Revenue (\$1,000) | Total construction expenditures (\$1,000) | Percent of work done by own employees |   |
| <b>WASHINGTON</b>    |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 1 950                   | 917 211           | 757   | 429 544           | 77 210                                    | 96.6                                  | 65.6  |
| 53110                | Lessors of residential buildings & dwellings .....                | 1 950                   | 917 211           | 757   | 429 544           | 77 210                                    | 96.6                                  | 65.6  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 696                     | 953 080           | 234   | 325 935           | 90 624                                    | 13.4                                  | 83.0  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 696                     | 953 080           | 234   | 325 935           | 90 624                                    | 13.4                                  | 83.0  |
| <b>WEST VIRGINIA</b> |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 323                     | 107 560           | 168   | 82 904            | 19 799                                    | 12.5                                  | 69.1  |
| 53110                | Lessors of residential buildings & dwellings .....                | 323                     | 107 560           | 168   | 82 904            | 19 799                                    | 12.5                                  | 69.1  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 255                     | 107 592           | 74  | 63 648            | 9 564                                     | 100.0                                 | 63.7  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 255                     | 107 592           | 74  | 63 648            | 9 564                                     | 100.0                                 | 63.7  |
| <b>WISCONSIN</b>     |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 1 064                   | 582 228           | 236   | 225 935           | 29 045                                    | 40.8                                  | 78.0  |
| 53110                | Lessors of residential buildings & dwellings .....                | 1 064                   | 582 228           | 236   | 225 935           | 29 045                                    | 40.8                                  | 78.0  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 421                     | 284 270           | 115   | 115 961           | 30 684                                    | 69.2                                  | 71.9  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 421                     | 284 270           | 115   | 115 961           | 30 684                                    | 69.2                                  | 71.9  |
| <b>WYOMING</b>       |   |                         |                   |   |                   |   |                                       |   |
| 53111                | Lessors of residential buildings & dwellings .....                | 133                     | 27 169            | 32  | 14 281            | 4 526                                     | 64.1                                  | 55.9  |
| 53110                | Lessors of residential buildings & dwellings .....                | 133                     | 27 169            | 32  | 14 281            | 4 526                                     | 64.1                                  | 55.9  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) .     | 67                      | 10 265            | 43  | 7 630             | 1 318                                     | .6                                    | 71.9  |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 67                      | 10 265            | 43  | 7 630             | 1 318                                     | .6                                    | 71.9  |

**Table 3b. Construction Expenditures by Type of Building for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                  | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Construction expenditures by type of building (\$1,000) |                |                             |           | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|-----------------------------|---|--|--|---|---|----------------|-----------------------------|-----------|--|
|                             |   |  |  |   | Residential   | Nonresidential | Subdividing/developing lots | All other |  |
| <b>UNITED STATES</b>        |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 15 489   | 13 501 404   | 2 166 638                                 | 1 960 235   | 138 383        | 35 136                      | 32 884    | 90.8   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 15 489   | 13 501 404   | 2 166 638                                 | 1 960 235   | 138 383        | 35 136                      | 32 884    | 90.8   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 7 627  | 16 668 086   | 2 957 234                                 | 172 958   | 2 512 719      | 87 637                      | 183 920   | 94.2   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 7 627  | 16 668 086   | 2 957 234                                 | 172 958   | 2 512 719      | 87 637                      | 183 920   | 94.2   |
| <b>ALABAMA</b>              |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 120  | 55 870   | 8 171                                     | 7 663   | 445            | —                           | 63        | 80.3   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 120  | 55 870   | 8 171                                     | 7 663   | 445            | —                           | 63        | 80.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 95   | 104 160  | 24 184                                    | 630   | 20 256         | 3 229                       | 69        | 96.2   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 95   | 104 160  | 24 184                                    | 630   | 20 256         | 3 229                       | 69        | 96.2   |
| <b>ALASKA</b>               |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 27   | 10 949   | 2 306                                     | 2 270   | 36             | —                           | —         | 100.0  |
| 53110                       | Lessors of residential buildings & dwellings .....                | 27   | 10 949   | 2 306                                     | 2 270   | 36             | —                           | —         | 100.0  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 32   | 88 293   | 16 344                                    | 666   | 12 147         | 3 531                       | —         | 96.7   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 32   | 88 293   | 16 344                                    | 666   | 12 147         | 3 531                       | —         | 96.7   |
| <b>ARIZONA</b>              |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 72   | 139 003  | 15 122                                    | 11 841  | 1 737          | 5                           | 1 539     | 100.0  |
| 53110                       | Lessors of residential buildings & dwellings .....                | 72   | 139 003  | 15 122                                    | 11 841  | 1 737          | 5                           | 1 539     | 100.0  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 78   | 171 562  | 33 385                                    | 11 623  | 20 563         | 186                         | 1 013     | 91.1   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 78   | 171 562  | 33 385                                    | 11 623  | 20 563         | 186                         | 1 013     | 91.1   |
| <b>ARKANSAS</b>             |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 152  | 75 120   | 19 047                                    | 17 552  | 319            | 588                         | 588       | 87.5   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 152  | 75 120   | 19 047                                    | 17 552  | 319            | 588                         | 588       | 87.5   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 29   | 49 221   | 7 545                                     | —   | 5 713          | 1 832                       | —         | 99.8   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 29   | 49 221   | 7 545                                     | —   | 5 713          | 1 832                       | —         | 99.8   |
| <b>CALIFORNIA</b>           |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 2 369  | 1 954 042  | 211 526                                   | 176 424   | 32 608         | 1 456                       | 1 038     | 95.3   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 2 369  | 1 954 042  | 211 526                                   | 176 424   | 32 608         | 1 456                       | 1 038     | 95.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 527  | 2 218 701  | 322 972                                   | 7 854   | 275 009        | 13 137                      | 26 972    | 96.3   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 527  | 2 218 701  | 322 972                                   | 7 854   | 275 009        | 13 137                      | 26 972    | 96.3   |
| <b>COLORADO</b>             |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 302  | 231 360  | 37 298                                    | 33 442  | 2 296          | 1 157                       | 403       | 98.5   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 302  | 231 360  | 37 298                                    | 33 442  | 2 296          | 1 157                       | 403       | 98.5   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 201  | 217 045  | 45 178                                    | 964   | 37 388         | 2 021                       | 4 805     | 98.3   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 201  | 217 045  | 45 178                                    | 964   | 37 388         | 2 021                       | 4 805     | 98.3   |
| <b>CONNECTICUT</b>          |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 109  | 166 692  | 26 632                                    | 23 064  | 112            | 2 154                       | 1 302     | 69.3   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 109  | 166 692  | 26 632                                    | 23 064  | 112            | 2 154                       | 1 302     | 69.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 157  | 315 253  | 30 009                                    | 424   | 28 172         | 783                         | 630       | 97.6   |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 157  | 315 253  | 30 009                                    | 424   | 28 172         | 783                         | 630       | 97.6   |
| <b>DELAWARE</b>             |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 26   | 35 019   | 9 702                                     | 9 702   | —              | —                           | —         | 38.1   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 26   | 35 019   | 9 702                                     | 9 702   | —              | —                           | —         | 38.1   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | D  | D  | D   | D   | D              | D                           | D         | D  |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | D  | D  | D   | D   | D              | D                           | D         | D  |
| <b>DISTRICT OF COLUMBIA</b> |   |  |  |   |   |                |                             |           |  |
| 53111                       | Lessors of residential buildings & dwellings .....                | 106  | 110 799  | 18 108                                    | 16 913  | 1 195          | —                           | —         | 95.2   |
| 53110                       | Lessors of residential buildings & dwellings .....                | 106  | 110 799  | 18 108                                    | 16 913  | 1 195          | —                           | —         | 95.2   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 30   | 107 414  | 12 841                                    | 26  | 12 815         | —                           | —         | 100.0  |
| 53120                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 30   | 107 414  | 12 841                                    | 26  | 12 815         | —                           | —         | 100.0  |

Table 3b. **Construction Expenditures by Type of Building for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code       | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Construction expenditures by type of building (\$1,000) |                |                             |           | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|------------------|---|--|--|---|---|----------------|-----------------------------|-----------|--|
|                  |   |  |  |   | Residential   | Nonresidential | Subdividing/developing lots | All other |  |
| <b>FLORIDA</b>   |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 959  | 499 599  | 70 601                                    | 68 892  | 1 470          | 55                          | 184       | 97.2   |
| 531110           | Lessors of residential buildings & dwellings .....                | 959  | 499 599  | 70 601                                    | 68 892  | 1 470          | 55                          | 184       | 97.2   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 588  | 911 992  | 185 337                                   | 17 218  | 154 789        | —                           | 13 330    | 97.1   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 588  | 911 992  | 185 337                                   | 17 218  | 154 789        | —                           | 13 330    | 97.1   |
| <b>GEORGIA</b>   |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 182  | 268 962  | 46 414                                    | 39 170  | 226            | 6 828                       | 190       | 99.9   |
| 531110           | Lessors of residential buildings & dwellings .....                | 182  | 268 962  | 46 414                                    | 39 170  | 226            | 6 828                       | 190       | 99.9   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 123  | 385 054  | 120 632                                   | 227   | 117 877        | 421                         | 2 107     | 82.3   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 123  | 385 054  | 120 632                                   | 227   | 117 877        | 421                         | 2 107     | 82.3   |
| <b>HAWAII</b>    |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 65   | 78 199   | 24 549                                    | 18 114  | 6 435          | —                           | —         | 71.6   |
| 531110           | Lessors of residential buildings & dwellings .....                | 65   | 78 199   | 24 549                                    | 18 114  | 6 435          | —                           | —         | 71.6   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 89   | 510 091  | 60 271                                    | 567   | 45 488         | 12 709                      | 1 507     | 98.5   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 89   | 510 091  | 60 271                                    | 567   | 45 488         | 12 709                      | 1 507     | 98.5   |
| <b>IDAHO</b>     |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 51   | 24 215   | 9 532                                     | 9 056   | 476            | —                           | —         | 65.8   |
| 531110           | Lessors of residential buildings & dwellings .....                | 51   | 24 215   | 9 532                                     | 9 056   | 476            | —                           | —         | 65.8   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 15   | 12 207   | 2 895                                     | 4   | 2 618          | 273                         | —         | 100.0  |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 15   | 12 207   | 2 895                                     | 4   | 2 618          | 273                         | —         | 100.0  |
| <b>ILLINOIS</b>  |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 301  | 638 846  | 85 128                                    | 80 053  | 1 319          | —                           | 3 756     | 97.9   |
| 531110           | Lessors of residential buildings & dwellings .....                | 301  | 638 846  | 85 128                                    | 80 053  | 1 319          | —                           | 3 756     | 97.9   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 396  | 603 391  | 88 297                                    | 7 699   | 76 924         | 1 182                       | 2 492     | 96.8   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 396  | 603 391  | 88 297                                    | 7 699   | 76 924         | 1 182                       | 2 492     | 96.8   |
| <b>INDIANA</b>   |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 135  | 113 102  | 12 895                                    | 12 654  | 103            | 42                          | 96        | 99.3   |
| 531110           | Lessors of residential buildings & dwellings .....                | 135  | 113 102  | 12 895                                    | 12 654  | 103            | 42                          | 96        | 99.3   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 114  | 70 697   | 14 121                                    | 1 677   | 10 547         | 53                          | 1 844     | 86.9   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 114  | 70 697   | 14 121                                    | 1 677   | 10 547         | 53                          | 1 844     | 86.9   |
| <b>IOWA</b>      |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 63   | 64 339   | 19 460                                    | 12 596  | 15             | 4 990                       | 1 859     | 89.5   |
| 531110           | Lessors of residential buildings & dwellings .....                | 63   | 64 339   | 19 460                                    | 12 596  | 15             | 4 990                       | 1 859     | 89.5   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 91   | 144 484  | 20 762                                    | 101   | 14 436         | 164                         | 6 061     | 48.6   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 91   | 144 484  | 20 762                                    | 101   | 14 436         | 164                         | 6 061     | 48.6   |
| <b>KANSAS</b>    |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 119  | 111 451  | 13 236                                    | 12 412  | 41             | 10                          | 773       | 100.0  |
| 531110           | Lessors of residential buildings & dwellings .....                | 119  | 111 451  | 13 236                                    | 12 412  | 41             | 10                          | 773       | 100.0  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | D  | D  | D   | D   | D              | D                           | D         | D  |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | D  | D  | D   | D   | D              | D                           | D         | D  |
| <b>KENTUCKY</b>  |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 280  | 175 913  | 27 153                                    | 23 602  | 70             | 3 375                       | 106       | 99.2   |
| 531110           | Lessors of residential buildings & dwellings .....                | 280  | 175 913  | 27 153                                    | 23 602  | 70             | 3 375                       | 106       | 99.2   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 120  | 114 489  | 20 146                                    | 2 436   | 15 922         | 928                         | 860       | 99.2   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 120  | 114 489  | 20 146                                    | 2 436   | 15 922         | 928                         | 860       | 99.2   |
| <b>LOUISIANA</b> |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings .....                | 294  | 134 895  | 45 370                                    | 44 286  | 1 057          | —                           | 27        | 42.2   |
| 531110           | Lessors of residential buildings & dwellings .....                | 294  | 134 895  | 45 370                                    | 44 286  | 1 057          | —                           | 27        | 42.2   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 134  | 151 092  | 24 405                                    | 383   | 24 007         | —                           | 15        | 98.7   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) ..... | 134  | 151 092  | 24 405                                    | 383   | 24 007         | —                           | 15        | 98.7   |

Table 3b. **Construction Expenditures by Type of Building for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Construction expenditures by type of building (\$1,000) |                |                             |           | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|----------------------|---|--|--|---|---|----------------|-----------------------------|-----------|--|
|                      |   |  |  |   | Residential   | Nonresidential | Subdividing/developing lots | All other |  |
| <b>MAINE</b>         |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 78   | 41 386   | 8 721                                     | 8 294   | 352            | —                           | 75        | 58.9   |
| 531110               | Lessors of residential buildings & dwellings .....                | 78   | 41 386   | 8 721                                     | 8 294   | 352            | —                           | 75        | 58.9   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 50   | 43 459   | 11 884                                    | 365   | 11 512         | —                           | 7         | 91.3   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 50   | 43 459   | 11 884                                    | 365   | 11 512         | —                           | 7         | 91.3   |
| <b>MARYLAND</b>      |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 327  | 427 177  | 53 836                                    | 52 338  | 1 461          | 9                           | 28        | 99.0   |
| 531110               | Lessors of residential buildings & dwellings .....                | 327  | 427 177  | 53 836                                    | 52 338  | 1 461          | 9                           | 28        | 99.0   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 119  | 208 104  | 60 228                                    | 501   | 58 557         | 720                         | 450       | 87.1   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 119  | 208 104  | 60 228                                    | 501   | 58 557         | 720                         | 450       | 87.1   |
| <b>MASSACHUSETTS</b> |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 114  | 253 622  | 35 170                                    | 30 418  | 4 559          | —                           | 193       | 94.5   |
| 531110               | Lessors of residential buildings & dwellings .....                | 114  | 253 622  | 35 170                                    | 30 418  | 4 559          | —                           | 193       | 94.5   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 227  | 564 625  | 92 131                                    | 4 307   | 62 097         | 2 463                       | 23 264    | 98.3   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 227  | 564 625  | 92 131                                    | 4 307   | 62 097         | 2 463                       | 23 264    | 98.3   |
| <b>MICHIGAN</b>      |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 345  | 267 371  | 51 304                                    | 47 651  | 2 176          | 1 318                       | 159       | 88.8   |
| 531110               | Lessors of residential buildings & dwellings .....                | 345  | 267 371  | 51 304                                    | 47 651  | 2 176          | 1 318                       | 159       | 88.8   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 171  | 678 048  | 190 105                                   | 769   | 187 114        | 978                         | 1 244     | 99.8   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 171  | 678 048  | 190 105                                   | 769   | 187 114        | 978                         | 1 244     | 99.8   |
| <b>MINNESOTA</b>     |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 446  | 204 885  | 29 661                                    | 28 872  | 789            | —                           | —         | 97.8   |
| 531110               | Lessors of residential buildings & dwellings .....                | 446  | 204 885  | 29 661                                    | 28 872  | 789            | —                           | —         | 97.8   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 67   | 165 234  | 40 359                                    | 701   | 39 378         | 22                          | 258       | 99.8   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 67   | 165 234  | 40 359                                    | 701   | 39 378         | 22                          | 258       | 99.8   |
| <b>MISSISSIPPI</b>   |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 189  | 111 462  | 18 098                                    | 16 648  | —              | 1 450                       | —         | 68.5   |
| 531110               | Lessors of residential buildings & dwellings .....                | 189  | 111 462  | 18 098                                    | 16 648  | —              | 1 450                       | —         | 68.5   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 71   | 58 859   | 12 688                                    | 48  | 9 834          | 76                          | 2 730     | 96.4   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 71   | 58 859   | 12 688                                    | 48  | 9 834          | 76                          | 2 730     | 96.4   |
| <b>MISSOURI</b>      |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 409  | 172 434  | 40 008                                    | 36 328  | 1 235          | 592                         | 1 853     | 80.2   |
| 531110               | Lessors of residential buildings & dwellings .....                | 409  | 172 434  | 40 008                                    | 36 328  | 1 235          | 592                         | 1 853     | 80.2   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 243  | 397 885  | 66 026                                    | 1 958   | 51 375         | 12 685                      | 8         | 99.1   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 243  | 397 885  | 66 026                                    | 1 958   | 51 375         | 12 685                      | 8         | 99.1   |
| <b>MONTANA</b>       |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 52   | 40 940   | 12 181                                    | 11 511  | 397            | —                           | 273       | 65.5   |
| 531110               | Lessors of residential buildings & dwellings .....                | 52   | 40 940   | 12 181                                    | 11 511  | 397            | —                           | 273       | 65.5   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 30   | 33 185   | 4 150                                     | —   | 3 161          | —                           | 989       | 98.7   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 30   | 33 185   | 4 150                                     | —   | 3 161          | —                           | 989       | 98.7   |
| <b>NEBRASKA</b>      |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 68   | 77 522   | 45 106                                    | 42 499  | 372            | —                           | 2 235     | 77.2   |
| 531110               | Lessors of residential buildings & dwellings .....                | 68   | 77 522   | 45 106                                    | 42 499  | 372            | —                           | 2 235     | 77.2   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 37   | 25 599   | 2 742                                     | 148   | 2 594          | —                           | —         | 95.2   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 37   | 25 599   | 2 742                                     | 148   | 2 594          | —                           | —         | 95.2   |
| <b>NEVADA</b>        |   |  |  |   |   |                |                             |           |  |
| 53111                | Lessors of residential buildings & dwellings .....                | 96   | 147 402  | 9 873                                     | 8 709   | 241            | —                           | 923       | 87.3   |
| 531110               | Lessors of residential buildings & dwellings .....                | 96   | 147 402  | 9 873                                     | 8 709   | 241            | —                           | 923       | 87.3   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 71   | 105 253  | 14 244                                    | 173   | 13 857         | —                           | 214       | 92.6   |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses) ..... | 71   | 105 253  | 14 244                                    | 173   | 13 857         | —                           | 214       | 92.6   |

Table 3b. **Construction Expenditures by Type of Building for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Construction expenditures by type of building (\$1,000) |                |                             |           | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|-----------------------|---|--|--|---|---|----------------|-----------------------------|-----------|--|
|                       |   |  |  |   | Residential   | Nonresidential | Subdividing/developing lots | All other |  |
| <b>NEW HAMPSHIRE</b>  |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 123  | 49 862   | 4 947                                     | 4 773   | 174            | —                           | —         | 77.1   |
| 531110                | Lessors of residential buildings & dwellings .....                | 123  | 49 862   | 4 947                                     | 4 773   | 174            | —                           | —         | 77.1   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 44   | 28 779   | 8 739                                     | 1 858   | 6 003          | 3                           | 875       | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 44   | 28 779   | 8 739                                     | 1 858   | 6 003          | 3                           | 875       | 100.0  |
| <b>NEW JERSEY</b>     |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 451  | 538 913  | 98 256                                    | 93 585  | 3 123          | 383                         | 1 165     | 96.3   |
| 531110                | Lessors of residential buildings & dwellings .....                | 451  | 538 913  | 98 256                                    | 93 585  | 3 123          | 383                         | 1 165     | 96.3   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 215  | 623 747  | 55 131                                    | 5 946   | 45 212         | 1 914                       | 2 059     | 93.3   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 215  | 623 747  | 55 131                                    | 5 946   | 45 212         | 1 914                       | 2 059     | 93.3   |
| <b>NEW MEXICO</b>     |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 110  | 118 217  | 14 249                                    | 13 204  | —              | —                           | 1 045     | 100.0  |
| 531110                | Lessors of residential buildings & dwellings .....                | 110  | 118 217  | 14 249                                    | 13 204  | —              | —                           | 1 045     | 100.0  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 54   | 43 979   | 8 828                                     | 776   | 7 383          | 669                         | —         | 77.6   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 54   | 43 979   | 8 828                                     | 776   | 7 383          | 669                         | —         | 77.6   |
| <b>NEW YORK</b>       |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 682  | 2 394 332  | 332 528                                   | 316 428   | 12 582         | 1 239                       | 2 279     | 92.7   |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 682  | 2 394 332  | 332 528                                   | 316 428   | 12 582         | 1 239                       | 2 279     | 92.7   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 667  | 3 458 599  | 468 108                                   | 10 288  | 454 457        | 1 472                       | 1 891     | 94.8   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 667  | 3 458 599  | 468 108                                   | 10 288  | 454 457        | 1 472                       | 1 891     | 94.8   |
| <b>NORTH CAROLINA</b> |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 311  | 233 702  | 54 671                                    | 53 429  | 1 054          | —                           | 188       | 90.4   |
| 531110                | Lessors of residential buildings & dwellings .....                | 311  | 233 702  | 54 671                                    | 53 429  | 1 054          | —                           | 188       | 90.4   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 195  | 412 082  | 123 498                                   | 44 531  | 76 323         | 1 656                       | 988       | 75.1   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 195  | 412 082  | 123 498                                   | 44 531  | 76 323         | 1 656                       | 988       | 75.1   |
| <b>NORTH DAKOTA</b>   |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 68   | 38 476   | 13 330                                    | 13 310  | 2              | —                           | 18        | 69.9   |
| 531110                | Lessors of residential buildings & dwellings .....                | 68   | 38 476   | 13 330                                    | 13 310  | 2              | —                           | 18        | 69.9   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 19   | 16 057   | 1 072                                     | —   | 997            | 75                          | —         | 95.5   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 19   | 16 057   | 1 072                                     | —   | 997            | 75                          | —         | 95.5   |
| <b>OHIO</b>           |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 440  | 423 121  | 98 602                                    | 81 136  | 17 037         | 205                         | 224       | 82.5   |
| 531110                | Lessors of residential buildings & dwellings .....                | 440  | 423 121  | 98 602                                    | 81 136  | 17 037         | 205                         | 224       | 82.5   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 332 862  | 63 047                                    | 2 221   | 48 176         | 635                         | 12 015    | 92.5   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 332 862  | 63 047                                    | 2 221   | 48 176         | 635                         | 12 015    | 92.5   |
| <b>OKLAHOMA</b>       |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 260  | 136 152  | 42 277                                    | 39 888  | 1 319          | 1 070                       | —         | 46.8   |
| 531110                | Lessors of residential buildings & dwellings .....                | 260  | 136 152  | 42 277                                    | 39 888  | 1 319          | 1 070                       | —         | 46.8   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 107  | 120 236  | 18 117                                    | 181   | 17 042         | 877                         | 17        | 98.6   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 107  | 120 236  | 18 117                                    | 181   | 17 042         | 877                         | 17        | 98.6   |
| <b>OREGON</b>         |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 504  | 248 294  | 55 791                                    | 48 618  | 3 409          | 228                         | 3 536     | 63.2   |
| 531110                | Lessors of residential buildings & dwellings .....                | 504  | 248 294  | 55 791                                    | 48 618  | 3 409          | 228                         | 3 536     | 63.2   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 180 109  | 51 929                                    | 1 223   | 48 631         | 1 834                       | 241       | 99.6   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 180 109  | 51 929                                    | 1 223   | 48 631         | 1 834                       | 241       | 99.6   |
| <b>PENNSYLVANIA</b>   |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 387  | 314 338  | 39 210                                    | 38 269  | 819            | 109                         | 13        | 98.3   |
| 531110                | Lessors of residential buildings & dwellings .....                | 387  | 314 338  | 39 210                                    | 38 269  | 819            | 109                         | 13        | 98.3   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 392  | 712 123  | 84 738                                    | 716   | 82 579         | 672                         | 771       | 99.2   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 392  | 712 123  | 84 738                                    | 716   | 82 579         | 672                         | 771       | 99.2   |

Table 3b. **Construction Expenditures by Type of Building for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Construction expenditures by type of building (\$1,000) |                |                             |           | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|-----------------------|---|--|--|---|---|----------------|-----------------------------|-----------|--|
|                       |   |  |  |   | Residential   | Nonresidential | Subdividing/developing lots | All other |  |
| <b>RHODE ISLAND</b>   |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 39   | 44 568   | 6 842                                     | 6 643   | 199            | —                           | —         | 98.4   |
| 531110                | Lessors of residential buildings & dwellings .....                | 39   | 44 568   | 6 842                                     | 6 643   | 199            | —                           | —         | 98.4   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 36   | 41 551   | 4 125                                     | 64  | 3 931          | —                           | 130       | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 36   | 41 551   | 4 125                                     | 64  | 3 931          | —                           | 130       | 100.0  |
| <b>SOUTH CAROLINA</b> |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 180  | 63 294   | 13 331                                    | 10 798  | 2 533          | —                           | —         | 100.0  |
| 531110                | Lessors of residential buildings & dwellings .....                | 180  | 63 294   | 13 331                                    | 10 798  | 2 533          | —                           | —         | 100.0  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 101  | 110 304  | 18 935                                    | 133   | 18 084         | 532                         | 186       | 96.2   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 101  | 110 304  | 18 935                                    | 133   | 18 084         | 532                         | 186       | 96.2   |
| <b>SOUTH DAKOTA</b>   |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 42   | 44 435   | 25 675                                    | 21 184  | 3 475          | —                           | 1 016     | 84.3   |
| 531110                | Lessors of residential buildings & dwellings .....                | 42   | 44 435   | 25 675                                    | 21 184  | 3 475          | —                           | 1 016     | 84.3   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 41   | 11 918   | 1 083                                     | 145   | 889            | —                           | 49        | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 41   | 11 918   | 1 083                                     | 145   | 889            | —                           | 49        | 100.0  |
| <b>TENNESSEE</b>      |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 433  | 278 057  | 72 031                                    | 64 785  | 6 537          | —                           | 709       | 90.1   |
| 531110                | Lessors of residential buildings & dwellings .....                | 433  | 278 057  | 72 031                                    | 64 785  | 6 537          | —                           | 709       | 90.1   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 115  | 100 644  | 26 754                                    | 965   | 25 399         | 338                         | 52        | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 115  | 100 644  | 26 754                                    | 965   | 25 399         | 338                         | 52        | 100.0  |
| <b>TEXAS</b>          |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 1 123  | 783 019  | 104 374                                   | 96 270  | 604            | 6 649                       | 851       | 97.8   |
| 531110                | Lessors of residential buildings & dwellings .....                | 1 123  | 783 019  | 104 374                                   | 96 270  | 604            | 6 649                       | 851       | 97.8   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 286  | 973 402  | 261 526                                   | 5 064   | 164 709        | 18 600                      | 73 153    | 80.8   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 286  | 973 402  | 261 526                                   | 5 064   | 164 709        | 18 600                      | 73 153    | 80.8   |
| <b>UTAH</b>           |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 70   | 115 714  | 11 191                                    | 10 841  | —              | —                           | 350       | 30.8   |
| 531110                | Lessors of residential buildings & dwellings .....                | 70   | 115 714  | 11 191                                    | 10 841  | —              | —                           | 350       | 30.8   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 45   | 80 572   | 17 997                                    | 81  | 17 703         | 177                         | 36        | 98.0   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 45   | 80 572   | 17 997                                    | 81  | 17 703         | 177                         | 36        | 98.0   |
| <b>VERMONT</b>        |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 26   | 15 615   | 3 546                                     | 3 154   | 187            | 205                         | —         | 73.6   |
| 531110                | Lessors of residential buildings & dwellings .....                | 26   | 15 615   | 3 546                                     | 3 154   | 187            | 205                         | —         | 73.6   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 29   | 9 675  | 3 703                                     | 1 383   | 2 222          | 98                          | —         | 74.0   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 29   | 9 675  | 3 703                                     | 1 383   | 2 222          | 98                          | —         | 74.0   |
| <b>VIRGINIA</b>       |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 191  | 276 055  | 38 999                                    | 35 935  | 2 695          | —                           | 369       | 92.2   |
| 531110                | Lessors of residential buildings & dwellings .....                | 191  | 276 055  | 38 999                                    | 35 935  | 2 695          | —                           | 369       | 92.2   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 128  | 218 599  | 33 704                                    | 2 750   | 30 559         | 230                         | 165       | 96.3   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 128  | 218 599  | 33 704                                    | 2 750   | 30 559         | 230                         | 165       | 96.3   |
| <b>WASHINGTON</b>     |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 757  | 429 544  | 77 210                                    | 56 625  | 16 115         | 1 019                       | 3 451     | 96.5   |
| 531110                | Lessors of residential buildings & dwellings .....                | 757  | 429 544  | 77 210                                    | 56 625  | 16 115         | 1 019                       | 3 451     | 96.5   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 234  | 325 935  | 90 624                                    | 28 275  | 62 164         | 185                         | —         | 99.1   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 234  | 325 935  | 90 624                                    | 28 275  | 62 164         | 185                         | —         | 99.1   |
| <b>WEST VIRGINIA</b>  |   |  |  |   |   |                |                             |           |  |
| 53111                 | Lessors of residential buildings & dwellings .....                | 168  | 82 904   | 19 799                                    | 19 713  | 86             | —                           | —         | 34.7   |
| 531110                | Lessors of residential buildings & dwellings .....                | 168  | 82 904   | 19 799                                    | 19 713  | 86             | —                           | —         | 34.7   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 74   | 63 648   | 9 564                                     | 127   | 9 395          | 42                          | —         | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) ..... | 74   | 63 648   | 9 564                                     | 127   | 9 395          | 42                          | —         | 100.0  |

Table 3b. **Construction Expenditures by Type of Building for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code       | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Construction expenditures by type of building (\$1,000) |                |                             |           | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|------------------|---|--|--|---|---|----------------|-----------------------------|-----------|--|
|                  |   |  |  |   | Residential   | Nonresidential | Subdividing/developing lots | All other |  |
| <b>WISCONSIN</b> |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings.....                 | 236  | 225 935  | 29 045                                    | 24 147  | 4 891          | —                           | 7         | 95.5   |
| 53110            | Lessors of residential buildings & dwellings.....                 | 236  | 225 935  | 29 045                                    | 24 147  | 4 891          | —                           | 7         | 95.5   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 115  | 115 961  | 30 684                                    | 114   | 30 442         | 128                         | —         | 98.5   |
| 53120            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 115  | 115 961  | 30 684                                    | 114   | 30 442         | 128                         | —         | 98.5   |
| <b>WYOMING</b>   |   |  |  |   |   |                |                             |           |  |
| 53111            | Lessors of residential buildings & dwellings.....                 | 32   | 14 281   | 4 526                                     | 4 526   | —              | —                           | —         | 60.8   |
| 53110            | Lessors of residential buildings & dwellings.....                 | 32   | 14 281   | 4 526                                     | 4 526   | —              | —                           | —         | 60.8   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 43   | 7 630  | 1 318                                     | —   | 1 318          | —                           | —         | 12.2   |
| 53120            | Lessors of nonresidential buildings (except miniwarehouses) ..... | 43   | 7 630  | 1 318                                     | —   | 1 318          | —                           | —         | 12.2   |



**Table 3c. Construction Expenditures by Type of Construction for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                  | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Type of construction expenditures (\$1,000) |         |         |           |   |                        | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|-----------------------------|---|--|--|---|---|---------|---------|-----------|---|------------------------|--|
|                             |   |  |  |   | New construction                            |         |         |           | Additions, alterations, or reconstruction | Maintenance and repair |  |
|                             |   |  |  |   | Rent or lease                               | Sale    | Own use | All other |   |                        |  |
| <b>UNITED STATES</b>        |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 15 489   | 13 501 404   | 2 166 638                                 | 300 228                                     | 85 926  | 4 218   | 478       | 545 137                                   | 1 230 651              | 89.3   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 15 489   | 13 501 404   | 2 166 638                                 | 300 228                                     | 85 926  | 4 218   | 478       | 545 137                                   | 1 230 651              | 89.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 7 627  | 16 668 086   | 2 957 234                                 | 896 237                                     | 153 695 | 89 666  | 11 112    | 1 289 252                                 | 517 272                | 93.5   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 7 627  | 16 668 086   | 2 957 234                                 | 896 237                                     | 153 695 | 89 666  | 11 112    | 1 289 252                                 | 517 272                | 93.5   |
| <b>ALABAMA</b>              |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 120  | 55 870   | 8 171                                     | 171   | 46      | 5       | -         | 812                                       | 7 137                  | 94.9   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 120  | 55 870   | 8 171                                     | 171   | 46      | 5       | -         | 812                                       | 7 137                  | 94.9   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 95   | 104 160  | 24 184                                    | 10 506                                      | 56      | -       | -         | 10 030                                    | 3 592                  | 99.9   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 95   | 104 160  | 24 184                                    | 10 506                                      | 56      | -       | -         | 10 030                                    | 3 592                  | 99.9   |
| <b>ALASKA</b>               |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 27   | 10 949   | 2 306                                     | -   | 489     | -       | -         | 543                                       | 1 274                  | 98.5   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 27   | 10 949   | 2 306                                     | -   | 489     | -       | -         | 543                                       | 1 274                  | 98.5   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 32   | 88 293   | 16 344                                    | 6 726                                       | 2 514   | 145     | -         | 3 371                                     | 3 588                  | 75.5   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 32   | 88 293   | 16 344                                    | 6 726                                       | 2 514   | 145     | -         | 3 371                                     | 3 588                  | 75.5   |
| <b>ARIZONA</b>              |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 72   | 139 003  | 15 122                                    | 2 753                                       | 15      | -       | -         | 1 983                                     | 10 371                 | 97.8   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 72   | 139 003  | 15 122                                    | 2 753                                       | 15      | -       | -         | 1 983                                     | 10 371                 | 97.8   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 78   | 171 562  | 33 385                                    | 10 504                                      | 4 174   | 2 456   | 68        | 9 668                                     | 6 515                  | 85.2   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 78   | 171 562  | 33 385                                    | 10 504                                      | 4 174   | 2 456   | 68        | 9 668                                     | 6 515                  | 85.2   |
| <b>ARKANSAS</b>             |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 152  | 75 120   | 19 047                                    | 9 740                                       | -       | 630     | -         | 3 022                                     | 5 655                  | 84.7   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 152  | 75 120   | 19 047                                    | 9 740                                       | -       | 630     | -         | 3 022                                     | 5 655                  | 84.7   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 29   | 49 221   | 7 545                                     | 381   | 1 833   | -       | -         | 2 994                                     | 2 337                  | 100.0  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 29   | 49 221   | 7 545                                     | 381   | 1 833   | -       | -         | 2 994                                     | 2 337                  | 100.0  |
| <b>CALIFORNIA</b>           |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 2 369  | 1 954 042  | 211 526                                   | 10 509                                      | 8 036   | 144     | 39        | 40 072                                    | 152 726                | 96.3   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 2 369  | 1 954 042  | 211 526                                   | 10 509                                      | 8 036   | 144     | 39        | 40 072                                    | 152 726                | 96.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 527  | 2 218 701  | 322 972                                   | 104 426                                     | 17 456  | 2 308   | 4 648     | 150 830                                   | 43 304                 | 96.4   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 527  | 2 218 701  | 322 972                                   | 104 426                                     | 17 456  | 2 308   | 4 648     | 150 830                                   | 43 304                 | 96.4   |
| <b>COLORADO</b>             |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 302  | 231 360  | 37 298                                    | 3 818                                       | 7 281   | -       | -         | 3 513                                     | 22 686                 | 99.2   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 302  | 231 360  | 37 298                                    | 3 818                                       | 7 281   | -       | -         | 3 513                                     | 22 686                 | 99.2   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 201  | 217 045  | 45 178                                    | 2 904                                       | 11 587  | -       | -         | 25 066                                    | 5 621                  | 99.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 201  | 217 045  | 45 178                                    | 2 904                                       | 11 587  | -       | -         | 25 066                                    | 5 621                  | 99.3   |
| <b>CONNECTICUT</b>          |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 109  | 166 692  | 26 632                                    | 1 710                                       | 5 756   | -       | -         | 3 715                                     | 15 451                 | 64.4   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 109  | 166 692  | 26 632                                    | 1 710                                       | 5 756   | -       | -         | 3 715                                     | 15 451                 | 64.4   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 157  | 315 253  | 30 009                                    | 4 258                                       | 37      | -       | -         | 14 774                                    | 10 940                 | 97.3   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 157  | 315 253  | 30 009                                    | 4 258                                       | 37      | -       | -         | 14 774                                    | 10 940                 | 97.3   |
| <b>DELAWARE</b>             |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 26   | 35 019   | 9 702                                     | -   | -       | -       | -         | 6 859                                     | 2 843                  | 39.9   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 26   | 35 019   | 9 702                                     | -   | -       | -       | -         | 6 859                                     | 2 843                  | 39.9   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | D  | D  | D   | D   | D       | D       | D         | D   | D                      | D  |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | D  | D  | D   | D   | D       | D       | D         | D   | D                      | D  |
| <b>DISTRICT OF COLUMBIA</b> |   |  |  |   |   |         |         |           |   |                        |  |
| 53111                       | Lessors of residential buildings & dwellings ...                  | 106  | 110 799  | 18 108                                    | 189   | -       | -       | -         | 7 120                                     | 10 799                 | 87.6   |
| 53110                       | Lessors of residential buildings & dwellings .                    | 106  | 110 799  | 18 108                                    | 189   | -       | -       | -         | 7 120                                     | 10 799                 | 87.6   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 30   | 107 414  | 12 841                                    | -   | -       | -       | -         | 8 851                                     | 3 990                  | 96.0   |
| 53112                       | Lessors of nonresidential buildings (except miniwarehouses) ..... | 30   | 107 414  | 12 841                                    | -   | -       | -       | -         | 8 851                                     | 3 990                  | 96.0   |

**Table 3c. Construction Expenditures by Type of Construction for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code       | Geographic area and kind of business                                  | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Type of construction expenditures (\$1,000) |        |         |           |   |                        | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |  |
|------------------|---|--|--|---|---|--------|---------|-----------|---|------------------------|--|--|
|                  |   |  |  |   | New construction                            |        |         |           | Additions, alterations, or reconstruction | Maintenance and repair |  |  |
|                  |   |  |  |   | Rent or lease                               | Sale   | Own use | All other |   |                        |  |  |
| <b>FLORIDA</b>   |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 959  | 499 599  | 70 601                                    | 2 546                                       | 3 333  | —       | —         | 12 921                                    | 51 801                 | 96.2   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 959  | 499 599  | 70 601                                    | 2 546                                       | 3 333  | —       | —         | 12 921                                    | 51 801                 | 96.2   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 588  | 911 992  | 185 337                                   | 80 864                                      | 765    | 14 100  | —         | 63 581                                    | 26 027                 | 96.2   |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 588  | 911 992  | 185 337                                   | 80 864                                      | 765    | 14 100  | —         | 63 581                                    | 26 027                 | 96.2   |  |
| <b>GEORGIA</b>   |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 182  | 268 962  | 46 414                                    | 11 560                                      | 29     | 46      | —         | 17 582                                    | 17 197                 | 87.9   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 182  | 268 962  | 46 414                                    | 11 560                                      | 29     | 46      | —         | 17 582                                    | 17 197                 | 87.9   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 123  | 385 054  | 120 632                                   | 87 232                                      | 13 968 | 172     | —         | 13 125                                    | 6 135                  | 87.2   |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 123  | 385 054  | 120 632                                   | 87 232                                      | 13 968 | 172     | —         | 13 125                                    | 6 135                  | 87.2   |  |
| <b>HAWAII</b>    |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 65   | 78 199   | 24 549                                    | 2 561                                       | —      | —       | —         | 8 129                                     | 13 859                 | 73.4   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 65   | 78 199   | 24 549                                    | 2 561                                       | —      | —       | —         | 8 129                                     | 13 859                 | 73.4   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 89   | 510 091  | 60 271                                    | 9 396                                       | 352    | 477     | 1 970     | 38 215                                    | 9 861                  | 88.3   |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 89   | 510 091  | 60 271                                    | 9 396                                       | 352    | 477     | 1 970     | 38 215                                    | 9 861                  | 88.3   |  |
| <b>IDAHO</b>     |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 51   | 24 215   | 9 532                                     | 7 122                                       | —      | 78      | —         | 681                                       | 1 651                  | 64.4   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 51   | 24 215   | 9 532                                     | 7 122                                       | —      | 78      | —         | 681                                       | 1 651                  | 64.4   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 15   | 12 207   | 2 895                                     | 2 610                                       | —      | —       | —         | 210                                       | 75                     | 97.6   |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 15   | 12 207   | 2 895                                     | 2 610                                       | —      | —       | —         | 210                                       | 75                     | 97.6   |  |
| <b>ILLINOIS</b>  |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 301  | 638 846  | 85 128                                    | 17 245                                      | —      | 47      | —         | 34 499                                    | 33 337                 | 100.0  |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 301  | 638 846  | 85 128                                    | 17 245                                      | —      | 47      | —         | 34 499                                    | 33 337                 | 100.0  |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 396  | 603 391  | 88 297                                    | 18 227                                      | 7 116  | 2 123   | —         | 50 877                                    | 9 954                  | 98.2   |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 396  | 603 391  | 88 297                                    | 18 227                                      | 7 116  | 2 123   | —         | 50 877                                    | 9 954                  | 98.2   |  |
| <b>INDIANA</b>   |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 135  | 113 102  | 12 895                                    | 1 064                                       | —      | —       | —         | 3 362                                     | 8 469                  | 96.7   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 135  | 113 102  | 12 895                                    | 1 064                                       | —      | —       | —         | 3 362                                     | 8 469                  | 96.7   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 114  | 70 697   | 14 121                                    | 850   | 821    | 230     | —         | 8 059                                     | 4 161                  | 88.2   |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 114  | 70 697   | 14 121                                    | 850   | 821    | 230     | —         | 8 059                                     | 4 161                  | 88.2   |  |
| <b>IOWA</b>      |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 63   | 64 339   | 19 460                                    | 4 468                                       | 4 776  | 25      | —         | 6 643                                     | 3 548                  | 89.5   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 63   | 64 339   | 19 460                                    | 4 468                                       | 4 776  | 25      | —         | 6 643                                     | 3 548                  | 89.5   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 91   | 144 484  | 20 762                                    | 1 630                                       | 107    | —       | —         | 12 812                                    | 6 213                  | 100.0  |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 91   | 144 484  | 20 762                                    | 1 630                                       | 107    | —       | —         | 12 812                                    | 6 213                  | 100.0  |  |
| <b>KANSAS</b>    |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 119  | 111 451  | 13 236                                    | 1 399                                       | —      | —       | —         | 1 950                                     | 9 887                  | 91.5   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 119  | 111 451  | 13 236                                    | 1 399                                       | —      | —       | —         | 1 950                                     | 9 887                  | 91.5   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | D  | D  | D   | D   | D      | D       | D         | D   | D                      | D  |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | D  | D  | D   | D   | D      | D       | D         | D   | D                      | D  |  |
| <b>KENTUCKY</b>  |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 280  | 175 913  | 27 153                                    | 6 365                                       | 3 886  | —       | —         | 1 907                                     | 14 995                 | 95.5   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 280  | 175 913  | 27 153                                    | 6 365                                       | 3 886  | —       | —         | 1 907                                     | 14 995                 | 95.5   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 120  | 114 489  | 20 146                                    | 7 746                                       | 1 216  | 231     | 466       | 8 308                                     | 2 179                  | 100.0  |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 120  | 114 489  | 20 146                                    | 7 746                                       | 1 216  | 231     | 466       | 8 308                                     | 2 179                  | 100.0  |  |
| <b>LOUISIANA</b> |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 294  | 134 895  | 45 370                                    | 113   | —      | —       | —         | 3 298                                     | 41 959                 | 42.7   |  |
| 53110            | Lessors of residential buildings & dwellings .                        | 294  | 134 895  | 45 370                                    | 113   | —      | —       | —         | 3 298                                     | 41 959                 | 42.7   |  |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 134  | 151 092  | 24 405                                    | 3 840                                       | 584    | —       | —         | 11 631                                    | 8 350                  | 100.0  |  |
| 53110            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 134  | 151 092  | 24 405                                    | 3 840                                       | 584    | —       | —         | 11 631                                    | 8 350                  | 100.0  |  |

**Table 3c. Construction Expenditures by Type of Construction for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                  | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Type of construction expenditures (\$1,000) |        |         |           |   |                        | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |  |
|----------------------|---|--|--|---|---|--------|---------|-----------|---|------------------------|--|--|
|                      |   |  |  |   | New construction                            |        |         |           | Additions, alterations, or reconstruction | Maintenance and repair |  |  |
|                      |   |  |  |   | Rent or lease                               | Sale   | Own use | All other |   |                        |  |  |
| <b>MAINE</b>         |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 78   | 41 386   | 8 721                                     | 2 172                                       | —      | —       | —         | 2 735                                     | 3 814                  | 64.3   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 78   | 41 386   | 8 721                                     | 2 172                                       | —      | —       | —         | 2 735                                     | 3 814                  | 64.3   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 50   | 43 459   | 11 884                                    | 3 461                                       | —      | 55      | —         | 6 516                                     | 1 852                  | 88.5   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 50   | 43 459   | 11 884                                    | 3 461                                       | —      | 55      | —         | 6 516                                     | 1 852                  | 88.5   |  |
| <b>MARYLAND</b>      |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 327  | 427 177  | 53 836                                    | 1 539                                       | 787    | 161     | —         | 10 167                                    | 41 182                 | 93.1   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 327  | 427 177  | 53 836                                    | 1 539                                       | 787    | 161     | —         | 10 167                                    | 41 182                 | 93.1   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 119  | 208 104  | 60 228                                    | 10 717                                      | —      | —       | —         | 40 072                                    | 9 439                  | 99.6   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 119  | 208 104  | 60 228                                    | 10 717                                      | —      | —       | —         | 40 072                                    | 9 439                  | 99.6   |  |
| <b>MASSACHUSETTS</b> |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 114  | 253 622  | 35 170                                    | 5 874                                       | 1 246  | —       | —         | 14 444                                    | 13 606                 | 97.0   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 114  | 253 622  | 35 170                                    | 5 874                                       | 1 246  | —       | —         | 14 444                                    | 13 606                 | 97.0   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 227  | 564 625  | 92 131                                    | 53 725                                      | 2 520  | 49      | —         | 22 222                                    | 13 615                 | 74.8   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 227  | 564 625  | 92 131                                    | 53 725                                      | 2 520  | 49      | —         | 22 222                                    | 13 615                 | 74.8   |  |
| <b>MICHIGAN</b>      |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 345  | 267 371  | 51 304                                    | 15 476                                      | —      | —       | —         | 11 521                                    | 24 307                 | 89.4   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 345  | 267 371  | 51 304                                    | 15 476                                      | —      | —       | —         | 11 521                                    | 24 307                 | 89.4   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 171  | 678 048  | 190 105                                   | 122 799                                     | 1 597  | 6       | —         | 42 199                                    | 23 504                 | 100.0  |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 171  | 678 048  | 190 105                                   | 122 799                                     | 1 597  | 6       | —         | 42 199                                    | 23 504                 | 100.0  |  |
| <b>MINNESOTA</b>     |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 446  | 204 885  | 29 661                                    | 1 202                                       | 261    | —       | —         | 9 774                                     | 18 424                 | 100.0  |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 446  | 204 885  | 29 661                                    | 1 202                                       | 261    | —       | —         | 9 774                                     | 18 424                 | 100.0  |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 67   | 165 234  | 40 359                                    | 29 276                                      | —      | —       | —         | 9 340                                     | 1 743                  | 100.0  |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 67   | 165 234  | 40 359                                    | 29 276                                      | —      | —       | —         | 9 340                                     | 1 743                  | 100.0  |  |
| <b>MISSISSIPPI</b>   |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 189  | 111 462  | 18 098                                    | 1 440                                       | —      | —       | —         | 646                                       | 16 012                 | 66.3   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 189  | 111 462  | 18 098                                    | 1 440                                       | —      | —       | —         | 646                                       | 16 012                 | 66.3   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 71   | 58 859   | 12 688                                    | 1 395                                       | —      | 16      | —         | 6 403                                     | 4 874                  | 99.8   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 71   | 58 859   | 12 688                                    | 1 395                                       | —      | 16      | —         | 6 403                                     | 4 874                  | 99.8   |  |
| <b>MISSOURI</b>      |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 409  | 172 434  | 40 008                                    | 3 883                                       | 3 449  | —       | —         | 8 435                                     | 24 241                 | 80.9   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 409  | 172 434  | 40 008                                    | 3 883                                       | 3 449  | —       | —         | 8 435                                     | 24 241                 | 80.9   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 243  | 397 885  | 66 026                                    | 23 824                                      | 11 333 | —       | —         | 23 451                                    | 7 418                  | 99.4   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 243  | 397 885  | 66 026                                    | 23 824                                      | 11 333 | —       | —         | 23 451                                    | 7 418                  | 99.4   |  |
| <b>MONTANA</b>       |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 52   | 40 940   | 12 181                                    | 898   | —      | 107     | —         | 2 127                                     | 9 049                  | 64.9   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 52   | 40 940   | 12 181                                    | 898   | —      | 107     | —         | 2 127                                     | 9 049                  | 64.9   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 30   | 33 185   | 4 150                                     | —   | —      | —       | —         | 2 871                                     | 1 279                  | 100.0  |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 30   | 33 185   | 4 150                                     | —   | —      | —       | —         | 2 871                                     | 1 279                  | 100.0  |  |
| <b>NEBRASKA</b>      |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 68   | 77 522   | 45 106                                    | 36 981                                      | 292    | —       | —         | 4 041                                     | 3 792                  | 58.7   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 68   | 77 522   | 45 106                                    | 36 981                                      | 292    | —       | —         | 4 041                                     | 3 792                  | 58.7   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 37   | 25 599   | 2 742                                     | 126   | —      | —       | —         | 1 592                                     | 1 024                  | 98.7   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 37   | 25 599   | 2 742                                     | 126   | —      | —       | —         | 1 592                                     | 1 024                  | 98.7   |  |
| <b>NEVADA</b>        |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                | Lessors of residential buildings & dwellings . . .                    | 96   | 147 402  | 9 873                                     | 2 422                                       | —      | —       | —         | 2 653                                     | 4 798                  | 98.3   |  |
| 53110                | Lessors of residential buildings & dwellings .                        | 96   | 147 402  | 9 873                                     | 2 422                                       | —      | —       | —         | 2 653                                     | 4 798                  | 98.3   |  |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 71   | 105 253  | 14 244                                    | 1 294                                       | 122    | 5 717   | —         | 5 443                                     | 1 668                  | 99.3   |  |
| 53110                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 71   | 105 253  | 14 244                                    | 1 294                                       | 122    | 5 717   | —         | 5 443                                     | 1 668                  | 99.3   |  |

**Table 3c. Construction Expenditures by Type of Construction for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                              | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Type of construction expenditures (\$1,000) |        |         |           |   |                        | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |  |
|-----------------------|---|--|--|---|---|--------|---------|-----------|---|------------------------|--|--|
|                       |   |  |  |   | New construction                            |        |         |           | Additions, alterations, or reconstruction | Maintenance and repair |  |  |
|                       |   |  |  |   | Rent or lease                               | Sale   | Own use | All other |   |                        |  |  |
| <b>NEW HAMPSHIRE</b>  |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 123  | 49 862   | 4 947                                     | —   | —      | —       | —         | 1 642                                     | 3 305                  | 99.7   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 123  | 49 862   | 4 947                                     | —   | —      | —       | —         | 1 642                                     | 3 305                  | 99.7   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 44   | 28 779   | 8 739                                     | 453   | —      | —       | —         | 4 141                                     | 4 145                  | 88.8   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 44   | 28 779   | 8 739                                     | 453   | —      | —       | —         | 4 141                                     | 4 145                  | 88.8   |  |
| <b>NEW JERSEY</b>     |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 451  | 538 913  | 98 256                                    | 1 016                                       | 21 536 | —       | —         | 26 746                                    | 48 958                 | 98.5   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 451  | 538 913  | 98 256                                    | 1 016                                       | 21 536 | —       | —         | 26 746                                    | 48 958                 | 98.5   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 215  | 623 747  | 55 131                                    | 17 395                                      | 189    | —       | —         | 24 917                                    | 12 630                 | 85.7   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 215  | 623 747  | 55 131                                    | 17 395                                      | 189    | —       | —         | 24 917                                    | 12 630                 | 85.7   |  |
| <b>NEW MEXICO</b>     |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 110  | 118 217  | 14 249                                    | 10 343                                      | —      | —       | —         | 2 675                                     | 1 231                  | 100.0  |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 110  | 118 217  | 14 249                                    | 10 343                                      | —      | —       | —         | 2 675                                     | 1 231                  | 100.0  |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 54   | 43 979   | 8 828                                     | 2 913                                       | 943    | 57      | —         | 3 543                                     | 1 372                  | 77.6   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 54   | 43 979   | 8 828                                     | 2 913                                       | 943    | 57      | —         | 3 543                                     | 1 372                  | 77.6   |  |
| <b>NEW YORK</b>       |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 1 682  | 2 394 332  | 332 528                                   | 20 346                                      | 2 986  | 1 465   | 147       | 109 434                                   | 198 150                | 87.4   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 1 682  | 2 394 332  | 332 528                                   | 20 346                                      | 2 986  | 1 465   | 147       | 109 434                                   | 198 150                | 87.4   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 667  | 3 458 599  | 468 108                                   | 18 308                                      | 2 273  | 150     | —         | 312 862                                   | 134 515                | 96.0   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 667  | 3 458 599  | 468 108                                   | 18 308                                      | 2 273  | 150     | —         | 312 862                                   | 134 515                | 96.0   |  |
| <b>NORTH CAROLINA</b> |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 311  | 233 702  | 54 671                                    | 20 079                                      | 243    | 61      | —         | 10 325                                    | 23 963                 | 90.2   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 311  | 233 702  | 54 671                                    | 20 079                                      | 243    | 61      | —         | 10 325                                    | 23 963                 | 90.2   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 195  | 412 082  | 123 498                                   | 42 288                                      | 8 068  | 52 583  | —         | 13 177                                    | 7 382                  | 93.6   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 195  | 412 082  | 123 498                                   | 42 288                                      | 8 068  | 52 583  | —         | 13 177                                    | 7 382                  | 93.6   |  |
| <b>NORTH DAKOTA</b>   |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 68   | 38 476   | 13 330                                    | 3 324                                       | —      | —       | —         | 8 614                                     | 1 392                  | 70.6   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 68   | 38 476   | 13 330                                    | 3 324                                       | —      | —       | —         | 8 614                                     | 1 392                  | 70.6   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 19   | 16 057   | 1 072                                     | 181   | —      | —       | —         | 242                                       | 649                    | 100.0  |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 19   | 16 057   | 1 072                                     | 181   | —      | —       | —         | 242                                       | 649                    | 100.0  |  |
| <b>OHIO</b>           |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 440  | 423 121  | 98 602                                    | 4 374                                       | 3 880  | —       | —         | 37 288                                    | 53 060                 | 63.7   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 440  | 423 121  | 98 602                                    | 4 374                                       | 3 880  | —       | —         | 37 288                                    | 53 060                 | 63.7   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 332 862  | 63 047                                    | 12 937                                      | 2 722  | —       | —         | 37 923                                    | 9 465                  | 98.7   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 332 862  | 63 047                                    | 12 937                                      | 2 722  | —       | —         | 37 923                                    | 9 465                  | 98.7   |  |
| <b>OKLAHOMA</b>       |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 260  | 136 152  | 42 277                                    | —   | 2 483  | —       | —         | 8 685                                     | 31 109                 | 47.4   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 260  | 136 152  | 42 277                                    | —   | 2 483  | —       | —         | 8 685                                     | 31 109                 | 47.4   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 107  | 120 236  | 18 117                                    | 1 394                                       | 1 051  | 13      | —         | 12 263                                    | 3 396                  | 100.0  |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 107  | 120 236  | 18 117                                    | 1 394                                       | 1 051  | 13      | —         | 12 263                                    | 3 396                  | 100.0  |  |
| <b>OREGON</b>         |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 504  | 248 294  | 55 791                                    | 12 565                                      | 3 900  | —       | —         | 21 297                                    | 18 029                 | 65.2   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 504  | 248 294  | 55 791                                    | 12 565                                      | 3 900  | —       | —         | 21 297                                    | 18 029                 | 65.2   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 180 109  | 51 929                                    | 24 756                                      | 2 025  | 25      | 144       | 16 234                                    | 8 745                  | 100.0  |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 319  | 180 109  | 51 929                                    | 24 756                                      | 2 025  | 25      | 144       | 16 234                                    | 8 745                  | 100.0  |  |
| <b>PENNSYLVANIA</b>   |   |  |  |   |   |        |         |           |   |                        |  |  |
| 53111                 | Lessors of residential buildings & dwellings ...                  | 387  | 314 338  | 39 210                                    | 2 166                                       | —      | 48      | —         | 13 193                                    | 23 803                 | 97.1   |  |
| 53110                 | Lessors of residential buildings & dwellings .                    | 387  | 314 338  | 39 210                                    | 2 166                                       | —      | 48      | —         | 13 193                                    | 23 803                 | 97.1   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 392  | 712 123  | 84 738                                    | 15 070                                      | 455    | 7 597   | —         | 42 421                                    | 19 195                 | 90.3   |  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) ..... | 392  | 712 123  | 84 738                                    | 15 070                                      | 455    | 7 597   | —         | 42 421                                    | 19 195                 | 90.3   |  |

**Table 3c. Construction Expenditures by Type of Construction for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                                  | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Type of construction expenditures (\$1,000) |        |         |           |   |                        | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|-----------------------|---|--|--|---|---|--------|---------|-----------|---|------------------------|--|
|                       |   |  |  |   | New construction                            |        |         |           | Additions, alterations, or reconstruction | Maintenance and repair |  |
|                       |   |  |  |   | Rent or lease                               | Sale   | Own use | All other |   |                        |  |
| <b>RHODE ISLAND</b>   |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 39   | 44 568   | 6 842                                     | —   | 97     | 468     | —         | 3 172                                     | 3 105                  | 100.0  |
| 53110                 | Lessors of residential buildings & dwellings .                        | 39   | 44 568   | 6 842                                     | —   | 97     | 468     | —         | 3 172                                     | 3 105                  | 100.0  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 36   | 41 551   | 4 125                                     | 2 140                                       | —      | —       | —         | 1 688                                     | 297                    | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 36   | 41 551   | 4 125                                     | 2 140                                       | —      | —       | —         | 1 688                                     | 297                    | 100.0  |
| <b>SOUTH CAROLINA</b> |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 180  | 63 294   | 13 331                                    | 1 591                                       | 230    | —       | —         | 2 531                                     | 8 979                  | 100.0  |
| 53110                 | Lessors of residential buildings & dwellings .                        | 180  | 63 294   | 13 331                                    | 1 591                                       | 230    | —       | —         | 2 531                                     | 8 979                  | 100.0  |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 101  | 110 304  | 18 935                                    | 10 276                                      | 260    | —       | —         | 7 504                                     | 895                    | 93.7   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 101  | 110 304  | 18 935                                    | 10 276                                      | 260    | —       | —         | 7 504                                     | 895                    | 93.7   |
| <b>SOUTH DAKOTA</b>   |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 42   | 44 435   | 25 675                                    | 16 938                                      | —      | —       | —         | 6 610                                     | 2 127                  | 84.3   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 42   | 44 435   | 25 675                                    | 16 938                                      | —      | —       | —         | 6 610                                     | 2 127                  | 84.3   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 41   | 11 918   | 1 083                                     | —   | —      | —       | —         | 510                                       | 573                    | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 41   | 11 918   | 1 083                                     | —   | —      | —       | —         | 510                                       | 573                    | 100.0  |
| <b>TENNESSEE</b>      |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 433  | 278 057  | 72 031                                    | 9 632                                       | —      | 54      | —         | 1 720                                     | 60 625                 | 99.7   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 433  | 278 057  | 72 031                                    | 9 632                                       | —      | 54      | —         | 1 720                                     | 60 625                 | 99.7   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 115  | 100 644  | 26 754                                    | 13 130                                      | 34     | —       | —         | 11 309                                    | 2 281                  | 85.0   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 115  | 100 644  | 26 754                                    | 13 130                                      | 34     | —       | —         | 11 309                                    | 2 281                  | 85.0   |
| <b>TEXAS</b>          |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 1 123  | 783 019  | 104 374                                   | 8 892                                       | 4 801  | 281     | 95        | 20 606                                    | 69 699                 | 95.0   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 1 123  | 783 019  | 104 374                                   | 8 892                                       | 4 801  | 281     | 95        | 20 606                                    | 69 699                 | 95.0   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 286  | 973 402  | 261 526                                   | 81 843                                      | 13 264 | 53      | 3 816     | 109 094                                   | 53 456                 | 78.0   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 286  | 973 402  | 261 526                                   | 81 843                                      | 13 264 | 53      | 3 816     | 109 094                                   | 53 456                 | 78.0   |
| <b>UTAH</b>           |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 70   | 115 714  | 11 191                                    | 1 657                                       | —      | 37      | —         | 3 988                                     | 5 509                  | 29.8   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 70   | 115 714  | 11 191                                    | 1 657                                       | —      | 37      | —         | 3 988                                     | 5 509                  | 29.8   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 45   | 80 572   | 17 997                                    | 3 987                                       | —      | 61      | —         | 10 812                                    | 3 137                  | 97.9   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 45   | 80 572   | 17 997                                    | 3 987                                       | —      | 61      | —         | 10 812                                    | 3 137                  | 97.9   |
| <b>VERMONT</b>        |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 26   | 15 615   | 3 546                                     | 79  | 79     | —       | —         | 1 563                                     | 1 825                  | 85.2   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 26   | 15 615   | 3 546                                     | 79  | 79     | —       | —         | 1 563                                     | 1 825                  | 85.2   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 29   | 9 675  | 3 703                                     | 845   | 1 196  | 213     | —         | 1 434                                     | 15                     | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 29   | 9 675  | 3 703                                     | 845   | 1 196  | 213     | —         | 1 434                                     | 15                     | 100.0  |
| <b>VIRGINIA</b>       |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 191  | 276 055  | 38 999                                    | 5 001                                       | —      | —       | —         | 9 299                                     | 24 699                 | 97.9   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 191  | 276 055  | 38 999                                    | 5 001                                       | —      | —       | —         | 9 299                                     | 24 699                 | 97.9   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 128  | 218 599  | 33 704                                    | 6 604                                       | 161    | —       | —         | 17 572                                    | 9 367                  | 93.6   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 128  | 218 599  | 33 704                                    | 6 604                                       | 161    | —       | —         | 17 572                                    | 9 367                  | 93.6   |
| <b>WASHINGTON</b>     |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 757  | 429 544  | 77 210                                    | 10 867                                      | 4 632  | 561     | 197       | 19 022                                    | 41 931                 | 93.1   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 757  | 429 544  | 77 210                                    | 10 867                                      | 4 632  | 561     | 197       | 19 022                                    | 41 931                 | 93.1   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 234  | 325 935  | 90 624                                    | 13 807                                      | 32 324 | 774     | —         | 30 224                                    | 13 495                 | 99.7   |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 234  | 325 935  | 90 624                                    | 13 807                                      | 32 324 | 774     | —         | 30 224                                    | 13 495                 | 99.7   |
| <b>WEST VIRGINIA</b>  |   |  |  |   |   |        |         |           |   |                        |  |
| 53111                 | Lessors of residential buildings & dwellings . . .                    | 168  | 82 904   | 19 799                                    | 3 965                                       | —      | —       | —         | 6 974                                     | 8 860                  | 34.3   |
| 53110                 | Lessors of residential buildings & dwellings .                        | 168  | 82 904   | 19 799                                    | 3 965                                       | —      | —       | —         | 6 974                                     | 8 860                  | 34.3   |
| 53112                 | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 74   | 63 648   | 9 564                                     | 2 028                                       | —      | 55      | —         | 4 770                                     | 2 711                  | 100.0  |
| 531120                | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 74   | 63 648   | 9 564                                     | 2 028                                       | —      | 55      | —         | 4 770                                     | 2 711                  | 100.0  |

Table 3c. **Construction Expenditures by Type of Construction for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code       | Geographic area and kind of business                                  | Establishments having construction expenditures (number) | Revenue of establishments having construction expenditures (\$1,000) | Total construction expenditures (\$1,000) | Type of construction expenditures (\$1,000) |       |         |           |   |                        | Revenue of establishments responding to inquiry as percent of revenue of establishments having construction expenditures |
|------------------|---|--|--|---|---|-------|---------|-----------|---|------------------------|--|
|                  |   |  |  |   | New construction                            |       |         |           | Additions, alterations, or reconstruction | Maintenance and repair |  |
|                  |   |  |  |   | Rent or lease                               | Sale  | Own use | All other |   |                        |  |
| <b>WISCONSIN</b> |   |  |  |   |   |       |         |           |   |                        |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 236  | 225 935  | 29 045                                    | 11 194                                      | 459   | —       | —         | 4 132                                     | 13 260                 | 95.5   |
| 53110            | Lessors of residential buildings & dwellings .                        | 236  | 225 935  | 29 045                                    | 11 194                                      | 459   | —       | —         | 4 132                                     | 13 260                 | 95.5   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 115  | 115 961  | 30 684                                    | 6 092                                       | 3 922 | —       | —         | 14 332                                    | 6 338                  | 97.4   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 115  | 115 961  | 30 684                                    | 6 092                                       | 3 922 | —       | —         | 14 332                                    | 6 338                  | 97.4   |
| <b>WYOMING</b>   |   |  |  |   |   |       |         |           |   |                        |  |
| 53111            | Lessors of residential buildings & dwellings . . .                    | 32   | 14 281   | 4 526                                     | 979   | 918   | —       | —         | 467                                       | 2 162                  | 60.8   |
| 531110           | Lessors of residential buildings & dwellings .                        | 32   | 14 281   | 4 526                                     | 979   | 918   | —       | —         | 467                                       | 2 162                  | 60.8   |
| 53112            | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 43   | 7 630  | 1 318                                     | —   | —     | —       | —         | 567                                       | 751                    | 28.7   |
| 531120           | Lessors of nonresidential buildings (except miniwarehouses) . . . . . | 43   | 7 630  | 1 318                                     | —   | —     | —       | —         | 567                                       | 751                    | 28.7   |

**Table 4. Revenue by Class of Client for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>UNITED STATES</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 10 542                  | 28 921 850        | 19 334 468                 | 543 958  | 9 043 424           | 82.6  |
| 53211                | Passenger car rental & leasing .....                                   | 5 246                   | 18 584 128        | 14 759 983                 | 506 863  | 3 317 282           | 85.2  |
| 532111               | Passenger car rental .....   | 4 367                   | 14 783 704        | 12 311 701                 | 443 235  | 2 028 768           | 86.7  |
| 532112               | Passenger car leasing .....  | 879                     | 3 800 424         | 2 448 282                  | 63 628   | 1 288 514           | 79.2  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 5 296                   | 10 337 722        | 4 574 485                  | 37 095   | 5 726 142           | 77.9  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 5 296                   | 10 337 722        | 4 574 485                  | 37 095   | 5 726 142           | 77.9  |
| 53221                | Consumer electronics & appliances rental .....                         | 3 011                   | 1 790 890         | 1 515 619                  | 5 551  | 269 720             | 77.5  |
| 532210               | Consumer electronics & appliances rental .....                         | 3 011                   | 1 790 890         | 1 515 619                  | 5 551  | 269 720             | 77.5  |
| 532291               | Home health equipment rental .....                                     | 1 731                   | 1 880 664         | 1 170 583                  | 263 515  | 445 390             | 78.5  |
| 532299               | All other consumer goods rental .....                                  | 3 150                   | 2 153 465         | 1 238 355                  | 43 304   | 871 806             | 75.9  |
| 5323                 | General rental centers .....   | 6 509                   | 3 910 618         | 2 786 572                  | 99 827   | 1 024 219           | 84.5  |
| 53231                | General rental centers .....   | 6 509                   | 3 910 618         | 2 786 572                  | 99 827   | 1 024 219           | 84.5  |
| 532310               | General rental centers .....   | 6 509                   | 3 910 618         | 2 786 572                  | 99 827   | 1 024 219           | 84.5  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 11 998                  | 29 150 107        | 2 696 234                  | 685 017  | 25 721 864          | 77.1  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 4 705                   | 13 253 517        | 1 389 863                  | 180 597  | 11 636 584          | 78.1  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 748                     | 6 359 265         | 33 832                     | 6 268  | 6 319 165           | 85.3  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 3 957                   | 6 894 252         | 1 356 031                  | 174 329  | 5 317 419           | 71.4  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 1 346                   | 6 180 713         | 77 859                     | 34 418   | 6 067 917           | 85.2  |
| 532420               | Office machinery & equipment rental & leasing .                        | 1 346                   | 6 180 713         | 77 859                     | 34 418   | 6 067 917           | 85.2  |
| 5324201              | Office machinery rental & leasing .....                                | 400                     | 436 178           | 37 750                     | 12 843   | 385 066             | 87.5  |
| 5324209              | Computer rental & leasing .....  | 946                     | 5 744 535         | 40 109                     | 21 575   | 5 682 851           | 85.0  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 5 947                   | 9 715 877         | 1 228 512                  | 470 002  | 8 017 363           | 70.6  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 5 947                   | 9 715 877         | 1 228 512                  | 470 002  | 8 017 363           | 70.6  |
| <b>ALABAMA</b>       |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 151                     | 334 972           | 241 253                    | 8 956  | 84 763              | 77.5  |
| 53211                | Passenger car rental & leasing .....                                   | 64                      | 199 694           | 169 446                    | 8 874  | 21 374              | 80.7  |
| 532111               | Passenger car rental .....   | 50                      | 181 615           | 163 141                    | 7 197  | 11 277              | 82.8  |
| 532112               | Passenger car leasing .....  | 14                      | 18 079            | 6 305                      | 1 677  | 10 097              | 60.1  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 87                      | 135 278           | 71 807                     | 82   | 63 389              | 72.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 87                      | 135 278           | 71 807                     | 82   | 63 389              | 72.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 65                      | 33 125            | 32 805                     | -  | 320                 | 63.7  |
| 532210               | Consumer electronics & appliances rental .....                         | 65                      | 33 125            | 32 805                     | -  | 320                 | 63.7  |
| 532291               | Home health equipment rental .....                                     | 62                      | 31 745            | 18 670                     | 7 639  | 5 436               | 84.7  |
| 532299               | All other consumer goods rental .....                                  | 51                      | 19 491            | 16 923                     | 279  | 2 289               | 65.5  |
| 5323                 | General rental centers .....   | 115                     | 61 678            | 49 688                     | 527  | 11 463              | 87.1  |
| 53231                | General rental centers .....   | 115                     | 61 678            | 49 688                     | 527  | 11 463              | 87.1  |
| 532310               | General rental centers .....   | 115                     | 61 678            | 49 688                     | 527  | 11 463              | 87.1  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 169                     | 293 964           | 34 967                     | 5 880  | 253 117             | 82.8  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 75                      | 108 847           | 32 353                     | 3 351  | 73 143              | 83.3  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 12                      | 3 236             | 7                          | 2  | 3 227               | 55.7  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 63                      | 105 611           | 32 346                     | 3 349  | 69 916              | 84.2  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 14                      | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 14                      | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 7                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 7                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 80                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 80                      | D                 | D                          | D  | D                   | D   |
| <b>ALASKA</b>        |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 59                      | 70 086            | 51 954                     | 6 434  | 11 698              | 76.3  |
| 53211                | Passenger car rental & leasing .....                                   | 40                      | 51 716            | 38 521                     | 6 127  | 7 068               | 78.2  |
| 532111               | Passenger car rental .....   | 39                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 19                      | 18 370            | 13 433                     | 307  | 4 630               | 71.0  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 19                      | 18 370            | 13 433                     | 307  | 4 630               | 71.0  |
| 53221                | Consumer electronics & appliances rental .....                         | 3                       | D                 | D                          | D  | D                   | D   |
| 532210               | Consumer electronics & appliances rental .....                         | 3                       | D                 | D                          | D  | D                   | D   |
| 532291               | Home health equipment rental .....                                     | 1                       | D                 | D                          | D  | D                   | D   |
| 532299               | All other consumer goods rental .....                                  | 6                       | 2 732             | 2 237                      | 43   | 452                 | 60.2  |
| 5323                 | General rental centers .....   | 10                      | 5 778             | 4 603                      | 610  | 565                 | 62.1  |
| 53231                | General rental centers .....   | 10                      | 5 778             | 4 603                      | 610  | 565                 | 62.1  |
| 532310               | General rental centers .....   | 10                      | 5 778             | 4 603                      | 610  | 565                 | 62.1  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>ALASKA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 51                      | 53 814            | 17 698                     | 3 314  | 32 802              | 74.2  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 27                      | 30 867            | 10 376                     | 2 359  | 18 132              | 69.2  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 4                       | 734               | —                          | —  | 734                 | 100.0   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 23                      | 30 133            | 10 376                     | 2 359  | 17 398              | 67.4  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 5                       | 199               | 12                         | 2  | 185                 | 97.5  |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 5                       | 199               | 12                         | 2  | 185                 | 97.5  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 3                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 19                      | 22 748            | 7 310                      | 953  | 14 485              | 80.8  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 19                      | 22 748            | 7 310                      | 953  | 14 485              | 80.8  |
| <b>ARIZONA</b>     |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 220                     | 835 075           | 482 927                    | 16 423   | 335 725             | 79.1  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 111                     | 542 604           | 436 848                    | 14 714   | 91 042              | 77.2  |
| 532111             | Passenger car rental . . . . .   | 100                     | 538 333           | 432 647                    | 14 714   | 90 972              | 77.3  |
| 532112             | Passenger car leasing . . . . .  | 11                      | 4 271             | 4 201                      | —  | 70                  | 61.4  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 109                     | 292 471           | 46 079                     | 1 709  | 244 683             | 82.7  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 109                     | 292 471           | 46 079                     | 1 709  | 244 683             | 82.7  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 54                      | 29 272            | 28 706                     | —  | 566                 | 82.7  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 54                      | 29 272            | 28 706                     | —  | 566                 | 82.7  |
| 532291             | Home health equipment rental . . . . .                                     | 22                      | 15 004            | 9 557                      | 2 597  | 2 850               | 71.7  |
| 532299             | All other consumer goods rental . . . . .                                  | 65                      | 49 101            | 21 954                     | 525  | 26 622              | 61.7  |
| 5323               | General rental centers . . . . .   | 104                     | 66 432            | 58 608                     | 121  | 7 703               | 88.5  |
| 53231              | General rental centers . . . . .   | 104                     | 66 432            | 58 608                     | 121  | 7 703               | 88.5  |
| 532310             | General rental centers . . . . .   | 104                     | 66 432            | 58 608                     | 121  | 7 703               | 88.5  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 258                     | 561 266           | 28 763                     | 27 142   | 505 361             | 76.0  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 97                      | 181 236           | 16 448                     | 7 406  | 157 382             | 87.2  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 11                      | 11 496            | 56                         | 80   | 11 360              | 78.7  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 86                      | 169 740           | 16 392                     | 7 326  | 146 022             | 87.8  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 33                      | 229 766           | 1 705                      | 1 878  | 226 183             | 68.1  |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 33                      | 229 766           | 1 705                      | 1 878  | 226 183             | 68.1  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 8                       | 9 040             | 1 139                      | 902  | 6 999               | 86.0  |
| 5324209            | Computer rental & leasing . . . . .  | 25                      | 220 726           | 566                        | 976  | 219 184             | 67.3  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 128                     | 150 264           | 10 610                     | 17 858   | 121 796             | 74.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 128                     | 150 264           | 10 610                     | 17 858   | 121 796             | 74.5  |
| <b>ARKANSAS</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 100                     | 129 396           | 67 551                     | 2 711  | 59 134              | 90.5  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 41                      | 36 129            | 21 225                     | 2 679  | 12 225              | 92.6  |
| 532111             | Passenger car rental . . . . .   | 37                      | 35 463            | 20 578                     | 2 679  | 12 206              | 93.6  |
| 532112             | Passenger car leasing . . . . .  | 4                       | 666               | 647                        | —  | 19                  | 42.3  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 59                      | 93 267            | 46 326                     | 32   | 46 909              | 89.7  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 59                      | 93 267            | 46 326                     | 32   | 46 909              | 89.7  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 72                      | 37 542            | 37 542                     | —  | —                   | 78.1  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 72                      | 37 542            | 37 542                     | —  | —                   | 78.1  |
| 532291             | Home health equipment rental . . . . .                                     | 26                      | 24 997            | 17 101                     | 2 842  | 5 054               | 100.0   |
| 532299             | All other consumer goods rental . . . . .                                  | 39                      | 11 793            | 10 478                     | 164  | 1 151               | 61.1  |
| 5323               | General rental centers . . . . .   | 56                      | 23 651            | 8 959                      | 636  | 14 056              | 63.8  |
| 53231              | General rental centers . . . . .   | 56                      | 23 651            | 8 959                      | 636  | 14 056              | 63.8  |
| 532310             | General rental centers . . . . .   | 56                      | 23 651            | 8 959                      | 636  | 14 056              | 63.8  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 131                     | 124 584           | 67 570                     | 17 983   | 39 031              | 74.6  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 55                      | 36 919            | 21 362                     | 56   | 15 501              | 62.5  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 10                      | 3 196             | —                          | —  | 3 196               | 80.3  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 45                      | 33 723            | 21 362                     | 56   | 12 305              | 60.8  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 3                       | 265               | 121                        | —  | 144                 | 100.0   |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 3                       | 265               | 121                        | —  | 144                 | 100.0   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 73                      | 87 400            | 46 087                     | 17 927   | 23 386              | 79.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 73                      | 87 400            | 46 087                     | 17 927   | 23 386              | 79.5  |



**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>CALIFORNIA</b>  |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 1 060                   | 3 538 746         | 2 710 985                  | 59 316   | 768 445             | 84.7  |
| 53211              | Passenger car rental & leasing .....                                   | 561                     | 2 573 880         | 2 294 273                  | 57 064   | 222 543             | 88.6  |
| 532111             | Passenger car rental .....   | 490                     | 2 403 403         | 2 142 405                  | 56 500   | 204 498             | 90.6  |
| 532112             | Passenger car leasing .....  | 71                      | 170 477           | 151 868                    | 564  | 18 045              | 60.3  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 499                     | 964 866           | 416 712                    | 2 252  | 545 902             | 74.4  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 499                     | 964 866           | 416 712                    | 2 252  | 545 902             | 74.4  |
| 53221              | Consumer electronics & appliances rental .....                         | 222                     | 139 728           | 109 490                    | 541  | 29 697              | 61.0  |
| 532210             | Consumer electronics & appliances rental .....                         | 222                     | 139 728           | 109 490                    | 541  | 29 697              | 61.0  |
| 532291             | Home health equipment rental .....                                     | 118                     | 161 001           | 67 199                     | 27 787   | 66 015              | 61.4  |
| 532299             | All other consumer goods rental .....                                  | 374                     | 347 206           | 198 879                    | 3 976  | 144 351             | 72.4  |
| 5323               | General rental centers .....   | 565                     | 382 114           | 286 129                    | 4 873  | 91 112              | 100.0   |
| 53231              | General rental centers .....   | 565                     | 382 114           | 286 129                    | 4 873  | 91 112              | 100.0   |
| 532310             | General rental centers .....   | 565                     | 382 114           | 286 129                    | 4 873  | 91 112              | 100.0   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 1 664                   | 6 557 273         | 392 487                    | 91 973   | 6 072 813           | 76.8  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 661                     | 3 188 394         | 206 743                    | 41 775   | 2 939 876           | 78.7  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 104                     | 2 224 137         | 5 027                      | —  | 2 219 110           | 85.1  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 557                     | 964 257           | 201 716                    | 41 775   | 720 766             | 64.0  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 184                     | 1 341 621         | 17 432                     | 1 761  | 1 322 428           | 80.8  |
| 532420             | Office machinery & equipment rental & leasing .                        | 184                     | 1 341 621         | 17 432                     | 1 761  | 1 322 428           | 80.8  |
| 5324201            | Office machinery rental & leasing .....                                | 57                      | 67 432            | 5 429                      | 224  | 61 779              | 68.0  |
| 5324209            | Computer rental & leasing .....  | 127                     | 1 274 189         | 12 003                     | 1 537  | 1 260 649           | 81.5  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 819                     | 2 027 258         | 168 312                    | 48 437   | 1 810 509           | 71.0  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 819                     | 2 027 258         | 168 312                    | 48 437   | 1 810 509           | 71.0  |
| <b>COLORADO</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 197                     | 1 067 881         | 808 923                    | 11 481   | 247 477             | 95.8  |
| 53211              | Passenger car rental & leasing .....                                   | 108                     | 390 838           | 323 840                    | 11 206   | 55 792              | 95.5  |
| 532111             | Passenger car rental .....   | 93                      | 377 808           | 319 008                    | 11 206   | 47 594              | 96.7  |
| 532112             | Passenger car leasing .....  | 15                      | 13 030            | 4 832                      | —  | 8 198               | 60.8  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 89                      | 677 043           | 485 083                    | 275  | 191 685             | 95.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 89                      | 677 043           | 485 083                    | 275  | 191 685             | 95.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 35                      | 15 247            | 14 663                     | —  | 584                 | 78.8  |
| 532210             | Consumer electronics & appliances rental .....                         | 35                      | 15 247            | 14 663                     | —  | 584                 | 78.8  |
| 532291             | Home health equipment rental .....                                     | 24                      | 33 477            | 31 904                     | —  | 1 573               | 76.9  |
| 532299             | All other consumer goods rental .....                                  | 62                      | 47 361            | 27 143                     | 3 746  | 16 472              | 68.2  |
| 5323               | General rental centers .....   | 142                     | 101 472           | 70 143                     | 4 557  | 26 772              | 62.7  |
| 53231              | General rental centers .....   | 142                     | 101 472           | 70 143                     | 4 557  | 26 772              | 62.7  |
| 532310             | General rental centers .....   | 142                     | 101 472           | 70 143                     | 4 557  | 26 772              | 62.7  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 263                     | 465 566           | 36 696                     | 19 370   | 409 500             | 68.3  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 93                      | 163 122           | 14 407                     | 6 086  | 142 629             | 71.0  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 10                      | 20 070            | 333                        | 868  | 18 869              | 75.1  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 83                      | 143 052           | 14 074                     | 5 218  | 123 760             | 70.4  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 38                      | 123 214           | 1 407                      | 941  | 120 866             | 76.0  |
| 532420             | Office machinery & equipment rental & leasing .                        | 38                      | 123 214           | 1 407                      | 941  | 120 866             | 76.0  |
| 5324201            | Office machinery rental & leasing .....                                | 9                       | 2 490             | 49                         | —  | 2 441               | 59.2  |
| 5324209            | Computer rental & leasing .....  | 29                      | 120 724           | 1 358                      | 941  | 118 425             | 76.3  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 132                     | 179 230           | 20 882                     | 12 343   | 146 005             | 60.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 132                     | 179 230           | 20 882                     | 12 343   | 146 005             | 60.5  |
| <b>CONNECTICUT</b> |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 116                     | 245 351           | 164 466                    | 2 258  | 78 627              | 84.7  |
| 53211              | Passenger car rental & leasing .....                                   | 60                      | 133 799           | 117 898                    | 1 467  | 14 434              | 91.1  |
| 532111             | Passenger car rental .....   | 47                      | 110 137           | 94 236                     | 1 467  | 14 434              | 93.5  |
| 532112             | Passenger car leasing .....  | 13                      | 23 662            | 23 662                     | —  | —                   | 79.7  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 56                      | 111 552           | 46 568                     | 791  | 64 193              | 76.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 56                      | 111 552           | 46 568                     | 791  | 64 193              | 76.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 16                      | 13 660            | 9 759                      | 434  | 3 467               | 63.8  |
| 532210             | Consumer electronics & appliances rental .....                         | 16                      | 13 660            | 9 759                      | 434  | 3 467               | 63.8  |
| 532291             | Home health equipment rental .....                                     | 24                      | 36 769            | 23 133                     | 4 339  | 9 297               | 95.5  |
| 532299             | All other consumer goods rental .....                                  | 57                      | 36 647            | 27 676                     | 2 007  | 6 964               | 69.9  |
| 5323               | General rental centers .....   | 72                      | 38 046            | 25 961                     | 889  | 11 196              | 64.1  |
| 53231              | General rental centers .....   | 72                      | 38 046            | 25 961                     | 889  | 11 196              | 64.1  |
| 532310             | General rental centers .....   | 72                      | 38 046            | 25 961                     | 889  | 11 196              | 64.1  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                  | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|-----------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                             |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>CONNECTICUT—Con.</b>     |  |                         |                   |                            |  |                     |   |
| 5324                        | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 100                     | 362 970           | 11 650                     | 3 553  | 347 767             | 83.3  |
| 53241                       | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 20                      | 75 006            | 995                        | 1 415  | 72 596              | 85.7  |
| 532411                      | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 12                      | 46 710            | 856                        | —  | 45 854              | 86.0  |
| 532412                      | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 8                       | 28 296            | 139                        | 1 415  | 26 742              | 85.1  |
| 53242                       | Office machinery & equipment rental & leasing . . . . .                    | 38                      | 227 514           | 4 246                      | 5  | 223 263             | 80.9  |
| 532420                      | Office machinery & equipment rental & leasing . . . . .                    | 38                      | 227 514           | 4 246                      | 5  | 223 263             | 80.9  |
| 5324201                     | Office machinery rental & leasing . . . . .                                | 8                       | 57 460            | 1 231                      | —  | 56 229              | 87.1  |
| 5324209                     | Computer rental & leasing . . . . .  | 30                      | 170 054           | 3 015                      | 5  | 167 034             | 78.7  |
| 53249                       | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 42                      | 60 450            | 6 409                      | 2 133  | 51 908              | 89.5  |
| 532490                      | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 42                      | 60 450            | 6 409                      | 2 133  | 51 908              | 89.5  |
| <b>DELAWARE</b>             |  |                         |                   |                            |  |                     |   |
| 5321                        | Automotive equipment rental & leasing . . . . .                            | 31                      | D                 | D                          | D  | D                   | D   |
| 53211                       | Passenger car rental & leasing . . . . .                                   | 13                      | D                 | D                          | D  | D                   | D   |
| 532111                      | Passenger car rental . . . . .   | 9                       | D                 | D                          | D  | D                   | D   |
| 532112                      | Passenger car leasing . . . . .  | 4                       | D                 | D                          | D  | D                   | D   |
| 53212                       | Truck, utility trailer, & RV rental & leasing . . . . .                    | 18                      | D                 | D                          | D  | D                   | D   |
| 532120                      | Truck, utility trailer, & RV rental & leasing . . . . .                    | 18                      | D                 | D                          | D  | D                   | D   |
| 53221                       | Consumer electronics & appliances rental . . . . .                         | 9                       | D                 | D                          | D  | D                   | D   |
| 532210                      | Consumer electronics & appliances rental . . . . .                         | 9                       | D                 | D                          | D  | D                   | D   |
| 532291                      | Home health equipment rental . . . . .                                     | 6                       | D                 | D                          | D  | D                   | D   |
| 532299                      | All other consumer goods rental . . . . .                                  | 13                      | D                 | D                          | D  | D                   | D   |
| 5323                        | General rental centers . . . . .   | 24                      | 15 414            | 10 914                     | 246  | 4 254               | 73.3  |
| 53231                       | General rental centers . . . . .   | 24                      | 15 414            | 10 914                     | 246  | 4 254               | 73.3  |
| 532310                      | General rental centers . . . . .   | 24                      | 15 414            | 10 914                     | 246  | 4 254               | 73.3  |
| 5324                        | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 36                      | 36 742            | 5 832                      | 1 871  | 29 039              | 90.4  |
| 53241                       | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 16                      | 17 744            | 279                        | 379  | 17 086              | 93.0  |
| 532411                      | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 5                       | D                 | D                          | D  | D                   | D   |
| 532412                      | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 11                      | D                 | D                          | D  | D                   | D   |
| 53242                       | Office machinery & equipment rental & leasing . . . . .                    | 3                       | D                 | D                          | D  | D                   | D   |
| 532420                      | Office machinery & equipment rental & leasing . . . . .                    | 3                       | D                 | D                          | D  | D                   | D   |
| 5324201                     | Office machinery rental & leasing . . . . .                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209                     | Computer rental & leasing . . . . .  | 3                       | D                 | D                          | D  | D                   | D   |
| 53249                       | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 17                      | D                 | D                          | D  | D                   | D   |
| 532490                      | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 17                      | D                 | D                          | D  | D                   | D   |
| <b>DISTRICT OF COLUMBIA</b> |  |                         |                   |                            |  |                     |   |
| 5321                        | Automotive equipment rental & leasing . . . . .                            | 8                       | D                 | D                          | D  | D                   | D   |
| 53211                       | Passenger car rental & leasing . . . . .                                   | 4                       | D                 | D                          | D  | D                   | D   |
| 532111                      | Passenger car rental . . . . .   | 4                       | D                 | D                          | D  | D                   | D   |
| 532112                      | Passenger car leasing . . . . .  | —                       | —                 | —                          | —  | —                   | —   |
| 53212                       | Truck, utility trailer, & RV rental & leasing . . . . .                    | 4                       | D                 | D                          | D  | D                   | D   |
| 532120                      | Truck, utility trailer, & RV rental & leasing . . . . .                    | 4                       | D                 | D                          | D  | D                   | D   |
| 53221                       | Consumer electronics & appliances rental . . . . .                         | 4                       | D                 | D                          | D  | D                   | D   |
| 532210                      | Consumer electronics & appliances rental . . . . .                         | 4                       | D                 | D                          | D  | D                   | D   |
| 532291                      | Home health equipment rental . . . . .                                     | —                       | —                 | —                          | —  | —                   | —   |
| 532299                      | All other consumer goods rental . . . . .                                  | 4                       | D                 | D                          | D  | D                   | D   |
| 5323                        | General rental centers . . . . .   | 5                       | D                 | D                          | D  | D                   | D   |
| 53231                       | General rental centers . . . . .   | 5                       | D                 | D                          | D  | D                   | D   |
| 532310                      | General rental centers . . . . .   | 5                       | D                 | D                          | D  | D                   | D   |
| 5324                        | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 17                      | 21 718            | 18                         | 3 200  | 18 500              | 75.9  |
| 53241                       | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 3                       | D                 | D                          | D  | D                   | D   |
| 532411                      | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412                      | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53242                       | Office machinery & equipment rental & leasing . . . . .                    | 1                       | D                 | D                          | D  | D                   | D   |
| 532420                      | Office machinery & equipment rental & leasing . . . . .                    | 1                       | D                 | D                          | D  | D                   | D   |
| 5324201                     | Office machinery rental & leasing . . . . .                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209                     | Computer rental & leasing . . . . .  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                       | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 13                      | 14 419            | —                          | 3 200  | 11 219              | 64.6  |
| 532490                      | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 13                      | 14 419            | —                          | 3 200  | 11 219              | 64.6  |

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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code     | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>FLORIDA</b> |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 699                     | 2 585 228         | 1 848 355                  | 77 880   | 658 993             | 85.2  |
| 53211          | Passenger car rental & leasing .....                                   | 399                     | 2 074 840         | 1 577 953                  | 77 048   | 419 839             | 87.5  |
| 532111         | Passenger car rental .....   | 357                     | 1 902 708         | 1 504 910                  | 54 761   | 343 037             | 89.6  |
| 532112         | Passenger car leasing .....  | 42                      | 172 132           | 73 043                     | 22 287   | 76 802              | 65.0  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 300                     | 510 388           | 270 402                    | 832  | 239 154             | 75.6  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 300                     | 510 388           | 270 402                    | 832  | 239 154             | 75.6  |
| 53221          | Consumer electronics & appliances rental .....                         | 192                     | 120 951           | 67 752                     | 313  | 52 886              | 95.4  |
| 532210         | Consumer electronics & appliances rental .....                         | 192                     | 120 951           | 67 752                     | 313  | 52 886              | 95.4  |
| 532291         | Home health equipment rental .....                                     | 185                     | 145 814           | 111 421                    | 16 553   | 17 840              | 68.7  |
| 532299         | All other consumer goods rental .....                                  | 173                     | 114 162           | 42 093                     | —  | 69 455              | 63.7  |
| 5323           | General rental centers .....   | 440                     | 241 031           | 166 195                    | 6 066  | 68 770              | 64.6  |
| 53231          | General rental centers .....   | 440                     | 241 031           | 166 195                    | 6 066  | 68 770              | 64.6  |
| 532310         | General rental centers .....   | 440                     | 241 031           | 166 195                    | 6 066  | 68 770              | 64.6  |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 868                     | 1 368 642         | 179 596                    | 54 184   | 1 134 862           | 73.6  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 278                     | 363 512           | 55 315                     | 7 587  | 300 610             | 66.5  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 43                      | 129 263           | —                          | —  | 129 263             | 70.7  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 235                     | 234 249           | 55 315                     | 7 587  | 171 347             | 64.1  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 82                      | 305 039           | 2 848                      | 397  | 301 794             | 88.4  |
| 532420         | Office machinery & equipment rental & leasing .                        | 82                      | 305 039           | 2 848                      | 397  | 301 794             | 88.4  |
| 5324201        | Office machinery rental & leasing .....                                | 23                      | 11 094            | 37                         | —  | 11 057              | 65.5  |
| 5324209        | Computer rental & leasing .....  | 59                      | 293 945           | 2 811                      | 397  | 290 737             | 89.2  |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 508                     | 700 091           | 121 433                    | 46 200   | 532 458             | 70.8  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 508                     | 700 091           | 121 433                    | 46 200   | 532 458             | 70.8  |
| <b>GEORGIA</b> |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 374                     | 836 397           | 519 552                    | 21 237   | 295 608             | 81.7  |
| 53211          | Passenger car rental & leasing .....                                   | 187                     | 454 639           | 327 108                    | 20 860   | 106 671             | 82.2  |
| 532111         | Passenger car rental .....   | 162                     | 382 049           | 323 041                    | 20 852   | 38 156              | 85.7  |
| 532112         | Passenger car leasing .....  | 25                      | 72 590            | 4 067                      | 8  | 68 515              | 63.8  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 187                     | 381 758           | 192 444                    | 377  | 188 937             | 81.2  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 187                     | 381 758           | 192 444                    | 377  | 188 937             | 81.2  |
| 53221          | Consumer electronics & appliances rental .....                         | 124                     | 87 362            | 84 775                     | 41   | 2 546               | 64.0  |
| 532210         | Consumer electronics & appliances rental .....                         | 124                     | 87 362            | 84 775                     | 41   | 2 546               | 64.0  |
| 532291         | Home health equipment rental .....                                     | 72                      | 66 592            | 28 000                     | 19 966   | 18 626              | 76.1  |
| 532299         | All other consumer goods rental .....                                  | 82                      | 51 089            | 31 317                     | —  | 19 508              | 75.7  |
| 5323           | General rental centers .....   | 238                     | 146 394           | 71 456                     | 1 179  | 73 759              | 100.0   |
| 53231          | General rental centers .....   | 238                     | 146 394           | 71 456                     | 1 179  | 73 759              | 100.0   |
| 532310         | General rental centers .....   | 238                     | 146 394           | 71 456                     | 1 179  | 73 759              | 100.0   |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 327                     | 798 786           | 90 209                     | 6 917  | 701 660             | 77.3  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 138                     | 360 457           | 58 970                     | 4 928  | 296 559             | 81.8  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | 184 697           | —                          | —  | 184 697             | 80.2  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 120                     | 175 760           | 58 970                     | 4 928  | 111 862             | 83.5  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 41                      | 162 465           | 1 891                      | 1 204  | 159 370             | 80.9  |
| 532420         | Office machinery & equipment rental & leasing .                        | 41                      | 162 465           | 1 891                      | 1 204  | 159 370             | 80.9  |
| 5324201        | Office machinery rental & leasing .....                                | 9                       | 7 076             | —                          | —  | 7 076               | 64.6  |
| 5324209        | Computer rental & leasing .....  | 32                      | 155 389           | 1 891                      | 1 204  | 152 294             | 81.7  |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 148                     | 275 864           | 29 348                     | 785  | 245 731             | 69.3  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 148                     | 275 864           | 29 348                     | 785  | 245 731             | 69.3  |
| <b>HAWAII</b>  |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 73                      | 354 351           | 253 864                    | 9 593  | 90 894              | 84.5  |
| 53211          | Passenger car rental & leasing .....                                   | 63                      | 347 624           | 251 746                    | 9 593  | 86 285              | 84.9  |
| 532111         | Passenger car rental .....   | 56                      | 344 511           | 248 985                    | 9 593  | 85 933              | 85.0  |
| 532112         | Passenger car leasing .....  | 7                       | 3 113             | 2 761                      | —  | 352                 | 78.5  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 6 727             | 2 118                      | —  | 4 609               | 63.5  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 6 727             | 2 118                      | —  | 4 609               | 63.5  |
| 53221          | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532210         | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532291         | Home health equipment rental .....                                     | 2                       | D                 | D                          | D  | D                   | D   |
| 532299         | All other consumer goods rental .....                                  | 16                      | D                 | D                          | D  | D                   | D   |
| 5323           | General rental centers .....   | 27                      | 13 908            | 11 360                     | 128  | 2 420               | 89.4  |
| 53231          | General rental centers .....   | 27                      | 13 908            | 11 360                     | 128  | 2 420               | 89.4  |
| 532310         | General rental centers .....   | 27                      | 13 908            | 11 360                     | 128  | 2 420               | 89.4  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>HAWAII—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 78                      | 49 974            | 12 609                     | 1 822  | 35 543              | 66.1  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 28                      | 8 988             | 4 929                      | 220  | 3 839               | 68.0  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | 1 729             | 171                        | 171  | 1 387               | 77.0  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 20                      | 7 259             | 4 758                      | 49   | 2 452               | 65.9  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 3                       | 3 668             | 253                        | —  | 3 415               | 79.1  |
| 532420             | Office machinery & equipment rental & leasing .                        | 3                       | 3 668             | 253                        | —  | 3 415               | 79.1  |
| 5324201            | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209            | Computer rental & leasing .....  | 3                       | 3 668             | 253                        | —  | 3 415               | 79.1  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 47                      | 37 318            | 7 427                      | 1 602  | 28 289              | 64.4  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 47                      | 37 318            | 7 427                      | 1 602  | 28 289              | 64.4  |
| <b>IDAHO</b>       |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 50                      | 44 910            | 25 255                     | 960  | 18 695              | 83.0  |
| 53211              | Passenger car rental & leasing .....                                   | 30                      | 27 053            | 21 888                     | 960  | 4 205               | 96.2  |
| 532111             | Passenger car rental .....   | 29                      | D                 | D                          | D  | D                   | D   |
| 532112             | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 20                      | 17 857            | 3 367                      | —  | 14 490              | 62.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 20                      | 17 857            | 3 367                      | —  | 14 490              | 62.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 9                       | 7 794             | 6 686                      | —  | 1 108               | 74.8  |
| 532210             | Consumer electronics & appliances rental .....                         | 9                       | 7 794             | 6 686                      | —  | 1 108               | 74.8  |
| 532291             | Home health equipment rental .....                                     | 3                       | D                 | D                          | D  | D                   | D   |
| 532299             | All other consumer goods rental .....                                  | 12                      | D                 | D                          | D  | D                   | D   |
| 5323               | General rental centers .....   | 33                      | 16 349            | 13 081                     | 434  | 2 834               | 61.0  |
| 53231              | General rental centers .....   | 33                      | 16 349            | 13 081                     | 434  | 2 834               | 61.0  |
| 532310             | General rental centers .....   | 33                      | 16 349            | 13 081                     | 434  | 2 834               | 61.0  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 45                      | 25 450            | 3 012                      | 500  | 21 938              | 82.8  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 16                      | 12 539            | 1 289                      | 282  | 10 968              | 95.7  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 14                      | D                 | D                          | D  | D                   | D   |
| 53242              | Office machinery & equipment rental & leasing ...                      | 5                       | 1 144             | 361                        | 171  | 612                 | 100.0   |
| 532420             | Office machinery & equipment rental & leasing .                        | 5                       | 1 144             | 361                        | 171  | 612                 | 100.0   |
| 5324201            | Office machinery rental & leasing .....                                | 1                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing .....  | 4                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | 11 767            | 1 362                      | 47   | 10 358              | 65.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | 11 767            | 1 362                      | 47   | 10 358              | 65.5  |
| <b>ILLINOIS</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 423                     | 1 824 697         | 1 409 914                  | 13 720   | 401 063             | 79.8  |
| 53211              | Passenger car rental & leasing .....                                   | 185                     | 1 403 619         | 1 254 624                  | 13 044   | 135 951             | 81.7  |
| 532111             | Passenger car rental .....   | 133                     | 507 509           | 429 083                    | 12 579   | 65 847              | 94.0  |
| 532112             | Passenger car leasing .....  | 52                      | 896 110           | 825 541                    | 465  | 70 104              | 74.7  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 238                     | 421 078           | 155 290                    | 676  | 265 112             | 73.7  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 238                     | 421 078           | 155 290                    | 676  | 265 112             | 73.7  |
| 53221              | Consumer electronics & appliances rental .....                         | 125                     | 50 274            | 47 090                     | 693  | 2 491               | 81.1  |
| 532210             | Consumer electronics & appliances rental .....                         | 125                     | 50 274            | 47 090                     | 693  | 2 491               | 81.1  |
| 532291             | Home health equipment rental .....                                     | 55                      | 57 390            | 23 357                     | 14 694   | 19 339              | 72.1  |
| 532299             | All other consumer goods rental .....                                  | 127                     | 113 242           | 53 113                     | 2 500  | 57 629              | 71.9  |
| 5323               | General rental centers .....   | 270                     | 198 934           | 112 915                    | 15 233   | 70 786              | 94.8  |
| 53231              | General rental centers .....   | 270                     | 198 934           | 112 915                    | 15 233   | 70 786              | 94.8  |
| 532310             | General rental centers .....   | 270                     | 198 934           | 112 915                    | 15 233   | 70 786              | 94.8  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 531                     | 3 066 987         | 54 546                     | 31 928   | 2 980 513           | 89.8  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 176                     | 1 831 509         | 18 818                     | 11 531   | 1 801 160           | 92.3  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 45                      | 1 655 547         | —                          | 308  | 1 655 239           | 95.7  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 131                     | 175 962           | 18 818                     | 11 223   | 145 921             | 60.4  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 103                     | 689 501           | 1 154                      | 4 765  | 683 582             | 94.1  |
| 532420             | Office machinery & equipment rental & leasing .                        | 103                     | 689 501           | 1 154                      | 4 765  | 683 582             | 94.1  |
| 5324201            | Office machinery rental & leasing .....                                | 37                      | 19 693            | 509                        | 2 967  | 16 217              | 62.3  |
| 5324209            | Computer rental & leasing .....  | 66                      | 669 808           | 645                        | 1 798  | 667 365             | 95.0  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 252                     | 545 977           | 34 574                     | 15 632   | 495 771             | 76.1  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 252                     | 545 977           | 34 574                     | 15 632   | 495 771             | 76.1  |

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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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|----------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>INDIANA</b> |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 277                     | 508 237           | 241 243                    | 9 467  | 257 527             | 78.4  |
| 53211          | Passenger car rental & leasing .....                                   | 118                     | 222 713           | 121 265                    | 5 003  | 96 445              | 82.6  |
| 532111         | Passenger car rental .....   | 92                      | 162 785           | 109 708                    | 4 730  | 48 347              | 85.8  |
| 532112         | Passenger car leasing .....  | 26                      | 59 928            | 11 557                     | 273  | 48 098              | 74.0  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 159                     | 285 524           | 119 978                    | 4 464  | 161 082             | 75.0  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 159                     | 285 524           | 119 978                    | 4 464  | 161 082             | 75.0  |
| 53221          | Consumer electronics & appliances rental .....                         | 144                     | 70 689            | 61 094                     | —  | 9 595               | 84.6  |
| 532210         | Consumer electronics & appliances rental .....                         | 144                     | 70 689            | 61 094                     | —  | 9 595               | 84.6  |
| 532291         | Home health equipment rental .....                                     | 29                      | 57 167            | 51 440                     | 1 166  | 4 561               | 86.9  |
| 532299         | All other consumer goods rental .....                                  | 64                      | 34 816            | 19 942                     | 334  | 14 540              | 66.2  |
| 5323           | General rental centers .....   | 221                     | 124 052           | 93 986                     | 3 772  | 26 294              | 85.9  |
| 53231          | General rental centers .....   | 221                     | 124 052           | 93 986                     | 3 772  | 26 294              | 85.9  |
| 532310         | General rental centers .....   | 221                     | 124 052           | 93 986                     | 3 772  | 26 294              | 85.9  |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 187                     | 313 426           | 20 704                     | 9 558  | 283 164             | 99.1  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 68                      | 109 076           | 5 039                      | 2 668  | 101 369             | 71.6  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | 3 318             | 184                        | —  | 3 134               | 71.2  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 57                      | 105 758           | 4 855                      | 2 668  | 98 235              | 71.6  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 19                      | 98 564            | 2 654                      | 21   | 95 889              | 100.0   |
| 532420         | Office machinery & equipment rental & leasing .                        | 19                      | 98 564            | 2 654                      | 21   | 95 889              | 100.0   |
| 5324201        | Office machinery rental & leasing .....                                | 11                      | 2 848             | 1 797                      | 21   | 1 030               | 73.0  |
| 5324209        | Computer rental & leasing .....  | 8                       | 95 716            | 857                        | —  | 94 859              | 100.0   |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 100                     | 105 786           | 13 011                     | 6 869  | 85 906              | 72.8  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 100                     | 105 786           | 13 011                     | 6 869  | 85 906              | 72.8  |
| <b>IOWA</b>    |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 122                     | 226 114           | 116 691                    | 1 561  | 107 862             | 81.2  |
| 53211          | Passenger car rental & leasing .....                                   | 39                      | 77 322            | 74 495                     | 1 433  | 1 394               | 87.2  |
| 532111         | Passenger car rental .....   | 32                      | D                 | D                          | D  | D                   | D   |
| 532112         | Passenger car leasing .....  | 7                       | D                 | D                          | D  | D                   | D   |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 83                      | 148 792           | 42 196                     | 128  | 106 468             | 78.0  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 83                      | 148 792           | 42 196                     | 128  | 106 468             | 78.0  |
| 53221          | Consumer electronics & appliances rental .....                         | 22                      | 7 369             | 7 286                      | —  | 83                  | 84.4  |
| 532210         | Consumer electronics & appliances rental .....                         | 22                      | 7 369             | 7 286                      | —  | 83                  | 84.4  |
| 532291         | Home health equipment rental .....                                     | 15                      | 19 921            | 14 954                     | —  | 4 967               | 100.0   |
| 532299         | All other consumer goods rental .....                                  | 27                      | 9 634             | 9 352                      | 85   | 197                 | 85.1  |
| 5323           | General rental centers .....   | 66                      | 28 937            | 16 831                     | 119  | 11 987              | 60.5  |
| 53231          | General rental centers .....   | 66                      | 28 937            | 16 831                     | 119  | 11 987              | 60.5  |
| 532310         | General rental centers .....   | 66                      | 28 937            | 16 831                     | 119  | 11 987              | 60.5  |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 98                      | 116 949           | 28 719                     | 2 716  | 85 514              | 73.9  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 40                      | 61 498            | 7 743                      | 2 059  | 51 696              | 69.1  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 10                      | 20 942            | —                          | 1 631  | 19 311              | 72.6  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 30                      | 40 556            | 7 743                      | 428  | 32 385              | 67.3  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 5                       | 6 795             | 50                         | —  | 6 745               | 77.9  |
| 532420         | Office machinery & equipment rental & leasing .                        | 5                       | 6 795             | 50                         | —  | 6 745               | 77.9  |
| 5324201        | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209        | Computer rental & leasing .....  | 3                       | D                 | D                          | D  | D                   | D   |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 53                      | 48 656            | 20 926                     | 657  | 27 073              | 79.2  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 53                      | 48 656            | 20 926                     | 657  | 27 073              | 79.2  |
| <b>KANSAS</b>  |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 90                      | D                 | D                          | D  | D                   | D   |
| 53211          | Passenger car rental & leasing .....                                   | 37                      | D                 | D                          | D  | D                   | D   |
| 532111         | Passenger car rental .....   | 26                      | D                 | D                          | D  | D                   | D   |
| 532112         | Passenger car leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 53                      | 69 111            | 23 855                     | 1 316  | 43 940              | 72.2  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 53                      | 69 111            | 23 855                     | 1 316  | 43 940              | 72.2  |
| 53221          | Consumer electronics & appliances rental .....                         | 53                      | D                 | D                          | D  | D                   | D   |
| 532210         | Consumer electronics & appliances rental .....                         | 53                      | D                 | D                          | D  | D                   | D   |
| 532291         | Home health equipment rental .....                                     | 14                      | 20 452            | 15 800                     | 948  | 3 704               | 61.7  |
| 532299         | All other consumer goods rental .....                                  | 25                      | D                 | D                          | D  | D                   | D   |
| 5323           | General rental centers .....   | 78                      | D                 | D                          | D  | D                   | D   |
| 53231          | General rental centers .....   | 78                      | D                 | D                          | D  | D                   | D   |
| 532310         | General rental centers .....   | 78                      | D                 | D                          | D  | D                   | D   |

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|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>KANSAS—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 105                     | D                 | D                          | D  | D                   | D   |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 44                      | D                 | D                          | D  | D                   | D   |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 7                       | D                 | D                          | D  | D                   | D   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 37                      | D                 | D                          | D  | D                   | D   |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 12                      | D                 | D                          | D  | D                   | D   |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 12                      | D                 | D                          | D  | D                   | D   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 4                       | 354               | —                          | —  | 354                 | 68.6  |
| 5324209            | Computer rental & leasing . . . . .  | 8                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 49                      | D                 | D                          | D  | D                   | D   |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 49                      | D                 | D                          | D  | D                   | D   |
| <b>KENTUCKY</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 115                     | 325 759           | 240 483                    | 4 798  | 80 478              | 78.8  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 62                      | 217 600           | 180 374                    | 4 771  | 32 455              | 76.8  |
| 532111             | Passenger car rental . . . . .   | 54                      | 187 714           | 159 246                    | 4 771  | 23 697              | 73.6  |
| 532112             | Passenger car leasing . . . . .  | 8                       | 29 886            | 21 128                     | —  | 8 758               | 97.1  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 53                      | 108 159           | 60 109                     | 27   | 48 023              | 82.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 53                      | 108 159           | 60 109                     | 27   | 48 023              | 82.9  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 75                      | 36 575            | 35 029                     | —  | 1 546               | 65.0  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 75                      | 36 575            | 35 029                     | —  | 1 546               | 65.0  |
| 532291             | Home health equipment rental . . . . .                                     | 65                      | 50 179            | 34 197                     | 5 861  | 10 121              | 69.6  |
| 532299             | All other consumer goods rental . . . . .                                  | 32                      | 16 554            | 12 403                     | 118  | 4 033               | 100.0   |
| 5323               | General rental centers . . . . .   | 91                      | 45 131            | 39 968                     | 1 039  | 4 124               | 88.0  |
| 53231              | General rental centers . . . . .   | 91                      | 45 131            | 39 968                     | 1 039  | 4 124               | 88.0  |
| 532310             | General rental centers . . . . .   | 91                      | 45 131            | 39 968                     | 1 039  | 4 124               | 88.0  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 155                     | 266 846           | 15 767                     | 11 187   | 239 892             | 64.0  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 74                      | 175 411           | 10 717                     | 4 286  | 160 408             | 64.5  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 12                      | 10 649            | 985                        | —  | 9 664               | 67.0  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 62                      | 164 762           | 9 732                      | 4 286  | 150 744             | 64.4  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 7                       | D                 | D                          | D  | D                   | D   |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 7                       | D                 | D                          | D  | D                   | D   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 3                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 4                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 74                      | D                 | D                          | D  | D                   | D   |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 74                      | D                 | D                          | D  | D                   | D   |
| <b>LOUISIANA</b>   |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 132                     | 281 660           | 210 475                    | 4 654  | 66 531              | 77.8  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 61                      | 185 070           | 154 845                    | 4 654  | 25 571              | 77.8  |
| 532111             | Passenger car rental . . . . .   | 55                      | 182 769           | 153 169                    | 4 637  | 24 963              | 77.9  |
| 532112             | Passenger car leasing . . . . .  | 6                       | 2 301             | 1 676                      | 17   | 608                 | 69.1  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 71                      | 96 590            | 55 630                     | —  | 40 960              | 78.0  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 71                      | 96 590            | 55 630                     | —  | 40 960              | 78.0  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 98                      | 64 172            | 64 054                     | 97   | 21                  | 61.8  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 98                      | 64 172            | 64 054                     | 97   | 21                  | 61.8  |
| 532291             | Home health equipment rental . . . . .                                     | 29                      | 34 794            | 22 372                     | 5 091  | 7 331               | 100.0   |
| 532299             | All other consumer goods rental . . . . .                                  | 77                      | D                 | D                          | D  | D                   | D   |
| 5323               | General rental centers . . . . .   | 115                     | D                 | D                          | D  | D                   | D   |
| 53231              | General rental centers . . . . .   | 115                     | D                 | D                          | D  | D                   | D   |
| 532310             | General rental centers . . . . .   | 115                     | D                 | D                          | D  | D                   | D   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 471                     | 1 443 709         | 206 405                    | 17 698   | 1 219 606           | 67.9  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 316                     | 1 050 394         | 172 126                    | 2 199  | 876 069             | 65.7  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 60                      | 291 514           | 437                        | —  | 291 077             | 80.1  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 256                     | 758 880           | 171 689                    | 2 199  | 584 992             | 60.1  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 15                      | 19 883            | —                          | 3 148  | 16 735              | 85.2  |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 15                      | 19 883            | —                          | 3 148  | 16 735              | 85.2  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 6                       | 5 910             | —                          | —  | 5 910               | 79.7  |
| 5324209            | Computer rental & leasing . . . . .  | 9                       | 13 973            | —                          | 3 148  | 10 825              | 87.5  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 140                     | 373 432           | 34 279                     | 12 351   | 326 802             | 73.3  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 140                     | 373 432           | 34 279                     | 12 351   | 326 802             | 73.3  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MAINE</b>         |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 48                      | 114 735           | 77 049                     | 2 079  | 35 607              | 85.7  |
| 53211                | Passenger car rental & leasing .....                                   | 17                      | 51 214            | 43 995                     | 2 079  | 5 140               | 99.2  |
| 532111               | Passenger car rental .....   | 12                      | 42 741            | 37 249                     | 352  | 5 140               | 100.0   |
| 532112               | Passenger car leasing .....  | 5                       | 8 473             | 6 746                      | 1 727  | —                   | 95.3  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 63 521            | 33 054                     | —  | 30 467              | 74.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 63 521            | 33 054                     | —  | 30 467              | 74.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 30                      | D                 | D                          | D  | D                   | D   |
| 532210               | Consumer electronics & appliances rental .....                         | 30                      | D                 | D                          | D  | D                   | D   |
| 532291               | Home health equipment rental .....                                     | 7                       | 6 761             | 5 026                      | 325  | 1 410               | 70.2  |
| 532299               | All other consumer goods rental .....                                  | 13                      | D                 | D                          | D  | D                   | D   |
| 5323                 | General rental centers .....   | 26                      | 11 193            | 4 056                      | 215  | 6 922               | 68.8  |
| 53231                | General rental centers .....   | 26                      | 11 193            | 4 056                      | 215  | 6 922               | 68.8  |
| 532310               | General rental centers .....   | 26                      | 11 193            | 4 056                      | 215  | 6 922               | 68.8  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 34                      | 25 950            | 2 671                      | 1 259  | 22 020              | 87.9  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 12                      | 11 971            | 712                        | 328  | 10 931              | 92.7  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 2                       | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 2                       | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 20                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 20                      | D                 | D                          | D  | D                   | D   |
| <b>MARYLAND</b>      |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 188                     | 572 413           | 390 268                    | 22 557   | 159 588             | 84.3  |
| 53211                | Passenger car rental & leasing .....                                   | 103                     | 354 366           | 276 328                    | 19 127   | 58 911              | 89.1  |
| 532111               | Passenger car rental .....   | 84                      | 275 424           | 248 148                    | 6 707  | 20 569              | 91.9  |
| 532112               | Passenger car leasing .....  | 19                      | 78 942            | 28 180                     | 12 420   | 38 342              | 79.4  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 218 047           | 113 940                    | 3 430  | 100 677             | 76.6  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 218 047           | 113 940                    | 3 430  | 100 677             | 76.6  |
| 53221                | Consumer electronics & appliances rental .....                         | 30                      | 18 956            | 16 114                     | 47   | 2 795               | 91.1  |
| 532210               | Consumer electronics & appliances rental .....                         | 30                      | 18 956            | 16 114                     | 47   | 2 795               | 91.1  |
| 532291               | Home health equipment rental .....                                     | 28                      | 56 370            | 35 533                     | 6 103  | 14 734              | 87.2  |
| 532299               | All other consumer goods rental .....                                  | 64                      | 81 876            | 23 607                     | 3 817  | 54 452              | 63.7  |
| 5323                 | General rental centers .....   | 125                     | 82 447            | 56 211                     | 2 472  | 23 764              | 73.3  |
| 53231                | General rental centers .....   | 125                     | 82 447            | 56 211                     | 2 472  | 23 764              | 73.3  |
| 532310               | General rental centers .....   | 125                     | 82 447            | 56 211                     | 2 472  | 23 764              | 73.3  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 168                     | 333 889           | 38 053                     | 7 138  | 288 698             | 78.8  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 67                      | 92 172            | 15 676                     | 2 551  | 73 945              | 63.6  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 59                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 25                      | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 25                      | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 7                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 18                      | 121 138           | 1 135                      | 1 945  | 118 058             | 97.8  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | D                 | D                          | D  | D                   | D   |
| <b>MASSACHUSETTS</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 246                     | 675 548           | 361 470                    | 6 368  | 307 710             | 86.7  |
| 53211                | Passenger car rental & leasing .....                                   | 138                     | 393 852           | 304 666                    | 5 658  | 83 528              | 90.6  |
| 532111               | Passenger car rental .....   | 118                     | 357 412           | 300 300                    | 5 587  | 51 525              | 93.4  |
| 532112               | Passenger car leasing .....  | 20                      | 36 440            | 4 366                      | 71   | 32 003              | 63.0  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 108                     | 281 696           | 56 804                     | 710  | 224 182             | 81.3  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 108                     | 281 696           | 56 804                     | 710  | 224 182             | 81.3  |
| 53221                | Consumer electronics & appliances rental .....                         | 36                      | 25 934            | 21 274                     | —  | 4 660               | 62.8  |
| 532210               | Consumer electronics & appliances rental .....                         | 36                      | 25 934            | 21 274                     | —  | 4 660               | 62.8  |
| 532291               | Home health equipment rental .....                                     | 21                      | 27 321            | 20 451                     | 4 874  | 1 996               | 74.5  |
| 532299               | All other consumer goods rental .....                                  | 87                      | 77 949            | 39 290                     | 3 533  | 35 126              | 86.2  |
| 5323                 | General rental centers .....   | 132                     | 90 701            | 60 711                     | 11 594   | 18 396              | 82.7  |
| 53231                | General rental centers .....   | 132                     | 90 701            | 60 711                     | 11 594   | 18 396              | 82.7  |
| 532310               | General rental centers .....   | 132                     | 90 701            | 60 711                     | 11 594   | 18 396              | 82.7  |

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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|---------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                           |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MASSACHUSETTS—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                      | Commercial & industrial machinery & equipment rental & leasing .....   | 246                     | 605 372           | 32 353                     | 5 817  | 567 202             | 88.4  |
| 53241                     | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 64                      | 62 364            | 5 031                      | 562  | 56 771              | 64.8  |
| 532411                    | Commercial air/rail/water transportation equip rental & leasing .....  | 12                      | 3 017             | 1 421                      | —  | 1 596               | 61.0  |
| 532412                    | Construction/mining/forestry machinery & equip rental & leasing .....  | 52                      | 59 347            | 3 610                      | 562  | 55 175              | 65.0  |
| 53242                     | Office machinery & equipment rental & leasing ...                      | 48                      | 249 281           | 1 487                      | 826  | 246 968             | 100.0   |
| 532420                    | Office machinery & equipment rental & leasing .                        | 48                      | 249 281           | 1 487                      | 826  | 246 968             | 100.0   |
| 5324201                   | Office machinery rental & leasing .....                                | 12                      | 28 492            | —                          | —  | 28 492              | 100.0   |
| 5324209                   | Computer rental & leasing .....  | 36                      | 220 789           | 1 487                      | 826  | 218 476             | 87.5  |
| 53249                     | Oth commercial/industrial machinery & equipment rental & leasing ..... | 134                     | 293 727           | 25 835                     | 4 429  | 263 463             | 82.3  |
| 532490                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 134                     | 293 727           | 25 835                     | 4 429  | 263 463             | 82.3  |
| <b>MICHIGAN</b>           |  |                         |                   |                            |  |                     |   |
| 5321                      | Automotive equipment rental & leasing .....                            | 327                     | 765 553           | 542 923                    | 9 075  | 213 555             | 82.5  |
| 53211                     | Passenger car rental & leasing .....                                   | 153                     | 402 665           | 313 226                    | 9 042  | 80 397              | 90.9  |
| 532111                    | Passenger car rental .....   | 123                     | 343 072           | 291 490                    | 8 656  | 42 926              | 96.1  |
| 532112                    | Passenger car leasing .....  | 30                      | 59 593            | 21 736                     | 386  | 37 471              | 60.6  |
| 53212                     | Truck, utility trailer, & RV rental & leasing .....                    | 174                     | 362 888           | 229 697                    | 33   | 133 158             | 73.2  |
| 532120                    | Truck, utility trailer, & RV rental & leasing .....                    | 174                     | 362 888           | 229 697                    | 33   | 133 158             | 73.2  |
| 53221                     | Consumer electronics & appliances rental .....                         | 82                      | 41 726            | 37 568                     | 740  | 3 418               | 68.5  |
| 532210                    | Consumer electronics & appliances rental .....                         | 82                      | 41 726            | 37 568                     | 740  | 3 418               | 68.5  |
| 532291                    | Home health equipment rental .....                                     | 61                      | 71 873            | 55 357                     | 7 574  | 8 942               | 66.3  |
| 532299                    | All other consumer goods rental .....                                  | 98                      | 58 941            | 32 301                     | 431  | 26 209              | 100.0   |
| 5323                      | General rental centers .....   | 229                     | 148 984           | 123 115                    | 2 601  | 23 268              | 70.6  |
| 53231                     | General rental centers .....   | 229                     | 148 984           | 123 115                    | 2 601  | 23 268              | 70.6  |
| 532310                    | General rental centers .....   | 229                     | 148 984           | 123 115                    | 2 601  | 23 268              | 70.6  |
| 5324                      | Commercial & industrial machinery & equipment rental & leasing .....   | 315                     | 483 849           | 31 919                     | 21 309   | 430 621             | 77.3  |
| 53241                     | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 113                     | D                 | D                          | D  | D                   | D   |
| 532411                    | Commercial air/rail/water transportation equip rental & leasing .....  | 13                      | D                 | D                          | D  | D                   | D   |
| 532412                    | Construction/mining/forestry machinery & equip rental & leasing .....  | 100                     | 120 664           | 9 276                      | 1 893  | 109 495             | 72.6  |
| 53242                     | Office machinery & equipment rental & leasing ...                      | 39                      | 149 353           | 191                        | 547  | 148 615             | 90.7  |
| 532420                    | Office machinery & equipment rental & leasing .                        | 39                      | 149 353           | 191                        | 547  | 148 615             | 90.7  |
| 5324201                   | Office machinery rental & leasing .....                                | 8                       | 3 981             | —                          | —  | 3 981               | 67.8  |
| 5324209                   | Computer rental & leasing .....  | 31                      | 145 372           | 191                        | 547  | 144 634             | 91.3  |
| 53249                     | Oth commercial/industrial machinery & equipment rental & leasing ..... | 163                     | D                 | D                          | D  | D                   | D   |
| 532490                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 163                     | D                 | D                          | D  | D                   | D   |
| <b>MINNESOTA</b>          |  |                         |                   |                            |  |                     |   |
| 5321                      | Automotive equipment rental & leasing .....                            | 149                     | 636 762           | 466 944                    | 3 709  | 166 109             | 89.7  |
| 53211                     | Passenger car rental & leasing .....                                   | 64                      | 501 535           | 410 526                    | 3 670  | 87 339              | 91.6  |
| 532111                    | Passenger car rental .....   | 45                      | 148 596           | 108 218                    | 3 364  | 37 014              | 91.8  |
| 532112                    | Passenger car leasing .....  | 19                      | 352 939           | 302 308                    | 306  | 50 325              | 91.6  |
| 53212                     | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 135 227           | 56 418                     | 39   | 78 770              | 82.3  |
| 532120                    | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 135 227           | 56 418                     | 39   | 78 770              | 82.3  |
| 53221                     | Consumer electronics & appliances rental .....                         | 22                      | 9 381             | 7 760                      | 85   | 1 536               | 100.0   |
| 532210                    | Consumer electronics & appliances rental .....                         | 22                      | 9 381             | 7 760                      | 85   | 1 536               | 100.0   |
| 532291                    | Home health equipment rental .....                                     | 11                      | 23 418            | 2 645                      | 7 010  | 13 763              | 81.2  |
| 532299                    | All other consumer goods rental .....                                  | 42                      | 27 467            | 16 146                     | 1 281  | 10 040              | 66.8  |
| 5323                      | General rental centers .....   | 107                     | 49 173            | 40 018                     | 1 504  | 7 651               | 68.7  |
| 53231                     | General rental centers .....   | 107                     | 49 173            | 40 018                     | 1 504  | 7 651               | 68.7  |
| 532310                    | General rental centers .....   | 107                     | 49 173            | 40 018                     | 1 504  | 7 651               | 68.7  |
| 5324                      | Commercial & industrial machinery & equipment rental & leasing .....   | 154                     | 464 822           | 97 993                     | 6 362  | 360 467             | 72.9  |
| 53241                     | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 32                      | 31 892            | 4 310                      | 197  | 27 385              | 83.3  |
| 532411                    | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | 13 347            | 1 862                      | 197  | 11 288              | 86.5  |
| 532412                    | Construction/mining/forestry machinery & equip rental & leasing .....  | 24                      | 18 545            | 2 448                      | —  | 16 097              | 81.0  |
| 53242                     | Office machinery & equipment rental & leasing ...                      | 29                      | 219 503           | 232                        | 124  | 219 147             | 72.7  |
| 532420                    | Office machinery & equipment rental & leasing .                        | 29                      | 219 503           | 232                        | 124  | 219 147             | 72.7  |
| 5324201                   | Office machinery rental & leasing .....                                | 4                       | D                 | D                          | D  | D                   | D   |
| 5324209                   | Computer rental & leasing .....  | 25                      | D                 | D                          | D  | D                   | D   |
| 53249                     | Oth commercial/industrial machinery & equipment rental & leasing ..... | 93                      | 213 427           | 93 451                     | 6 041  | 113 935             | 71.5  |
| 532490                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 93                      | 213 427           | 93 451                     | 6 041  | 113 935             | 71.5  |



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| NAICS code         | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MISSISSIPPI</b> |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 94                      | 108 696           | 55 169                     | 1 238  | 52 289              | 81.5  |
| 53211              | Passenger car rental & leasing .....                                   | 34                      | 27 253            | 21 146                     | 1 116  | 4 991               | 84.0  |
| 532111             | Passenger car rental .....   | 33                      | D                 | D                          | D  | D                   | D   |
| 532112             | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 60                      | 81 443            | 34 023                     | 122  | 47 298              | 80.6  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 60                      | 81 443            | 34 023                     | 122  | 47 298              | 80.6  |
| 53221              | Consumer electronics & appliances rental .....                         | 46                      | 14 840            | 14 632                     | 39   | 169                 | 68.6  |
| 532210             | Consumer electronics & appliances rental .....                         | 46                      | 14 840            | 14 632                     | 39   | 169                 | 68.6  |
| 532291             | Home health equipment rental .....                                     | 13                      | 6 743             | 3 696                      | 1 090  | 1 957               | 77.7  |
| 532299             | All other consumer goods rental .....                                  | 46                      | 18 743            | 18 159                     | 45   | 539                 | 60.5  |
| 5323               | General rental centers .....   | 67                      | 29 126            | 23 024                     | 846  | 5 256               | 73.8  |
| 53231              | General rental centers .....   | 67                      | 29 126            | 23 024                     | 846  | 5 256               | 73.8  |
| 532310             | General rental centers .....   | 67                      | 29 126            | 23 024                     | 846  | 5 256               | 73.8  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 89                      | 75 410            | 21 571                     | 1 897  | 51 942              | 74.9  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 42                      | 44 796            | 20 809                     | 435  | 23 552              | 74.9  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 7                       | 2 051             | 10                         | —  | 2 041               | 70.0  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 35                      | 42 745            | 20 799                     | 435  | 21 511              | 75.1  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 3                       | 1 611             | 262                        | —  | 1 349               | 100.0   |
| 532420             | Office machinery & equipment rental & leasing .                        | 3                       | 1 611             | 262                        | —  | 1 349               | 100.0   |
| 5324201            | Office machinery rental & leasing .....                                | 1                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 44                      | 29 003            | 500                        | 1 462  | 27 041              | 71.6  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 44                      | 29 003            | 500                        | 1 462  | 27 041              | 71.6  |
| <b>MISSOURI</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 185                     | 571 794           | 398 594                    | 9 022  | 164 178             | 81.2  |
| 53211              | Passenger car rental & leasing .....                                   | 71                      | 351 026           | 295 899                    | 8 775  | 46 352              | 85.0  |
| 532111             | Passenger car rental .....   | 55                      | 206 436           | 161 652                    | 7 144  | 37 640              | 77.5  |
| 532112             | Passenger car leasing .....  | 16                      | 144 590           | 134 247                    | 1 631  | 8 712               | 95.7  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 114                     | 220 768           | 102 695                    | 247  | 117 826             | 75.2  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 114                     | 220 768           | 102 695                    | 247  | 117 826             | 75.2  |
| 53221              | Consumer electronics & appliances rental .....                         | 82                      | 44 708            | 42 880                     | —  | 1 828               | 66.1  |
| 532210             | Consumer electronics & appliances rental .....                         | 82                      | 44 708            | 42 880                     | —  | 1 828               | 66.1  |
| 532291             | Home health equipment rental .....                                     | 33                      | 19 598            | 11 101                     | 2 550  | 5 947               | 67.1  |
| 532299             | All other consumer goods rental .....                                  | 77                      | 43 953            | 27 067                     | 1 157  | 15 729              | 75.3  |
| 5323               | General rental centers .....   | 161                     | D                 | D                          | D  | D                   | D   |
| 53231              | General rental centers .....   | 161                     | D                 | D                          | D  | D                   | D   |
| 532310             | General rental centers .....   | 161                     | D                 | D                          | D  | D                   | D   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 225                     | D                 | D                          | D  | D                   | D   |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 73                      | 277 925           | 20 870                     | 1 102  | 255 953             | 96.1  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 17                      | D                 | D                          | D  | D                   | D   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 56                      | D                 | D                          | D  | D                   | D   |
| 53242              | Office machinery & equipment rental & leasing ...                      | 22                      | 252 600           | 3 485                      | 396  | 248 719             | 96.2  |
| 532420             | Office machinery & equipment rental & leasing .                        | 22                      | 252 600           | 3 485                      | 396  | 248 719             | 96.2  |
| 5324201            | Office machinery rental & leasing .....                                | 6                       | 3 118             | 312                        | —  | 2 806               | 81.4  |
| 5324209            | Computer rental & leasing .....  | 16                      | 249 482           | 3 173                      | 396  | 245 913             | 96.3  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 130                     | D                 | D                          | D  | D                   | D   |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 130                     | D                 | D                          | D  | D                   | D   |
| <b>MONTANA</b>     |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 53                      | 51 170            | 38 787                     | 1 583  | 10 800              | 86.3  |
| 53211              | Passenger car rental & leasing .....                                   | 37                      | 39 170            | 35 965                     | 1 556  | 1 649               | 90.5  |
| 532111             | Passenger car rental .....   | 36                      | D                 | D                          | D  | D                   | D   |
| 532112             | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | 12 000            | 2 822                      | 27   | 9 151               | 72.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | 12 000            | 2 822                      | 27   | 9 151               | 72.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 3                       | 1 645             | 1 645                      | —  | —                   | 100.0   |
| 532210             | Consumer electronics & appliances rental .....                         | 3                       | 1 645             | 1 645                      | —  | —                   | 100.0   |
| 532291             | Home health equipment rental .....                                     | 3                       | D                 | D                          | D  | D                   | D   |
| 532299             | All other consumer goods rental .....                                  | 4                       | D                 | D                          | D  | D                   | D   |
| 5323               | General rental centers .....   | 28                      | 9 941             | 8 011                      | 437  | 1 493               | 85.4  |
| 53231              | General rental centers .....   | 28                      | 9 941             | 8 011                      | 437  | 1 493               | 85.4  |
| 532310             | General rental centers .....   | 28                      | 9 941             | 8 011                      | 437  | 1 493               | 85.4  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code          | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|---------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                     |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MONTANA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 52                      | 29 266            | 7 721                      | 731  | 20 814              | 85.9  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 15                      | 14 619            | 883                        | 129  | 13 607              | 89.8  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 4                       | D                 | D                          | D  | D                   | D   |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 11                      | D                 | D                          | D  | D                   | D   |
| 53242               | Office machinery & equipment rental & leasing . . . . .                    | 8                       | 1 139             | 107                        | —  | 1 032               | 93.2  |
| 532420              | Office machinery & equipment rental & leasing . . . . .                    | 8                       | 1 139             | 107                        | —  | 1 032               | 93.2  |
| 5324201             | Office machinery rental & leasing . . . . .                                | 6                       | D                 | D                          | D  | D                   | D   |
| 5324209             | Computer rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 29                      | 13 508            | 6 731                      | 602  | 6 175               | 81.1  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 29                      | 13 508            | 6 731                      | 602  | 6 175               | 81.1  |
| <b>NEBRASKA</b>     |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing . . . . .                            | 74                      | 120 378           | 62 327                     | 1 060  | 56 991              | 82.9  |
| 53211               | Passenger car rental & leasing . . . . .                                   | 36                      | 71 706            | 58 412                     | 1 049  | 12 245              | 90.4  |
| 532111              | Passenger car rental . . . . .   | 25                      | 43 523            | 37 236                     | 1 049  | 5 238               | 90.5  |
| 532112              | Passenger car leasing . . . . .  | 11                      | 28 183            | 21 176                     | —  | 7 007               | 90.2  |
| 53212               | Truck, utility trailer, & RV rental & leasing . . . . .                    | 38                      | 48 672            | 3 915                      | 11   | 44 746              | 71.9  |
| 532120              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 38                      | 48 672            | 3 915                      | 11   | 44 746              | 71.9  |
| 53221               | Consumer electronics & appliances rental . . . . .                         | 21                      | 9 042             | 8 244                      | 5  | 793                 | 77.8  |
| 532210              | Consumer electronics & appliances rental . . . . .                         | 21                      | 9 042             | 8 244                      | 5  | 793                 | 77.8  |
| 532291              | Home health equipment rental . . . . .                                     | 11                      | 6 546             | 3 978                      | 1 022  | 1 546               | 100.0   |
| 532299              | All other consumer goods rental . . . . .                                  | 19                      | D                 | D                          | D  | D                   | D   |
| 5323                | General rental centers . . . . .   | 25                      | 10 099            | 4 485                      | 387  | 5 227               | 83.0  |
| 53231               | General rental centers . . . . .   | 25                      | 10 099            | 4 485                      | 387  | 5 227               | 83.0  |
| 532310              | General rental centers . . . . .   | 25                      | 10 099            | 4 485                      | 387  | 5 227               | 83.0  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 68                      | 134 780           | 9 625                      | 9 022  | 116 133             | 92.5  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 20                      | 13 097            | 7 339                      | 1 575  | 4 183               | 71.6  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 3                       | D                 | D                          | D  | D                   | D   |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 17                      | D                 | D                          | D  | D                   | D   |
| 53242               | Office machinery & equipment rental & leasing . . . . .                    | 9                       | D                 | D                          | D  | D                   | D   |
| 532420              | Office machinery & equipment rental & leasing . . . . .                    | 9                       | D                 | D                          | D  | D                   | D   |
| 5324201             | Office machinery rental & leasing . . . . .                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209             | Computer rental & leasing . . . . .  | 9                       | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 39                      | D                 | D                          | D  | D                   | D   |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 39                      | D                 | D                          | D  | D                   | D   |
| <b>NEVADA</b>       |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing . . . . .                            | 97                      | 427 691           | 384 068                    | 10 490   | 33 133              | 87.4  |
| 53211               | Passenger car rental & leasing . . . . .                                   | 57                      | 399 009           | 370 264                    | 10 445   | 18 300              | 87.4  |
| 532111              | Passenger car rental . . . . .   | 53                      | 387 075           | 364 267                    | 10 049   | 12 759              | 87.1  |
| 532112              | Passenger car leasing . . . . .  | 4                       | 11 934            | 5 997                      | 396  | 5 541               | 98.1  |
| 53212               | Truck, utility trailer, & RV rental & leasing . . . . .                    | 40                      | 28 682            | 13 804                     | 45   | 14 833              | 86.7  |
| 532120              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 40                      | 28 682            | 13 804                     | 45   | 14 833              | 86.7  |
| 53221               | Consumer electronics & appliances rental . . . . .                         | 15                      | 10 813            | 9 818                      | —  | 995                 | 100.0   |
| 532210              | Consumer electronics & appliances rental . . . . .                         | 15                      | 10 813            | 9 818                      | —  | 995                 | 100.0   |
| 532291              | Home health equipment rental . . . . .                                     | 14                      | D                 | D                          | D  | D                   | D   |
| 532299              | All other consumer goods rental . . . . .                                  | 34                      | D                 | D                          | D  | D                   | D   |
| 5323                | General rental centers . . . . .   | 38                      | 21 004            | 16 062                     | 96   | 4 846               | 62.5  |
| 53231               | General rental centers . . . . .   | 38                      | 21 004            | 16 062                     | 96   | 4 846               | 62.5  |
| 532310              | General rental centers . . . . .   | 38                      | 21 004            | 16 062                     | 96   | 4 846               | 62.5  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 150                     | 291 032           | 20 996                     | 16 411   | 253 625             | 66.6  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 72                      | 201 057           | 14 198                     | 3 692  | 183 167             | 66.0  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 14                      | 15 105            | —                          | 14   | 15 091              | 65.5  |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 58                      | 185 952           | 14 198                     | 3 678  | 168 076             | 66.0  |
| 53242               | Office machinery & equipment rental & leasing . . . . .                    | 17                      | 23 696            | 186                        | 115  | 23 395              | 87.2  |
| 532420              | Office machinery & equipment rental & leasing . . . . .                    | 17                      | 23 696            | 186                        | 115  | 23 395              | 87.2  |
| 5324201             | Office machinery rental & leasing . . . . .                                | 3                       | D                 | D                          | D  | D                   | D   |
| 5324209             | Computer rental & leasing . . . . .  | 14                      | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 61                      | 66 279            | 6 612                      | 12 604   | 47 063              | 61.3  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 61                      | 66 279            | 6 612                      | 12 604   | 47 063              | 61.3  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

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| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>NEW HAMPSHIRE</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 61                      | 146 777           | 84 413                     | 9 268  | 53 096              | 84.8  |
| 53211                | Passenger car rental & leasing .....                                   | 30                      | 89 056            | 42 396                     | 9 218  | 37 442              | 86.1  |
| 532111               | Passenger car rental .....   | 25                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 57 721            | 42 017                     | 50   | 15 654              | 82.7  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 57 721            | 42 017                     | 50   | 15 654              | 82.7  |
| 53221                | Consumer electronics & appliances rental .....                         | 13                      | 5 934             | 5 934                      | —  | —                   | 97.9  |
| 532210               | Consumer electronics & appliances rental .....                         | 13                      | 5 934             | 5 934                      | —  | —                   | 97.9  |
| 532291               | Home health equipment rental .....                                     | 7                       | 7 560             | 5 241                      | 718  | 1 601               | 77.2  |
| 532299               | All other consumer goods rental .....                                  | 14                      | 5 734             | 3 220                      | 364  | 2 150               | 75.8  |
| 5323                 | General rental centers .....   | 46                      | 22 013            | 16 245                     | 732  | 5 036               | 72.5  |
| 53231                | General rental centers .....   | 46                      | 22 013            | 16 245                     | 732  | 5 036               | 72.5  |
| 532310               | General rental centers .....   | 46                      | 22 013            | 16 245                     | 732  | 5 036               | 72.5  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 40                      | 22 625            | 12 188                     | 697  | 9 740               | 65.0  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 14                      | 5 739             | 1 867                      | 298  | 3 574               | 70.7  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 12                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 2                       | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 2                       | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209              | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | D                 | D                          | D  | D                   | D   |
| <b>NEW JERSEY</b>    |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 336                     | 1 545 756         | 722 766                    | 18 081   | 804 909             | 85.3  |
| 53211                | Passenger car rental & leasing .....                                   | 168                     | 1 137 384         | 593 963                    | 14 354   | 529 067             | 88.3  |
| 532111               | Passenger car rental .....   | 134                     | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 34                      | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 168                     | 408 372           | 128 803                    | 3 727  | 275 842             | 76.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 168                     | 408 372           | 128 803                    | 3 727  | 275 842             | 76.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 45                      | 52 052            | 50 520                     | 1 149  | 383                 | 82.8  |
| 532210               | Consumer electronics & appliances rental .....                         | 45                      | 52 052            | 50 520                     | 1 149  | 383                 | 82.8  |
| 532291               | Home health equipment rental .....                                     | 36                      | 57 399            | 26 049                     | 8 272  | 23 078              | 84.0  |
| 532299               | All other consumer goods rental .....                                  | 93                      | 57 668            | 25 929                     | 1 354  | 30 385              | 100.0   |
| 5323                 | General rental centers .....   | 140                     | 111 497           | 54 911                     | 1 945  | 54 641              | 67.8  |
| 53231                | General rental centers .....   | 140                     | 111 497           | 54 911                     | 1 945  | 54 641              | 67.8  |
| 532310               | General rental centers .....   | 140                     | 111 497           | 54 911                     | 1 945  | 54 641              | 67.8  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 313                     | 1 023 338         | 40 494                     | 14 366   | 968 478             | 77.5  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 94                      | 302 844           | 11 566                     | 2 849  | 288 429             | 92.2  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 20                      | 101 772           | —                          | —  | 101 772             | 80.7  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 74                      | 201 072           | 11 566                     | 2 849  | 186 657             | 98.0  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 73                      | 283 312           | 5 649                      | 2 572  | 275 091             | 76.0  |
| 532420               | Office machinery & equipment rental & leasing .                        | 73                      | 283 312           | 5 649                      | 2 572  | 275 091             | 76.0  |
| 5324201              | Office machinery rental & leasing .....                                | 14                      | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 59                      | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 146                     | 437 182           | 23 279                     | 8 945  | 404 958             | 68.4  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 146                     | 437 182           | 23 279                     | 8 945  | 404 958             | 68.4  |
| <b>NEW MEXICO</b>    |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 52                      | 137 128           | 102 908                    | 4 922  | 29 298              | 89.7  |
| 53211                | Passenger car rental & leasing .....                                   | 26                      | 92 256            | 68 319                     | 4 918  | 19 019              | 97.3  |
| 532111               | Passenger car rental .....   | 26                      | 92 256            | 68 319                     | 4 918  | 19 019              | 97.3  |
| 532112               | Passenger car leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 26                      | 44 872            | 34 589                     | 4  | 10 279              | 74.1  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 26                      | 44 872            | 34 589                     | 4  | 10 279              | 74.1  |
| 53221                | Consumer electronics & appliances rental .....                         | 19                      | 9 195             | 9 195                      | —  | —                   | 73.5  |
| 532210               | Consumer electronics & appliances rental .....                         | 19                      | 9 195             | 9 195                      | —  | —                   | 73.5  |
| 532291               | Home health equipment rental .....                                     | 18                      | 9 538             | 7 261                      | 344  | 1 933               | 100.0   |
| 532299               | All other consumer goods rental .....                                  | 20                      | 8 797             | 5 910                      | 21   | 2 866               | 76.7  |
| 5323                 | General rental centers .....   | 53                      | 21 792            | 18 722                     | 274  | 2 796               | 80.1  |
| 53231                | General rental centers .....   | 53                      | 21 792            | 18 722                     | 274  | 2 796               | 80.1  |
| 532310               | General rental centers .....   | 53                      | 21 792            | 18 722                     | 274  | 2 796               | 80.1  |

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|------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                        |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>NEW MEXICO—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                   | Commercial & industrial machinery & equipment rental & leasing .....   | 86                      | 85 295            | 38 381                     | 878  | 46 036              | 75.8  |
| 53241                  | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 48                      | 68 231            | 29 305                     | 458  | 38 468              | 75.1  |
| 532411                 | Commercial air/rail/water transportation equip rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 532412                 | Construction/mining/forestry machinery & equip rental & leasing .....  | 46                      | D                 | D                          | D  | D                   | D   |
| 53242                  | Office machinery & equipment rental & leasing ...                      | 7                       | 1 014             | 15                         | —  | 999                 | 68.6  |
| 532420                 | Office machinery & equipment rental & leasing .                        | 7                       | 1 014             | 15                         | —  | 999                 | 68.6  |
| 5324201                | Office machinery rental & leasing .....                                | 5                       | D                 | D                          | D  | D                   | D   |
| 5324209                | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249                  | Oth commercial/industrial machinery & equipment rental & leasing ..... | 31                      | 16 050            | 9 061                      | 420  | 6 569               | 79.6  |
| 532490                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 31                      | 16 050            | 9 061                      | 420  | 6 569               | 79.6  |
| <b>NEW YORK</b>        |  |                         |                   |                            |  |                     |   |
| 5321                   | Automotive equipment rental & leasing .....                            | 600                     | 1 288 562         | 853 492                    | 25 227   | 409 843             | 74.2  |
| 53211                  | Passenger car rental & leasing .....                                   | 316                     | 811 200           | 660 496                    | 23 236   | 127 468             | 73.4  |
| 532111                 | Passenger car rental .....   | 212                     | 599 324           | 493 544                    | 17 324   | 88 456              | 77.4  |
| 532112                 | Passenger car leasing .....  | 104                     | 211 876           | 166 952                    | 5 912  | 39 012              | 61.9  |
| 53212                  | Truck, utility trailer, & RV rental & leasing .....                    | 284                     | 477 362           | 192 996                    | 1 991  | 282 375             | 75.7  |
| 532120                 | Truck, utility trailer, & RV rental & leasing .....                    | 284                     | 477 362           | 192 996                    | 1 991  | 282 375             | 75.7  |
| 53221                  | Consumer electronics & appliances rental .....                         | 82                      | 53 568            | 34 908                     | 72   | 18 588              | 68.1  |
| 532210                 | Consumer electronics & appliances rental .....                         | 82                      | 53 568            | 34 908                     | 72   | 18 588              | 68.1  |
| 532291                 | Home health equipment rental .....                                     | 69                      | 114 762           | 91 850                     | 9 482  | 13 430              | 90.2  |
| 532299                 | All other consumer goods rental .....                                  | 238                     | 178 050           | 109 266                    | 1 685  | 67 099              | 83.7  |
| 5323                   | General rental centers .....   | 309                     | 227 073           | 152 142                    | 2 946  | 71 985              | 72.2  |
| 53231                  | General rental centers .....   | 309                     | 227 073           | 152 142                    | 2 946  | 71 985              | 72.2  |
| 532310                 | General rental centers .....   | 309                     | 227 073           | 152 142                    | 2 946  | 71 985              | 72.2  |
| 5324                   | Commercial & industrial machinery & equipment rental & leasing .....   | 599                     | 1 104 228         | 98 102                     | 20 968   | 985 158             | 65.6  |
| 53241                  | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 174                     | 359 623           | 17 198                     | 5 770  | 336 655             | 74.0  |
| 532411                 | Commercial air/rail/water transportation equip rental & leasing .....  | 30                      | 141 697           | —                          | —  | 141 697             | 91.6  |
| 532412                 | Construction/mining/forestry machinery & equip rental & leasing .....  | 144                     | 217 926           | 17 198                     | 5 770  | 194 958             | 62.6  |
| 53242                  | Office machinery & equipment rental & leasing ...                      | 96                      | 148 529           | 12 260                     | 2 464  | 133 805             | 60.7  |
| 532420                 | Office machinery & equipment rental & leasing .                        | 96                      | 148 529           | 12 260                     | 2 464  | 133 805             | 60.7  |
| 5324201                | Office machinery rental & leasing .....                                | 33                      | 37 518            | 11 086                     | 1 721  | 24 711              | 60.3  |
| 5324209                | Computer rental & leasing .....  | 63                      | 111 011           | 1 174                      | 743  | 109 094             | 60.8  |
| 53249                  | Oth commercial/industrial machinery & equipment rental & leasing ..... | 329                     | 596 076           | 68 644                     | 12 734   | 514 698             | 61.8  |
| 532490                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 329                     | 596 076           | 68 644                     | 12 734   | 514 698             | 61.8  |
| <b>NORTH CAROLINA</b>  |  |                         |                   |                            |  |                     |   |
| 5321                   | Automotive equipment rental & leasing .....                            | 336                     | 832 426           | 543 134                    | 9 269  | 280 023             | 76.9  |
| 53211                  | Passenger car rental & leasing .....                                   | 151                     | 417 654           | 359 666                    | 9 029  | 48 959              | 77.0  |
| 532111                 | Passenger car rental .....   | 128                     | 374 783           | 334 475                    | 9 002  | 31 306              | 77.4  |
| 532112                 | Passenger car leasing .....  | 23                      | 42 871            | 25 191                     | 27   | 17 653              | 74.0  |
| 53212                  | Truck, utility trailer, & RV rental & leasing .....                    | 185                     | 414 772           | 183 468                    | 240  | 231 064             | 76.8  |
| 532120                 | Truck, utility trailer, & RV rental & leasing .....                    | 185                     | 414 772           | 183 468                    | 240  | 231 064             | 76.8  |
| 53221                  | Consumer electronics & appliances rental .....                         | 82                      | 137 010           | 27 041                     | 14   | 109 955             | 87.6  |
| 532210                 | Consumer electronics & appliances rental .....                         | 82                      | 137 010           | 27 041                     | 14   | 109 955             | 87.6  |
| 532291                 | Home health equipment rental .....                                     | 51                      | 45 572            | 28 850                     | 8 696  | 8 026               | 100.0   |
| 532299                 | All other consumer goods rental .....                                  | 60                      | 31 962            | 20 420                     | 717  | 10 825              | 74.3  |
| 5323                   | General rental centers .....   | 211                     | 103 983           | 97 236                     | 989  | 5 758               | 78.6  |
| 53231                  | General rental centers .....   | 211                     | 103 983           | 97 236                     | 989  | 5 758               | 78.6  |
| 532310                 | General rental centers .....   | 211                     | 103 983           | 97 236                     | 989  | 5 758               | 78.6  |
| 5324                   | Commercial & industrial machinery & equipment rental & leasing .....   | 246                     | 493 953           | 41 281                     | 22 416   | 430 256             | 79.1  |
| 53241                  | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 114                     | 173 363           | 17 717                     | 5 985  | 149 661             | 75.9  |
| 532411                 | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | 9 993             | —                          | 551  | 9 442               | 61.0  |
| 532412                 | Construction/mining/forestry machinery & equip rental & leasing .....  | 103                     | 163 370           | 17 717                     | 5 434  | 140 219             | 76.8  |
| 53242                  | Office machinery & equipment rental & leasing ...                      | 22                      | 165 120           | 726                        | 523  | 163 871             | 91.8  |
| 532420                 | Office machinery & equipment rental & leasing .                        | 22                      | 165 120           | 726                        | 523  | 163 871             | 91.8  |
| 5324201                | Office machinery rental & leasing .....                                | 6                       | D                 | D                          | D  | D                   | D   |
| 5324209                | Computer rental & leasing .....  | 16                      | D                 | D                          | D  | D                   | D   |
| 53249                  | Oth commercial/industrial machinery & equipment rental & leasing ..... | 110                     | 155 470           | 22 838                     | 15 908   | 116 724             | 69.3  |
| 532490                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 110                     | 155 470           | 22 838                     | 15 908   | 116 724             | 69.3  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code          | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|---------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                     |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>NORTH DAKOTA</b> |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing .....                            | 35                      | 36 025            | 25 919                     | 901  | 9 205               | 82.9  |
| 53211               | Passenger car rental & leasing .....                                   | 18                      | 21 122            | 20 221                     | 901  | —                   | 85.0  |
| 532111              | Passenger car rental .....   | 15                      | 19 645            | 18 744                     | 901  | —                   | 85.2  |
| 532112              | Passenger car leasing .....  | 3                       | 1 477             | 1 477                      | —  | —                   | 81.2  |
| 53212               | Truck, utility trailer, & RV rental & leasing .....                    | 17                      | 14 903            | 5 698                      | —  | 9 205               | 80.1  |
| 532120              | Truck, utility trailer, & RV rental & leasing .....                    | 17                      | 14 903            | 5 698                      | —  | 9 205               | 80.1  |
| 53221               | Consumer electronics & appliances rental .....                         | 1                       | D                 | D                          | D  | D                   | D   |
| 532210              | Consumer electronics & appliances rental .....                         | 1                       | D                 | D                          | D  | D                   | D   |
| 532291              | Home health equipment rental .....                                     | —                       | —                 | —                          | —  | —                   | —   |
| 532299              | All other consumer goods rental .....                                  | 10                      | D                 | D                          | D  | D                   | D   |
| 5323                | General rental centers .....   | 8                       | 2 983             | 1 431                      | 58   | 1 494               | 99.7  |
| 53231               | General rental centers .....   | 8                       | 2 983             | 1 431                      | 58   | 1 494               | 99.7  |
| 532310              | General rental centers .....   | 8                       | 2 983             | 1 431                      | 58   | 1 494               | 99.7  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing .....   | 41                      | 52 895            | 23 828                     | 6 352  | 22 715              | 66.1  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 17                      | 20 870            | 8 835                      | —  | 12 035              | 61.6  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing .....  | 16                      | D                 | D                          | D  | D                   | D   |
| 53242               | Office machinery & equipment rental & leasing ...                      | —                       | —                 | —                          | —  | —                   | —   |
| 532420              | Office machinery & equipment rental & leasing .                        | —                       | —                 | —                          | —  | —                   | —   |
| 5324201             | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209             | Computer rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | 32 025            | 14 993                     | 6 352  | 10 680              | 69.0  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | 32 025            | 14 993                     | 6 352  | 10 680              | 69.0  |
| <b>OHIO</b>         |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing .....                            | 481                     | 1 178 220         | 741 894                    | 7 659  | 428 667             | 80.3  |
| 53211               | Passenger car rental & leasing .....                                   | 227                     | 620 029           | 500 147                    | 7 369  | 112 513             | 82.3  |
| 532111              | Passenger car rental .....   | 144                     | 321 990           | 270 625                    | 7 305  | 44 060              | 85.1  |
| 532112              | Passenger car leasing .....  | 83                      | 298 039           | 229 522                    | 64   | 68 453              | 79.2  |
| 53212               | Truck, utility trailer, & RV rental & leasing .....                    | 254                     | 558 191           | 241 747                    | 290  | 316 154             | 78.0  |
| 532120              | Truck, utility trailer, & RV rental & leasing .....                    | 254                     | 558 191           | 241 747                    | 290  | 316 154             | 78.0  |
| 53221               | Consumer electronics & appliances rental .....                         | 175                     | 98 880            | 95 491                     | 334  | 3 055               | 74.9  |
| 532210              | Consumer electronics & appliances rental .....                         | 175                     | 98 880            | 95 491                     | 334  | 3 055               | 74.9  |
| 532291              | Home health equipment rental .....                                     | 48                      | 75 811            | 51 671                     | 10 622   | 13 518              | 91.5  |
| 532299              | All other consumer goods rental .....                                  | 124                     | 85 072            | 54 525                     | 750  | 29 797              | 89.9  |
| 5323                | General rental centers .....   | 362                     | 240 442           | 193 484                    | 2 873  | 44 085              | 71.1  |
| 53231               | General rental centers .....   | 362                     | 240 442           | 193 484                    | 2 873  | 44 085              | 71.1  |
| 532310              | General rental centers .....   | 362                     | 240 442           | 193 484                    | 2 873  | 44 085              | 71.1  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing .....   | 373                     | 704 447           | 65 953                     | 24 753   | 613 741             | 68.7  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 135                     | 244 159           | 29 699                     | 11 912   | 202 548             | 71.8  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | 24 055            | 232                        | 2  | 23 821              | 62.9  |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing .....  | 117                     | 220 104           | 29 467                     | 11 910   | 178 727             | 72.8  |
| 53242               | Office machinery & equipment rental & leasing ...                      | 49                      | 246 194           | 3 620                      | 852  | 241 722             | 72.2  |
| 532420              | Office machinery & equipment rental & leasing .                        | 49                      | 246 194           | 3 620                      | 852  | 241 722             | 72.2  |
| 5324201             | Office machinery rental & leasing .....                                | 9                       | D                 | D                          | D  | D                   | D   |
| 5324209             | Computer rental & leasing .....  | 40                      | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 189                     | 214 094           | 32 634                     | 11 989   | 169 471             | 61.2  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 189                     | 214 094           | 32 634                     | 11 989   | 169 471             | 61.2  |
| <b>OKLAHOMA</b>     |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing .....                            | 124                     | 251 296           | 177 180                    | 8 598  | 65 518              | 85.5  |
| 53211               | Passenger car rental & leasing .....                                   | 56                      | 157 551           | 131 887                    | 8 561  | 17 103              | 89.4  |
| 532111              | Passenger car rental .....   | 51                      | D                 | D                          | D  | D                   | D   |
| 532112              | Passenger car leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 53212               | Truck, utility trailer, & RV rental & leasing .....                    | 68                      | 93 745            | 45 293                     | 37   | 48 415              | 79.0  |
| 532120              | Truck, utility trailer, & RV rental & leasing .....                    | 68                      | 93 745            | 45 293                     | 37   | 48 415              | 79.0  |
| 53221               | Consumer electronics & appliances rental .....                         | 68                      | 24 774            | 24 774                     | —  | —                   | 72.9  |
| 532210              | Consumer electronics & appliances rental .....                         | 68                      | 24 774            | 24 774                     | —  | —                   | 72.9  |
| 532291              | Home health equipment rental .....                                     | 30                      | 26 917            | 16 110                     | 5 493  | 5 314               | 91.3  |
| 532299              | All other consumer goods rental .....                                  | 42                      | 14 276            | 9 958                      | 431  | 3 887               | 60.8  |
| 5323                | General rental centers .....   | 92                      | 36 483            | 27 316                     | 1 259  | 7 908               | 83.1  |
| 53231               | General rental centers .....   | 92                      | 36 483            | 27 316                     | 1 259  | 7 908               | 83.1  |
| 532310              | General rental centers .....   | 92                      | 36 483            | 27 316                     | 1 259  | 7 908               | 83.1  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>OKLAHOMA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 185                     | 219 344           | 68 351                     | 26 803   | 123 905             | 70.1  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 95                      | 126 534           | 35 638                     | 3 883  | 87 013              | 75.2  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | 4 678             | 35                         | —  | 4 643               | 63.5  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 84                      | 121 856           | 35 603                     | 3 883  | 82 370              | 75.6  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 7                       | 2 536             | 558                        | 61   | 1 632               | 83.2  |
| 532420               | Office machinery & equipment rental & leasing .                        | 7                       | 2 536             | 558                        | 61   | 1 632               | 83.2  |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 83                      | 90 274            | 32 155                     | 22 859   | 35 260              | 62.7  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 83                      | 90 274            | 32 155                     | 22 859   | 35 260              | 62.7  |
| <b>OREGON</b>        |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 133                     | 229 058           | 140 318                    | 4 316  | 84 424              | 84.0  |
| 53211                | Passenger car rental & leasing .....                                   | 61                      | 158 346           | 131 794                    | 3 918  | 22 634              | 91.7  |
| 532111               | Passenger car rental .....   | 52                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 9                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 72                      | 70 712            | 8 524                      | 398  | 61 790              | 66.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 72                      | 70 712            | 8 524                      | 398  | 61 790              | 66.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 18                      | 7 852             | 6 285                      | 132  | 1 435               | 71.1  |
| 532210               | Consumer electronics & appliances rental .....                         | 18                      | 7 852             | 6 285                      | 132  | 1 435               | 71.1  |
| 532291               | Home health equipment rental .....                                     | 16                      | D                 | D                          | D  | D                   | D   |
| 532299               | All other consumer goods rental .....                                  | 47                      | D                 | D                          | D  | D                   | D   |
| 5323                 | General rental centers .....   | 76                      | 43 565            | 32 981                     | 1 343  | 9 241               | 64.7  |
| 53231                | General rental centers .....   | 76                      | 43 565            | 32 981                     | 1 343  | 9 241               | 64.7  |
| 532310               | General rental centers .....   | 76                      | 43 565            | 32 981                     | 1 343  | 9 241               | 64.7  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 177                     | 349 805           | 35 521                     | 9 064  | 304 986             | 91.7  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 75                      | 193 061           | 17 571                     | 1 784  | 173 706             | 89.3  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 64                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 17                      | 11 341            | 567                        | 744  | 9 796               | 92.9  |
| 532420               | Office machinery & equipment rental & leasing .                        | 17                      | 11 341            | 567                        | 744  | 9 796               | 92.9  |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 15                      | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 85                      | 145 403           | 17 383                     | 6 536  | 121 484             | 94.8  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 85                      | 145 403           | 17 383                     | 6 536  | 121 484             | 94.8  |
| <b>PENNSYLVANIA</b>  |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 437                     | 1 009 053         | 639 147                    | 19 211   | 350 695             | 77.7  |
| 53211                | Passenger car rental & leasing .....                                   | 207                     | 560 195           | 464 362                    | 13 805   | 82 028              | 77.9  |
| 532111               | Passenger car rental .....   | 173                     | 490 830           | 413 294                    | 13 488   | 64 048              | 80.3  |
| 532112               | Passenger car leasing .....  | 34                      | 69 365            | 51 068                     | 317  | 17 980              | 60.6  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 230                     | 448 858           | 174 785                    | 5 406  | 268 667             | 77.6  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 230                     | 448 858           | 174 785                    | 5 406  | 268 667             | 77.6  |
| 53221                | Consumer electronics & appliances rental .....                         | 92                      | 41 294            | 41 294                     | —  | —                   | 65.8  |
| 532210               | Consumer electronics & appliances rental .....                         | 92                      | 41 294            | 41 294                     | —  | —                   | 65.8  |
| 532291               | Home health equipment rental .....                                     | 102                     | 132 757           | 81 146                     | 11 125   | 40 486              | 60.9  |
| 532299               | All other consumer goods rental .....                                  | 143                     | 73 869            | 39 140                     | 1 256  | 33 473              | 66.6  |
| 5323                 | General rental centers .....   | 222                     | 139 001           | 106 812                    | 6 009  | 26 180              | 64.8  |
| 53231                | General rental centers .....   | 222                     | 139 001           | 106 812                    | 6 009  | 26 180              | 64.8  |
| 532310               | General rental centers .....   | 222                     | 139 001           | 106 812                    | 6 009  | 26 180              | 64.8  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 373                     | 813 586           | 60 846                     | 37 740   | 715 000             | 75.4  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 111                     | 290 255           | 23 728                     | 1 790  | 264 737             | 77.7  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | 157 162           | 830                        | 260  | 156 072             | 88.1  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 93                      | 133 093           | 22 898                     | 1 530  | 108 665             | 65.4  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 43                      | 212 945           | 142                        | 757  | 212 046             | 83.4  |
| 532420               | Office machinery & equipment rental & leasing .                        | 43                      | 212 945           | 142                        | 757  | 212 046             | 83.4  |
| 5324201              | Office machinery rental & leasing .....                                | 7                       | 13 554            | —                          | 130  | 13 424              | 68.2  |
| 5324209              | Computer rental & leasing .....  | 36                      | 199 391           | 142                        | 627  | 198 622             | 84.5  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 219                     | 310 386           | 36 976                     | 35 193   | 238 217             | 67.8  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 219                     | 310 386           | 36 976                     | 35 193   | 238 217             | 67.8  |

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|-----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                       |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>RHODE ISLAND</b>   |  |                         |                   |                            |  |                     |   |
| 5321                  | Automotive equipment rental & leasing .....                            | 49                      | 102 541           | 84 905                     | 3 454  | 14 182              | 91.1  |
| 53211                 | Passenger car rental & leasing .....                                   | 33                      | D                 | D                          | D  | D                   | D   |
| 532111                | Passenger car rental .....   | 32                      | D                 | D                          | D  | D                   | D   |
| 532112                | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212                 | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | D                 | D                          | D  | D                   | D   |
| 532120                | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | D                 | D                          | D  | D                   | D   |
| 53221                 | Consumer electronics & appliances rental .....                         | 10                      | D                 | D                          | D  | D                   | D   |
| 532210                | Consumer electronics & appliances rental .....                         | 10                      | D                 | D                          | D  | D                   | D   |
| 532291                | Home health equipment rental .....                                     | 2                       | D                 | D                          | D  | D                   | D   |
| 532299                | All other consumer goods rental .....                                  | 12                      | D                 | D                          | D  | D                   | D   |
| 5323                  | General rental centers .....   | 22                      | 14 236            | 11 977                     | 684  | 1 575               | 95.9  |
| 53231                 | General rental centers .....   | 22                      | 14 236            | 11 977                     | 684  | 1 575               | 95.9  |
| 532310                | General rental centers .....   | 22                      | 14 236            | 11 977                     | 684  | 1 575               | 95.9  |
| 5324                  | Commercial & industrial machinery & equipment rental & leasing .....   | 17                      | D                 | D                          | D  | D                   | D   |
| 53241                 | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 5                       | D                 | D                          | D  | D                   | D   |
| 532411                | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412                | Construction/mining/forestry machinery & equip rental & leasing .....  | 4                       | D                 | D                          | D  | D                   | D   |
| 53242                 | Office machinery & equipment rental & leasing ...                      | 1                       | D                 | D                          | D  | D                   | D   |
| 532420                | Office machinery & equipment rental & leasing .                        | 1                       | D                 | D                          | D  | D                   | D   |
| 5324201               | Office machinery rental & leasing .....                                | -                       | -                 | -                          | -  | -                   | -   |
| 5324209               | Computer rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | D                 | D                          | D  | D                   | D   |
| 532490                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | D                 | D                          | D  | D                   | D   |
| <b>SOUTH CAROLINA</b> |  |                         |                   |                            |  |                     |   |
| 5321                  | Automotive equipment rental & leasing .....                            | 161                     | 291 101           | 206 011                    | 9 240  | 75 850              | 83.0  |
| 53211                 | Passenger car rental & leasing .....                                   | 75                      | 161 610           | 136 440                    | 8 807  | 16 363              | 81.5  |
| 532111                | Passenger car rental .....   | 67                      | 156 634           | 131 686                    | 8 807  | 16 141              | 81.2  |
| 532112                | Passenger car leasing .....  | 8                       | 4 976             | 4 754                      | -  | 222                 | 89.5  |
| 53212                 | Truck, utility trailer, & RV rental & leasing .....                    | 86                      | 129 491           | 69 571                     | 433  | 59 487              | 84.8  |
| 532120                | Truck, utility trailer, & RV rental & leasing .....                    | 86                      | 129 491           | 69 571                     | 433  | 59 487              | 84.8  |
| 53221                 | Consumer electronics & appliances rental .....                         | 64                      | 26 693            | 24 887                     | 78   | 1 728               | 64.0  |
| 532210                | Consumer electronics & appliances rental .....                         | 64                      | 26 693            | 24 887                     | 78   | 1 728               | 64.0  |
| 532291                | Home health equipment rental .....                                     | 30                      | 25 058            | 11 275                     | 6 473  | 7 310               | 76.8  |
| 532299                | All other consumer goods rental .....                                  | 39                      | 10 670            | 8 284                      | -  | 2 386               | 100.0   |
| 5323                  | General rental centers .....   | 117                     | 60 824            | 51 097                     | 760  | 8 967               | 72.2  |
| 53231                 | General rental centers .....   | 117                     | 60 824            | 51 097                     | 760  | 8 967               | 72.2  |
| 532310                | General rental centers .....   | 117                     | 60 824            | 51 097                     | 760  | 8 967               | 72.2  |
| 5324                  | Commercial & industrial machinery & equipment rental & leasing .....   | 117                     | 142 583           | 17 630                     | 2 186  | 122 767             | 82.4  |
| 53241                 | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 47                      | 57 281            | 8 238                      | 1 411  | 47 632              | 85.0  |
| 532411                | Commercial air/rail/water transportation equip rental & leasing .....  | 4                       | 403               | 9                          | -  | 394                 | 57.8  |
| 532412                | Construction/mining/forestry machinery & equip rental & leasing .....  | 43                      | 56 878            | 8 229                      | 1 411  | 47 238              | 85.2  |
| 53242                 | Office machinery & equipment rental & leasing ...                      | 10                      | 4 751             | 997                        | 21   | 3 733               | 82.6  |
| 532420                | Office machinery & equipment rental & leasing .                        | 10                      | 4 751             | 997                        | 21   | 3 733               | 82.6  |
| 5324201               | Office machinery rental & leasing .....                                | 6                       | 1 937             | 997                        | 21   | 919                 | 91.7  |
| 5324209               | Computer rental & leasing .....  | 4                       | 2 814             | -                          | -  | 2 814               | 76.2  |
| 53249                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 60                      | 80 551            | 8 395                      | 754  | 71 402              | 80.6  |
| 532490                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 60                      | 80 551            | 8 395                      | 754  | 71 402              | 80.6  |
| <b>SOUTH DAKOTA</b>   |  |                         |                   |                            |  |                     |   |
| 5321                  | Automotive equipment rental & leasing .....                            | 30                      | 24 801            | 15 381                     | 1 042  | 8 378               | 75.6  |
| 53211                 | Passenger car rental & leasing .....                                   | 16                      | 17 587            | 14 904                     | 1 042  | 1 641               | 78.4  |
| 532111                | Passenger car rental .....   | 14                      | D                 | D                          | D  | D                   | D   |
| 532112                | Passenger car leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53212                 | Truck, utility trailer, & RV rental & leasing .....                    | 14                      | 7 214             | 477                        | -  | 6 737               | 68.7  |
| 532120                | Truck, utility trailer, & RV rental & leasing .....                    | 14                      | 7 214             | 477                        | -  | 6 737               | 68.7  |
| 53221                 | Consumer electronics & appliances rental .....                         | 11                      | 3 057             | 3 013                      | 15   | 29                  | 61.5  |
| 532210                | Consumer electronics & appliances rental .....                         | 11                      | 3 057             | 3 013                      | 15   | 29                  | 61.5  |
| 532291                | Home health equipment rental .....                                     | 4                       | 4 748             | 4 560                      | 63   | 125                 | 66.3  |
| 532299                | All other consumer goods rental .....                                  | 10                      | 2 641             | 2 592                      | -  | 49                  | 98.5  |
| 5323                  | General rental centers .....   | 12                      | 6 331             | 3 132                      | 236  | 2 963               | 98.0  |
| 53231                 | General rental centers .....   | 12                      | 6 331             | 3 132                      | 236  | 2 963               | 98.0  |
| 532310                | General rental centers .....   | 12                      | 6 331             | 3 132                      | 236  | 2 963               | 98.0  |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code               | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                          |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>SOUTH DAKOTA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                     | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 20                      | 16 001            | 6 737                      | 3 840  | 5 424               | 82.1  |
| 53241                    | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 2                       | D                 | D                          | D  | D                   | D   |
| 532411                   | Commercial air/rail/water transportation equip rental & leasing . . . . .  | —                       | —                 | —                          | —  | —                   | —   |
| 532412                   | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53242                    | Office machinery & equipment rental & leasing . . . . .                    | 1                       | D                 | D                          | D  | D                   | D   |
| 532420                   | Office machinery & equipment rental & leasing . . . . .                    | 1                       | D                 | D                          | D  | D                   | D   |
| 5324201                  | Office machinery rental & leasing . . . . .                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209                  | Computer rental & leasing . . . . .  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                    | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 17                      | 14 398            | 6 191                      | 3 779  | 4 428               | 80.1  |
| 532490                   | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 17                      | 14 398            | 6 191                      | 3 779  | 4 428               | 80.1  |
| <b>TENNESSEE</b>         |  |                         |                   |                            |  |                     |   |
| 5321                     | Automotive equipment rental & leasing . . . . .                            | 256                     | 695 626           | 483 409                    | 6 319  | 205 898             | 85.5  |
| 53211                    | Passenger car rental & leasing . . . . .                                   | 102                     | 359 087           | 303 679                    | 5 655  | 49 753              | 88.9  |
| 532111                   | Passenger car rental . . . . .   | 85                      | 237 824           | 221 929                    | 5 655  | 10 240              | 91.9  |
| 532112                   | Passenger car leasing . . . . .  | 17                      | 121 263           | 81 750                     | —  | 39 513              | 83.0  |
| 53212                    | Truck, utility trailer, & RV rental & leasing . . . . .                    | 154                     | 336 539           | 179 730                    | 664  | 156 145             | 81.9  |
| 532120                   | Truck, utility trailer, & RV rental & leasing . . . . .                    | 154                     | 336 539           | 179 730                    | 664  | 156 145             | 81.9  |
| 53221                    | Consumer electronics & appliances rental . . . . .                         | 96                      | 39 944            | 39 920                     | —  | 24                  | 74.1  |
| 532210                   | Consumer electronics & appliances rental . . . . .                         | 96                      | 39 944            | 39 920                     | —  | 24                  | 74.1  |
| 532291                   | Home health equipment rental . . . . .                                     | 69                      | 63 101            | 34 273                     | 10 104   | 18 724              | 62.8  |
| 532299                   | All other consumer goods rental . . . . .                                  | 56                      | 36 578            | 24 157                     | 1 965  | 10 456              | 100.0   |
| 5323                     | General rental centers . . . . .   | 189                     | 117 668           | 92 743                     | 2 403  | 22 522              | 77.3  |
| 53231                    | General rental centers . . . . .   | 189                     | 117 668           | 92 743                     | 2 403  | 22 522              | 77.3  |
| 532310                   | General rental centers . . . . .   | 189                     | 117 668           | 92 743                     | 2 403  | 22 522              | 77.3  |
| 5324                     | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 217                     | 250 403           | 61 899                     | 30 666   | 157 838             | 62.7  |
| 53241                    | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 77                      | 95 631            | 27 440                     | 4 957  | 63 234              | 60.2  |
| 532411                   | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 9                       | 1 633             | 293                        | —  | 1 340               | 66.5  |
| 532412                   | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 68                      | 93 998            | 27 147                     | 4 957  | 61 894              | 60.1  |
| 53242                    | Office machinery & equipment rental & leasing . . . . .                    | 21                      | 7 552             | 1 593                      | 581  | 5 378               | 100.0   |
| 532420                   | Office machinery & equipment rental & leasing . . . . .                    | 21                      | 7 552             | 1 593                      | 581  | 5 378               | 100.0   |
| 5324201                  | Office machinery rental & leasing . . . . .                                | 14                      | 5 175             | 881                        | 581  | 3 713               | 100.0   |
| 5324209                  | Computer rental & leasing . . . . .  | 7                       | 2 377             | 712                        | —  | 1 665               | 90.7  |
| 53249                    | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 119                     | 147 220           | 32 866                     | 25 128   | 89 226              | 61.3  |
| 532490                   | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 119                     | 147 220           | 32 866                     | 25 128   | 89 226              | 61.3  |
| <b>TEXAS</b>             |  |                         |                   |                            |  |                     |   |
| 5321                     | Automotive equipment rental & leasing . . . . .                            | 855                     | 1 944 868         | 1 197 668                  | 53 647   | 693 553             | 74.2  |
| 53211                    | Passenger car rental & leasing . . . . .                                   | 457                     | 1 182 824         | 883 984                    | 49 040   | 249 800             | 75.1  |
| 532111                   | Passenger car rental . . . . .   | 394                     | 1 086 389         | 827 320                    | 49 009   | 210 060             | 75.3  |
| 532112                   | Passenger car leasing . . . . .  | 63                      | 96 435            | 56 664                     | 31   | 39 740              | 73.3  |
| 53212                    | Truck, utility trailer, & RV rental & leasing . . . . .                    | 398                     | 762 044           | 313 684                    | 4 607  | 443 753             | 72.7  |
| 532120                   | Truck, utility trailer, & RV rental & leasing . . . . .                    | 398                     | 762 044           | 313 684                    | 4 607  | 443 753             | 72.7  |
| 53221                    | Consumer electronics & appliances rental . . . . .                         | 340                     | 214 900           | 209 343                    | 112  | 5 445               | 63.3  |
| 532210                   | Consumer electronics & appliances rental . . . . .                         | 340                     | 214 900           | 209 343                    | 112  | 5 445               | 63.3  |
| 532291                   | Home health equipment rental . . . . .                                     | 128                     | 120 167           | 56 503                     | 23 353   | 40 311              | 78.3  |
| 532299                   | All other consumer goods rental . . . . .                                  | 256                     | 189 767           | 107 571                    | 2 937  | 79 259              | 62.9  |
| 5323                     | General rental centers . . . . .   | 564                     | 335 058           | 228 386                    | 4 341  | 102 331             | 69.4  |
| 53231                    | General rental centers . . . . .   | 564                     | 335 058           | 228 386                    | 4 341  | 102 331             | 69.4  |
| 532310                   | General rental centers . . . . .   | 564                     | 335 058           | 228 386                    | 4 341  | 102 331             | 69.4  |
| 5324                     | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 1 211                   | 2 664 522         | 435 672                    | 46 268   | 2 182 582           | 71.9  |
| 53241                    | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 569                     | 1 571 752         | 338 225                    | 12 790   | 1 220 737           | 74.2  |
| 532411                   | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 83                      | 437 895           | 1 700                      | —  | 436 195             | 60.5  |
| 532412                   | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 486                     | 1 133 857         | 336 525                    | 12 790   | 784 542             | 79.5  |
| 53242                    | Office machinery & equipment rental & leasing . . . . .                    | 91                      | 210 307           | 5 276                      | 3 873  | 201 158             | 81.3  |
| 532420                   | Office machinery & equipment rental & leasing . . . . .                    | 91                      | 210 307           | 5 276                      | 3 873  | 201 158             | 81.3  |
| 5324201                  | Office machinery rental & leasing . . . . .                                | 25                      | 12 747            | 4 388                      | 2 364  | 5 995               | 100.0   |
| 5324209                  | Computer rental & leasing . . . . .  | 66                      | 197 560           | 888                        | 1 509  | 195 163             | 77.1  |
| 53249                    | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 551                     | 882 463           | 92 171                     | 29 605   | 760 687             | 65.4  |
| 532490                   | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 551                     | 882 463           | 92 171                     | 29 605   | 760 687             | 65.4  |



**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code      | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|-----------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                 |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>UTAH</b>     |  |                         |                   |                            |  |                     |   |
| 5321            | Automotive equipment rental & leasing .....                            | 82                      | 202 558           | 145 162                    | 3 942  | 53 454              | 92.1  |
| 53211           | Passenger car rental & leasing .....                                   | 44                      | 166 206           | 136 781                    | 3 942  | 25 483              | 97.3  |
| 532111          | Passenger car rental .....   | 37                      | 140 769           | 112 670                    | 3 677  | 24 422              | 98.0  |
| 532112          | Passenger car leasing .....  | 7                       | 25 437            | 24 111                     | 265  | 1 061               | 93.8  |
| 53212           | Truck, utility trailer, & RV rental & leasing .....                    | 38                      | 36 352            | 8 381                      | —  | 27 971              | 68.1  |
| 532120          | Truck, utility trailer, & RV rental & leasing .....                    | 38                      | 36 352            | 8 381                      | —  | 27 971              | 68.1  |
| 53221           | Consumer electronics & appliances rental .....                         | 4                       | 1 737             | 161                        | —  | 1 576               | 77.8  |
| 532210          | Consumer electronics & appliances rental .....                         | 4                       | 1 737             | 161                        | —  | 1 576               | 77.8  |
| 532291          | Home health equipment rental .....                                     | 9                       | 6 519             | 5 057                      | 454  | 1 008               | 75.1  |
| 532299          | All other consumer goods rental .....                                  | 14                      | 9 191             | 3 592                      | 290  | 5 309               | 71.7  |
| 5323            | General rental centers .....   | 48                      | 23 014            | 18 873                     | 165  | 3 976               | 66.2  |
| 53231           | General rental centers .....   | 48                      | 23 014            | 18 873                     | 165  | 3 976               | 66.2  |
| 532310          | General rental centers .....   | 48                      | 23 014            | 18 873                     | 165  | 3 976               | 66.2  |
| 5324            | Commercial & industrial machinery & equipment rental & leasing .....   | 117                     | 150 672           | 29 346                     | 6 251  | 115 075             | 78.3  |
| 53241           | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 52                      | 69 078            | 14 135                     | 1 786  | 53 157              | 66.6  |
| 532411          | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | 5 110             | 53                         | —  | 5 057               | 97.0  |
| 532412          | Construction/mining/forestry machinery & equip rental & leasing .....  | 44                      | 63 968            | 14 082                     | 1 786  | 48 100              | 64.2  |
| 53242           | Office machinery & equipment rental & leasing ...                      | 8                       | D                 | D                          | D  | D                   | D   |
| 532420          | Office machinery & equipment rental & leasing .                        | 8                       | D                 | D                          | D  | D                   | D   |
| 5324201         | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209         | Computer rental & leasing .....  | 6                       | D                 | D                          | D  | D                   | D   |
| 53249           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 57                      | D                 | D                          | D  | D                   | D   |
| 532490          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 57                      | D                 | D                          | D  | D                   | D   |
| <b>VERMONT</b>  |  |                         |                   |                            |  |                     |   |
| 5321            | Automotive equipment rental & leasing .....                            | 20                      | 26 033            | 13 498                     | 178  | 12 357              | 92.7  |
| 53211           | Passenger car rental & leasing .....                                   | 10                      | 16 171            | 13 358                     | 176  | 2 637               | 99.6  |
| 532111          | Passenger car rental .....   | 9                       | D                 | D                          | D  | D                   | D   |
| 532112          | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212           | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 9 862             | 140                        | 2  | 9 720               | 81.5  |
| 532120          | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 9 862             | 140                        | 2  | 9 720               | 81.5  |
| 53221           | Consumer electronics & appliances rental .....                         | 12                      | 4 156             | 4 156                      | —  | —                   | 71.2  |
| 532210          | Consumer electronics & appliances rental .....                         | 12                      | 4 156             | 4 156                      | —  | —                   | 71.2  |
| 532291          | Home health equipment rental .....                                     | 4                       | D                 | D                          | D  | D                   | D   |
| 532299          | All other consumer goods rental .....                                  | 8                       | 3 755             | 2 062                      | 246  | 1 447               | 84.3  |
| 5323            | General rental centers .....   | 20                      | 7 405             | 6 397                      | 291  | 717                 | 84.9  |
| 53231           | General rental centers .....   | 20                      | 7 405             | 6 397                      | 291  | 717                 | 84.9  |
| 532310          | General rental centers .....   | 20                      | 7 405             | 6 397                      | 291  | 717                 | 84.9  |
| 5324            | Commercial & industrial machinery & equipment rental & leasing .....   | 13                      | D                 | D                          | D  | D                   | D   |
| 53241           | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 8                       | 3 617             | —                          | —  | 3 617               | 74.5  |
| 532411          | Commercial air/rail/water transportation equip rental & leasing .....  | 4                       | 2 725             | —                          | —  | 2 725               | 70.5  |
| 532412          | Construction/mining/forestry machinery & equip rental & leasing .....  | 4                       | 892               | —                          | —  | 892                 | 87.0  |
| 53242           | Office machinery & equipment rental & leasing ...                      | 2                       | D                 | D                          | D  | D                   | D   |
| 532420          | Office machinery & equipment rental & leasing .                        | 2                       | D                 | D                          | D  | D                   | D   |
| 5324201         | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209         | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 3                       | D                 | D                          | D  | D                   | D   |
| 532490          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 3                       | D                 | D                          | D  | D                   | D   |
| <b>VIRGINIA</b> |  |                         |                   |                            |  |                     |   |
| 5321            | Automotive equipment rental & leasing .....                            | 258                     | 576 456           | 325 609                    | 22 024   | 228 823             | 86.7  |
| 53211           | Passenger car rental & leasing .....                                   | 128                     | 381 957           | 269 236                    | 21 753   | 90 968              | 96.1  |
| 532111          | Passenger car rental .....   | 123                     | 376 149           | 263 428                    | 21 753   | 90 968              | 96.5  |
| 532112          | Passenger car leasing .....  | 5                       | 5 808             | 5 808                      | —  | —                   | 68.7  |
| 53212           | Truck, utility trailer, & RV rental & leasing .....                    | 130                     | 194 499           | 56 373                     | 271  | 137 855             | 68.3  |
| 532120          | Truck, utility trailer, & RV rental & leasing .....                    | 130                     | 194 499           | 56 373                     | 271  | 137 855             | 68.3  |
| 53221           | Consumer electronics & appliances rental .....                         | 98                      | 63 138            | 62 469                     | 84   | 585                 | 79.5  |
| 532210          | Consumer electronics & appliances rental .....                         | 98                      | 63 138            | 62 469                     | 84   | 585                 | 79.5  |
| 532291          | Home health equipment rental .....                                     | 64                      | 61 249            | 35 167                     | 12 522   | 13 560              | 79.3  |
| 532299          | All other consumer goods rental .....                                  | 66                      | 43 936            | 20 217                     | 1 905  | 21 814              | 73.6  |
| 5323            | General rental centers .....   | 125                     | 62 174            | 35 992                     | 3 252  | 22 930              | 67.5  |
| 53231           | General rental centers .....   | 125                     | 62 174            | 35 992                     | 3 252  | 22 930              | 67.5  |
| 532310          | General rental centers .....   | 125                     | 62 174            | 35 992                     | 3 252  | 22 930              | 67.5  |

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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>VIRGINIA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 284                     | 948 616           | 36 304                     | 9 888  | 902 424             | 76.8  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 109                     | 554 651           | 9 590                      | 4 090  | 540 971             | 80.1  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 91                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 33                      | 205 021           | 1 752                      | 2 756  | 200 513             | 70.4  |
| 532420               | Office machinery & equipment rental & leasing .                        | 33                      | 205 021           | 1 752                      | 2 756  | 200 513             | 70.4  |
| 5324201              | Office machinery rental & leasing .....                                | 12                      | 52 370            | 879                        | 2 477  | 49 014              | 94.4  |
| 5324209              | Computer rental & leasing .....  | 21                      | 152 651           | 873                        | 279  | 151 499             | 62.1  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 142                     | 188 944           | 24 962                     | 3 042  | 160 940             | 74.4  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 142                     | 188 944           | 24 962                     | 3 042  | 160 940             | 74.4  |
| <b>WASHINGTON</b>    |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 183                     | 483 887           | 318 585                    | 9 094  | 156 208             | 86.6  |
| 53211                | Passenger car rental & leasing .....                                   | 93                      | 311 654           | 246 618                    | 8 480  | 56 556              | 91.0  |
| 532111               | Passenger car rental .....   | 80                      | 295 024           | 242 351                    | 8 480  | 44 193              | 91.9  |
| 532112               | Passenger car leasing .....  | 13                      | 16 630            | 4 267                      | —  | 12 363              | 74.1  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 90                      | 172 233           | 71 967                     | 614  | 99 652              | 78.7  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 90                      | 172 233           | 71 967                     | 614  | 99 652              | 78.7  |
| 53221                | Consumer electronics & appliances rental .....                         | 25                      | 13 735            | 13 735                     | —  | —                   | 100.0   |
| 532210               | Consumer electronics & appliances rental .....                         | 25                      | 13 735            | 13 735                     | —  | —                   | 100.0   |
| 532291               | Home health equipment rental .....                                     | 25                      | 48 260            | 32 711                     | 2 627  | 12 922              | 97.7  |
| 532299               | All other consumer goods rental .....                                  | 53                      | 44 363            | 34 966                     | 411  | 8 986               | 64.5  |
| 5323                 | General rental centers .....   | 163                     | 118 507           | 66 465                     | 3 006  | 49 036              | 98.9  |
| 53231                | General rental centers .....   | 163                     | 118 507           | 66 465                     | 3 006  | 49 036              | 98.9  |
| 532310               | General rental centers .....   | 163                     | 118 507           | 66 465                     | 3 006  | 49 036              | 98.9  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 267                     | 508 966           | 48 447                     | 19 633   | 440 886             | 75.3  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 106                     | 195 596           | 26 703                     | 6 636  | 162 257             | 69.9  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 16                      | 48 151            | 4 257                      | —  | 43 894              | 79.9  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 90                      | 147 445           | 22 446                     | 6 636  | 118 363             | 66.7  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 40                      | 126 399           | 791                        | 332  | 125 276             | 86.7  |
| 532420               | Office machinery & equipment rental & leasing .                        | 40                      | 126 399           | 791                        | 332  | 125 276             | 86.7  |
| 5324201              | Office machinery rental & leasing .....                                | 21                      | 23 234            | 378                        | 128  | 22 728              | 64.8  |
| 5324209              | Computer rental & leasing .....  | 19                      | 103 165           | 413                        | 204  | 102 548             | 91.6  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 121                     | 186 971           | 20 953                     | 12 665   | 153 353             | 73.1  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 121                     | 186 971           | 20 953                     | 12 665   | 153 353             | 73.1  |
| <b>WEST VIRGINIA</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 60                      | 44 825            | 34 230                     | 636  | 9 959               | 70.7  |
| 53211                | Passenger car rental & leasing .....                                   | 35                      | 30 061            | 23 392                     | 578  | 6 091               | 75.8  |
| 532111               | Passenger car rental .....   | 33                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 25                      | 14 764            | 10 838                     | 58   | 3 868               | 60.5  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 25                      | 14 764            | 10 838                     | 58   | 3 868               | 60.5  |
| 53221                | Consumer electronics & appliances rental .....                         | 29                      | 12 774            | 12 756                     | —  | 18                  | 83.6  |
| 532210               | Consumer electronics & appliances rental .....                         | 29                      | 12 774            | 12 756                     | —  | 18                  | 83.6  |
| 532291               | Home health equipment rental .....                                     | 21                      | 20 926            | 13 506                     | 4 236  | 3 184               | 95.7  |
| 532299               | All other consumer goods rental .....                                  | 5                       | D                 | D                          | D  | D                   | D   |
| 5323                 | General rental centers .....   | 30                      | D                 | D                          | D  | D                   | D   |
| 53231                | General rental centers .....   | 30                      | D                 | D                          | D  | D                   | D   |
| 532310               | General rental centers .....   | 30                      | D                 | D                          | D  | D                   | D   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 72                      | 92 268            | 13 952                     | 5 185  | 73 131              | 70.3  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 37                      | 45 286            | 4 567                      | 119  | 40 600              | 73.0  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 3                       | 1 523             | —                          | —  | 1 523               | 75.8  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 34                      | 43 763            | 4 567                      | 119  | 39 077              | 72.9  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 3                       | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 3                       | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 32                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 32                      | D                 | D                          | D  | D                   | D   |

**Table 4. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code       | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                  |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>WISCONSIN</b> |  |                         |                   |                            |  |                     |   |
| 5321             | Automotive equipment rental & leasing .....                            | 202                     | 390 682           | 171 290                    | 3 519  | 215 873             | 80.5  |
| 53211            | Passenger car rental & leasing .....                                   | 76                      | 165 975           | 104 732                    | 3 237  | 58 006              | 83.9  |
| 532111           | Passenger car rental .....   | 60                      | 106 523           | 77 134                     | 2 615  | 26 774              | 91.6  |
| 532112           | Passenger car leasing .....  | 16                      | 59 452            | 27 598                     | 622  | 31 232              | 70.1  |
| 53212            | Truck, utility trailer, & RV rental & leasing .....                    | 126                     | 224 707           | 66 558                     | 282  | 157 867             | 77.9  |
| 532120           | Truck, utility trailer, & RV rental & leasing .....                    | 126                     | 224 707           | 66 558                     | 282  | 157 867             | 77.9  |
| 53221            | Consumer electronics & appliances rental .....                         | 28                      | 15 758            | 11 176                     | 22   | 4 560               | 97.4  |
| 532210           | Consumer electronics & appliances rental .....                         | 28                      | 15 758            | 11 176                     | 22   | 4 560               | 97.4  |
| 532291           | Home health equipment rental .....                                     | 29                      | 24 705            | 14 524                     | 5 471  | 4 710               | 71.5  |
| 532299           | All other consumer goods rental .....                                  | 45                      | 26 286            | 17 821                     | 68   | 8 399               | 96.9  |
| 5323             | General rental centers .....   | 78                      | 35 139            | 28 689                     | 771  | 5 679               | 77.0  |
| 53231            | General rental centers .....   | 78                      | 35 139            | 28 689                     | 771  | 5 679               | 77.0  |
| 532310           | General rental centers .....   | 78                      | 35 139            | 28 689                     | 771  | 5 679               | 77.0  |
| 5324             | Commercial & industrial machinery & equipment rental & leasing .....   | 125                     | 175 857           | 11 449                     | 4 917  | 159 491             | 74.4  |
| 53241            | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 42                      | 94 000            | 2 859                      | 1 655  | 89 486              | 78.2  |
| 532411           | Commercial air/rail/water transportation equip rental & leasing .....  | 5                       | 1 373             | 27                         | —  | 1 346               | 36.6  |
| 532412           | Construction/mining/forestry machinery & equip rental & leasing .....  | 37                      | 92 627            | 2 832                      | 1 655  | 88 140              | 78.8  |
| 53242            | Office machinery & equipment rental & leasing ...                      | 7                       | 5 590             | —                          | —  | 5 590               | 95.9  |
| 532420           | Office machinery & equipment rental & leasing .                        | 7                       | 5 590             | —                          | —  | 5 590               | 95.9  |
| 5324201          | Office machinery rental & leasing .....                                | 1                       | D                 | D                          | D  | D                   | D   |
| 5324209          | Computer rental & leasing .....  | 6                       | D                 | D                          | D  | D                   | D   |
| 53249            | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | 76 267            | 8 590                      | 3 262  | 64 415              | 68.1  |
| 532490           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | 76 267            | 8 590                      | 3 262  | 64 415              | 68.1  |
| <b>WYOMING</b>   |  |                         |                   |                            |  |                     |   |
| 5321             | Automotive equipment rental & leasing .....                            | 33                      | 17 711            | 16 004                     | 569  | 1 138               | 83.6  |
| 53211            | Passenger car rental & leasing .....                                   | 24                      | 15 369            | 14 042                     | 480  | 847                 | 85.2  |
| 532111           | Passenger car rental .....   | 24                      | 15 369            | 14 042                     | 480  | 847                 | 85.2  |
| 532112           | Passenger car leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53212            | Truck, utility trailer, & RV rental & leasing .....                    | 9                       | 2 342             | 1 962                      | 89   | 291                 | 72.8  |
| 532120           | Truck, utility trailer, & RV rental & leasing .....                    | 9                       | 2 342             | 1 962                      | 89   | 291                 | 72.8  |
| 53221            | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532210           | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532291           | Home health equipment rental .....                                     | 15                      | D                 | D                          | D  | D                   | D   |
| 532299           | All other consumer goods rental .....                                  | 5                       | D                 | D                          | D  | D                   | D   |
| 5323             | General rental centers .....   | 12                      | 4 765             | 2 184                      | 193  | 2 388               | 46.1  |
| 53231            | General rental centers .....   | 12                      | 4 765             | 2 184                      | 193  | 2 388               | 46.1  |
| 532310           | General rental centers .....   | 12                      | 4 765             | 2 184                      | 193  | 2 388               | 46.1  |
| 5324             | Commercial & industrial machinery & equipment rental & leasing .....   | 49                      | 42 028            | 18 513                     | 730  | 22 785              | 88.6  |
| 53241            | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 38                      | 38 959            | 17 953                     | 221  | 20 785              | 89.2  |
| 532411           | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412           | Construction/mining/forestry machinery & equip rental & leasing .....  | 37                      | D                 | D                          | D  | D                   | D   |
| 53242            | Office machinery & equipment rental & leasing ...                      | —                       | —                 | —                          | —  | —                   | —   |
| 532420           | Office machinery & equipment rental & leasing .                        | —                       | —                 | —                          | —  | —                   | —   |
| 5324201          | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209          | Computer rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53249            | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | 3 069             | 560                        | 509  | 2 000               | 81.3  |
| 532490           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | 3 069             | 560                        | 509  | 2 000               | 81.3  |

**Table 5. Exported Services by Selected Kinds of Business for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business   | Establishments (number) | Revenue (\$1,000) | Establishments with revenue from exported services |                   |  | Revenue of establishments responding to inquiry as percent of total revenue |
|------------|--|-------------------------|-------------------|--|-------------------|--|---|
|            |  |                         |                   | Number   | Revenue (\$1,000) | Revenue from exported services (\$1,000) |   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing .....   | '11 998                 | '29 150 107       | 338  | 10 319 372        | 1 394 741                                | 65.0  |
| 53241      | Const/trans/mjning/forestry machinery & equip rental & leasing .....   | 4 705                   | 13 253 517        | 124  | 5 660 796         | 273 404                                  | 64.6  |
| 53242      | Office machinery & equipment rental & leasing ...                      | 1 346                   | 6 180 713         | 86   | 3 651 485         | 886 483                                  | 72.6  |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing ..... | '5 947                  | '9 715 877        | 128  | 1 007 091         | 234 854                                  | 60.7  |
| 533        | Lessors of intangible assets, except copyrighted works .....           | 2 151                   | 11 263 865        | 124  | 706 394           | 45 006                                   | 69.3  |

# Appendix A.

## Explanation of Terms

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### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

### REAL ESTATE & RENTAL & LEASING

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **531109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites  
6517 Lessors of railroad property  
6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

- 6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

- 6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

- 6531 (pt) Offices of real estate appraisers



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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primary engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

#### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

#### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

#### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D. Geographic Notes

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Not applicable for this report.



# Appendix E. Metropolitan Areas

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Not applicable for this report.



## 1997 Economic Census

*Real Estate and Rental and Leasing*

Subject Series



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**1997 Economic Census**  
*Real Estate and Rental and Leasing*  
Subject Series



**U.S. Department of Commerce**  
**Donald L. Evans,**  
Secretary

**Economics  
and Statistics  
Administration**  
**J. Lee Price,**  
Acting Under Secretary for  
Economic Affairs

**U.S. CENSUS BUREAU**  
**William G. Barron,**  
Acting Director

---



**Economics  
and Statistics  
Administration**

**J. Lee Price,**  
Acting Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

**William G. Barron,**  
Acting Director

**William G. Barron,**  
Deputy Director

**Paula J. Schneider,**  
Principal Associate Director  
for Programs

**Frederick T. Knickerbocker,**  
Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Bobby E. Russell,**  
Acting Chief, Service Sector  
Statistics Division

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| Availability of Data ..... | Inside<br>back<br>cover |
|----------------------------|-------------------------|

-- Not applicable for this report.

**Note:** This summary report is a compilation of selected tables from the 1997 Real Estate and Rental and Leasing Geographic Area Series, Sources of Revenue, Establishment and Firm Size, and Subject Series reports.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

|       |                                |
|-------|--------------------------------|
| 21    | Mining                         |
| 22    | Utilities                      |
| 23    | Construction                   |
| 31-33 | Manufacturing                  |
| 42    | Wholesale Trade                |
| 44-45 | Retail Trade                   |
| 48-49 | Transportation and Warehousing |
| 51    | Information                    |

|    |  |
|----|--|
| 52 | Finance and Insurance  |
| 53 | Real Estate and Rental and Leasing                                       |
| 54 | Professional, Scientific, and Technical Services                         |
| 55 | Management of Companies and Enterprises                                  |
| 56 | Administrative and Support and Waste Management and Remediation Services |
| 61 | Educational Services   |
| 62 | Health Care and Social Assistance  |
| 71 | Arts, Entertainment, and Recreation                                      |
| 72 | Accommodation and Foodservices   |
| 81 | Other Services (except Public Administration)                            |

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were



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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

|   |  |
|---|--|
| A | Standard error of 100 percent or more.   |
| D | Withheld to avoid disclosing data of individual companies; data are included in higher level totals. |
| F | Exceeds 100 percent because data include establishments with payroll exceeding revenue.              |
| N | Not available or not comparable.   |
| Q | Revenue not collected at this level of detail for multiestablishment firms.                          |
| S | Withheld because estimates did not meet publication standards.                                       |

|      |  |
|------|--|
| V    | Represents less than 50 vehicles or .05 percent.                           |
| X    | Not applicable.  |
| Y    | Disclosure withheld because of insufficient coverage of merchandise lines. |
| Z    | Less than half the unit shown.   |
| a    | 0 to 19 employees.   |
| b    | 20 to 99 employees.  |
| c    | 100 to 249 employees.  |
| e    | 250 to 499 employees.  |
| f    | 500 to 999 employees.  |
| g    | 1,000 to 2,499 employees.  |
| h    | 2,500 to 4,999 employees.  |
| i    | 5,000 to 9,999 employees.  |
| j    | 10,000 to 24,999 employees.  |
| k    | 25,000 to 49,999 employees.  |
| l    | 50,000 to 99,999 employees.  |
| m    | 100,000 employees or more.   |
| p    | 10 to 19 percent estimated.  |
| q    | 20 to 29 percent estimated.  |
| r    | Revised.   |
| s    | Sampling error exceeds 40 percent.   |
| nec  | Not elsewhere classified.  |
| nsk  | Not specified by kind.   |
| –    | Represents zero (page image/print only).                                   |
| (CC) | Consolidated city.   |
| (IC) | Independent city.  |

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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Kind of business   | Establishments (number) | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Percent of revenue—                      |                        |
|----------------------|--|-------------------------|---------------------|--------------------------|---------------------------------|---|--|------------------------|
|                      |  |                         |                     |                          |                                 |   | From administrative records <sup>1</sup> | Estimated <sup>2</sup> |
| <b>UNITED STATES</b> |  |                         |                     |                          |                                 |   |  |                        |
| <b>53</b>            | <b>Real estate &amp; rental &amp; leasing</b>                    | <b>'288 273</b>         | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   | <b>'20.7</b>                             | <b>'10.7</b>           |
| 531                  | Real estate  | 221 650                 | 153 274 907         | 27 947 109               | 6 521 821                       | 1 117 249   | 27.8                                     | 12.9                   |
| 5311                 | Lessors of real estate   | 110 226                 | 85 791 328          | 9 483 898                | 2 227 558                       | 469 397   | 27.8                                     | 12.4                   |
| 53111                | Lessors of residential buildings & dwellings                     | 59 718                  | 39 621 284          | 4 673 912                | 1 087 977                       | 267 784   | 30.3                                     | 15.4                   |
| 531110               | Lessors of residential buildings & dwellings                     | 59 718                  | 39 621 284          | 4 673 912                | 1 087 977                       | 267 784   | 30.3                                     | 15.4                   |
| 53112                | Lessors of nonresidential buildings (except miniwarehouses)      | 31 497                  | 38 105 057          | 3 828 379                | 915 587                         | 145 317   | 24.6                                     | 9.1                    |
| 531120               | Lessors of nonresidential buildings (except miniwarehouses)      | 31 497                  | 38 105 057          | 3 828 379                | 915 587                         | 145 317   | 24.6                                     | 9.1                    |
| 53113                | Lessors of miniwarehouses & self storage units                   | 6 994                   | 2 525 654           | 296 035                  | 68 862                          | 18 673  | 22.5                                     | 8.8                    |
| 531130               | Lessors of miniwarehouses & self storage units                   | 6 994                   | 2 525 654           | 296 035                  | 68 862                          | 18 673  | 22.5                                     | 8.8                    |
| 53119                | Lessors of other real estate property                            | 12 017                  | 5 539 333           | 685 572                  | 155 132                         | 37 623  | 34.9                                     | 15.1                   |
| 531190               | Lessors of other real estate property                            | 12 017                  | 5 539 333           | 685 572                  | 155 132                         | 37 623  | 34.9                                     | 15.1                   |
| 5312                 | Offices of real estate agents & brokers                          | 60 620                  | 38 945 434          | 6 791 721                | 1 529 442                       | 219 633   | 31.3                                     | 11.6                   |
| 53121                | Offices of real estate agents & brokers                          | 60 620                  | 38 945 434          | 6 791 721                | 1 529 442                       | 219 633   | 31.3                                     | 11.6                   |
| 531210               | Offices of real estate agents & brokers                          | 60 620                  | 38 945 434          | 6 791 721                | 1 529 442                       | 219 633   | 31.3                                     | 11.6                   |
| 5313                 | Activities related to real estate                                | 50 804                  | 28 538 145          | 11 671 490               | 2 764 821                       | 428 219   | 23.1                                     | 16.1                   |
| 53131                | Real estate property managers                                    | 32 139                  | 20 746 277          | 8 900 317                | 2 126 885                       | 352 720   | 20.9                                     | 15.2                   |
| 531311               | Residential property managers                                    | 22 128                  | 12 600 076          | 5 161 535                | 1 219 098                       | 235 670   | 22.7                                     | 16.0                   |
| 531312               | Nonresidential property managers                                 | 10 011                  | 8 146 201           | 3 738 782                | 907 787                         | 117 050   | 18.2                                     | 13.9                   |
| 53132                | Offices of real estate appraisers                                | 11 387                  | 2 966 309           | 1 054 517                | 231 067                         | 34 399  | 40.1                                     | 10.5                   |
| 531320               | Offices of real estate appraisers                                | 11 387                  | 2 966 309           | 1 054 517                | 231 067                         | 34 399  | 40.1                                     | 10.5                   |
| 53139                | Other activities related to real estate                          | 7 278                   | 4 825 559           | 1 716 656                | 406 869                         | 41 100  | 21.7                                     | 23.7                   |
| 531390               | Other activities related to real estate                          | 7 278                   | 4 825 559           | 1 716 656                | 406 869                         | 41 100  | 21.7                                     | 23.7                   |
| 532                  | Rental & leasing services  | '64 472                 | '76 378 784         | '12 569 183              | '2 914 536                      | '559 379  | '9.2                                     | '7.3                   |
| 5321                 | Automotive equipment rental & leasing                            | 10 542                  | 28 921 850          | 3 870 601                | 920 712                         | 158 062   | 3.4                                      | 5.3                    |
| 53211                | Passenger car rental & leasing                                   | 5 246                   | 18 584 128          | 2 445 562                | 580 795                         | 110 948   | 3.9                                      | 5.3                    |
| 532111               | Passenger car rental   | 4 367                   | 14 783 704          | 2 129 602                | 498 392                         | 102 623   | 2.0                                      | 5.8                    |
| 532112               | Passenger car leasing  | 879                     | 3 800 424           | 315 960                  | 82 403                          | 8 325   | 11.0                                     | 3.4                    |
| 53212                | Truck, utility trailer, & RV rental & leasing                    | 5 296                   | 10 337 722          | 1 425 039                | 339 917                         | 47 114  | 2.7                                      | 5.3                    |
| 532120               | Truck, utility trailer, & RV rental & leasing                    | 5 296                   | 10 337 722          | 1 425 039                | 339 917                         | 47 114  | 2.7                                      | 5.3                    |
| 5322                 | Consumer goods rental  | 35 423                  | 14 396 209          | 3 097 432                | 715 699                         | 229 992   | 17.9                                     | 13.2                   |
| 53221                | Consumer electronics & appliances rental                         | 3 011                   | 1 790 890           | 394 997                  | 94 332                          | 17 491  | 14.1                                     | 17.2                   |
| 532210               | Consumer electronics & appliances rental                         | 3 011                   | 1 790 890           | 394 997                  | 94 332                          | 17 491  | 14.1                                     | 17.2                   |
| 53222                | Formal wear & costume rental                                     | 2 683                   | 781 018             | 204 257                  | 44 066                          | 14 036  | 12.4                                     | 11.8                   |
| 532220               | Formal wear & costume rental                                     | 2 683                   | 781 018             | 204 257                  | 44 066                          | 14 036  | 12.4                                     | 11.8                   |
| 53223                | Video tape & disk rental   | 23 036                  | 7 229 671           | 1 289 254                | 305 794                         | 149 854   | 18.1                                     | 14.9                   |
| 532230               | Video tape & disk rental   | 23 036                  | 7 229 671           | 1 289 254                | 305 794                         | 149 854   | 18.1                                     | 14.9                   |
| 53229                | Other consumer goods rental                                      | 6 693                   | 4 594 630           | 1 208 924                | 271 507                         | 48 611  | 20.0                                     | 9.0                    |
| 532291               | Home health equipment rental                                     | 1 731                   | 1 880 664           | 448 913                  | 110 431                         | 14 365  | 14.2                                     | 7.4                    |
| 532292               | Recreational goods rental  | 1 812                   | 560 501             | 124 301                  | 24 509                          | 7 948   | 40.9                                     | 10.5                   |
| 532299               | All other consumer goods rental                                  | 3 150                   | 2 153 465           | 635 710                  | 136 567                         | 26 298  | 19.7                                     | 10.0                   |
| 5323                 | General rental centers   | 6 509                   | 3 910 618           | 941 009                  | 208 151                         | 40 284  | 25.1                                     | 10.3                   |
| 53231                | General rental centers   | 6 509                   | 3 910 618           | 941 009                  | 208 151                         | 40 284  | 25.1                                     | 10.3                   |
| 532310               | General rental centers   | 6 509                   | 3 910 618           | 941 009                  | 208 151                         | 40 284  | 25.1                                     | 10.3                   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing   | '11 998                 | '29 150 107         | '4 660 141               | '1 069 974                      | '131 041  | '8.4                                     | '5.9                   |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing   | 4 705                   | 13 253 517          | 1 759 552                | 396 887                         | 48 259  | 9.4                                      | 4.2                    |
| 532411               | Commercial air/rail/water transportation equip rental & leasing  | 748                     | 6 359 265           | 311 519                  | 72 470                          | 6 714   | 2.5                                      | 1.9                    |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing  | 3 957                   | 6 894 252           | 1 448 033                | 324 417                         | 41 545  | 15.8                                     | 6.4                    |
| 53242                | Office machinery & equipment rental & leasing                    | 1 346                   | 6 180 713           | 670 456                  | 154 431                         | 12 007  | 3.8                                      | 2.8                    |
| 532420               | Office machinery & equipment rental & leasing                    | 1 346                   | 6 180 713           | 670 456                  | 154 431                         | 12 007  | 3.8                                      | 2.8                    |
| 5324201              | Office machinery rental & leasing                                | 400                     | 436 178             | 101 260                  | 21 657                          | 2 895   | 14.0                                     | 12.4                   |
| 5324209              | Computer rental & leasing  | 946                     | 5 744 535           | 569 196                  | 132 774                         | 9 112   | 3.0                                      | 2.0                    |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing | '5 947                  | '9 715 877          | '2 230 133               | '518 656                        | '70 775   | '9.9                                     | '10.1                  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing | '5 947                  | '9 715 877          | '2 230 133               | '518 656                        | '70 775   | '9.9                                     | '10.1                  |
| 533                  | Lessors of intangible assets, except copyrighted works           | 2 151                   | 11 263 865          | 1 074 474                | 242 988                         | 25 792  | 2.4                                      | 4.2                    |
| 5331                 | Lessors of intangible assets, except copyrighted works           | 2 151                   | 11 263 865          | 1 074 474                | 242 988                         | 25 792  | 2.4                                      | 4.2                    |
| 53311                | Lessors of intangible assets, except copyrighted works           | 2 151                   | 11 263 865          | 1 074 474                | 242 988                         | 25 792  | 2.4                                      | 4.2                    |
| 533110               | Lessors of intangible assets, except copyrighted works           | 2 151                   | 11 263 865          | 1 074 474                | 242 988                         | 25 792  | 2.4                                      | 4.2                    |

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53</b>              | <b>Real estate &amp; rental &amp; leasing</b>                                       | <b>288 273</b>                             | <b>X</b>                | <b>240 917 556</b>            | <b>X</b>                        | <b>100.0</b>                    | <b>71.9</b>  |
| 0210                   | Interest income   | 592  | 5 854 567               | 431 790                       | 7.4                             | .2                              | X  |
| 0400                   | Dividend income   | 147  | 836 852                 | 111 436                       | 13.3                            | Z                               | X  |
| 0410                   | Royalty income  | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 4.3                             | X  |
| 0490                   | Gains (losses) from assets sold or traded   | 125  | 883 846                 | 37 894                        | 4.3                             | Z                               | X  |
| 0500                   | Net investment income (excluding dividends and interest)                            | 38   | 136 726                 | 7 654                         | 5.6                             | Z                               | X  |
| 0520                   | Asset/portfolio management fees   | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment                          | 105  | 375 572                 | 10 734                        | 2.9                             | Z                               | X  |
| 2000                   | Gross rents from real property owned by this establishment                          | 113 988                                    | 88 420 412              | 77 855 902                    | 88.1                            | 32.3                            | X  |
| 2100                   | Real estate brokerage fees and commissions  | 79 138                                     | 49 912 767              | 38 509 682                    | 77.2                            | 16.0                            | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc.     | 5 370                                      | 5 826 798               | 650 920                       | 11.2                            | .3                              | X  |
| 2200                   | Property management fees  | 48 455                                     | 33 300 345              | 17 635 292                    | 53.0                            | 7.3                             | X  |
| 2210                   | Real estate asset management fees   | 4 870                                      | 3 979 355               | 1 769 759                     | 44.5                            | .7                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures                  | 11 366                                     | 6 924 068               | 1 989 545                     | 28.7                            | .8                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments                            | 3 399                                      | 799 717                 | 123 337                       | 15.4                            | .1                              | X  |
| 2240                   | Real estate consulting fees   | 7 925                                      | 6 717 939               | 2 186 463                     | 32.5                            | .9                              | X  |
| 2250                   | Real estate escrow services   | 1 213                                      | 505 620                 | 475 721                       | 94.1                            | .2                              | X  |
| 2260                   | Real estate fiduciary fees  | 37   | 35 535                  | 30 953                        | 87.1                            | Z                               | X  |
| 2270                   | Real estate appraisal fees  | 14 398                                     | 4 598 232               | 2 947 612                     | 64.1                            | 1.2                             | X  |
| 2280                   | Real estate listing service fees  | 490  | 249 297                 | 198 110                       | 79.5                            | .1                              | X  |
| 2290                   | Real estate auction fees and commissions  | 1 590                                      | 969 842                 | 288 708                       | 29.8                            | .1                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients                       | 836  | 2 189 681               | 269 179                       | 12.3                            | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises               | 15 370                                     | 12 111 020              | 225 981                       | 1.9                             | .1                              | X  |
| 2420                   | Insurance and annuity commissions   | 695  | 600 624                 | 47 485                        | 7.9                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others              | 7 163                                      | 6 123 927               | 760 796                       | 12.4                            | .3                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment                   | 4 723                                      | 9 050 691               | 2 281 538                     | 25.2                            | .9                              | X  |
| 2450                   | Other investment income (net)   | 6 315                                      | 8 334 152               | 941 821                       | 11.3                            | .4                              | X  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing | 10 991                                     | 29 371 485              | 26 527 397                    | 90.3                            | 11.0                            | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing                        | 82   | 761 258                 | 18 776                        | 2.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing             | 14 503                                     | 31 194 206              | 26 957 662                    | 86.4                            | 11.2                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 43 393                                     | 19 727 085              | 14 929 534                    | 75.7                            | 6.2                             | X  |
| 2700                   | Interest income   | 27 223                                     | 36 198 474              | 1 263 946                     | 3.5                             | .5                              | X  |
| 2710                   | Repair and maintenance services   | 3 620                                      | 8 269 769               | 811 072                       | 9.8                             | .3                              | X  |
| 2720                   | Sales of merchandise  | 33 395                                     | 25 511 666              | 4 162 049                     | 16.3                            | 1.7                             | X  |
| 9810                   | Other revenue   | 46 447                                     | 60 873 051              | 6 114 920                     | 10.0                            | 2.5                             | X  |
| <b>531</b>             | <b>Real estate</b>  | <b>221 650</b>                             | <b>X</b>                | <b>153 274 907</b>            | <b>X</b>                        | <b>100.0</b>                    | <b>69.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment                          | 113 988                                    | 88 420 412              | 77 855 902                    | 88.1                            | 50.8                            | X  |
| 2100                   | Real estate brokerage fees and commissions  | 79 138                                     | 49 912 767              | 38 509 682                    | 77.2                            | 25.1                            | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc.     | 5 370                                      | 5 826 798               | 650 920                       | 11.2                            | .4                              | X  |
| 2200                   | Property management fees  | 48 455                                     | 33 300 345              | 17 635 292                    | 53.0                            | 11.5                            | X  |
| 2210                   | Real estate asset management fees   | 4 870                                      | 3 979 355               | 1 769 759                     | 44.5                            | 1.2                             | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures                  | 11 366                                     | 6 924 068               | 1 989 545                     | 28.7                            | 1.3                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments                            | 3 399                                      | 799 717                 | 123 337                       | 15.4                            | .1                              | X  |
| 2240                   | Real estate consulting fees   | 7 925                                      | 6 717 939               | 2 186 463                     | 32.5                            | 1.4                             | X  |
| 2250                   | Real estate escrow services   | 1 213                                      | 505 620                 | 475 721                       | 94.1                            | .3                              | X  |
| 2260                   | Real estate fiduciary fees  | 37   | 35 535                  | 30 953                        | 87.1                            | Z                               | X  |
| 2270                   | Real estate appraisal fees  | 14 398                                     | 4 598 232               | 2 947 612                     | 64.1                            | 1.9                             | X  |
| 2280                   | Real estate listing service fees  | 490  | 249 297                 | 198 110                       | 79.5                            | .1                              | X  |
| 2290                   | Real estate auction fees and commissions  | 1 590                                      | 969 842                 | 288 708                       | 29.8                            | .2                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients                       | 836  | 2 189 681               | 269 179                       | 12.3                            | .2                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises               | 15 370                                     | 12 111 020              | 225 981                       | 1.9                             | .1                              | X  |
| 2420                   | Insurance and annuity commissions   | 695  | 600 624                 | 47 485                        | 7.9                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others              | 7 163                                      | 6 123 927               | 760 796                       | 12.4                            | .5                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment                   | 4 723                                      | 9 050 691               | 2 281 538                     | 25.2                            | 1.5                             | X  |
| 2450                   | Other investment income (net)   | 6 315                                      | 8 334 152               | 941 821                       | 11.3                            | .6                              | X  |
| 2700                   | Interest income   | 26 819                                     | 32 534 641              | 1 068 510                     | 3.3                             | .7                              | X  |
| 9810                   | Other revenue   | 32 383                                     | 36 658 762              | 3 017 593                     | 8.2                             | 2.0                             | X  |
| <b>5311</b>            | <b>Lessors of real estate</b>   | <b>110 226</b>                             | <b>X</b>                | <b>85 791 328</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.4</b>  |
| 2000                   | Gross rents from real property owned by this establishment                          | 110 207                                    | 85 780 972              | 77 487 897                    | 90.3                            | 90.3                            | 64.4   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents                    | 53 393                                     | 39 029 141              | 33 595 237                    | 86.1                            | 39.2                            | X  |
| 2002                   | Other residential properties—gross rents  | 13 174                                     | 5 514 739               | 2 794 146                     | 50.7                            | 3.3                             | X  |
| 2003                   | Manufactured (mobile) home sites—gross rents  | 11 670                                     | 5 735 120               | 4 179 335                     | 72.9                            | 4.9                             | X  |
| 2004                   | Office/professional buildings—gross rents   | 20 066                                     | 27 377 487              | 17 512 372                    | 64.0                            | 20.4                            | X  |
| 2005                   | Retail and shopping center properties—gross rents                                   | 12 942                                     | 17 013 442              | 9 773 817                     | 57.4                            | 11.4                            | X  |
| 2006                   | Industrial buildings—gross rents  | 4 683                                      | 6 242 352               | 3 038 505                     | 48.7                            | 3.5                             | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents                                     | 7 897                                      | 3 549 313               | 2 467 213                     | 69.5                            | 2.9                             | X  |
| 2008                   | Other nonresidential buildings—gross rents  | 5 337                                      | 4 972 610               | 2 858 555                     | 57.5                            | 3.3                             | X  |
| 2009                   | All other real property—gross rents   | 4 639                                      | 4 428 394               | 1 268 717                     | 28.7                            | 1.5                             | X  |
| 2100                   | Real estate brokerage fees and commissions  | 7 637                                      | 4 942 029               | 1 549 178                     | 31.3                            | 1.8                             | 69.6   |
| 2101                   | Residential property sales—brokerage fees and commissions                           | 1 578                                      | 886 142                 | 97 884                        | 11.0                            | .1                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions                          | 3 407                                      | 1 527 854               | 560 925                       | 36.7                            | .7                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions                        | 338  | 418 057                 | 48 077                        | 11.5                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions                       | 2 408                                      | 1 894 538               | 620 132                       | 32.7                            | .7                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions                                | 996  | 677 433                 | 222 160                       | 32.8                            | .3                              | X  |
| 2200                   | Property management fees  | 2 751                                      | 4 853 846               | 333 419                       | 6.9                             | .4                              | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code<br>and<br>RL code | Kind of business and source of revenue                                       | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                              |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                              |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5311</b>                  | <b>Lessors of real estate—Con.</b>   |  |                         |                               |                                 |                                 |  |
| 2270                         | Real estate appraisal fees .....   | 43   | 18 392                  | 2 012                         | 10.9                            | Z                               | X  |
| 2400                         | Hotel operation: rental of guestrooms and units to transients .....          | 613  | 1 817 673               | 220 711                       | 12.1                            | .3                              | X  |
| 2410                         | Receipts (commissions) from operators of concessions on your premises .....  | 15 370                                     | 12 111 020              | 225 981                       | 1.9                             | .3                              | X  |
| 2430                         | Revenue from construction, remodeling, and repair work done for others ..... | 1 304                                      | 2 158 696               | 234 158                       | 10.8                            | .3                              | X  |
| 2440                         | Net gains from sales of real property owned by this establishment .....      | 4 723                                      | 9 050 691               | 2 281 538                     | 25.2                            | 2.7                             | X  |
| 2450                         | Other investment income (net) .....  | 6 315                                      | 8 334 152               | 941 821                       | 11.3                            | 1.1                             | X  |
| 2700                         | Interest income .....  | 26 819                                     | 32 534 641              | 1 068 510                     | 3.3                             | 1.2                             | X  |
| 9810                         | Other revenue .....  | 14 726                                     | 20 145 516              | 1 446 103                     | 7.2                             | 1.7                             | X  |
| <b>53111</b>                 | <b>Lessors of residential buildings &amp; dwellings</b> .....                | <b>59 718</b>                              | <b>X</b>                | <b>39 621 284</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>66.2</b>  |
| 2000                         | Gross rents from real property owned by this establishment .....             | 59 699                                     | 39 610 928              | 37 482 292                    | 94.6                            | 94.6                            | 60.0   |
| 2001                         | Apartments with 5 or more housing units per building—gross rents .....       | 52 144                                     | 36 965 658              | 33 271 277                    | 90.0                            | 84.0                            | X  |
| 2002                         | Other residential properties—gross rents .....                               | 9 928                                      | 3 932 592               | 2 677 952                     | 68.1                            | 6.8                             | X  |
| 2003                         | Manufactured (mobile) home sites—gross rents .....                           | 2 381                                      | 1 359 572               | 349 636                       | 25.7                            | .9                              | X  |
| 2004                         | Office/professional buildings—gross rents .....                              | 3 614                                      | 3 606 257               | 376 536                       | 10.4                            | 1.0                             | X  |
| 2005                         | Retail and shopping center properties—gross rents .....                      | 3 247                                      | 3 602 248               | 584 478                       | 16.2                            | 1.5                             | X  |
| 2006                         | Industrial buildings—gross rents .....                                       | 409  | 527 983                 | 126 631                       | 24.0                            | .3                              | X  |
| 2007                         | Self-service storage/miniwarehouses—gross rents .....                        | 231  | 155 860                 | 16 677                        | 10.7                            | Z                               | X  |
| 2008                         | Other nonresidential buildings—gross rents .....                             | 445  | 448 846                 | 35 360                        | 7.9                             | .1                              | X  |
| 2009                         | All other real property—gross rents .....                                    | 484  | 601 946                 | 43 745                        | 7.3                             | .1                              | X  |
| 2100                         | Real estate brokerage fees and commissions .....                             | 3 934                                      | 1 829 097               | 637 573                       | 34.9                            | 1.6                             | 64.9   |
| 2101                         | Residential property sales—brokerage fees and commissions .....              | 1 025                                      | 472 159                 | 69 490                        | 14.7                            | .2                              | X  |
| 2102                         | Residential property rental—brokerage fees and commissions .....             | 2 533                                      | 1 166 316               | 506 667                       | 43.4                            | 1.3                             | X  |
| 2103                         | Nonresidential property sales—brokerage fees and commissions .....           | 158  | 119 814                 | 14 286                        | 11.9                            | Z                               | X  |
| 2104                         | Nonresidential property rental—brokerage fees and commissions .....          | 310  | 158 639                 | 30 254                        | 19.1                            | .1                              | X  |
| 2105                         | Land sales and rental—brokerage fees and commissions .....                   | 265  | 119 008                 | 16 876                        | 14.2                            | Z                               | X  |
| 2200                         | Property management fees .....   | 1 336                                      | 1 637 152               | 122 559                       | 7.5                             | .3                              | X  |
| 2270                         | Real estate appraisal fees .....   | 26   | 15 341                  | 1 608                         | 10.5                            | Z                               | X  |
| 2400                         | Hotel operation: rental of guestrooms and units to transients .....          | 322  | 454 783                 | 48 293                        | 10.6                            | .1                              | X  |
| 2410                         | Receipts (commissions) from operators of concessions on your premises .....  | 13 837                                     | 9 645 190               | 134 180                       | 1.4                             | .3                              | X  |
| 2430                         | Revenue from construction, remodeling, and repair work done for others ..... | 367  | 425 796                 | 39 609                        | 9.3                             | .1                              | X  |
| 2440                         | Net gains from sales of real property owned by this establishment .....      | 1 554                                      | 1 477 865               | 353 933                       | 23.9                            | .9                              | X  |
| 2450                         | Other investment income (net) .....  | 3 476                                      | 2 353 514               | 120 862                       | 5.1                             | .3                              | X  |
| 2700                         | Interest income .....  | 15 208                                     | 13 545 982              | 288 166                       | 2.1                             | .7                              | X  |
| 9810                         | Other revenue .....  | 8 819                                      | 8 852 227               | 392 209                       | 4.4                             | 1.0                             | X  |
| <b>531110</b>                | <b>Lessors of residential buildings &amp; dwellings</b> .....                | <b>59 718</b>                              | <b>X</b>                | <b>39 621 284</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>66.2</b>  |
| 2000                         | Gross rents from real property owned by this establishment .....             | 59 699                                     | 39 610 928              | 37 482 292                    | 94.6                            | 94.6                            | 60.0   |
| 2001                         | Apartments with 5 or more housing units per building—gross rents .....       | 52 144                                     | 36 965 658              | 33 271 277                    | 90.0                            | 84.0                            | X  |
| 2002                         | Other residential properties—gross rents .....                               | 9 928                                      | 3 932 592               | 2 677 952                     | 68.1                            | 6.8                             | X  |
| 2003                         | Manufactured (mobile) home sites—gross rents .....                           | 2 381                                      | 1 359 572               | 349 636                       | 25.7                            | .9                              | X  |
| 2004                         | Office/professional buildings—gross rents .....                              | 3 614                                      | 3 606 257               | 376 536                       | 10.4                            | 1.0                             | X  |
| 2005                         | Retail and shopping center properties—gross rents .....                      | 3 247                                      | 3 602 248               | 584 478                       | 16.2                            | 1.5                             | X  |
| 2006                         | Industrial buildings—gross rents .....                                       | 409  | 527 983                 | 126 631                       | 24.0                            | .3                              | X  |
| 2007                         | Self-service storage/miniwarehouses—gross rents .....                        | 231  | 155 860                 | 16 677                        | 10.7                            | Z                               | X  |
| 2008                         | Other nonresidential buildings—gross rents .....                             | 445  | 448 846                 | 35 360                        | 7.9                             | .1                              | X  |
| 2009                         | All other real property—gross rents .....                                    | 484  | 601 946                 | 43 745                        | 7.3                             | .1                              | X  |
| 2100                         | Real estate brokerage fees and commissions .....                             | 3 934                                      | 1 829 097               | 637 573                       | 34.9                            | 1.6                             | 64.9   |
| 2101                         | Residential property sales—brokerage fees and commissions .....              | 1 025                                      | 472 159                 | 69 490                        | 14.7                            | .2                              | X  |
| 2102                         | Residential property rental—brokerage fees and commissions .....             | 2 533                                      | 1 166 316               | 506 667                       | 43.4                            | 1.3                             | X  |
| 2103                         | Nonresidential property sales—brokerage fees and commissions .....           | 158  | 119 814                 | 14 286                        | 11.9                            | Z                               | X  |
| 2104                         | Nonresidential property rental—brokerage fees and commissions .....          | 310  | 158 639                 | 30 254                        | 19.1                            | .1                              | X  |
| 2105                         | Land sales and rental—brokerage fees and commissions .....                   | 265  | 119 008                 | 16 876                        | 14.2                            | Z                               | X  |
| 2200                         | Property management fees .....   | 1 336                                      | 1 637 152               | 122 559                       | 7.5                             | .3                              | X  |
| 2270                         | Real estate appraisal fees .....   | 26   | 15 341                  | 1 608                         | 10.5                            | Z                               | X  |
| 2400                         | Hotel operation: rental of guestrooms and units to transients .....          | 322  | 454 783                 | 48 293                        | 10.6                            | .1                              | X  |
| 2410                         | Receipts (commissions) from operators of concessions on your premises .....  | 13 837                                     | 9 645 190               | 134 180                       | 1.4                             | .3                              | X  |
| 2430                         | Revenue from construction, remodeling, and repair work done for others ..... | 367  | 425 796                 | 39 609                        | 9.3                             | .1                              | X  |
| 2440                         | Net gains from sales of real property owned by this establishment .....      | 1 554                                      | 1 477 865               | 353 933                       | 23.9                            | .9                              | X  |
| 2450                         | Other investment income (net) .....  | 3 476                                      | 2 353 514               | 120 862                       | 5.1                             | .3                              | X  |
| 2700                         | Interest income .....  | 15 208                                     | 13 545 982              | 288 166                       | 2.1                             | .7                              | X  |
| 9810                         | Other revenue .....  | 8 819                                      | 8 852 227               | 392 209                       | 4.4                             | 1.0                             | X  |
| <b>53112</b>                 | <b>Lessors of nonresidential buildings (except miniwarehouses)</b> .....     | <b>31 497</b>                              | <b>X</b>                | <b>38 105 057</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>75.6</b>  |
| 2000                         | Gross rents from real property owned by this establishment .....             | 31 497                                     | 38 105 057              | 32 606 163                    | 85.6                            | 85.6                            | 69.1   |
| 2001                         | Apartments with 5 or more housing units per building—gross rents .....       | 1 036                                      | 1 873 015               | 293 154                       | 15.7                            | .8                              | X  |
| 2002                         | Other residential properties—gross rents .....                               | 2 651                                      | 1 299 845               | 93 740                        | 7.2                             | .2                              | X  |
| 2003                         | Manufactured (mobile) home sites—gross rents .....                           | 150  | 85 946                  | 13 253                        | 15.4                            | Z                               | X  |
| 2004                         | Office/professional buildings—gross rents .....                              | 15 998                                     | 23 511 957              | 17 103 642                    | 72.7                            | 44.9                            | X  |
| 2005                         | Retail and shopping center properties—gross rents .....                      | 9 499                                      | 13 276 712              | 9 171 502                     | 69.1                            | 24.1                            | X  |
| 2006                         | Industrial buildings—gross rents .....                                       | 4 188                                      | 5 591 577               | 2 894 141                     | 51.8                            | 7.6                             | X  |
| 2007                         | Self-service storage/miniwarehouses—gross rents .....                        | 339  | 479 098                 | 52 612                        | 11.0                            | .1                              | X  |
| 2008                         | Other nonresidential buildings—gross rents .....                             | 4 620                                      | 4 383 828               | 2 811 620                     | 64.1                            | 7.4                             | X  |
| 2009                         | All other real property—gross rents .....                                    | 1 025                                      | 2 410 455               | 172 499                       | 7.2                             | .5                              | X  |
| 2100                         | Real estate brokerage fees and commissions .....                             | 2 478                                      | 2 558 849               | 810 445                       | 31.7                            | 2.1                             | 75.1   |
| 2101                         | Residential property sales—brokerage fees and commissions .....              | 83   | 124 952                 | 12 211                        | 9.8                             | Z                               | X  |
| 2102                         | Residential property rental—brokerage fees and commissions .....             | 475  | 224 373                 | 10 124                        | 4.5                             | Z                               | X  |
| 2103                         | Nonresidential property sales—brokerage fees and commissions .....           | 132  | 268 127                 | 27 099                        | 10.1                            | .1                              | X  |
| 2104                         | Nonresidential property rental—brokerage fees and commissions .....          | 1 942                                      | 1 679 921               | 569 834                       | 33.9                            | 1.5                             | X  |
| 2105                         | Land sales and rental—brokerage fees and commissions .....                   | 550  | 503 138                 | 191 177                       | 38.0                            | .5                              | X  |

See footnotes at end of table.



**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue                                       | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53112</b>           | <b>Lessors of nonresidential buildings (except miniwarehouses)—Con.</b>      |  |                         |                               |                                 |                                 |  |
| 2200                   | Property management fees .....   | 1 299                                      | 3 052 512               | 201 795                       | 6.6                             | .5                              | X  |
| 2270                   | Real estate appraisal fees .....   | 9  | 2 080                   | 375                           | 18.0                            | Z                               | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....          | 133  | 1 285 781               | 166 520                       | 13.0                            | .4                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises .....  | 674  | 1 669 601               | 76 369                        | 4.6                             | .2                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others ..... | 470  | 1 535 953               | 149 296                       | 9.7                             | .4                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment .....      | 1 932                                      | 6 902 970               | 1 792 276                     | 26.0                            | 4.7                             | X  |
| 2450                   | Other investment income (net) .....  | 2 078                                      | 5 460 683               | 771 026                       | 14.1                            | 2.0                             | X  |
| 2700                   | Interest income .....  | 6 895                                      | 16 421 268              | 686 098                       | 4.2                             | 1.8                             | X  |
| 9810                   | Other revenue .....  | 3 410                                      | 9 410 414               | 844 694                       | 9.0                             | 2.2                             | X  |
| <b>531120</b>          | <b>Lessors of nonresidential buildings (except miniwarehouses)</b> .....     | <b>31 497</b>                              | <b>X</b>                | <b>38 105 057</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>75.6</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....             | 31 497                                     | 38 105 057              | 32 606 163                    | 85.6                            | 85.6                            | 69.1   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents .....       | 1 036                                      | 1 873 015               | 293 154                       | 15.7                            | .8                              | X  |
| 2002                   | Other residential properties—gross rents .....                               | 2 651                                      | 1 299 845               | 93 740                        | 7.2                             | .2                              | X  |
| 2003                   | Manufactured (mobile) home sites—gross rents .....                           | 150  | 85 946                  | 13 253                        | 15.4                            | Z                               | X  |
| 2004                   | Office/professional buildings—gross rents .....                              | 15 998                                     | 23 511 957              | 17 103 642                    | 72.7                            | 44.9                            | X  |
| 2005                   | Retail and shopping center properties—gross rents .....                      | 9 499                                      | 13 276 712              | 9 171 502                     | 69.1                            | 24.1                            | X  |
| 2006                   | Industrial buildings—gross rents .....                                       | 4 188                                      | 5 591 577               | 2 894 141                     | 51.8                            | 7.6                             | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents .....                        | 339  | 479 098                 | 52 612                        | 11.0                            | .1                              | X  |
| 2008                   | Other nonresidential buildings—gross rents .....                             | 4 620                                      | 4 383 828               | 2 811 620                     | 64.1                            | 7.4                             | X  |
| 2009                   | All other real property—gross rents .....                                    | 1 025                                      | 2 410 455               | 172 499                       | 7.2                             | .5                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                             | 2 478                                      | 2 558 849               | 810 445                       | 31.7                            | 2.1                             | 75.1   |
| 2101                   | Residential property sales—brokerage fees and commissions .....              | 83   | 124 952                 | 12 211                        | 9.8                             | Z                               | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....             | 475  | 224 373                 | 10 124                        | 4.5                             | Z                               | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....           | 132  | 268 127                 | 27 099                        | 10.1                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....          | 1 942                                      | 1 679 921               | 569 834                       | 33.9                            | 1.5                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                   | 550  | 503 138                 | 191 177                       | 38.0                            | .5                              | X  |
| 2200                   | Property management fees .....   | 1 299                                      | 3 052 512               | 201 795                       | 6.6                             | .5                              | X  |
| 2270                   | Real estate appraisal fees .....   | 9  | 2 080                   | 375                           | 18.0                            | Z                               | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....          | 133  | 1 285 781               | 166 520                       | 13.0                            | .4                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises .....  | 674  | 1 669 601               | 76 369                        | 4.6                             | .2                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others ..... | 470  | 1 535 953               | 149 296                       | 9.7                             | .4                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment .....      | 1 932                                      | 6 902 970               | 1 792 276                     | 26.0                            | 4.7                             | X  |
| 2450                   | Other investment income (net) .....  | 2 078                                      | 5 460 683               | 771 026                       | 14.1                            | 2.0                             | X  |
| 2700                   | Interest income .....  | 6 895                                      | 16 421 268              | 686 098                       | 4.2                             | 1.8                             | X  |
| 9810                   | Other revenue .....  | 3 410                                      | 9 410 414               | 844 694                       | 9.0                             | 2.2                             | X  |
| <b>53113</b>           | <b>Lessors of miniwarehouses &amp; self storage units</b> .....              | <b>6 994</b>                               | <b>X</b>                | <b>2 525 654</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>76.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....             | 6 994                                      | 2 525 654               | 2 412 691                     | 95.5                            | 95.5                            | 75.5   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents .....       | 65   | 20 963                  | 3 931                         | 18.8                            | .2                              | X  |
| 2002                   | Other residential properties—gross rents .....                               | 133  | 58 582                  | 3 855                         | 6.6                             | .2                              | X  |
| 2004                   | Office/professional buildings—gross rents .....                              | 109  | 35 992                  | 6 054                         | 16.8                            | .2                              | X  |
| 2005                   | Retail and shopping center properties—gross rents .....                      | 59   | 23 038                  | 3 025                         | 13.1                            | .1                              | X  |
| 2006                   | Industrial buildings—gross rents .....                                       | 38   | 20 970                  | 3 519                         | 16.8                            | .1                              | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents .....                        | 6 994                                      | 2 525 654               | 2 387 478                     | 94.5                            | 94.5                            | X  |
| 2008                   | Other nonresidential buildings—gross rents .....                             | 48   | 16 109                  | 3 063                         | 19.0                            | .1                              | X  |
| 2009                   | All other real property—gross rents .....                                    | 47   | 15 448                  | 1 749                         | 11.3                            | .1                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                             | 237  | 51 718                  | 17 892                        | 34.6                            | .7                              | 76.3   |
| 2102                   | Residential property rental—brokerage fees and commissions .....             | 55   | 4 502                   | 344                           | 7.6                             | Z                               | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....           | 20   | 7 788                   | 2 935                         | 37.7                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....          | 118  | 32 332                  | 14 501                        | 44.9                            | .6                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                   | 44   | 7 095                   | 112                           | 1.6                             | Z                               | X  |
| 2200                   | Property management fees .....   | 26   | 30 763                  | 2 865                         | 9.3                             | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises .....  | 76   | 39 166                  | 702                           | 1.8                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others ..... | 6  | 4 038                   | 267                           | 6.6                             | Z                               | X  |
| 2440                   | Net gains from sales of real property owned by this establishment .....      | 152  | 80 636                  | 34 388                        | 42.6                            | 1.4                             | X  |
| 2450                   | Other investment income (net) .....  | 185  | 62 503                  | 2 512                         | 4.0                             | .1                              | X  |
| 2700                   | Interest income .....  | 2 323                                      | 1 052 381               | 28 281                        | 2.7                             | 1.1                             | X  |
| 9810                   | Other revenue .....  | 878  | 423 599                 | 26 056                        | 6.2                             | 1.0                             | X  |
| <b>531130</b>          | <b>Lessors of miniwarehouses &amp; self storage units</b> .....              | <b>6 994</b>                               | <b>X</b>                | <b>2 525 654</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>76.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....             | 6 994                                      | 2 525 654               | 2 412 691                     | 95.5                            | 95.5                            | 75.5   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents .....       | 65   | 20 963                  | 3 931                         | 18.8                            | .2                              | X  |
| 2002                   | Other residential properties—gross rents .....                               | 133  | 58 582                  | 3 855                         | 6.6                             | .2                              | X  |
| 2004                   | Office/professional buildings—gross rents .....                              | 109  | 35 992                  | 6 054                         | 16.8                            | .2                              | X  |
| 2005                   | Retail and shopping center properties—gross rents .....                      | 59   | 23 038                  | 3 025                         | 13.1                            | .1                              | X  |
| 2006                   | Industrial buildings—gross rents .....                                       | 38   | 20 970                  | 3 519                         | 16.8                            | .1                              | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents .....                        | 6 994                                      | 2 525 654               | 2 387 478                     | 94.5                            | 94.5                            | X  |
| 2008                   | Other nonresidential buildings—gross rents .....                             | 48   | 16 109                  | 3 063                         | 19.0                            | .1                              | X  |
| 2009                   | All other real property—gross rents .....                                    | 47   | 15 448                  | 1 749                         | 11.3                            | .1                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                             | 237  | 51 718                  | 17 892                        | 34.6                            | .7                              | 76.3   |
| 2102                   | Residential property rental—brokerage fees and commissions .....             | 55   | 4 502                   | 344                           | 7.6                             | Z                               | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....           | 20   | 7 788                   | 2 935                         | 37.7                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....          | 118  | 32 332                  | 14 501                        | 44.9                            | .6                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                   | 44   | 7 095                   | 112                           | 1.6                             | Z                               | X  |
| 2200                   | Property management fees .....   | 26   | 30 763                  | 2 865                         | 9.3                             | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises .....  | 76   | 39 166                  | 702                           | 1.8                             | Z                               | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>531130</b>          | <b>Lessors of miniwarehouses &amp; self storage units—Con.</b>                       |  |                         |                               |                                 |                                 |  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 6  | 4 038                   | 267                           | 6.6                             | Z                               | X  |
| 2440                   | Net gains from sales of real property owned by this establishment ..                 | 152  | 80 636                  | 34 388                        | 42.6                            | 1.4                             | X  |
| 2450                   | Other investment income (net) .....  | 185  | 62 503                  | 2 512                         | 4.0                             | .1                              | X  |
| 2700                   | Interest income .....  | 2 323                                      | 1 052 381               | 28 281                        | 2.7                             | 1.1                             | X  |
| 9810                   | Other revenue .....  | 878  | 423 599                 | 26 056                        | 6.2                             | 1.0                             | X  |
| <b>53119</b>           | <b>Lessors of other real estate property .....</b>                                   | <b>12 017</b>                              | <b>X</b>                | <b>5 539 333</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>61.9</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 12 017                                     | 5 539 333               | 4 986 751                     | 90.0                            | 90.0                            | 59.2   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents .....               | 148  | 169 505                 | 26 875                        | 15.9                            | .5                              | X  |
| 2002                   | Other residential properties—gross rents .....                                       | 462  | 223 720                 | 18 599                        | 8.3                             | .3                              | X  |
| 2003                   | Manufactured (mobile) home sites—gross rents .....                                   | 9 138                                      | 4 289 414               | 3 816 429                     | 89.0                            | 68.9                            | X  |
| 2004                   | Office/professional buildings—gross rents .....                                      | 345  | 223 281                 | 26 140                        | 11.7                            | .5                              | X  |
| 2005                   | Retail and shopping center properties—gross rents .....                              | 137  | 111 444                 | 14 812                        | 13.3                            | .3                              | X  |
| 2006                   | Industrial buildings—gross rents .....   | 48   | 101 822                 | 14 214                        | 14.0                            | .3                              | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents .....                                | 333  | 388 701                 | 10 446                        | 2.7                             | .2                              | X  |
| 2008                   | Other nonresidential buildings—gross rents .....                                     | 224  | 123 827                 | 8 512                         | 6.9                             | .2                              | X  |
| 2009                   | All other real property—gross rents .....  | 3 083                                      | 1 400 545               | 1 050 724                     | 75.0                            | 19.0                            | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 988  | 502 365                 | 83 268                        | 16.6                            | 1.5                             | 61.1   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 469  | 289 031                 | 16 183                        | 5.6                             | .3                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 344  | 132 663                 | 43 790                        | 33.0                            | .8                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 28   | 22 328                  | 3 757                         | 16.8                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 37   | 23 646                  | 5 543                         | 23.4                            | .1                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 137  | 48 192                  | 13 995                        | 29.0                            | .3                              | X  |
| 2200                   | Property management fees .....   | 90   | 133 419                 | 6 200                         | 4.6                             | .1                              | X  |
| 2270                   | Real estate appraisal fees .....   | 8  | 971                     | 29                            | 3.0                             | Z                               | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 158  | 77 109                  | 5 898                         | 7.6                             | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises .....          | 783  | 757 063                 | 14 730                        | 1.9                             | .3                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 461  | 192 909                 | 44 986                        | 23.3                            | .8                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment ..                 | 1 085                                      | 589 220                 | 100 941                       | 17.1                            | 1.8                             | X  |
| 2450                   | Other investment income (net) .....  | 576  | 457 452                 | 47 421                        | 10.4                            | .9                              | X  |
| 2700                   | Interest income .....  | 2 393                                      | 1 515 010               | 65 965                        | 4.4                             | 1.2                             | X  |
| 9810                   | Other revenue .....  | 1 619                                      | 1 459 276               | 183 144                       | 12.6                            | 3.3                             | X  |
| <b>531190</b>          | <b>Lessors of other real estate property .....</b>                                   | <b>12 017</b>                              | <b>X</b>                | <b>5 539 333</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>61.9</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 12 017                                     | 5 539 333               | 4 986 751                     | 90.0                            | 90.0                            | 59.2   |
| 2001                   | Apartments with 5 or more housing units per building—gross rents .....               | 148  | 169 505                 | 26 875                        | 15.9                            | .5                              | X  |
| 2002                   | Other residential properties—gross rents .....                                       | 462  | 223 720                 | 18 599                        | 8.3                             | .3                              | X  |
| 2003                   | Manufactured (mobile) home sites—gross rents .....                                   | 9 138                                      | 4 289 414               | 3 816 429                     | 89.0                            | 68.9                            | X  |
| 2004                   | Office/professional buildings—gross rents .....                                      | 345  | 223 281                 | 26 140                        | 11.7                            | .5                              | X  |
| 2005                   | Retail and shopping center properties—gross rents .....                              | 137  | 111 444                 | 14 812                        | 13.3                            | .3                              | X  |
| 2006                   | Industrial buildings—gross rents .....   | 48   | 101 822                 | 14 214                        | 14.0                            | .3                              | X  |
| 2007                   | Self-service storage/miniwarehouses—gross rents .....                                | 333  | 388 701                 | 10 446                        | 2.7                             | .2                              | X  |
| 2008                   | Other nonresidential buildings—gross rents .....                                     | 224  | 123 827                 | 8 512                         | 6.9                             | .2                              | X  |
| 2009                   | All other real property—gross rents .....  | 3 083                                      | 1 400 545               | 1 050 724                     | 75.0                            | 19.0                            | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 988  | 502 365                 | 83 268                        | 16.6                            | 1.5                             | 61.1   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 469  | 289 031                 | 16 183                        | 5.6                             | .3                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 344  | 132 663                 | 43 790                        | 33.0                            | .8                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 28   | 22 328                  | 3 757                         | 16.8                            | .1                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 37   | 23 646                  | 5 543                         | 23.4                            | .1                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 137  | 48 192                  | 13 995                        | 29.0                            | .3                              | X  |
| 2200                   | Property management fees .....   | 90   | 133 419                 | 6 200                         | 4.6                             | .1                              | X  |
| 2270                   | Real estate appraisal fees .....   | 8  | 971                     | 29                            | 3.0                             | Z                               | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 158  | 77 109                  | 5 898                         | 7.6                             | .1                              | X  |
| 2410                   | Receipts (commissions) from operators of concessions on your premises .....          | 783  | 757 063                 | 14 730                        | 1.9                             | .3                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 461  | 192 909                 | 44 986                        | 23.3                            | .8                              | X  |
| 2440                   | Net gains from sales of real property owned by this establishment ..                 | 1 085                                      | 589 220                 | 100 941                       | 17.1                            | 1.8                             | X  |
| 2450                   | Other investment income (net) .....  | 576  | 457 452                 | 47 421                        | 10.4                            | .9                              | X  |
| 2700                   | Interest income .....  | 2 393                                      | 1 515 010               | 65 965                        | 4.4                             | 1.2                             | X  |
| 9810                   | Other revenue .....  | 1 619                                      | 1 459 276               | 183 144                       | 12.6                            | 3.3                             | X  |
| <b>5312</b>            | <b>Offices of real estate agents &amp; brokers .....</b>                             | <b>60 620</b>                              | <b>X</b>                | <b>38 945 434</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 2 523                                      | 1 752 950               | 164 699                       | 9.4                             | .4                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 60 441                                     | 38 792 585              | 35 804 468                    | 92.3                            | 91.9                            | 65.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 46 151                                     | 29 349 339              | 25 327 607                    | 86.3                            | 65.0                            | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 16 129                                     | 10 064 754              | 2 145 059                     | 21.3                            | 5.5                             | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 16 318                                     | 12 557 762              | 3 915 805                     | 31.2                            | 10.1                            | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 6 243                                      | 6 247 305               | 3 078 631                     | 49.3                            | 7.9                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 14 453                                     | 9 022 025               | 1 337 366                     | 14.8                            | 3.4                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 4 823                                      | 5 564 173               | 618 612                       | 11.1                            | 1.6                             | X  |
| 2200                   | Property management fees .....   | 13 565                                     | 7 700 222               | 1 003 363                     | 13.0                            | 2.6                             | 64.1   |
| 2201                   | Residential property management fees .....   | 10 788                                     | 4 897 977               | 496 953                       | 10.1                            | 1.3                             | X  |
| 2202                   | Nonresidential property management fees .....  | 4 009                                      | 3 900 554               | 506 410                       | 13.0                            | 1.3                             | X  |
| 2210                   | Real estate asset management fees .....  | 1 268                                      | 1 085 516               | 92 602                        | 8.5                             | .2                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 852                                      | 1 532 461               | 132 133                       | 8.6                             | .3                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 149  | 145 122                 | 5 022                         | 3.5                             | Z                               | X  |
| 2240                   | Real estate consulting fees .....  | 2 647                                      | 2 717 507               | 135 616                       | 5.0                             | .3                              | X  |
| 2270                   | Real estate appraisal fees .....   | 2 643                                      | 1 408 716               | 69 058                        | 4.9                             | .2                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 895  | 526 104                 | 92 148                        | 17.5                            | .2                              | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5312</b>            | <b>Offices of real estate agents &amp; brokers—Con.</b>                              |  |                         |                               |                                 |                                 |  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 137  | 260 796                 | 35 082                        | 13.5                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 441  | 354 513                 | 26 138                        | 7.4                             | .1                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 1 085                                      | 910 205                 | 154 682                       | 17.0                            | .4                              | X  |
| 9810                   | Other revenue .....  | 6 645                                      | 6 976 979               | 611 811                       | 8.8                             | 1.6                             | X  |
| <b>53121</b>           | <b>Offices of real estate agents &amp; brokers .....</b>                             | <b>60 620</b>                              | <b>X</b>                | <b>38 945 434</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 2 523                                      | 1 752 950               | 164 699                       | 9.4                             | .4                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 60 441                                     | 38 792 585              | 35 804 468                    | 92.3                            | 91.9                            | 65.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 46 151                                     | 29 349 339              | 25 327 607                    | 86.3                            | 65.0                            | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 16 129                                     | 10 064 754              | 2 145 059                     | 21.3                            | 5.5                             | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 16 318                                     | 12 557 762              | 3 915 805                     | 31.2                            | 10.1                            | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 6 243                                      | 6 247 305               | 3 078 631                     | 49.3                            | 7.9                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 14 453                                     | 9 022 025               | 1 337 366                     | 14.8                            | 3.4                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 4 823                                      | 5 564 173               | 618 612                       | 11.1                            | 1.6                             | X  |
| 2200                   | Property management fees .....   | 13 565                                     | 7 700 222               | 1 003 363                     | 13.0                            | 2.6                             | 64.1   |
| 2201                   | Residential property management fees .....   | 10 788                                     | 4 897 977               | 496 953                       | 10.1                            | 1.3                             | X  |
| 2202                   | Nonresidential property management fees .....  | 4 009                                      | 3 900 554               | 506 410                       | 13.0                            | 1.3                             | X  |
| 2210                   | Real estate asset management fees .....  | 1 268                                      | 1 085 516               | 92 602                        | 8.5                             | .2                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 852                                      | 1 532 461               | 132 133                       | 8.6                             | .3                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 149  | 145 122                 | 5 022                         | 3.5                             | Z                               | X  |
| 2240                   | Real estate consulting fees .....  | 2 647                                      | 2 717 507               | 135 616                       | 5.0                             | .3                              | X  |
| 2270                   | Real estate appraisal fees .....   | 2 643                                      | 1 408 716               | 69 058                        | 4.9                             | .2                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 895  | 526 104                 | 92 148                        | 17.5                            | .2                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 137  | 260 796                 | 35 082                        | 13.5                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 441  | 354 513                 | 26 138                        | 7.4                             | .1                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 1 085                                      | 910 205                 | 154 682                       | 17.0                            | .4                              | X  |
| 9810                   | Other revenue .....  | 6 645                                      | 6 976 979               | 611 811                       | 8.8                             | 1.6                             | X  |
| <b>531210</b>          | <b>Offices of real estate agents &amp; brokers .....</b>                             | <b>60 620</b>                              | <b>X</b>                | <b>38 945 434</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>70.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 2 523                                      | 1 752 950               | 164 699                       | 9.4                             | .4                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 60 441                                     | 38 792 585              | 35 804 468                    | 92.3                            | 91.9                            | 65.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 46 151                                     | 29 349 339              | 25 327 607                    | 86.3                            | 65.0                            | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 16 129                                     | 10 064 754              | 2 145 059                     | 21.3                            | 5.5                             | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 16 318                                     | 12 557 762              | 3 915 805                     | 31.2                            | 10.1                            | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 6 243                                      | 6 247 305               | 3 078 631                     | 49.3                            | 7.9                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 14 453                                     | 9 022 025               | 1 337 366                     | 14.8                            | 3.4                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 4 823                                      | 5 564 173               | 618 612                       | 11.1                            | 1.6                             | X  |
| 2200                   | Property management fees .....   | 13 565                                     | 7 700 222               | 1 003 363                     | 13.0                            | 2.6                             | 64.1   |
| 2201                   | Residential property management fees .....   | 10 788                                     | 4 897 977               | 496 953                       | 10.1                            | 1.3                             | X  |
| 2202                   | Nonresidential property management fees .....  | 4 009                                      | 3 900 554               | 506 410                       | 13.0                            | 1.3                             | X  |
| 2210                   | Real estate asset management fees .....  | 1 268                                      | 1 085 516               | 92 602                        | 8.5                             | .2                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 852                                      | 1 532 461               | 132 133                       | 8.6                             | .3                              | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 149  | 145 122                 | 5 022                         | 3.5                             | Z                               | X  |
| 2240                   | Real estate consulting fees .....  | 2 647                                      | 2 717 507               | 135 616                       | 5.0                             | .3                              | X  |
| 2270                   | Real estate appraisal fees .....   | 2 643                                      | 1 408 716               | 69 058                        | 4.9                             | .2                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 895  | 526 104                 | 92 148                        | 17.5                            | .2                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 137  | 260 796                 | 35 082                        | 13.5                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 441  | 354 513                 | 26 138                        | 7.4                             | .1                              | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 1 085                                      | 910 205                 | 154 682                       | 17.0                            | .4                              | X  |
| 9810                   | Other revenue .....  | 6 645                                      | 6 976 979               | 611 811                       | 8.8                             | 1.6                             | X  |
| <b>5313</b>            | <b>Activities related to real estate .....</b>                                       | <b>50 804</b>                              | <b>X</b>                | <b>28 538 145</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>64.6</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 1 258                                      | 886 490                 | 203 306                       | 22.9                            | .7                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 11 060                                     | 6 178 153               | 1 156 036                     | 18.7                            | 4.1                             | 51.7   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 4 532                                      | 1 956 173               | 239 396                       | 12.2                            | .8                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 1 812                                      | 850 062                 | 88 304                        | 10.4                            | .3                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 1 508                                      | 1 166 338               | 151 527                       | 13.0                            | .5                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 3 122                                      | 2 585 620               | 413 308                       | 16.0                            | 1.4                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 413  | 428 441                 | 48 690                        | 11.4                            | .2                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 547  | 262 625                 | 32 308                        | 12.3                            | .1                              | X  |
| 2200                   | Property management fees .....   | 32 139                                     | 20 746 277              | 16 298 510                    | 78.6                            | 57.1                            | 45.9   |
| 2201                   | Residential property management fees .....   | 23 191                                     | 13 789 328              | 9 858 157                     | 71.5                            | 34.5                            | X  |
| 2202                   | Nonresidential property management fees .....  | 14 405                                     | 11 045 604              | 6 440 353                     | 58.3                            | 22.6                            | X  |
| 2210                   | Real estate asset management fees .....  | 3 602                                      | 2 893 839               | 1 677 157                     | 58.0                            | 5.9                             | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 9 514                                      | 5 391 607               | 1 857 412                     | 34.5                            | 6.5                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 3 250                                      | 654 595                 | 118 315                       | 18.1                            | .4                              | X  |
| 2240                   | Real estate consulting fees .....  | 5 278                                      | 4 000 432               | 2 050 847                     | 51.3                            | 7.2                             | X  |
| 2250                   | Real estate escrow services .....  | 1 213                                      | 505 620                 | 475 721                       | 94.1                            | 1.7                             | X  |
| 2260                   | Real estate fiduciary fees .....   | 37   | 35 535                  | 30 953                        | 87.1                            | .1                              | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5313</b>            | <b>Activities related to real estate—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2270                   | Real estate appraisal fees .....   | 11 712                                     | 3 171 124               | 2 876 542                     | 90.7                            | 10.1                            | X  |
| 2280                   | Real estate listing service fees .....   | 490  | 249 297                 | 198 110                       | 79.5                            | .7                              | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 695  | 443 738                 | 196 560                       | 44.3                            | .7                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 86   | 111 212                 | 13 386                        | 12.0                            | Z                               | X  |
| 2420                   | Insurance and annuity commissions .....  | 254  | 246 111                 | 21 347                        | 8.7                             | .1                              | 23.9   |
| 2421                   | Title insurance commissions .....  | 75   | 86 168                  | 13 459                        | 15.6                            | Z                               | X  |
| 2429                   | Other insurance commissions .....  | 33   | 14 091                  | 4 838                         | 34.3                            | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 4 774                                      | 3 055 026               | 371 956                       | 12.2                            | 1.3                             | X  |
| 9810                   | Other revenue .....  | 11 012                                     | 9 536 267               | 959 679                       | 10.1                            | 3.4                             | X  |
| <b>53131</b>           | <b>Real estate property managers .....</b>   | <b>32 139</b>                              | <b>X</b>                | <b>20 746 277</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>63.6</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 1 258                                      | 886 490                 | 203 306                       | 22.9                            | 1.0                             | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 9 018                                      | 5 259 828               | 941 226                       | 17.9                            | 4.5                             | 60.4   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 4 532                                      | 1 956 173               | 239 396                       | 12.2                            | 1.2                             | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 1 812                                      | 850 062                 | 88 304                        | 10.4                            | .4                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 1 508                                      | 1 166 338               | 151 527                       | 13.0                            | .7                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 3 122                                      | 2 585 620               | 413 308                       | 16.0                            | 2.0                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 413  | 428 441                 | 48 690                        | 11.4                            | .2                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 377  | 187 869                 | 18 316                        | 9.7                             | .1                              | X  |
| 2200                   | Property management fees .....   | 32 139                                     | 20 746 277              | 16 298 510                    | 78.6                            | 78.6                            | 45.2   |
| 2201                   | Residential property management fees .....   | 23 191                                     | 13 789 328              | 9 858 157                     | 71.5                            | 47.5                            | X  |
| 2202                   | Nonresidential property management fees .....  | 14 405                                     | 11 045 604              | 6 440 353                     | 58.3                            | 31.0                            | X  |
| 2210                   | Real estate asset management fees .....  | 795  | 956 335                 | 116 110                       | 12.1                            | .6                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 9 514                                      | 5 391 607               | 1 857 412                     | 34.5                            | 9.0                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 3 250                                      | 654 595                 | 118 315                       | 18.1                            | .6                              | X  |
| 2240                   | Real estate consulting fees .....  | 1 477                                      | 1 527 263               | 142 571                       | 9.3                             | .7                              | X  |
| 2270                   | Real estate appraisal fees .....   | 160  | 90 986                  | 4 354                         | 4.8                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 210  | 206 306                 | 30 136                        | 14.6                            | .1                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 86   | 111 212                 | 13 386                        | 12.0                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 148  | 146 264                 | 3 050                         | 2.1                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 4 774                                      | 3 055 026               | 371 956                       | 12.2                            | 1.8                             | X  |
| 9810                   | Other revenue .....  | 8 665                                      | 7 872 651               | 627 629                       | 8.0                             | 3.0                             | X  |
| <b>531311</b>          | <b>Residential property managers .....</b>   | <b>22 128</b>                              | <b>X</b>                | <b>12 600 076</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>62.3</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 822  | 581 548                 | 154 090                       | 26.5                            | 1.2                             | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 5 987                                      | 2 743 654               | 401 462                       | 14.6                            | 3.2                             | 58.9   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 4 276                                      | 1 769 820               | 223 330                       | 12.6                            | 1.8                             | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 1 586                                      | 636 641                 | 79 539                        | 12.5                            | .6                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 685  | 347 695                 | 33 367                        | 9.6                             | .3                              | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 700  | 620 525                 | 50 496                        | 8.1                             | .4                              | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 111  | 179 655                 | 14 730                        | 8.2                             | .1                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 322  | 123 505                 | 14 377                        | 11.6                            | .1                              | X  |
| 2200                   | Property management fees .....   | 22 128                                     | 12 600 076              | 9 985 319                     | 79.2                            | 79.2                            | 43.9   |
| 2201                   | Residential property management fees .....   | 22 128                                     | 12 600 076              | 9 642 294                     | 76.6                            | 76.5                            | X  |
| 2202                   | Nonresidential property management fees .....  | 4 394                                      | 2 905 417               | 343 025                       | 11.8                            | 2.7                             | X  |
| 2210                   | Real estate asset management fees .....  | 569  | 547 430                 | 59 644                        | 10.9                            | .5                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 7 647                                      | 3 556 952               | 1 257 054                     | 35.3                            | 10.0                            | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 3 194                                      | 614 622                 | 113 664                       | 18.5                            | .9                              | X  |
| 2240                   | Real estate consulting fees .....  | 753  | 731 279                 | 59 753                        | 8.2                             | .5                              | X  |
| 2270                   | Real estate appraisal fees .....   | 74   | 30 815                  | 2 290                         | 7.4                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 85   | 81 326                  | 6 625                         | 8.1                             | .1                              | X  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                  | 70   | 87 579                  | 7 851                         | 9.0                             | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....  | 129  | 128 314                 | 2 423                         | 1.9                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....         | 3 520                                      | 1 507 942               | 161 186                       | 10.7                            | 1.3                             | X  |
| 9810                   | Other revenue .....  | 6 725                                      | 5 311 416               | 374 338                       | 7.0                             | 3.0                             | X  |
| <b>531312</b>          | <b>Nonresidential property managers .....</b>  | <b>10 011</b>                              | <b>X</b>                | <b>8 146 201</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.7</b>  |
| 2000                   | Gross rents from real property owned by this establishment .....                     | 436  | 304 942                 | 49 216                        | 16.1                            | .6                              | X  |
| 2100                   | Real estate brokerage fees and commissions .....                                     | 3 031                                      | 2 516 174               | 539 764                       | 21.5                            | 6.6                             | 62.5   |
| 2101                   | Residential property sales—brokerage fees and commissions .....                      | 256  | 186 353                 | 16 066                        | 8.6                             | .2                              | X  |
| 2102                   | Residential property rental—brokerage fees and commissions .....                     | 226  | 213 421                 | 8 765                         | 4.1                             | .1                              | X  |
| 2103                   | Nonresidential property sales—brokerage fees and commissions .....                   | 823  | 818 643                 | 118 160                       | 14.4                            | 1.5                             | X  |
| 2104                   | Nonresidential property rental—brokerage fees and commissions .....                  | 2 422                                      | 1 965 095               | 362 812                       | 18.5                            | 4.5                             | X  |
| 2105                   | Land sales and rental—brokerage fees and commissions .....                           | 302  | 248 786                 | 33 960                        | 13.7                            | .4                              | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. .... | 55   | 64 364                  | 3 939                         | 6.1                             | Z                               | X  |
| 2200                   | Property management fees .....   | 10 011                                     | 8 146 201               | 6 313 191                     | 77.5                            | 77.5                            | 47.2   |
| 2201                   | Residential property management fees .....   | 1 063                                      | 1 196 937               | 215 863                       | 18.0                            | 2.7                             | X  |
| 2202                   | Nonresidential property management fees .....  | 10 011                                     | 8 146 201               | 6 097 328                     | 74.9                            | 74.8                            | X  |
| 2210                   | Real estate asset management fees .....  | 226  | 408 905                 | 56 466                        | 13.8                            | .7                              | X  |
| 2220                   | Reimbursements from property owners for miscellaneous expenditures .....             | 1 867                                      | 1 834 655               | 600 358                       | 32.7                            | 7.4                             | X  |
| 2230                   | Condominium and cooperative owners' fees and assessments .....                       | 56   | 39 973                  | 4 651                         | 11.6                            | .1                              | X  |
| 2240                   | Real estate consulting fees .....  | 724  | 795 984                 | 82 818                        | 10.4                            | 1.0                             | X  |
| 2270                   | Real estate appraisal fees .....   | 86   | 60 171                  | 2 064                         | 3.4                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....                                       | 125  | 124 980                 | 23 511                        | 18.8                            | .3                              | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>531312</b>          | <b>Nonresidential property managers—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2400                   | Hotel operation: rental of guestrooms and units to transients .....                       | 16   | 23 633                  | 5 535                         | 23.4                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....   | 19   | 17 950                  | 627                           | 3.5                             | Z                               | X  |
| 2430                   | Revenue from construction, remodeling, and repair work done for others .....              | 1 254                                      | 1 547 084               | 210 770                       | 13.6                            | 2.6                             | X  |
| 9810                   | Other revenue .....   | 1 940                                      | 2 561 235               | 253 291                       | 9.9                             | 3.1                             | X  |
| <b>53132</b>           | <b>Offices of real estate appraisers .....</b>  | <b>11 387</b>                              | <b>X</b>                | <b>2 966 309</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.1</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 1 172                                      | 222 866                 | 28 572                        | 12.8                            | 1.0                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 57   | 16 831                  | 1 084                         | 6.4                             | Z                               | X  |
| 2210                   | Real estate asset management fees .....   | 98   | 40 959                  | 2 794                         | 6.8                             | .1                              | X  |
| 2240                   | Real estate consulting fees .....   | 883  | 273 947                 | 36 556                        | 13.3                            | 1.2                             | X  |
| 2270                   | Real estate appraisal fees .....  | 11 387                                     | 2 966 309               | 2 833 945                     | 95.5                            | 95.5                            | X  |
| 2280                   | Real estate listing service fees .....  | 28   | 7 633                   | 286                           | 3.7                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....  | 27   | 13 591                  | 2 039                         | 15.0                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....   | 39   | 65 688                  | 3 718                         | 5.7                             | .1                              | 69.2   |
| 2421                   | Title insurance commissions .....   | 25   | 63 184                  | 3 587                         | 5.7                             | .1                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 2 916                   | 131                           | 4.5                             | Z                               | X  |
| 9810                   | Other revenue .....   | 1 123                                      | 348 303                 | 57 210                        | 16.4                            | 1.9                             | X  |
| <b>531320</b>          | <b>Offices of real estate appraisers .....</b>  | <b>11 387</b>                              | <b>X</b>                | <b>2 966 309</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.1</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 1 172                                      | 222 866                 | 28 572                        | 12.8                            | 1.0                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 57   | 16 831                  | 1 084                         | 6.4                             | Z                               | X  |
| 2210                   | Real estate asset management fees .....   | 98   | 40 959                  | 2 794                         | 6.8                             | .1                              | X  |
| 2240                   | Real estate consulting fees .....   | 883  | 273 947                 | 36 556                        | 13.3                            | 1.2                             | X  |
| 2270                   | Real estate appraisal fees .....  | 11 387                                     | 2 966 309               | 2 833 945                     | 95.5                            | 95.5                            | X  |
| 2280                   | Real estate listing service fees .....  | 28   | 7 633                   | 286                           | 3.7                             | Z                               | X  |
| 2290                   | Real estate auction fees and commissions .....  | 27   | 13 591                  | 2 039                         | 15.0                            | .1                              | X  |
| 2420                   | Insurance and annuity commissions .....   | 39   | 65 688                  | 3 718                         | 5.7                             | .1                              | 69.2   |
| 2421                   | Title insurance commissions .....   | 25   | 63 184                  | 3 587                         | 5.7                             | .1                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 2 916                   | 131                           | 4.5                             | Z                               | X  |
| 9810                   | Other revenue .....   | 1 123                                      | 348 303                 | 57 210                        | 16.4                            | 1.9                             | X  |
| <b>53139</b>           | <b>Other activities related to real estate .....</b>                                      | <b>7 278</b>                               | <b>X</b>                | <b>4 825 559</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.4</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 870  | 695 459                 | 186 238                       | 26.8                            | 3.9                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 113  | 57 925                  | 12 908                        | 22.3                            | .3                              | X  |
| 2210                   | Real estate asset management fees .....   | 2 709                                      | 1 896 545               | 1 558 253                     | 82.2                            | 32.3                            | X  |
| 2240                   | Real estate consulting fees .....   | 2 918                                      | 2 199 222               | 1 871 720                     | 85.1                            | 38.8                            | X  |
| 2250                   | Real estate escrow services .....   | 1 212                                      | 505 262                 | 475 616                       | 94.1                            | 9.9                             | X  |
| 2260                   | Real estate fiduciary fees .....  | 37   | 35 535                  | 30 953                        | 87.1                            | .6                              | X  |
| 2270                   | Real estate appraisal fees .....  | 165  | 113 829                 | 38 243                        | 33.6                            | .8                              | X  |
| 2280                   | Real estate listing service fees .....  | 462  | 241 664                 | 197 824                       | 81.9                            | 4.1                             | X  |
| 2290                   | Real estate auction fees and commissions .....  | 458  | 223 841                 | 164 385                       | 73.4                            | 3.4                             | X  |
| 2420                   | Insurance and annuity commissions .....   | 67   | 34 159                  | 14 579                        | 42.7                            | .3                              | 64.0   |
| 2421                   | Title insurance commissions .....   | 51   | 22 984                  | 9 872                         | 43.0                            | .2                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 11 175                  | 4 707                         | 42.1                            | .1                              | X  |
| 9810                   | Other revenue .....   | 1 224                                      | 1 315 313               | 274 840                       | 20.9                            | 5.7                             | X  |
| <b>531390</b>          | <b>Other activities related to real estate .....</b>                                      | <b>7 278</b>                               | <b>X</b>                | <b>4 825 559</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.4</b>  |
| 2100                   | Real estate brokerage fees and commissions .....  | 870  | 695 459                 | 186 238                       | 26.8                            | 3.9                             | X  |
| 2110                   | Fees charged to real estate agents for office use, advertising, publicity, etc. ....      | 113  | 57 925                  | 12 908                        | 22.3                            | .3                              | X  |
| 2210                   | Real estate asset management fees .....   | 2 709                                      | 1 896 545               | 1 558 253                     | 82.2                            | 32.3                            | X  |
| 2240                   | Real estate consulting fees .....   | 2 918                                      | 2 199 222               | 1 871 720                     | 85.1                            | 38.8                            | X  |
| 2250                   | Real estate escrow services .....   | 1 212                                      | 505 262                 | 475 616                       | 94.1                            | 9.9                             | X  |
| 2260                   | Real estate fiduciary fees .....  | 37   | 35 535                  | 30 953                        | 87.1                            | .6                              | X  |
| 2270                   | Real estate appraisal fees .....  | 165  | 113 829                 | 38 243                        | 33.6                            | .8                              | X  |
| 2280                   | Real estate listing service fees .....  | 462  | 241 664                 | 197 824                       | 81.9                            | 4.1                             | X  |
| 2290                   | Real estate auction fees and commissions .....  | 458  | 223 841                 | 164 385                       | 73.4                            | 3.4                             | X  |
| 2420                   | Insurance and annuity commissions .....   | 67   | 34 159                  | 14 579                        | 42.7                            | .3                              | 64.0   |
| 2421                   | Title insurance commissions .....   | 51   | 22 984                  | 9 872                         | 43.0                            | .2                              | X  |
| 2429                   | Other insurance commissions .....   | 16   | 11 175                  | 4 707                         | 42.1                            | .1                              | X  |
| 9810                   | Other revenue .....   | 1 224                                      | 1 315 313               | 274 840                       | 20.9                            | 5.7                             | X  |
| <b>532</b>             | <b>Rental &amp; leasing services .....</b>  | <b>64 472</b>                              | <b>X</b>                | <b>76 378 784</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>77.1</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing ..... | 10 991                                     | 29 371 485              | 26 527 397                    | 90.3                            | 34.7                            | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing .....                        | 82   | 761 258                 | 18 776                        | 2.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....             | 14 503                                     | 31 194 206              | 26 957 662                    | 86.4                            | 35.3                            | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 43 393                                     | 19 727 085              | 14 929 534                    | 75.7                            | 19.5                            | X  |
| 2700                   | Interest income .....   | 404  | 3 663 833               | 195 436                       | 5.3                             | .3                              | X  |
| 2710                   | Repair and maintenance services .....   | 3 620                                      | 8 269 769               | 811 072                       | 9.8                             | 1.1                             | X  |
| 2720                   | Sales of merchandise .....  | 33 395                                     | 25 511 666              | 4 162 049                     | 16.3                            | 5.4                             | X  |
| 9810                   | Other revenue .....   | 13 653                                     | 21 823 336              | 2 776 857                     | 12.7                            | 3.6                             | X  |
| <b>5321</b>            | <b>Automotive equipment rental &amp; leasing .....</b>                                    | <b>10 542</b>                              | <b>X</b>                | <b>28 921 850</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>85.1</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing ..... | 10 542                                     | 28 921 850              | 26 462 850                    | 91.5                            | 91.5                            | 83.6   |
| 2501                   | Passenger car rental without drivers .....  | 4 558                                      | 15 384 355              | 14 215 581                    | 92.4                            | 49.2                            | X  |
| 2502                   | Passenger car leasing without drivers .....   | 1 140                                      | 6 973 133               | 3 441 065                     | 49.3                            | 11.9                            | X  |
| 2503                   | Truck rental without drivers .....  | 3 972                                      | 10 221 896              | 2 835 130                     | 27.7                            | 9.8                             | X  |
| 2504                   | Truck leasing without drivers .....   | 1 928                                      | 7 924 974               | 4 148 978                     | 52.4                            | 14.3                            | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers .....                                | 879  | 1 558 832               | 812 263                       | 52.1                            | 2.8                             | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue   | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5321</b>            | <b>Automotive equipment rental &amp; leasing—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing—Con.                 |  |                         |                               |                                 |                                 |  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers.....                               | 1 031                                      | 1 745 141               | 628 836                       | 36.0                            | 2.2                             | X  |
| 2507                   | Utility trailers rental and/or leasing.....  | 1 927                                      | 1 798 397               | 224 906                       | 12.5                            | .8                              | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers..... | 244  | 200 552                 | 156 091                       | 77.8                            | .5                              | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing.....  | 82   | 761 258                 | 18 776                        | 2.5                             | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing.....  | 1 642                                      | 1 544 089               | 91 550                        | 5.9                             | .3                              | X  |
| 2700                   | Interest income.....   | 131  | 405 089                 | 33 643                        | 8.3                             | .1                              | 84.4   |
| 2701                   | Interest from lease financing receivables (financing leases).....  | 131  | 405 089                 | 33 643                        | 8.3                             | .1                              | X  |
| 2720                   | Sales of merchandise.....  | 2 298                                      | 3 244 335               | 590 136                       | 18.2                            | 2.0                             | X  |
| 9810                   | Other revenue.....   | 3 221                                      | 9 378 141               | 1 724 895                     | 18.4                            | 6.0                             | X  |
| <b>53211</b>           | <b>Passenger car rental &amp; leasing</b> .....  | <b>5 246</b>                               | <b>X</b>                | <b>18 584 128</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>86.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing.....                 | 5 246                                      | 18 584 128              | 18 147 560                    | 97.7                            | 97.7                            | 84.8   |
| 2501                   | Passenger car rental without drivers.....  | 4 452                                      | 15 184 728              | 14 169 611                    | 93.3                            | 76.2                            | X  |
| 2502                   | Passenger car leasing without drivers.....   | 1 053                                      | 6 842 049               | 3 419 670                     | 50.0                            | 18.4                            | X  |
| 2503                   | Truck rental without drivers.....  | 539  | 1 964 183               | 175 171                       | 8.9                             | .9                              | X  |
| 2504                   | Truck leasing without drivers.....   | 246  | 1 202 458               | 340 863                       | 28.3                            | 1.8                             | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers.....  | 26   | 124 280                 | 19 531                        | 15.7                            | .1                              | X  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers.....                               | 26   | 153 158                 | 21 455                        | 14.0                            | .1                              | X  |
| 2507                   | Utility trailers rental and/or leasing.....  | 22   | 40 029                  | 702                           | 1.8                             | Z                               | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers..... | 9  | 16 939                  | 557                           | 3.3                             | Z                               | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing.....  | 37   | 34 499                  | 7 185                         | 20.8                            | Z                               | X  |
| 2600                   | Consumer goods rental and/or leasing.....  | 168  | 416 402                 | 48 953                        | 11.8                            | .3                              | X  |
| 2700                   | Interest income.....   | 90   | 307 909                 | 25 851                        | 8.4                             | .1                              | 85.0   |
| 2701                   | Interest from lease financing receivables (financing leases).....  | 90   | 307 909                 | 25 851                        | 8.4                             | .1                              | X  |
| 2720                   | Sales of merchandise.....  | 433  | 1 431 378               | 196 656                       | 13.7                            | 1.1                             | X  |
| 9810                   | Other revenue.....   | 739  | 3 163 903               | 157 923                       | 5.0                             | .9                              | X  |
| <b>532111</b>          | <b>Passenger car rental</b> .....  | <b>4 367</b>                               | <b>X</b>                | <b>14 783 704</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>90.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing.....                 | 4 367                                      | 14 783 704              | 14 602 730                    | 98.8                            | 98.8                            | 89.3   |
| 2501                   | Passenger car rental without drivers.....  | 4 367                                      | 14 783 704              | 14 081 801                    | 95.3                            | 95.3                            | X  |
| 2502                   | Passenger car leasing without drivers.....   | 174  | 3 048 024               | 340 015                       | 11.2                            | 2.3                             | X  |
| 2503                   | Truck rental without drivers.....  | 509  | 1 858 365               | 169 960                       | 9.1                             | 1.2                             | X  |
| 2504                   | Truck leasing without drivers.....   | 34   | 76 645                  | 9 986                         | 13.0                            | .1                              | X  |
| 2507                   | Utility trailers rental and/or leasing.....  | 12   | 5 297                   | 311                           | 5.9                             | Z                               | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers..... | 9  | 16 939                  | 557                           | 3.3                             | Z                               | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing.....  | 29   | 19 895                  | 3 363                         | 16.9                            | Z                               | X  |
| 2600                   | Consumer goods rental and/or leasing.....  | 57   | 42 145                  | 3 868                         | 9.2                             | Z                               | X  |
| 2700                   | Interest income.....   | 46   | 91 511                  | 14 469                        | 15.8                            | .1                              | 90.0   |
| 2701                   | Interest from lease financing receivables (financing leases).....  | 46   | 91 511                  | 14 469                        | 15.8                            | .1                              | X  |
| 2720                   | Sales of merchandise.....  | 267  | 969 778                 | 81 671                        | 8.4                             | .6                              | X  |
| 9810                   | Other revenue.....   | 563  | 1 925 572               | 77 603                        | 4.0                             | .5                              | X  |
| <b>532112</b>          | <b>Passenger car leasing</b> .....   | <b>879</b>                                 | <b>X</b>                | <b>3 800 424</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.6</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing.....                 | 879  | 3 800 424               | 3 544 830                     | 93.3                            | 93.3                            | 67.2   |
| 2501                   | Passenger car rental without drivers.....  | 85   | 401 603                 | 87 810                        | 21.9                            | 2.3                             | X  |
| 2502                   | Passenger car leasing without drivers.....   | 879  | 3 800 424               | 3 079 655                     | 81.2                            | 81.0                            | X  |
| 2503                   | Truck rental without drivers.....  | 30   | 105 818                 | 5 211                         | 4.9                             | .1                              | X  |
| 2504                   | Truck leasing without drivers.....   | 212  | 1 125 813               | 330 877                       | 29.4                            | 8.7                             | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers.....  | 25   | 123 440                 | 19 447                        | 15.8                            | .5                              | X  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers.....                               | 25   | 152 318                 | 21 439                        | 14.1                            | .6                              | X  |
| 2507                   | Utility trailers rental and/or leasing.....  | 10   | 34 732                  | 391                           | 1.1                             | Z                               | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing.....  | 8  | 14 604                  | 3 822                         | 26.2                            | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing.....  | 111  | 374 257                 | 45 085                        | 12.0                            | 1.2                             | X  |
| 2700                   | Interest income.....   | 44   | 216 398                 | 11 382                        | 5.3                             | .3                              | 69.3   |
| 2701                   | Interest from lease financing receivables (financing leases).....  | 44   | 216 398                 | 11 382                        | 5.3                             | .3                              | X  |
| 2720                   | Sales of merchandise.....  | 166  | 461 600                 | 114 985                       | 24.9                            | 3.0                             | X  |
| 9810                   | Other revenue.....   | 176  | 1 238 331               | 80 320                        | 6.5                             | 2.1                             | X  |
| <b>53212</b>           | <b>Truck, utility trailer, &amp; RV rental &amp; leasing</b> .....                                       | <b>5 296</b>                               | <b>X</b>                | <b>10 337 722</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>83.6</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing.....                 | 5 296                                      | 10 337 722              | 8 315 290                     | 80.4                            | 80.4                            | 81.3   |
| 2501                   | Passenger car rental without drivers.....  | 106  | 199 627                 | 45 970                        | 23.0                            | .4                              | X  |
| 2502                   | Passenger car leasing without drivers.....   | 87   | 131 084                 | 21 395                        | 16.3                            | .2                              | X  |
| 2503                   | Truck rental without drivers.....  | 3 433                                      | 8 257 713               | 2 659 959                     | 32.2                            | 25.7                            | X  |
| 2504                   | Truck leasing without drivers.....   | 1 682                                      | 6 722 516               | 3 808 115                     | 56.6                            | 36.8                            | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers.....  | 853  | 1 434 552               | 792 732                       | 55.3                            | 7.7                             | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53212</b>           | <b>Truck, utility trailer, &amp; RV rental &amp; leasing—Con.</b>                                   |  |                         |                               |                                 |                                 |  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing—Con.            |  |                         |                               |                                 |                                 |  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 1 005                                      | 1 591 983               | 607 381                       | 38.2                            | 5.9                             | X  |
| 2507                   | Utility trailers rental and/or leasing  | 1 905                                      | 1 758 368               | 224 204                       | 12.8                            | 2.2                             | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 235  | 183 613                 | 155 534                       | 84.7                            | 1.5                             | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 45   | 726 759                 | 11 591                        | 1.6                             | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 1 474                                      | 1 127 687               | 42 597                        | 3.8                             | .4                              | X  |
| 2700                   | Interest income   | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | 83.6   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | X  |
| 2720                   | Sales of merchandise  | 1 865                                      | 1 812 957               | 393 480                       | 21.7                            | 3.8                             | X  |
| 9810                   | Other revenue   | 2 482                                      | 6 214 238               | 1 566 972                     | 25.2                            | 15.2                            | X  |
| <b>532120</b>          | <b>Truck, utility trailer, &amp; RV rental &amp; leasing</b>  | <b>5 296</b>                               | <b>X</b>                | <b>10 337 722</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>83.6</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 5 296                                      | 10 337 722              | 8 315 290                     | 80.4                            | 80.4                            | 81.3   |
| 2501                   | Passenger car rental without drivers  | 106  | 199 627                 | 45 970                        | 23.0                            | .4                              | X  |
| 2502                   | Passenger car leasing without drivers   | 87   | 131 084                 | 21 395                        | 16.3                            | .2                              | X  |
| 2503                   | Truck rental without drivers  | 3 433                                      | 8 257 713               | 2 659 959                     | 32.2                            | 25.7                            | X  |
| 2504                   | Truck leasing without drivers   | 1 682                                      | 6 722 516               | 3 808 115                     | 56.6                            | 36.8                            | X  |
| 2505                   | Truck tractors rental and/or leasing without drivers  | 853  | 1 434 552               | 792 732                       | 55.3                            | 7.7                             | X  |
| 2506                   | Truck trailers and semitrailers rental and/or leasing without drivers                               | 1 005                                      | 1 591 983               | 607 381                       | 38.2                            | 5.9                             | X  |
| 2507                   | Utility trailers rental and/or leasing  | 1 905                                      | 1 758 368               | 224 204                       | 12.8                            | 2.2                             | X  |
| 2508                   | Motor homes, travel trailers, and other recreational vehicles rental and/or leasing without drivers | 235  | 183 613                 | 155 534                       | 84.7                            | 1.5                             | X  |
| 2520                   | Passenger cars and trucks with drivers rental and/or leasing  | 45   | 726 759                 | 11 591                        | 1.6                             | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 1 474                                      | 1 127 687               | 42 597                        | 3.8                             | .4                              | X  |
| 2700                   | Interest income   | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | 83.6   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 41   | 97 180                  | 7 792                         | 8.0                             | .1                              | X  |
| 2720                   | Sales of merchandise  | 1 865                                      | 1 812 957               | 393 480                       | 21.7                            | 3.8                             | X  |
| 9810                   | Other revenue   | 2 482                                      | 6 214 238               | 1 566 972                     | 25.2                            | 15.2                            | X  |
| <b>5322</b>            | <b>Consumer goods rental</b>  | <b>35 423</b>                              | <b>X</b>                | <b>14 396 209</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.8</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 46   | 22 181                  | 1 009                         | 4.5                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 843  | 709 876                 | 186 665                       | 26.3                            | 1.3                             | 72.4   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 95   | 32 271                  | 7 725                         | 23.9                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 55   | 40 421                  | 8 544                         | 21.1                            | .1                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 310  | 146 859                 | 7 722                         | 5.3                             | .1                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 282  | 413 132                 | 130 313                       | 31.5                            | .9                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 7  | 4 733                   | 1 326                         | 28.0                            | Z                               | X  |
| 2589                   | Medical equipment rental and/or leasing   | 49   | 44 769                  | 19 878                        | 44.4                            | .1                              | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 14 456                  | 1 551                         | 10.7                            | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 88   | 44 295                  | 9 606                         | 21.7                            | .1                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 35 423                                     | 14 396 209              | 12 336 239                    | 85.7                            | 85.7                            | 69.9   |
| 2611                   | Consumer appliances rental and/or leasing   | 3 146                                      | 1 812 568               | 484 231                       | 26.7                            | 3.4                             | X  |
| 2612                   | Consumer electronics rental and/or leasing  | 3 002                                      | 1 788 272               | 689 015                       | 38.5                            | 4.8                             | X  |
| 2618                   | Formal wear and costume rental  | 2 645                                      | 764 349                 | 640 529                       | 83.8                            | 4.4                             | X  |
| 2619                   | Wardrobe rental (theatrical)  | 86   | 37 818                  | 21 191                        | 56.0                            | .1                              | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental   | 23 080                                     | 7 263 761               | 5 951 140                     | 81.9                            | 41.3                            | X  |
| 2622                   | Video cassette recorders, video cameras, televisions, and other video equipment rental              | 6 393                                      | 1 720 025               | 29 660                        | 1.7                             | .2                              | X  |
| 2623                   | Recreational goods and equipment rental   | 1 818                                      | 561 678                 | 493 586                       | 87.9                            | 3.4                             | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 1 765                                      | 1 895 120               | 1 623 197                     | 85.7                            | 11.3                            | X  |
| 2625                   | Residential furniture rental and/or leasing   | 3 004                                      | 1 884 413               | 871 155                       | 46.2                            | 6.1                             | X  |
| 2626                   | Party supplies rental and/or leasing  | 1 348                                      | 759 069                 | 629 842                       | 83.0                            | 4.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 7 171                                      | 3 247 876               | 902 693                       | 27.8                            | 6.3                             | X  |
| 2700                   | Interest income   | 19   | 117 376                 | 27 466                        | 23.4                            | .2                              | 72.8   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 19   | 117 376                 | 27 466                        | 23.4                            | .2                              | X  |
| 2710                   | Repair and maintenance services   | 653  | 623 703                 | 24 847                        | 4.0                             | .2                              | X  |
| 2720                   | Sales of merchandise  | 23 029                                     | 9 145 622               | 1 591 934                     | 17.4                            | 11.1                            | 56.9   |
| 2721                   | Previously rented video tapes, cassettes, or disks sales  | 16 632                                     | 6 074 548               | 438 293                       | 7.2                             | 3.0                             | X  |
| 2722                   | New prerecorded video tapes, cassettes, or disks sales  | 12 414                                     | 5 331 519               | 471 333                       | 8.8                             | 3.3                             | X  |
| 2723                   | Video cassette recorders, video cameras, televisions, and other video equipment sales               | 1 524                                      | 395 860                 | 9 120                         | 2.3                             | .1                              | X  |
| 2729                   | Other merchandise sales   | 10 217                                     | 3 018 454               | 302 146                       | 10.0                            | 2.1                             | X  |
| 9810                   | Other revenue   | 5 216                                      | 2 012 249               | 228 049                       | 11.3                            | 1.6                             | X  |
| <b>53221</b>           | <b>Consumer electronics &amp; appliances rental</b>   | <b>3 011</b>                               | <b>X</b>                | <b>1 790 890</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>65.2</b>  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 242  | 121 546                 | 8 796                         | 7.2                             | .5                              | 63.5   |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 240  | 119 063                 | 7 106                         | 6.0                             | .4                              | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code<br>and<br>RL code | Kind of business and source of revenue  | Establishments reporting source of<br>revenue |                            | Revenue from specified source    |                                    |                                    | Revenue of<br>establishments<br>reporting sources<br>of revenue as<br>percent of total<br>revenue |
|------------------------------|---|---|----------------------------|----------------------------------|------------------------------------|------------------------------------|---|
|                              |   | Number  | Total revenue<br>(\$1,000) | Amount <sup>1</sup><br>(\$1,000) | As percent of total revenue of—    |                                    |   |
|                              |   |   |                            |                                  | Establishments<br>reporting source | All<br>establishments <sup>1</sup> |   |
| <b>53221</b>                 | <b>Consumer electronics &amp; appliances rental—Con.</b>  |   |                            |                                  |                                    |                                    |   |
| 2600                         | Consumer goods rental and/or leasing .....  | 3 011   | 1 790 890                  | 1 589 944                        | 88.8                               | 88.8                               | 51.1  |
| 2611                         | Consumer appliances rental and/or leasing .....   | 2 561   | 1 509 186                  | 424 096                          | 28.1                               | 23.7                               | X   |
| 2612                         | Consumer electronics rental and/or leasing .....  | 2 507   | 1 525 130                  | 628 229                          | 41.2                               | 35.1                               | X   |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 16  | 8 811                      | 1 589                            | 18.0                               | .1                                 | X   |
| 2624                         | Home health furniture and equipment rental and/or leasing .....                                 | 19  | 6 110                      | 1 846                            | 30.2                               | .1                                 | X   |
| 2625                         | Residential furniture rental and/or leasing .....   | 1 982   | 1 005 764                  | 265 296                          | 26.4                               | 14.8                               | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 1 688   | 1 143 232                  | 266 764                          | 23.3                               | 14.9                               | X   |
| 2710                         | Repair and maintenance services .....   | 181   | 79 462                     | 7 487                            | 9.4                                | .4                                 | X   |
| 2720                         | Sales of merchandise .....  | 802   | 675 031                    | 91 169                           | 13.5                               | 5.1                                | X   |
| 9810                         | Other revenue .....   | 970   | 644 939                    | 70 106                           | 10.9                               | 3.9                                | X   |
| <b>532210</b>                | <b>Consumer electronics &amp; appliances rental .....</b>                                       | <b>3 011</b>                                  | <b>X</b>                   | <b>1 790 890</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>65.2</b>   |
| 2580                         | Commercial and industrial machinery and equipment rental and/or<br>leasing .....                | 242   | 121 546                    | 8 796                            | 7.2                                | .5                                 | 63.5  |
| 2586                         | Computers and computer peripheral equipment rental and/or<br>leasing .....                      | 240   | 119 063                    | 7 106                            | 6.0                                | .4                                 | X   |
| 2600                         | Consumer goods rental and/or leasing .....  | 3 011   | 1 790 890                  | 1 589 944                        | 88.8                               | 88.8                               | 51.1  |
| 2611                         | Consumer appliances rental and/or leasing .....   | 2 561   | 1 509 186                  | 424 096                          | 28.1                               | 23.7                               | X   |
| 2612                         | Consumer electronics rental and/or leasing .....  | 2 507   | 1 525 130                  | 628 229                          | 41.2                               | 35.1                               | X   |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 16  | 8 811                      | 1 589                            | 18.0                               | .1                                 | X   |
| 2624                         | Home health furniture and equipment rental and/or leasing .....                                 | 19  | 6 110                      | 1 846                            | 30.2                               | .1                                 | X   |
| 2625                         | Residential furniture rental and/or leasing .....   | 1 982   | 1 005 764                  | 265 296                          | 26.4                               | 14.8                               | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 1 688   | 1 143 232                  | 266 764                          | 23.3                               | 14.9                               | X   |
| 2710                         | Repair and maintenance services .....   | 181   | 79 462                     | 7 487                            | 9.4                                | .4                                 | X   |
| 2720                         | Sales of merchandise .....  | 802   | 675 031                    | 91 169                           | 13.5                               | 5.1                                | X   |
| 9810                         | Other revenue .....   | 970   | 644 939                    | 70 106                           | 10.9                               | 3.9                                | X   |
| <b>53222</b>                 | <b>Formal wear &amp; costume rental .....</b>   | <b>2 683</b>                                  | <b>X</b>                   | <b>781 018</b>                   | <b>X</b>                           | <b>100.0</b>                       | <b>70.1</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 2 683   | 781 018                    | 662 525                          | 84.8                               | 84.8                               | 70.0  |
| 2618                         | Formal wear and costume rental .....  | 2 644   | 763 726                    | 640 522                          | 83.9                               | 82.0                               | X   |
| 2619                         | Wardrobe rental (theatrical) .....  | 86  | 37 818                     | 21 191                           | 56.0                               | 2.7                                | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 31  | 14 888                     | 812                              | 5.5                                | .1                                 | X   |
| 2720                         | Sales of merchandise .....  | 1 868   | 555 812                    | 84 880                           | 15.3                               | 10.9                               | 69.4  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 14  | 10 855                     | 889                              | 8.2                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 1 859   | 553 339                    | 83 991                           | 15.2                               | 10.8                               | X   |
| 9810                         | Other revenue .....   | 322   | 154 631                    | 33 613                           | 21.7                               | 4.3                                | X   |
| <b>532220</b>                | <b>Formal wear &amp; costume rental .....</b>   | <b>2 683</b>                                  | <b>X</b>                   | <b>781 018</b>                   | <b>X</b>                           | <b>100.0</b>                       | <b>70.1</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 2 683   | 781 018                    | 662 525                          | 84.8                               | 84.8                               | 70.0  |
| 2618                         | Formal wear and costume rental .....  | 2 644   | 763 726                    | 640 522                          | 83.9                               | 82.0                               | X   |
| 2619                         | Wardrobe rental (theatrical) .....  | 86  | 37 818                     | 21 191                           | 56.0                               | 2.7                                | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 31  | 14 888                     | 812                              | 5.5                                | .1                                 | X   |
| 2720                         | Sales of merchandise .....  | 1 868   | 555 812                    | 84 880                           | 15.3                               | 10.9                               | 69.4  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 14  | 10 855                     | 889                              | 8.2                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 1 859   | 553 339                    | 83 991                           | 15.2                               | 10.8                               | X   |
| 9810                         | Other revenue .....   | 322   | 154 631                    | 33 613                           | 21.7                               | 4.3                                | X   |
| <b>53223</b>                 | <b>Video tape &amp; disk rental .....</b>   | <b>23 036</b>                                 | <b>X</b>                   | <b>7 229 671</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>76.8</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 23 036  | 7 229 671                  | 6 079 983                        | 84.1                               | 84.1                               | 76.0  |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 23 036  | 7 229 671                  | 5 948 131                        | 82.3                               | 82.3                               | X   |
| 2622                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment rental ..... | 6 393   | 1 720 025                  | 29 660                           | 1.7                                | .4                                 | X   |
| 2623                         | Recreational goods and equipment rental .....   | 6   | 1 177                      | 58                               | 4.9                                | Z                                  | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 4 283   | 1 369 594                  | 102 127                          | 7.5                                | 1.4                                | X   |
| 2720                         | Sales of merchandise .....  | 18 465  | 6 475 316                  | 1 090 002                        | 16.8                               | 15.1                               | 75.5  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 16 618  | 6 063 693                  | 437 404                          | 7.2                                | 6.1                                | X   |
| 2722                         | New prerecorded video tapes, cassettes, or disks sales .....                                    | 12 414  | 5 331 519                  | 471 333                          | 8.8                                | 6.5                                | X   |
| 2723                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment sales .....  | 1 524   | 395 860                    | 9 120                            | 2.3                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 7 824   | 2 276 943                  | 172 145                          | 7.6                                | 2.4                                | X   |
| 9810                         | Other revenue .....   | 3 074   | 677 665                    | 59 686                           | 8.8                                | .8                                 | X   |
| <b>532230</b>                | <b>Video tape &amp; disk rental .....</b>   | <b>23 036</b>                                 | <b>X</b>                   | <b>7 229 671</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>76.8</b>   |
| 2600                         | Consumer goods rental and/or leasing .....  | 23 036  | 7 229 671                  | 6 079 983                        | 84.1                               | 84.1                               | 76.0  |
| 2621                         | Prerecorded video tapes, cassettes, or disks rental .....                                       | 23 036  | 7 229 671                  | 5 948 131                        | 82.3                               | 82.3                               | X   |
| 2622                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment rental ..... | 6 393   | 1 720 025                  | 29 660                           | 1.7                                | .4                                 | X   |
| 2623                         | Recreational goods and equipment rental .....   | 6   | 1 177                      | 58                               | 4.9                                | Z                                  | X   |
| 2629                         | Other consumer goods rental and/or leasing .....  | 4 283   | 1 369 594                  | 102 127                          | 7.5                                | 1.4                                | X   |
| 2720                         | Sales of merchandise .....  | 18 465  | 6 475 316                  | 1 090 002                        | 16.8                               | 15.1                               | 75.5  |
| 2721                         | Previously rented video tapes, cassettes, or disks sales .....                                  | 16 618  | 6 063 693                  | 437 404                          | 7.2                                | 6.1                                | X   |
| 2722                         | New prerecorded video tapes, cassettes, or disks sales .....                                    | 12 414  | 5 331 519                  | 471 333                          | 8.8                                | 6.5                                | X   |
| 2723                         | Video cassette recorders, video cameras, televisions, and other<br>video equipment sales .....  | 1 524   | 395 860                    | 9 120                            | 2.3                                | .1                                 | X   |
| 2729                         | Other merchandise sales .....   | 7 824   | 2 276 943                  | 172 145                          | 7.6                                | 2.4                                | X   |
| 9810                         | Other revenue .....   | 3 074   | 677 665                    | 59 686                           | 8.8                                | .8                                 | X   |
| <b>53229</b>                 | <b>Other consumer goods rental .....</b>  | <b>6 693</b>                                  | <b>X</b>                   | <b>4 594 630</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>70.0</b>   |
| 2500                         | Passenger cars and other automotive equipment without drivers<br>rental and/or leasing .....    | 44  | 17 826                     | 761                              | 4.3                                | Z                                  | X   |

See footnotes at end of table.



**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53229</b>           | <b>Other consumer goods rental—Con.</b>   |  |                         |                               |                                 |                                 |  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 601  | 588 330                 | 177 869                       | 30.2                            | 3.9                             | 69.9   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 95   | 32 271                  | 7 725                         | 23.9                            | .2                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 55   | 40 421                  | 8 544                         | 21.1                            | .2                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 70   | 27 796                  | 616                           | 2.2                             | Z                               | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 278  | 409 451                 | 128 648                       | 31.4                            | 2.8                             | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 7  | 4 733                   | 1 326                         | 28.0                            | Z                               | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 49   | 44 769                  | 19 878                        | 44.4                            | .4                              | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 15   | 14 456                  | 1 551                         | 10.7                            | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 86   | 41 812                  | 9 581                         | 22.9                            | .2                              | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 6 693                                      | 4 594 630               | 4 003 787                     | 87.1                            | 87.1                            | 67.7   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 585  | 303 382                 | 60 135                        | 19.8                            | 1.3                             | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 495  | 263 142                 | 60 786                        | 23.1                            | 1.3                             | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 28   | 27 481                  | 1 420                         | 5.2                             | Z                               | X  |
| 2623                   | Recreational goods and equipment rental .....   | 1 812                                      | 560 501                 | 493 528                       | 88.1                            | 10.7                            | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 1 746                                      | 1 889 010               | 1 621 351                     | 85.8                            | 35.3                            | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 1 022                                      | 878 649                 | 605 859                       | 69.0                            | 13.2                            | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 1 343                                      | 753 595                 | 627 718                       | 83.3                            | 13.7                            | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 1 170                                      | 720 162                 | 532 990                       | 74.0                            | 11.6                            | X  |
| 2700                   | Interest income .....   | 14   | 18 890                  | 4 326                         | 22.9                            | .1                              | 70.0   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 14   | 18 890                  | 4 326                         | 22.9                            | .1                              | X  |
| 2710                   | Repair and maintenance services .....   | 472  | 544 241                 | 17 360                        | 3.2                             | .4                              | X  |
| 2720                   | Sales of merchandise .....  | 1 894                                      | 1 439 463               | 325 883                       | 22.6                            | 7.1                             | 3.7  |
| 2729                   | Other merchandise sales .....   | 534  | 188 172                 | 46 010                        | 24.5                            | 1.0                             | X  |
| 9810                   | Other revenue .....   | 850  | 535 014                 | 64 644                        | 12.1                            | 1.4                             | X  |
| <b>532291</b>          | <b>Home health equipment rental .....</b>   | <b>1 731</b>                               | <b>X</b>                | <b>1 880 664</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>73.3</b>  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 31   | 39 823                  | 19 559                        | 49.1                            | 1.0                             | 73.3   |
| 2589                   | Medical equipment rental and/or leasing .....   | 31   | 39 823                  | 19 559                        | 49.1                            | 1.0                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 1 731                                      | 1 880 664               | 1 622 291                     | 86.3                            | 86.3                            | 73.0   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 13   | 4 228                   | 847                           | 20.0                            | Z                               | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 13   | 4 228                   | 847                           | 20.0                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 1 731                                      | 1 880 664               | 1 620 388                     | 86.2                            | 86.2                            | X  |
| 2710                   | Repair and maintenance services .....   | 295  | 385 775                 | 6 444                         | 1.7                             | .3                              | X  |
| 2720                   | Sales of merchandise .....  | 785  | 812 303                 | 217 552                       | 26.8                            | 11.6                            | X  |
| 9810                   | Other revenue .....   | 92   | 97 782                  | 14 818                        | 15.2                            | .8                              | X  |
| <b>532292</b>          | <b>Recreational goods rental .....</b>  | <b>1 812</b>                               | <b>X</b>                | <b>560 501</b>                | <b>X</b>                        | <b>100.0</b>                    | <b>31.4</b>  |
| 2600                   | Consumer goods rental and/or leasing .....  | 1 812                                      | 560 501                 | 499 752                       | 89.2                            | 89.2                            | 28.2   |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 14   | 5 572                   | 392                           | 7.0                             | .1                              | X  |
| 2623                   | Recreational goods and equipment rental .....   | 1 812                                      | 560 501                 | 493 528                       | 88.1                            | 10.7                            | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 101  | 34 542                  | 5 832                         | 16.9                            | 1.0                             | X  |
| 2720                   | Sales of merchandise .....  | 534  | 188 172                 | 46 010                        | 24.5                            | 8.2                             | 23.1   |
| 2729                   | Other merchandise sales .....   | 534  | 188 172                 | 46 010                        | 24.5                            | 8.2                             | X  |
| 9810                   | Other revenue .....   | 233  | 112 651                 | 14 739                        | 13.1                            | 2.6                             | X  |
| <b>532299</b>          | <b>All other consumer goods rental .....</b>  | <b>3 150</b>                               | <b>X</b>                | <b>2 153 465</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>77.3</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 44   | 17 826                  | 761                           | 4.3                             | Z                               | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 570  | 548 507                 | 158 310                       | 28.9                            | 7.4                             | 77.1   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 95   | 32 271                  | 7 725                         | 23.9                            | .4                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 55   | 40 421                  | 8 544                         | 21.1                            | .4                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 70   | 27 796                  | 616                           | 2.2                             | Z                               | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 278  | 409 451                 | 128 648                       | 31.4                            | 6.0                             | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 7  | 4 733                   | 1 326                         | 28.0                            | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 18   | 4 946                   | 319                           | 6.5                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 15   | 14 456                  | 1 551                         | 10.7                            | .1                              | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 86   | 41 812                  | 9 581                         | 22.9                            | .4                              | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 3 150                                      | 2 153 465               | 1 881 744                     | 87.4                            | 87.4                            | 73.4   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 572  | 299 154                 | 59 288                        | 19.8                            | 2.8                             | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 482  | 258 914                 | 59 939                        | 23.2                            | 2.8                             | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 14   | 21 909                  | 1 028                         | 4.7                             | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 15   | 8 346                   | 963                           | 11.5                            | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 1 022                                      | 878 649                 | 605 859                       | 69.0                            | 28.1                            | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 1 343                                      | 753 595                 | 627 718                       | 83.3                            | 29.1                            | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 1 067                                      | 685 006                 | 526 949                       | 76.9                            | 24.5                            | X  |
| 2700                   | Interest income .....   | 14   | 18 890                  | 4 326                         | 22.9                            | .2                              | 77.3   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 14   | 18 890                  | 4 326                         | 22.9                            | .2                              | X  |
| 2710                   | Repair and maintenance services .....   | 177  | 158 466                 | 10 916                        | 6.9                             | .5                              | X  |
| 2720                   | Sales of merchandise .....  | 575  | 438 988                 | 62 321                        | 14.2                            | 2.9                             | X  |
| 9810                   | Other revenue .....   | 525  | 324 581                 | 35 087                        | 10.8                            | 1.6                             | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5323</b>            | <b>General rental centers</b>   | <b>6 509</b>                               | <b>X</b>                | <b>3 910 618</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>71.4</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 224  | 219 498                 | 37 155                        | 16.9                            | 1.0                             | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 662                                      | 1 334 223               | 970 390                       | 72.7                            | 24.8                            | 63.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 40   | 49 594                  | 8 522                         | 17.2                            | .2                              | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 82   | 66 535                  | 9 885                         | 14.9                            | .3                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 341  | 280 026                 | 68 480                        | 24.5                            | 1.8                             | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 64   | 69 371                  | 7 422                         | 10.7                            | .2                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 64   | 89 901                  | 2 752                         | 3.1                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 67   | 67 975                  | 2 243                         | 3.3                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 43   | 50 704                  | 1 908                         | 3.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 9 289                   | 119                           | 1.3                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 1 421                                      | 1 208 548               | 869 059                       | 71.9                            | 22.2                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 5 556                                      | 3 085 888               | 2 345 463                     | 76.0                            | 60.0                            | 63.1   |
| 2611                   | Consumer appliances rental and/or leasing   | 3 024                                      | 1 697 803               | 350 614                       | 20.7                            | 9.0                             | X  |
| 2612                   | Consumer electronics rental and/or leasing  | 3 072                                      | 1 717 593               | 640 177                       | 37.3                            | 16.4                            | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental   | 57   | 32 091                  | 4 641                         | 14.5                            | .1                              | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 57   | 22 641                  | 1 136                         | 5.0                             | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing   | 320  | 144 538                 | 44 972                        | 31.1                            | 1.2                             | X  |
| 2626                   | Party supplies rental and/or leasing  | 919  | 542 559                 | 92 262                        | 17.0                            | 2.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 5 184                                      | 2 892 477               | 1 211 661                     | 41.9                            | 31.0                            | X  |
| 2700                   | Interest income   | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | 71.4   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | X  |
| 2710                   | Repair and maintenance services   | 1 003                                      | 766 794                 | 40 667                        | 5.3                             | 1.0                             | X  |
| 2720                   | Sales of merchandise  | 4 442                                      | 2 817 498               | 277 013                       | 9.8                             | 7.1                             | X  |
| 9810                   | Other revenue   | 3 245                                      | 1 934 458               | 236 818                       | 12.2                            | 6.1                             | X  |
| <b>53231</b>           | <b>General rental centers</b>   | <b>6 509</b>                               | <b>X</b>                | <b>3 910 618</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>71.4</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 224  | 219 498                 | 37 155                        | 16.9                            | 1.0                             | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 662                                      | 1 334 223               | 970 390                       | 72.7                            | 24.8                            | 63.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 40   | 49 594                  | 8 522                         | 17.2                            | .2                              | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 82   | 66 535                  | 9 885                         | 14.9                            | .3                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 341  | 280 026                 | 68 480                        | 24.5                            | 1.8                             | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 64   | 69 371                  | 7 422                         | 10.7                            | .2                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 64   | 89 901                  | 2 752                         | 3.1                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 67   | 67 975                  | 2 243                         | 3.3                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 43   | 50 704                  | 1 908                         | 3.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 9 289                   | 119                           | 1.3                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 1 421                                      | 1 208 548               | 869 059                       | 71.9                            | 22.2                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 5 556                                      | 3 085 888               | 2 345 463                     | 76.0                            | 60.0                            | 63.1   |
| 2611                   | Consumer appliances rental and/or leasing   | 3 024                                      | 1 697 803               | 350 614                       | 20.7                            | 9.0                             | X  |
| 2612                   | Consumer electronics rental and/or leasing  | 3 072                                      | 1 717 593               | 640 177                       | 37.3                            | 16.4                            | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental   | 57   | 32 091                  | 4 641                         | 14.5                            | .1                              | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 57   | 22 641                  | 1 136                         | 5.0                             | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing   | 320  | 144 538                 | 44 972                        | 31.1                            | 1.2                             | X  |
| 2626                   | Party supplies rental and/or leasing  | 919  | 542 559                 | 92 262                        | 17.0                            | 2.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 5 184                                      | 2 892 477               | 1 211 661                     | 41.9                            | 31.0                            | X  |
| 2700                   | Interest income   | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | 71.4   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | X  |
| 2710                   | Repair and maintenance services   | 1 003                                      | 766 794                 | 40 667                        | 5.3                             | 1.0                             | X  |
| 2720                   | Sales of merchandise  | 4 442                                      | 2 817 498               | 277 013                       | 9.8                             | 7.1                             | X  |
| 9810                   | Other revenue   | 3 245                                      | 1 934 458               | 236 818                       | 12.2                            | 6.1                             | X  |
| <b>532310</b>          | <b>General rental centers</b>   | <b>6 509</b>                               | <b>X</b>                | <b>3 910 618</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>71.4</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 224  | 219 498                 | 37 155                        | 16.9                            | 1.0                             | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 662                                      | 1 334 223               | 970 390                       | 72.7                            | 24.8                            | 63.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 40   | 49 594                  | 8 522                         | 17.2                            | .2                              | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 82   | 66 535                  | 9 885                         | 14.9                            | .3                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 341  | 280 026                 | 68 480                        | 24.5                            | 1.8                             | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 64   | 69 371                  | 7 422                         | 10.7                            | .2                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 64   | 89 901                  | 2 752                         | 3.1                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 67   | 67 975                  | 2 243                         | 3.3                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 43   | 50 704                  | 1 908                         | 3.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 15   | 9 289                   | 119                           | 1.3                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 1 421                                      | 1 208 548               | 869 059                       | 71.9                            | 22.2                            | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>532310</b>          | <b>General rental centers—Con.</b>  |  |                         |                               |                                 |                                 |  |
| 2600                   | Consumer goods rental and/or leasing .....  | 5 556                                      | 3 085 888               | 2 345 463                     | 76.0                            | 60.0                            | 63.1   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 3 024                                      | 1 697 803               | 350 614                       | 20.7                            | 9.0                             | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 3 072                                      | 1 717 593               | 640 177                       | 37.3                            | 16.4                            | X  |
| 2621                   | Prerecorded video tapes, cassettes, or disks rental .....   | 57   | 32 091                  | 4 641                         | 14.5                            | .1                              | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 57   | 22 641                  | 1 136                         | 5.0                             | Z                               | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 320  | 144 538                 | 44 972                        | 31.1                            | 1.2                             | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 919  | 542 559                 | 92 262                        | 17.0                            | 2.4                             | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 5 184                                      | 2 892 477               | 1 211 661                     | 41.9                            | 31.0                            | X  |
| 2700                   | Interest income .....   | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | 71.4   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 52   | 35 845                  | 3 112                         | 8.7                             | .1                              | X  |
| 2710                   | Repair and maintenance services .....   | 1 003                                      | 766 794                 | 40 667                        | 5.3                             | 1.0                             | X  |
| 2720                   | Sales of merchandise .....  | 4 442                                      | 2 817 498               | 277 013                       | 9.8                             | 7.1                             | X  |
| 9810                   | Other revenue .....   | 3 245                                      | 1 934 458               | 236 818                       | 12.2                            | 6.1                             | X  |
| <b>5324</b>            | <b>Commercial &amp; industrial machinery &amp; equipment rental &amp; leasing .....</b>                   | <b>'11 998</b>                             | <b>X</b>                | <b>'29 150 107</b>            | <b>X</b>                        | <b>100.0</b>                    | <b>71.9</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 179  | 207 956                 | 26 383                        | 12.7                            | .1                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 11 998                                     | 29 150 107              | 25 800 607                    | 88.5                            | 88.5                            | 66.6   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 575  | 3 177 106               | 2 898 580                     | 91.2                            | 9.9                             | X  |
| 2582                   | Railroad cars rental and/or leasing .....   | 132  | 3 042 491               | 2 825 731                     | 92.9                            | 9.7                             | X  |
| 2583                   | Commercial ships and barges without crew rental and/or leasing ..   | 132  | 515 590                 | 455 770                       | 88.4                            | 1.6                             | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 359  | 863 362                 | 205 578                       | 23.8                            | .7                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 4 118                                      | 7 135 485               | 5 650 909                     | 79.2                            | 19.4                            | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 1 281                                      | 6 243 988               | 4 525 697                     | 72.5                            | 15.5                            | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 342  | 348 272                 | 104 102                       | 29.9                            | .4                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 529  | 719 486                 | 248 768                       | 34.6                            | .9                              | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 2 012                                      | 2 155 339               | 1 679 052                     | 77.9                            | 5.8                             | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 819  | 1 170 330               | 955 308                       | 81.6                            | 3.3                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 4 097                                      | 8 326 440               | 6 251 109                     | 75.1                            | 21.4                            | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 772  | 700 899                 | 156 282                       | 22.3                            | .5                              | 64.7   |
| 2611                   | Consumer appliances rental and/or leasing .....   | 22   | 15 597                  | 2 664                         | 17.1                            | Z                               | X  |
| 2612                   | Consumer electronics rental and/or leasing .....  | 19   | 5 551                   | 1 461                         | 26.3                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 98   | 80 868                  | 15 565                        | 19.2                            | .1                              | X  |
| 2625                   | Residential furniture rental and/or leasing .....   | 19   | 17 773                  | 5 700                         | 32.1                            | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 377  | 211 255                 | 30 954                        | 14.7                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 347  | 442 914                 | 99 455                        | 22.5                            | .3                              | X  |
| 2700                   | Interest income .....   | 202  | 3 105 523               | 131 215                       | 4.2                             | .5                              | 71.8   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 202  | 3 105 523               | 131 215                       | 4.2                             | .5                              | X  |
| 2710                   | Repair and maintenance services .....   | 1 964                                      | 6 879 272               | 745 558                       | 10.8                            | 2.6                             | X  |
| 2720                   | Sales of merchandise .....  | 3 626                                      | 10 304 211              | 1 702 966                     | 16.5                            | 5.8                             | X  |
| 9810                   | Other revenue .....   | 1 971                                      | 8 498 488               | 587 095                       | 6.9                             | 2.0                             | X  |
| <b>53241</b>           | <b>Const/trans/mining/forestry machinery &amp; equip rental &amp; leasing .....</b>                       | <b>4 705</b>                               | <b>X</b>                | <b>13 253 517</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.5</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing .....                 | 89   | 79 526                  | 9 412                         | 11.8                            | .1                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing .....                             | 4 705                                      | 13 253 517              | 12 283 895                    | 92.7                            | 92.7                            | 67.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing .....  | 546  | 3 091 872               | 2 892 075                     | 93.5                            | 21.8                            | X  |
| 2582                   | Railroad cars rental and/or leasing .....   | 129  | 3 038 991               | 2 825 568                     | 93.0                            | 21.3                            | X  |
| 2583                   | Commercial ships and barges without crew rental and/or leasing ..   | 132  | 515 590                 | 455 770                       | 88.4                            | 3.4                             | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing .....    | 299  | 728 876                 | 188 582                       | 25.9                            | 1.4                             | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing ..... | 3 957                                      | 6 872 081               | 5 601 187                     | 81.5                            | 42.3                            | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing .....                                   | 50   | 156 612                 | 7 350                         | 4.7                             | .1                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing .....                                | 33   | 30 107                  | 1 435                         | 4.8                             | Z                               | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing .....               | 45   | 34 190                  | 2 022                         | 5.9                             | Z                               | X  |
| 2589                   | Medical equipment rental and/or leasing .....   | 27   | 15 950                  | 1 405                         | 8.8                             | Z                               | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing .....                                       | 6  | 4 125                   | 322                           | 7.8                             | Z                               | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators .....     | 495  | 1 046 483               | 308 179                       | 29.4                            | 2.3                             | X  |
| 2600                   | Consumer goods rental and/or leasing .....  | 428  | 289 757                 | 59 130                        | 20.4                            | .4                              | 69.2   |
| 2624                   | Home health furniture and equipment rental and/or leasing .....   | 10   | 6 441                   | 72                            | 1.1                             | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing .....  | 283  | 158 990                 | 19 399                        | 12.2                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing .....  | 203  | 162 371                 | 38 540                        | 23.7                            | .3                              | X  |
| 2700                   | Interest income .....   | 53   | 2 056 235               | 17 459                        | .8                              | .1                              | 72.5   |
| 2701                   | Interest from lease financing receivables (financing leases) .....  | 53   | 2 056 235               | 17 459                        | .8                              | .1                              | X  |
| 2710                   | Repair and maintenance services .....   | 867  | 1 492 279               | 112 902                       | 7.6                             | .9                              | X  |
| 2720                   | Sales of merchandise .....  | 1 678                                      | 2 741 539               | 530 313                       | 19.3                            | 4.0                             | X  |
| 9810                   | Other revenue .....   | 739  | 2 344 664               | 240 406                       | 10.3                            | 1.8                             | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>532411</b>          | <b>Commercial air/rail/water transportation equip rental &amp; leasing</b>                          | <b>748</b>                                 | <b>X</b>                | <b>6 359 265</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>74.6</b>  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 748  |                         | 6 359 265                     | 97.5                            | 97.5                            | 72.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 501  |                         | 3 048 179                     | 94.6                            | 45.4                            | X  |
| 2582                   | Railroad cars rental and/or leasing   | 129  |                         | 3 038 991                     | 93.0                            | 44.4                            | X  |
| 2583                   | Commercial ships and barges without crew rental and/or leasing                                      | 132  |                         | 515 590                       | 88.4                            | 7.2                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 15   |                         | 127 364                       | 28.6                            | .6                              | X  |
| 2600                   | Consumer goods rental and/or leasing  | 26   |                         | 18 592                        | 47.8                            | .1                              | 40.9   |
| 2629                   | Other consumer goods rental and/or leasing  | 26   |                         | 18 592                        | 47.7                            | .1                              | X  |
| 2700                   | Interest income   | 6  |                         | 1 997 727                     | .6                              | .2                              | 74.6   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 6  |                         | 1 997 727                     | .6                              | .2                              | X  |
| 2710                   | Repair and maintenance services   | 55   |                         | 27 302                        | 17.1                            | .1                              | X  |
| 2720                   | Sales of merchandise  | 96   |                         | 40 498                        | 12.4                            | .1                              | X  |
| 9810                   | Other revenue   | 163  |                         | 1 449 177                     | 8.7                             | 2.0                             | X  |
| <b>532412</b>          | <b>Construction/mining/forestry machinery &amp; equip rental &amp; leasing</b>                      | <b>3 957</b>                               | <b>X</b>                | <b>6 894 252</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>70.5</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 89   |                         | 79 526                        | 9 412                           | 11.8                            | .1   |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 3 957                                      |                         | 6 894 252                     | 6 080 904                       | 88.2                            | 88.2   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 45   |                         | 43 693                        | 8 098                           | 18.5                            | .1   |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 299  |                         | 728 876                       | 188 582                         | 25.9                            | 2.7  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 3 957                                      |                         | 6 894 252                     | 5 601 187                       | 81.5                            | 81.2   |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 45   |                         | 32 745                        | 6 112                           | 18.7                            | .1   |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 33   |                         | 30 107                        | 1 435                           | 4.8                             | Z  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 45   |                         | 34 190                        | 2 022                           | 5.9                             | Z  |
| 2589                   | Medical equipment rental and/or leasing   | 27   |                         | 15 950                        | 1 405                           | 8.8                             | Z  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 6  |                         | 4 125                         | 322                             | 7.8                             | Z  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 480  |                         | 919 119                       | 271 741                         | 29.6                            | 3.9  |
| 2600                   | Consumer goods rental and/or leasing  | 402  |                         | 271 165                       | 50 240                          | 18.5                            | .7   |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 10   |                         | 6 441                         | 72                              | 1.1                             | Z  |
| 2626                   | Party supplies rental and/or leasing  | 278  |                         | 158 171                       | 19 382                          | 12.3                            | .3   |
| 2629                   | Other consumer goods rental and/or leasing  | 177  |                         | 143 779                       | 29 667                          | 20.6                            | .4   |
| 2700                   | Interest income   | 47   |                         | 58 508                        | 5 313                           | 9.1                             | .1   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 47   |                         | 58 508                        | 5 313                           | 9.1                             | .1   |
| 2710                   | Repair and maintenance services   | 812  |                         | 1 464 977                     | 108 235                         | 7.4                             | 1.6  |
| 2720                   | Sales of merchandise  | 1 582                                      |                         | 2 701 041                     | 525 274                         | 19.4                            | 7.6  |
| 9810                   | Other revenue   | 576  |                         | 895 487                       | 114 874                         | 12.8                            | 1.7  |
| <b>53242</b>           | <b>Office machinery &amp; equipment rental &amp; leasing</b>  | <b>1 346</b>                               | <b>X</b>                | <b>6 180 713</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>75.2</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 31   |                         | 28 237                        | 861                             | 3.0                             | Z  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 1 346                                      |                         | 6 180 713                     | 4 929 447                       | 79.8                            | 79.8   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 8  |                         | 20 777                        | 2 097                           | 10.1                            | Z  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 23   |                         | 39 957                        | 5 520                           | 13.8                            | .1   |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 32   |                         | 64 331                        | 6 478                           | 10.1                            | .1   |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 990  |                         | 5 815 415                     | 4 470 253                       | 76.9                            | 72.3   |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 253  |                         | 239 182                       | 97 421                          | 40.7                            | 1.6  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 358  |                         | 533 917                       | 240 920                         | 45.1                            | 3.9  |
| 2589                   | Medical equipment rental and/or leasing   | 53   |                         | 107 658                       | 12 654                          | 11.8                            | .2   |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 29   |                         | 83 565                        | 4 995                           | 6.0                             | .1   |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 165  |                         | 462 934                       | 89 106                          | 19.2                            | 1.4  |
| 2600                   | Consumer goods rental and/or leasing  | 49   |                         | 46 470                        | 13 203                          | 28.4                            | .2   |
| 2611                   | Consumer appliances rental and/or leasing   | 11   |                         | 5 017                         | 941                             | 18.8                            | Z  |
| 2612                   | Consumer electronics rental and/or leasing  | 19   |                         | 5 551                         | 1 461                           | 26.3                            | Z  |
| 2625                   | Residential furniture rental and/or leasing   | 12   |                         | 17 333                        | 5 690                           | 32.8                            | .1   |
| 2629                   | Other consumer goods rental and/or leasing  | 19   |                         | 23 586                        | 3 776                           | 16.0                            | .1   |
| 2700                   | Interest income   | 80   |                         | 706 204                       | 57 300                          | 8.1                             | .9   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 80   |                         | 706 204                       | 57 300                          | 8.1                             | .9   |
| 2710                   | Repair and maintenance services   | 193  |                         | 3 627 253                     | 472 333                         | 13.0                            | 7.6  |
| 2720                   | Sales of merchandise  | 273  |                         | 4 619 082                     | 581 021                         | 12.6                            | 9.4  |
| 9810                   | Other revenue   | 226  |                         | 4 281 998                     | 126 547                         | 3.0                             | 2.0  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code<br>and<br>RL code | Kind of business and source of revenue   | Establishments reporting source of<br>revenue |                            | Revenue from specified source    |                                    |                                    | Revenue of<br>establishments<br>reporting sources<br>of revenue as<br>percent of total<br>revenue |
|------------------------------|--|---|----------------------------|----------------------------------|------------------------------------|------------------------------------|---|
|                              |  | Number  | Total revenue<br>(\$1,000) | Amount <sup>1</sup><br>(\$1,000) | As percent of total revenue of—    |                                    |   |
|                              |  |   |                            |                                  | Establishments<br>reporting source | All<br>establishments <sup>1</sup> |   |
| <b>532420</b>                | <b>Office machinery &amp; equipment rental &amp; leasing</b> .....   | <b>1 346</b>                                  | <b>X</b>                   | <b>6 180 713</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>75.2</b>   |
| 2500                         | Passenger cars and other automotive equipment without drivers<br>rental and/or leasing .....                 | 31  | 28 237                     | 861                              | 3.0                                | Z                                  | X   |
| 2580                         | Commercial and industrial machinery and equipment rental and/or<br>leasing .....                             | 1 346   | 6 180 713                  | 4 929 447                        | 79.8                               | 79.8                               | 74.8  |
| 2581                         | Aircraft without pilots (noncharter) rental and/or leasing .....   | 8   | 20 777                     | 2 097                            | 10.1                               | Z                                  | X   |
| 2584                         | Heavy equipment used for construction, mining, and forestry with<br>operators rental and/or leasing .....    | 23  | 39 957                     | 5 520                            | 13.8                               | .1                                 | X   |
| 2585                         | Heavy equipment used for construction, mining, and forestry<br>without operators rental and/or leasing ..... | 32  | 64 331                     | 6 478                            | 10.1                               | .1                                 | X   |
| 2586                         | Computers and computer peripheral equipment rental and/or<br>leasing .....                                   | 990   | 5 815 415                  | 4 470 253                        | 76.9                               | 72.3                               | X   |
| 2587                         | Furniture (except residential and home health) rental and/or<br>leasing .....                                | 253   | 239 182                    | 97 421                           | 40.7                               | 1.6                                | X   |
| 2588                         | Office machinery and equipment (except computers and furniture)<br>rental and/or leasing .....               | 358   | 533 917                    | 240 920                          | 45.1                               | 3.9                                | X   |
| 2589                         | Medical equipment rental and/or leasing .....  | 53  | 107 658                    | 12 654                           | 11.8                               | .2                                 | X   |
| 2591                         | Motion picture and theatrical equipment rental and/or leasing .....  | 29  | 83 565                     | 4 995                            | 6.0                                | .1                                 | X   |
| 2599                         | Other commercial and industrial machinery and equipment rental<br>and/or leasing without operators .....     | 165   | 462 934                    | 89 106                           | 19.2                               | 1.4                                | X   |
| 2600                         | Consumer goods rental and/or leasing .....   | 49  | 46 470                     | 13 203                           | 28.4                               | .2                                 | 37.4  |
| 2611                         | Consumer appliances rental and/or leasing .....  | 11  | 5 017                      | 941                              | 18.8                               | Z                                  | X   |
| 2612                         | Consumer electronics rental and/or leasing .....   | 19  | 5 551                      | 1 461                            | 26.3                               | Z                                  | X   |
| 2625                         | Residential furniture rental and/or leasing .....  | 12  | 17 333                     | 5 690                            | 32.8                               | .1                                 | X   |
| 2629                         | Other consumer goods rental and/or leasing .....   | 19  | 23 586                     | 3 776                            | 16.0                               | .1                                 | X   |
| 2700                         | Interest income .....  | 80  | 706 204                    | 57 300                           | 8.1                                | .9                                 | 74.9  |
| 2701                         | Interest from lease financing receivables (financing leases) .....   | 80  | 706 204                    | 57 300                           | 8.1                                | .9                                 | X   |
| 2710                         | Repair and maintenance services .....  | 193   | 3 627 253                  | 472 333                          | 13.0                               | 7.6                                | X   |
| 2720                         | Sales of merchandise .....   | 273   | 4 619 082                  | 581 021                          | 12.6                               | 9.4                                | X   |
| 9810                         | Other revenue .....  | 226   | 4 281 998                  | 126 547                          | 3.0                                | 2.0                                | X   |
| <b>5324201</b>               | <b>Office machinery rental &amp; leasing</b> .....   | <b>400</b>                                    | <b>X</b>                   | <b>436 178</b>                   | <b>X</b>                           | <b>100.0</b>                       | <b>77.5</b>   |
| 2500                         | Passenger cars and other automotive equipment without drivers<br>rental and/or leasing .....                 | 14  | 5 934                      | 209                              | 3.5                                | Z                                  | X   |
| 2580                         | Commercial and industrial machinery and equipment rental and/or<br>leasing .....                             | 400   | 436 178                    | 367 960                          | 84.4                               | 84.4                               | 75.9  |
| 2584                         | Heavy equipment used for construction, mining, and forestry with<br>operators rental and/or leasing .....    | 10  | 21 362                     | 4 273                            | 20.0                               | 1.0                                | X   |
| 2585                         | Heavy equipment used for construction, mining, and forestry<br>without operators rental and/or leasing ..... | 10  | 34 787                     | 3 711                            | 10.7                               | .9                                 | X   |
| 2586                         | Computers and computer peripheral equipment rental and/or<br>leasing .....                                   | 44  | 70 880                     | 24 114                           | 34.0                               | 5.5                                | X   |
| 2587                         | Furniture (except residential and home health) rental and/or<br>leasing .....                                | 194   | 151 999                    | 91 421                           | 60.1                               | 21.0                               | X   |
| 2588                         | Office machinery and equipment (except computers and furniture)<br>rental and/or leasing .....               | 247   | 341 087                    | 225 153                          | 66.0                               | 51.6                               | X   |
| 2589                         | Medical equipment rental and/or leasing .....  | 24  | 59 731                     | 6 107                            | 10.2                               | 1.4                                | X   |
| 2591                         | Motion picture and theatrical equipment rental and/or leasing .....  | 22  | 48 959                     | 4 007                            | 8.2                                | .9                                 | X   |
| 2599                         | Other commercial and industrial machinery and equipment rental<br>and/or leasing without operators .....     | 26  | 56 687                     | 7 255                            | 12.8                               | 1.7                                | X   |
| 2600                         | Consumer goods rental and/or leasing .....   | 26  | 22 038                     | 9 386                            | 42.6                               | 2.2                                | 77.5  |
| 2611                         | Consumer appliances rental and/or leasing .....  | 11  | 5 017                      | 941                              | 18.8                               | .2                                 | X   |
| 2612                         | Consumer electronics rental and/or leasing .....   | 14  | 4 705                      | 1 420                            | 30.2                               | .3                                 | X   |
| 2625                         | Residential furniture rental and/or leasing .....  | 12  | 17 333                     | 5 690                            | 32.8                               | 1.3                                | X   |
| 2700                         | Interest income .....  | 21  | 40 091                     | 13 562                           | 33.8                               | 3.1                                | 77.5  |
| 2701                         | Interest from lease financing receivables (financing leases) .....   | 21  | 40 091                     | 13 562                           | 33.8                               | 3.1                                | X   |
| 2710                         | Repair and maintenance services .....  | 48  | 83 538                     | 20 802                           | 24.9                               | 4.8                                | X   |
| 2720                         | Sales of merchandise .....   | 50  | 76 704                     | 16 627                           | 21.7                               | 3.8                                | X   |
| 9810                         | Other revenue .....  | 40  | 93 755                     | 7 632                            | 8.1                                | 1.8                                | X   |
| <b>5324209</b>               | <b>Computer rental &amp; leasing</b> .....   | <b>946</b>                                    | <b>X</b>                   | <b>5 744 535</b>                 | <b>X</b>                           | <b>100.0</b>                       | <b>75.1</b>   |
| 2500                         | Passenger cars and other automotive equipment without drivers<br>rental and/or leasing .....                 | 17  | 22 303                     | 652                              | 2.9                                | Z                                  | X   |
| 2580                         | Commercial and industrial machinery and equipment rental and/or<br>leasing .....                             | 946   | 5 744 535                  | 4 561 487                        | 79.4                               | 79.4                               | 74.7  |
| 2584                         | Heavy equipment used for construction, mining, and forestry with<br>operators rental and/or leasing .....    | 13  | 18 595                     | 1 247                            | 6.7                                | Z                                  | X   |
| 2585                         | Heavy equipment used for construction, mining, and forestry<br>without operators rental and/or leasing ..... | 21  | 29 544                     | 2 767                            | 9.4                                | Z                                  | X   |
| 2586                         | Computers and computer peripheral equipment rental and/or<br>leasing .....                                   | 946   | 5 744 535                  | 4 446 139                        | 77.4                               | 77.4                               | X   |
| 2587                         | Furniture (except residential and home health) rental and/or<br>leasing .....                                | 59  | 87 183                     | 6 000                            | 6.9                                | .1                                 | X   |
| 2588                         | Office machinery and equipment (except computers and furniture)<br>rental and/or leasing .....               | 111   | 192 830                    | 15 767                           | 8.2                                | .3                                 | X   |
| 2589                         | Medical equipment rental and/or leasing .....  | 29  | 47 927                     | 6 547                            | 13.7                               | .1                                 | X   |
| 2591                         | Motion picture and theatrical equipment rental and/or leasing .....  | 7   | 34 606                     | 988                              | 2.9                                | Z                                  | X   |
| 2599                         | Other commercial and industrial machinery and equipment rental<br>and/or leasing without operators .....     | 140   | 406 247                    | 81 851                           | 20.1                               | 1.4                                | X   |
| 2600                         | Consumer goods rental and/or leasing .....   | 23  | 24 432                     | 3 817                            | 15.6                               | .1                                 | 5.8   |
| 2629                         | Other consumer goods rental and/or leasing .....   | 19  | 23 586                     | 3 776                            | 16.0                               | .1                                 | X   |
| 2700                         | Interest income .....  | 59  | 666 113                    | 43 738                           | 6.6                                | .8                                 | 74.7  |
| 2701                         | Interest from lease financing receivables (financing leases) .....   | 59  | 666 113                    | 43 738                           | 6.6                                | .8                                 | X   |
| 2710                         | Repair and maintenance services .....  | 145   | 3 543 715                  | 451 531                          | 12.7                               | 7.9                                | X   |
| 2720                         | Sales of merchandise .....   | 223   | 4 542 378                  | 564 394                          | 12.4                               | 9.8                                | X   |
| 9810                         | Other revenue .....  | 186   | 4 188 243                  | 118 915                          | 2.8                                | 2.1                                | X   |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue  | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|---|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |   | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |   |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>53249</b>           | <b>Oth commercial/industrial machinery &amp; equipment rental &amp; leasing</b>                     | <b>5 947</b>                               | <b>X</b>                | <b>9 715 877</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>69.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 59   | 100 193                 | 16 110                        | 16.1                            | .2                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 5 947                                      | 9 715 877               | 8 587 265                     | 88.4                            | 88.4                            | 59.9   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 21   | 64 457                  | 4 408                         | 6.8                             | Z                               | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 37   | 94 529                  | 11 476                        | 12.1                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 129  | 199 073                 | 43 244                        | 21.7                            | .4                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 241  | 271 961                 | 48 094                        | 17.7                            | .5                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 56   | 78 983                  | 5 246                         | 6.6                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 126  | 151 379                 | 5 826                         | 3.8                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 1 932                                      | 2 031 731               | 1 664 993                     | 81.9                            | 17.1                            | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 784  | 1 082 640               | 949 991                       | 87.7                            | 9.8                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 3 437                                      | 6 817 023               | 5 853 824                     | 85.9                            | 60.3                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 295  | 364 672                 | 83 949                        | 23.0                            | .9                              | 62.3   |
| 2611                   | Consumer appliances rental and/or leasing   | 7  | 6 048                   | 605                           | 10.0                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 88   | 74 427                  | 15 493                        | 20.8                            | .2                              | X  |
| 2625                   | Residential furniture rental and/or leasing   | 7  | 440                     | 10                            | 2.3                             | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing  | 90   | 48 799                  | 10 222                        | 20.9                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 125  | 256 957                 | 57 139                        | 22.2                            | .6                              | X  |
| 2700                   | Interest income   | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | 68.3   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | X  |
| 2710                   | Repair and maintenance services   | 904  | 1 759 740               | 160 323                       | 9.1                             | 1.7                             | X  |
| 2720                   | Sales of merchandise  | 1 675                                      | 2 943 590               | 591 632                       | 20.1                            | 6.1                             | X  |
| 9810                   | Other revenue   | 1 006                                      | 1 871 826               | 220 142                       | 11.8                            | 2.3                             | X  |
| <b>532490</b>          | <b>Oth commercial/industrial machinery &amp; equipment rental &amp; leasing</b>                     | <b>5 947</b>                               | <b>X</b>                | <b>9 715 877</b>              | <b>X</b>                        | <b>100.0</b>                    | <b>69.0</b>  |
| 2500                   | Passenger cars and other automotive equipment without drivers rental and/or leasing                 | 59   | 100 193                 | 16 110                        | 16.1                            | .2                              | X  |
| 2580                   | Commercial and industrial machinery and equipment rental and/or leasing                             | 5 947                                      | 9 715 877               | 8 587 265                     | 88.4                            | 88.4                            | 59.9   |
| 2581                   | Aircraft without pilots (noncharter) rental and/or leasing  | 21   | 64 457                  | 4 408                         | 6.8                             | Z                               | X  |
| 2584                   | Heavy equipment used for construction, mining, and forestry with operators rental and/or leasing    | 37   | 94 529                  | 11 476                        | 12.1                            | .1                              | X  |
| 2585                   | Heavy equipment used for construction, mining, and forestry without operators rental and/or leasing | 129  | 199 073                 | 43 244                        | 21.7                            | .4                              | X  |
| 2586                   | Computers and computer peripheral equipment rental and/or leasing                                   | 241  | 271 961                 | 48 094                        | 17.7                            | .5                              | X  |
| 2587                   | Furniture (except residential and home health) rental and/or leasing                                | 56   | 78 983                  | 5 246                         | 6.6                             | .1                              | X  |
| 2588                   | Office machinery and equipment (except computers and furniture) rental and/or leasing               | 126  | 151 379                 | 5 826                         | 3.8                             | .1                              | X  |
| 2589                   | Medical equipment rental and/or leasing   | 1 932                                      | 2 031 731               | 1 664 993                     | 81.9                            | 17.1                            | X  |
| 2591                   | Motion picture and theatrical equipment rental and/or leasing                                       | 784  | 1 082 640               | 949 991                       | 87.7                            | 9.8                             | X  |
| 2599                   | Other commercial and industrial machinery and equipment rental and/or leasing without operators     | 3 437                                      | 6 817 023               | 5 853 824                     | 85.9                            | 60.3                            | X  |
| 2600                   | Consumer goods rental and/or leasing  | 295  | 364 672                 | 83 949                        | 23.0                            | .9                              | 62.3   |
| 2611                   | Consumer appliances rental and/or leasing   | 7  | 6 048                   | 605                           | 10.0                            | Z                               | X  |
| 2624                   | Home health furniture and equipment rental and/or leasing   | 88   | 74 427                  | 15 493                        | 20.8                            | .2                              | X  |
| 2625                   | Residential furniture rental and/or leasing   | 7  | 440                     | 10                            | 2.3                             | Z                               | X  |
| 2626                   | Party supplies rental and/or leasing  | 90   | 48 799                  | 10 222                        | 20.9                            | .1                              | X  |
| 2629                   | Other consumer goods rental and/or leasing  | 125  | 256 957                 | 57 139                        | 22.2                            | .6                              | X  |
| 2700                   | Interest income   | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | 68.3   |
| 2701                   | Interest from lease financing receivables (financing leases)  | 69   | 343 084                 | 56 456                        | 16.5                            | .6                              | X  |
| 2710                   | Repair and maintenance services   | 904  | 1 759 740               | 160 323                       | 9.1                             | 1.7                             | X  |
| 2720                   | Sales of merchandise  | 1 675                                      | 2 943 590               | 591 632                       | 20.1                            | 6.1                             | X  |
| 9810                   | Other revenue   | 1 006                                      | 1 871 826               | 220 142                       | 11.8                            | 2.3                             | X  |
| <b>533</b>             | <b>Lessors of intangible assets, except copyrighted works</b>                                       | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income   | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income   | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income  | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | X  |
| 0490                   | Gains (losses) from assets sold or traded   | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest)  | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees   | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment  | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue   | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |
| <b>5331</b>            | <b>Lessors of intangible assets, except copyrighted works</b>                                       | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income   | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income   | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income  | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | 59.8   |
| 0411                   | Oil and petroleum—royalty income  | 296  | 297 885                 | 230 728                       | 77.5                            | 2.0                             | X  |
| 0412                   | Patent leasing and licensing—royalty income   | 400  | 4 376 389               | 3 895 624                     | 89.0                            | 34.6                            | X  |
| 0413                   | Franchise leasing and licensing—royalty income  | 1 266                                      | 5 260 849               | 4 667 649                     | 88.7                            | 41.4                            | X  |
| 0414                   | Copyright leasing and licensing—royalty income  | 220  | 1 390 566               | 1 267 316                     | 91.1                            | 11.3                            | X  |
| 0419                   | All other royalty income  | 206  | 631 602                 | 278 678                       | 44.1                            | 2.5                             | X  |
| 0490                   | Gains (losses) from assets sold or traded   | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest)  | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees   | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |

See footnotes at end of table.

**Table 2. Sources of Revenue by Kind of Business for the United States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and source of revenue                             | Establishments reporting source of revenue |                         | Revenue from specified source |                                 |                                 | Revenue of establishments reporting sources of revenue as percent of total revenue |
|------------------------|--|--|-------------------------|-------------------------------|---------------------------------|---------------------------------|--|
|                        |  | Number                                     | Total revenue (\$1,000) | Amount <sup>1</sup> (\$1,000) | As percent of total revenue of— |                                 |  |
|                        |  |  |                         |                               | Establishments reporting source | All establishments <sup>1</sup> |  |
| <b>5331</b>            | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |  |                         |                               |                                 |                                 |  |
| 1300                   | Gross rents from real property owned by this establishment .....   | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue .....  | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |
| <b>53311</b>           | <b>Lessors of intangible assets, except copyrighted works ..</b>   | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income .....  | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income .....  | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income .....   | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | 59.8   |
| 0411                   | Oil and petroleum—royalty income .....                             | 296  | 297 885                 | 230 728                       | 77.5                            | 2.0                             | X  |
| 0412                   | Patent leasing and licensing—royalty income .....                  | 400  | 4 376 389               | 3 895 624                     | 89.0                            | 34.6                            | X  |
| 0413                   | Franchise leasing and licensing—royalty income .....               | 1 266                                      | 5 260 849               | 4 667 649                     | 88.7                            | 41.4                            | X  |
| 0414                   | Copyright leasing and licensing—royalty income .....               | 220  | 1 390 566               | 1 267 316                     | 91.1                            | 11.3                            | X  |
| 0419                   | All other royalty income .....                                     | 206  | 631 602                 | 278 678                       | 44.1                            | 2.5                             | X  |
| 0490                   | Gains (losses) from assets sold or traded .....                    | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest) .....     | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees .....                              | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment .....   | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue .....  | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |
| <b>533110</b>          | <b>Lessors of intangible assets, except copyrighted works ..</b>   | <b>2 151</b>                               | <b>X</b>                | <b>11 263 865</b>             | <b>X</b>                        | <b>100.0</b>                    | <b>72.6</b>  |
| 0210                   | Interest income .....  | 592  | 5 854 567               | 431 790                       | 7.4                             | 3.8                             | X  |
| 0400                   | Dividend income .....  | 147  | 836 852                 | 111 436                       | 13.3                            | 1.0                             | X  |
| 0410                   | Royalty income .....   | 2 151                                      | 11 263 865              | 10 339 994                    | 91.8                            | 91.8                            | 59.8   |
| 0411                   | Oil and petroleum—royalty income .....                             | 296  | 297 885                 | 230 728                       | 77.5                            | 2.0                             | X  |
| 0412                   | Patent leasing and licensing—royalty income .....                  | 400  | 4 376 389               | 3 895 624                     | 89.0                            | 34.6                            | X  |
| 0413                   | Franchise leasing and licensing—royalty income .....               | 1 266                                      | 5 260 849               | 4 667 649                     | 88.7                            | 41.4                            | X  |
| 0414                   | Copyright leasing and licensing—royalty income .....               | 220  | 1 390 566               | 1 267 316                     | 91.1                            | 11.3                            | X  |
| 0419                   | All other royalty income .....                                     | 206  | 631 602                 | 278 678                       | 44.1                            | 2.5                             | X  |
| 0490                   | Gains (losses) from assets sold or traded .....                    | 125  | 883 846                 | 37 894                        | 4.3                             | .3                              | X  |
| 0500                   | Net investment income (excluding dividends and interest) .....     | 38   | 136 726                 | 7 654                         | 5.6                             | .1                              | X  |
| 0520                   | Asset/portfolio management fees .....                              | 17   | 18 025                  | 3 893                         | 21.6                            | Z                               | X  |
| 1300                   | Gross rents from real property owned by this establishment .....   | 105  | 375 572                 | 10 734                        | 2.9                             | .1                              | X  |
| 9810                   | Other revenue .....  | 411  | 2 390 953               | 320 470                       | 13.4                            | 2.8                             | X  |

<sup>1</sup>Revenue and revenue line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

**Table 3. Revenue Size of Establishments: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment          | Establishments (number) | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|---------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>               |                         |                     |                          |                                 |   |
|            | <b>All establishments</b>                                   | <b>'288 273</b>         | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|            | Establishments operated for the entire year                 | 240 680                 | 228 072 605         | 39 532 221               | 9 280 016                       | 1 623 245   |
|            | Establishments with revenue less than \$10,000              | 1 138                   | 6 513               | 51 868                   | 15 182                          | 2 414   |
|            | Establishments with revenue of \$10,000 to \$24,999         | 4 992                   | 88 187              | 45 910                   | 11 317                          | 6 999   |
|            | Establishments with revenue of \$25,000 to \$49,999         | 11 980                  | 450 902             | 164 613                  | 39 485                          | 19 304  |
|            | Establishments with revenue of \$50,000 to \$99,999         | 25 756                  | 1 919 479           | 564 164                  | 133 753                         | 50 270  |
|            | Establishments with revenue of \$100,000 to \$249,999       | 59 443                  | 9 937 242           | 2 434 639                | 560 358                         | 162 280   |
|            | Establishments with revenue of \$250,000 to \$499,999       | 51 380                  | 18 399 359          | 3 912 046                | 893 173                         | 210 415   |
|            | Establishments with revenue of \$500,000 to \$999,999       | 42 493                  | 29 876 937          | 5 778 717                | 1 334 612                       | 279 965   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999   | 28 889                  | 43 923 381          | 7 970 624                | 1 838 879                       | 316 956   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999   | 8 904                   | 30 606 812          | 5 529 859                | 1 297 756                       | 192 456   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999   | 3 518                   | 23 836 156          | 4 329 989                | 1 022 199                       | 133 400   |
|            | Establishments with revenue of \$10,000,000 or more         | 2 187                   | 69 027 637          | 8 749 792                | 2 133 302                       | 248 786   |
|            | Establishments not operated for the entire year             | 47 593                  | 12 844 951          | 2 058 545                | 399 329                         | 79 175  |
| <b>531</b> | <b>Real estate</b>  |                         |                     |                          |                                 |   |
|            | <b>All establishments</b>                                   | <b>221 650</b>          | <b>153 274 907</b>  | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|            | Establishments operated for the entire year                 | 184 872                 | 143 166 814         | 26 422 831               | 6 228 965                       | 1 064 936   |
|            | Establishments with revenue less than \$10,000              | 967                     | 5 569               | 47 431                   | 14 132                          | 2 130   |
|            | Establishments with revenue of \$10,000 to \$24,999         | 4 261                   | 75 091              | 35 568                   | 9 488                           | 5 868   |
|            | Establishments with revenue of \$25,000 to \$49,999         | 9 986                   | 375 864             | 138 538                  | 33 435                          | 15 506  |
|            | Establishments with revenue of \$50,000 to \$99,999         | 20 515                  | 1 524 200           | 462 075                  | 108 859                         | 36 025  |
|            | Establishments with revenue of \$100,000 to \$249,999       | 47 178                  | 7 881 004           | 1 911 718                | 437 071                         | 113 047   |
|            | Establishments with revenue of \$250,000 to \$499,999       | 39 490                  | 14 096 726          | 2 902 078                | 659 582                         | 140 783   |
|            | Establishments with revenue of \$500,000 to \$999,999       | 30 455                  | 21 423 764          | 4 018 923                | 923 592                         | 175 965   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999   | 22 243                  | 33 942 258          | 5 835 004                | 1 356 209                       | 233 697   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999   | 6 291                   | 21 437 903          | 3 716 666                | 879 026                         | 134 403   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999   | 2 318                   | 15 671 478          | 2 908 360                | 699 536                         | 90 749  |
|            | Establishments with revenue of \$10,000,000 or more         | 1 168                   | 26 732 957          | 4 443 470                | 1 108 035                       | 116 763   |
|            | Establishments not operated for the entire year             | 36 778                  | 10 108 093          | 1 524 278                | 292 856                         | 52 313  |
| 5311       | Lessors of real estate                                      |                         |                     |                          |                                 |   |
|            | <b>All establishments</b>                                   | <b>110 226</b>          | <b>85 791 328</b>   | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|            | Establishments operated for the entire year                 | 94 498                  | 80 722 764          | 8 981 262                | 2 131 455                       | 447 836   |
|            | Establishments with revenue less than \$10,000              | 459                     | 2 585               | 13 125                   | 3 325                           | 880   |
|            | Establishments with revenue of \$10,000 to \$24,999         | 1 915                   | 33 765              | 16 804                   | 4 049                           | 2 680   |
|            | Establishments with revenue of \$25,000 to \$49,999         | 4 860                   | 183 111             | 57 538                   | 13 868                          | 7 792   |
|            | Establishments with revenue of \$50,000 to \$99,999         | 9 228                   | 686 474             | 161 567                  | 38 150                          | 16 138  |
|            | Establishments with revenue of \$100,000 to \$249,999       | 22 324                  | 3 758 016           | 628 224                  | 144 764                         | 48 949  |
|            | Establishments with revenue of \$250,000 to \$499,999       | 21 090                  | 7 579 751           | 995 409                  | 230 139                         | 62 559  |
|            | Establishments with revenue of \$500,000 to \$999,999       | 16 970                  | 11 960 447          | 1 441 615                | 334 943                         | 78 591  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999   | 12 281                  | 18 681 748          | 2 110 155                | 496 964                         | 101 372   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999   | 3 343                   | 11 386 340          | 1 203 784                | 286 589                         | 51 486  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999   | 1 297                   | 8 780 287           | 902 443                  | 220 614                         | 34 266  |
|            | Establishments with revenue of \$10,000,000 or more         | 731                     | 17 670 240          | 1 450 598                | 358 050                         | 43 123  |
|            | Establishments not operated for the entire year             | 15 728                  | 5 068 564           | 502 636                  | 96 103                          | 21 561  |
| 53111      | Lessors of residential buildings & dwellings                |                         |                     |                          |                                 |   |
|            | <b>All establishments</b>                                   | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Establishments operated for the entire year                 | 51 572                  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|            | Establishments with revenue less than \$10,000              | 207                     | 1 221               | 9 737                    | 2 471                           | 554   |
|            | Establishments with revenue of \$10,000 to \$24,999         | 883                     | 15 641              | 7 258                    | 1 771                           | 1 216   |
|            | Establishments with revenue of \$25,000 to \$49,999         | 2 518                   | 95 375              | 25 702                   | 6 224                           | 3 894   |
|            | Establishments with revenue of \$50,000 to \$99,999         | 4 564                   | 341 695             | 67 281                   | 16 204                          | 7 939   |
|            | Establishments with revenue of \$100,000 to \$249,999       | 12 222                  | 2 062 979           | 287 910                  | 66 357                          | 26 004  |
|            | Establishments with revenue of \$250,000 to \$499,999       | 11 784                  | 4 236 674           | 497 797                  | 115 490                         | 34 454  |
|            | Establishments with revenue of \$500,000 to \$999,999       | 9 757                   | 6 893 564           | 798 583                  | 187 367                         | 47 912  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999   | 7 202                   | 10 943 702          | 1 205 510                | 284 387                         | 64 307  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999   | 1 739                   | 5 836 949           | 655 084                  | 155 071                         | 32 449  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999   | 511                     | 3 404 533           | 408 659                  | 98 442                          | 18 815  |
|            | Establishments with revenue of \$10,000,000 or more         | 185                     | 3 354 330           | 450 418                  | 104 719                         | 18 171  |
|            | Establishments not operated for the entire year             | 8 146                   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |
| 531110     | Lessors of residential buildings & dwellings                |                         |                     |                          |                                 |   |
|            | <b>All establishments</b>                                   | <b>59 718</b>           | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Establishments operated for the entire year                 | 51 572                  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|            | Establishments with revenue less than \$10,000              | 207                     | 1 221               | 9 737                    | 2 471                           | 554   |
|            | Establishments with revenue of \$10,000 to \$24,999         | 883                     | 15 641              | 7 258                    | 1 771                           | 1 216   |
|            | Establishments with revenue of \$25,000 to \$49,999         | 2 518                   | 95 375              | 25 702                   | 6 224                           | 3 894   |
|            | Establishments with revenue of \$50,000 to \$99,999         | 4 564                   | 341 695             | 67 281                   | 16 204                          | 7 939   |
|            | Establishments with revenue of \$100,000 to \$249,999       | 12 222                  | 2 062 979           | 287 910                  | 66 357                          | 26 004  |
|            | Establishments with revenue of \$250,000 to \$499,999       | 11 784                  | 4 236 674           | 497 797                  | 115 490                         | 34 454  |
|            | Establishments with revenue of \$500,000 to \$999,999       | 9 757                   | 6 893 564           | 798 583                  | 187 367                         | 47 912  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999   | 7 202                   | 10 943 702          | 1 205 510                | 284 387                         | 64 307  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999   | 1 739                   | 5 836 949           | 655 084                  | 155 071                         | 32 449  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999   | 511                     | 3 404 533           | 408 659                  | 98 442                          | 18 815  |
|            | Establishments with revenue of \$10,000,000 or more         | 185                     | 3 354 330           | 450 418                  | 104 719                         | 18 171  |
|            | Establishments not operated for the entire year             | 8 146                   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses) |                         |                     |                          |                                 |   |
|            | <b>All establishments</b>                                   | <b>31 497</b>           | <b>38 105 057</b>   | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year                 | 26 515                  | 35 981 814          | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with revenue less than \$10,000              | 147                     | 840                 | 1 966                    | 539                             | 200   |
|            | Establishments with revenue of \$10,000 to \$24,999         | 700                     | 12 214              | 6 057                    | 1 462                           | 960   |
|            | Establishments with revenue of \$25,000 to \$49,999         | 1 551                   | 57 434              | 22 132                   | 5 349                           | 2 549   |
|            | Establishments with revenue of \$50,000 to \$99,999         | 2 991                   | 219 248             | 66 557                   | 15 597                          | 5 373   |
|            | Establishments with revenue of \$100,000 to \$249,999       | 5 655                   | 940 288             | 217 828                  | 50 224                          | 13 389  |
|            | Establishments with revenue of \$250,000 to \$499,999       | 4 711                   | 1 691 014           | 290 062                  | 67 047                          | 14 793  |
|            | Establishments with revenue of \$500,000 to \$999,999       | 4 212                   | 3 007 438           | 424 573                  | 97 525                          | 18 620  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999   | 3 870                   | 5 991 350           | 714 328                  | 167 617                         | 28 152  |



**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment               | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses)—Con. |                         |                   |                          |                                 |   |
|            | Establishments operated for the entire year—Con.                 |                         |                   |                          |                                 |   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 407                   | 4 902 769         | 474 291                  | 114 829                         | 16 384  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 739                     | 5 070 274         | 462 271                  | 114 722                         | 14 403  |
|            | Establishments with revenue of \$10,000,000 or more .....        | 532                     | 14 088 945        | 966 525                  | 244 697                         | 23 726  |
|            | Establishments not operated for the entire year .....            | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)      |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year .....                | 26 515                  | 35 981 814        | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with revenue less than \$10,000 .....             | 147                     | 840               | 1 966                    | 539                             | 200   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 700                     | 12 214            | 6 057                    | 1 462                           | 960   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 1 551                   | 57 434            | 22 132                   | 5 349                           | 2 549   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 2 991                   | 219 248           | 66 557                   | 15 597                          | 5 373   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 5 655                   | 940 288           | 217 828                  | 50 224                          | 13 389  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 4 711                   | 1 691 014         | 290 062                  | 67 047                          | 14 793  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 4 212                   | 3 007 438         | 424 573                  | 97 525                          | 18 620  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 3 870                   | 5 991 350         | 714 328                  | 167 617                         | 28 152  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 1 407                   | 4 902 769         | 474 291                  | 114 829                         | 16 384  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 739                     | 5 070 274         | 462 271                  | 114 722                         | 14 403  |
|            | Establishments with revenue of \$10,000,000 or more .....        | 532                     | 14 088 945        | 966 525                  | 244 697                         | 23 726  |
|            | Establishments not operated for the entire year .....            | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 53113      | Lessors of miniwarehouses & self storage units                   |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with revenue less than \$10,000 .....             | 15                      | 88                | 89                       | 24                              | 19  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 83                      | 1 494             | 1 036                    | 235                             | 147   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 221                     | 8 365             | 2 540                    | 611                             | 416   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 581                     | 43 627            | 9 059                    | 2 061                           | 989   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 1 724                   | 295 523           | 43 179                   | 9 920                           | 3 648   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 221                   | 802 662           | 91 275                   | 21 515                          | 6 008   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 214                   | 807 871           | 73 381                   | 17 281                          | 4 160   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 205                     | 292 170           | 38 352                   | 9 713                           | 1 751   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 23                      | 70 499            | 11 525                   | 2 703                           | 457   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 8                       | 48 810            | 7 334                    | 1 728                           | 220   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 3                       | 41 777            | 4 058                    | 794                             | 128   |
|            | Establishments not operated for the entire year .....            | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 531130     | Lessors of miniwarehouses & self storage units                   |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with revenue less than \$10,000 .....             | 15                      | 88                | 89                       | 24                              | 19  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 83                      | 1 494             | 1 036                    | 235                             | 147   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 221                     | 8 365             | 2 540                    | 611                             | 416   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 581                     | 43 627            | 9 059                    | 2 061                           | 989   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 1 724                   | 295 523           | 43 179                   | 9 920                           | 3 648   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 221                   | 802 662           | 91 275                   | 21 515                          | 6 008   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 214                   | 807 871           | 73 381                   | 17 281                          | 4 160   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 205                     | 292 170           | 38 352                   | 9 713                           | 1 751   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 23                      | 70 499            | 11 525                   | 2 703                           | 457   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 8                       | 48 810            | 7 334                    | 1 728                           | 220   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 3                       | 41 777            | 4 058                    | 794                             | 128   |
|            | Establishments not operated for the entire year .....            | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 53119      | Lessors of other real estate property                            |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with revenue less than \$10,000 .....             | 90                      | 436               | 1 333                    | 291                             | 107   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 249                     | 4 416             | 2 453                    | 581                             | 357   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 570                     | 21 937            | 7 164                    | 1 684                           | 933   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 1 092                   | 81 904            | 18 670                   | 4 288                           | 1 837   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 2 723                   | 459 226           | 79 307                   | 18 263                          | 5 908   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 374                   | 849 401           | 116 275                  | 26 087                          | 7 304   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 787                   | 1 251 574         | 145 078                  | 32 770                          | 7 899   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 004                   | 1 454 526         | 151 965                  | 35 247                          | 7 162   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 174                     | 576 123           | 62 884                   | 13 986                          | 2 196   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 39                      | 256 670           | 24 179                   | 5 722                           | 828   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 11                      | 185 188           | 29 597                   | 7 840                           | 1 098   |
|            | Establishments not operated for the entire year .....            | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |
| 531190     | Lessors of other real estate property                            |                         |                   |                          |                                 |   |
|            | <b>All establishments .....</b>                                  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with revenue less than \$10,000 .....             | 90                      | 436               | 1 333                    | 291                             | 107   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 249                     | 4 416             | 2 453                    | 581                             | 357   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 570                     | 21 937            | 7 164                    | 1 684                           | 933   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 1 092                   | 81 904            | 18 670                   | 4 288                           | 1 837   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 2 723                   | 459 226           | 79 307                   | 18 263                          | 5 908   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 2 374                   | 849 401           | 116 275                  | 26 087                          | 7 304   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 1 787                   | 1 251 574         | 145 078                  | 32 770                          | 7 899   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 004                   | 1 454 526         | 151 965                  | 35 247                          | 7 162   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 174                     | 576 123           | 62 884                   | 13 986                          | 2 196   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 39                      | 256 670           | 24 179                   | 5 722                           | 828   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 11                      | 185 188           | 29 597                   | 7 840                           | 1 098   |
|            | Establishments not operated for the entire year .....            | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>   |                         |                   |                          |                                 |   |
| 5312       | Offices of real estate agents & brokers                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....               | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with revenue less than \$10,000 .....            | 220                     | 1 356             | 1 516                    | 401                             | 264   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 884                     | 15 675            | 8 357                    | 2 062                           | 1 114   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 2 280                   | 85 664            | 31 704                   | 7 615                           | 3 152   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 5 183                   | 386 421           | 109 998                  | 25 209                          | 7 911   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 12 770                  | 2 140 907         | 474 954                  | 103 896                         | 25 210  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 9 937                   | 3 533 350         | 657 685                  | 142 249                         | 28 364  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 7 610                   | 5 358 112         | 850 149                  | 186 711                         | 32 888  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 5 937                   | 9 139 653         | 1 284 609                | 285 388                         | 43 618  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 1 860                   | 6 297 196         | 875 463                  | 199 575                         | 25 568  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 627                     | 4 194 619         | 809 180                  | 183 801                         | 15 909  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 229                     | 4 804 577         | 1 222 531                | 312 479                         | 22 711  |
|            | Establishments not operated for the entire year .....           | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 53121      | Offices of real estate agents & brokers                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....               | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with revenue less than \$10,000 .....            | 220                     | 1 356             | 1 516                    | 401                             | 264   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 884                     | 15 675            | 8 357                    | 2 062                           | 1 114   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 2 280                   | 85 664            | 31 704                   | 7 615                           | 3 152   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 5 183                   | 386 421           | 109 998                  | 25 209                          | 7 911   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 12 770                  | 2 140 907         | 474 954                  | 103 896                         | 25 210  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 9 937                   | 3 533 350         | 657 685                  | 142 249                         | 28 364  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 7 610                   | 5 358 112         | 850 149                  | 186 711                         | 32 888  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 5 937                   | 9 139 653         | 1 284 609                | 285 388                         | 43 618  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 1 860                   | 6 297 196         | 875 463                  | 199 575                         | 25 568  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 627                     | 4 194 619         | 809 180                  | 183 801                         | 15 909  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 229                     | 4 804 577         | 1 222 531                | 312 479                         | 22 711  |
|            | Establishments not operated for the entire year .....           | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 531210     | Offices of real estate agents & brokers                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....               | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with revenue less than \$10,000 .....            | 220                     | 1 356             | 1 516                    | 401                             | 264   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 884                     | 15 675            | 8 357                    | 2 062                           | 1 114   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 2 280                   | 85 664            | 31 704                   | 7 615                           | 3 152   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 5 183                   | 386 421           | 109 998                  | 25 209                          | 7 911   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 12 770                  | 2 140 907         | 474 954                  | 103 896                         | 25 210  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 9 937                   | 3 533 350         | 657 685                  | 142 249                         | 28 364  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 7 610                   | 5 358 112         | 850 149                  | 186 711                         | 32 888  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 5 937                   | 9 139 653         | 1 284 609                | 285 388                         | 43 618  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 1 860                   | 6 297 196         | 875 463                  | 199 575                         | 25 568  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 627                     | 4 194 619         | 809 180                  | 183 801                         | 15 909  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 229                     | 4 804 577         | 1 222 531                | 312 479                         | 22 711  |
|            | Establishments not operated for the entire year .....           | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 5313       | Activities related to real estate                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Establishments operated for the entire year .....               | 42 837                  | 26 486 520        | 11 115 423               | 2 648 124                       | 410 391   |
|            | Establishments with revenue less than \$10,000 .....            | 288                     | 1 628             | 32 790                   | 10 406                          | 986   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 1 462                   | 25 651            | 13 407                   | 3 377                           | 2 074   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 2 846                   | 107 089           | 49 296                   | 11 952                          | 4 562   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 6 104                   | 451 305           | 190 510                  | 45 500                          | 11 976  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 12 084                  | 1 982 081         | 808 540                  | 188 411                         | 38 888  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 8 463                   | 2 983 625         | 1 248 984                | 287 194                         | 49 860  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 5 875                   | 4 105 205         | 1 727 159                | 401 938                         | 64 486  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 4 025                   | 6 120 857         | 2 440 240                | 573 857                         | 88 707  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 1 088                   | 3 754 367         | 1 637 419                | 392 862                         | 57 349  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 394                     | 2 696 572         | 1 196 737                | 295 121                         | 40 574  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 208                     | 4 258 140         | 1 770 341                | 437 506                         | 50 929  |
|            | Establishments not operated for the entire year .....           | 7 967                   | 2 051 625         | 556 067                  | 116 697                         | 17 828  |
| 53131      | Real estate property managers                                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Establishments operated for the entire year .....               | 27 817                  | 19 826 922        | 8 570 940                | 2 056 849                       | 340 062   |
|            | Establishments with revenue less than \$10,000 .....            | 231                     | 1 372             | 4 157                    | 1 112                           | 393   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 1 086                   | 19 008            | 10 298                   | 2 607                           | 1 595   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 880                   | 70 428            | 34 483                   | 8 546                           | 3 220   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 544                   | 260 897           | 122 151                  | 30 048                          | 8 023   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 7 049                   | 1 163 856         | 527 921                  | 126 632                         | 27 331  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 5 364                   | 1 899 769         | 849 477                  | 199 696                         | 37 693  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 4 116                   | 2 900 081         | 1 238 614                | 293 949                         | 51 517  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 3 183                   | 4 871 442         | 1 945 281                | 462 069                         | 77 305  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 894                     | 3 094 524         | 1 366 820                | 327 502                         | 52 268  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 306                     | 2 100 347         | 985 190                  | 242 100                         | 35 956  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 164                     | 3 445 198         | 1 486 548                | 362 588                         | 44 761  |
|            | Establishments not operated for the entire year .....           | 4 322                   | 919 355           | 329 377                  | 70 036                          | 12 658  |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>   |                         |                   |                          |                                 |   |
| 531311     | Residential property managers                                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Establishments operated for the entire year .....               | 19 000                  | 11 969 939        | 4 962 999                | 1 179 650                       | 227 779   |
|            | Establishments with revenue less than \$10,000 .....            | 152                     | 914               | 718                      | 205                             | 183   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 782                     | 13 520            | 7 322                    | 1 849                           | 1 167   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 330                   | 49 757            | 24 153                   | 6 071                           | 2 320   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 2 556                   | 187 914           | 86 360                   | 21 383                          | 6 058   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 4 992                   | 823 018           | 364 913                  | 88 739                          | 20 596  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 3 615                   | 1 278 694         | 547 454                  | 128 866                         | 26 856  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 678                   | 1 890 926         | 741 295                  | 174 724                         | 34 331  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 2 111                   | 3 224 717         | 1 173 854                | 275 722                         | 52 467  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 543                     | 1 857 344         | 800 959                  | 190 655                         | 35 393  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 166                     | 1 116 478         | 530 329                  | 128 514                         | 23 029  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 75                      | 1 526 657         | 685 642                  | 162 922                         | 25 379  |
|            | Establishments not operated for the entire year .....           | 3 128                   | 630 137           | 198 536                  | 39 448                          | 7 891   |
| 531312     | Nonresidential property managers                                |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Establishments operated for the entire year .....               | 8 817                   | 7 856 983         | 3 607 941                | 877 199                         | 112 283   |
|            | Establishments with revenue less than \$10,000 .....            | 79                      | 458               | 3 439                    | 907                             | 210   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 304                     | 5 488             | 2 976                    | 758                             | 428   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 540                     | 20 671            | 10 330                   | 2 475                           | 900   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 988                     | 72 983            | 35 791                   | 8 665                           | 1 965   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 2 057                   | 340 838           | 163 008                  | 37 893                          | 6 735   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 749                   | 621 075           | 302 023                  | 70 830                          | 10 837  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 438                   | 1 009 155         | 497 319                  | 119 225                         | 17 186  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 1 072                   | 1 646 725         | 771 427                  | 186 347                         | 24 838  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 351                     | 1 237 180         | 565 861                  | 136 847                         | 16 875  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 140                     | 983 869           | 454 861                  | 113 586                         | 12 927  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 89                      | 1 918 541         | 800 906                  | 199 666                         | 19 382  |
|            | Establishments not operated for the entire year .....           | 1 194                   | 289 218           | 130 841                  | 30 588                          | 4 767   |
| 53132      | Offices of real estate appraisers                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....               | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 37                | 44                       | 14                              | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 209                     | 3 877             | 1 716                    | 412                             | 264   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 620                     | 23 724            | 9 067                    | 2 019                           | 823   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 1 824                   | 136 332           | 45 724                   | 10 098                          | 2 705   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 3 472                   | 560 682           | 180 552                  | 39 693                          | 7 714   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 824                   | 629 073           | 224 312                  | 49 489                          | 7 202   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 859                     | 574 624           | 232 847                  | 51 224                          | 6 179   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 297                     | 429 209           | 176 683                  | 39 656                          | 4 369   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 44                      | 145 121           | 57 096                   | 11 837                          | 1 334   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 18                      | 119 987           | 35 534                   | 8 843                           | 1 118   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 6                       | 100 062           | 32 333                   | 9 092                           | 948   |
|            | Establishments not operated for the entire year .....           | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |
| 531320     | Offices of real estate appraisers                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....               | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 37                | 44                       | 14                              | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 209                     | 3 877             | 1 716                    | 412                             | 264   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 620                     | 23 724            | 9 067                    | 2 019                           | 823   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 1 824                   | 136 332           | 45 724                   | 10 098                          | 2 705   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 3 472                   | 560 682           | 180 552                  | 39 693                          | 7 714   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 824                   | 629 073           | 224 312                  | 49 489                          | 7 202   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 859                     | 574 624           | 232 847                  | 51 224                          | 6 179   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 297                     | 429 209           | 176 683                  | 39 656                          | 4 369   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 44                      | 145 121           | 57 096                   | 11 837                          | 1 334   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 18                      | 119 987           | 35 534                   | 8 843                           | 1 118   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 6                       | 100 062           | 32 333                   | 9 092                           | 948   |
|            | Establishments not operated for the entire year .....           | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |
| 53139      | Other activities related to real estate                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....               | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with revenue less than \$10,000 .....            | 50                      | 219               | 28 589                   | 9 280                           | 585   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 167                     | 2 766             | 1 393                    | 358                             | 215   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 346                     | 12 937            | 5 746                    | 1 387                           | 519   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 736                     | 54 076            | 22 635                   | 5 354                           | 1 248   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 563                   | 257 543           | 100 067                  | 22 086                          | 3 843   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 275                   | 454 783           | 175 195                  | 38 009                          | 4 965   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 900                     | 630 500           | 255 698                  | 56 765                          | 6 790   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 545                     | 820 206           | 318 276                  | 72 132                          | 7 033   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 150                     | 514 722           | 213 503                  | 53 523                          | 3 747   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 70                      | 476 238           | 176 013                  | 44 178                          | 3 500   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 38                      | 712 880           | 251 460                  | 65 826                          | 5 220   |
|            | Establishments not operated for the entire year .....           | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>   |                         |                   |                          |                                 |   |
| 531390     | Other activities related to real estate                         |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....               | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with revenue less than \$10,000 .....            | 50                      | 219               | 28 589                   | 9 280                           | 585   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 167                     | 2 766             | 1 393                    | 358                             | 215   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 346                     | 12 937            | 5 746                    | 1 387                           | 519   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 736                     | 54 076            | 22 635                   | 5 354                           | 1 248   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 563                   | 257 543           | 100 067                  | 22 086                          | 3 843   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 275                   | 454 783           | 175 195                  | 38 009                          | 4 965   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 900                     | 630 500           | 255 698                  | 56 765                          | 6 790   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 545                     | 820 206           | 318 276                  | 72 132                          | 7 033   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 150                     | 514 722           | 213 503                  | 53 523                          | 3 747   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 70                      | 476 238           | 176 013                  | 44 178                          | 3 500   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 38                      | 712 880           | 251 460                  | 65 826                          | 5 220   |
|            | Establishments not operated for the entire year .....           | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Establishments operated for the entire year .....               | 53 959                  | 73 873 467        | 12 080 229               | 2 812 538                       | 533 266   |
|            | Establishments with revenue less than \$10,000 .....            | 145                     | 794               | 4 306                    | 1 015                           | 251   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 678                     | 12 214            | 6 921                    | 1 741                           | 1 069   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 910                   | 72 105            | 25 140                   | 5 836                           | 3 674   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 5 110                   | 385 423           | 98 199                   | 23 985                          | 14 023  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 11 975                  | 2 007 321         | 506 598                  | 119 409                         | 48 461  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 11 619                  | 4 203 924         | 976 760                  | 225 896                         | 68 658  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 11 772                  | 8 263 873         | 1 707 181                | 399 135                         | 102 536   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 6 359                   | 9 518 417         | 2 021 500                | 455 209                         | 80 450  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 2 435                   | 8 551 508         | 1 692 847                | 392 807                         | 55 606  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 1 089                   | 7 410 321         | 1 306 481                | 297 918                         | 39 914  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 867                     | 33 447 567        | 3 734 296                | 889 587                         | 118 624   |
|            | Establishments not operated for the entire year .....           | 10 513                  | 2 505 317         | 488 954                  | 101 998                         | 26 113  |
| 5321       | Automotive equipment rental & leasing                           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Establishments operated for the entire year .....               | 9 300                   | 28 331 688        | 3 785 529                | 894 731                         | 151 872   |
|            | Establishments with revenue less than \$10,000 .....            | 32                      | 176               | 915                      | 213                             | 53  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 163                     | 2 915             | 2 700                    | 659                             | 193   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 282                     | 10 336            | 4 819                    | 897                             | 381   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 490                     | 36 028            | 10 661                   | 2 340                           | 818   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 311                   | 223 598           | 51 853                   | 12 032                          | 3 307   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 767                   | 629 699           | 122 803                  | 29 253                          | 6 309   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 896                   | 1 347 517         | 230 053                  | 54 644                          | 12 011  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 1 634                   | 2 557 858         | 391 312                  | 90 936                          | 16 738  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 793                     | 2 817 552         | 383 581                  | 91 249                          | 15 596  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 441                     | 3 033 106         | 392 800                  | 92 868                          | 15 096  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 491                     | 17 672 903        | 2 194 032                | 519 640                         | 81 370  |
|            | Establishments not operated for the entire year .....           | 1 242                   | 590 162           | 85 072                   | 25 981                          | 6 190   |
| 53211      | Passenger car rental & leasing                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Establishments operated for the entire year .....               | 4 427                   | 18 138 901        | 2 379 733                | 559 352                         | 105 631   |
|            | Establishments with revenue less than \$10,000 .....            | 14                      | 63                | 71                       | 18                              | 15  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 79                      | 1 526             | 1 043                    | 231                             | 92  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 188                     | 6 866             | 3 349                    | 577                             | 247   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 285                     | 21 199            | 6 211                    | 1 338                           | 493   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 686                     | 113 224           | 27 468                   | 6 425                           | 1 925   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 738                     | 265 773           | 56 916                   | 13 772                          | 3 272   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 791                     | 564 211           | 102 349                  | 24 221                          | 5 917   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 687                     | 1 086 255         | 166 515                  | 39 408                          | 8 253   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 335                     | 1 188 575         | 165 885                  | 39 774                          | 8 292   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 273                     | 1 902 970         | 220 014                  | 53 070                          | 10 133  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 351                     | 12 988 239        | 1 629 912                | 380 518                         | 66 992  |
|            | Establishments not operated for the entire year .....           | 819                     | 445 227           | 65 829                   | 21 443                          | 5 317   |
| 532111     | Passenger car rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Establishments operated for the entire year .....               | 3 665                   | 14 417 077        | 2 068 947                | 477 886                         | 97 464  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 34                | 54                       | 12                              | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 59                      | 1 192             | 850                      | 185                             | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 155                     | 5 644             | 2 705                    | 455                             | 184   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 253                     | 18 974            | 5 491                    | 1 222                           | 428   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 577                     | 94 722            | 22 644                   | 5 271                           | 1 678   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 638                     | 228 710           | 49 936                   | 12 187                          | 2 930   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 684                     | 489 192           | 88 118                   | 20 874                          | 5 398   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 541                     | 846 746           | 137 790                  | 31 921                          | 7 459   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 245                     | 867 265           | 130 797                  | 30 127                          | 7 283   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 201                     | 1 401 711         | 180 290                  | 43 030                          | 9 338   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 305                     | 10 462 887        | 1 450 272                | 332 602                         | 62 696  |
|            | Establishments not operated for the entire year .....           | 702                     | 366 627           | 60 655                   | 20 506                          | 5 159   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 532112     | Passenger car leasing   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Establishments operated for the entire year .....               | 762                     | 3 721 824         | 310 786                  | 81 466                          | 8 167   |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 29                | 17                       | 6                               | 7   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 20                      | 334               | 193                      | 46                              | 30  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 33                      | 1 222             | 644                      | 122                             | 63  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 32                      | 2 225             | 720                      | 116                             | 65  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 109                     | 18 502            | 4 824                    | 1 154                           | 247   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 100                     | 37 063            | 6 980                    | 1 585                           | 342   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 107                     | 75 019            | 14 231                   | 3 347                           | 519   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 146                     | 239 509           | 28 725                   | 7 487                           | 794   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 90                      | 321 310           | 35 088                   | 9 647                           | 1 009   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 72                      | 501 259           | 39 724                   | 10 040                          | 795   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 46                      | 2 525 352         | 179 640                  | 47 916                          | 4 296   |
|            | Establishments not operated for the entire year .....           | 117                     | 78 600            | 5 174                    | 937                             | 158   |
| 53212      | Truck, utility trailer, & RV rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....               | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with revenue less than \$10,000 .....            | 18                      | 113               | 844                      | 195                             | 38  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 84                      | 1 389             | 1 657                    | 428                             | 101   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 94                      | 3 470             | 1 470                    | 320                             | 134   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 205                     | 14 829            | 4 450                    | 1 002                           | 325   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 625                     | 110 374           | 24 385                   | 5 607                           | 1 382   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 029                   | 363 926           | 65 887                   | 15 481                          | 3 037   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 105                   | 783 306           | 127 704                  | 30 423                          | 6 094   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 947                     | 1 471 603         | 224 797                  | 51 528                          | 8 485   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 458                     | 1 628 977         | 217 696                  | 51 475                          | 7 304   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 168                     | 1 130 136         | 172 786                  | 39 798                          | 4 963   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 140                     | 4 684 664         | 564 120                  | 139 122                         | 14 378  |
|            | Establishments not operated for the entire year .....           | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 532120     | Truck, utility trailer, & RV rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....               | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with revenue less than \$10,000 .....            | 18                      | 113               | 844                      | 195                             | 38  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 84                      | 1 389             | 1 657                    | 428                             | 101   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 94                      | 3 470             | 1 470                    | 320                             | 134   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 205                     | 14 829            | 4 450                    | 1 002                           | 325   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 625                     | 110 374           | 24 385                   | 5 607                           | 1 382   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 029                   | 363 926           | 65 887                   | 15 481                          | 3 037   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 105                   | 783 306           | 127 704                  | 30 423                          | 6 094   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 947                     | 1 471 603         | 224 797                  | 51 528                          | 8 485   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 458                     | 1 628 977         | 217 696                  | 51 475                          | 7 304   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 168                     | 1 130 136         | 172 786                  | 39 798                          | 4 963   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 140                     | 4 684 664         | 564 120                  | 139 122                         | 14 378  |
|            | Establishments not operated for the entire year .....           | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 5322       | Consumer goods rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Establishments operated for the entire year .....               | 28 843                  | 13 445 883        | 2 888 519                | 678 892                         | 216 306   |
|            | Establishments with revenue less than \$10,000 .....            | 64                      | 364               | 296                      | 87                              | 78  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 361                     | 6 647             | 2 864                    | 762                             | 657   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 1 252                   | 48 024            | 14 356                   | 3 577                           | 2 738   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 853                   | 291 962           | 68 283                   | 17 051                          | 11 815  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 8 210                   | 1 364 253         | 324 613                  | 77 938                          | 38 509  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 6 607                   | 2 370 587         | 531 263                  | 123 811                         | 47 458  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 5 996                   | 4 214 323         | 799 532                  | 189 927                         | 63 512  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 2 008                   | 2 783 135         | 594 460                  | 135 778                         | 30 613  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 372                     | 1 247 968         | 314 337                  | 73 865                          | 11 600  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 95                      | 657 235           | 152 122                  | 5 565                           | 5 565   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 25                      | 461 385           | 86 393                   | 20 212                          | 3 761   |
|            | Establishments not operated for the entire year .....           | 6 580                   | 950 326           | 208 913                  | 36 807                          | 13 686  |
| 53221      | Consumer electronics & appliances rental                        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....               | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with revenue less than \$10,000 .....            | —                       | —                 | —                        | —                               | —   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 18                      | 345               | 172                      | 41                              | 26  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 32                      | 1 227             | 482                      | 135                             | 58  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 110                     | 8 470             | 2 605                    | 637                             | 227   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 333                     | 60 158            | 17 087                   | 4 040                           | 1 029   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 881                     | 333 239           | 81 429                   | 19 582                          | 4 296   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 828                     | 559 156           | 118 890                  | 28 482                          | 5 174   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 240                     | 325 355           | 75 134                   | 17 521                          | 2 802   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 59                      | 193 164           | 46 176                   | 10 877                          | 1 765   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 12                      | 78 110            | 14 075                   | 3 075                           | 401   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 133 804           | 15 604                   | 4 100                           | 519   |
|            | Establishments not operated for the entire year .....           | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 532210     | Consumer electronics & appliances rental                        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....               | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with revenue less than \$10,000 .....            | —                       | —                 | —                        | —                               | —   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 18                      | 345               | 172                      | 41                              | 26  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 32                      | 1 227             | 482                      | 135                             | 58  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 110                     | 8 470             | 2 605                    | 637                             | 227   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 333                     | 60 158            | 17 087                   | 4 040                           | 1 029   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 881                     | 333 239           | 81 429                   | 19 582                          | 4 296   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 828                     | 559 156           | 118 890                  | 28 482                          | 5 174   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 240                     | 325 535           | 75 134                   | 17 521                          | 2 802   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 59                      | 193 164           | 46 176                   | 10 877                          | 1 765   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 12                      | 78 110            | 14 075                   | 3 075                           | 401   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 133 804           | 15 604                   | 4 100                           | 519   |
|            | Establishments not operated for the entire year .....           | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |
| 53222      | Formal wear & costume rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....               | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with revenue less than \$10,000 .....            | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 28                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 60                      | 2 197             | 602                      | 144                             | 101   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 266                     | 20 445            | 5 887                    | 1 364                           | 647   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 024                   | 171 460           | 43 929                   | 9 995                           | 3 734   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 683                     | 237 627           | 55 058                   | 11 949                          | 4 005   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 165                     | 107 501           | 28 000                   | 5 870                           | 1 859   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 52                      | 74 693            | 27 773                   | 5 722                           | 1 383   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 23                      | 77 960            | 25 313                   | 5 328                           | 1 264   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 3                       | 18 984            | 6 409                    | 1 328                           | 239   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....           | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 532220     | Formal wear & costume rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....               | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with revenue less than \$10,000 .....            | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 28                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 60                      | 2 197             | 602                      | 144                             | 101   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 266                     | 20 445            | 5 887                    | 1 364                           | 647   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 024                   | 171 460           | 43 929                   | 9 995                           | 3 734   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 683                     | 237 627           | 55 058                   | 11 949                          | 4 005   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 165                     | 107 501           | 28 000                   | 5 870                           | 1 859   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 52                      | 74 693            | 27 773                   | 5 722                           | 1 383   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 23                      | 77 960            | 25 313                   | 5 328                           | 1 264   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 3                       | 18 984            | 6 409                    | 1 328                           | 239   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....           | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 53223      | Video tape & disk rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....               | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with revenue less than \$10,000 .....            | 57                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 250                     | 4 623             | 1 865                    | 514                             | 476   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 987                     | 38 128            | 10 624                   | 2 655                           | 2 273   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 095                   | 234 821           | 50 536                   | 12 928                          | 10 180  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 5 827                   | 955 991           | 210 377                  | 51 877                          | 30 157  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 3 910                   | 1 394 653         | 277 649                  | 67 016                          | 33 191  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 3 954                   | 2 798 971         | 447 389                  | 110 967                         | 47 850  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 876                     | 1 072 842         | 145 676                  | 35 639                          | 13 959  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 25                      | 83 935            | 16 853                   | 4 001                           | 1 335   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 11                      | 73 663            | 16 753                   | 4 054                           | 1 583   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 5                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....           | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |
| 532230     | Video tape & disk rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....               | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with revenue less than \$10,000 .....            | 57                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 250                     | 4 623             | 1 865                    | 514                             | 476   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 987                     | 38 128            | 10 624                   | 2 655                           | 2 273   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 3 095                   | 234 821           | 50 536                   | 12 928                          | 10 180  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 5 827                   | 955 991           | 210 377                  | 51 877                          | 30 157  |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 3 910                   | 1 394 653         | 277 649                  | 67 016                          | 33 191  |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 3 954                   | 2 798 971         | 447 389                  | 110 967                         | 47 850  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 876                     | 1 072 842         | 145 676                  | 35 639                          | 13 959  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 25                      | 83 935            | 16 853                   | 4 001                           | 1 335   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 11                      | 73 663            | 16 753                   | 4 054                           | 1 583   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 5                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....           | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 53229      | Other consumer goods rental                                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Establishments operated for the entire year .....               | 5 023                   | 4 276 010         | 1 137 595                | 256 818                         | 45 153  |
|            | Establishments with revenue less than \$10,000 .....            | 6                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 65                      | D                 | D                        | D                               | c   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 173                     | 6 472             | 2 648                    | 643                             | 306   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 382                     | 28 226            | 9 255                    | 2 122                           | 761   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 026                   | 176 644           | 53 220                   | 12 026                          | 3 589   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 133                   | 405 068           | 117 127                  | 25 264                          | 5 966   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 049                   | 748 695           | 205 253                  | 44 608                          | 8 629   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 840                     | 1 310 065         | 345 877                  | 76 896                          | 12 469  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 265                     | 892 909           | 225 995                  | 53 659                          | 7 236   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 69                      | 486 478           | 114 885                  | 27 427                          | 3 342   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 15                      | 220 246           | 62 741                   | 14 020                          | 2 744   |
|            | Establishments not operated for the entire year .....           | 1 670                   | 318 620           | 71 329                   | 14 689                          | 3 458   |
| 532291     | Home health equipment rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Establishments operated for the entire year .....               | 1 528                   | 1 820 862         | 434 658                  | 105 656                         | 13 758  |
|            | Establishments with revenue less than \$10,000 .....            | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 5                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 18                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 64                      | 4 778             | 2 083                    | 512                             | 107   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 217                     | 37 896            | 13 462                   | 3 164                           | 557   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 297                     | 107 066           | 34 818                   | 8 163                           | 1 221   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 357                     | 262 947           | 69 668                   | 16 226                          | 2 175   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 397                     | 627 822           | 146 667                  | 35 183                          | 4 635   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 133                     | 450 444           | 91 771                   | 22 841                          | 2 758   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 219 748           | 51 147                   | 13 849                          | 1 381   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 8                       | 109 392           | 24 736                   | 5 636                           | 887   |
|            | Establishments not operated for the entire year .....           | 203                     | 59 802            | 14 255                   | 4 775                           | 607   |
| 532292     | Recreational goods rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Establishments operated for the entire year .....               | 873                     | 415 291           | 92 694                   | 18 551                          | 5 936   |
|            | Establishments with revenue less than \$10,000 .....            | 3                       | 18                | 12                       | 3                               | 6   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 420               | 177                      | 40                              | 49  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 57                      | D                 | D                        | D                               | c   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 117                     | 8 701             | 2 406                    | 515                             | 277   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 277                     | 46 904            | 12 030                   | 2 429                           | 1 071   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 194                     | 67 149            | 15 824                   | 3 228                           | 1 212   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 113                     | 76 789            | 17 340                   | 3 349                           | 1 102   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 66                      | 98 435            | 24 284                   | 4 423                           | 1 205   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 15                      | 53 248            | 9 211                    | 1 830                           | 395   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 6                       | 46 426            | 2 641                    | 551                             | 83  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....           | 939                     | 145 210           | 31 607                   | 5 958                           | 2 012   |
| 532299     | All other consumer goods rental                                 |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Establishments operated for the entire year .....               | 2 622                   | 2 039 857         | 610 243                  | 132 611                         | 25 459  |
|            | Establishments with revenue less than \$10,000 .....            | 2                       | D                 | D                        | D                               | a   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 36                      | D                 | D                        | D                               | b   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 98                      | 3 605             | 1 484                    | 356                             | 158   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 201                     | 14 747            | 4 766                    | 1 095                           | 377   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 532                     | 91 844            | 27 728                   | 6 433                           | 1 961   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 642                     | 230 853           | 66 485                   | 13 873                          | 3 533   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 579                     | 408 959           | 118 245                  | 25 033                          | 5 352   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 377                     | 583 808           | 174 926                  | 37 290                          | 6 629   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 117                     | 389 217           | 125 013                  | 28 988                          | 4 083   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 32                      | 220 304           | 61 097                   | 13 027                          | 1 878   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 6                       | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....           | 528                     | 113 608           | 25 467                   | 3 956                           | 839   |
| 5323       | General rental centers  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....               | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with revenue less than \$10,000 .....            | 11                      | 66                | 481                      | 129                             | 12  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 452               | 205                      | 49                              | 33  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 100                     | 3 765             | 1 716                    | 390                             | 161   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 240                     | 17 952            | 5 701                    | 1 330                           | 439   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 903                     | 155 600           | 45 049                   | 9 837                           | 2 724   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 641                   | 624 534           | 161 271                  | 36 441                          | 8 017   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 089                   | 1 417 279         | 337 920                  | 78 102                          | 15 014  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 693                     | 953 277           | 222 873                  | 48 279                          | 8 605   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 101                     | 337 707           | 80 599                   | 17 007                          | 2 336   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 195 058           | 44 629                   | 9 296                           | 1 254   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 74 513            | 9 825                    | 1 513                           | 464   |
|            | Establishments not operated for the entire year .....           | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 53231      | General rental centers  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....               | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with revenue less than \$10,000 .....            | 11                      | 66                | 481                      | 129                             | 12  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 452               | 205                      | 49                              | 33  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 100                     | 3 765             | 1 716                    | 390                             | 161   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 240                     | 17 952            | 5 701                    | 1 330                           | 439   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 903                     | 155 600           | 45 049                   | 9 837                           | 2 724   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 641                   | 624 534           | 161 271                  | 36 441                          | 8 017   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 089                   | 1 417 279         | 337 920                  | 78 102                          | 15 014  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 693                     | 953 277           | 222 873                  | 48 279                          | 8 605   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 101                     | 337 707           | 80 599                   | 17 007                          | 2 336   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 195 058           | 44 629                   | 9 296                           | 1 254   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 74 513            | 9 825                    | 1 513                           | 464   |
|            | Establishments not operated for the entire year .....           | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 532310     | General rental centers  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....               | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with revenue less than \$10,000 .....            | 11                      | 66                | 481                      | 129                             | 12  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 24                      | 452               | 205                      | 49                              | 33  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 100                     | 3 765             | 1 716                    | 390                             | 161   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 240                     | 17 952            | 5 701                    | 1 330                           | 439   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 903                     | 155 600           | 45 049                   | 9 837                           | 2 724   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 641                   | 624 534           | 161 271                  | 36 441                          | 8 017   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 2 089                   | 1 417 279         | 337 920                  | 78 102                          | 15 014  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 693                     | 953 277           | 222 873                  | 48 279                          | 8 605   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 101                     | 337 707           | 80 599                   | 17 007                          | 2 336   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 195 058           | 44 629                   | 9 296                           | 1 254   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 74 513            | 9 825                    | 1 513                           | 464   |
|            | Establishments not operated for the entire year .....           | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Establishments operated for the entire year .....               | 9 979                   | 28 315 693        | 4 495 912                | 1 036 542                       | 126 029   |
|            | Establishments with revenue less than \$10,000 .....            | 38                      | 188               | 2 614                    | 586                             | 108   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 130                     | 2 200             | 1 152                    | 271                             | 186   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 276                     | 9 980             | 4 249                    | 972                             | 394   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 527                     | 39 481            | 13 554                   | 3 264                           | 951   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 1 551                   | 263 870           | 85 083                   | 19 602                          | 3 921   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 1 604                   | 579 104           | 161 423                  | 36 391                          | 6 874   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 1 791                   | 1 284 754         | 339 676                  | 76 462                          | 11 999  |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 2 024                   | 3 224 147         | 812 855                  | 180 216                         | 24 494  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 1 169                   | 4 148 281         | 914 330                  | 210 686                         | 26 074  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 522                     | 3 524 922         | 716 930                  | 159 870                         | 17 999  |
|            | Establishments with revenue of \$10,000,000 or more .....       | 347                     | 15 238 766        | 1 444 046                | 348 222                         | 33 029  |
|            | Establishments not operated for the entire year .....           | 2 019                   | 834 414           | 164 229                  | 33 432                          | 5 012   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Establishments operated for the entire year .....               | 3 849                   | 12 862 056        | 1 684 045                | 383 196                         | 46 243  |
|            | Establishments with revenue less than \$10,000 .....            | 12                      | 60                | 88                       | 15                              | 15  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 33                      | 547               | 300                      | 76                              | 57  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 92                      | 3 402             | 1 493                    | 325                             | 133   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 184                     | 13 541            | 4 811                    | 1 130                           | 349   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 528                     | 90 891            | 28 477                   | 6 485                           | 1 323   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 576                     | 209 087           | 59 474                   | 13 352                          | 2 584   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 756                     | 547 186           | 143 206                  | 32 489                          | 5 163   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 798                     | 1 275 312         | 307 722                  | 67 360                          | 8 949   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 511                     | 1 830 709         | 379 199                  | 89 276                          | 11 050  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 237                     | 1 579 921         | 294 481                  | 66 264                          | 7 038   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 122                     | 7 311 400         | 464 794                  | 106 424                         | 9 582   |
|            | Establishments not operated for the entire year .....           | 856                     | 391 461           | 75 507                   | 13 691                          | 2 016   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Establishments operated for the entire year .....               | 611                     | 6 300 107         | 299 733                  | 70 787                          | 6 469   |
|            | Establishments with revenue less than \$10,000 .....            | 5                       | 23                | 23                       | 5                               | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 13                      | 205               | 85                       | 27                              | 28  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 23                      | 821               | 290                      | 71                              | 34  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 51                      | 3 728             | 1 221                    | 288                             | 89  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 116                     | 19 333            | 6 035                    | 1 350                           | 277   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 107                     | 37 484            | 9 391                    | 2 099                           | 422   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 100                     | 70 624            | 13 607                   | 2 985                           | 489   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 74                      | 115 665           | 22 236                   | 4 435                           | 612   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 40                      | 136 493           | 21 170                   | 5 600                           | 443   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 31                      | 229 746           | 34 265                   | 8 160                           | 659   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 51                      | 5 685 985         | 191 410                  | 45 767                          | 3 408   |
|            | Establishments not operated for the entire year .....           | 137                     | 59 158            | 11 786                   | 1 683                           | 245   |



**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment              | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>              |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                       |                         |                   |                          |                                 |   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Establishments operated for the entire year .....               | 3 238                   | 6 561 949         | 1 384 312                | 312 409                         | 39 774  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 37                | 65                       | 10                              | 7   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 20                      | 342               | 215                      | 49                              | 29  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 69                      | 2 581             | 1 203                    | 254                             | 99  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 133                     | 9 813             | 3 590                    | 842                             | 260   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 412                     | 71 558            | 22 442                   | 5 135                           | 1 046   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 469                     | 171 603           | 50 083                   | 11 253                          | 2 162   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 656                     | 476 562           | 129 599                  | 29 504                          | 4 674   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 724                     | 1 159 647         | 285 486                  | 62 925                          | 8 337   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 471                     | 1 694 216         | 358 029                  | 83 676                          | 10 607  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 206                     | 1 350 175         | 260 216                  | 58 104                          | 6 379   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 71                      | 1 625 415         | 273 384                  | 60 657                          | 6 174   |
|            | Establishments not operated for the entire year .....           | 719                     | 332 303           | 63 721                   | 12 008                          | 1 771   |
| 53242      | Office machinery & equipment rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....               | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 36                | 22                       | 8                               | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 27                      | 460               | 236                      | 43                              | 38  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 36                      | 1 270             | 646                      | 141                             | 53  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 64                      | 4 846             | 1 642                    | 357                             | 103   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 173                     | 28 795            | 10 384                   | 2 478                           | 384   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 173                     | 62 662            | 17 493                   | 4 026                           | 639   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 189                     | 134 080           | 36 757                   | 8 077                           | 1 062   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 170                     | 269 939           | 64 745                   | 15 236                          | 1 573   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 113                     | 399 416           | 70 032                   | 15 063                          | 1 514   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 67                      | 455 940           | 81 723                   | 16 235                          | 1 459   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 98                      | 4 728 722         | 369 766                  | 90 259                          | 4 844   |
|            | Establishments not operated for the entire year .....           | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 532420     | Office machinery & equipment rental & leasing                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....               | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with revenue less than \$10,000 .....            | 7                       | 36                | 22                       | 8                               | 8   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 27                      | 460               | 236                      | 43                              | 38  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 36                      | 1 270             | 646                      | 141                             | 53  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 64                      | 4 846             | 1 642                    | 357                             | 103   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 173                     | 28 795            | 10 384                   | 2 478                           | 384   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 173                     | 62 662            | 17 493                   | 4 026                           | 639   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 189                     | 134 080           | 36 757                   | 8 077                           | 1 062   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 170                     | 269 939           | 64 745                   | 15 236                          | 1 573   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 113                     | 399 416           | 70 032                   | 15 063                          | 1 514   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 67                      | 455 940           | 81 723                   | 16 235                          | 1 459   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 98                      | 4 728 722         | 369 766                  | 90 259                          | 4 844   |
|            | Establishments not operated for the entire year .....           | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 5324201    | Office machinery rental & leasing                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Establishments operated for the entire year .....               | 311                     | 407 146           | 93 320                   | 20 377                          | 2 718   |
|            | Establishments with revenue less than \$10,000 .....            | 3                       | 9                 | 12                       | 4                               | 4   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 8                       | 143               | 82                       | 17                              | 9   |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 15                      | 525               | 222                      | 51                              | 20  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 24                      | 1 814             | 616                      | 127                             | 39  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 66                      | 11 353            | 3 169                    | 818                             | 149   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 63                      | 23 604            | 5 994                    | 1 327                           | 277   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 54                      | 37 630            | 11 181                   | 2 493                           | 410   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 45                      | 72 545            | 19 811                   | 4 210                           | 589   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 21                      | 77 939            | 18 971                   | 3 787                           | 549   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 8                       | 65 290            | 14 968                   | 2 834                           | 262   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 4                       | 116 294           | 18 294                   | 4 709                           | 410   |
|            | Establishments not operated for the entire year .....           | 89                      | 29 032            | 7 940                    | 1 280                           | 177   |
| 5324209    | Computer rental & leasing                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                 | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Establishments operated for the entire year .....               | 806                     | 5 679 020         | 560 126                  | 131 546                         | 8 959   |
|            | Establishments with revenue less than \$10,000 .....            | 4                       | 27                | 10                       | 4                               | 4   |
|            | Establishments with revenue of \$10,000 to \$24,999 .....       | 19                      | 317               | 154                      | 26                              | 29  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....       | 21                      | 745               | 424                      | 90                              | 33  |
|            | Establishments with revenue of \$50,000 to \$99,999 .....       | 40                      | 3 026             | 1 026                    | 230                             | 64  |
|            | Establishments with revenue of \$100,000 to \$249,999 .....     | 107                     | 17 442            | 7 215                    | 1 660                           | 235   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....     | 110                     | 39 058            | 11 499                   | 2 699                           | 362   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....     | 135                     | 96 450            | 25 576                   | 5 584                           | 652   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 ..... | 125                     | 197 394           | 44 934                   | 11 026                          | 984   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 ..... | 92                      | 321 477           | 51 061                   | 11 276                          | 965   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 ..... | 59                      | 390 650           | 66 755                   | 13 401                          | 1 197   |
|            | Establishments with revenue of \$10,000,000 or more .....       | 94                      | 4 612 428         | 351 472                  | 85 550                          | 4 434   |
|            | Establishments not operated for the entire year .....           | 140                     | 65 515            | 9 070                    | 1 228                           | 153   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment               | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                         |                   |                          |                                 |   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>'5 947</b>           | <b>'9 715 877</b> | <b>'2 230 133</b>        | <b>'518 656</b>                 | <b>'70 775</b>  |
|            | Establishments operated for the entire year .....                | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with revenue less than \$10,000 .....             | 19                      | 92                | 2 504                    | 563                             | 85  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 70                      | 1 193             | 616                      | 152                             | 91  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 148                     | 5 308             | 2 110                    | 506                             | 208   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 279                     | 21 094            | 7 101                    | 1 777                           | 499   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 850                     | 144 184           | 46 222                   | 10 639                          | 2 214   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 855                     | 307 355           | 84 456                   | 19 013                          | 3 651   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 846                     | 603 488           | 159 713                  | 35 896                          | 5 774   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 056                   | 1 678 896         | 440 388                  | 97 620                          | 13 972  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 545                     | 1 918 156         | 465 099                  | 106 347                         | 13 510  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 218                     | 1 489 061         | 340 726                  | 77 371                          | 9 502   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 127                     | 3 198 644         | 609 486                  | 151 539                         | 18 603  |
|            | Establishments not operated for the entire year .....            | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>'5 947</b>           | <b>'9 715 877</b> | <b>'2 230 133</b>        | <b>'518 656</b>                 | <b>'70 775</b>  |
|            | Establishments operated for the entire year .....                | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with revenue less than \$10,000 .....             | 19                      | 92                | 2 504                    | 563                             | 85  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 70                      | 1 193             | 616                      | 152                             | 91  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 148                     | 5 308             | 2 110                    | 506                             | 208   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 279                     | 21 094            | 7 101                    | 1 777                           | 499   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 850                     | 144 184           | 46 222                   | 10 639                          | 2 214   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 855                     | 307 355           | 84 456                   | 19 013                          | 3 651   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 846                     | 603 488           | 159 713                  | 35 896                          | 5 774   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 1 056                   | 1 678 896         | 440 388                  | 97 620                          | 13 972  |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 545                     | 1 918 156         | 465 099                  | 106 347                         | 13 510  |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 218                     | 1 489 061         | 340 726                  | 77 371                          | 9 502   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 127                     | 3 198 644         | 609 486                  | 151 539                         | 18 603  |
|            | Establishments not operated for the entire year .....            | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....             | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....            | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 5331       | Lessors of intangible assets, except copyrighted works           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....             | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....            | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 53311      | Lessors of intangible assets, except copyrighted works           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                  | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....             | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....        | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....        | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....        | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....      | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....      | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....      | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....  | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....  | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....  | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....        | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....            | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

**Table 3. Revenue Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and revenue size of establishment                 | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                          |                                 |   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with revenue less than \$10,000 .....               | 26                      | 150               | 131                      | 35                              | 33  |
|            | Establishments with revenue of \$10,000 to \$24,999 .....          | 53                      | 882               | 421                      | 88                              | 62  |
|            | Establishments with revenue of \$25,000 to \$49,999 .....          | 84                      | 2 933             | 935                      | 214                             | 124   |
|            | Establishments with revenue of \$50,000 to \$99,999 .....          | 131                     | 9 856             | 3 890                    | 909                             | 222   |
|            | Establishments with revenue of \$100,000 to \$249,999 .....        | 290                     | 48 917            | 16 323                   | 3 878                           | 772   |
|            | Establishments with revenue of \$250,000 to \$499,999 .....        | 271                     | 98 709            | 33 208                   | 7 695                           | 974   |
|            | Establishments with revenue of \$500,000 to \$999,999 .....        | 266                     | 189 300           | 52 613                   | 11 885                          | 1 464   |
|            | Establishments with revenue of \$1,000,000 to \$2,499,999 .....    | 287                     | 462 706           | 114 120                  | 27 461                          | 2 809   |
|            | Establishments with revenue of \$2,500,000 to \$4,999,999 .....    | 178                     | 617 401           | 120 346                  | 25 923                          | 2 447   |
|            | Establishments with revenue of \$5,000,000 to \$9,999,999 .....    | 111                     | 754 357           | 115 148                  | 24 745                          | 2 737   |
|            | Establishments with revenue of \$10,000,000 or more .....          | 152                     | 8 847 113         | 572 026                  | 135 680                         | 13 399  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

**Table 4. Employment Size of Establishments: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code  | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number)                                 | Revenue (\$1,000)   | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|---|---------------------|--------------------------|---------------------------------|---|
| <b>53</b>   | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>                      |   |                     |                          |                                 |   |
|   | <b>All establishments</b> .....                                    | <b>'288 273</b>   | <b>'240 917 556</b> | <b>'41 590 766</b>       | <b>'9 679 345</b>               | <b>'1 702 420</b>   |
|   | Establishments operated for the entire year .....                  | 240 680   | 228 072 605         | 39 532 221               | 9 280 016                       | 1 623 245   |
|   | Establishments with no employees .....                             | 3 551   | 3 164 468           | 151 438                  | -                               | -   |
|   | Establishments with 1 employee .....                               | 63 349  | 16 569 218          | 1 467 153                | 320 630                         | 63 349  |
|   | Establishments with 2 employees .....                              | 42 345  | 15 035 445          | 1 786 038                | 402 078                         | 84 690  |
|   | Establishments with 3 or 4 employees .....                         | 48 462  | 26 578 299          | 3 547 561                | 802 956                         | 165 813   |
|   | Establishments with 5 or 6 employees .....                         | 27 316  | 21 961 274          | 3 209 108                | 745 210                         | 148 246   |
|   | Establishments with 7 to 9 employees .....                         | 20 630  | 21 912 107          | 3 532 420                | 820 260                         | 161 392   |
|   | Establishments with 10 to 14 employees .....                       | 16 458  | 23 825 929          | 4 197 054                | 977 884                         | 191 687   |
|   | Establishments with 15 to 19 employees .....                       | 6 459   | 13 574 576          | 2 617 799                | 611 997                         | 107 436   |
|   | Establishments with 20 to 49 employees .....                       | 8 568   | 31 979 454          | 6 771 144                | 1 608 438                       | 248 724   |
|   | Establishments with 50 to 99 employees .....                       | 2 244   | 20 619 207          | 4 261 148                | 1 045 459                       | 151 902   |
|   | Establishments with 100 employees or more .....                    | 1 298   | 32 852 628          | 7 991 358                | 1 945 104                       | 300 006   |
|   | Establishments not operated for the entire year .....              | 47 593  | 12 844 951          | 2 058 545                | 399 329                         | 79 175  |
|   | <b>531</b>   | <b>Real estate</b>                                      |                     |                          |                                 |   |
| <b>All establishments</b> .....                       |  | <b>221 650</b>  | <b>153 274 907</b>  | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
| Establishments operated for the entire year .....     |  | 184 872   | 143 166 814         | 26 422 831               | 6 228 965                       | 1 064 936   |
| Establishments with no employees .....                |  | 3 114   | 2 749 927           | 127 834                  | -                               | -   |
| Establishments with 1 employee .....                  |  | 56 412  | 12 716 163          | 1 271 870                | 279 213                         | 56 412  |
| Establishments with 2 employees .....                 |  | 36 865  | 12 948 953          | 1 530 902                | 345 161                         | 73 730  |
| Establishments with 3 or 4 employees .....            |  | 37 279  | 21 101 564          | 2 777 727                | 631 324                         | 126 814   |
| Establishments with 5 or 6 employees .....            |  | 18 069  | 16 274 710          | 2 276 721                | 527 882                         | 97 922  |
| Establishments with 7 to 9 employees .....            |  | 12 659  | 15 271 043          | 2 405 910                | 559 391                         | 98 868  |
| Establishments with 10 to 14 employees .....          |  | 8 886   | 14 742 391          | 2 626 214                | 610 361                         | 103 220   |
| Establishments with 15 to 19 employees .....          |  | 3 723   | 8 301 354           | 1 627 102                | 380 586                         | 61 919  |
| Establishments with 20 to 49 employees .....          |  | 5 506   | 18 531 845          | 4 393 180                | 1 061 366                       | 161 828   |
| Establishments with 50 to 99 employees .....          |  | 1 501   | 8 773 559           | 2 697 390                | 676 156                         | 102 254   |
| Establishments with 100 employees or more .....       |  | 858   | 11 755 305          | 4 687 981                | 1 157 525                       | 181 969   |
| Establishments not operated for the entire year ..... |  | 36 778  | 10 108 093          | 1 524 278                | 292 856                         | 52 313  |
| <b>5311</b>   |  | <b>Lessors of real estate</b>                           |                     |                          |                                 |   |
|   | <b>All establishments</b> .....                                    | <b>110 226</b>  | <b>85 791 328</b>   | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|   | Establishments operated for the entire year .....                  | 94 498  | 80 722 764          | 8 981 262                | 2 131 455                       | 447 836   |
|   | Establishments with no employees .....                             | 2 254   | 2 433 432           | 42 280                   | -                               | -   |
|   | Establishments with 1 employee .....                               | 28 832  | 7 527 140           | 517 761                  | 118 264                         | 28 832  |
|   | Establishments with 2 employees .....                              | 19 632  | 7 720 670           | 680 449                  | 158 545                         | 39 264  |
|   | Establishments with 3 or 4 employees .....                         | 19 480  | 12 026 110          | 1 195 735                | 278 425                         | 66 307  |
|   | Establishments with 5 or 6 employees .....                         | 9 237   | 9 248 281           | 954 619                  | 225 766                         | 50 057  |
|   | Establishments with 7 to 9 employees .....                         | 6 345   | 8 800 979           | 1 004 109                | 238 589                         | 49 539  |
|   | Establishments with 10 to 14 employees .....                       | 4 210   | 8 511 638           | 1 014 138                | 238 232                         | 48 749  |
|   | Establishments with 15 to 19 employees .....                       | 1 605   | 4 853 416           | 569 315                  | 135 376                         | 26 575  |
|   | Establishments with 20 to 49 employees .....                       | 2 169   | 10 600 213          | 1 306 983                | 320 297                         | 62 754  |
|   | Establishments with 50 to 99 employees .....                       | 522   | 4 407 885           | 742 434                  | 184 715                         | 34 852  |
|   | Establishments with 100 employees or more .....                    | 212   | 4 593 000           | 953 439                  | 233 246                         | 40 907  |
|   | Establishments not operated for the entire year .....              | 15 728  | 5 068 564           | 502 636                  | 96 103                          | 21 561  |
|   | <b>53111</b>   | <b>Lessors of residential buildings &amp; dwellings</b> |                     |                          |                                 |   |
| <b>All establishments</b> .....                       |  | <b>59 718</b>   | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
| Establishments operated for the entire year .....     |  | 51 572  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
| Establishments with no employees .....                |  | 719   | 360 140             | 11 961                   | -                               | -   |
| Establishments with 1 employee .....                  |  | 16 012  | 3 651 695           | 230 929                  | 52 756                          | 16 012  |
| Establishments with 2 employees .....                 |  | 9 942   | 3 425 164           | 287 133                  | 67 291                          | 19 884  |
| Establishments with 3 or 4 employees .....            |  | 10 239  | 5 865 293           | 565 646                  | 132 115                         | 34 953  |
| Establishments with 5 or 6 employees .....            |  | 5 426   | 4 714 710           | 504 937                  | 120 056                         | 29 455  |
| Establishments with 7 to 9 employees .....            |  | 3 998   | 4 840 037           | 564 625                  | 133 408                         | 31 226  |
| Establishments with 10 to 14 employees .....          |  | 2 615   | 4 457 891           | 555 595                  | 129 282                         | 30 373  |
| Establishments with 15 to 19 employees .....          |  | 963   | 2 216 690           | 298 368                  | 70 263                          | 15 931  |
| Establishments with 20 to 49 employees .....          |  | 1 239   | 4 196 008           | 625 133                  | 150 828                         | 35 655  |
| Establishments with 50 to 99 employees .....          |  | 311   | 1 853 022           | 375 122                  | 87 934                          | 20 953  |
| Establishments with 100 employees or more .....       |  | 108   | 1 606 013           | 394 490                  | 94 570                          | 21 273  |
| Establishments not operated for the entire year ..... |  | 8 146   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |
| <b>531110</b>   |  | <b>Lessors of residential buildings &amp; dwellings</b> |                     |                          |                                 |   |
|   | <b>All establishments</b> .....                                    | <b>59 718</b>   | <b>39 621 284</b>   | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|   | Establishments operated for the entire year .....                  | 51 572  | 37 186 663          | 4 413 939                | 1 038 503                       | 255 715   |
|   | Establishments with no employees .....                             | 719   | 360 140             | 11 961                   | -                               | -   |
|   | Establishments with 1 employee .....                               | 16 012  | 3 651 695           | 230 929                  | 52 756                          | 16 012  |
|   | Establishments with 2 employees .....                              | 9 942   | 3 425 164           | 287 133                  | 67 291                          | 19 884  |
|   | Establishments with 3 or 4 employees .....                         | 10 239  | 5 865 293           | 565 646                  | 132 115                         | 34 953  |
|   | Establishments with 5 or 6 employees .....                         | 5 426   | 4 714 710           | 504 937                  | 120 056                         | 29 455  |
|   | Establishments with 7 to 9 employees .....                         | 3 998   | 4 840 037           | 564 625                  | 133 408                         | 31 226  |
|   | Establishments with 10 to 14 employees .....                       | 2 615   | 4 457 891           | 555 595                  | 129 282                         | 30 373  |
|   | Establishments with 15 to 19 employees .....                       | 963   | 2 216 690           | 298 368                  | 70 263                          | 15 931  |
|   | Establishments with 20 to 49 employees .....                       | 1 239   | 4 196 008           | 625 133                  | 150 828                         | 35 655  |
|   | Establishments with 50 to 99 employees .....                       | 311   | 1 853 022           | 375 122                  | 87 934                          | 20 953  |
|   | Establishments with 100 employees or more .....                    | 108   | 1 606 013           | 394 490                  | 94 570                          | 21 273  |
|   | Establishments not operated for the entire year .....              | 8 146   | 2 434 621           | 259 973                  | 49 474                          | 12 069  |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses)        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year .....                  | 26 515                  | 35 981 814        | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with no employees .....                             | 1 336                   | 2 010 447         | 25 174                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 8 125                   | 2 898 993         | 203 969                  | 46 834                          | 8 125   |
|            | Establishments with 2 employees .....                              | 5 219                   | 2 770 544         | 243 167                  | 56 517                          | 10 438  |
|            | Establishments with 3 or 4 employees .....                         | 5 037                   | 4 187 306         | 418 428                  | 98 585                          | 17 034  |
|            | Establishments with 5 or 6 employees .....                         | 2 326                   | 3 483 216         | 321 318                  | 76 056                          | 12 600  |
|            | Establishments with 7 or 9 employees .....                         | 1 623                   | 3 263 585         | 339 396                  | 81 541                          | 12 725  |
|            | Establishments with 10 to 14 employees .....                       | 1 219                   | 3 528 487         | 372 013                  | 88 854                          | 14 084  |
|            | Establishments with 15 to 19 employees .....                       | 527                     | 2 404 422         | 233 099                  | 56 555                          | 8 719   |
|            | Establishments with 20 to 49 employees .....                       | 810                     | 6 094 013         | 611 806                  | 152 141                         | 23 562  |
|            | Establishments with 50 to 99 employees .....                       | 196                     | 2 461 704         | 348 000                  | 90 889                          | 12 846  |
|            | Establishments with 100 employees or more .....                    | 97                      | 2 879 097         | 530 220                  | 131 636                         | 18 416  |
|            | Establishments not operated for the entire year .....              | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)        |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>31 497</b>           | <b>38 105 057</b> | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Establishments operated for the entire year .....                  | 26 515                  | 35 981 814        | 3 646 590                | 879 608                         | 138 549   |
|            | Establishments with no employees .....                             | 1 336                   | 2 010 447         | 25 174                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 8 125                   | 2 898 993         | 203 969                  | 46 834                          | 8 125   |
|            | Establishments with 2 employees .....                              | 5 219                   | 2 770 544         | 243 167                  | 56 517                          | 10 438  |
|            | Establishments with 3 or 4 employees .....                         | 5 037                   | 4 187 306         | 418 428                  | 98 585                          | 17 034  |
|            | Establishments with 5 or 6 employees .....                         | 2 326                   | 3 483 216         | 321 318                  | 76 056                          | 12 600  |
|            | Establishments with 7 or 9 employees .....                         | 1 623                   | 3 263 585         | 339 396                  | 81 541                          | 12 725  |
|            | Establishments with 10 to 14 employees .....                       | 1 219                   | 3 528 487         | 372 013                  | 88 854                          | 14 084  |
|            | Establishments with 15 to 19 employees .....                       | 527                     | 2 404 422         | 233 099                  | 56 555                          | 8 719   |
|            | Establishments with 20 to 49 employees .....                       | 810                     | 6 094 013         | 611 806                  | 152 141                         | 23 562  |
|            | Establishments with 50 to 99 employees .....                       | 196                     | 2 461 704         | 348 000                  | 90 889                          | 12 846  |
|            | Establishments with 100 employees or more .....                    | 97                      | 2 879 097         | 530 220                  | 131 636                         | 18 416  |
|            | Establishments not operated for the entire year .....              | 4 982                   | 2 123 243         | 181 789                  | 35 979                          | 6 768   |
| 53113      | Lessors of miniwarehouses & self storage units                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                  | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with no employees .....                             | 30                      | 5 986             | 721                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 540                   | 309 086           | 28 776                   | 6 419                           | 1 540   |
|            | Establishments with 2 employees .....                              | 2 267                   | 815 546           | 80 267                   | 18 992                          | 4 534   |
|            | Establishments with 3 or 4 employees .....                         | 1 772                   | 712 826           | 73 809                   | 17 237                          | 6 035   |
|            | Establishments with 5 or 6 employees .....                         | 404                     | 221 166           | 29 340                   | 6 639                           | 2 161   |
|            | Establishments with 7 or 9 employees .....                         | 153                     | 112 243           | 17 307                   | 3 958                           | 1 176   |
|            | Establishments with 10 to 14 employees .....                       | 77                      | 109 845           | 15 684                   | 3 904                           | 879   |
|            | Establishments with 15 to 19 employees .....                       | 17                      | 23 974            | 6 149                    | 1 483                           | 280   |
|            | Establishments with 20 to 49 employees .....                       | 34                      | 83 958            | 22 834                   | 6 107                           | 1 035   |
|            | Establishments with 50 to 99 employees .....                       | 3                       | D                 | D                        | D                               | c   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....              | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 531130     | Lessors of miniwarehouses & self storage units                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Establishments operated for the entire year .....                  | 6 298                   | 2 412 886         | 281 828                  | 66 585                          | 17 943  |
|            | Establishments with no employees .....                             | 30                      | 5 986             | 721                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 540                   | 309 086           | 28 776                   | 6 419                           | 1 540   |
|            | Establishments with 2 employees .....                              | 2 267                   | 815 546           | 80 267                   | 18 992                          | 4 534   |
|            | Establishments with 3 or 4 employees .....                         | 1 772                   | 712 826           | 73 809                   | 17 237                          | 6 035   |
|            | Establishments with 5 or 6 employees .....                         | 404                     | 221 166           | 29 340                   | 6 639                           | 2 161   |
|            | Establishments with 7 or 9 employees .....                         | 153                     | 112 243           | 17 307                   | 3 958                           | 1 176   |
|            | Establishments with 10 to 14 employees .....                       | 77                      | 109 845           | 15 684                   | 3 904                           | 879   |
|            | Establishments with 15 to 19 employees .....                       | 17                      | 23 974            | 6 149                    | 1 483                           | 280   |
|            | Establishments with 20 to 49 employees .....                       | 34                      | 83 958            | 22 834                   | 6 107                           | 1 035   |
|            | Establishments with 50 to 99 employees .....                       | 3                       | D                 | D                        | D                               | c   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | c   |
|            | Establishments not operated for the entire year .....              | 696                     | 112 768           | 14 207                   | 2 277                           | 730   |
| 53119      | Lessors of other real estate property                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                  | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with no employees .....                             | 169                     | 56 859            | 4 424                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 155                   | 667 366           | 54 087                   | 12 255                          | 3 155   |
|            | Establishments with 2 employees .....                              | 2 204                   | 709 416           | 69 882                   | 15 745                          | 4 408   |
|            | Establishments with 3 or 4 employees .....                         | 2 432                   | 1 260 685         | 137 852                  | 30 488                          | 8 285   |
|            | Establishments with 5 or 6 employees .....                         | 1 081                   | 829 189           | 99 024                   | 23 015                          | 5 841   |
|            | Establishments with 7 or 9 employees .....                         | 571                     | 585 114           | 82 781                   | 19 682                          | 4 412   |
|            | Establishments with 10 to 14 employees .....                       | 299                     | 415 415           | 70 846                   | 16 192                          | 3 413   |
|            | Establishments with 15 to 19 employees .....                       | 98                      | 208 330           | 31 699                   | 7 075                           | 1 645   |
|            | Establishments with 20 to 49 employees .....                       | 86                      | 226 234           | 47 210                   | 11 221                          | 2 502   |
|            | Establishments with 50 to 99 employees .....                       | 12                      | D                 | D                        | D                               | f   |
|            | Establishments with 100 employees or more .....                    | 6                       | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....              | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 531190     | Lessors of other real estate property                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Establishments operated for the entire year .....                  | 10 113                  | 5 141 401         | 638 905                  | 146 759                         | 35 629  |
|            | Establishments with no employees .....                             | 169                     | 56 859            | 4 424                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 155                   | 667 366           | 54 087                   | 12 255                          | 3 155   |
|            | Establishments with 2 employees .....                              | 2 204                   | 709 416           | 69 882                   | 15 745                          | 4 408   |
|            | Establishments with 3 or 4 employees .....                         | 2 432                   | 1 260 685         | 137 852                  | 30 488                          | 8 285   |
|            | Establishments with 5 or 6 employees .....                         | 1 081                   | 829 189           | 99 024                   | 23 015                          | 5 841   |
|            | Establishments with 7 to 9 employees .....                         | 571                     | 585 114           | 82 781                   | 19 682                          | 4 412   |
|            | Establishments with 10 to 14 employees .....                       | 299                     | 415 415           | 70 846                   | 16 192                          | 3 413   |
|            | Establishments with 15 to 19 employees .....                       | 98                      | 208 330           | 31 699                   | 7 075                           | 1 645   |
|            | Establishments with 20 to 49 employees .....                       | 86                      | 226 234           | 47 210                   | 11 221                          | 2 502   |
|            | Establishments with 50 to 99 employees .....                       | 12                      | D                 | D                        | D                               | f   |
|            | Establishments with 100 employees or more .....                    | 6                       | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....              | 1 904                   | 397 932           | 46 667                   | 8 373                           | 1 994   |
| 5312       | Offices of real estate agents & brokers                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....                  | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with no employees .....                             | 577                     | 177 734           | 53 963                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 16 964                  | 3 848 762         | 449 317                  | 95 876                          | 16 964  |
|            | Establishments with 2 employees .....                              | 9 949                   | 3 823 138         | 468 505                  | 100 496                         | 19 898  |
|            | Establishments with 3 or 4 employees .....                         | 9 611                   | 6 509 555         | 806 052                  | 176 306                         | 32 529  |
|            | Establishments with 5 or 6 employees .....                         | 4 203                   | 4 608 089         | 575 326                  | 128 967                         | 22 749  |
|            | Establishments with 7 to 9 employees .....                         | 2 590                   | 3 929 746         | 520 821                  | 116 255                         | 20 163  |
|            | Establishments with 10 to 14 employees .....                       | 1 716                   | 3 459 881         | 553 521                  | 125 554                         | 19 870  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 1 829 107         | 342 837                  | 79 547                          | 11 376  |
|            | Establishments with 20 to 49 employees .....                       | 906                     | 3 518 666         | 1 015 695                | 234 828                         | 26 495  |
|            | Establishments with 50 to 99 employees .....                       | 228                     | 1 704 014         | 643 751                  | 168 899                         | 15 678  |
|            | Establishments with 100 employees or more .....                    | 108                     | 2 548 838         | 896 358                  | 222 658                         | 20 987  |
|            | Establishments not operated for the entire year .....              | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 53121      | Offices of real estate agents & brokers                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....                  | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with no employees .....                             | 577                     | 177 734           | 53 963                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 16 964                  | 3 848 762         | 449 317                  | 95 876                          | 16 964  |
|            | Establishments with 2 employees .....                              | 9 949                   | 3 823 138         | 468 505                  | 100 496                         | 19 898  |
|            | Establishments with 3 or 4 employees .....                         | 9 611                   | 6 509 555         | 806 052                  | 176 306                         | 32 529  |
|            | Establishments with 5 or 6 employees .....                         | 4 203                   | 4 608 089         | 575 326                  | 128 967                         | 22 749  |
|            | Establishments with 7 to 9 employees .....                         | 2 590                   | 3 929 746         | 520 821                  | 116 255                         | 20 163  |
|            | Establishments with 10 to 14 employees .....                       | 1 716                   | 3 459 881         | 553 521                  | 125 554                         | 19 870  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 1 829 107         | 342 837                  | 79 547                          | 11 376  |
|            | Establishments with 20 to 49 employees .....                       | 906                     | 3 518 666         | 1 015 695                | 234 828                         | 26 495  |
|            | Establishments with 50 to 99 employees .....                       | 228                     | 1 704 014         | 643 751                  | 168 899                         | 15 678  |
|            | Establishments with 100 employees or more .....                    | 108                     | 2 548 838         | 896 358                  | 222 658                         | 20 987  |
|            | Establishments not operated for the entire year .....              | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 531210     | Offices of real estate agents & brokers                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Establishments operated for the entire year .....                  | 47 537                  | 35 957 530        | 6 326 146                | 1 449 386                       | 206 709   |
|            | Establishments with no employees .....                             | 577                     | 177 734           | 53 963                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 16 964                  | 3 848 762         | 449 317                  | 95 876                          | 16 964  |
|            | Establishments with 2 employees .....                              | 9 949                   | 3 823 138         | 468 505                  | 100 496                         | 19 898  |
|            | Establishments with 3 or 4 employees .....                         | 9 611                   | 6 509 555         | 806 052                  | 176 306                         | 32 529  |
|            | Establishments with 5 or 6 employees .....                         | 4 203                   | 4 608 089         | 575 326                  | 128 967                         | 22 749  |
|            | Establishments with 7 to 9 employees .....                         | 2 590                   | 3 929 746         | 520 821                  | 116 255                         | 20 163  |
|            | Establishments with 10 to 14 employees .....                       | 1 716                   | 3 459 881         | 553 521                  | 125 554                         | 19 870  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 1 829 107         | 342 837                  | 79 547                          | 11 376  |
|            | Establishments with 20 to 49 employees .....                       | 906                     | 3 518 666         | 1 015 695                | 234 828                         | 26 495  |
|            | Establishments with 50 to 99 employees .....                       | 228                     | 1 704 014         | 643 751                  | 168 899                         | 15 678  |
|            | Establishments with 100 employees or more .....                    | 108                     | 2 548 838         | 896 358                  | 222 658                         | 20 987  |
|            | Establishments not operated for the entire year .....              | 13 083                  | 2 987 904         | 465 575                  | 80 056                          | 12 924  |
| 5313       | Activities related to real estate                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Establishments operated for the entire year .....                  | 42 837                  | 26 486 520        | 11 115 423               | 2 648 124                       | 410 391   |
|            | Establishments with no employees .....                             | 283                     | 138 761           | 31 591                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 10 616                  | 1 340 261         | 304 792                  | 65 073                          | 10 616  |
|            | Establishments with 2 employees .....                              | 7 284                   | 1 405 145         | 381 948                  | 86 120                          | 14 568  |
|            | Establishments with 3 or 4 employees .....                         | 8 188                   | 2 565 899         | 775 940                  | 176 593                         | 27 978  |
|            | Establishments with 5 or 6 employees .....                         | 4 629                   | 2 418 340         | 746 774                  | 173 149                         | 25 116  |
|            | Establishments with 7 to 9 employees .....                         | 3 724                   | 2 540 318         | 880 980                  | 204 547                         | 29 166  |
|            | Establishments with 10 to 14 employees .....                       | 2 960                   | 2 770 872         | 1 058 555                | 246 575                         | 34 601  |
|            | Establishments with 15 to 19 employees .....                       | 1 433                   | 1 618 831         | 714 950                  | 165 663                         | 23 968  |
|            | Establishments with 20 to 49 employees .....                       | 2 431                   | 4 412 966         | 2 070 502                | 506 241                         | 72 579  |
|            | Establishments with 50 to 99 employees .....                       | 751                     | 2 661 660         | 1 311 205                | 322 542                         | 51 724  |
|            | Establishments with 100 employees or more .....                    | 538                     | 4 613 467         | 2 838 184                | 701 621                         | 120 075   |
|            | Establishments not operated for the entire year .....              | 7 967                   | 2 051 625         | 556 067                  | 116 697                         | 17 828  |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53131      | Real estate property managers                                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Establishments operated for the entire year .....                  | 27 817                  | 19 826 922        | 8 570 940                | 2 056 849                       | 340 062   |
|            | Establishments with no employees .....                             | 142                     | 97 105            | 16 718                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 5 465                   | 630 534           | 141 578                  | 31 630                          | 5 465   |
|            | Establishments with 2 employees .....                              | 4 135                   | 766 002           | 206 661                  | 47 666                          | 8 270   |
|            | Establishments with 3 or 4 employees .....                         | 5 251                   | 1 638 846         | 466 002                  | 107 048                         | 18 038  |
|            | Establishments with 5 or 6 employees .....                         | 3 256                   | 1 728 071         | 488 224                  | 114 729                         | 17 693  |
|            | Establishments with 7 to 9 employees .....                         | 2 745                   | 1 820 445         | 586 077                  | 139 479                         | 21 502  |
|            | Establishments with 10 to 14 employees .....                       | 2 339                   | 2 082 291         | 766 203                  | 180 544                         | 27 384  |
|            | Establishments with 15 to 19 employees .....                       | 1 187                   | 1 218 336         | 531 818                  | 124 742                         | 19 875  |
|            | Establishments with 20 to 49 employees .....                       | 2 134                   | 3 643 651         | 1 733 180                | 421 362                         | 63 754  |
|            | Establishments with 50 to 99 employees .....                       | 664                     | 2 169 634         | 1 087 014                | 266 723                         | 45 703  |
|            | Establishments with 100 employees or more .....                    | 499                     | 4 032 007         | 2 547 465                | 622 926                         | 112 378   |
|            | Establishments not operated for the entire year .....              | 4 322                   | 919 355           | 329 377                  | 70 036                          | 12 658  |
| 531311     | Residential property managers                                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Establishments operated for the entire year .....                  | 19 000                  | 11 969 939        | 4 962 999                | 1 179 650                       | 227 779   |
|            | Establishments with no employees .....                             | 75                      | 26 245            | 7 597                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 679                   | 410 756           | 82 364                   | 18 214                          | 3 679   |
|            | Establishments with 2 employees .....                              | 2 784                   | 470 183           | 118 636                  | 27 359                          | 5 568   |
|            | Establishments with 3 or 4 employees .....                         | 3 637                   | 1 092 111         | 288 630                  | 67 007                          | 12 522  |
|            | Establishments with 5 or 6 employees .....                         | 2 355                   | 1 209 097         | 307 475                  | 71 770                          | 12 794  |
|            | Establishments with 7 to 9 employees .....                         | 1 972                   | 1 258 415         | 366 666                  | 87 586                          | 15 394  |
|            | Establishments with 10 to 14 employees .....                       | 1 602                   | 1 291 634         | 449 154                  | 106 436                         | 18 727  |
|            | Establishments with 15 to 19 employees .....                       | 765                     | 703 220           | 297 667                  | 70 236                          | 12 809  |
|            | Establishments with 20 to 49 employees .....                       | 1 352                   | 1 947 302         | 926 060                  | 222 527                         | 40 749  |
|            | Establishments with 50 to 99 employees .....                       | 440                     | 1 111 602         | 608 239                  | 145 363                         | 30 522  |
|            | Establishments with 100 employees or more .....                    | 339                     | 2 449 374         | 1 510 511                | 363 152                         | 75 015  |
|            | Establishments not operated for the entire year .....              | 3 128                   | 630 137           | 198 536                  | 39 448                          | 7 891   |
| 531312     | Nonresidential property managers                                   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Establishments operated for the entire year .....                  | 8 817                   | 7 856 983         | 3 607 941                | 877 199                         | 112 283   |
|            | Establishments with no employees .....                             | 67                      | 70 860            | 9 121                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 786                   | 219 778           | 59 214                   | 13 416                          | 1 786   |
|            | Establishments with 2 employees .....                              | 1 351                   | 295 819           | 88 025                   | 20 307                          | 2 702   |
|            | Establishments with 3 or 4 employees .....                         | 1 614                   | 546 735           | 177 372                  | 40 041                          | 5 516   |
|            | Establishments with 5 or 6 employees .....                         | 901                     | 518 974           | 180 749                  | 42 959                          | 4 899   |
|            | Establishments with 7 to 9 employees .....                         | 773                     | 562 030           | 219 411                  | 51 893                          | 6 108   |
|            | Establishments with 10 to 14 employees .....                       | 737                     | 790 657           | 317 049                  | 74 108                          | 8 657   |
|            | Establishments with 15 to 19 employees .....                       | 422                     | 515 116           | 234 151                  | 54 506                          | 7 066   |
|            | Establishments with 20 to 49 employees .....                       | 782                     | 1 696 949         | 807 120                  | 198 835                         | 23 005  |
|            | Establishments with 50 to 99 employees .....                       | 224                     | 1 058 032         | 478 775                  | 121 360                         | 15 181  |
|            | Establishments with 100 employees or more .....                    | 160                     | 1 582 633         | 1 036 954                | 259 774                         | 37 363  |
|            | Establishments not operated for the entire year .....              | 1 194                   | 289 218           | 130 841                  | 30 588                          | 4 767   |
| 53132      | Offices of real estate appraisers                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....                  | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with no employees .....                             | 54                      | 10 405            | 3 669                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 402                   | 415 882           | 85 747                   | 18 069                          | 3 402   |
|            | Establishments with 2 employees .....                              | 2 070                   | 369 107           | 97 583                   | 21 424                          | 4 140   |
|            | Establishments with 3 or 4 employees .....                         | 1 819                   | 482 615           | 166 944                  | 37 199                          | 6 119   |
|            | Establishments with 5 or 6 employees .....                         | 817                     | 338 552           | 143 567                  | 31 954                          | 4 415   |
|            | Establishments with 7 to 9 employees .....                         | 506                     | 295 482           | 136 189                  | 30 366                          | 3 937   |
|            | Establishments with 10 to 14 employees .....                       | 273                     | 260 494           | 119 742                  | 25 949                          | 3 134   |
|            | Establishments with 15 to 19 employees .....                       | 102                     | 137 253           | 63 354                   | 14 208                          | 1 692   |
|            | Establishments with 20 to 49 employees .....                       | 108                     | 208 688           | 98 779                   | 22 109                          | 3 060   |
|            | Establishments with 50 to 99 employees .....                       | 22                      | 120 228           | 46 799                   | 11 263                          | 1 514   |
|            | Establishments with 100 employees or more .....                    | 7                       | 84 022            | 33 535                   | 9 836                           | 1 251   |
|            | Establishments not operated for the entire year .....              | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |
| 531320     | Offices of real estate appraisers                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Establishments operated for the entire year .....                  | 9 180                   | 2 722 728         | 995 908                  | 222 377                         | 32 664  |
|            | Establishments with no employees .....                             | 54                      | 10 405            | 3 669                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 3 402                   | 415 882           | 85 747                   | 18 069                          | 3 402   |
|            | Establishments with 2 employees .....                              | 2 070                   | 369 107           | 97 583                   | 21 424                          | 4 140   |
|            | Establishments with 3 or 4 employees .....                         | 1 819                   | 482 615           | 166 944                  | 37 199                          | 6 119   |
|            | Establishments with 5 or 6 employees .....                         | 817                     | 338 552           | 143 567                  | 31 954                          | 4 415   |
|            | Establishments with 7 to 9 employees .....                         | 506                     | 295 482           | 136 189                  | 30 366                          | 3 937   |
|            | Establishments with 10 to 14 employees .....                       | 273                     | 260 494           | 119 742                  | 25 949                          | 3 134   |
|            | Establishments with 15 to 19 employees .....                       | 102                     | 137 253           | 63 354                   | 14 208                          | 1 692   |
|            | Establishments with 20 to 49 employees .....                       | 108                     | 208 688           | 98 779                   | 22 109                          | 3 060   |
|            | Establishments with 50 to 99 employees .....                       | 22                      | 120 228           | 46 799                   | 11 263                          | 1 514   |
|            | Establishments with 100 employees or more .....                    | 7                       | 84 022            | 33 535                   | 9 836                           | 1 251   |
|            | Establishments not operated for the entire year .....              | 2 207                   | 243 581           | 58 609                   | 8 690                           | 1 735   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                         |                   |                          |                                 |   |
| 53139      | Other activities related to real estate                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....                  | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with no employees .....                             | 87                      | 31 251            | 11 204                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 749                   | 293 845           | 77 467                   | 15 374                          | 1 749   |
|            | Establishments with 2 employees .....                              | 1 079                   | 270 036           | 77 704                   | 17 030                          | 2 158   |
|            | Establishments with 3 or 4 employees .....                         | 1 118                   | 444 438           | 142 994                  | 32 346                          | 3 821   |
|            | Establishments with 5 or 6 employees .....                         | 556                     | 351 717           | 114 985                  | 26 466                          | 3 008   |
|            | Establishments with 7 to 9 employees .....                         | 473                     | 424 391           | 158 714                  | 34 702                          | 3 727   |
|            | Establishments with 10 to 14 employees .....                       | 348                     | 428 087           | 172 610                  | 40 082                          | 4 083   |
|            | Establishments with 15 to 19 employees .....                       | 144                     | 263 242           | 119 778                  | 26 713                          | 2 401   |
|            | Establishments with 20 to 49 employees .....                       | 189                     | 560 627           | 238 543                  | 62 770                          | 5 765   |
|            | Establishments with 50 to 99 employees .....                       | 65                      | 371 798           | 177 392                  | 44 556                          | 4 507   |
|            | Establishments with 100 employees or more .....                    | 32                      | 497 438           | 257 184                  | 68 859                          | 6 446   |
|            | Establishments not operated for the entire year .....              | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |
| 531390     | Other activities related to real estate                            |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Establishments operated for the entire year .....                  | 5 840                   | 3 936 870         | 1 548 575                | 368 898                         | 37 665  |
|            | Establishments with no employees .....                             | 87                      | 31 251            | 11 204                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 749                   | 293 845           | 77 467                   | 15 374                          | 1 749   |
|            | Establishments with 2 employees .....                              | 1 079                   | 270 036           | 77 704                   | 17 030                          | 2 158   |
|            | Establishments with 3 or 4 employees .....                         | 1 118                   | 444 438           | 142 994                  | 32 346                          | 3 821   |
|            | Establishments with 5 or 6 employees .....                         | 556                     | 351 717           | 114 985                  | 26 466                          | 3 008   |
|            | Establishments with 7 to 9 employees .....                         | 473                     | 424 391           | 158 714                  | 34 702                          | 3 727   |
|            | Establishments with 10 to 14 employees .....                       | 348                     | 428 087           | 172 610                  | 40 082                          | 4 083   |
|            | Establishments with 15 to 19 employees .....                       | 144                     | 263 242           | 119 778                  | 26 713                          | 2 401   |
|            | Establishments with 20 to 49 employees .....                       | 189                     | 560 627           | 238 543                  | 62 770                          | 5 765   |
|            | Establishments with 50 to 99 employees .....                       | 65                      | 371 798           | 177 392                  | 44 556                          | 4 507   |
|            | Establishments with 100 employees or more .....                    | 32                      | 497 438           | 257 184                  | 68 859                          | 6 446   |
|            | Establishments not operated for the entire year .....              | 1 438                   | 888 689           | 168 081                  | 37 971                          | 3 435   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                               |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Establishments operated for the entire year .....                  | 53 959                  | 73 873 467        | 12 080 229               | 2 812 538                       | 533 266   |
|            | Establishments with no employees .....                             | 364                     | 334 832           | 16 614                   | —                               | —   |
|            | Establishments with 1 employee .....                               | 6 444                   | 1 241 587         | 173 824                  | 37 217                          | 6 444   |
|            | Establishments with 2 employees .....                              | 5 202                   | 1 519 740         | 233 351                  | 51 809                          | 10 404  |
|            | Establishments with 3 or 4 employees .....                         | 10 884                  | 4 412 249         | 721 929                  | 162 224                         | 37 991  |
|            | Establishments with 5 or 6 employees .....                         | 9 084                   | 5 102 900         | 892 565                  | 207 807                         | 49 428  |
|            | Establishments with 7 to 9 employees .....                         | 7 838                   | 6 377 858         | 1 080 817                | 250 974                         | 61 465  |
|            | Establishments with 10 to 14 employees .....                       | 7 429                   | 8 647 157         | 1 506 746                | 353 430                         | 86 841  |
|            | Establishments with 15 to 19 employees .....                       | 2 672                   | 5 060 432         | 939 631                  | 220 123                         | 44 475  |
|            | Establishments with 20 to 49 employees .....                       | 2 925                   | 11 964 170        | 2 198 314                | 502 205                         | 82 845  |
|            | Establishments with 50 to 99 employees .....                       | 701                     | 11 097 815        | 1 422 250                | 335 305                         | 46 759  |
|            | Establishments with 100 employees or more .....                    | 416                     | 18 114 727        | 2 894 188                | 691 444                         | 106 614   |
|            | Establishments not operated for the entire year .....              | 10 513                  | 2 505 317         | 488 954                  | 101 998                         | 26 113  |
| 5321       | Automotive equipment rental & leasing                              |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Establishments operated for the entire year .....                  | 9 300                   | 28 331 688        | 3 785 529                | 894 731                         | 151 872   |
|            | Establishments with no employees .....                             | 123                     | 80 554            | 5 117                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 660                   | 369 622           | 47 227                   | 10 500                          | 1 660   |
|            | Establishments with 2 employees .....                              | 1 002                   | 414 812           | 48 886                   | 11 193                          | 2 004   |
|            | Establishments with 3 or 4 employees .....                         | 1 757                   | 1 152 031         | 143 447                  | 32 975                          | 6 093   |
|            | Establishments with 5 or 6 employees .....                         | 1 279                   | 1 185 356         | 150 398                  | 36 104                          | 6 933   |
|            | Establishments with 7 to 9 employees .....                         | 1 018                   | 1 341 190         | 175 337                  | 42 002                          | 7 961   |
|            | Establishments with 10 to 14 employees .....                       | 808                     | 1 793 495         | 237 634                  | 57 485                          | 9 506   |
|            | Establishments with 15 to 19 employees .....                       | 416                     | 1 250 973         | 175 260                  | 40 879                          | 6 997   |
|            | Establishments with 20 to 49 employees .....                       | 697                     | 3 992 664         | 509 490                  | 120 392                         | 20 811  |
|            | Establishments with 50 to 99 employees .....                       | 274                     | 3 635 316         | 452 762                  | 108 572                         | 18 864  |
|            | Establishments with 100 employees or more .....                    | 266                     | 13 115 675        | 1 839 971                | 434 629                         | 71 043  |
|            | Establishments not operated for the entire year .....              | 1 242                   | 590 162           | 85 072                   | 25 981                          | 6 190   |
| 53211      | Passenger car rental & leasing                                     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Establishments operated for the entire year .....                  | 4 427                   | 18 138 901        | 2 379 733                | 559 352                         | 105 631   |
|            | Establishments with no employees .....                             | 59                      | 39 367            | 1 187                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 734                     | 145 679           | 18 163                   | 3 978                           | 734   |
|            | Establishments with 2 employees .....                              | 486                     | 191 356           | 20 473                   | 4 740                           | 972   |
|            | Establishments with 3 or 4 employees .....                         | 786                     | 495 673           | 57 053                   | 13 139                          | 2 711   |
|            | Establishments with 5 or 6 employees .....                         | 560                     | 528 990           | 62 725                   | 15 483                          | 3 007   |
|            | Establishments with 7 to 9 employees .....                         | 419                     | 537 420           | 71 352                   | 16 996                          | 3 266   |
|            | Establishments with 10 to 14 employees .....                       | 377                     | 855 291           | 103 120                  | 25 867                          | 4 446   |
|            | Establishments with 15 to 19 employees .....                       | 193                     | 569 320           | 70 447                   | 16 388                          | 3 211   |
|            | Establishments with 20 to 49 employees .....                       | 401                     | 2 176 944         | 251 148                  | 59 891                          | 12 319  |
|            | Establishments with 50 to 99 employees .....                       | 204                     | 2 448 475         | 278 613                  | 65 756                          | 14 033  |
|            | Establishments with 100 employees or more .....                    | 208                     | 10 150 386        | 1 445 452                | 337 114                         | 60 932  |
|            | Establishments not operated for the entire year .....              | 819                     | 445 227           | 65 829                   | 21 443                          | 5 317   |

See footnotes at end of table.



**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 532111     | Passenger car rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Establishments operated for the entire year .....                  | 3 665                   | 14 417 077        | 2 068 947                | 477 886                         | 97 464  |
|            | Establishments with no employees .....                             | 37                      | 10 761            | 745                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 581                     | 78 982            | 12 380                   | 2 575                           | 581   |
|            | Establishments with 2 employees .....                              | 361                     | 97 285            | 13 880                   | 3 108                           | 722   |
|            | Establishments with 3 or 4 employees .....                         | 624                     | 264 506           | 41 137                   | 9 252                           | 2 159   |
|            | Establishments with 5 or 6 employees .....                         | 475                     | 313 734           | 45 420                   | 10 780                          | 2 547   |
|            | Establishments with 7 to 9 employees .....                         | 352                     | 333 086           | 52 308                   | 12 331                          | 2 742   |
|            | Establishments with 10 to 14 employees .....                       | 312                     | 465 158           | 70 051                   | 16 935                          | 3 696   |
|            | Establishments with 15 to 19 employees .....                       | 162                     | 380 134           | 51 671                   | 11 686                          | 2 700   |
|            | Establishments with 20 to 49 employees .....                       | 364                     | 1 661 340         | 208 861                  | 49 422                          | 11 217  |
|            | Establishments with 50 to 99 employees .....                       | 198                     | 2 372 473         | 268 782                  | 63 380                          | 13 646  |
|            | Establishments with 100 employees or more .....                    | 199                     | 8 439 618         | 1 303 712                | 298 417                         | 57 454  |
|            | Establishments not operated for the entire year .....              | 702                     | 366 627           | 60 655                   | 20 506                          | 5 159   |
| 532112     | Passenger car leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Establishments operated for the entire year .....                  | 762                     | 3 721 824         | 310 786                  | 81 466                          | 8 167   |
|            | Establishments with no employees .....                             | 22                      | 28 606            | 442                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 153                     | 66 697            | 5 783                    | 1 403                           | 153   |
|            | Establishments with 2 employees .....                              | 125                     | 94 071            | 6 593                    | 1 632                           | 250   |
|            | Establishments with 3 or 4 employees .....                         | 162                     | 231 167           | 15 916                   | 3 887                           | 552   |
|            | Establishments with 5 or 6 employees .....                         | 85                      | 215 256           | 17 305                   | 4 703                           | 460   |
|            | Establishments with 7 to 9 employees .....                         | 67                      | 204 334           | 19 044                   | 4 665                           | 524   |
|            | Establishments with 10 to 14 employees .....                       | 65                      | 390 133           | 33 069                   | 8 932                           | 750   |
|            | Establishments with 15 to 19 employees .....                       | 31                      | 189 186           | 18 776                   | 4 702                           | 511   |
|            | Establishments with 20 to 49 employees .....                       | 37                      | 515 604           | 42 287                   | 10 469                          | 1 102   |
|            | Establishments with 50 to 99 employees .....                       | 6                       | 76 002            | 9 831                    | 2 376                           | 387   |
|            | Establishments with 100 employees or more .....                    | 9                       | 1 710 768         | 141 740                  | 38 697                          | 3 478   |
|            | Establishments not operated for the entire year .....              | 117                     | 78 600            | 5 174                    | 937                             | 158   |
| 53212      | Truck, utility trailer, & RV rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....                  | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with no employees .....                             | 64                      | 41 187            | 3 930                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 926                     | 223 943           | 29 064                   | 6 522                           | 926   |
|            | Establishments with 2 employees .....                              | 516                     | 223 456           | 28 413                   | 6 453                           | 1 032   |
|            | Establishments with 3 or 4 employees .....                         | 971                     | 656 358           | 86 394                   | 19 836                          | 3 382   |
|            | Establishments with 5 or 6 employees .....                         | 719                     | 656 366           | 87 673                   | 20 621                          | 3 926   |
|            | Establishments with 7 to 9 employees .....                         | 599                     | 803 770           | 103 985                  | 25 006                          | 4 695   |
|            | Establishments with 10 to 14 employees .....                       | 431                     | 938 204           | 134 514                  | 31 618                          | 5 060   |
|            | Establishments with 15 to 19 employees .....                       | 223                     | 681 653           | 104 813                  | 24 491                          | 3 786   |
|            | Establishments with 20 to 49 employees .....                       | 296                     | 1 815 720         | 258 342                  | 60 501                          | 8 492   |
|            | Establishments with 50 to 99 employees .....                       | 70                      | 1 186 841         | 174 149                  | 42 816                          | 4 831   |
|            | Establishments with 100 employees or more .....                    | 58                      | 2 965 289         | 394 519                  | 97 515                          | 10 111  |
|            | Establishments not operated for the entire year .....              | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 532120     | Truck, utility trailer, & RV rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Establishments operated for the entire year .....                  | 4 873                   | 10 192 787        | 1 405 796                | 335 379                         | 46 241  |
|            | Establishments with no employees .....                             | 64                      | 41 187            | 3 930                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 926                     | 223 943           | 29 064                   | 6 522                           | 926   |
|            | Establishments with 2 employees .....                              | 516                     | 223 456           | 28 413                   | 6 453                           | 1 032   |
|            | Establishments with 3 or 4 employees .....                         | 971                     | 656 358           | 86 394                   | 19 836                          | 3 382   |
|            | Establishments with 5 or 6 employees .....                         | 719                     | 656 366           | 87 673                   | 20 621                          | 3 926   |
|            | Establishments with 7 to 9 employees .....                         | 599                     | 803 770           | 103 985                  | 25 006                          | 4 695   |
|            | Establishments with 10 to 14 employees .....                       | 431                     | 938 204           | 134 514                  | 31 618                          | 5 060   |
|            | Establishments with 15 to 19 employees .....                       | 223                     | 681 653           | 104 813                  | 24 491                          | 3 786   |
|            | Establishments with 20 to 49 employees .....                       | 296                     | 1 815 720         | 258 342                  | 60 501                          | 8 492   |
|            | Establishments with 50 to 99 employees .....                       | 70                      | 1 186 841         | 174 149                  | 42 816                          | 4 831   |
|            | Establishments with 100 employees or more .....                    | 58                      | 2 965 289         | 394 519                  | 97 515                          | 10 111  |
|            | Establishments not operated for the entire year .....              | 423                     | 144 935           | 19 243                   | 4 538                           | 873   |
| 5322       | Consumer goods rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Establishments operated for the entire year .....                  | 28 843                  | 13 445 883        | 2 888 519                | 678 892                         | 216 306   |
|            | Establishments with no employees .....                             | 71                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 2 715                   | 303 886           | 51 825                   | 10 914                          | 2 715   |
|            | Establishments with 2 employees .....                              | 2 598                   | 417 925           | 78 499                   | 17 120                          | 5 196   |
|            | Establishments with 3 or 4 employees .....                         | 6 297                   | 1 436 339         | 289 971                  | 66 243                          | 22 012  |
|            | Establishments with 5 or 6 employees .....                         | 5 097                   | 1 717 041         | 356 880                  | 84 060                          | 27 781  |
|            | Establishments with 7 to 9 employees .....                         | 4 665                   | 2 152 508         | 434 638                  | 103 539                         | 36 668  |
|            | Establishments with 10 to 14 employees .....                       | 4 902                   | 3 477 713         | 642 412                  | 154 182                         | 57 318  |
|            | Establishments with 15 to 19 employees .....                       | 1 358                   | 1 344 713         | 273 390                  | 65 579                          | 22 434  |
|            | Establishments with 20 to 49 employees .....                       | 967                     | 1 603 002         | 443 695                  | 101 417                         | 26 401  |
|            | Establishments with 50 to 99 employees .....                       | 130                     | 489 949           | 180 334                  | 43 078                          | 8 423   |
|            | Establishments with 100 employees or more .....                    | 43                      | D                 | D                        | D                               | i   |
|            | Establishments not operated for the entire year .....              | 6 580                   | 950 326           | 208 913                  | 36 807                          | 13 686  |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 53221      | Consumer electronics & appliances rental                           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....                  | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with no employees .....                             | —                       | —                 | —                        | —                               | —   |
|            | Establishments with 1 employee .....                               | 163                     | 24 865            | 4 578                    | 1 047                           | 163   |
|            | Establishments with 2 employees .....                              | 179                     | 42 163            | 9 506                    | 2 064                           | 358   |
|            | Establishments with 3 or 4 employees .....                         | 762                     | 300 667           | 61 372                   | 14 195                          | 2 719   |
|            | Establishments with 5 or 6 employees .....                         | 739                     | 440 847           | 91 529                   | 21 537                          | 3 992   |
|            | Establishments with 7 to 9 employees .....                         | 384                     | 277 157           | 61 873                   | 15 541                          | 2 943   |
|            | Establishments with 10 to 14 employees .....                       | 142                     | 160 081           | 39 034                   | 9 158                           | 1 666   |
|            | Establishments with 15 to 19 employees .....                       | 71                      | 118 126           | 30 283                   | 7 688                           | 1 207   |
|            | Establishments with 20 to 49 employees .....                       | 60                      | 164 301           | 44 311                   | 9 949                           | 1 719   |
|            | Establishments with 50 to 99 employees .....                       | 11                      | 35 226            | 10 401                   | 2 393                           | 670   |
|            | Establishments with 100 employees or more .....                    | 6                       | 129 775           | 18 767                   | 4 918                           | 860   |
|            | Establishments not operated for the entire year .....              | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |
| 532210     | Consumer electronics & appliances rental                           |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Establishments operated for the entire year .....                  | 2 517                   | 1 693 208         | 371 654                  | 88 490                          | 16 297  |
|            | Establishments with no employees .....                             | —                       | —                 | —                        | —                               | —   |
|            | Establishments with 1 employee .....                               | 163                     | 24 865            | 4 578                    | 1 047                           | 163   |
|            | Establishments with 2 employees .....                              | 179                     | 42 163            | 9 506                    | 2 064                           | 358   |
|            | Establishments with 3 or 4 employees .....                         | 762                     | 300 667           | 61 372                   | 14 195                          | 2 719   |
|            | Establishments with 5 or 6 employees .....                         | 739                     | 440 847           | 91 529                   | 21 537                          | 3 992   |
|            | Establishments with 7 to 9 employees .....                         | 384                     | 277 157           | 61 873                   | 15 541                          | 2 943   |
|            | Establishments with 10 to 14 employees .....                       | 142                     | 160 081           | 39 034                   | 9 158                           | 1 666   |
|            | Establishments with 15 to 19 employees .....                       | 71                      | 118 126           | 30 283                   | 7 688                           | 1 207   |
|            | Establishments with 20 to 49 employees .....                       | 60                      | 164 301           | 44 311                   | 9 949                           | 1 719   |
|            | Establishments with 50 to 99 employees .....                       | 11                      | 35 226            | 10 401                   | 2 393                           | 670   |
|            | Establishments with 100 employees or more .....                    | 6                       | 129 775           | 18 767                   | 4 918                           | 860   |
|            | Establishments not operated for the entire year .....              | 494                     | 97 682            | 23 343                   | 5 842                           | 1 194   |
| 53222      | Formal wear & costume rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....                  | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with no employees .....                             | 14                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 241                     | 25 682            | 4 657                    | 986                             | 241   |
|            | Establishments with 2 employees .....                              | 310                     | 43 935            | 8 999                    | 1 903                           | 620   |
|            | Establishments with 3 or 4 employees .....                         | 878                     | 184 399           | 41 083                   | 9 330                           | 2 975   |
|            | Establishments with 5 or 6 employees .....                         | 373                     | 113 599           | 25 322                   | 5 575                           | 2 020   |
|            | Establishments with 7 to 9 employees .....                         | 251                     | 92 230            | 22 164                   | 4 901                           | 1 956   |
|            | Establishments with 10 to 14 employees .....                       | 112                     | 66 908            | 17 401                   | 3 711                           | 1 271   |
|            | Establishments with 15 to 19 employees .....                       | 42                      | 32 609            | 10 515                   | 2 226                           | 702   |
|            | Establishments with 20 to 49 employees .....                       | 64                      | 93 954            | 34 658                   | 7 175                           | 1 850   |
|            | Establishments with 50 to 99 employees .....                       | 16                      | 42 826            | 19 002                   | 3 773                           | 1 111   |
|            | Establishments with 100 employees or more .....                    | 5                       | D                 | D                        | D                               | f   |
|            | Establishments not operated for the entire year .....              | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 532220     | Formal wear & costume rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Establishments operated for the entire year .....                  | 2 306                   | 743 433           | 196 931                  | 42 635                          | 13 422  |
|            | Establishments with no employees .....                             | 14                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 241                     | 25 682            | 4 657                    | 986                             | 241   |
|            | Establishments with 2 employees .....                              | 310                     | 43 935            | 8 999                    | 1 903                           | 620   |
|            | Establishments with 3 or 4 employees .....                         | 878                     | 184 399           | 41 083                   | 9 330                           | 2 975   |
|            | Establishments with 5 or 6 employees .....                         | 373                     | 113 599           | 25 322                   | 5 575                           | 2 020   |
|            | Establishments with 7 to 9 employees .....                         | 251                     | 92 230            | 22 164                   | 4 901                           | 1 956   |
|            | Establishments with 10 to 14 employees .....                       | 112                     | 66 908            | 17 401                   | 3 711                           | 1 271   |
|            | Establishments with 15 to 19 employees .....                       | 42                      | 32 609            | 10 515                   | 2 226                           | 702   |
|            | Establishments with 20 to 49 employees .....                       | 64                      | 93 954            | 34 658                   | 7 175                           | 1 850   |
|            | Establishments with 50 to 99 employees .....                       | 16                      | 42 826            | 19 002                   | 3 773                           | 1 111   |
|            | Establishments with 100 employees or more .....                    | 5                       | D                 | D                        | D                               | f   |
|            | Establishments not operated for the entire year .....              | 377                     | 37 585            | 7 326                    | 1 431                           | 614   |
| 53223      | Video tape & disk rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....                  | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with no employees .....                             | 22                      | 3 077             | 536                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 611                   | 136 546           | 18 219                   | 4 073                           | 1 611   |
|            | Establishments with 2 employees .....                              | 1 535                   | 168 260           | 26 776                   | 6 366                           | 3 070   |
|            | Establishments with 3 or 4 employees .....                         | 3 612                   | 514 563           | 94 569                   | 22 505                          | 12 742  |
|            | Establishments with 5 or 6 employees .....                         | 3 250                   | 700 809           | 142 570                  | 35 091                          | 17 754  |
|            | Establishments with 7 to 9 employees .....                         | 3 401                   | 1 268 151         | 235 758                  | 57 562                          | 26 869  |
|            | Establishments with 10 to 14 employees .....                       | 4 086                   | 2 597 751         | 421 625                  | 104 752                         | 47 829  |
|            | Establishments with 15 to 19 employees .....                       | 1 001                   | 785 173           | 126 375                  | 31 803                          | 16 426  |
|            | Establishments with 20 to 49 employees .....                       | 444                     | 421 651           | 81 513                   | 20 193                          | 11 575  |
|            | Establishments with 50 to 99 employees .....                       | 27                      | 75 391            | 17 365                   | 4 492                           | 1 757   |
|            | Establishments with 100 employees or more .....                    | 8                       | 61 860            | 17 033                   | 4 112                           | 1 801   |
|            | Establishments not operated for the entire year .....              | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 532230     | Video tape & disk rental   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Establishments operated for the entire year .....                  | 18 997                  | 6 733 232         | 1 182 339                | 290 949                         | 141 434   |
|            | Establishments with no employees .....                             | 22                      | 3 077             | 536                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 611                   | 136 546           | 18 219                   | 4 073                           | 1 611   |
|            | Establishments with 2 employees .....                              | 1 535                   | 168 260           | 26 776                   | 6 366                           | 3 070   |
|            | Establishments with 3 or 4 employees .....                         | 3 612                   | 514 563           | 94 569                   | 22 505                          | 12 742  |
|            | Establishments with 5 or 6 employees .....                         | 3 250                   | 700 809           | 142 570                  | 35 091                          | 17 754  |
|            | Establishments with 7 to 9 employees .....                         | 3 401                   | 1 268 151         | 235 758                  | 57 562                          | 26 869  |
|            | Establishments with 10 to 14 employees .....                       | 4 086                   | 2 597 751         | 421 625                  | 104 752                         | 47 829  |
|            | Establishments with 15 to 19 employees .....                       | 1 001                   | 785 173           | 126 375                  | 31 803                          | 16 426  |
|            | Establishments with 20 to 49 employees .....                       | 444                     | 421 651           | 81 513                   | 20 193                          | 11 575  |
|            | Establishments with 50 to 99 employees .....                       | 27                      | 75 391            | 17 365                   | 4 492                           | 1 757   |
|            | Establishments with 100 employees or more .....                    | 8                       | 61 860            | 17 033                   | 4 112                           | 1 801   |
|            | Establishments not operated for the entire year .....              | 4 039                   | 496 439           | 106 915                  | 14 845                          | 8 420   |
| 53229      | Other consumer goods rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Establishments operated for the entire year .....                  | 5 023                   | 4 276 010         | 1 137 595                | 256 818                         | 45 153  |
|            | Establishments with no employees .....                             | 35                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 700                     | 116 793           | 24 371                   | 4 808                           | 700   |
|            | Establishments with 2 employees .....                              | 574                     | 163 567           | 33 218                   | 6 787                           | 1 148   |
|            | Establishments with 3 or 4 employees .....                         | 1 045                   | 436 710           | 92 947                   | 20 213                          | 3 576   |
|            | Establishments with 5 or 6 employees .....                         | 735                     | 461 786           | 97 459                   | 21 857                          | 4 015   |
|            | Establishments with 7 to 9 employees .....                         | 629                     | 514 970           | 114 843                  | 25 535                          | 4 900   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 652 973           | 164 352                  | 36 561                          | 6 552   |
|            | Establishments with 15 to 19 employees .....                       | 244                     | 408 805           | 106 217                  | 23 862                          | 4 099   |
|            | Establishments with 20 to 49 employees .....                       | 399                     | 923 096           | 283 213                  | 64 100                          | 11 257  |
|            | Establishments with 50 to 99 employees .....                       | 76                      | 336 506           | 133 566                  | 32 420                          | 4 885   |
|            | Establishments with 100 employees or more .....                    | 24                      | D                 | D                        | D                               | h   |
|            | Establishments not operated for the entire year .....              | 1 670                   | 318 620           | 71 329                   | 14 689                          | 3 458   |
| 532291     | Home health equipment rental                                       |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Establishments operated for the entire year .....                  | 1 528                   | 1 820 862         | 434 658                  | 105 656                         | 13 758  |
|            | Establishments with no employees .....                             | 1                       | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 196                     | 41 107            | 10 384                   | 2 341                           | 196   |
|            | Establishments with 2 employees .....                              | 157                     | 62 877            | 13 377                   | 3 195                           | 314   |
|            | Establishments with 3 or 4 employees .....                         | 310                     | 180 151           | 40 751                   | 9 442                           | 1 070   |
|            | Establishments with 5 or 6 employees .....                         | 245                     | 211 134           | 41 512                   | 9 507                           | 1 335   |
|            | Establishments with 7 to 9 employees .....                         | 206                     | 238 593           | 48 379                   | 11 363                          | 1 600   |
|            | Establishments with 10 to 14 employees .....                       | 184                     | 305 071           | 67 998                   | 16 038                          | 2 153   |
|            | Establishments with 15 to 19 employees .....                       | 84                      | 182 092           | 43 170                   | 10 605                          | 1 410   |
|            | Establishments with 20 to 49 employees .....                       | 114                     | 371 861           | 96 111                   | 24 707                          | 3 164   |
|            | Establishments with 50 to 99 employees .....                       | 21                      | 118 227           | 43 985                   | 11 632                          | 1 327   |
|            | Establishments with 100 employees or more .....                    | 10                      | D                 | D                        | D                               | g   |
|            | Establishments not operated for the entire year .....              | 203                     | 59 802            | 14 255                   | 4 775                           | 607   |
| 532292     | Recreational goods rental  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Establishments operated for the entire year .....                  | 873                     | 415 291           | 92 694                   | 18 551                          | 5 936   |
|            | Establishments with no employees .....                             | 22                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 196                     | 32 859            | 5 632                    | 858                             | 196   |
|            | Establishments with 2 employees .....                              | 135                     | 41 436            | 6 728                    | 978                             | 270   |
|            | Establishments with 3 or 4 employees .....                         | 162                     | 48 051            | 9 401                    | 1 647                           | 548   |
|            | Establishments with 5 or 6 employees .....                         | 94                      | 36 237            | 7 322                    | 1 450                           | 511   |
|            | Establishments with 7 to 9 employees .....                         | 87                      | 44 601            | 8 938                    | 1 910                           | 685   |
|            | Establishments with 10 to 14 employees .....                       | 76                      | 46 832            | 10 356                   | 2 363                           | 872   |
|            | Establishments with 15 to 19 employees .....                       | 42                      | 51 723            | 12 105                   | 2 371                           | 700   |
|            | Establishments with 20 to 49 employees .....                       | 53                      | 86 878            | 21 644                   | 4 383                           | 1 459   |
|            | Establishments with 50 to 99 employees .....                       | 5                       | 9 332             | 2 281                    | 624                             | 276   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 939                     | 145 210           | 31 607                   | 5 958                           | 2 012   |
| 532299     | All other consumer goods rental                                    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Establishments operated for the entire year .....                  | 2 622                   | 2 039 857         | 610 243                  | 132 611                         | 25 459  |
|            | Establishments with no employees .....                             | 12                      | 1 462             | 404                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 308                     | 42 827            | 8 355                    | 1 609                           | 308   |
|            | Establishments with 2 employees .....                              | 282                     | 59 254            | 13 113                   | 2 614                           | 564   |
|            | Establishments with 3 or 4 employees .....                         | 573                     | 208 508           | 42 795                   | 9 124                           | 1 958   |
|            | Establishments with 5 or 6 employees .....                         | 396                     | 214 415           | 48 625                   | 10 900                          | 2 169   |
|            | Establishments with 7 to 9 employees .....                         | 336                     | 231 776           | 57 526                   | 12 262                          | 2 615   |
|            | Establishments with 10 to 14 employees .....                       | 302                     | 301 070           | 85 998                   | 18 160                          | 3 527   |
|            | Establishments with 15 to 19 employees .....                       | 118                     | 174 990           | 50 942                   | 10 886                          | 1 989   |
|            | Establishments with 20 to 49 employees .....                       | 232                     | 464 357           | 165 458                  | 35 010                          | 6 634   |
|            | Establishments with 50 to 99 employees .....                       | 50                      | 208 947           | 87 300                   | 20 164                          | 3 282   |
|            | Establishments with 100 employees or more .....                    | 13                      | 132 251           | 49 727                   | 11 882                          | 2 413   |
|            | Establishments not operated for the entire year .....              | 528                     | 113 608           | 25 467                   | 3 956                           | 839   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 5323       | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....                  | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with no employees .....                             | 17                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 522                     | 92 201            | 14 119                   | 3 010                           | 522   |
|            | Establishments with 2 employees .....                              | 472                     | 116 857           | 23 078                   | 4 864                           | 944   |
|            | Establishments with 3 or 4 employees .....                         | 1 231                   | 495 560           | 105 074                  | 23 479                          | 4 373   |
|            | Establishments with 5 or 6 employees .....                         | 1 584                   | 892 112           | 191 313                  | 43 844                          | 8 606   |
|            | Establishments with 7 to 9 employees .....                         | 1 028                   | 758 528           | 175 261                  | 39 447                          | 7 960   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 556 216           | 149 344                  | 33 130                          | 6 426   |
|            | Establishments with 15 to 19 employees .....                       | 213                     | 284 686           | 80 591                   | 18 149                          | 3 519   |
|            | Establishments with 20 to 49 employees .....                       | 188                     | 476 580           | 136 264                  | 28 704                          | 5 156   |
|            | Establishments with 50 to 99 employees .....                       | 19                      | 86 128            | 28 454                   | 6 800                           | 1 158   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 53231      | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....                  | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with no employees .....                             | 17                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 522                     | 92 201            | 14 119                   | 3 010                           | 522   |
|            | Establishments with 2 employees .....                              | 472                     | 116 857           | 23 078                   | 4 864                           | 944   |
|            | Establishments with 3 or 4 employees .....                         | 1 231                   | 495 560           | 105 074                  | 23 479                          | 4 373   |
|            | Establishments with 5 or 6 employees .....                         | 1 584                   | 892 112           | 191 313                  | 43 844                          | 8 606   |
|            | Establishments with 7 to 9 employees .....                         | 1 028                   | 758 528           | 175 261                  | 39 447                          | 7 960   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 556 216           | 149 344                  | 33 130                          | 6 426   |
|            | Establishments with 15 to 19 employees .....                       | 213                     | 284 686           | 80 591                   | 18 149                          | 3 519   |
|            | Establishments with 20 to 49 employees .....                       | 188                     | 476 580           | 136 264                  | 28 704                          | 5 156   |
|            | Establishments with 50 to 99 employees .....                       | 19                      | 86 128            | 28 454                   | 6 800                           | 1 158   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 532310     | General rental centers   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Establishments operated for the entire year .....                  | 5 837                   | 3 780 203         | 910 269                  | 202 373                         | 39 059  |
|            | Establishments with no employees .....                             | 17                      | D                 | D                        | D                               | a   |
|            | Establishments with 1 employee .....                               | 522                     | 92 201            | 14 119                   | 3 010                           | 522   |
|            | Establishments with 2 employees .....                              | 472                     | 116 857           | 23 078                   | 4 864                           | 944   |
|            | Establishments with 3 or 4 employees .....                         | 1 231                   | 495 560           | 105 074                  | 23 479                          | 4 373   |
|            | Establishments with 5 or 6 employees .....                         | 1 584                   | 892 112           | 191 313                  | 43 844                          | 8 606   |
|            | Establishments with 7 to 9 employees .....                         | 1 028                   | 758 528           | 175 261                  | 39 447                          | 7 960   |
|            | Establishments with 10 to 14 employees .....                       | 562                     | 556 216           | 149 344                  | 33 130                          | 6 426   |
|            | Establishments with 15 to 19 employees .....                       | 213                     | 284 686           | 80 591                   | 18 149                          | 3 519   |
|            | Establishments with 20 to 49 employees .....                       | 188                     | 476 580           | 136 264                  | 28 704                          | 5 156   |
|            | Establishments with 50 to 99 employees .....                       | 19                      | 86 128            | 28 454                   | 6 800                           | 1 158   |
|            | Establishments with 100 employees or more .....                    | 1                       | D                 | D                        | D                               | e   |
|            | Establishments not operated for the entire year .....              | 672                     | 130 415           | 30 740                   | 5 778                           | 1 225   |
| 5324       | Commercial & industrial machinery & equipment rental & leasing     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Establishments operated for the entire year .....                  | 9 979                   | 28 315 693        | 4 495 912                | 1 036 542                       | 126 029   |
|            | Establishments with no employees .....                             | 153                     | 243 236           | 9 459                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 1 547                   | 475 878           | 60 653                   | 12 793                          | 1 547   |
|            | Establishments with 2 employees .....                              | 1 130                   | 570 146           | 82 888                   | 18 632                          | 2 260   |
|            | Establishments with 3 or 4 employees .....                         | 1 599                   | 1 328 319         | 183 437                  | 39 527                          | 5 513   |
|            | Establishments with 5 or 6 employees .....                         | 1 124                   | 1 308 391         | 193 974                  | 43 799                          | 6 108   |
|            | Establishments with 7 to 9 employees .....                         | 1 127                   | 2 125 632         | 295 581                  | 65 986                          | 8 876   |
|            | Establishments with 10 to 14 employees .....                       | 1 157                   | 2 819 733         | 477 356                  | 108 633                         | 13 591  |
|            | Establishments with 15 to 19 employees .....                       | 685                     | 2 180 060         | 410 390                  | 95 516                          | 11 525  |
|            | Establishments with 20 to 49 employees .....                       | 1 073                   | 5 891 924         | 1 108 865                | 251 692                         | 30 477  |
|            | Establishments with 50 to 99 employees .....                       | 278                     | 6 886 422         | 760 700                  | 176 855                         | 18 314  |
|            | Establishments with 100 employees or more .....                    | 106                     | 4 485 952         | 912 609                  | 223 109                         | 27 818  |
|            | Establishments not operated for the entire year .....              | 2 019                   | 834 414           | 164 229                  | 33 432                          | 5 012   |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing     |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Establishments operated for the entire year .....                  | 3 849                   | 12 862 056        | 1 684 045                | 383 196                         | 46 243  |
|            | Establishments with no employees .....                             | 58                      | 207 068           | 4 603                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 537                     | 163 890           | 21 214                   | 4 733                           | 537   |
|            | Establishments with 2 employees .....                              | 366                     | 183 637           | 25 072                   | 5 656                           | 732   |
|            | Establishments with 3 or 4 employees .....                         | 577                     | 592 888           | 70 511                   | 14 777                          | 1 982   |
|            | Establishments with 5 or 6 employees .....                         | 428                     | 559 966           | 71 275                   | 15 912                          | 2 342   |
|            | Establishments with 7 to 9 employees .....                         | 512                     | 1 107 135         | 128 722                  | 29 609                          | 4 045   |
|            | Establishments with 10 to 14 employees .....                       | 508                     | 1 262 682         | 208 470                  | 46 083                          | 5 951   |
|            | Establishments with 15 to 19 employees .....                       | 308                     | 906 604           | 179 620                  | 40 846                          | 5 168   |
|            | Establishments with 20 to 49 employees .....                       | 427                     | 2 579 762         | 444 684                  | 102 104                         | 12 049  |
|            | Establishments with 50 to 99 employees .....                       | 92                      | 2 833 531         | 244 164                  | 56 649                          | 6 167   |
|            | Establishments with 100 employees or more .....                    | 36                      | 2 464 893         | 285 710                  | 66 827                          | 7 270   |
|            | Establishments not operated for the entire year .....              | 856                     | 391 461           | 75 507                   | 13 691                          | 2 016   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Establishments operated for the entire year .....                  | 611                     | 6 300 107         | 299 733                  | 70 787                          | 6 469   |
|            | Establishments with no employees .....                             | 29                      | 164 966           | 2 820                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 159                     | 72 215            | 6 995                    | 1 626                           | 159   |
|            | Establishments with 2 employees .....                              | 89                      | 75 846            | 6 143                    | 1 580                           | 178   |
|            | Establishments with 3 or 4 employees .....                         | 122                     | 322 616           | 19 936                   | 4 212                           | 416   |
|            | Establishments with 5 or 6 employees .....                         | 55                      | 243 422           | 9 580                    | 2 319                           | 284   |
|            | Establishments with 7 or 9 employees .....                         | 54                      | 571 082           | 18 481                   | 4 447                           | 421   |
|            | Establishments with 10 to 14 employees .....                       | 34                      | 337 956           | 15 020                   | 3 582                           | 391   |
|            | Establishments with 15 to 19 employees .....                       | 18                      | 103 373           | 10 200                   | 2 758                           | 291   |
|            | Establishments with 20 to 49 employees .....                       | 34                      | 627 633           | 46 671                   | 11 138                          | 1 020   |
|            | Establishments with 50 to 99 employees .....                       | 11                      | 2 016 483         | 40 246                   | 10 236                          | 731   |
|            | Establishments with 100 employees or more .....                    | 8                       | 1 764 515         | 123 641                  | 28 889                          | 2 578   |
|            | Establishments not operated for the entire year .....              | 137                     | 59 158            | 11 786                   | 1 683                           | 245   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing    |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Establishments operated for the entire year .....                  | 3 238                   | 6 561 949         | 1 384 312                | 312 409                         | 39 774  |
|            | Establishments with no employees .....                             | 29                      | 42 102            | 1 783                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 378                     | 91 675            | 14 219                   | 3 107                           | 378   |
|            | Establishments with 2 employees .....                              | 277                     | 107 791           | 18 929                   | 4 076                           | 554   |
|            | Establishments with 3 or 4 employees .....                         | 455                     | 270 272           | 50 575                   | 10 565                          | 1 566   |
|            | Establishments with 5 or 6 employees .....                         | 375                     | 316 544           | 61 695                   | 13 593                          | 2 058   |
|            | Establishments with 7 or 9 employees .....                         | 458                     | 536 053           | 110 241                  | 25 162                          | 3 624   |
|            | Establishments with 10 to 14 employees .....                       | 474                     | 924 726           | 193 450                  | 42 501                          | 5 560   |
|            | Establishments with 15 to 19 employees .....                       | 290                     | 803 231           | 169 420                  | 38 088                          | 4 877   |
|            | Establishments with 20 to 49 employees .....                       | 393                     | 1 952 129         | 398 013                  | 90 966                          | 11 029  |
|            | Establishments with 50 to 99 employees .....                       | 81                      | 817 048           | 203 918                  | 46 413                          | 5 436   |
|            | Establishments with 100 employees or more .....                    | 28                      | 700 378           | 162 069                  | 37 938                          | 4 692   |
|            | Establishments not operated for the entire year .....              | 719                     | 332 303           | 63 721                   | 12 008                          | 1 771   |
| 53242      | Office machinery & equipment rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....                  | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with no employees .....                             | 21                      | 2 872             | 834                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 251                     | 145 088           | 14 762                   | 2 818                           | 251   |
|            | Establishments with 2 employees .....                              | 173                     | 163 348           | 20 516                   | 4 382                           | 346   |
|            | Establishments with 3 or 4 employees .....                         | 192                     | 272 211           | 28 937                   | 6 175                           | 661   |
|            | Establishments with 5 or 6 employees .....                         | 90                      | 153 501           | 21 751                   | 5 293                           | 482   |
|            | Establishments with 7 or 9 employees .....                         | 114                     | 325 272           | 43 518                   | 8 663                           | 899   |
|            | Establishments with 10 to 14 employees .....                       | 91                      | 325 072           | 46 489                   | 11 317                          | 1 078   |
|            | Establishments with 15 to 19 employees .....                       | 50                      | 173 759           | 32 817                   | 7 649                           | 831   |
|            | Establishments with 20 to 49 employees .....                       | 73                      | 707 374           | 104 766                  | 23 155                          | 2 179   |
|            | Establishments with 50 to 99 employees .....                       | 51                      | 2 858 748         | 219 208                  | 54 012                          | 3 055   |
|            | Establishments with 100 employees or more .....                    | 11                      | 958 921           | 119 848                  | 28 459                          | 1 895   |
|            | Establishments not operated for the entire year .....              | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 532420     | Office machinery & equipment rental & leasing                      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Establishments operated for the entire year .....                  | 1 117                   | 6 086 166         | 653 446                  | 151 923                         | 11 677  |
|            | Establishments with no employees .....                             | 21                      | 2 872             | 834                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 251                     | 145 088           | 14 762                   | 2 818                           | 251   |
|            | Establishments with 2 employees .....                              | 173                     | 163 348           | 20 516                   | 4 382                           | 346   |
|            | Establishments with 3 or 4 employees .....                         | 192                     | 272 211           | 28 937                   | 6 175                           | 661   |
|            | Establishments with 5 or 6 employees .....                         | 90                      | 153 501           | 21 751                   | 5 293                           | 482   |
|            | Establishments with 7 or 9 employees .....                         | 114                     | 325 272           | 43 518                   | 8 663                           | 899   |
|            | Establishments with 10 to 14 employees .....                       | 91                      | 325 072           | 46 489                   | 11 317                          | 1 078   |
|            | Establishments with 15 to 19 employees .....                       | 50                      | 173 759           | 32 817                   | 7 649                           | 831   |
|            | Establishments with 20 to 49 employees .....                       | 73                      | 707 374           | 104 766                  | 23 155                          | 2 179   |
|            | Establishments with 50 to 99 employees .....                       | 51                      | 2 858 748         | 219 208                  | 54 012                          | 3 055   |
|            | Establishments with 100 employees or more .....                    | 11                      | 958 921           | 119 848                  | 28 459                          | 1 895   |
|            | Establishments not operated for the entire year .....              | 229                     | 94 547            | 17 010                   | 2 508                           | 330   |
| 5324201    | Office machinery rental & leasing                                  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Establishments operated for the entire year .....                  | 311                     | 407 146           | 93 320                   | 20 377                          | 2 718   |
|            | Establishments with no employees .....                             | 7                       | 364               | 63                       | —                               | —   |
|            | Establishments with 1 employee .....                               | 67                      | 26 973            | 2 221                    | 507                             | 67  |
|            | Establishments with 2 employees .....                              | 53                      | 20 068            | 4 470                    | 639                             | 106   |
|            | Establishments with 3 or 4 employees .....                         | 59                      | 37 663            | 5 686                    | 1 138                           | 203   |
|            | Establishments with 5 or 6 employees .....                         | 28                      | 15 630            | 4 079                    | 1 016                           | 151   |
|            | Establishments with 7 or 9 employees .....                         | 32                      | 49 256            | 7 379                    | 1 709                           | 255   |
|            | Establishments with 10 to 14 employees .....                       | 23                      | 43 178            | 10 099                   | 2 160                           | 285   |
|            | Establishments with 15 to 19 employees .....                       | 19                      | 38 553            | 10 004                   | 2 224                           | 313   |
|            | Establishments with 20 to 49 employees .....                       | 15                      | 43 442            | 19 791                   | 3 857                           | 514   |
|            | Establishments with 50 to 99 employees .....                       | 4                       | 63 219            | 8 297                    | 1 804                           | 242   |
|            | Establishments with 100 employees or more .....                    | 4                       | 68 800            | 21 231                   | 5 323                           | 582   |
|            | Establishments not operated for the entire year .....              | 89                      | 29 032            | 7 940                    | 1 280                           | 177   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                         |                   |                          |                                 |   |
| 5324209    | Computer rental & leasing  |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Establishments operated for the entire year .....                  | 806                     | 5 679 020         | 560 126                  | 131 546                         | 8 959   |
|            | Establishments with no employees .....                             | 14                      | 2 508             | 771                      | —                               | —   |
|            | Establishments with 1 employee .....                               | 184                     | 118 115           | 12 541                   | 2 311                           | 184   |
|            | Establishments with 2 employees .....                              | 120                     | 143 280           | 16 046                   | 3 743                           | 240   |
|            | Establishments with 3 or 4 employees .....                         | 133                     | 234 548           | 23 251                   | 5 037                           | 458   |
|            | Establishments with 5 or 6 employees .....                         | 62                      | 137 871           | 17 672                   | 4 277                           | 331   |
|            | Establishments with 7 to 9 employees .....                         | 82                      | 276 016           | 36 139                   | 6 954                           | 644   |
|            | Establishments with 10 to 14 employees .....                       | 68                      | 281 894           | 36 390                   | 9 157                           | 793   |
|            | Establishments with 15 to 19 employees .....                       | 31                      | 135 206           | 22 813                   | 5 425                           | 518   |
|            | Establishments with 20 to 49 employees .....                       | 58                      | 663 932           | 84 975                   | 19 298                          | 1 665   |
|            | Establishments with 50 to 99 employees .....                       | 47                      | 2 795 529         | 210 911                  | 52 208                          | 2 813   |
|            | Establishments with 100 employees or more .....                    | 7                       | 890 121           | 98 617                   | 23 136                          | 1 313   |
|            | Establishments not operated for the entire year .....              | 140                     | 65 515            | 9 070                    | 1 228                           | 153   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Establishments operated for the entire year .....                  | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with no employees .....                             | 74                      | 33 296            | 4 022                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 759                     | 166 900           | 24 677                   | 5 242                           | 759   |
|            | Establishments with 2 employees .....                              | 591                     | 223 161           | 37 300                   | 8 594                           | 1 182   |
|            | Establishments with 3 or 4 employees .....                         | 830                     | 463 220           | 83 989                   | 18 575                          | 2 870   |
|            | Establishments with 5 or 6 employees .....                         | 606                     | 594 924           | 100 948                  | 22 594                          | 3 284   |
|            | Establishments with 7 to 9 employees .....                         | 501                     | 693 225           | 123 341                  | 27 714                          | 3 932   |
|            | Establishments with 10 to 14 employees .....                       | 558                     | 1 231 979         | 222 397                  | 51 233                          | 6 562   |
|            | Establishments with 15 to 19 employees .....                       | 327                     | 1 099 697         | 197 953                  | 47 021                          | 5 526   |
|            | Establishments with 20 to 49 employees .....                       | 573                     | 2 604 788         | 559 415                  | 126 433                         | 16 249  |
|            | Establishments with 50 to 99 employees .....                       | 135                     | 1 194 143         | 297 328                  | 66 194                          | 9 092   |
|            | Establishments with 100 employees or more .....                    | 59                      | 1 062 138         | 507 051                  | 127 823                         | 18 653  |
|            | Establishments not operated for the entire year .....              | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing   |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Establishments operated for the entire year .....                  | 5 013                   | 9 367 471         | 2 158 421                | 501 423                         | 68 109  |
|            | Establishments with no employees .....                             | 74                      | 33 296            | 4 022                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 759                     | 166 900           | 24 677                   | 5 242                           | 759   |
|            | Establishments with 2 employees .....                              | 591                     | 223 161           | 37 300                   | 8 594                           | 1 182   |
|            | Establishments with 3 or 4 employees .....                         | 830                     | 463 220           | 83 989                   | 18 575                          | 2 870   |
|            | Establishments with 5 or 6 employees .....                         | 606                     | 594 924           | 100 948                  | 22 594                          | 3 284   |
|            | Establishments with 7 to 9 employees .....                         | 501                     | 693 225           | 123 341                  | 27 714                          | 3 932   |
|            | Establishments with 10 to 14 employees .....                       | 558                     | 1 231 979         | 222 397                  | 51 233                          | 6 562   |
|            | Establishments with 15 to 19 employees .....                       | 327                     | 1 099 697         | 197 953                  | 47 021                          | 5 526   |
|            | Establishments with 20 to 49 employees .....                       | 573                     | 2 604 788         | 559 415                  | 126 433                         | 16 249  |
|            | Establishments with 50 to 99 employees .....                       | 135                     | 1 194 143         | 297 328                  | 66 194                          | 9 092   |
|            | Establishments with 100 employees or more .....                    | 59                      | 1 062 138         | 507 051                  | 127 823                         | 18 653  |
|            | Establishments not operated for the entire year .....              | 934                     | 348 406           | 71 712                   | 17 233                          | 2 666   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>      |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 to 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 5331       | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 to 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

See footnotes at end of table.

**Table 4. Employment Size of Establishments: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and employment size of establishment <sup>1</sup> | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                          |                                 |   |
| 53311      | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 to 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                          |                                 |   |
|            | <b>All establishments</b> .....                                    | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Establishments operated for the entire year .....                  | 1 849                   | 11 032 324        | 1 029 161                | 238 513                         | 25 043  |
|            | Establishments with no employees .....                             | 73                      | 79 709            | 6 990                    | —                               | —   |
|            | Establishments with 1 employee .....                               | 493                     | 2 611 468         | 21 459                   | 4 200                           | 493   |
|            | Establishments with 2 employees .....                              | 278                     | 566 752           | 21 785                   | 5 108                           | 556   |
|            | Establishments with 3 or 4 employees .....                         | 299                     | 1 064 486         | 47 905                   | 9 408                           | 1 008   |
|            | Establishments with 5 or 6 employees .....                         | 163                     | 583 664           | 39 822                   | 9 521                           | 896   |
|            | Establishments with 7 to 9 employees .....                         | 133                     | 263 206           | 45 693                   | 9 895                           | 1 059   |
|            | Establishments with 10 to 14 employees .....                       | 143                     | 436 381           | 64 094                   | 14 093                          | 1 626   |
|            | Establishments with 15 to 19 employees .....                       | 64                      | 212 790           | 51 066                   | 11 288                          | 1 042   |
|            | Establishments with 20 to 49 employees .....                       | 137                     | 1 483 439         | 179 650                  | 44 867                          | 4 051   |
|            | Establishments with 50 to 99 employees .....                       | 42                      | 747 833           | 141 508                  | 33 998                          | 2 889   |
|            | Establishments with 100 employees or more .....                    | 24                      | 2 982 596         | 409 189                  | 96 135                          | 11 423  |
|            | Establishments not operated for the entire year .....              | 302                     | 231 541           | 45 313                   | 4 475                           | 749   |

<sup>1</sup>Based on the number of paid employees for the pay period including March 12.

**Table 5. Single Unit and Multiunit Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000)  | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|--------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>                      |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>237 374</b> | <b>288 273</b>          | <b>240 917 556</b> | <b>41 590 766</b>        | <b>9 679 345</b>                | <b>1 702 420</b>  |
|            | Single unit firms .....  | 224 525        | 224 525                 | 125 883 474        | 22 207 235               | 4 969 744                       | 983 849   |
|            | Multiunit firms .....  | 12 849         | 63 748                  | 115 034 082        | 19 383 531               | 4 709 601                       | 718 571   |
|            | Firms with 1 establishment .....                                   | 5 264          | 5 264                   | 15 910 635         | 2 590 970                | 628 501                         | 83 688  |
|            | Firms with 2 establishments .....                                  | 3 558          | 7 116                   | 12 129 432         | 2 402 600                | 577 051                         | 84 127  |
|            | Firms with 3 or 4 establishments .....                             | 2 181          | 7 285                   | 11 611 015         | 2 212 490                | 523 726                         | 80 581  |
|            | Firms with 5 to 9 establishments .....                             | 1 090          | 6 863                   | 11 254 502         | 2 042 625                | 496 983                         | 72 520  |
|            | Firms with 10 to 24 establishments .....                           | 525            | 7 604                   | 14 009 509         | 2 014 094                | 486 266                         | 76 614  |
|            | Firms with 25 establishments or more .....                         | 231            | 29 616                  | 50 118 989         | 8 120 752                | 1 997 074                       | 321 041   |
| <b>531</b> | <b>Real estate</b>   |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>197 113</b> | <b>221 650</b>          | <b>153 274 907</b> | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|            | Single unit firms .....  | 188 616        | 188 616                 | 101 734 749        | 17 686 619               | 3 980 616                       | 779 062   |
|            | Multiunit firms .....  | 8 497          | 33 034                  | 51 540 158         | 10 260 490               | 2 541 205                       | 338 187   |
|            | Firms with 1 establishment .....                                   | 2 682          | 3 682                   | 7 066 319          | 1 400 265                | 341 700                         | 45 489  |
|            | Firms with 2 establishments .....                                  | 2 379          | 4 758                   | 7 906 316          | 1 665 432                | 407 019                         | 56 064  |
|            | Firms with 3 or 4 establishments .....                             | 1 328          | 4 416                   | 7 034 884          | 1 436 651                | 346 369                         | 50 169  |
|            | Firms with 5 to 9 establishments .....                             | 655            | 4 131                   | 6 796 269          | 1 374 537                | 337 576                         | 44 809  |
|            | Firms with 10 to 24 establishments .....                           | 326            | 4 709                   | 8 049 721          | 1 307 524                | 315 868                         | 46 508  |
|            | Firms with 25 establishments or more .....                         | 127            | 11 338                  | 14 686 649         | 3 076 081                | 792 673                         | 95 148  |
| 5311       | Lessors of real estate   |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>99 561</b>  | <b>110 226</b>          | <b>85 791 328</b>  | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|            | Single unit firms .....  | 94 806         | 94 806                  | 59 992 106         | 6 714 596                | 1 543 680                       | 357 186   |
|            | Multiunit firms .....  | 4 755          | 15 420                  | 25 799 222         | 2 769 302                | 683 878                         | 112 211   |
|            | Firms with 1 establishment .....                                   | 2 658          | 2 658                   | 6 203 185          | 783 837                  | 195 340                         | 24 926  |
|            | Firms with 2 establishments .....                                  | 1 002          | 2 004                   | 3 933 786          | 442 579                  | 109 865                         | 17 470  |
|            | Firms with 3 or 4 establishments .....                             | 583            | 1 946                   | 3 004 927          | 339 639                  | 82 954                          | 14 906  |
|            | Firms with 5 to 9 establishments .....                             | 300            | 1 936                   | 3 429 737          | 340 598                  | 83 700                          | 14 257  |
|            | Firms with 10 to 24 establishments .....                           | 159            | 2 265                   | 4 375 696          | 346 038                  | 85 960                          | 17 314  |
|            | Firms with 25 establishments or more .....                         | 53             | 4 611                   | 4 851 891          | 516 611                  | 126 059                         | 23 338  |
| 53111      | Lessors of residential buildings & dwellings                       |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 666</b>  | <b>59 718</b>           | <b>39 621 284</b>  | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Single unit firms .....  | 52 518         | 52 518                  | 31 051 056         | 3 542 956                | 817 286                         | 211 014   |
|            | Multiunit firms .....  | 2 148          | 7 200                   | 8 570 228          | 1 130 956                | 270 691                         | 56 770  |
|            | Firms with 1 establishment .....                                   | 1 097          | 1 097                   | 1 439 354          | 257 952                  | 61 219                          | 11 099  |
|            | Firms with 2 establishments .....                                  | 446            | 892                     | 1 135 389          | 166 009                  | 39 246                          | 8 150   |
|            | Firms with 3 or 4 establishments .....                             | 295            | 980                     | 1 168 908          | 159 413                  | 37 319                          | 8 997   |
|            | Firms with 5 to 9 establishments .....                             | 188            | 1 205                   | 1 147 445          | 157 757                  | 36 913                          | 8 796   |
|            | Firms with 10 to 24 establishments .....                           | 90             | 1 266                   | 1 464 940          | 164 224                  | 39 522                          | 8 118   |
|            | Firms with 25 establishments or more .....                         | 32             | 1 760                   | 2 214 192          | 225 601                  | 56 472                          | 11 610  |
| 531110     | Lessors of residential buildings & dwellings                       |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 666</b>  | <b>59 718</b>           | <b>39 621 284</b>  | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | Single unit firms .....  | 52 518         | 52 518                  | 31 051 056         | 3 542 956                | 817 286                         | 211 014   |
|            | Multiunit firms .....  | 2 148          | 7 200                   | 8 570 228          | 1 130 956                | 270 691                         | 56 770  |
|            | Firms with 1 establishment .....                                   | 1 097          | 1 097                   | 1 439 354          | 257 952                  | 61 219                          | 11 099  |
|            | Firms with 2 establishments .....                                  | 446            | 892                     | 1 135 389          | 166 009                  | 39 246                          | 8 150   |
|            | Firms with 3 or 4 establishments .....                             | 295            | 980                     | 1 168 908          | 159 413                  | 37 319                          | 8 997   |
|            | Firms with 5 to 9 establishments .....                             | 188            | 1 205                   | 1 147 445          | 157 757                  | 36 913                          | 8 796   |
|            | Firms with 10 to 24 establishments .....                           | 90             | 1 266                   | 1 464 940          | 164 224                  | 39 522                          | 8 118   |
|            | Firms with 25 establishments or more .....                         | 32             | 1 760                   | 2 214 192          | 225 601                  | 56 472                          | 11 610  |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses)        |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b>  | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Single unit firms .....  | 27 258         | 27 258                  | 23 244 505         | 2 447 584                | 564 207                         | 103 571   |
|            | Multiunit firms .....  | 2 291          | 4 239                   | 14 860 552         | 1 380 795                | 351 380                         | 41 746  |
|            | Firms with 1 establishment .....                                   | 1 696          | 1 696                   | 5 452 228          | 564 690                  | 144 393                         | 15 402  |
|            | Firms with 2 establishments .....                                  | 347            | 694                     | 2 294 055          | 220 181                  | 56 522                          | 6 670   |
|            | Firms with 3 or 4 establishments .....                             | 144            | 489                     | 1 388 979          | 126 594                  | 32 219                          | 4 016   |
|            | Firms with 5 to 9 establishments .....                             | 56             | 362                     | 1 964 976          | 155 587                  | 40 220                          | 3 539   |
|            | Firms with 10 to 24 establishments .....                           | 34             | 431                     | 2 302 122          | 126 408                  | 33 382                          | 6 211   |
|            | Firms with 25 establishments or more .....                         | 14             | 567                     | 1 458 192          | 187 335                  | 44 644                          | 5 908   |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses)        |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>29 549</b>  | <b>31 497</b>           | <b>38 105 057</b>  | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | Single unit firms .....  | 27 258         | 27 258                  | 23 244 505         | 2 447 584                | 564 207                         | 103 571   |
|            | Multiunit firms .....  | 2 291          | 4 239                   | 14 860 552         | 1 380 795                | 351 380                         | 41 746  |
|            | Firms with 1 establishment .....                                   | 1 696          | 1 696                   | 5 452 228          | 564 690                  | 144 393                         | 15 402  |
|            | Firms with 2 establishments .....                                  | 347            | 694                     | 2 294 055          | 220 181                  | 56 522                          | 6 670   |
|            | Firms with 3 or 4 establishments .....                             | 144            | 489                     | 1 388 979          | 126 594                  | 32 219                          | 4 016   |
|            | Firms with 5 to 9 establishments .....                             | 56             | 362                     | 1 964 976          | 155 587                  | 40 220                          | 3 539   |
|            | Firms with 10 to 24 establishments .....                           | 34             | 431                     | 2 302 122          | 126 408                  | 33 382                          | 6 211   |
|            | Firms with 25 establishments or more .....                         | 14             | 567                     | 1 458 192          | 187 335                  | 44 644                          | 5 908   |
| 53113      | Lessors of miniwarehouses & self storage units                     |                |                         |                    |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>   | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Single unit firms .....  | 4 367          | 4 367                   | 1 336 570          | 175 395                  | 39 967                          | 11 828  |
|            | Multiunit firms .....  | 243            | 2 627                   | 1 189 084          | 120 640                  | 28 895                          | 6 845   |
|            | Firms with 1 establishment .....                                   | 123            | 123                     | 79 618             | 14 366                   | 3 178                           | 558   |
|            | Firms with 2 establishments .....                                  | 48             | 96                      | 40 899             | 6 657                    | 1 571                           | 383   |
|            | Firms with 3 or 4 establishments .....                             | 38             | 128                     | 47 895             | 7 080                    | 1 572                           | 463   |
|            | Firms with 5 to 9 establishments .....                             | 20             | 136                     | 63 839             | 6 293                    | 1 626                           | 440   |
|            | Firms with 10 to 24 establishments .....                           | 9              | 136                     | 53 599             | 5 108                    | 1 185                           | 410   |
|            | Firms with 25 establishments or more .....                         | 5              | 2 008                   | 903 234            | 81 136                   | 19 763                          | 4 591   |



**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                |                         |                   |                          |                                 |   |
| 531130     | Lessors of miniwarehouses & self storage units                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 610</b>   | <b>6 994</b>            | <b>2 525 654</b>  | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | Single unit firms .....  | 4 367          | 4 367                   | 1 336 570         | 175 395                  | 39 967                          | 11 828  |
|            | Multiunit firms .....  | 243            | 2 627                   | 1 189 084         | 120 640                  | 28 895                          | 6 845   |
|            | Firms with 1 establishment .....                                   | 123            | 123                     | 79 618            | 14 366                   | 3 178                           | 558   |
|            | Firms with 2 establishments .....                                  | 48             | 96                      | 40 899            | 6 657                    | 1 571                           | 383   |
|            | Firms with 3 or 4 establishments .....                             | 38             | 128                     | 47 895            | 7 080                    | 1 572                           | 463   |
|            | Firms with 5 to 9 establishments .....                             | 20             | 136                     | 63 839            | 6 293                    | 1 626                           | 440   |
|            | Firms with 10 to 24 establishments .....                           | 9              | 136                     | 53 599            | 5 108                    | 1 185                           | 410   |
|            | Firms with 25 establishments or more .....                         | 5              | 2 008                   | 903 234           | 81 136                   | 19 763                          | 4 591   |
| 53119      | Lessors of other real estate property                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Single unit firms .....  | 10 663         | 10 663                  | 4 359 975         | 548 661                  | 122 220                         | 30 773  |
|            | Multiunit firms .....  | 570            | 1 354                   | 1 179 358         | 136 911                  | 32 912                          | 6 850   |
|            | Firms with 1 establishment .....                                   | 340            | 340                     | 276 829           | 44 042                   | 11 077                          | 1 732   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 195 861           | 29 414                   | 7 595                           | 1 336   |
|            | Firms with 3 or 4 establishments .....                             | 65             | 223                     | 180 459           | 14 888                   | 3 401                           | 811   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 164                     | 184 424           | 19 233                   | 4 363                           | 1 169   |
|            | Firms with 10 to 24 establishments .....                           | 14             | 210                     | 152 500           | 13 525                   | 2 986                           | 974   |
|            | Firms with 25 establishments or more .....                         | 3              | 171                     | 189 285           | 15 809                   | 3 490                           | 828   |
| 531190     | Lessors of other real estate property                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 233</b>  | <b>12 017</b>           | <b>5 539 333</b>  | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | Single unit firms .....  | 10 663         | 10 663                  | 4 359 975         | 548 661                  | 122 220                         | 30 773  |
|            | Multiunit firms .....  | 570            | 1 354                   | 1 179 358         | 136 911                  | 32 912                          | 6 850   |
|            | Firms with 1 establishment .....                                   | 340            | 340                     | 276 829           | 44 042                   | 11 077                          | 1 732   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 195 861           | 29 414                   | 7 595                           | 1 336   |
|            | Firms with 3 or 4 establishments .....                             | 65             | 223                     | 180 459           | 14 888                   | 3 401                           | 811   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 164                     | 184 424           | 19 233                   | 4 363                           | 1 169   |
|            | Firms with 10 to 24 establishments .....                           | 14             | 210                     | 152 500           | 13 525                   | 2 986                           | 974   |
|            | Firms with 25 establishments or more .....                         | 3              | 171                     | 189 285           | 15 809                   | 3 490                           | 828   |
| 5312       | Offices of real estate agents & brokers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Single unit firms .....  | 52 370         | 52 370                  | 24 070 955        | 3 826 220                | 805 864                         | 145 073   |
|            | Multiunit firms .....  | 2 312          | 8 250                   | 14 874 479        | 2 965 501                | 723 578                         | 74 560  |
|            | Firms with 1 establishment .....                                   | 896            | 896                     | 1 714 713         | 470 629                  | 113 920                         | 12 005  |
|            | Firms with 2 establishments .....                                  | 686            | 1 372                   | 2 095 848         | 396 988                  | 89 079                          | 12 303  |
|            | Firms with 3 or 4 establishments .....                             | 414            | 1 366                   | 2 125 855         | 353 104                  | 80 801                          | 11 404  |
|            | Firms with 5 to 9 establishments .....                             | 190            | 1 141                   | 1 891 951         | 267 252                  | 59 401                          | 8 261   |
|            | Firms with 10 to 24 establishments .....                           | 91             | 1 353                   | 2 312 722         | 326 293                  | 64 283                          | 10 106  |
|            | Firms with 25 establishments or more .....                         | 35             | 2 122                   | 4 733 390         | 1 151 235                | 316 094                         | 20 481  |
| 53121      | Offices of real estate agents & brokers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Single unit firms .....  | 52 370         | 52 370                  | 24 070 955        | 3 826 220                | 805 864                         | 145 073   |
|            | Multiunit firms .....  | 2 312          | 8 250                   | 14 874 479        | 2 965 501                | 723 578                         | 74 560  |
|            | Firms with 1 establishment .....                                   | 896            | 896                     | 1 714 713         | 470 629                  | 113 920                         | 12 005  |
|            | Firms with 2 establishments .....                                  | 686            | 1 372                   | 2 095 848         | 396 988                  | 89 079                          | 12 303  |
|            | Firms with 3 or 4 establishments .....                             | 414            | 1 366                   | 2 125 855         | 353 104                  | 80 801                          | 11 404  |
|            | Firms with 5 to 9 establishments .....                             | 190            | 1 141                   | 1 891 951         | 267 252                  | 59 401                          | 8 261   |
|            | Firms with 10 to 24 establishments .....                           | 91             | 1 353                   | 2 312 722         | 326 293                  | 64 283                          | 10 106  |
|            | Firms with 25 establishments or more .....                         | 35             | 2 122                   | 4 733 390         | 1 151 235                | 316 094                         | 20 481  |
| 531210     | Offices of real estate agents & brokers                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>54 682</b>  | <b>60 620</b>           | <b>38 945 434</b> | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | Single unit firms .....  | 52 370         | 52 370                  | 24 070 955        | 3 826 220                | 805 864                         | 145 073   |
|            | Multiunit firms .....  | 2 312          | 8 250                   | 14 874 479        | 2 965 501                | 723 578                         | 74 560  |
|            | Firms with 1 establishment .....                                   | 896            | 896                     | 1 714 713         | 470 629                  | 113 920                         | 12 005  |
|            | Firms with 2 establishments .....                                  | 686            | 1 372                   | 2 095 848         | 396 988                  | 89 079                          | 12 303  |
|            | Firms with 3 or 4 establishments .....                             | 414            | 1 366                   | 2 125 855         | 353 104                  | 80 801                          | 11 404  |
|            | Firms with 5 to 9 establishments .....                             | 190            | 1 141                   | 1 891 951         | 267 252                  | 59 401                          | 8 261   |
|            | Firms with 10 to 24 establishments .....                           | 91             | 1 353                   | 2 312 722         | 326 293                  | 64 283                          | 10 106  |
|            | Firms with 25 establishments or more .....                         | 35             | 2 122                   | 4 733 390         | 1 151 235                | 316 094                         | 20 481  |
| 5313       | Activities related to real estate                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>43 969</b>  | <b>50 804</b>           | <b>28 538 145</b> | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | Single unit firms .....  | 41 440         | 41 440                  | 17 671 688        | 7 145 803                | 1 631 072                       | 276 803   |
|            | Multiunit firms .....  | 2 529          | 9 364                   | 10 866 457        | 4 525 687                | 1 133 749                       | 151 416   |
|            | Firms with 1 establishment .....                                   | 1 452          | 1 452                   | 2 166 976         | 1 029 693                | 254 780                         | 33 848  |
|            | Firms with 2 establishments .....                                  | 578            | 1 156                   | 1 587 530         | 733 056                  | 180 389                         | 23 586  |
|            | Firms with 3 or 4 establishments .....                             | 270            | 899                     | 1 200 042         | 586 222                  | 148 850                         | 18 853  |
|            | Firms with 5 to 9 establishments .....                             | 124            | 788                     | 1 206 933         | 610 236                  | 159 444                         | 18 678  |
|            | Firms with 10 to 24 establishments .....                           | 65             | 957                     | 1 615 383         | 481 280                  | 120 680                         | 15 523  |
|            | Firms with 25 establishments or more .....                         | 40             | 4 112                   | 3 089 593         | 1 085 200                | 269 606                         | 40 928  |
| 53131      | Real estate property managers                                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>26 313</b>  | <b>32 139</b>           | <b>20 746 277</b> | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | Single unit firms .....  | 24 452         | 24 452                  | 12 426 112        | 5 317 377                | 1 238 423                       | 222 211   |
|            | Multiunit firms .....  | 1 861          | 7 687                   | 8 320 165         | 3 582 940                | 888 462                         | 130 509   |
|            | Firms with 1 establishment .....                                   | 1 164          | 1 164                   | 1 823 889         | 892 076                  | 221 485                         | 32 578  |
|            | Firms with 2 establishments .....                                  | 352            | 704                     | 1 117 128         | 528 979                  | 130 650                         | 18 228  |
|            | Firms with 3 or 4 establishments .....                             | 178            | 593                     | D                 | D                        | D                               | j   |
|            | Firms with 5 to 9 establishments .....                             | 77             | 490                     | 860 514           | 452 068                  | 114 487                         | 15 329  |
|            | Firms with 10 to 24 establishments .....                           | 52             | 752                     | 682 583           | 274 113                  | 64 913                          | 10 387  |
|            | Firms with 25 establishments or more .....                         | 38             | 3 984                   | D                 | D                        | D                               | k   |

**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>  |                |                         |                   |                          |                                 |   |
| 531311     | Residential property managers                                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>17 901</b>  | <b>22 128</b>           | <b>12 600 076</b> | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | Single unit firms .....  | 16 816         | 16 816                  | 7 958 992         | 3 400 872                | 787 373                         | 158 786   |
|            | Multiunit firms .....  | 1 085          | 5 312                   | 4 641 084         | 1 760 663                | 431 725                         | 76 884  |
|            | Firms with 1 establishment .....                                   | 704            | 704                     | 1 081 825         | 558 617                  | 136 505                         | 23 986  |
|            | Firms with 2 establishments .....                                  | 190            | 380                     | 570 881           | 252 524                  | 61 079                          | 10 541  |
|            | Firms with 3 or 4 establishments .....                             | 92             | 312                     | 416 347           | 223 613                  | 54 774                          | 8 940   |
|            | Firms with 5 to 9 establishments .....                             | 42             | 270                     | 269 882           | 177 220                  | 43 620                          | 7 406   |
|            | Firms with 10 to 24 establishments .....                           | 31             | 431                     | 231 360           | 80 660                   | 19 729                          | 4 717   |
|            | Firms with 25 establishments or more .....                         | 26             | 3 215                   | 2 070 789         | 468 029                  | 116 018                         | 21 294  |
| 531312     | Nonresidential property managers                                   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>8 516</b>   | <b>10 011</b>           | <b>8 146 201</b>  | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | Single unit firms .....  | 7 636          | 7 636                   | 4 467 120         | 1 916 505                | 451 050                         | 63 425  |
|            | Multiunit firms .....  | 880            | 2 375                   | 3 679 081         | 1 822 277                | 456 737                         | 53 625  |
|            | Firms with 1 establishment .....                                   | 585            | 585                     | 1 054 370         | 507 313                  | 127 698                         | 14 543  |
|            | Firms with 2 establishments .....                                  | 139            | 278                     | 489 941           | 229 377                  | 58 787                          | 6 000   |
|            | Firms with 3 or 4 establishments .....                             | 89             | 295                     | D                 | D                        | D                               | h   |
|            | Firms with 5 to 9 establishments .....                             | 30             | 191                     | 480 300           | 214 684                  | 55 193                          | 6 283   |
|            | Firms with 10 to 24 establishments .....                           | 25             | 368                     | 502 622           | 272 782                  | 63 434                          | 7 253   |
|            | Firms with 25 establishments or more .....                         | 12             | 658                     | D                 | D                        | D                               | j   |
| 53132      | Offices of real estate appraisers                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Single unit firms .....  | 10 862         | 10 862                  | 2 558 617         | 865 176                  | 185 740                         | 29 504  |
|            | Multiunit firms .....  | 248            | 525                     | 407 692           | 189 341                  | 45 327                          | 4 895   |
|            | Firms with 1 establishment .....                                   | 122            | 122                     | 129 910           | 62 426                   | 16 452                          | 1 415   |
|            | Firms with 2 establishments .....                                  | 79             | 158                     | 83 817            | 36 104                   | 7 818                           | 1 020   |
|            | Firms with 3 or 4 establishments .....                             | 34             | 112                     | 106 862           | 49 183                   | 10 952                          | 1 426   |
|            | Firms with 5 to 9 establishments .....                             | 8              | 53                      | 38 702            | 20 373                   | 4 733                           | 430   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 80                      | 48 401            | 21 255                   | 5 372                           | 604   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 531320     | Offices of real estate appraisers                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 110</b>  | <b>11 387</b>           | <b>2 966 309</b>  | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | Single unit firms .....  | 10 862         | 10 862                  | 2 558 617         | 865 176                  | 185 740                         | 29 504  |
|            | Multiunit firms .....  | 248            | 525                     | 407 692           | 189 341                  | 45 327                          | 4 895   |
|            | Firms with 1 establishment .....                                   | 122            | 122                     | 129 910           | 62 426                   | 16 452                          | 1 415   |
|            | Firms with 2 establishments .....                                  | 79             | 158                     | 83 817            | 36 104                   | 7 818                           | 1 020   |
|            | Firms with 3 or 4 establishments .....                             | 34             | 112                     | 106 862           | 49 183                   | 10 952                          | 1 426   |
|            | Firms with 5 to 9 establishments .....                             | 8              | 53                      | 38 702            | 20 373                   | 4 733                           | 430   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 80                      | 48 401            | 21 255                   | 5 372                           | 604   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 53139      | Other activities related to real estate                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Single unit firms .....  | 6 126          | 6 126                   | 2 686 959         | 963 250                  | 206 909                         | 25 088  |
|            | Multiunit firms .....  | 551            | 1 152                   | 2 138 600         | 753 406                  | 199 960                         | 16 012  |
|            | Firms with 1 establishment .....                                   | 330            | 330                     | 541 490           | 246 687                  | 65 319                          | 4 583   |
|            | Firms with 2 establishments .....                                  | 126            | 252                     | D                 | D                        | D                               | h   |
|            | Firms with 3 or 4 establishments .....                             | 55             | 189                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 establishments .....                             | 31             | 199                     | 321 572           | 141 542                  | 38 804                          | 3 327   |
|            | Firms with 10 to 24 establishments .....                           | 7              | 94                      | 721 495           | 130 052                  | 32 446                          | 2 799   |
|            | Firms with 25 establishments or more .....                         | 2              | 88                      | D                 | D                        | D                               | f   |
| 531390     | Other activities related to real estate                            |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 677</b>   | <b>7 278</b>            | <b>4 825 559</b>  | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | Single unit firms .....  | 6 126          | 6 126                   | 2 686 959         | 963 250                  | 206 909                         | 25 088  |
|            | Multiunit firms .....  | 551            | 1 152                   | 2 138 600         | 753 406                  | 199 960                         | 16 012  |
|            | Firms with 1 establishment .....                                   | 330            | 330                     | 541 490           | 246 687                  | 65 319                          | 4 583   |
|            | Firms with 2 establishments .....                                  | 126            | 252                     | D                 | D                        | D                               | h   |
|            | Firms with 3 or 4 establishments .....                             | 55             | 189                     | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 establishments .....                             | 31             | 199                     | 321 572           | 141 542                  | 38 804                          | 3 327   |
|            | Firms with 10 to 24 establishments .....                           | 7              | 94                      | 721 495           | 130 052                  | 32 446                          | 2 799   |
|            | Firms with 25 establishments or more .....                         | 2              | 88                      | D                 | D                        | D                               | f   |
| <b>532</b> | <b>Rental &amp; leasing services</b>                               |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>38 484</b>  | <b>64 472</b>           | <b>76 378 784</b> | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | Single unit firms .....  | 34 290         | 34 290                  | 20 425 236        | 4 117 991                | 903 621                         | 195 699   |
|            | Multiunit firms .....  | 4 194          | 30 182                  | 55 953 548        | 8 451 192                | 2 010 915                       | 363 680   |
|            | Firms with 1 establishment .....                                   | 1 553          | 1 553                   | 4 554 332         | 870 834                  | 216 329                         | 29 267  |
|            | Firms with 2 establishments .....                                  | 1 109          | 2 218                   | 5 301 335         | 691 969                  | 159 559                         | 27 479  |
|            | Firms with 3 or 4 establishments .....                             | 809            | 2 727                   | 3 889 503         | 699 168                  | 158 527                         | 28 676  |
|            | Firms with 5 to 9 establishments .....                             | 424            | 2 677                   | 4 214 153         | 643 588                  | 152 642                         | 26 770  |
|            | Firms with 10 to 24 establishments .....                           | 195            | 2 849                   | 3 743 942         | 603 097                  | 142 936                         | 27 824  |
|            | Firms with 25 establishments or more .....                         | 104            | 18 158                  | 34 250 283        | 4 942 536                | 1 180 922                       | 223 664   |
| 5321       | Automotive equipment rental & leasing                              |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>5 208</b>   | <b>10 542</b>           | <b>28 921 850</b> | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | Single unit firms .....  | 4 421          | 4 421                   | 5 121 219         | 654 704                  | 150 276                         | 27 892  |
|            | Multiunit firms .....  | 787            | 6 121                   | 23 800 631        | 3 215 897                | 770 436                         | 130 170   |
|            | Firms with 1 establishment .....                                   | 439            | 439                     | 1 661 101         | 211 434                  | 50 833                          | 7 170   |
|            | Firms with 2 establishments .....                                  | 154            | 308                     | 1 193 101         | 117 262                  | 28 592                          | 4 662   |
|            | Firms with 3 or 4 establishments .....                             | 85             | 292                     | 657 593           | 108 556                  | 24 870                          | 4 288   |
|            | Firms with 5 to 9 establishments .....                             | 66             | 423                     | 779 467           | 123 690                  | 29 397                          | 4 665   |
|            | Firms with 10 to 24 establishments .....                           | 24             | 376                     | 1 060 066         | 107 380                  | 30 037                          | 4 461   |
|            | Firms with 25 establishments or more .....                         | 19             | 4 283                   | 18 449 303        | 2 547 575                | 606 707                         | 104 924   |

**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 53211      | Passenger car rental & leasing                                     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 050</b>   | <b>5 246</b>            | <b>18 584 128</b> | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | Single unit firms .....  | 2 574          | 2 574                   | 3 153 667         | 374 486                  | 87 235                          | 18 182  |
|            | Multiunit firms .....  | 476            | 2 672                   | 15 430 461        | 2 071 076                | 493 560                         | 92 766  |
|            | Firms with 1 establishment .....                                   | 246            | 246                     | 893 956           | 115 788                  | 27 846                          | 4 268   |
|            | Firms with 2 establishments .....                                  | 98             | 196                     | 900 560           | 64 827                   | 15 856                          | 2 902   |
|            | Firms with 3 or 4 establishments .....                             | 63             | 213                     | 483 904           | 72 636                   | 17 212                          | 3 299   |
|            | Firms with 5 to 9 establishments .....                             | 43             | 266                     | 287 361           | 42 216                   | 10 507                          | 2 282   |
|            | Firms with 10 to 24 establishments .....                           | 14             | 216                     | 722 920           | 63 177                   | 19 615                          | 3 172   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 535                   | 12 141 760        | 1 712 432                | 402 524                         | 76 843  |
| 532111     | Passenger car rental   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 251</b>   | <b>4 367</b>            | <b>14 783 704</b> | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | Single unit firms .....  | 1 896          | 1 896                   | 1 533 601         | 250 497                  | 58 409                          | 14 467  |
|            | Multiunit firms .....  | 355            | 2 471                   | 13 250 103        | 1 879 105                | 439 983                         | 88 156  |
|            | Firms with 1 establishment .....                                   | 148            | 148                     | 498 673           | 76 997                   | 18 290                          | 3 230   |
|            | Firms with 2 establishments .....                                  | 84             | 168                     | 222 005           | 38 238                   | 9 159                           | 2 061   |
|            | Firms with 3 or 4 establishments .....                             | 57             | 195                     | 368 504           | 56 646                   | 12 230                          | 3 039   |
|            | Firms with 5 to 9 establishments .....                             | 42             | 259                     | D                 | D                        | D                               | g   |
|            | Firms with 10 to 24 establishments .....                           | 13             | 200                     | D                 | D                        | D                               | h   |
|            | Firms with 25 establishments or more .....                         | 11             | 1 501                   | D                 | D                        | D                               | i   |
| 532112     | Passenger car leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>815</b>     | <b>879</b>              | <b>3 800 424</b>  | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | Single unit firms .....  | 678            | 678                     | 1 620 066         | 123 989                  | 28 826                          | 3 715   |
|            | Multiunit firms .....  | 137            | 201                     | 2 180 358         | 191 971                  | 53 577                          | 4 610   |
|            | Firms with 1 establishment .....                                   | 119            | 119                     | 500 557           | 47 657                   | 11 571                          | 1 357   |
|            | Firms with 2 establishments .....                                  | 9              | 18                      | 756 839           | 41 250                   | 10 156                          | 1 319   |
|            | Firms with 3 or 4 establishments .....                             | 6              | 18                      | 86 411            | 13 962                   | 4 444                           | 229   |
|            | Firms with 5 to 9 establishments .....                             | 1              | 5                       | D                 | D                        | D                               | b   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 15                      | D                 | D                        | D                               | f   |
|            | Firms with 25 establishments or more .....                         | 1              | 26                      | D                 | D                        | D                               | g   |
| 53212      | Truck, utility trailer, & RV rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Single unit firms .....  | 1 847          | 1 847                   | 1 967 552         | 280 218                  | 63 041                          | 9 710   |
|            | Multiunit firms .....  | 327            | 3 449                   | 8 370 170         | 1 144 821                | 276 876                         | 37 404  |
|            | Firms with 1 establishment .....                                   | 205            | 205                     | 842 259           | 99 099                   | 23 836                          | 3 028   |
|            | Firms with 2 establishments .....                                  | 58             | 116                     | 306 903           | 55 626                   | 13 436                          | 1 851   |
|            | Firms with 3 or 4 establishments .....                             | 21             | 75                      | 156 833           | 33 909                   | 7 229                           | 914   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 170                     | 517 606           | 85 464                   | 19 842                          | 2 553   |
|            | Firms with 10 to 24 establishments .....                           | 10             | 158                     | 330 246           | 41 076                   | 9 674                           | 1 236   |
|            | Firms with 25 establishments or more .....                         | 8              | 2 725                   | 6 216 323         | 829 647                  | 202 859                         | 27 822  |
| 532120     | Truck, utility trailer, & RV rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 174</b>   | <b>5 296</b>            | <b>10 337 722</b> | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | Single unit firms .....  | 1 847          | 1 847                   | 1 967 552         | 280 218                  | 63 041                          | 9 710   |
|            | Multiunit firms .....  | 327            | 3 449                   | 8 370 170         | 1 144 821                | 276 876                         | 37 404  |
|            | Firms with 1 establishment .....                                   | 205            | 205                     | 842 259           | 99 099                   | 23 836                          | 3 028   |
|            | Firms with 2 establishments .....                                  | 58             | 116                     | 306 903           | 55 626                   | 13 436                          | 1 851   |
|            | Firms with 3 or 4 establishments .....                             | 21             | 75                      | 156 833           | 33 909                   | 7 229                           | 914   |
|            | Firms with 5 to 9 establishments .....                             | 25             | 170                     | 517 606           | 85 464                   | 19 842                          | 2 553   |
|            | Firms with 10 to 24 establishments .....                           | 10             | 158                     | 330 246           | 41 076                   | 9 674                           | 1 236   |
|            | Firms with 25 establishments or more .....                         | 8              | 2 725                   | 6 216 323         | 829 647                  | 202 859                         | 27 822  |
| 5322       | Consumer goods rental  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>21 027</b>  | <b>35 423</b>           | <b>14 396 209</b> | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | Single unit firms .....  | 19 009         | 19 009                  | 5 189 288         | 1 236 215                | 266 959                         | 96 008  |
|            | Multiunit firms .....  | 2 018          | 16 414                  | 9 206 921         | 1 861 217                | 448 740                         | 133 984   |
|            | Firms with 1 establishment .....                                   | 556            | 556                     | 486 981           | 134 047                  | 30 830                          | 6 544   |
|            | Firms with 2 establishments .....                                  | 603            | 1 206                   | 625 139           | 171 038                  | 39 189                          | 11 214  |
|            | Firms with 3 or 4 establishments .....                             | 443            | 1 498                   | 710 271           | 162 353                  | 38 276                          | 11 665  |
|            | Firms with 5 to 9 establishments .....                             | 241            | 1 499                   | 642 330           | 153 505                  | 36 638                          | 11 217  |
|            | Firms with 10 to 24 establishments .....                           | 121            | 1 732                   | 818 856           | 176 549                  | 42 652                          | 13 368  |
|            | Firms with 25 establishments or more .....                         | 54             | 9 923                   | 5 923 344         | 1 063 725                | 261 155                         | 79 976  |
| 53221      | Consumer electronics & appliances rental                           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Single unit firms .....  | 1 005          | 1 005                   | 556 175           | 137 733                  | 30 322                          | 5 908   |
|            | Multiunit firms .....  | 224            | 2 006                   | 1 234 715         | 257 264                  | 64 010                          | 11 583  |
|            | Firms with 1 establishment .....                                   | 71             | 71                      | 72 559            | 16 605                   | 3 851                           | 627   |
|            | Firms with 2 establishments .....                                  | 46             | 92                      | 72 195            | 17 036                   | 3 870                           | 707   |
|            | Firms with 3 or 4 establishments .....                             | 42             | 146                     | 167 550           | 25 780                   | 6 915                           | 1 205   |
|            | Firms with 5 to 9 establishments .....                             | 33             | 225                     | 116 496           | 27 429                   | 7 182                           | 1 396   |
|            | Firms with 10 to 24 establishments .....                           | 21             | 318                     | 146 332           | 29 384                   | 7 357                           | 1 423   |
|            | Firms with 25 establishments or more .....                         | 11             | 1 154                   | 659 583           | 141 030                  | 34 835                          | 6 225   |
| 532210     | Consumer electronics & appliances rental                           |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 229</b>   | <b>3 011</b>            | <b>1 790 890</b>  | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | Single unit firms .....  | 1 005          | 1 005                   | 556 175           | 137 733                  | 30 322                          | 5 908   |
|            | Multiunit firms .....  | 224            | 2 006                   | 1 234 715         | 257 264                  | 64 010                          | 11 583  |
|            | Firms with 1 establishment .....                                   | 71             | 71                      | 72 559            | 16 605                   | 3 851                           | 627   |
|            | Firms with 2 establishments .....                                  | 46             | 92                      | 72 195            | 17 036                   | 3 870                           | 707   |
|            | Firms with 3 or 4 establishments .....                             | 42             | 146                     | 167 550           | 25 780                   | 6 915                           | 1 205   |
|            | Firms with 5 to 9 establishments .....                             | 33             | 225                     | 116 496           | 27 429                   | 7 182                           | 1 396   |
|            | Firms with 10 to 24 establishments .....                           | 21             | 318                     | 146 332           | 29 384                   | 7 357                           | 1 423   |
|            | Firms with 25 establishments or more .....                         | 11             | 1 154                   | 659 583           | 141 030                  | 34 835                          | 6 225   |

**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 53222      | Formal wear & costume rental                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Single unit firms .....  | 1 245          | 1 245                   | 303 538           | 78 456                   | 16 349                          | 5 655   |
|            | Multiunit firms .....  | 191            | 1 438                   | 477 480           | 125 801                  | 27 717                          | 8 381   |
|            | Firms with 1 establishment .....                                   | 44             | 44                      | 22 188            | 8 449                    | 1 872                           | 491   |
|            | Firms with 2 establishments .....                                  | 37             | 74                      | 28 166            | 7 986                    | 1 608                           | 500   |
|            | Firms with 3 or 4 establishments .....                             | 43             | 145                     | 86 644            | 19 113                   | 4 245                           | 1 132   |
|            | Firms with 5 to 9 establishments .....                             | 30             | 189                     | 45 861            | 14 137                   | 3 053                           | 1 012   |
|            | Firms with 10 to 24 establishments .....                           | 25             | 345                     | 117 808           | 34 615                   | 7 419                           | 1 942   |
|            | Firms with 25 establishments or more .....                         | 12             | 641                     | 176 813           | 41 501                   | 9 520                           | 3 304   |
| 532220     | Formal wear & costume rental                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 436</b>   | <b>2 683</b>            | <b>781 018</b>    | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | Single unit firms .....  | 1 245          | 1 245                   | 303 538           | 78 456                   | 16 349                          | 5 655   |
|            | Multiunit firms .....  | 191            | 1 438                   | 477 480           | 125 801                  | 27 717                          | 8 381   |
|            | Firms with 1 establishment .....                                   | 44             | 44                      | 22 188            | 8 449                    | 1 872                           | 491   |
|            | Firms with 2 establishments .....                                  | 37             | 74                      | 28 166            | 7 986                    | 1 608                           | 500   |
|            | Firms with 3 or 4 establishments .....                             | 43             | 145                     | 86 644            | 19 113                   | 4 245                           | 1 132   |
|            | Firms with 5 to 9 establishments .....                             | 30             | 189                     | 45 861            | 14 137                   | 3 053                           | 1 012   |
|            | Firms with 10 to 24 establishments .....                           | 25             | 345                     | 117 808           | 34 615                   | 7 419                           | 1 942   |
|            | Firms with 25 establishments or more .....                         | 12             | 641                     | 176 813           | 41 501                   | 9 520                           | 3 304   |
| 53223      | Video tape & disk rental   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Single unit firms .....  | 12 473         | 12 473                  | 2 325 565         | 465 302                  | 107 710                         | 59 057  |
|            | Multiunit firms .....  | 1 119          | 10 563                  | 4 904 106         | 823 952                  | 198 084                         | 90 797  |
|            | Firms with 1 establishment .....                                   | 225            | 225                     | 82 610            | 17 319                   | 4 473                           | 1 734   |
|            | Firms with 2 establishments .....                                  | 392            | 784                     | 212 111           | 49 468                   | 11 953                          | 6 101   |
|            | Firms with 3 or 4 establishments .....                             | 282            | 952                     | 255 231           | 59 907                   | 14 804                          | 6 869   |
|            | Firms with 5 to 9 establishments .....                             | 138            | 851                     | 268 281           | 57 821                   | 13 789                          | 6 699   |
|            | Firms with 10 to 24 establishments .....                           | 63             | 877                     | 331 669           | 61 444                   | 15 232                          | 7 847   |
|            | Firms with 25 establishments or more .....                         | 19             | 6 874                   | 3 754 204         | 577 993                  | 137 833                         | 61 547  |
| 532230     | Video tape & disk rental   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>13 592</b>  | <b>23 036</b>           | <b>7 229 671</b>  | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | Single unit firms .....  | 12 473         | 12 473                  | 2 325 565         | 465 302                  | 107 710                         | 59 057  |
|            | Multiunit firms .....  | 1 119          | 10 563                  | 4 904 106         | 823 952                  | 198 084                         | 90 797  |
|            | Firms with 1 establishment .....                                   | 225            | 225                     | 82 610            | 17 319                   | 4 473                           | 1 734   |
|            | Firms with 2 establishments .....                                  | 392            | 784                     | 212 111           | 49 468                   | 11 953                          | 6 101   |
|            | Firms with 3 or 4 establishments .....                             | 282            | 952                     | 255 231           | 59 907                   | 14 804                          | 6 869   |
|            | Firms with 5 to 9 establishments .....                             | 138            | 851                     | 268 281           | 57 821                   | 13 789                          | 6 699   |
|            | Firms with 10 to 24 establishments .....                           | 63             | 877                     | 331 669           | 61 444                   | 15 232                          | 7 847   |
|            | Firms with 25 establishments or more .....                         | 19             | 6 874                   | 3 754 204         | 577 993                  | 137 833                         | 61 547  |
| 53229      | Other consumer goods rental  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 810</b>   | <b>6 693</b>            | <b>4 594 630</b>  | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | Single unit firms .....  | 4 286          | 4 286                   | 2 004 010         | 554 724                  | 112 578                         | 25 388  |
|            | Multiunit firms .....  | 524            | 2 407                   | 2 590 620         | 654 200                  | 158 929                         | 23 223  |
|            | Firms with 1 establishment .....                                   | 260            | 260                     | 367 418           | 102 334                  | 23 013                          | 4 135   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 292 288           | 94 713                   | 21 157                          | 3 752   |
|            | Firms with 3 or 4 establishments .....                             | 74             | 248                     | 198 447           | 57 193                   | 12 323                          | 2 420   |
|            | Firms with 5 to 9 establishments .....                             | 42             | 249                     | 209 274           | 52 073                   | 12 148                          | 2 112   |
|            | Firms with 10 to 24 establishments .....                           | 12             | 176                     | 205 289           | 48 633                   | 12 108                          | 2 080   |
|            | Firms with 25 establishments or more .....                         | 13             | 1 228                   | 1 317 904         | 299 254                  | 78 180                          | 8 724   |
| 532291     | Home health equipment rental                                       |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>840</b>     | <b>1 731</b>            | <b>1 880 664</b>  | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | Single unit firms .....  | 696            | 696                     | 459 359           | 128 966                  | 29 651                          | 4 691   |
|            | Multiunit firms .....  | 144            | 1 035                   | 1 421 305         | 319 947                  | 80 780                          | 9 674   |
|            | Firms with 1 establishment .....                                   | 71             | 71                      | 172 851           | 41 374                   | 9 644                           | 1 481   |
|            | Firms with 2 establishments .....                                  | 30             | 60                      | 117 586           | 32 663                   | 7 331                           | 1 185   |
|            | Firms with 3 or 4 establishments .....                             | 22             | 75                      | 80 804            | 21 816                   | 5 319                           | 885   |
|            | Firms with 5 to 9 establishments .....                             | 13             | 79                      | 111 282           | 27 998                   | 6 415                           | 953   |
|            | Firms with 10 to 24 establishments .....                           | 3              | 39                      | 26 327            | 5 833                    | 1 353                           | 308   |
|            | Firms with 25 establishments or more .....                         | 5              | 711                     | 912 455           | 190 263                  | 50 718                          | 4 862   |
| 532292     | Recreational goods rental  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 696</b>   | <b>1 812</b>            | <b>560 501</b>    | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | Single unit firms .....  | 1 620          | 1 620                   | 474 577           | 98 871                   | 17 767                          | 5 886   |
|            | Multiunit firms .....  | 76             | 192                     | 85 924            | 25 430                   | 6 742                           | 2 062   |
|            | Firms with 1 establishment .....                                   | 40             | 40                      | 36 512            | 13 858                   | 3 214                           | 810   |
|            | Firms with 2 establishments .....                                  | 13             | 26                      | 12 220            | 3 699                    | 1 129                           | 334   |
|            | Firms with 3 or 4 establishments .....                             | 17             | 58                      | 20 923            | 4 504                    | 994                             | 393   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | D                 | D                        | D                               | c   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | b   |
|            | Firms with 25 establishments or more .....                         | 1              | 33                      | D                 | D                        | D                               | e   |
| 532299     | All other consumer goods rental                                    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 277</b>   | <b>3 150</b>            | <b>2 153 465</b>  | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | Single unit firms .....  | 1 970          | 1 970                   | 1 070 074         | 326 887                  | 65 160                          | 14 811  |
|            | Multiunit firms .....  | 307            | 1 180                   | 1 083 391         | 308 823                  | 71 407                          | 11 487  |
|            | Firms with 1 establishment .....                                   | 152            | 152                     | 162 368           | 47 846                   | 10 326                          | 1 883   |
|            | Firms with 2 establishments .....                                  | 80             | 160                     | 162 482           | 58 351                   | 12 697                          | 2 233   |
|            | Firms with 3 or 4 establishments .....                             | 36             | 119                     | 98 858            | 31 285                   | 6 113                           | 1 165   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 141                     | D                 | D                        | D                               | f   |
|            | Firms with 10 to 24 establishments .....                           | 8              | 126                     | D                 | D                        | D                               | g   |
|            | Firms with 25 establishments or more .....                         | 7              | 482                     | D                 | D                        | D                               | h   |

**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 5323       | General rental centers   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Single unit firms .....  | 3 510          | 3 510                   | 1 730 048         | 451 945                  | 96 530                          | 19 772  |
|            | Multiunit firms .....  | 445            | 2 999                   | 2 180 570         | 489 064                  | 111 621                         | 20 512  |
|            | Firms with 1 establishment .....                                   | 200            | 200                     | 210 551           | 54 464                   | 11 463                          | 2 151   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 178 381           | 55 722                   | 11 772                          | 2 140   |
|            | Firms with 3 or 4 establishments .....                             | 71             | 236                     | 166 618           | 48 761                   | 11 541                          | 2 007   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 153                     | 147 783           | 36 605                   | 8 170                           | 1 206   |
|            | Firms with 10 to 24 establishments .....                           | 15             | 224                     | 150 802           | 37 689                   | 8 343                           | 1 433   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 940                   | 1 326 435         | 255 823                  | 60 332                          | 11 575  |
| 53231      | General rental centers   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Single unit firms .....  | 3 510          | 3 510                   | 1 730 048         | 451 945                  | 96 530                          | 19 772  |
|            | Multiunit firms .....  | 445            | 2 999                   | 2 180 570         | 489 064                  | 111 621                         | 20 512  |
|            | Firms with 1 establishment .....                                   | 200            | 200                     | 210 551           | 54 464                   | 11 463                          | 2 151   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 178 381           | 55 722                   | 11 772                          | 2 140   |
|            | Firms with 3 or 4 establishments .....                             | 71             | 236                     | 166 618           | 48 761                   | 11 541                          | 2 007   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 153                     | 147 783           | 36 605                   | 8 170                           | 1 206   |
|            | Firms with 10 to 24 establishments .....                           | 15             | 224                     | 150 802           | 37 689                   | 8 343                           | 1 433   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 940                   | 1 326 435         | 255 823                  | 60 332                          | 11 575  |
| 532310     | General rental centers   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 955</b>   | <b>6 509</b>            | <b>3 910 618</b>  | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | Single unit firms .....  | 3 510          | 3 510                   | 1 730 048         | 451 945                  | 96 530                          | 19 772  |
|            | Multiunit firms .....  | 445            | 2 999                   | 2 180 570         | 489 064                  | 111 621                         | 20 512  |
|            | Firms with 1 establishment .....                                   | 200            | 200                     | 210 551           | 54 464                   | 11 463                          | 2 151   |
|            | Firms with 2 establishments .....                                  | 123            | 246                     | 178 381           | 55 722                   | 11 772                          | 2 140   |
|            | Firms with 3 or 4 establishments .....                             | 71             | 236                     | 166 618           | 48 761                   | 11 541                          | 2 007   |
|            | Firms with 5 to 9 establishments .....                             | 24             | 153                     | 147 783           | 36 605                   | 8 170                           | 1 206   |
|            | Firms with 10 to 24 establishments .....                           | 15             | 224                     | 150 802           | 37 689                   | 8 343                           | 1 433   |
|            | Firms with 25 establishments or more .....                         | 12             | 1 940                   | 1 326 435         | 255 823                  | 60 332                          | 11 575  |
| 5324       | Commercial & industrial machinery & equipment rental & leasing     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>8 581</b>   | <b>11 998</b>           | <b>29 150 107</b> | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | Single unit firms .....  | 7 350          | 7 350                   | 8 384 681         | 1 775 127                | 389 856                         | 52 027  |
|            | Multiunit firms .....  | 1 231          | 4 648                   | 20 765 426        | 2 885 014                | 680 118                         | 79 014  |
|            | Firms with 1 establishment .....                                   | 663            | 663                     | 2 818 795         | 619 701                  | 154 876                         | 18 596  |
|            | Firms with 2 establishments .....                                  | 234            | 468                     | 3 183 724         | 324 549                  | 75 926                          | 8 914   |
|            | Firms with 3 or 4 establishments .....                             | 181            | 603                     | 2 179 683         | 322 139                  | 72 224                          | 8 489   |
|            | Firms with 5 to 9 establishments .....                             | 89             | 580                     | 2 658 858         | 324 923                  | 76 259                          | 9 437   |
|            | Firms with 10 to 24 establishments .....                           | 38             | 568                     | 2 210 221         | 285 341                  | 64 541                          | 8 334   |
|            | Firms with 25 establishments or more .....                         | 26             | 1 766                   | 7 714 145         | 1 008 361                | 236 292                         | 25 244  |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing     |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 345</b>   | <b>4 705</b>            | <b>13 253 517</b> | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | Single unit firms .....  | 2 825          | 2 825                   | 3 323 229         | 635 857                  | 136 661                         | 18 902  |
|            | Multiunit firms .....  | 520            | 1 880                   | 9 930 288         | 1 123 695                | 260 226                         | 29 357  |
|            | Firms with 1 establishment .....                                   | 297            | 297                     | 1 341 891         | 192 960                  | 47 607                          | 4 814   |
|            | Firms with 2 establishments .....                                  | 102            | 204                     | 2 319 368         | 135 207                  | 30 353                          | 3 332   |
|            | Firms with 3 or 4 establishments .....                             | 70             | 230                     | 1 411 201         | 156 541                  | 36 146                          | 3 959   |
|            | Firms with 5 to 9 establishments .....                             | 32             | 212                     | 1 572 729         | 162 619                  | 38 879                          | 4 706   |
|            | Firms with 10 to 24 establishments .....                           | 9              | 117                     | 778 738           | 82 311                   | 19 742                          | 1 934   |
|            | Firms with 25 establishments or more .....                         | 10             | 820                     | 2 506 361         | 394 057                  | 87 499                          | 10 612  |
| 532411     | Commercial air/rail/water transportation equip rental & leasing    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>684</b>     | <b>748</b>              | <b>6 359 265</b>  | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | Single unit firms .....  | 578            | 578                     | 915 140           | 130 081                  | 27 749                          | 3 416   |
|            | Multiunit firms .....  | 106            | 170                     | 5 444 125         | 181 438                  | 44 721                          | 3 298   |
|            | Firms with 1 establishment .....                                   | 83             | 83                      | 762 590           | 63 866                   | 16 754                          | 1 234   |
|            | Firms with 2 establishments .....                                  | 14             | 28                      | D                 | D                        | D                               | e   |
|            | Firms with 3 or 4 establishments .....                             | 4              | 13                      | D                 | D                        | D                               | g   |
|            | Firms with 5 to 9 establishments .....                             | 3              | 16                      | 753 912           | 7 765                    | 1 914                           | 112   |
|            | Firms with 10 to 24 establishments .....                           | 2              | 30                      | D                 | D                        | D                               | e   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing    |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 666</b>   | <b>3 957</b>            | <b>6 894 252</b>  | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | Single unit firms .....  | 2 247          | 2 247                   | 2 408 089         | 505 776                  | 108 912                         | 15 486  |
|            | Multiunit firms .....  | 419            | 1 710                   | 4 486 163         | 942 257                  | 215 505                         | 26 059  |
|            | Firms with 1 establishment .....                                   | 220            | 220                     | 702 357           | 147 379                  | 35 425                          | 4 095   |
|            | Firms with 2 establishments .....                                  | 86             | 172                     | D                 | D                        | D                               | h   |
|            | Firms with 3 or 4 establishments .....                             | 67             | 221                     | D                 | D                        | D                               | h   |
|            | Firms with 5 to 9 establishments .....                             | 29             | 198                     | 650 171           | 136 787                  | 32 365                          | 4 121   |
|            | Firms with 10 to 24 establishments .....                           | 8              | 107                     | D                 | D                        | D                               | g   |
|            | Firms with 25 establishments or more .....                         | 9              | 792                     | 1 939 332         | 376 740                  | 84 453                          | 10 283  |

**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                          |                |                         |                   |                          |                                 |   |
| 53242      | Office machinery & equipment rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Single unit firms .....  | 882            | 882                     | 1 361 683         | 236 266                  | 51 696                          | 4 929   |
|            | Multiunit firms .....  | 144            | 464                     | 4 819 030         | 434 190                  | 102 735                         | 7 078   |
|            | Firms with 1 establishment .....                                   | 74             | 74                      | 343 578           | 64 364                   | 15 035                          | 1 315   |
|            | Firms with 2 establishments .....                                  | 27             | 54                      | 204 465           | 36 706                   | 8 026                           | 866   |
|            | Firms with 3 or 4 establishments .....                             | 25             | 83                      | 137 714           | 26 429                   | 4 759                           | 621   |
|            | Firms with 5 to 9 establishments .....                             | 10             | 64                      | 203 293           | 33 067                   | 7 232                           | 670   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 75                      | 433 216           | 32 389                   | 6 629                           | 480   |
|            | Firms with 25 establishments or more .....                         | 3              | 114                     | 3 496 764         | 241 235                  | 61 054                          | 3 126   |
| 532420     | Office machinery & equipment rental & leasing                      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 026</b>   | <b>1 346</b>            | <b>6 180 713</b>  | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | Single unit firms .....  | 882            | 882                     | 1 361 683         | 236 266                  | 51 696                          | 4 929   |
|            | Multiunit firms .....  | 144            | 464                     | 4 819 030         | 434 190                  | 102 735                         | 7 078   |
|            | Firms with 1 establishment .....                                   | 74             | 74                      | 343 578           | 64 364                   | 15 035                          | 1 315   |
|            | Firms with 2 establishments .....                                  | 27             | 54                      | 204 465           | 36 706                   | 8 026                           | 866   |
|            | Firms with 3 or 4 establishments .....                             | 25             | 83                      | 137 714           | 26 429                   | 4 759                           | 621   |
|            | Firms with 5 to 9 establishments .....                             | 10             | 64                      | 203 293           | 33 067                   | 7 232                           | 670   |
|            | Firms with 10 to 24 establishments .....                           | 5              | 75                      | 433 216           | 32 389                   | 6 629                           | 480   |
|            | Firms with 25 establishments or more .....                         | 3              | 114                     | 3 496 764         | 241 235                  | 61 054                          | 3 126   |
| 5324201    | Office machinery rental & leasing                                  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>345</b>     | <b>400</b>              | <b>436 178</b>    | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | Single unit firms .....  | 294            | 294                     | 230 811           | 57 645                   | 11 841                          | 1 695   |
|            | Multiunit firms .....  | 51             | 106                     | 205 367           | 43 615                   | 9 816                           | 1 200   |
|            | Firms with 1 establishment .....                                   | 32             | 32                      | 88 549            | 23 501                   | 5 890                           | 623   |
|            | Firms with 2 establishments .....                                  | 4              | 8                       | 59 196            | 5 688                    | 1 274                           | 141   |
|            | Firms with 3 or 4 establishments .....                             | 11             | 36                      | 37 720            | 7 210                    | 1 285                           | 192   |
|            | Firms with 5 to 9 establishments .....                             | 3              | 19                      | D                 | D                        | D                               | c   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | b   |
|            | Firms with 25 establishments or more .....                         | —              | —                       | —                 | —                        | —                               | —   |
| 5324209    | Computer rental & leasing  |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>683</b>     | <b>946</b>              | <b>5 744 535</b>  | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | Single unit firms .....  | 588            | 588                     | 1 130 872         | 178 621                  | 39 855                          | 3 234   |
|            | Multiunit firms .....  | 95             | 358                     | 4 613 663         | 390 575                  | 92 919                          | 5 878   |
|            | Firms with 1 establishment .....                                   | 46             | 46                      | 264 204           | 41 997                   | 9 380                           | 708   |
|            | Firms with 2 establishments .....                                  | 21             | 42                      | 136 094           | 29 884                   | 6 517                           | 709   |
|            | Firms with 3 or 4 establishments .....                             | 14             | 47                      | 99 994            | 19 219                   | 3 474                           | 429   |
|            | Firms with 5 to 9 establishments .....                             | 7              | 45                      | D                 | D                        | D                               | e   |
|            | Firms with 10 to 24 establishments .....                           | 4              | 64                      | D                 | D                        | D                               | e   |
|            | Firms with 25 establishments or more .....                         | 3              | 114                     | 3 496 764         | 241 235                  | 61 054                          | 3 126   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 284</b>   | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Single unit firms .....  | 3 643          | 3 643                   | 3 699 769         | 903 004                  | 201 499                         | 28 196  |
|            | Multiunit firms .....  | 641            | 2 304                   | 6 016 108         | 1 327 129                | 317 157                         | 42 579  |
|            | Firms with 1 establishment .....                                   | 363            | 363                     | 1 462 933         | 419 894                  | 105 586                         | 13 784  |
|            | Firms with 2 establishments .....                                  | 112            | 224                     | 660 164           | 164 592                  | 40 166                          | 4 902   |
|            | Firms with 3 or 4 establishments .....                             | 80             | 268                     | 580 057           | 112 318                  | 25 457                          | 3 335   |
|            | Firms with 5 to 9 establishments .....                             | 50             | 327                     | 880 183           | 143 814                  | 33 789                          | 4 916   |
|            | Firms with 10 to 24 establishments .....                           | 23             | 347                     | 925 372           | 155 409                  | 34 590                          | 5 170   |
|            | Firms with 25 establishments or more .....                         | 13             | 775                     | 1 507 399         | 331 102                  | 77 569                          | 10 472  |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing   |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 284</b>   | <b>5 947</b>            | <b>9 715 877</b>  | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | Single unit firms .....  | 3 643          | 3 643                   | 3 699 769         | 903 004                  | 201 499                         | 28 196  |
|            | Multiunit firms .....  | 641            | 2 304                   | 6 016 108         | 1 327 129                | 317 157                         | 42 579  |
|            | Firms with 1 establishment .....                                   | 363            | 363                     | 1 462 933         | 419 894                  | 105 586                         | 13 784  |
|            | Firms with 2 establishments .....                                  | 112            | 224                     | 660 164           | 164 592                  | 40 166                          | 4 902   |
|            | Firms with 3 or 4 establishments .....                             | 80             | 268                     | 580 057           | 112 318                  | 25 457                          | 3 335   |
|            | Firms with 5 to 9 establishments .....                             | 50             | 327                     | 880 183           | 143 814                  | 33 789                          | 4 916   |
|            | Firms with 10 to 24 establishments .....                           | 23             | 347                     | 925 372           | 155 409                  | 34 590                          | 5 170   |
|            | Firms with 25 establishments or more .....                         | 13             | 775                     | 1 507 399         | 331 102                  | 77 569                          | 10 472  |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>      |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |

**Table 5. Single Unit and Multiunit Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and number of units in specified kind of business | Firms (number) | Establishments (number) | Revenue (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|----------------|-------------------------|-------------------|--------------------------|---------------------------------|---|
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                |                         |                   |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                |                         |                   |                          |                                 |   |
| 5331       | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |
| 53311      | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                |                         |                   |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 016</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | Single unit firms .....  | 1 619          | 1 619                   | 3 723 489         | 402 625                  | 85 507                          | 9 088   |
|            | Multiunit firms .....  | 397            | 532                     | 7 540 376         | 671 849                  | 157 481                         | 16 704  |
|            | Firms with 1 establishment .....                                   | 339            | 339                     | 5 560 940         | 452 264                  | 102 816                         | 12 631  |
|            | Firms with 2 establishments .....                                  | 39             | 78                      | D                 | D                        | D                               | f   |
|            | Firms with 3 or 4 establishments .....                             | 13             | 44                      | 545 979           | 55 498                   | 12 742                          | 1 128   |
|            | Firms with 5 to 9 establishments .....                             | 4              | 24                      | 662 709           | 77 798                   | 21 211                          | 1 181   |
|            | Firms with 10 to 24 establishments .....                           | 1              | 11                      | D                 | D                        | D                               | a   |
|            | Firms with 25 establishments or more .....                         | 1              | 36                      | D                 | D                        | D                               | f   |

**Table 6. Concentration by Largest Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue         | Establishments (number) | Revenue            |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|--------------------|---------------------|--------------------------|---------------------------------|---|
|            |   |                         | Amount (\$1,000)   | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING</b>               |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>288 273</b>          | <b>240 917 556</b> | <b>100.0</b>        | <b>41 590 766</b>        | <b>9 679 345</b>                | <b>1 702 420</b>  |
|            | 4 largest firms .....                                       | 1 220                   | 12 721 457         | 5.3                 | 1 836 691                | 441 411                         | 65 079  |
|            | 8 largest firms .....                                       | 5 781                   | 23 011 409         | 9.6                 | 2 954 417                | 716 941                         | 128 057   |
|            | 20 largest firms .....                                      | 9 980                   | 33 989 137         | 14.1                | 4 745 171                | 1 182 333                       | 174 914   |
|            | 50 largest firms .....                                      | 14 292                  | 46 860 722         | 19.5                | 5 952 227                | 1 465 954                       | 220 345   |
| <b>531</b> | <b>Real estate</b>  |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>221 650</b>          | <b>153 274 907</b> | <b>100.0</b>        | <b>27 947 109</b>        | <b>6 521 821</b>                | <b>1 117 249</b>  |
|            | 4 largest firms .....                                       | 1 557                   | 4 422 483          | 2.9                 | 1 298 150                | 350 657                         | 23 701  |
|            | 8 largest firms .....                                       | 2 856                   | 6 276 519          | 4.1                 | 1 448 069                | 387 902                         | 29 183  |
|            | 20 largest firms .....                                      | 5 219                   | 9 747 919          | 6.4                 | 2 086 789                | 551 275                         | 53 178  |
|            | 50 largest firms .....                                      | 6 784                   | 14 707 734         | 9.6                 | 2 810 690                | 727 599                         | 73 430  |
| 5311       | Lessors of real estate                                      |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>110 226</b>          | <b>85 791 328</b>  | <b>100.0</b>        | <b>9 483 898</b>         | <b>2 227 558</b>                | <b>469 397</b>  |
|            | 4 largest firms .....                                       | 1 218                   | 1 784 813          | 2.1                 | 126 829                  | 30 906                          | 4 443   |
|            | 8 largest firms .....                                       | 1 622                   | 2 956 484          | 3.4                 | 221 543                  | 52 995                          | 7 757   |
|            | 20 largest firms .....                                      | 2 250                   | 5 437 272          | 6.3                 | 450 976                  | 112 821                         | 14 142  |
|            | 50 largest firms .....                                      | 3 075                   | 9 016 727          | 10.5                | 682 922                  | 170 834                         | 21 514  |
| 53111      | Lessors of residential buildings & dwellings                |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>59 718</b>           | <b>39 621 284</b>  | <b>100.0</b>        | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | 4 largest firms .....                                       | 443                     | 1 062 474          | 2.7                 | 102 262                  | 25 747                          | 4 204   |
|            | 8 largest firms .....                                       | 583                     | 1 508 184          | 3.8                 | 152 412                  | 39 475                          | 5 973   |
|            | 20 largest firms .....                                      | 917                     | 2 428 390          | 6.1                 | 285 716                  | 70 848                          | 11 475  |
|            | 50 largest firms .....                                      | 1 439                   | 3 722 953          | 9.4                 | 433 185                  | 103 741                         | 18 679  |
| 531110     | Lessors of residential buildings & dwellings                |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>59 718</b>           | <b>39 621 284</b>  | <b>100.0</b>        | <b>4 673 912</b>         | <b>1 087 977</b>                | <b>267 784</b>  |
|            | 4 largest firms .....                                       | 443                     | 1 062 474          | 2.7                 | 102 262                  | 25 747                          | 4 204   |
|            | 8 largest firms .....                                       | 583                     | 1 508 184          | 3.8                 | 152 412                  | 39 475                          | 5 973   |
|            | 20 largest firms .....                                      | 917                     | 2 428 390          | 6.1                 | 285 716                  | 70 848                          | 11 475  |
|            | 50 largest firms .....                                      | 1 439                   | 3 722 953          | 9.4                 | 433 185                  | 103 741                         | 18 679  |
| 53112      | Lessors of nonresidential buildings (except miniwarehouses) |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>31 497</b>           | <b>38 105 057</b>  | <b>100.0</b>        | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | 4 largest firms .....                                       | 48                      | 1 420 170          | 3.7                 | 78 786                   | 17 282                          | 1 473   |
|            | 8 largest firms .....                                       | 143                     | 2 389 256          | 6.3                 | 123 282                  | 27 780                          | 2 519   |
|            | 20 largest firms .....                                      | 346                     | 4 470 118          | 11.7                | 326 906                  | 82 257                          | 7 203   |
|            | 50 largest firms .....                                      | 571                     | 7 351 475          | 19.3                | 515 986                  | 129 268                         | 11 941  |
| 531120     | Lessors of nonresidential buildings (except miniwarehouses) |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>31 497</b>           | <b>38 105 057</b>  | <b>100.0</b>        | <b>3 828 379</b>         | <b>915 587</b>                  | <b>145 317</b>  |
|            | 4 largest firms .....                                       | 48                      | 1 420 170          | 3.7                 | 78 786                   | 17 282                          | 1 473   |
|            | 8 largest firms .....                                       | 143                     | 2 389 256          | 6.3                 | 123 282                  | 27 780                          | 2 519   |
|            | 20 largest firms .....                                      | 346                     | 4 470 118          | 11.7                | 326 906                  | 82 257                          | 7 203   |
|            | 50 largest firms .....                                      | 571                     | 7 351 475          | 19.3                | 515 986                  | 129 268                         | 11 941  |
| 53113      | Lessors of miniwarehouses & self storage units              |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>6 994</b>            | <b>2 525 654</b>   | <b>100.0</b>        | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | 4 largest firms .....                                       | 1 940                   | 892 980            | 35.4                | 80 247                   | 19 562                          | 4 496   |
|            | 8 largest firms .....                                       | 1 962                   | 948 103            | 37.5                | 83 854                   | 20 264                          | 4 632   |
|            | 20 largest firms .....                                      | 2 110                   | 1 039 455          | 41.2                | 93 628                   | 22 500                          | 5 195   |
|            | 50 largest firms .....                                      | 2 228                   | 1 153 895          | 45.7                | 112 708                  | 26 751                          | 5 998   |
| 531130     | Lessors of miniwarehouses & self storage units              |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>6 994</b>            | <b>2 525 654</b>   | <b>100.0</b>        | <b>296 035</b>           | <b>68 862</b>                   | <b>18 673</b>   |
|            | 4 largest firms .....                                       | 1 940                   | 892 980            | 35.4                | 80 247                   | 19 562                          | 4 496   |
|            | 8 largest firms .....                                       | 1 962                   | 948 103            | 37.5                | 83 854                   | 20 264                          | 4 632   |
|            | 20 largest firms .....                                      | 2 110                   | 1 039 455          | 41.2                | 93 628                   | 22 500                          | 5 195   |
|            | 50 largest firms .....                                      | 2 228                   | 1 153 895          | 45.7                | 112 708                  | 26 751                          | 5 998   |
| 53119      | Lessors of other real estate property                       |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>12 017</b>           | <b>5 539 333</b>   | <b>100.0</b>        | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | 4 largest firms .....                                       | 154                     | 263 130            | 4.8                 | 25 794                   | 5 915                           | 1 253   |
|            | 8 largest firms .....                                       | 191                     | 359 654            | 6.5                 | 34 977                   | 9 103                           | 1 614   |
|            | 20 largest firms .....                                      | 320                     | 531 828            | 9.6                 | 56 502                   | 14 094                          | 2 782   |
|            | 50 largest firms .....                                      | 420                     | 774 037            | 14.0                | 73 154                   | 17 831                          | 3 491   |
| 531190     | Lessors of other real estate property                       |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>12 017</b>           | <b>5 539 333</b>   | <b>100.0</b>        | <b>685 572</b>           | <b>155 132</b>                  | <b>37 623</b>   |
|            | 4 largest firms .....                                       | 154                     | 263 130            | 4.8                 | 25 794                   | 5 915                           | 1 253   |
|            | 8 largest firms .....                                       | 191                     | 359 654            | 6.5                 | 34 977                   | 9 103                           | 1 614   |
|            | 20 largest firms .....                                      | 320                     | 531 828            | 9.6                 | 56 502                   | 14 094                          | 2 782   |
|            | 50 largest firms .....                                      | 420                     | 774 037            | 14.0                | 73 154                   | 17 831                          | 3 491   |
| 5312       | Offices of real estate agents & brokers                     |                         |                    |                     |                          |                                 |   |
|            | <b>All firms</b> .....                                      | <b>60 620</b>           | <b>38 945 434</b>  | <b>100.0</b>        | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | 4 largest firms .....                                       | 890                     | 2 688 002          | 6.9                 | 886 826                  | 251 334                         | 11 673  |
|            | 8 largest firms .....                                       | 1 155                   | 3 529 944          | 9.1                 | 1 010 580                | 279 104                         | 15 224  |
|            | 20 largest firms .....                                      | 1 446                   | 4 770 446          | 12.2                | 1 246 526                | 321 968                         | 20 173  |
|            | 50 largest firms .....                                      | 1 859                   | 6 328 489          | 16.2                | 1 453 155                | 372 968                         | 26 039  |



**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |   |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>  |                         |                   |                     |                          |                                 |   |
| <b>531</b> | <b>Real estate—Con.</b>                             |                         |                   |                     |                          |                                 |   |
| 53121      | Offices of real estate agents & brokers             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>60 620</b>           | <b>38 945 434</b> | <b>100.0</b>        | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | 4 largest firms .....                               | 890                     | 2 688 002         | 6.9                 | 886 826                  | 251 334                         | 11 673  |
|            | 8 largest firms .....                               | 1 155                   | 3 529 944         | 9.1                 | 1 010 580                | 279 104                         | 15 224  |
|            | 20 largest firms .....                              | 1 446                   | 4 770 446         | 12.2                | 1 246 526                | 321 968                         | 20 173  |
|            | 50 largest firms .....                              | 1 859                   | 6 328 489         | 16.2                | 1 453 155                | 372 968                         | 26 039  |
| 531210     | Offices of real estate agents & brokers             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>60 620</b>           | <b>38 945 434</b> | <b>100.0</b>        | <b>6 791 721</b>         | <b>1 529 442</b>                | <b>219 633</b>  |
|            | 4 largest firms .....                               | 890                     | 2 688 002         | 6.9                 | 886 826                  | 251 334                         | 11 673  |
|            | 8 largest firms .....                               | 1 155                   | 3 529 944         | 9.1                 | 1 010 580                | 279 104                         | 15 224  |
|            | 20 largest firms .....                              | 1 446                   | 4 770 446         | 12.2                | 1 246 526                | 321 968                         | 20 173  |
|            | 50 largest firms .....                              | 1 859                   | 6 328 489         | 16.2                | 1 453 155                | 372 968                         | 26 039  |
| 5313       | Activities related to real estate                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>50 804</b>           | <b>28 538 145</b> | <b>100.0</b>        | <b>11 671 490</b>        | <b>2 764 821</b>                | <b>428 219</b>  |
|            | 4 largest firms .....                               | 2 103                   | 1 879 314         | 6.6                 | 389 038                  | 97 912                          | 15 494  |
|            | 8 largest firms .....                               | 2 265                   | 2 562 446         | 9.0                 | 793 064                  | 199 071                         | 24 664  |
|            | 20 largest firms .....                              | 2 610                   | 3 674 224         | 12.9                | 1 158 365                | 295 475                         | 35 372  |
|            | 50 largest firms .....                              | 3 354                   | 5 135 293         | 18.0                | 1 713 554                | 436 449                         | 55 189  |
| 53131      | Real estate property managers                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>32 139</b>           | <b>20 746 277</b> | <b>100.0</b>        | <b>8 900 317</b>         | <b>2 126 885</b>                | <b>352 720</b>  |
|            | 4 largest firms .....                               | 2 137                   | 1 427 554         | 6.9                 | 417 551                  | 102 907                         | 16 559  |
|            | 8 largest firms .....                               | 2 249                   | 1 960 245         | 9.4                 | 604 278                  | 149 334                         | 20 654  |
|            | 20 largest firms .....                              | 2 661                   | 2 908 782         | 14.0                | 963 470                  | 243 883                         | 31 163  |
|            | 50 largest firms .....                              | 3 354                   | 4 267 347         | 20.6                | 1 512 375                | 378 253                         | 50 580  |
| 531311     | Residential property managers                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>22 128</b>           | <b>12 600 076</b> | <b>100.0</b>        | <b>5 161 535</b>         | <b>1 219 098</b>                | <b>235 670</b>  |
|            | 4 largest firms .....                               | 2 031                   | 1 337 607         | 10.6                | 329 320                  | 82 174                          | 13 611  |
|            | 8 largest firms .....                               | 2 180                   | 1 748 926         | 13.9                | 404 809                  | 99 160                          | 16 229  |
|            | 20 largest firms .....                              | 2 456                   | 2 347 892         | 18.6                | 607 049                  | 148 398                         | 24 458  |
|            | 50 largest firms .....                              | 2 897                   | 3 089 017         | 24.5                | 954 073                  | 233 603                         | 37 946  |
| 531312     | Nonresidential property managers                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>10 011</b>           | <b>8 146 201</b>  | <b>100.0</b>        | <b>3 738 782</b>         | <b>907 787</b>                  | <b>117 050</b>  |
|            | 4 largest firms .....                               | 164                     | 461 303           | 5.7                 | 235 484                  | 58 521                          | 6 215   |
|            | 8 largest firms .....                               | 218                     | 762 224           | 9.4                 | 408 128                  | 104 967                         | 9 918   |
|            | 20 largest firms .....                              | 527                     | 1 397 468         | 17.2                | 673 916                  | 171 084                         | 17 594  |
|            | 50 largest firms .....                              | 782                     | 2 212 545         | 27.2                | 1 060 646                | 266 403                         | 32 022  |
| 53132      | Offices of real estate appraisers                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>11 387</b>           | <b>2 966 309</b>  | <b>100.0</b>        | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | 4 largest firms .....                               | 27                      | 91 922            | 3.1                 | 31 701                   | 8 801                           | 904   |
|            | 8 largest firms .....                               | 44                      | 144 707           | 4.9                 | 54 226                   | 15 920                          | 1 651   |
|            | 20 largest firms .....                              | 86                      | 247 076           | 8.3                 | 89 281                   | 23 575                          | 2 538   |
|            | 50 largest firms .....                              | 162                     | 392 852           | 13.2                | 145 133                  | 35 506                          | 3 970   |
| 531320     | Offices of real estate appraisers                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>11 387</b>           | <b>2 966 309</b>  | <b>100.0</b>        | <b>1 054 517</b>         | <b>231 067</b>                  | <b>34 399</b>   |
|            | 4 largest firms .....                               | 27                      | 91 922            | 3.1                 | 31 701                   | 8 801                           | 904   |
|            | 8 largest firms .....                               | 44                      | 144 707           | 4.9                 | 54 226                   | 15 920                          | 1 651   |
|            | 20 largest firms .....                              | 86                      | 247 076           | 8.3                 | 89 281                   | 23 575                          | 2 538   |
|            | 50 largest firms .....                              | 162                     | 392 852           | 13.2                | 145 133                  | 35 506                          | 3 970   |
| 53139      | Other activities related to real estate             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>7 278</b>            | <b>4 825 559</b>  | <b>100.0</b>        | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | 4 largest firms .....                               | 35                      | 879 843           | 18.2                | 187 714                  | 50 020                          | 4 186   |
|            | 8 largest firms .....                               | 43                      | 1 004 525         | 20.8                | 236 176                  | 65 220                          | 4 547   |
|            | 20 largest firms .....                              | 114                     | 1 249 069         | 25.9                | 343 106                  | 94 388                          | 6 647   |
|            | 50 largest firms .....                              | 225                     | 1 617 864         | 33.5                | 481 463                  | 130 234                         | 10 090  |
| 531390     | Other activities related to real estate             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>7 278</b>            | <b>4 825 559</b>  | <b>100.0</b>        | <b>1 716 656</b>         | <b>406 869</b>                  | <b>41 100</b>   |
|            | 4 largest firms .....                               | 35                      | 879 843           | 18.2                | 187 714                  | 50 020                          | 4 186   |
|            | 8 largest firms .....                               | 43                      | 1 004 525         | 20.8                | 236 176                  | 65 220                          | 4 547   |
|            | 20 largest firms .....                              | 114                     | 1 249 069         | 25.9                | 343 106                  | 94 388                          | 6 647   |
|            | 50 largest firms .....                              | 225                     | 1 617 864         | 33.5                | 481 463                  | 130 234                         | 10 090  |
| <b>532</b> | <b>Rental &amp; leasing services</b>                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>64 472</b>           | <b>76 378 784</b> | <b>100.0</b>        | <b>12 569 183</b>        | <b>2 914 536</b>                | <b>559 379</b>  |
|            | 4 largest firms .....                               | 596                     | 11 812 470        | 15.5                | 1 590 012                | 377 105                         | 49 351  |
|            | 8 largest firms .....                               | 5 045                   | 20 906 852        | 27.4                | 2 505 213                | 598 734                         | 109 430   |
|            | 20 largest firms .....                              | 9 399                   | 30 064 796        | 39.4                | 3 520 641                | 842 702                         | 159 570   |
|            | 50 largest firms .....                              | 13 119                  | 38 489 757        | 50.4                | 4 636 673                | 1 112 807                       | 194 790   |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |   |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>  |                         |                   |                     |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>           |                         |                   |                     |                          |                                 |   |
| 5321       | Automotive equipment rental & leasing               |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>10 542</b>           | <b>28 921 850</b> | <b>100.0</b>        | <b>3 870 601</b>         | <b>920 712</b>                  | <b>158 062</b>  |
|            | 4 largest firms .....                               | 818                     | 11 290 937        | 39.0                | 1 595 143                | 372 946                         | 60 384  |
|            | 8 largest firms .....                               | 3 077                   | 16 470 418        | 56.9                | 2 290 360                | 544 116                         | 94 225  |
|            | 20 largest firms .....                              | 3 727                   | 20 220 852        | 69.9                | 2 604 317                | 623 686                         | 104 832   |
|            | 50 largest firms .....                              | 4 399                   | 21 817 248        | 75.4                | 2 798 996                | 672 033                         | 112 132   |
| 53211      | Passenger car rental & leasing                      |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>5 246</b>            | <b>18 584 128</b> | <b>100.0</b>        | <b>2 445 562</b>         | <b>580 795</b>                  | <b>110 948</b>  |
|            | 4 largest firms .....                               | 824                     | 9 915 394         | 53.4                | 1 411 236                | 328 493                         | 64 073  |
|            | 8 largest firms .....                               | 991                     | 12 600 249        | 67.8                | 1 661 089                | 391 397                         | 74 667  |
|            | 20 largest firms .....                              | 1 413                   | 13 843 084        | 74.5                | 1 821 234                | 431 552                         | 79 583  |
|            | 50 largest firms .....                              | 1 684                   | 14 750 123        | 79.4                | 1 900 309                | 452 358                         | 83 246  |
| 532111     | Passenger car rental                                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>4 367</b>            | <b>14 783 704</b> | <b>100.0</b>        | <b>2 129 602</b>         | <b>498 392</b>                  | <b>102 623</b>  |
|            | 4 largest firms .....                               | 821                     | 9 798 147         | 66.3                | 1 392 375                | 324 196                         | 63 411  |
|            | 8 largest firms .....                               | 1 278                   | 11 603 635        | 78.5                | 1 620 678                | 377 113                         | 73 972  |
|            | 20 largest firms .....                              | 1 478                   | 12 165 206        | 82.3                | 1 694 125                | 395 227                         | 77 540  |
|            | 50 largest firms .....                              | 1 697                   | 12 726 361        | 86.1                | 1 772 014                | 415 378                         | 82 537  |
| 532112     | Passenger car leasing                               |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>879</b>              | <b>3 800 424</b>  | <b>100.0</b>        | <b>315 960</b>           | <b>82 403</b>                   | <b>8 325</b>  |
|            | 4 largest firms .....                               | 44                      | 1 561 932         | 41.1                | 112 762                  | 33 364                          | 2 350   |
|            | 8 largest firms .....                               | 49                      | 1 897 113         | 49.9                | 151 698                  | 42 236                          | 3 599   |
|            | 20 largest firms .....                              | 68                      | 2 288 041         | 60.2                | 178 423                  | 49 872                          | 4 126   |
|            | 50 largest firms .....                              | 102                     | 2 745 802         | 72.2                | 203 255                  | 55 863                          | 4 684   |
| 53212      | Truck, utility trailer, & RV rental & leasing       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>5 296</b>            | <b>10 337 722</b> | <b>100.0</b>        | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | 4 largest firms .....                               | 2 168                   | 5 579 856         | 54.0                | 703 887                  | 173 756                         | 23 158  |
|            | 8 largest firms .....                               | 2 692                   | 6 692 548         | 64.7                | 845 599                  | 207 315                         | 28 066  |
|            | 20 largest firms .....                              | 2 820                   | 7 512 696         | 72.7                | 924 931                  | 226 146                         | 30 486  |
|            | 50 largest firms .....                              | 2 989                   | 8 208 173         | 79.4                | 1 035 511                | 252 376                         | 33 757  |
| 532120     | Truck, utility trailer, & RV rental & leasing       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>5 296</b>            | <b>10 337 722</b> | <b>100.0</b>        | <b>1 425 039</b>         | <b>339 917</b>                  | <b>47 114</b>   |
|            | 4 largest firms .....                               | 2 168                   | 5 579 856         | 54.0                | 703 887                  | 173 756                         | 23 158  |
|            | 8 largest firms .....                               | 2 692                   | 6 692 548         | 64.7                | 845 599                  | 207 315                         | 28 066  |
|            | 20 largest firms .....                              | 2 820                   | 7 512 696         | 72.7                | 924 931                  | 226 146                         | 30 486  |
|            | 50 largest firms .....                              | 2 989                   | 8 208 173         | 79.4                | 1 035 511                | 252 376                         | 33 757  |
| 5322       | Consumer goods rental                               |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>35 423</b>           | <b>14 396 209</b> | <b>100.0</b>        | <b>3 097 432</b>         | <b>715 699</b>                  | <b>229 992</b>  |
|            | 4 largest firms .....                               | 4 781                   | 3 721 935         | 25.9                | 557 826                  | 137 066                         | 47 756  |
|            | 8 largest firms .....                               | 6 252                   | 4 535 565         | 31.5                | 767 312                  | 188 611                         | 57 228  |
|            | 20 largest firms .....                              | 7 994                   | 5 504 586         | 38.2                | 966 239                  | 237 610                         | 69 744  |
|            | 50 largest firms .....                              | 9 323                   | 6 234 624         | 43.3                | 1 120 516                | 273 815                         | 80 648  |
| 53221      | Consumer electronics & appliances rental            |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>3 011</b>            | <b>1 790 890</b>  | <b>100.0</b>        | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | 4 largest firms .....                               | 532                     | 471 708           | 26.3                | 83 760                   | 20 057                          | 3 046   |
|            | 8 largest firms .....                               | 1 005                   | 708 833           | 39.6                | 134 144                  | 33 517                          | 5 726   |
|            | 20 largest firms .....                              | 1 221                   | 858 149           | 47.9                | 167 976                  | 41 504                          | 7 127   |
|            | 50 largest firms .....                              | 1 463                   | 1 060 799         | 59.2                | 207 657                  | 51 298                          | 8 692   |
| 532210     | Consumer electronics & appliances rental            |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>3 011</b>            | <b>1 790 890</b>  | <b>100.0</b>        | <b>394 997</b>           | <b>94 332</b>                   | <b>17 491</b>   |
|            | 4 largest firms .....                               | 532                     | 471 708           | 26.3                | 83 760                   | 20 057                          | 3 046   |
|            | 8 largest firms .....                               | 1 005                   | 708 833           | 39.6                | 134 144                  | 33 517                          | 5 726   |
|            | 20 largest firms .....                              | 1 221                   | 858 149           | 47.9                | 167 976                  | 41 504                          | 7 127   |
|            | 50 largest firms .....                              | 1 463                   | 1 060 799         | 59.2                | 207 657                  | 51 298                          | 8 692   |
| 53222      | Formal wear & costume rental                        |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>2 683</b>            | <b>781 018</b>    | <b>100.0</b>        | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | 4 largest firms .....                               | 249                     | 117 355           | 15.0                | 23 325                   | 5 486                           | 1 674   |
|            | 8 largest firms .....                               | 454                     | 185 746           | 23.8                | 40 075                   | 9 117                           | 2 719   |
|            | 20 largest firms .....                              | 702                     | 285 683           | 36.6                | 69 445                   | 15 501                          | 4 622   |
|            | 50 largest firms .....                              | 951                     | 401 729           | 51.4                | 101 481                  | 22 212                          | 6 410   |
| 532220     | Formal wear & costume rental                        |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....                              | <b>2 683</b>            | <b>781 018</b>    | <b>100.0</b>        | <b>204 257</b>           | <b>44 066</b>                   | <b>14 036</b>   |
|            | 4 largest firms .....                               | 249                     | 117 355           | 15.0                | 23 325                   | 5 486                           | 1 674   |
|            | 8 largest firms .....                               | 454                     | 185 746           | 23.8                | 40 075                   | 9 117                           | 2 719   |
|            | 20 largest firms .....                              | 702                     | 285 683           | 36.6                | 69 445                   | 15 501                          | 4 622   |
|            | 50 largest firms .....                              | 951                     | 401 729           | 51.4                | 101 481                  | 22 212                          | 6 410   |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue            | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |  |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>             |                         |                   |                     |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                      |                         |                   |                     |                          |                                 |   |
| 53223      | Video tape & disk rental                                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>23 036</b>           | <b>7 229 671</b>  | <b>100.0</b>        | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | 4 largest firms .....  | 5 592                   | 3 381 764         | 46.8                | 506 648                  | 120 335                         | 52 205  |
|            | 8 largest firms .....  | 6 261                   | 3 599 225         | 49.8                | 551 083                  | 131 568                         | 57 867  |
|            | 20 largest firms .....   | 6 784                   | 3 831 746         | 53.0                | 581 953                  | 138 991                         | 62 208  |
|            | 50 largest firms .....   | 7 186                   | 4 072 153         | 56.3                | 631 714                  | 150 938                         | 67 472  |
| 532230     | Video tape & disk rental                                       |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>23 036</b>           | <b>7 229 671</b>  | <b>100.0</b>        | <b>1 289 254</b>         | <b>305 794</b>                  | <b>149 854</b>  |
|            | 4 largest firms .....  | 5 592                   | 3 381 764         | 46.8                | 506 648                  | 120 335                         | 52 205  |
|            | 8 largest firms .....  | 6 261                   | 3 599 225         | 49.8                | 551 083                  | 131 568                         | 57 867  |
|            | 20 largest firms .....   | 6 784                   | 3 831 746         | 53.0                | 581 953                  | 138 991                         | 62 208  |
|            | 50 largest firms .....   | 7 186                   | 4 072 153         | 56.3                | 631 714                  | 150 938                         | 67 472  |
| 53229      | Other consumer goods rental                                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 693</b>            | <b>4 594 630</b>  | <b>100.0</b>        | <b>1 208 924</b>         | <b>271 507</b>                  | <b>48 611</b>   |
|            | 4 largest firms .....  | 784                     | 1 097 343         | 23.9                | 244 809                  | 64 526                          | 6 232   |
|            | 8 largest firms .....  | 1 032                   | 1 307 034         | 28.4                | 306 538                  | 79 589                          | 8 574   |
|            | 20 largest firms .....   | 1 251                   | 1 572 792         | 34.2                | 369 698                  | 93 670                          | 11 325  |
|            | 50 largest firms .....   | 1 372                   | 1 905 989         | 41.5                | 454 705                  | 111 649                         | 14 223  |
| 532291     | Home health equipment rental                                   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 731</b>            | <b>1 880 664</b>  | <b>100.0</b>        | <b>448 913</b>           | <b>110 431</b>                  | <b>14 365</b>   |
|            | 4 largest firms .....  | 654                     | 896 065           | 47.6                | 185 296                  | 49 567                          | 4 555   |
|            | 8 largest firms .....  | 703                     | 973 304           | 51.8                | 203 741                  | 53 551                          | 5 269   |
|            | 20 largest firms .....   | 767                     | 1 133 285         | 60.3                | 243 125                  | 62 842                          | 6 649   |
|            | 50 largest firms .....   | 843                     | 1 307 319         | 69.5                | 280 201                  | 72 362                          | 8 001   |
| 532292     | Recreational goods rental                                      |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 812</b>            | <b>560 501</b>    | <b>100.0</b>        | <b>124 301</b>           | <b>24 509</b>                   | <b>7 948</b>  |
|            | 4 largest firms .....  | 4                       | 41 628            | 7.4                 | 9 237                    | 2 232                           | 462   |
|            | 8 largest firms .....  | 40                      | 68 976            | 12.3                | 11 731                   | 3 199                           | 768   |
|            | 20 largest firms .....   | 61                      | 116 295           | 20.7                | 20 003                   | 4 905                           | 1 151   |
|            | 50 largest firms .....   | 109                     | 182 476           | 32.6                | 34 195                   | 7 770                           | 1 949   |
| 532299     | All other consumer goods rental                                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 150</b>            | <b>2 153 465</b>  | <b>100.0</b>        | <b>635 710</b>           | <b>136 567</b>                  | <b>26 298</b>   |
|            | 4 largest firms .....  | 360                     | 393 272           | 18.3                | 115 004                  | 28 680                          | 3 811   |
|            | 8 largest firms .....  | 439                     | 521 916           | 24.2                | 145 547                  | 35 563                          | 5 213   |
|            | 20 largest firms .....   | 592                     | 674 027           | 31.3                | 181 390                  | 42 505                          | 6 498   |
|            | 50 largest firms .....   | 672                     | 880 529           | 40.9                | 246 745                  | 55 924                          | 8 535   |
| 5323       | General rental centers   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 509</b>            | <b>3 910 618</b>  | <b>100.0</b>        | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | 4 largest firms .....  | 1 611                   | 1 176 734         | 30.1                | 225 654                  | 52 950                          | 9 965   |
|            | 8 largest firms .....  | 1 753                   | 1 296 399         | 33.2                | 244 657                  | 57 480                          | 10 855  |
|            | 20 largest firms .....   | 1 988                   | 1 519 974         | 38.9                | 297 719                  | 69 009                          | 12 991  |
|            | 50 largest firms .....   | 2 184                   | 1 772 167         | 45.3                | 356 610                  | 81 887                          | 14 827  |
| 53231      | General rental centers   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 509</b>            | <b>3 910 618</b>  | <b>100.0</b>        | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | 4 largest firms .....  | 1 611                   | 1 176 734         | 30.1                | 225 654                  | 52 950                          | 9 965   |
|            | 8 largest firms .....  | 1 753                   | 1 296 399         | 33.2                | 244 657                  | 57 480                          | 10 855  |
|            | 20 largest firms .....   | 1 988                   | 1 519 974         | 38.9                | 297 719                  | 69 009                          | 12 991  |
|            | 50 largest firms .....   | 2 184                   | 1 772 167         | 45.3                | 356 610                  | 81 887                          | 14 827  |
| 532310     | General rental centers   |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>6 509</b>            | <b>3 910 618</b>  | <b>100.0</b>        | <b>941 009</b>           | <b>208 151</b>                  | <b>40 284</b>   |
|            | 4 largest firms .....  | 1 611                   | 1 176 734         | 30.1                | 225 654                  | 52 950                          | 9 965   |
|            | 8 largest firms .....  | 1 753                   | 1 296 399         | 33.2                | 244 657                  | 57 480                          | 10 855  |
|            | 20 largest firms .....   | 1 988                   | 1 519 974         | 38.9                | 297 719                  | 69 009                          | 12 991  |
|            | 50 largest firms .....   | 2 184                   | 1 772 167         | 45.3                | 356 610                  | 81 887                          | 14 827  |
| 5324       | Commercial & industrial machinery & equipment rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>11 998</b>           | <b>29 150 107</b> | <b>100.0</b>        | <b>4 660 141</b>         | <b>1 069 974</b>                | <b>131 041</b>  |
|            | 4 largest firms .....  | 82                      | 5 938 542         | 20.4                | 285 910                  | 72 078                          | 3 625   |
|            | 8 largest firms .....  | 400                     | 8 090 001         | 27.8                | 504 471                  | 123 345                         | 9 181   |
|            | 20 largest firms .....   | 1 112                   | 11 796 255        | 40.5                | 217 259                  | 217 707                         | 19 591  |
|            | 50 largest firms .....   | 1 621                   | 14 983 542        | 51.4                | 1 307 795                | 306 183                         | 30 246  |
| 53241      | Const/trans/mining/forestry machinery & equip rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>4 705</b>            | <b>13 253 517</b> | <b>100.0</b>        | <b>1 759 552</b>         | <b>396 887</b>                  | <b>48 259</b>   |
|            | 4 largest firms .....  | 42                      | 3 703 898         | 27.9                | 95 615                   | 22 638                          | 1 545   |
|            | 8 largest firms .....  | 303                     | 5 184 727         | 39.1                | 239 145                  | 55 611                          | 5 266   |
|            | 20 largest firms .....   | 771                     | 7 316 262         | 55.2                | 532 901                  | 121 374                         | 13 139  |
|            | 50 largest firms .....   | 944                     | 8 723 608         | 65.8                | 741 943                  | 167 804                         | 18 147  |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue              | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |  |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>               |                         |                   |                     |                          |                                 |   |
| <b>532</b> | <b>Rental &amp; leasing services—Con.</b>                        |                         |                   |                     |                          |                                 |   |
| 532411     | Commercial air/rail/water transportation equip rental & leasing  |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>748</b>              | <b>6 359 265</b>  | <b>100.0</b>        | <b>311 519</b>           | <b>72 470</b>                   | <b>6 714</b>  |
|            | 4 largest firms .....  | 35                      | 3 684 794         | 57.9                | 91 671                   | 21 736                          | 1 430   |
|            | 8 largest firms .....  | 48                      | 4 697 603         | 73.9                | 129 434                  | 29 513                          | 2 410   |
|            | 20 largest firms .....   | 69                      | 5 528 151         | 86.9                | 165 422                  | 39 163                          | 3 016   |
|            | 50 largest firms .....   | 102                     | 5 936 619         | 93.4                | 223 755                  | 53 453                          | 4 021   |
| 532412     | Construction/mining/forestry machinery & equip rental & leasing  |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>3 957</b>            | <b>6 894 252</b>  | <b>100.0</b>        | <b>1 448 033</b>         | <b>324 417</b>                  | <b>41 545</b>   |
|            | 4 largest firms .....  | 450                     | 1 401 766         | 20.3                | 251 920                  | 56 872                          | 6 593   |
|            | 8 largest firms .....  | 708                     | 2 091 769         | 30.3                | 362 119                  | 81 224                          | 9 682   |
|            | 20 largest firms .....   | 817                     | 2 836 659         | 41.1                | 502 712                  | 112 904                         | 13 150  |
|            | 50 largest firms .....   | 928                     | 3 596 660         | 52.2                | 661 713                  | 149 160                         | 17 557  |
| 53242      | Office machinery & equipment rental & leasing                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 346</b>            | <b>6 180 713</b>  | <b>100.0</b>        | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | 4 largest firms .....  | 95                      | 3 852 244         | 62.3                | 264 324                  | 67 533                          | 2 941   |
|            | 8 largest firms .....  | 154                     | 4 323 637         | 70.0                | 304 448                  | 75 975                          | 3 719   |
|            | 20 largest firms .....   | 190                     | 4 753 454         | 76.9                | 365 456                  | 89 286                          | 4 747   |
|            | 50 largest firms .....   | 268                     | 5 150 630         | 83.3                | 426 721                  | 102 658                         | 5 950   |
| 532420     | Office machinery & equipment rental & leasing                    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>1 346</b>            | <b>6 180 713</b>  | <b>100.0</b>        | <b>670 456</b>           | <b>154 431</b>                  | <b>12 007</b>   |
|            | 4 largest firms .....  | 95                      | 3 852 244         | 62.3                | 264 324                  | 67 533                          | 2 941   |
|            | 8 largest firms .....  | 154                     | 4 323 637         | 70.0                | 304 448                  | 75 975                          | 3 719   |
|            | 20 largest firms .....   | 190                     | 4 753 454         | 76.9                | 365 456                  | 89 286                          | 4 747   |
|            | 50 largest firms .....   | 268                     | 5 150 630         | 83.3                | 426 721                  | 102 658                         | 5 950   |
| 5324201    | Office machinery rental & leasing                                |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>400</b>              | <b>436 178</b>    | <b>100.0</b>        | <b>101 260</b>           | <b>21 657</b>                   | <b>2 895</b>  |
|            | 4 largest firms .....  | 7                       | 120 232           | 27.6                | 12 386                   | 2 968                           | 254   |
|            | 8 largest firms .....  | 11                      | 160 217           | 36.7                | 24 630                   | 5 812                           | 482   |
|            | 20 largest firms .....   | 43                      | 237 886           | 54.5                | 47 550                   | 9 543                           | 953   |
|            | 50 largest firms .....   | 88                      | 328 625           | 75.3                | 70 130                   | 14 682                          | 1 700   |
| 5324209    | Computer rental & leasing  |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>946</b>              | <b>5 744 535</b>  | <b>100.0</b>        | <b>569 196</b>           | <b>132 774</b>                  | <b>9 112</b>  |
|            | 4 largest firms .....  | 95                      | 3 852 244         | 67.1                | 264 324                  | 67 533                          | 2 941   |
|            | 8 largest firms .....  | 154                     | 4 323 637         | 75.3                | 304 448                  | 75 975                          | 3 719   |
|            | 20 largest firms .....   | 192                     | 4 694 150         | 81.7                | 356 444                  | 87 010                          | 4 557   |
|            | 50 largest firms .....   | 267                     | 5 061 709         | 88.1                | 418 855                  | 99 966                          | 5 793   |
| 53249      | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>5 947</b>            | <b>9 715 877</b>  | <b>100.0</b>        | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | 4 largest firms .....  | 299                     | 1 365 152         | 14.1                | 177 567                  | 40 009                          | 4 905   |
|            | 8 largest firms .....  | 373                     | 1 874 613         | 19.3                | 230 804                  | 54 827                          | 6 173   |
|            | 20 largest firms .....   | 663                     | 2 767 552         | 28.5                | 419 715                  | 100 360                         | 13 671  |
|            | 50 largest firms .....   | 924                     | 4 037 491         | 41.6                | 808 561                  | 200 701                         | 26 315  |
| 532490     | Oth commercial/industrial machinery & equipment rental & leasing |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>5 947</b>            | <b>9 715 877</b>  | <b>100.0</b>        | <b>2 230 133</b>         | <b>518 656</b>                  | <b>70 775</b>   |
|            | 4 largest firms .....  | 299                     | 1 365 152         | 14.1                | 177 567                  | 40 009                          | 4 905   |
|            | 8 largest firms .....  | 373                     | 1 874 613         | 19.3                | 230 804                  | 54 827                          | 6 173   |
|            | 20 largest firms .....   | 663                     | 2 767 552         | 28.5                | 419 715                  | 100 360                         | 13 671  |
|            | 50 largest firms .....   | 924                     | 4 037 491         | 41.6                | 808 561                  | 200 701                         | 26 315  |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works</b>    |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |
| 5331       | Lessors of intangible assets, except copyrighted works           |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |
| 53311      | Lessors of intangible assets, except copyrighted works           |                         |                   |                     |                          |                                 |   |
|            | <b>All firms</b> .....   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business and largest firms based on revenue                | Establishments (number) | Revenue           |                     | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|---------------------|--------------------------|---------------------------------|---|
|            |  |                         | Amount (\$1,000)  | As percent of total |                          |                                 |   |
| <b>53</b>  | <b>REAL ESTATE &amp; RENTAL &amp; LEASING—Con.</b>                 |                         |                   |                     |                          |                                 |   |
| <b>533</b> | <b>Lessors of intangible assets, except copyrighted works—Con.</b> |                         |                   |                     |                          |                                 |   |
| 533110     | Lessors of intangible assets, except copyrighted works             |                         |                   |                     |                          |                                 |   |
|            | <b>All firms .....</b>   | <b>2 151</b>            | <b>11 263 865</b> | <b>100.0</b>        | <b>1 074 474</b>         | <b>242 988</b>                  | <b>25 792</b>   |
|            | 4 largest firms .....  | 8                       | 2 343 928         | 20.8                | 131 754                  | 29 256                          | 5 757   |
|            | 8 largest firms .....  | 14                      | 3 854 142         | 34.2                | 185 790                  | 40 948                          | 6 991   |
|            | 20 largest firms .....   | 67                      | 5 781 640         | 51.3                | 355 101                  | 83 590                          | 9 833   |
|            | 50 largest firms .....   | 112                     | 7 478 530         | 66.4                | 459 742                  | 104 843                         | 11 669  |

**Table 7. Real Estate Agents and Brokers for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area and kind of business          | Establishments (number) | Revenue (\$1,000) | Licensed agents and brokers |                    |                    | Revenue of establishments responding to agents/brokers inquiry as percent of total revenue |
|------------|---|-------------------------|-------------------|-----------------------------|--------------------|--------------------|--|
|            |   |                         |                   | Total (number)              | Full time (number) | Part time (number) |  |
|            | <b>UNITED STATES</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 60 620                  | 38 945 434        | 614 072                     | 495 431            | 118 641            | 65.9   |
|            | <b>ALABAMA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 714                     | 372 893           | 6 742                       | 6 166              | 576                | 66.7   |
|            | <b>ALASKA</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 130                     | 69 159            | 1 098                       | 812                | 286                | 62.3   |
|            | <b>ARIZONA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 553                   | 952 025           | 12 520                      | 10 421             | 2 099              | 62.7   |
|            | <b>ARKANSAS</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 457                     | 163 892           | 3 805                       | 2 829              | 976                | 92.3   |
|            | <b>CALIFORNIA</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 6 828                   | 6 141 193         | 55 118                      | 48 676             | 6 442              | 60.9   |
|            | <b>COLORADO</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 2 054                   | 1 076 838         | 20 764                      | 13 310             | 7 454              | 67.4   |
|            | <b>CONNECTICUT</b>                            |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 747                     | 578 500           | 6 812                       | 6 453              | 359                | 87.9   |
|            | <b>DELAWARE</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 186                     | 114 789           | 1 765                       | 1 486              | 279                | 67.3   |
|            | <b>DISTRICT OF COLUMBIA</b>                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 121                     | 178 875           | 1 133                       | 1 048              | 85                 | 64.8   |
|            | <b>FLORIDA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 5 561                   | 3 283 891         | 62 008                      | 47 367             | 14 641             | 65.1   |
|            | <b>GEORGIA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 940                   | 1 313 338         | 16 103                      | 14 449             | 1 654              | 69.7   |
|            | <b>HAWAII</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 369                     | 251 547           | 4 805                       | 3 437              | 1 368              | 67.7   |
|            | <b>IDAHO</b>                                  |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 386                     | 146 648           | 2 507                       | 2 109              | 398                | 60.8   |
|            | <b>ILLINOIS</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 2 597                   | 1 849 372         | 27 913                      | 20 210             | 7 703              | 64.0   |
|            | <b>INDIANA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 156                   | 584 762           | 10 512                      | 8 196              | 2 316              | 69.7   |
|            | <b>IOWA</b>                                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 519                     | 280 956           | 4 245                       | 3 581              | 664                | 61.3   |
|            | <b>KANSAS</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 558                     | 274 453           | 4 629                       | 3 662              | 967                | 67.1   |
|            | <b>KENTUCKY</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 599                     | 284 438           | 7 114                       | 4 378              | 2 736              | 73.0   |
|            | <b>LOUISIANA</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 574                     | 274 211           | 5 483                       | 3 760              | 1 723              | 74.7   |
|            | <b>MAINE</b>                                  |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 297                     | 115 597           | 1 965                       | 1 716              | 249                | 65.4   |
|            | <b>MARYLAND</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 130                   | 794 583           | 14 282                      | 10 931             | 3 351              | 65.0   |
|            | <b>MASSACHUSETTS</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 333                   | 1 053 329         | 12 335                      | 11 521             | 814                | 65.4   |
|            | <b>MICHIGAN</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 830                   | 987 879           | 19 988                      | 16 465             | 3 523              | 64.8   |
|            | <b>MINNESOTA</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 309                   | 639 013           | 12 493                      | 10 840             | 1 653              | 68.0   |
|            | <b>MISSISSIPPI</b>                            |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 361                     | 101 919           | 2 124                       | 1 542              | 582                | 66.3   |
|            | <b>MISSOURI</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 195                   | 642 061           | 15 990                      | 11 878             | 4 112              | 62.5   |

**Table 7. Real Estate Agents and Brokers for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area and kind of business          | Establishments (number) | Revenue (\$1,000) | Licensed agents and brokers |                    |                    | Revenue of establishments responding to agents/brokers inquiry as percent of total revenue |
|------------|---|-------------------------|-------------------|-----------------------------|--------------------|--------------------|--|
|            |   |                         |                   | Total (number)              | Full time (number) | Part time (number) |  |
|            | <b>MONTANA</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 306                     | 79 276            | 1 645                       | 1 446              | 199                | 75.0   |
|            | <b>NEBRASKA</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 325                     | 181 080           | 2 601                       | 2 306              | 295                | 83.3   |
|            | <b>NEVADA</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 496                     | 339 919           | 10 249                      | 8 838              | 1 411              | 73.4   |
|            | <b>NEW HAMPSHIRE</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 366                     | 154 121           | 2 526                       | 2 186              | 340                | 72.6   |
|            | <b>NEW JERSEY</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 685                   | 1 370 152         | 25 725                      | 19 567             | 6 158              | 67.3   |
|            | <b>NEW MEXICO</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 440                     | 191 992           | 3 532                       | 2 614              | 918                | 64.9   |
|            | <b>NEW YORK</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 3 720                   | 3 022 150         | 38 548                      | 28 956             | 9 592              | 69.1   |
|            | <b>NORTH CAROLINA</b>                         |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 860                   | 1 105 446         | 20 495                      | 17 559             | 2 936              | 64.0   |
|            | <b>NORTH DAKOTA</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 97                      | 39 865            | 836                         | 716                | 120                | 74.4   |
|            | <b>OHIO</b>                                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 774                   | 1 022 585         | 21 889                      | 18 162             | 3 727              | 62.0   |
|            | <b>OKLAHOMA</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 612                     | 225 431           | 5 618                       | 4 879              | 739                | 70.9   |
|            | <b>OREGON</b>                                 |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 106                   | 642 785           | 9 808                       | 8 874              | 934                | 68.1   |
|            | <b>PENNSYLVANIA</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 792                   | 1 197 656         | 24 108                      | 18 374             | 5 734              | 65.8   |
|            | <b>RHODE ISLAND</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 223                     | 106 084           | 1 719                       | 1 299              | 420                | 71.5   |
|            | <b>SOUTH CAROLINA</b>                         |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 927                     | 605 563           | 6 810                       | 5 308              | 1 502              | 63.2   |
|            | <b>SOUTH DAKOTA</b>                           |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 133                     | 49 141            | 1 064                       | 857                | 207                | 76.5   |
|            | <b>TENNESSEE</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 991                     | 626 326           | 12 084                      | 9 772              | 2 312              | 61.6   |
|            | <b>TEXAS</b>                                  |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 3 756                   | 2 051 386         | 27 493                      | 23 428             | 4 065              | 60.2   |
|            | <b>UTAH</b>                                   |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 650                     | 325 628           | 10 620                      | 8 930              | 1 690              | 76.4   |
|            | <b>VERMONT</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 193                     | 57 343            | 990                         | 741                | 249                | 67.7   |
|            | <b>VIRGINIA</b>                               |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 645                   | 1 090 501         | 18 840                      | 15 562             | 3 278              | 65.1   |
|            | <b>WASHINGTON</b>                             |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 525                   | 1 259 333         | 20 446                      | 17 798             | 2 648              | 71.9   |
|            | <b>WEST VIRGINIA</b>                          |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 228                     | 68 150            | 2 277                       | 1 548              | 729                | 65.3   |
|            | <b>WISCONSIN</b>                              |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 1 093                   | 548 744           | 8 876                       | 7 586              | 1 290              | 67.9   |
|            | <b>WYOMING</b>                                |                         |                   |                             |                    |                    |  |
| 531210     | Offices of real estate agents & brokers ..... | 173                     | 58 616            | 1 020                       | 882                | 138                | 70.1   |

**Table 8. Commissions and Fees Paid to Co-Brokerage Companies for the United States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business                              | Establishments (number) | Revenue (\$1,000) | Establishments paying commissions and fees to co-brokerage companies |                   |                            | Revenue of establishments responding to co-brokerage inquiry as percent of total revenue |
|------------|---|-------------------------|-------------------|--|-------------------|----------------------------|--|
|            |   |                         |                   | Total (number)   | Revenue (\$1,000) | Commissions paid (\$1,000) |  |
| 531210     | Offices of real estate agents & brokers ..... | 60 620                  | 38 945 434        | 13 110   | 12 113 595        | 1 332 938                  | 99.9   |



**Table 9. Revenue by Class of Client for the United States and States: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>UNITED STATES</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 10 542                  | 28 921 850        | 19 334 468                 | 543 958  | 9 043 424           | 82.6  |
| 53211                | Passenger car rental & leasing .....                                   | 5 246                   | 18 584 128        | 14 759 983                 | 506 863  | 3 317 282           | 85.2  |
| 532111               | Passenger car rental .....   | 4 367                   | 14 783 704        | 12 311 701                 | 443 235  | 2 028 768           | 86.7  |
| 532112               | Passenger car leasing .....  | 879                     | 3 800 424         | 2 448 282                  | 63 628   | 1 288 514           | 79.2  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 5 296                   | 10 337 722        | 4 574 485                  | 37 095   | 5 726 142           | 77.9  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 5 296                   | 10 337 722        | 4 574 485                  | 37 095   | 5 726 142           | 77.9  |
| 53221                | Consumer electronics & appliances rental .....                         | 3 011                   | 1 790 890         | 1 515 619                  | 5 551  | 269 720             | 77.5  |
| 532210               | Consumer electronics & appliances rental .....                         | 3 011                   | 1 790 890         | 1 515 619                  | 5 551  | 269 720             | 77.5  |
| 532291               | Home health equipment rental .....                                     | 1 731                   | 1 880 664         | 1 170 583                  | 263 515  | 445 390             | 78.5  |
| 532299               | All other consumer goods rental .....                                  | 3 150                   | 2 153 465         | 1 238 355                  | 43 304   | 871 806             | 75.9  |
| 5323                 | General rental centers .....   | 6 509                   | 3 910 618         | 2 786 572                  | 99 827   | 1 024 219           | 84.5  |
| 53231                | General rental centers .....   | 6 509                   | 3 910 618         | 2 786 572                  | 99 827   | 1 024 219           | 84.5  |
| 532310               | General rental centers .....   | 6 509                   | 3 910 618         | 2 786 572                  | 99 827   | 1 024 219           | 84.5  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 11 998                  | 29 150 107        | 2 696 234                  | 685 017  | 25 721 864          | 77.1  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 4 705                   | 13 253 517        | 1 389 863                  | 180 597  | 11 636 584          | 78.1  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 748                     | 6 359 265         | 33 832                     | 6 268  | 6 319 165           | 85.3  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 3 957                   | 6 894 252         | 1 356 031                  | 174 329  | 5 317 419           | 71.4  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 1 346                   | 6 180 713         | 77 859                     | 34 418   | 6 067 917           | 85.2  |
| 532420               | Office machinery & equipment rental & leasing .                        | 1 346                   | 6 180 713         | 77 859                     | 34 418   | 6 067 917           | 85.2  |
| 5324201              | Office machinery rental & leasing .....                                | 400                     | 436 178           | 37 750                     | 12 843   | 385 066             | 87.5  |
| 5324209              | Computer rental & leasing .....  | 946                     | 5 744 535         | 40 109                     | 21 575   | 5 682 851           | 85.0  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 5 947                   | 9 715 877         | 1 228 512                  | 470 002  | 8 017 363           | 70.6  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 5 947                   | 9 715 877         | 1 228 512                  | 470 002  | 8 017 363           | 70.6  |
| <b>ALABAMA</b>       |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 151                     | 334 972           | 241 253                    | 8 956  | 84 763              | 77.5  |
| 53211                | Passenger car rental & leasing .....                                   | 64                      | 199 694           | 169 446                    | 8 874  | 21 374              | 80.7  |
| 532111               | Passenger car rental .....   | 50                      | 181 615           | 163 141                    | 7 197  | 11 277              | 82.8  |
| 532112               | Passenger car leasing .....  | 14                      | 18 079            | 6 305                      | 1 677  | 10 097              | 60.1  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 87                      | 135 278           | 71 807                     | 82   | 63 389              | 72.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 87                      | 135 278           | 71 807                     | 82   | 63 389              | 72.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 65                      | 33 125            | 32 805                     | -  | 320                 | 63.7  |
| 532210               | Consumer electronics & appliances rental .....                         | 65                      | 33 125            | 32 805                     | -  | 320                 | 63.7  |
| 532291               | Home health equipment rental .....                                     | 62                      | 31 745            | 18 670                     | 7 639  | 5 436               | 84.7  |
| 532299               | All other consumer goods rental .....                                  | 51                      | 19 491            | 16 923                     | 279  | 2 289               | 65.5  |
| 5323                 | General rental centers .....   | 115                     | 61 678            | 49 688                     | 527  | 11 463              | 87.1  |
| 53231                | General rental centers .....   | 115                     | 61 678            | 49 688                     | 527  | 11 463              | 87.1  |
| 532310               | General rental centers .....   | 115                     | 61 678            | 49 688                     | 527  | 11 463              | 87.1  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 169                     | 293 964           | 34 967                     | 5 880  | 253 117             | 82.8  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 75                      | 108 847           | 32 353                     | 3 351  | 73 143              | 83.3  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 12                      | 3 236             | 7                          | 2  | 3 227               | 55.7  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 63                      | 105 611           | 32 346                     | 3 349  | 69 916              | 84.2  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 14                      | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 14                      | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 7                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 7                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 80                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 80                      | D                 | D                          | D  | D                   | D   |
| <b>ALASKA</b>        |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 59                      | 70 086            | 51 954                     | 6 434  | 11 698              | 76.3  |
| 53211                | Passenger car rental & leasing .....                                   | 40                      | 51 716            | 38 521                     | 6 127  | 7 068               | 78.2  |
| 532111               | Passenger car rental .....   | 39                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 19                      | 18 370            | 13 433                     | 307  | 4 630               | 71.0  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 19                      | 18 370            | 13 433                     | 307  | 4 630               | 71.0  |
| 53221                | Consumer electronics & appliances rental .....                         | 3                       | D                 | D                          | D  | D                   | D   |
| 532210               | Consumer electronics & appliances rental .....                         | 3                       | D                 | D                          | D  | D                   | D   |
| 532291               | Home health equipment rental .....                                     | 1                       | D                 | D                          | D  | D                   | D   |
| 532299               | All other consumer goods rental .....                                  | 6                       | 2 732             | 2 237                      | 43   | 452                 | 60.2  |
| 5323                 | General rental centers .....   | 10                      | 5 778             | 4 603                      | 610  | 565                 | 62.1  |
| 53231                | General rental centers .....   | 10                      | 5 778             | 4 603                      | 610  | 565                 | 62.1  |
| 532310               | General rental centers .....   | 10                      | 5 778             | 4 603                      | 610  | 565                 | 62.1  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>ALASKA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 51                      | 53 814            | 17 698                     | 3 314  | 32 802              | 74.2  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 27                      | 30 867            | 10 376                     | 2 359  | 18 132              | 69.2  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 4                       | 734               | —                          | —  | 734                 | 100.0   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 23                      | 30 133            | 10 376                     | 2 359  | 17 398              | 67.4  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 5                       | 199               | 12                         | 2  | 185                 | 97.5  |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 5                       | 199               | 12                         | 2  | 185                 | 97.5  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 3                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 19                      | 22 748            | 7 310                      | 953  | 14 485              | 80.8  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 19                      | 22 748            | 7 310                      | 953  | 14 485              | 80.8  |
| <b>ARIZONA</b>     |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 220                     | 835 075           | 482 927                    | 16 423   | 335 725             | 79.1  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 111                     | 542 604           | 436 848                    | 14 714   | 91 042              | 77.2  |
| 532111             | Passenger car rental . . . . .   | 100                     | 538 333           | 432 647                    | 14 714   | 90 972              | 77.3  |
| 532112             | Passenger car leasing . . . . .  | 11                      | 4 271             | 4 201                      | —  | 70                  | 61.4  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 109                     | 292 471           | 46 079                     | 1 709  | 244 683             | 82.7  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 109                     | 292 471           | 46 079                     | 1 709  | 244 683             | 82.7  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 54                      | 29 272            | 28 706                     | —  | 566                 | 82.7  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 54                      | 29 272            | 28 706                     | —  | 566                 | 82.7  |
| 532291             | Home health equipment rental . . . . .                                     | 22                      | 15 004            | 9 557                      | 2 597  | 2 850               | 71.7  |
| 532299             | All other consumer goods rental . . . . .                                  | 65                      | 49 101            | 21 954                     | 525  | 26 622              | 61.7  |
| 5323               | General rental centers . . . . .   | 104                     | 66 432            | 58 608                     | 121  | 7 703               | 88.5  |
| 53231              | General rental centers . . . . .   | 104                     | 66 432            | 58 608                     | 121  | 7 703               | 88.5  |
| 532310             | General rental centers . . . . .   | 104                     | 66 432            | 58 608                     | 121  | 7 703               | 88.5  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 258                     | 561 266           | 28 763                     | 27 142   | 505 361             | 76.0  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 97                      | 181 236           | 16 448                     | 7 406  | 157 382             | 87.2  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 11                      | 11 496            | 56                         | 80   | 11 360              | 78.7  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 86                      | 169 740           | 16 392                     | 7 326  | 146 022             | 87.8  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 33                      | 229 766           | 1 705                      | 1 878  | 226 183             | 68.1  |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 33                      | 229 766           | 1 705                      | 1 878  | 226 183             | 68.1  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 8                       | 9 040             | 1 139                      | 902  | 6 999               | 88.0  |
| 5324209            | Computer rental & leasing . . . . .  | 25                      | 220 726           | 566                        | 976  | 219 184             | 67.3  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 128                     | 150 264           | 10 610                     | 17 858   | 121 796             | 74.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 128                     | 150 264           | 10 610                     | 17 858   | 121 796             | 74.5  |
| <b>ARKANSAS</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 100                     | 129 396           | 67 551                     | 2 711  | 59 134              | 90.5  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 41                      | 36 129            | 21 225                     | 2 679  | 12 225              | 92.6  |
| 532111             | Passenger car rental . . . . .   | 37                      | 35 463            | 20 578                     | 2 679  | 12 206              | 93.6  |
| 532112             | Passenger car leasing . . . . .  | 4                       | 666               | 647                        | —  | 19                  | 42.3  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 59                      | 93 267            | 46 326                     | 32   | 46 909              | 89.7  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 59                      | 93 267            | 46 326                     | 32   | 46 909              | 89.7  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 72                      | 37 542            | 37 542                     | —  | —                   | 78.1  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 72                      | 37 542            | 37 542                     | —  | —                   | 78.1  |
| 532291             | Home health equipment rental . . . . .                                     | 26                      | 24 997            | 17 101                     | 2 842  | 5 054               | 100.0   |
| 532299             | All other consumer goods rental . . . . .                                  | 39                      | 11 793            | 10 478                     | 164  | 1 151               | 61.1  |
| 5323               | General rental centers . . . . .   | 56                      | 23 651            | 8 959                      | 636  | 14 056              | 63.8  |
| 53231              | General rental centers . . . . .   | 56                      | 23 651            | 8 959                      | 636  | 14 056              | 63.8  |
| 532310             | General rental centers . . . . .   | 56                      | 23 651            | 8 959                      | 636  | 14 056              | 63.8  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 131                     | 124 584           | 67 570                     | 17 983   | 39 031              | 74.6  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 55                      | 36 919            | 21 362                     | 56   | 15 501              | 62.5  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 10                      | 3 196             | —                          | —  | 3 196               | 80.3  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 45                      | 33 723            | 21 362                     | 56   | 12 305              | 60.8  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 3                       | 265               | 121                        | —  | 144                 | 100.0   |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 3                       | 265               | 121                        | —  | 144                 | 100.0   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 73                      | 87 400            | 46 087                     | 17 927   | 23 386              | 79.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 73                      | 87 400            | 46 087                     | 17 927   | 23 386              | 79.5  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>CALIFORNIA</b>  |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 1 060                   | 3 538 746         | 2 710 985                  | 59 316   | 768 445             | 84.7  |
| 53211              | Passenger car rental & leasing .....                                   | 561                     | 2 573 880         | 2 294 273                  | 57 064   | 222 543             | 88.6  |
| 532111             | Passenger car rental .....   | 490                     | 2 403 403         | 2 142 405                  | 56 500   | 204 498             | 90.6  |
| 532112             | Passenger car leasing .....  | 71                      | 170 477           | 151 868                    | 564  | 18 045              | 60.3  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 499                     | 964 866           | 416 712                    | 2 252  | 545 902             | 74.4  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 499                     | 964 866           | 416 712                    | 2 252  | 545 902             | 74.4  |
| 53221              | Consumer electronics & appliances rental .....                         | 222                     | 139 728           | 109 490                    | 541  | 29 697              | 61.0  |
| 532210             | Consumer electronics & appliances rental .....                         | 222                     | 139 728           | 109 490                    | 541  | 29 697              | 61.0  |
| 532291             | Home health equipment rental .....                                     | 118                     | 161 001           | 67 199                     | 27 787   | 66 015              | 61.4  |
| 532299             | All other consumer goods rental .....                                  | 374                     | 347 206           | 198 879                    | 3 976  | 144 351             | 72.4  |
| 5323               | General rental centers .....   | 565                     | 382 114           | 286 129                    | 4 873  | 91 112              | 100.0   |
| 53231              | General rental centers .....   | 565                     | 382 114           | 286 129                    | 4 873  | 91 112              | 100.0   |
| 532310             | General rental centers .....   | 565                     | 382 114           | 286 129                    | 4 873  | 91 112              | 100.0   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 1 664                   | 6 557 273         | 392 487                    | 91 973   | 6 072 813           | 76.8  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 661                     | 3 188 394         | 206 743                    | 41 775   | 2 939 876           | 78.7  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 104                     | 2 224 137         | 5 027                      | —  | 2 219 110           | 85.1  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 557                     | 964 257           | 201 716                    | 41 775   | 720 766             | 64.0  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 184                     | 1 341 621         | 17 432                     | 1 761  | 1 322 428           | 80.8  |
| 532420             | Office machinery & equipment rental & leasing ..                       | 184                     | 1 341 621         | 17 432                     | 1 761  | 1 322 428           | 80.8  |
| 5324201            | Office machinery rental & leasing .....                                | 57                      | 67 432            | 5 429                      | 224  | 61 779              | 68.0  |
| 5324209            | Computer rental & leasing .....  | 127                     | 1 274 189         | 12 003                     | 1 537  | 1 260 649           | 81.5  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 819                     | 2 027 258         | 168 312                    | 48 437   | 1 810 509           | 71.0  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 819                     | 2 027 258         | 168 312                    | 48 437   | 1 810 509           | 71.0  |
| <b>COLORADO</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 197                     | 1 067 881         | 808 923                    | 11 481   | 247 477             | 95.8  |
| 53211              | Passenger car rental & leasing .....                                   | 108                     | 390 838           | 323 840                    | 11 206   | 55 792              | 95.5  |
| 532111             | Passenger car rental .....   | 93                      | 377 808           | 319 008                    | 11 206   | 47 594              | 96.7  |
| 532112             | Passenger car leasing .....  | 15                      | 13 030            | 4 832                      | —  | 8 198               | 60.8  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 89                      | 677 043           | 485 083                    | 275  | 191 685             | 95.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 89                      | 677 043           | 485 083                    | 275  | 191 685             | 95.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 35                      | 15 247            | 14 663                     | —  | 584                 | 78.8  |
| 532210             | Consumer electronics & appliances rental .....                         | 35                      | 15 247            | 14 663                     | —  | 584                 | 78.8  |
| 532291             | Home health equipment rental .....                                     | 24                      | 33 477            | 31 904                     | —  | 1 573               | 76.9  |
| 532299             | All other consumer goods rental .....                                  | 62                      | 47 361            | 27 143                     | 3 746  | 16 472              | 68.2  |
| 5323               | General rental centers .....   | 142                     | 101 472           | 70 143                     | 4 557  | 26 772              | 62.7  |
| 53231              | General rental centers .....   | 142                     | 101 472           | 70 143                     | 4 557  | 26 772              | 62.7  |
| 532310             | General rental centers .....   | 142                     | 101 472           | 70 143                     | 4 557  | 26 772              | 62.7  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 263                     | 465 566           | 36 696                     | 19 370   | 409 500             | 68.3  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 93                      | 163 122           | 14 407                     | 6 086  | 142 629             | 71.0  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 10                      | 20 070            | 333                        | 868  | 18 869              | 75.1  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 83                      | 143 052           | 14 074                     | 5 218  | 123 760             | 70.4  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 38                      | 123 214           | 1 407                      | 941  | 120 866             | 76.0  |
| 532420             | Office machinery & equipment rental & leasing ..                       | 38                      | 123 214           | 1 407                      | 941  | 120 866             | 76.0  |
| 5324201            | Office machinery rental & leasing .....                                | 9                       | 2 490             | 49                         | —  | 2 441               | 59.2  |
| 5324209            | Computer rental & leasing .....  | 29                      | 120 724           | 1 358                      | 941  | 118 425             | 76.3  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 132                     | 179 230           | 20 882                     | 12 343   | 146 005             | 60.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 132                     | 179 230           | 20 882                     | 12 343   | 146 005             | 60.5  |
| <b>CONNECTICUT</b> |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 116                     | 245 351           | 164 466                    | 2 258  | 78 627              | 84.7  |
| 53211              | Passenger car rental & leasing .....                                   | 60                      | 133 799           | 117 898                    | 1 467  | 14 434              | 91.1  |
| 532111             | Passenger car rental .....   | 47                      | 110 137           | 94 236                     | 1 467  | 14 434              | 93.5  |
| 532112             | Passenger car leasing .....  | 13                      | 23 662            | 23 662                     | —  | —                   | 79.7  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 56                      | 111 552           | 46 568                     | 791  | 64 193              | 76.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 56                      | 111 552           | 46 568                     | 791  | 64 193              | 76.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 16                      | 13 660            | 9 759                      | 434  | 3 467               | 63.8  |
| 532210             | Consumer electronics & appliances rental .....                         | 16                      | 13 660            | 9 759                      | 434  | 3 467               | 63.8  |
| 532291             | Home health equipment rental .....                                     | 24                      | 36 769            | 23 133                     | 4 339  | 9 297               | 95.5  |
| 532299             | All other consumer goods rental .....                                  | 57                      | 36 647            | 27 676                     | 2 007  | 6 964               | 69.9  |
| 5323               | General rental centers .....   | 72                      | 38 046            | 25 961                     | 889  | 11 196              | 64.1  |
| 53231              | General rental centers .....   | 72                      | 38 046            | 25 961                     | 889  | 11 196              | 64.1  |
| 532310             | General rental centers .....   | 72                      | 38 046            | 25 961                     | 889  | 11 196              | 64.1  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                  | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|-----------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                             |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>CONNECTICUT—Con.</b>     |  |                         |                   |                            |  |                     |   |
| 5324                        | Commercial & industrial machinery & equipment rental & leasing .....   | 100                     | 362 970           | 11 650                     | 3 553  | 347 767             | 83.3  |
| 53241                       | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 20                      | 75 006            | 995                        | 1 415  | 72 596              | 85.7  |
| 532411                      | Commercial air/rail/water transportation equip rental & leasing .....  | 12                      | 46 710            | 856                        | —  | 45 854              | 86.0  |
| 532412                      | Construction/mining/forestry machinery & equip rental & leasing .....  | 8                       | 28 296            | 139                        | 1 415  | 26 742              | 85.1  |
| 53242                       | Office machinery & equipment rental & leasing ...                      | 38                      | 227 514           | 4 246                      | 5  | 223 263             | 80.9  |
| 532420                      | Office machinery & equipment rental & leasing .                        | 38                      | 227 514           | 4 246                      | 5  | 223 263             | 80.9  |
| 5324201                     | Office machinery rental & leasing .....                                | 8                       | 57 460            | 1 231                      | —  | 56 229              | 87.1  |
| 5324209                     | Computer rental & leasing .....  | 30                      | 170 054           | 3 015                      | 5  | 167 034             | 78.7  |
| 53249                       | Oth commercial/industrial machinery & equipment rental & leasing ..... | 42                      | 60 450            | 6 409                      | 2 133  | 51 908              | 89.5  |
| 532490                      | Oth commercial/industrial machinery & equipment rental & leasing ..... | 42                      | 60 450            | 6 409                      | 2 133  | 51 908              | 89.5  |
| <b>DELAWARE</b>             |  |                         |                   |                            |  |                     |   |
| 5321                        | Automotive equipment rental & leasing .....                            | 31                      | D                 | D                          | D  | D                   | D   |
| 53211                       | Passenger car rental & leasing .....                                   | 13                      | D                 | D                          | D  | D                   | D   |
| 532111                      | Passenger car rental .....   | 9                       | D                 | D                          | D  | D                   | D   |
| 532112                      | Passenger car leasing .....  | 4                       | D                 | D                          | D  | D                   | D   |
| 53212                       | Truck, utility trailer, & RV rental & leasing .....                    | 18                      | D                 | D                          | D  | D                   | D   |
| 532120                      | Truck, utility trailer, & RV rental & leasing .....                    | 18                      | D                 | D                          | D  | D                   | D   |
| 53221                       | Consumer electronics & appliances rental .....                         | 9                       | D                 | D                          | D  | D                   | D   |
| 532210                      | Consumer electronics & appliances rental .....                         | 9                       | D                 | D                          | D  | D                   | D   |
| 532291                      | Home health equipment rental .....                                     | 6                       | D                 | D                          | D  | D                   | D   |
| 532299                      | All other consumer goods rental .....                                  | 13                      | D                 | D                          | D  | D                   | D   |
| 5323                        | General rental centers .....   | 24                      | 15 414            | 10 914                     | 246  | 4 254               | 73.3  |
| 53231                       | General rental centers .....   | 24                      | 15 414            | 10 914                     | 246  | 4 254               | 73.3  |
| 532310                      | General rental centers .....   | 24                      | 15 414            | 10 914                     | 246  | 4 254               | 73.3  |
| 5324                        | Commercial & industrial machinery & equipment rental & leasing .....   | 36                      | 36 742            | 5 832                      | 1 871  | 29 039              | 90.4  |
| 53241                       | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 16                      | 17 744            | 279                        | 379  | 17 086              | 93.0  |
| 532411                      | Commercial air/rail/water transportation equip rental & leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 532412                      | Construction/mining/forestry machinery & equip rental & leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 53242                       | Office machinery & equipment rental & leasing ...                      | 3                       | D                 | D                          | D  | D                   | D   |
| 532420                      | Office machinery & equipment rental & leasing .                        | 3                       | D                 | D                          | D  | D                   | D   |
| 5324201                     | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209                     | Computer rental & leasing .....  | 3                       | D                 | D                          | D  | D                   | D   |
| 53249                       | Oth commercial/industrial machinery & equipment rental & leasing ..... | 17                      | D                 | D                          | D  | D                   | D   |
| 532490                      | Oth commercial/industrial machinery & equipment rental & leasing ..... | 17                      | D                 | D                          | D  | D                   | D   |
| <b>DISTRICT OF COLUMBIA</b> |  |                         |                   |                            |  |                     |   |
| 5321                        | Automotive equipment rental & leasing .....                            | 8                       | D                 | D                          | D  | D                   | D   |
| 53211                       | Passenger car rental & leasing .....                                   | 4                       | D                 | D                          | D  | D                   | D   |
| 532111                      | Passenger car rental .....   | 4                       | D                 | D                          | D  | D                   | D   |
| 532112                      | Passenger car leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53212                       | Truck, utility trailer, & RV rental & leasing .....                    | 4                       | D                 | D                          | D  | D                   | D   |
| 532120                      | Truck, utility trailer, & RV rental & leasing .....                    | 4                       | D                 | D                          | D  | D                   | D   |
| 53221                       | Consumer electronics & appliances rental .....                         | 4                       | D                 | D                          | D  | D                   | D   |
| 532210                      | Consumer electronics & appliances rental .....                         | 4                       | D                 | D                          | D  | D                   | D   |
| 532291                      | Home health equipment rental .....                                     | —                       | —                 | —                          | —  | —                   | —   |
| 532299                      | All other consumer goods rental .....                                  | 4                       | D                 | D                          | D  | D                   | D   |
| 5323                        | General rental centers .....   | 5                       | D                 | D                          | D  | D                   | D   |
| 53231                       | General rental centers .....   | 5                       | D                 | D                          | D  | D                   | D   |
| 532310                      | General rental centers .....   | 5                       | D                 | D                          | D  | D                   | D   |
| 5324                        | Commercial & industrial machinery & equipment rental & leasing .....   | 17                      | 21 718            | 18                         | 3 200  | 18 500              | 75.9  |
| 53241                       | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 3                       | D                 | D                          | D  | D                   | D   |
| 532411                      | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412                      | Construction/mining/forestry machinery & equip rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53242                       | Office machinery & equipment rental & leasing ...                      | 1                       | D                 | D                          | D  | D                   | D   |
| 532420                      | Office machinery & equipment rental & leasing .                        | 1                       | D                 | D                          | D  | D                   | D   |
| 5324201                     | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209                     | Computer rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                       | Oth commercial/industrial machinery & equipment rental & leasing ..... | 13                      | 14 419            | —                          | 3 200  | 11 219              | 64.6  |
| 532490                      | Oth commercial/industrial machinery & equipment rental & leasing ..... | 13                      | 14 419            | —                          | 3 200  | 11 219              | 64.6  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code     | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>FLORIDA</b> |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 699                     | 2 585 228         | 1 848 355                  | 77 880   | 658 993             | 85.2  |
| 53211          | Passenger car rental & leasing .....                                   | 399                     | 2 074 840         | 1 577 953                  | 77 048   | 419 839             | 87.5  |
| 532111         | Passenger car rental .....   | 357                     | 1 902 708         | 1 504 910                  | 54 761   | 343 037             | 89.6  |
| 532112         | Passenger car leasing .....  | 42                      | 172 132           | 73 043                     | 22 287   | 76 802              | 65.0  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 300                     | 510 388           | 270 402                    | 832  | 239 154             | 75.6  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 300                     | 510 388           | 270 402                    | 832  | 239 154             | 75.6  |
| 53221          | Consumer electronics & appliances rental .....                         | 192                     | 120 951           | 67 752                     | 313  | 52 886              | 95.4  |
| 532210         | Consumer electronics & appliances rental .....                         | 192                     | 120 951           | 67 752                     | 313  | 52 886              | 95.4  |
| 532291         | Home health equipment rental .....                                     | 185                     | 145 814           | 111 421                    | 16 553   | 17 840              | 68.7  |
| 532299         | All other consumer goods rental .....                                  | 173                     | 114 162           | 42 093                     | —  | 69 455              | 63.7  |
| 5323           | General rental centers .....   | 440                     | 241 031           | 166 195                    | 6 066  | 68 770              | 64.6  |
| 53231          | General rental centers .....   | 440                     | 241 031           | 166 195                    | 6 066  | 68 770              | 64.6  |
| 532310         | General rental centers .....   | 440                     | 241 031           | 166 195                    | 6 066  | 68 770              | 64.6  |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 868                     | 1 368 642         | 179 596                    | 54 184   | 1 134 862           | 73.6  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 278                     | 363 512           | 55 315                     | 7 587  | 300 610             | 66.5  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 43                      | 129 263           | —                          | —  | 129 263             | 70.7  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 235                     | 234 249           | 55 315                     | 7 587  | 171 347             | 64.1  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 82                      | 305 039           | 2 848                      | 397  | 301 794             | 88.4  |
| 532420         | Office machinery & equipment rental & leasing .                        | 82                      | 305 039           | 2 848                      | 397  | 301 794             | 88.4  |
| 5324201        | Office machinery rental & leasing .....                                | 23                      | 11 094            | 37                         | —  | 11 057              | 65.5  |
| 5324209        | Computer rental & leasing .....  | 59                      | 293 945           | 2 811                      | 397  | 290 737             | 89.2  |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 508                     | 700 091           | 121 433                    | 46 200   | 532 458             | 70.8  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 508                     | 700 091           | 121 433                    | 46 200   | 532 458             | 70.8  |
| <b>GEORGIA</b> |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 374                     | 836 397           | 519 552                    | 21 237   | 295 608             | 81.7  |
| 53211          | Passenger car rental & leasing .....                                   | 187                     | 454 639           | 327 108                    | 20 860   | 106 671             | 82.2  |
| 532111         | Passenger car rental .....   | 162                     | 382 049           | 323 041                    | 20 852   | 38 156              | 85.7  |
| 532112         | Passenger car leasing .....  | 25                      | 72 590            | 4 067                      | 8  | 68 515              | 63.8  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 187                     | 381 758           | 192 444                    | 377  | 188 937             | 81.2  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 187                     | 381 758           | 192 444                    | 377  | 188 937             | 81.2  |
| 53221          | Consumer electronics & appliances rental .....                         | 124                     | 87 362            | 84 775                     | 41   | 2 546               | 64.0  |
| 532210         | Consumer electronics & appliances rental .....                         | 124                     | 87 362            | 84 775                     | 41   | 2 546               | 64.0  |
| 532291         | Home health equipment rental .....                                     | 72                      | 66 592            | 28 000                     | 19 966   | 18 626              | 76.1  |
| 532299         | All other consumer goods rental .....                                  | 82                      | 51 089            | 31 317                     | —  | 19 508              | 75.7  |
| 5323           | General rental centers .....   | 238                     | 146 394           | 71 456                     | 1 179  | 73 759              | 100.0   |
| 53231          | General rental centers .....   | 238                     | 146 394           | 71 456                     | 1 179  | 73 759              | 100.0   |
| 532310         | General rental centers .....   | 238                     | 146 394           | 71 456                     | 1 179  | 73 759              | 100.0   |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 327                     | 798 786           | 90 209                     | 6 917  | 701 660             | 77.3  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 138                     | 360 457           | 58 970                     | 4 928  | 296 559             | 81.8  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | 184 697           | —                          | —  | 184 697             | 80.2  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 120                     | 175 760           | 58 970                     | 4 928  | 111 862             | 83.5  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 41                      | 162 465           | 1 891                      | 1 204  | 159 370             | 80.9  |
| 532420         | Office machinery & equipment rental & leasing .                        | 41                      | 162 465           | 1 891                      | 1 204  | 159 370             | 80.9  |
| 5324201        | Office machinery rental & leasing .....                                | 9                       | 7 076             | —                          | —  | 7 076               | 64.6  |
| 5324209        | Computer rental & leasing .....  | 32                      | 155 389           | 1 891                      | 1 204  | 152 294             | 81.7  |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 148                     | 275 864           | 29 348                     | 785  | 245 731             | 69.3  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 148                     | 275 864           | 29 348                     | 785  | 245 731             | 69.3  |
| <b>HAWAII</b>  |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 73                      | 354 351           | 253 864                    | 9 593  | 90 894              | 84.5  |
| 53211          | Passenger car rental & leasing .....                                   | 63                      | 347 624           | 251 746                    | 9 593  | 86 285              | 84.9  |
| 532111         | Passenger car rental .....   | 56                      | 344 511           | 248 985                    | 9 593  | 85 933              | 85.0  |
| 532112         | Passenger car leasing .....  | 7                       | 3 113             | 2 761                      | —  | 352                 | 78.5  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 6 727             | 2 118                      | —  | 4 609               | 63.5  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 6 727             | 2 118                      | —  | 4 609               | 63.5  |
| 53221          | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532210         | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532291         | Home health equipment rental .....                                     | 2                       | D                 | D                          | D  | D                   | D   |
| 532299         | All other consumer goods rental .....                                  | 16                      | D                 | D                          | D  | D                   | D   |
| 5323           | General rental centers .....   | 27                      | 13 908            | 11 360                     | 128  | 2 420               | 89.4  |
| 53231          | General rental centers .....   | 27                      | 13 908            | 11 360                     | 128  | 2 420               | 89.4  |
| 532310         | General rental centers .....   | 27                      | 13 908            | 11 360                     | 128  | 2 420               | 89.4  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>HAWAII—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 78                      | 49 974            | 12 609                     | 1 822  | 35 543              | 66.1  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 28                      | 8 988             | 4 929                      | 220  | 3 839               | 68.0  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 8                       | 1 729             | 171                        | 171  | 1 387               | 77.0  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 20                      | 7 259             | 4 758                      | 49   | 2 452               | 65.9  |
| 53242              | Office machinery & equipment rental & leasing . . .                        | 3                       | 3 668             | 253                        | —  | 3 415               | 79.1  |
| 532420             | Office machinery & equipment rental & leasing . .                          | 3                       | 3 668             | 253                        | —  | 3 415               | 79.1  |
| 5324201            | Office machinery rental & leasing . . . . .                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209            | Computer rental & leasing . . . . .  | 3                       | 3 668             | 253                        | —  | 3 415               | 79.1  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 47                      | 37 318            | 7 427                      | 1 602  | 28 289              | 64.4  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 47                      | 37 318            | 7 427                      | 1 602  | 28 289              | 64.4  |
| <b>IDAHO</b>       |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 50                      | 44 910            | 25 255                     | 960  | 18 695              | 83.0  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 30                      | 27 053            | 21 888                     | 960  | 4 205               | 96.2  |
| 532111             | Passenger car rental . . . . .   | 29                      | D                 | D                          | D  | D                   | D   |
| 532112             | Passenger car leasing . . . . .  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 20                      | 17 857            | 3 367                      | —  | 14 490              | 62.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 20                      | 17 857            | 3 367                      | —  | 14 490              | 62.9  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 9                       | 7 794             | 6 686                      | —  | 1 108               | 74.8  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 9                       | 7 794             | 6 686                      | —  | 1 108               | 74.8  |
| 532291             | Home health equipment rental . . . . .                                     | 3                       | D                 | D                          | D  | D                   | D   |
| 532299             | All other consumer goods rental . . . . .                                  | 12                      | D                 | D                          | D  | D                   | D   |
| 5323               | General rental centers . . . . .   | 33                      | 16 349            | 13 081                     | 434  | 2 834               | 61.0  |
| 53231              | General rental centers . . . . .   | 33                      | 16 349            | 13 081                     | 434  | 2 834               | 61.0  |
| 532310             | General rental centers . . . . .   | 33                      | 16 349            | 13 081                     | 434  | 2 834               | 61.0  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 45                      | 25 450            | 3 012                      | 500  | 21 938              | 82.8  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 16                      | 12 539            | 1 289                      | 282  | 10 968              | 95.7  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 14                      | D                 | D                          | D  | D                   | D   |
| 53242              | Office machinery & equipment rental & leasing . . .                        | 5                       | 1 144             | 361                        | 171  | 612                 | 100.0   |
| 532420             | Office machinery & equipment rental & leasing . .                          | 5                       | 1 144             | 361                        | 171  | 612                 | 100.0   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 1                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 4                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 24                      | 11 767            | 1 362                      | 47   | 10 358              | 65.5  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 24                      | 11 767            | 1 362                      | 47   | 10 358              | 65.5  |
| <b>ILLINOIS</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 423                     | 1 824 697         | 1 409 914                  | 13 720   | 401 063             | 79.8  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 185                     | 1 403 619         | 1 254 624                  | 13 044   | 135 951             | 81.7  |
| 532111             | Passenger car rental . . . . .   | 133                     | 507 509           | 429 083                    | 12 579   | 65 847              | 94.0  |
| 532112             | Passenger car leasing . . . . .  | 52                      | 896 110           | 825 541                    | 465  | 70 104              | 74.7  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 238                     | 421 078           | 155 290                    | 676  | 265 112             | 73.7  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 238                     | 421 078           | 155 290                    | 676  | 265 112             | 73.7  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 125                     | 50 274            | 47 090                     | 693  | 2 491               | 81.1  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 125                     | 50 274            | 47 090                     | 693  | 2 491               | 81.1  |
| 532291             | Home health equipment rental . . . . .                                     | 55                      | 57 390            | 23 357                     | 14 694   | 19 339              | 72.1  |
| 532299             | All other consumer goods rental . . . . .                                  | 127                     | 113 242           | 53 113                     | 2 500  | 57 629              | 71.9  |
| 5323               | General rental centers . . . . .   | 270                     | 198 934           | 112 915                    | 15 233   | 70 786              | 94.8  |
| 53231              | General rental centers . . . . .   | 270                     | 198 934           | 112 915                    | 15 233   | 70 786              | 94.8  |
| 532310             | General rental centers . . . . .   | 270                     | 198 934           | 112 915                    | 15 233   | 70 786              | 94.8  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 531                     | 3 066 987         | 54 546                     | 31 928   | 2 980 513           | 89.8  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 176                     | 1 831 509         | 18 818                     | 11 531   | 1 801 160           | 92.3  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 45                      | 1 655 547         | —                          | 308  | 1 655 239           | 95.7  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 131                     | 175 962           | 18 818                     | 11 223   | 145 921             | 60.4  |
| 53242              | Office machinery & equipment rental & leasing . . .                        | 103                     | 689 501           | 1 154                      | 4 765  | 683 582             | 94.1  |
| 532420             | Office machinery & equipment rental & leasing . .                          | 103                     | 689 501           | 1 154                      | 4 765  | 683 582             | 94.1  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 37                      | 19 693            | 509                        | 2 967  | 16 217              | 62.3  |
| 5324209            | Computer rental & leasing . . . . .  | 66                      | 669 808           | 645                        | 1 798  | 667 365             | 95.0  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 252                     | 545 977           | 34 574                     | 15 632   | 495 771             | 76.1  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 252                     | 545 977           | 34 574                     | 15 632   | 495 771             | 76.1  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code     | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>INDIANA</b> |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 277                     | 508 237           | 241 243                    | 9 467  | 257 527             | 78.4  |
| 53211          | Passenger car rental & leasing .....                                   | 118                     | 222 713           | 121 265                    | 5 003  | 96 445              | 82.6  |
| 532111         | Passenger car rental .....   | 92                      | 162 785           | 109 708                    | 4 730  | 48 347              | 85.8  |
| 532112         | Passenger car leasing .....  | 26                      | 59 928            | 11 557                     | 273  | 48 098              | 74.0  |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 159                     | 285 524           | 119 978                    | 4 464  | 161 082             | 75.0  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 159                     | 285 524           | 119 978                    | 4 464  | 161 082             | 75.0  |
| 53221          | Consumer electronics & appliances rental .....                         | 144                     | 70 689            | 61 094                     | —  | 9 595               | 84.6  |
| 532210         | Consumer electronics & appliances rental .....                         | 144                     | 70 689            | 61 094                     | —  | 9 595               | 84.6  |
| 532291         | Home health equipment rental .....                                     | 29                      | 57 167            | 51 440                     | 1 166  | 4 561               | 86.9  |
| 532299         | All other consumer goods rental .....                                  | 64                      | 34 816            | 19 942                     | 334  | 14 540              | 66.2  |
| 5323           | General rental centers .....   | 221                     | 124 052           | 93 986                     | 3 772  | 26 294              | 85.9  |
| 53231          | General rental centers .....   | 221                     | 124 052           | 93 986                     | 3 772  | 26 294              | 85.9  |
| 532310         | General rental centers .....   | 221                     | 124 052           | 93 986                     | 3 772  | 26 294              | 85.9  |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 187                     | 313 426           | 20 704                     | 9 558  | 283 164             | 99.1  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 68                      | 109 076           | 5 039                      | 2 668  | 101 369             | 71.6  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | 3 318             | 184                        | —  | 3 134               | 71.2  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 57                      | 105 758           | 4 855                      | 2 668  | 98 235              | 71.6  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 19                      | 98 564            | 2 654                      | 21   | 95 889              | 100.0   |
| 532420         | Office machinery & equipment rental & leasing .                        | 19                      | 98 564            | 2 654                      | 21   | 95 889              | 100.0   |
| 5324201        | Office machinery rental & leasing .....                                | 11                      | 2 848             | 1 797                      | 21   | 1 030               | 73.0  |
| 5324209        | Computer rental & leasing .....  | 8                       | 95 716            | 857                        | —  | 94 859              | 100.0   |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 100                     | 105 786           | 13 011                     | 6 869  | 85 906              | 72.8  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 100                     | 105 786           | 13 011                     | 6 869  | 85 906              | 72.8  |
| <b>IOWA</b>    |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 122                     | 226 114           | 116 691                    | 1 561  | 107 862             | 81.2  |
| 53211          | Passenger car rental & leasing .....                                   | 39                      | 77 322            | 74 495                     | 1 433  | 1 394               | 87.2  |
| 532111         | Passenger car rental .....   | 32                      | D                 | D                          | D  | D                   | D   |
| 532112         | Passenger car leasing .....  | 7                       | D                 | D                          | D  | D                   | D   |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 83                      | 148 792           | 42 196                     | 128  | 106 468             | 78.0  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 83                      | 148 792           | 42 196                     | 128  | 106 468             | 78.0  |
| 53221          | Consumer electronics & appliances rental .....                         | 22                      | 7 369             | 7 286                      | —  | 83                  | 84.4  |
| 532210         | Consumer electronics & appliances rental .....                         | 22                      | 7 369             | 7 286                      | —  | 83                  | 84.4  |
| 532291         | Home health equipment rental .....                                     | 15                      | 19 921            | 14 954                     | —  | 4 967               | 100.0   |
| 532299         | All other consumer goods rental .....                                  | 27                      | 9 634             | 9 352                      | 85   | 197                 | 85.1  |
| 5323           | General rental centers .....   | 66                      | 28 937            | 16 831                     | 119  | 11 987              | 60.5  |
| 53231          | General rental centers .....   | 66                      | 28 937            | 16 831                     | 119  | 11 987              | 60.5  |
| 532310         | General rental centers .....   | 66                      | 28 937            | 16 831                     | 119  | 11 987              | 60.5  |
| 5324           | Commercial & industrial machinery & equipment rental & leasing .....   | 98                      | 116 949           | 28 719                     | 2 716  | 85 514              | 73.9  |
| 53241          | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 40                      | 61 498            | 7 743                      | 2 059  | 51 696              | 69.1  |
| 532411         | Commercial air/rail/water transportation equip rental & leasing .....  | 10                      | 20 942            | —                          | 1 631  | 19 311              | 72.6  |
| 532412         | Construction/mining/forestry machinery & equip rental & leasing .....  | 30                      | 40 556            | 7 743                      | 428  | 32 385              | 67.3  |
| 53242          | Office machinery & equipment rental & leasing ...                      | 5                       | 6 795             | 50                         | —  | 6 745               | 77.9  |
| 532420         | Office machinery & equipment rental & leasing .                        | 5                       | 6 795             | 50                         | —  | 6 745               | 77.9  |
| 5324201        | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209        | Computer rental & leasing .....  | 3                       | D                 | D                          | D  | D                   | D   |
| 53249          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 53                      | 48 656            | 20 926                     | 657  | 27 073              | 79.2  |
| 532490         | Oth commercial/industrial machinery & equipment rental & leasing ..... | 53                      | 48 656            | 20 926                     | 657  | 27 073              | 79.2  |
| <b>KANSAS</b>  |  |                         |                   |                            |  |                     |   |
| 5321           | Automotive equipment rental & leasing .....                            | 90                      | D                 | D                          | D  | D                   | D   |
| 53211          | Passenger car rental & leasing .....                                   | 37                      | D                 | D                          | D  | D                   | D   |
| 532111         | Passenger car rental .....   | 26                      | D                 | D                          | D  | D                   | D   |
| 532112         | Passenger car leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 53212          | Truck, utility trailer, & RV rental & leasing .....                    | 53                      | 69 111            | 23 855                     | 1 316  | 43 940              | 72.2  |
| 532120         | Truck, utility trailer, & RV rental & leasing .....                    | 53                      | 69 111            | 23 855                     | 1 316  | 43 940              | 72.2  |
| 53221          | Consumer electronics & appliances rental .....                         | 53                      | D                 | D                          | D  | D                   | D   |
| 532210         | Consumer electronics & appliances rental .....                         | 53                      | D                 | D                          | D  | D                   | D   |
| 532291         | Home health equipment rental .....                                     | 14                      | 20 452            | 15 800                     | 948  | 3 704               | 61.7  |
| 532299         | All other consumer goods rental .....                                  | 25                      | D                 | D                          | D  | D                   | D   |
| 5323           | General rental centers .....   | 78                      | D                 | D                          | D  | D                   | D   |
| 53231          | General rental centers .....   | 78                      | D                 | D                          | D  | D                   | D   |
| 532310         | General rental centers .....   | 78                      | D                 | D                          | D  | D                   | D   |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code         | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>KANSAS—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 105                     | D                 | D                          | D  | D                   | D   |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 44                      | D                 | D                          | D  | D                   | D   |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 7                       | D                 | D                          | D  | D                   | D   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 37                      | D                 | D                          | D  | D                   | D   |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 12                      | D                 | D                          | D  | D                   | D   |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 12                      | D                 | D                          | D  | D                   | D   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 4                       | 354               | —                          | —  | 354                 | 68.6  |
| 5324209            | Computer rental & leasing . . . . .  | 8                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 49                      | D                 | D                          | D  | D                   | D   |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 49                      | D                 | D                          | D  | D                   | D   |
| <b>KENTUCKY</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 115                     | 325 759           | 240 483                    | 4 798  | 80 478              | 78.8  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 62                      | 217 600           | 180 374                    | 4 771  | 32 455              | 76.8  |
| 532111             | Passenger car rental . . . . .   | 54                      | 187 714           | 159 246                    | 4 771  | 23 697              | 73.6  |
| 532112             | Passenger car leasing . . . . .  | 8                       | 29 886            | 21 128                     | —  | 8 758               | 97.1  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 53                      | 108 159           | 60 109                     | 27   | 48 023              | 82.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 53                      | 108 159           | 60 109                     | 27   | 48 023              | 82.9  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 75                      | 36 575            | 35 029                     | —  | 1 546               | 65.0  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 75                      | 36 575            | 35 029                     | —  | 1 546               | 65.0  |
| 532291             | Home health equipment rental . . . . .                                     | 65                      | 50 179            | 34 197                     | 5 861  | 10 121              | 69.6  |
| 532299             | All other consumer goods rental . . . . .                                  | 32                      | 16 554            | 12 403                     | 118  | 4 033               | 100.0   |
| 5323               | General rental centers . . . . .   | 91                      | 45 131            | 39 968                     | 1 039  | 4 124               | 88.0  |
| 53231              | General rental centers . . . . .   | 91                      | 45 131            | 39 968                     | 1 039  | 4 124               | 88.0  |
| 532310             | General rental centers . . . . .   | 91                      | 45 131            | 39 968                     | 1 039  | 4 124               | 88.0  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 155                     | 266 846           | 15 767                     | 11 187   | 239 892             | 64.0  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 74                      | 175 411           | 10 717                     | 4 286  | 160 408             | 64.5  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 12                      | 10 649            | 985                        | —  | 9 664               | 67.0  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 62                      | 164 762           | 9 732                      | 4 286  | 150 744             | 64.4  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 7                       | D                 | D                          | D  | D                   | D   |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 7                       | D                 | D                          | D  | D                   | D   |
| 5324201            | Office machinery rental & leasing . . . . .                                | 3                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing . . . . .  | 4                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 74                      | D                 | D                          | D  | D                   | D   |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 74                      | D                 | D                          | D  | D                   | D   |
| <b>LOUISIANA</b>   |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing . . . . .                            | 132                     | 281 660           | 210 475                    | 4 654  | 66 531              | 77.8  |
| 53211              | Passenger car rental & leasing . . . . .                                   | 61                      | 185 070           | 154 845                    | 4 654  | 25 571              | 77.8  |
| 532111             | Passenger car rental . . . . .   | 55                      | 182 769           | 153 169                    | 4 637  | 24 963              | 77.9  |
| 532112             | Passenger car leasing . . . . .  | 6                       | 2 301             | 1 676                      | 17   | 608                 | 69.1  |
| 53212              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 71                      | 96 590            | 55 630                     | —  | 40 960              | 78.0  |
| 532120             | Truck, utility trailer, & RV rental & leasing . . . . .                    | 71                      | 96 590            | 55 630                     | —  | 40 960              | 78.0  |
| 53221              | Consumer electronics & appliances rental . . . . .                         | 98                      | 64 172            | 64 054                     | 97   | 21                  | 61.8  |
| 532210             | Consumer electronics & appliances rental . . . . .                         | 98                      | 64 172            | 64 054                     | 97   | 21                  | 61.8  |
| 532291             | Home health equipment rental . . . . .                                     | 29                      | 34 794            | 22 372                     | 5 091  | 7 331               | 100.0   |
| 532299             | All other consumer goods rental . . . . .                                  | 77                      | D                 | D                          | D  | D                   | D   |
| 5323               | General rental centers . . . . .   | 115                     | D                 | D                          | D  | D                   | D   |
| 53231              | General rental centers . . . . .   | 115                     | D                 | D                          | D  | D                   | D   |
| 532310             | General rental centers . . . . .   | 115                     | D                 | D                          | D  | D                   | D   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 471                     | 1 443 709         | 206 405                    | 17 698   | 1 219 606           | 67.9  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 316                     | 1 050 394         | 172 126                    | 2 199  | 876 069             | 65.7  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 60                      | 291 514           | 437                        | —  | 291 077             | 80.1  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 256                     | 758 880           | 171 689                    | 2 199  | 584 992             | 60.1  |
| 53242              | Office machinery & equipment rental & leasing . . . . .                    | 15                      | 19 883            | —                          | 3 148  | 16 735              | 85.2  |
| 532420             | Office machinery & equipment rental & leasing . . . . .                    | 15                      | 19 883            | —                          | 3 148  | 16 735              | 85.2  |
| 5324201            | Office machinery rental & leasing . . . . .                                | 6                       | 5 910             | —                          | —  | 5 910               | 79.7  |
| 5324209            | Computer rental & leasing . . . . .  | 9                       | 13 973            | —                          | 3 148  | 10 825              | 87.5  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 140                     | 373 432           | 34 279                     | 12 351   | 326 802             | 73.3  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 140                     | 373 432           | 34 279                     | 12 351   | 326 802             | 73.3  |



**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MAINE</b>         |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 48                      | 114 735           | 77 049                     | 2 079  | 35 607              | 85.7  |
| 53211                | Passenger car rental & leasing .....                                   | 17                      | 51 214            | 43 995                     | 2 079  | 5 140               | 99.2  |
| 532111               | Passenger car rental .....   | 12                      | 42 741            | 37 249                     | 352  | 5 140               | 100.0   |
| 532112               | Passenger car leasing .....  | 5                       | 8 473             | 6 746                      | 1 727  | —                   | 95.3  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 63 521            | 33 054                     | —  | 30 467              | 74.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 63 521            | 33 054                     | —  | 30 467              | 74.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 30                      | D                 | D                          | D  | D                   | D   |
| 532210               | Consumer electronics & appliances rental .....                         | 30                      | D                 | D                          | D  | D                   | D   |
| 532291               | Home health equipment rental .....                                     | 7                       | 6 761             | 5 026                      | 325  | 1 410               | 70.2  |
| 532299               | All other consumer goods rental .....                                  | 13                      | D                 | D                          | D  | D                   | D   |
| 5323                 | General rental centers .....   | 26                      | 11 193            | 4 056                      | 215  | 6 922               | 68.8  |
| 53231                | General rental centers .....   | 26                      | 11 193            | 4 056                      | 215  | 6 922               | 68.8  |
| 532310               | General rental centers .....   | 26                      | 11 193            | 4 056                      | 215  | 6 922               | 68.8  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 34                      | 25 950            | 2 671                      | 1 259  | 22 020              | 87.9  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 12                      | 11 971            | 712                        | 328  | 10 931              | 92.7  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 2                       | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 2                       | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 20                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 20                      | D                 | D                          | D  | D                   | D   |
| <b>MARYLAND</b>      |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 188                     | 572 413           | 390 268                    | 22 557   | 159 588             | 84.3  |
| 53211                | Passenger car rental & leasing .....                                   | 103                     | 354 366           | 276 328                    | 19 127   | 58 911              | 89.1  |
| 532111               | Passenger car rental .....   | 84                      | 275 424           | 248 148                    | 6 707  | 20 569              | 91.9  |
| 532112               | Passenger car leasing .....  | 19                      | 78 942            | 28 180                     | 12 420   | 38 342              | 79.4  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 218 047           | 113 940                    | 3 430  | 100 677             | 76.6  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 218 047           | 113 940                    | 3 430  | 100 677             | 76.6  |
| 53221                | Consumer electronics & appliances rental .....                         | 30                      | 18 956            | 16 114                     | 47   | 2 795               | 91.1  |
| 532210               | Consumer electronics & appliances rental .....                         | 30                      | 18 956            | 16 114                     | 47   | 2 795               | 91.1  |
| 532291               | Home health equipment rental .....                                     | 28                      | 56 370            | 35 533                     | 6 103  | 14 734              | 87.2  |
| 532299               | All other consumer goods rental .....                                  | 64                      | 81 876            | 23 607                     | 3 817  | 54 452              | 63.7  |
| 5323                 | General rental centers .....   | 125                     | 82 447            | 56 211                     | 2 472  | 23 764              | 73.3  |
| 53231                | General rental centers .....   | 125                     | 82 447            | 56 211                     | 2 472  | 23 764              | 73.3  |
| 532310               | General rental centers .....   | 125                     | 82 447            | 56 211                     | 2 472  | 23 764              | 73.3  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 168                     | 333 889           | 38 053                     | 7 138  | 288 698             | 78.8  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 67                      | 92 172            | 15 676                     | 2 551  | 73 945              | 63.6  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 59                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 25                      | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 25                      | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 7                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 18                      | 121 138           | 1 135                      | 1 945  | 118 058             | 97.8  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | D                 | D                          | D  | D                   | D   |
| <b>MASSACHUSETTS</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 246                     | 675 548           | 361 470                    | 6 368  | 307 710             | 86.7  |
| 53211                | Passenger car rental & leasing .....                                   | 138                     | 393 852           | 304 666                    | 5 658  | 83 528              | 90.6  |
| 532111               | Passenger car rental .....   | 118                     | 357 412           | 300 300                    | 5 587  | 51 525              | 93.4  |
| 532112               | Passenger car leasing .....  | 20                      | 36 440            | 4 366                      | 71   | 32 003              | 63.0  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 108                     | 281 696           | 56 804                     | 710  | 224 182             | 81.3  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 108                     | 281 696           | 56 804                     | 710  | 224 182             | 81.3  |
| 53221                | Consumer electronics & appliances rental .....                         | 36                      | 25 934            | 21 274                     | —  | 4 660               | 62.8  |
| 532210               | Consumer electronics & appliances rental .....                         | 36                      | 25 934            | 21 274                     | —  | 4 660               | 62.8  |
| 532291               | Home health equipment rental .....                                     | 21                      | 27 321            | 20 451                     | 4 874  | 1 996               | 74.5  |
| 532299               | All other consumer goods rental .....                                  | 87                      | 77 949            | 39 290                     | 3 533  | 35 126              | 86.2  |
| 5323                 | General rental centers .....   | 132                     | 90 701            | 60 711                     | 11 594   | 18 396              | 82.7  |
| 53231                | General rental centers .....   | 132                     | 90 701            | 60 711                     | 11 594   | 18 396              | 82.7  |
| 532310               | General rental centers .....   | 132                     | 90 701            | 60 711                     | 11 594   | 18 396              | 82.7  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code                | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|---------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                           |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MASSACHUSETTS—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                      | Commercial & industrial machinery & equipment rental & leasing .....   | 246                     | 605 372           | 32 353                     | 5 817  | 567 202             | 88.4  |
| 53241                     | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 64                      | 62 364            | 5 031                      | 562  | 56 771              | 64.8  |
| 532411                    | Commercial air/rail/water transportation equip rental & leasing .....  | 12                      | 3 017             | 1 421                      | —  | 1 596               | 61.0  |
| 532412                    | Construction/mining/forestry machinery & equip rental & leasing .....  | 52                      | 59 347            | 3 610                      | 562  | 55 175              | 65.0  |
| 53242                     | Office machinery & equipment rental & leasing ...                      | 48                      | 249 281           | 1 487                      | 826  | 246 968             | 100.0   |
| 532420                    | Office machinery & equipment rental & leasing .                        | 48                      | 249 281           | 1 487                      | 826  | 246 968             | 100.0   |
| 5324201                   | Office machinery rental & leasing .....                                | 12                      | 28 492            | —                          | —  | 28 492              | 100.0   |
| 5324209                   | Computer rental & leasing .....  | 36                      | 220 789           | 1 487                      | 826  | 218 476             | 87.5  |
| 53249                     | Oth commercial/industrial machinery & equipment rental & leasing ..... | 134                     | 293 727           | 25 835                     | 4 429  | 263 463             | 82.3  |
| 532490                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 134                     | 293 727           | 25 835                     | 4 429  | 263 463             | 82.3  |
| <b>MICHIGAN</b>           |  |                         |                   |                            |  |                     |   |
| 5321                      | Automotive equipment rental & leasing .....                            | 327                     | 765 553           | 542 923                    | 9 075  | 213 555             | 82.5  |
| 53211                     | Passenger car rental & leasing .....                                   | 153                     | 402 665           | 313 226                    | 9 042  | 80 397              | 90.9  |
| 532111                    | Passenger car rental .....   | 123                     | 343 072           | 291 490                    | 8 656  | 42 926              | 96.1  |
| 532112                    | Passenger car leasing .....  | 30                      | 59 593            | 21 736                     | 386  | 37 471              | 60.6  |
| 53212                     | Truck, utility trailer, & RV rental & leasing .....                    | 174                     | 362 888           | 229 697                    | 33   | 133 158             | 73.2  |
| 532120                    | Truck, utility trailer, & RV rental & leasing .....                    | 174                     | 362 888           | 229 697                    | 33   | 133 158             | 73.2  |
| 53221                     | Consumer electronics & appliances rental .....                         | 82                      | 41 726            | 37 568                     | 740  | 3 418               | 68.5  |
| 532210                    | Consumer electronics & appliances rental .....                         | 82                      | 41 726            | 37 568                     | 740  | 3 418               | 68.5  |
| 532291                    | Home health equipment rental .....                                     | 61                      | 71 873            | 55 357                     | 7 574  | 8 942               | 66.3  |
| 532299                    | All other consumer goods rental .....                                  | 98                      | 58 941            | 32 301                     | 431  | 26 209              | 100.0   |
| 5323                      | General rental centers .....   | 229                     | 148 984           | 123 115                    | 2 601  | 23 268              | 70.6  |
| 53231                     | General rental centers .....   | 229                     | 148 984           | 123 115                    | 2 601  | 23 268              | 70.6  |
| 532310                    | General rental centers .....   | 229                     | 148 984           | 123 115                    | 2 601  | 23 268              | 70.6  |
| 5324                      | Commercial & industrial machinery & equipment rental & leasing .....   | 315                     | 483 849           | 31 919                     | 21 309   | 430 621             | 77.3  |
| 53241                     | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 113                     | D                 | D                          | D  | D                   | D   |
| 532411                    | Commercial air/rail/water transportation equip rental & leasing .....  | 13                      | D                 | D                          | D  | D                   | D   |
| 532412                    | Construction/mining/forestry machinery & equip rental & leasing .....  | 100                     | 120 664           | 9 276                      | 1 893  | 109 495             | 72.6  |
| 53242                     | Office machinery & equipment rental & leasing ...                      | 39                      | 149 353           | 191                        | 547  | 148 615             | 90.7  |
| 532420                    | Office machinery & equipment rental & leasing .                        | 39                      | 149 353           | 191                        | 547  | 148 615             | 90.7  |
| 5324201                   | Office machinery rental & leasing .....                                | 8                       | 3 981             | —                          | —  | 3 981               | 67.8  |
| 5324209                   | Computer rental & leasing .....  | 31                      | 145 372           | 191                        | 547  | 144 634             | 91.3  |
| 53249                     | Oth commercial/industrial machinery & equipment rental & leasing ..... | 163                     | D                 | D                          | D  | D                   | D   |
| 532490                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 163                     | D                 | D                          | D  | D                   | D   |
| <b>MINNESOTA</b>          |  |                         |                   |                            |  |                     |   |
| 5321                      | Automotive equipment rental & leasing .....                            | 149                     | 636 762           | 466 944                    | 3 709  | 166 109             | 89.7  |
| 53211                     | Passenger car rental & leasing .....                                   | 64                      | 501 535           | 410 526                    | 3 670  | 87 339              | 91.6  |
| 532111                    | Passenger car rental .....   | 45                      | 148 596           | 108 218                    | 3 364  | 37 014              | 91.8  |
| 532112                    | Passenger car leasing .....  | 19                      | 352 939           | 302 308                    | 306  | 50 325              | 91.6  |
| 53212                     | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 135 227           | 56 418                     | 39   | 78 770              | 82.3  |
| 532120                    | Truck, utility trailer, & RV rental & leasing .....                    | 85                      | 135 227           | 56 418                     | 39   | 78 770              | 82.3  |
| 53221                     | Consumer electronics & appliances rental .....                         | 22                      | 9 381             | 7 760                      | 85   | 1 536               | 100.0   |
| 532210                    | Consumer electronics & appliances rental .....                         | 22                      | 9 381             | 7 760                      | 85   | 1 536               | 100.0   |
| 532291                    | Home health equipment rental .....                                     | 11                      | 23 418            | 2 645                      | 7 010  | 13 763              | 81.2  |
| 532299                    | All other consumer goods rental .....                                  | 42                      | 27 467            | 16 146                     | 1 281  | 10 040              | 66.8  |
| 5323                      | General rental centers .....   | 107                     | 49 173            | 40 018                     | 1 504  | 7 651               | 68.7  |
| 53231                     | General rental centers .....   | 107                     | 49 173            | 40 018                     | 1 504  | 7 651               | 68.7  |
| 532310                    | General rental centers .....   | 107                     | 49 173            | 40 018                     | 1 504  | 7 651               | 68.7  |
| 5324                      | Commercial & industrial machinery & equipment rental & leasing .....   | 154                     | 464 822           | 97 993                     | 6 362  | 360 467             | 72.9  |
| 53241                     | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 32                      | 31 892            | 4 310                      | 197  | 27 385              | 83.3  |
| 532411                    | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | 13 347            | 1 862                      | 197  | 11 288              | 86.5  |
| 532412                    | Construction/mining/forestry machinery & equip rental & leasing .....  | 24                      | 18 545            | 2 448                      | —  | 16 097              | 81.0  |
| 53242                     | Office machinery & equipment rental & leasing ...                      | 29                      | 219 503           | 232                        | 124  | 219 147             | 72.7  |
| 532420                    | Office machinery & equipment rental & leasing .                        | 29                      | 219 503           | 232                        | 124  | 219 147             | 72.7  |
| 5324201                   | Office machinery rental & leasing .....                                | 4                       | D                 | D                          | D  | D                   | D   |
| 5324209                   | Computer rental & leasing .....  | 25                      | D                 | D                          | D  | D                   | D   |
| 53249                     | Oth commercial/industrial machinery & equipment rental & leasing ..... | 93                      | 213 427           | 93 451                     | 6 041  | 113 935             | 71.5  |
| 532490                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 93                      | 213 427           | 93 451                     | 6 041  | 113 935             | 71.5  |

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| NAICS code         | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                    |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MISSISSIPPI</b> |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 94                      | 108 696           | 55 169                     | 1 238  | 52 289              | 81.5  |
| 53211              | Passenger car rental & leasing .....                                   | 34                      | 27 253            | 21 146                     | 1 116  | 4 991               | 84.0  |
| 532111             | Passenger car rental .....   | 33                      | D                 | D                          | D  | D                   | D   |
| 532112             | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 60                      | 81 443            | 34 023                     | 122  | 47 298              | 80.6  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 60                      | 81 443            | 34 023                     | 122  | 47 298              | 80.6  |
| 53221              | Consumer electronics & appliances rental .....                         | 46                      | 14 840            | 14 632                     | 39   | 169                 | 68.6  |
| 532210             | Consumer electronics & appliances rental .....                         | 46                      | 14 840            | 14 632                     | 39   | 169                 | 68.6  |
| 532291             | Home health equipment rental .....                                     | 13                      | 6 743             | 3 696                      | 1 090  | 1 957               | 77.7  |
| 532299             | All other consumer goods rental .....                                  | 46                      | 18 743            | 18 159                     | 45   | 539                 | 60.5  |
| 5323               | General rental centers .....   | 67                      | 29 126            | 23 024                     | 846  | 5 256               | 73.8  |
| 53231              | General rental centers .....   | 67                      | 29 126            | 23 024                     | 846  | 5 256               | 73.8  |
| 532310             | General rental centers .....   | 67                      | 29 126            | 23 024                     | 846  | 5 256               | 73.8  |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 89                      | 75 410            | 21 571                     | 1 897  | 51 942              | 74.9  |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 42                      | 44 796            | 20 809                     | 435  | 23 552              | 74.9  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 7                       | 2 051             | 10                         | —  | 2 041               | 70.0  |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 35                      | 42 745            | 20 799                     | 435  | 21 511              | 75.1  |
| 53242              | Office machinery & equipment rental & leasing ...                      | 3                       | 1 611             | 262                        | —  | 1 349               | 100.0   |
| 532420             | Office machinery & equipment rental & leasing .                        | 3                       | 1 611             | 262                        | —  | 1 349               | 100.0   |
| 5324201            | Office machinery rental & leasing .....                                | 1                       | D                 | D                          | D  | D                   | D   |
| 5324209            | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 44                      | 29 003            | 500                        | 1 462  | 27 041              | 71.6  |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 44                      | 29 003            | 500                        | 1 462  | 27 041              | 71.6  |
| <b>MISSOURI</b>    |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 185                     | 571 794           | 398 594                    | 9 022  | 164 178             | 81.2  |
| 53211              | Passenger car rental & leasing .....                                   | 71                      | 351 026           | 295 899                    | 8 775  | 46 352              | 85.0  |
| 532111             | Passenger car rental .....   | 55                      | 206 436           | 161 652                    | 7 144  | 37 640              | 77.5  |
| 532112             | Passenger car leasing .....  | 16                      | 144 590           | 134 247                    | 1 631  | 8 712               | 95.7  |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 114                     | 220 768           | 102 695                    | 247  | 117 826             | 75.2  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 114                     | 220 768           | 102 695                    | 247  | 117 826             | 75.2  |
| 53221              | Consumer electronics & appliances rental .....                         | 82                      | 44 708            | 42 880                     | —  | 1 828               | 66.1  |
| 532210             | Consumer electronics & appliances rental .....                         | 82                      | 44 708            | 42 880                     | —  | 1 828               | 66.1  |
| 532291             | Home health equipment rental .....                                     | 33                      | 19 598            | 11 101                     | 2 550  | 5 947               | 67.1  |
| 532299             | All other consumer goods rental .....                                  | 77                      | 43 953            | 27 067                     | 1 157  | 15 729              | 75.3  |
| 5323               | General rental centers .....   | 161                     | D                 | D                          | D  | D                   | D   |
| 53231              | General rental centers .....   | 161                     | D                 | D                          | D  | D                   | D   |
| 532310             | General rental centers .....   | 161                     | D                 | D                          | D  | D                   | D   |
| 5324               | Commercial & industrial machinery & equipment rental & leasing .....   | 225                     | D                 | D                          | D  | D                   | D   |
| 53241              | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 73                      | 277 925           | 20 870                     | 1 102  | 255 953             | 96.1  |
| 532411             | Commercial air/rail/water transportation equip rental & leasing .....  | 17                      | D                 | D                          | D  | D                   | D   |
| 532412             | Construction/mining/forestry machinery & equip rental & leasing .....  | 56                      | D                 | D                          | D  | D                   | D   |
| 53242              | Office machinery & equipment rental & leasing ...                      | 22                      | 252 600           | 3 485                      | 396  | 248 719             | 96.2  |
| 532420             | Office machinery & equipment rental & leasing .                        | 22                      | 252 600           | 3 485                      | 396  | 248 719             | 96.2  |
| 5324201            | Office machinery rental & leasing .....                                | 6                       | 3 118             | 312                        | —  | 2 806               | 81.4  |
| 5324209            | Computer rental & leasing .....  | 16                      | 249 482           | 3 173                      | 396  | 245 913             | 96.3  |
| 53249              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 130                     | D                 | D                          | D  | D                   | D   |
| 532490             | Oth commercial/industrial machinery & equipment rental & leasing ..... | 130                     | D                 | D                          | D  | D                   | D   |
| <b>MONTANA</b>     |  |                         |                   |                            |  |                     |   |
| 5321               | Automotive equipment rental & leasing .....                            | 53                      | 51 170            | 38 787                     | 1 583  | 10 800              | 86.3  |
| 53211              | Passenger car rental & leasing .....                                   | 37                      | 39 170            | 35 965                     | 1 556  | 1 649               | 90.5  |
| 532111             | Passenger car rental .....   | 36                      | D                 | D                          | D  | D                   | D   |
| 532112             | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212              | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | 12 000            | 2 822                      | 27   | 9 151               | 72.9  |
| 532120             | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | 12 000            | 2 822                      | 27   | 9 151               | 72.9  |
| 53221              | Consumer electronics & appliances rental .....                         | 3                       | 1 645             | 1 645                      | —  | —                   | 100.0   |
| 532210             | Consumer electronics & appliances rental .....                         | 3                       | 1 645             | 1 645                      | —  | —                   | 100.0   |
| 532291             | Home health equipment rental .....                                     | 3                       | D                 | D                          | D  | D                   | D   |
| 532299             | All other consumer goods rental .....                                  | 4                       | D                 | D                          | D  | D                   | D   |
| 5323               | General rental centers .....   | 28                      | 9 941             | 8 011                      | 437  | 1 493               | 85.4  |
| 53231              | General rental centers .....   | 28                      | 9 941             | 8 011                      | 437  | 1 493               | 85.4  |
| 532310             | General rental centers .....   | 28                      | 9 941             | 8 011                      | 437  | 1 493               | 85.4  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code          | Geographic area and kind of business                                       | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|---------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                     |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>MONTANA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 52                      | 29 266            | 7 721                      | 731  | 20 814              | 85.9  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 15                      | 14 619            | 883                        | 129  | 13 607              | 89.8  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 4                       | D                 | D                          | D  | D                   | D   |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 11                      | D                 | D                          | D  | D                   | D   |
| 53242               | Office machinery & equipment rental & leasing . . . . .                    | 8                       | 1 139             | 107                        | —  | 1 032               | 93.2  |
| 532420              | Office machinery & equipment rental & leasing . . . . .                    | 8                       | 1 139             | 107                        | —  | 1 032               | 93.2  |
| 5324201             | Office machinery rental & leasing . . . . .                                | 6                       | D                 | D                          | D  | D                   | D   |
| 5324209             | Computer rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 29                      | 13 508            | 6 731                      | 602  | 6 175               | 81.1  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 29                      | 13 508            | 6 731                      | 602  | 6 175               | 81.1  |
| <b>NEBRASKA</b>     |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing . . . . .                            | 74                      | 120 378           | 62 327                     | 1 060  | 56 991              | 82.9  |
| 53211               | Passenger car rental & leasing . . . . .                                   | 36                      | 71 706            | 58 412                     | 1 049  | 12 245              | 90.4  |
| 532111              | Passenger car rental . . . . .   | 25                      | 43 523            | 37 236                     | 1 049  | 5 238               | 90.5  |
| 532112              | Passenger car leasing . . . . .  | 11                      | 28 183            | 21 176                     | —  | 7 007               | 90.2  |
| 53212               | Truck, utility trailer, & RV rental & leasing . . . . .                    | 38                      | 48 672            | 3 915                      | 11   | 44 746              | 71.9  |
| 532120              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 38                      | 48 672            | 3 915                      | 11   | 44 746              | 71.9  |
| 53221               | Consumer electronics & appliances rental . . . . .                         | 21                      | 9 042             | 8 244                      | 5  | 793                 | 77.8  |
| 532210              | Consumer electronics & appliances rental . . . . .                         | 21                      | 9 042             | 8 244                      | 5  | 793                 | 77.8  |
| 532291              | Home health equipment rental . . . . .                                     | 11                      | 6 546             | 3 978                      | 1 022  | 1 546               | 100.0   |
| 532299              | All other consumer goods rental . . . . .                                  | 19                      | D                 | D                          | D  | D                   | D   |
| 5323                | General rental centers . . . . .   | 25                      | 10 099            | 4 485                      | 387  | 5 227               | 83.0  |
| 53231               | General rental centers . . . . .   | 25                      | 10 099            | 4 485                      | 387  | 5 227               | 83.0  |
| 532310              | General rental centers . . . . .   | 25                      | 10 099            | 4 485                      | 387  | 5 227               | 83.0  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 68                      | 134 780           | 9 625                      | 9 022  | 116 133             | 92.5  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 20                      | 13 097            | 7 339                      | 1 575  | 4 183               | 71.6  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 3                       | D                 | D                          | D  | D                   | D   |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 17                      | D                 | D                          | D  | D                   | D   |
| 53242               | Office machinery & equipment rental & leasing . . . . .                    | 9                       | D                 | D                          | D  | D                   | D   |
| 532420              | Office machinery & equipment rental & leasing . . . . .                    | 9                       | D                 | D                          | D  | D                   | D   |
| 5324201             | Office machinery rental & leasing . . . . .                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209             | Computer rental & leasing . . . . .  | 9                       | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 39                      | D                 | D                          | D  | D                   | D   |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 39                      | D                 | D                          | D  | D                   | D   |
| <b>NEVADA</b>       |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing . . . . .                            | 97                      | 427 691           | 384 068                    | 10 490   | 33 133              | 87.4  |
| 53211               | Passenger car rental & leasing . . . . .                                   | 57                      | 399 009           | 370 264                    | 10 445   | 18 300              | 87.4  |
| 532111              | Passenger car rental . . . . .   | 53                      | 387 075           | 364 267                    | 10 049   | 12 759              | 87.1  |
| 532112              | Passenger car leasing . . . . .  | 4                       | 11 934            | 5 997                      | 396  | 5 541               | 98.1  |
| 53212               | Truck, utility trailer, & RV rental & leasing . . . . .                    | 40                      | 28 682            | 13 804                     | 45   | 14 833              | 86.7  |
| 532120              | Truck, utility trailer, & RV rental & leasing . . . . .                    | 40                      | 28 682            | 13 804                     | 45   | 14 833              | 86.7  |
| 53221               | Consumer electronics & appliances rental . . . . .                         | 15                      | 10 813            | 9 818                      | —  | 995                 | 100.0   |
| 532210              | Consumer electronics & appliances rental . . . . .                         | 15                      | 10 813            | 9 818                      | —  | 995                 | 100.0   |
| 532291              | Home health equipment rental . . . . .                                     | 14                      | D                 | D                          | D  | D                   | D   |
| 532299              | All other consumer goods rental . . . . .                                  | 34                      | D                 | D                          | D  | D                   | D   |
| 5323                | General rental centers . . . . .   | 38                      | 21 004            | 16 062                     | 96   | 4 846               | 62.5  |
| 53231               | General rental centers . . . . .   | 38                      | 21 004            | 16 062                     | 96   | 4 846               | 62.5  |
| 532310              | General rental centers . . . . .   | 38                      | 21 004            | 16 062                     | 96   | 4 846               | 62.5  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 150                     | 291 032           | 20 996                     | 16 411   | 253 625             | 66.6  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 72                      | 201 057           | 14 198                     | 3 692  | 183 167             | 66.0  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 14                      | 15 105            | —                          | 14   | 15 091              | 65.5  |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 58                      | 185 952           | 14 198                     | 3 678  | 168 076             | 66.0  |
| 53242               | Office machinery & equipment rental & leasing . . . . .                    | 17                      | 23 696            | 186                        | 115  | 23 395              | 87.2  |
| 532420              | Office machinery & equipment rental & leasing . . . . .                    | 17                      | 23 696            | 186                        | 115  | 23 395              | 87.2  |
| 5324201             | Office machinery rental & leasing . . . . .                                | 3                       | D                 | D                          | D  | D                   | D   |
| 5324209             | Computer rental & leasing . . . . .  | 14                      | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 61                      | 66 279            | 6 612                      | 12 604   | 47 063              | 61.3  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 61                      | 66 279            | 6 612                      | 12 604   | 47 063              | 61.3  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>NEW HAMPSHIRE</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 61                      | 146 777           | 84 413                     | 9 268  | 53 096              | 84.8  |
| 53211                | Passenger car rental & leasing .....                                   | 30                      | 89 056            | 42 396                     | 9 218  | 37 442              | 86.1  |
| 532111               | Passenger car rental .....   | 25                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 57 721            | 42 017                     | 50   | 15 654              | 82.7  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 31                      | 57 721            | 42 017                     | 50   | 15 654              | 82.7  |
| 53221                | Consumer electronics & appliances rental .....                         | 13                      | 5 934             | 5 934                      | —  | —                   | 97.9  |
| 532210               | Consumer electronics & appliances rental .....                         | 13                      | 5 934             | 5 934                      | —  | —                   | 97.9  |
| 532291               | Home health equipment rental .....                                     | 7                       | 7 560             | 5 241                      | 718  | 1 601               | 77.2  |
| 532299               | All other consumer goods rental .....                                  | 14                      | 5 734             | 3 220                      | 364  | 2 150               | 75.8  |
| 5323                 | General rental centers .....   | 46                      | 22 013            | 16 245                     | 732  | 5 036               | 72.5  |
| 53231                | General rental centers .....   | 46                      | 22 013            | 16 245                     | 732  | 5 036               | 72.5  |
| 532310               | General rental centers .....   | 46                      | 22 013            | 16 245                     | 732  | 5 036               | 72.5  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 40                      | 22 625            | 12 188                     | 697  | 9 740               | 65.0  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 14                      | 5 739             | 1 867                      | 298  | 3 574               | 70.7  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 12                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 2                       | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 2                       | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209              | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | D                 | D                          | D  | D                   | D   |
| <b>NEW JERSEY</b>    |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 336                     | 1 545 756         | 722 766                    | 18 081   | 804 909             | 85.3  |
| 53211                | Passenger car rental & leasing .....                                   | 168                     | 1 137 384         | 593 963                    | 14 354   | 529 067             | 88.3  |
| 532111               | Passenger car rental .....   | 134                     | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 34                      | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 168                     | 408 372           | 128 803                    | 3 727  | 275 842             | 76.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 168                     | 408 372           | 128 803                    | 3 727  | 275 842             | 76.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 45                      | 52 052            | 50 520                     | 1 149  | 383                 | 82.8  |
| 532210               | Consumer electronics & appliances rental .....                         | 45                      | 52 052            | 50 520                     | 1 149  | 383                 | 82.8  |
| 532291               | Home health equipment rental .....                                     | 36                      | 57 399            | 26 049                     | 8 272  | 23 078              | 84.0  |
| 532299               | All other consumer goods rental .....                                  | 93                      | 57 668            | 25 929                     | 1 354  | 30 385              | 100.0   |
| 5323                 | General rental centers .....   | 140                     | 111 497           | 54 911                     | 1 945  | 54 641              | 67.8  |
| 53231                | General rental centers .....   | 140                     | 111 497           | 54 911                     | 1 945  | 54 641              | 67.8  |
| 532310               | General rental centers .....   | 140                     | 111 497           | 54 911                     | 1 945  | 54 641              | 67.8  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 313                     | 1 023 338         | 40 494                     | 14 366   | 968 478             | 77.5  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 94                      | 302 844           | 11 566                     | 2 849  | 288 429             | 92.2  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 20                      | 101 772           | —                          | —  | 101 772             | 80.7  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 74                      | 201 072           | 11 566                     | 2 849  | 186 657             | 98.0  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 73                      | 283 312           | 5 649                      | 2 572  | 275 091             | 76.0  |
| 532420               | Office machinery & equipment rental & leasing .                        | 73                      | 283 312           | 5 649                      | 2 572  | 275 091             | 76.0  |
| 5324201              | Office machinery rental & leasing .....                                | 14                      | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 59                      | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 146                     | 437 182           | 23 279                     | 8 945  | 404 958             | 68.4  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 146                     | 437 182           | 23 279                     | 8 945  | 404 958             | 68.4  |
| <b>NEW MEXICO</b>    |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 52                      | 137 128           | 102 908                    | 4 922  | 29 298              | 89.7  |
| 53211                | Passenger car rental & leasing .....                                   | 26                      | 92 256            | 68 319                     | 4 918  | 19 019              | 97.3  |
| 532111               | Passenger car rental .....   | 26                      | 92 256            | 68 319                     | 4 918  | 19 019              | 97.3  |
| 532112               | Passenger car leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 26                      | 44 872            | 34 589                     | 4  | 10 279              | 74.1  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 26                      | 44 872            | 34 589                     | 4  | 10 279              | 74.1  |
| 53221                | Consumer electronics & appliances rental .....                         | 19                      | 9 195             | 9 195                      | —  | —                   | 73.5  |
| 532210               | Consumer electronics & appliances rental .....                         | 19                      | 9 195             | 9 195                      | —  | —                   | 73.5  |
| 532291               | Home health equipment rental .....                                     | 18                      | 9 538             | 7 261                      | 344  | 1 933               | 100.0   |
| 532299               | All other consumer goods rental .....                                  | 20                      | 8 797             | 5 910                      | 21   | 2 866               | 76.7  |
| 5323                 | General rental centers .....   | 53                      | 21 792            | 18 722                     | 274  | 2 796               | 80.1  |
| 53231                | General rental centers .....   | 53                      | 21 792            | 18 722                     | 274  | 2 796               | 80.1  |
| 532310               | General rental centers .....   | 53                      | 21 792            | 18 722                     | 274  | 2 796               | 80.1  |

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|------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                        |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>NEW MEXICO—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                   | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 86                      | 85 295            | 38 381                     | 878  | 46 036              | 75.8  |
| 53241                  | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 48                      | 68 231            | 29 305                     | 458  | 38 468              | 75.1  |
| 532411                 | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 532412                 | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 46                      | D                 | D                          | D  | D                   | D   |
| 53242                  | Office machinery & equipment rental & leasing . . . . .                    | 7                       | 1 014             | 15                         | —  | 999                 | 68.6  |
| 532420                 | Office machinery & equipment rental & leasing . . . . .                    | 7                       | 1 014             | 15                         | —  | 999                 | 68.6  |
| 5324201                | Office machinery rental & leasing . . . . .                                | 5                       | D                 | D                          | D  | D                   | D   |
| 5324209                | Computer rental & leasing . . . . .  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249                  | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 31                      | 16 050            | 9 061                      | 420  | 6 569               | 79.6  |
| 532490                 | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 31                      | 16 050            | 9 061                      | 420  | 6 569               | 79.6  |
| <b>NEW YORK</b>        |  |                         |                   |                            |  |                     |   |
| 5321                   | Automotive equipment rental & leasing . . . . .                            | 600                     | 1 288 562         | 853 492                    | 25 227   | 409 843             | 74.2  |
| 53211                  | Passenger car rental & leasing . . . . .                                   | 316                     | 811 200           | 660 496                    | 23 236   | 127 468             | 73.4  |
| 532111                 | Passenger car rental . . . . .   | 212                     | 599 324           | 493 544                    | 17 324   | 88 456              | 77.4  |
| 532112                 | Passenger car leasing . . . . .  | 104                     | 211 876           | 166 952                    | 5 912  | 39 012              | 61.9  |
| 53212                  | Truck, utility trailer, & RV rental & leasing . . . . .                    | 284                     | 477 362           | 192 996                    | 1 991  | 282 375             | 75.7  |
| 532120                 | Truck, utility trailer, & RV rental & leasing . . . . .                    | 284                     | 477 362           | 192 996                    | 1 991  | 282 375             | 75.7  |
| 53221                  | Consumer electronics & appliances rental . . . . .                         | 82                      | 53 568            | 34 908                     | 72   | 18 588              | 68.1  |
| 532210                 | Consumer electronics & appliances rental . . . . .                         | 82                      | 53 568            | 34 908                     | 72   | 18 588              | 68.1  |
| 532291                 | Home health equipment rental . . . . .                                     | 69                      | 114 762           | 91 850                     | 9 482  | 13 430              | 90.2  |
| 532299                 | All other consumer goods rental . . . . .                                  | 238                     | 178 050           | 109 266                    | 1 685  | 67 099              | 83.7  |
| 5323                   | General rental centers . . . . .   | 309                     | 227 073           | 152 142                    | 2 946  | 71 985              | 72.2  |
| 53231                  | General rental centers . . . . .   | 309                     | 227 073           | 152 142                    | 2 946  | 71 985              | 72.2  |
| 532310                 | General rental centers . . . . .   | 309                     | 227 073           | 152 142                    | 2 946  | 71 985              | 72.2  |
| 5324                   | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 599                     | 1 104 228         | 98 102                     | 20 968   | 985 158             | 65.6  |
| 53241                  | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 174                     | 359 623           | 17 198                     | 5 770  | 336 655             | 74.0  |
| 532411                 | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 30                      | 141 697           | —                          | —  | 141 697             | 91.6  |
| 532412                 | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 144                     | 217 926           | 17 198                     | 5 770  | 194 958             | 62.6  |
| 53242                  | Office machinery & equipment rental & leasing . . . . .                    | 96                      | 148 529           | 12 260                     | 2 464  | 133 805             | 60.7  |
| 532420                 | Office machinery & equipment rental & leasing . . . . .                    | 96                      | 148 529           | 12 260                     | 2 464  | 133 805             | 60.7  |
| 5324201                | Office machinery rental & leasing . . . . .                                | 33                      | 37 518            | 11 086                     | 1 721  | 24 711              | 60.3  |
| 5324209                | Computer rental & leasing . . . . .  | 63                      | 111 011           | 1 174                      | 743  | 109 094             | 60.8  |
| 53249                  | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 329                     | 596 076           | 68 644                     | 12 734   | 514 698             | 61.8  |
| 532490                 | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 329                     | 596 076           | 68 644                     | 12 734   | 514 698             | 61.8  |
| <b>NORTH CAROLINA</b>  |  |                         |                   |                            |  |                     |   |
| 5321                   | Automotive equipment rental & leasing . . . . .                            | 336                     | 832 426           | 543 134                    | 9 269  | 280 023             | 76.9  |
| 53211                  | Passenger car rental & leasing . . . . .                                   | 151                     | 417 654           | 359 666                    | 9 029  | 48 959              | 77.0  |
| 532111                 | Passenger car rental . . . . .   | 128                     | 374 783           | 334 475                    | 9 002  | 31 306              | 77.4  |
| 532112                 | Passenger car leasing . . . . .  | 23                      | 42 871            | 25 191                     | 27   | 17 653              | 74.0  |
| 53212                  | Truck, utility trailer, & RV rental & leasing . . . . .                    | 185                     | 414 772           | 183 468                    | 240  | 231 064             | 76.8  |
| 532120                 | Truck, utility trailer, & RV rental & leasing . . . . .                    | 185                     | 414 772           | 183 468                    | 240  | 231 064             | 76.8  |
| 53221                  | Consumer electronics & appliances rental . . . . .                         | 82                      | 137 010           | 27 041                     | 14   | 109 955             | 87.6  |
| 532210                 | Consumer electronics & appliances rental . . . . .                         | 82                      | 137 010           | 27 041                     | 14   | 109 955             | 87.6  |
| 532291                 | Home health equipment rental . . . . .                                     | 51                      | 45 572            | 28 850                     | 8 696  | 8 026               | 100.0   |
| 532299                 | All other consumer goods rental . . . . .                                  | 60                      | 31 962            | 20 420                     | 717  | 10 825              | 74.3  |
| 5323                   | General rental centers . . . . .   | 211                     | 103 983           | 97 236                     | 989  | 5 758               | 78.6  |
| 53231                  | General rental centers . . . . .   | 211                     | 103 983           | 97 236                     | 989  | 5 758               | 78.6  |
| 532310                 | General rental centers . . . . .   | 211                     | 103 983           | 97 236                     | 989  | 5 758               | 78.6  |
| 5324                   | Commercial & industrial machinery & equipment rental & leasing . . . . .   | 246                     | 493 953           | 41 281                     | 22 416   | 430 256             | 79.1  |
| 53241                  | Const/trans/mining/forestry machinery & equip rental & leasing . . . . .   | 114                     | 173 363           | 17 717                     | 5 985  | 149 661             | 75.9  |
| 532411                 | Commercial air/rail/water transportation equip rental & leasing . . . . .  | 11                      | 9 993             | —                          | 551  | 9 442               | 61.0  |
| 532412                 | Construction/mining/forestry machinery & equip rental & leasing . . . . .  | 103                     | 163 370           | 17 717                     | 5 434  | 140 219             | 76.8  |
| 53242                  | Office machinery & equipment rental & leasing . . . . .                    | 22                      | 165 120           | 726                        | 523  | 163 871             | 91.8  |
| 532420                 | Office machinery & equipment rental & leasing . . . . .                    | 22                      | 165 120           | 726                        | 523  | 163 871             | 91.8  |
| 5324201                | Office machinery rental & leasing . . . . .                                | 6                       | D                 | D                          | D  | D                   | D   |
| 5324209                | Computer rental & leasing . . . . .  | 16                      | D                 | D                          | D  | D                   | D   |
| 53249                  | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 110                     | 155 470           | 22 838                     | 15 908   | 116 724             | 69.3  |
| 532490                 | Oth commercial/industrial machinery & equipment rental & leasing . . . . . | 110                     | 155 470           | 22 838                     | 15 908   | 116 724             | 69.3  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code          | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|---------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                     |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>NORTH DAKOTA</b> |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing .....                            | 35                      | 36 025            | 25 919                     | 901  | 9 205               | 82.9  |
| 53211               | Passenger car rental & leasing .....                                   | 18                      | 21 122            | 20 221                     | 901  | —                   | 85.0  |
| 532111              | Passenger car rental .....   | 15                      | 19 645            | 18 744                     | 901  | —                   | 85.2  |
| 532112              | Passenger car leasing .....  | 3                       | 1 477             | 1 477                      | —  | —                   | 81.2  |
| 53212               | Truck, utility trailer, & RV rental & leasing .....                    | 17                      | 14 903            | 5 698                      | —  | 9 205               | 80.1  |
| 532120              | Truck, utility trailer, & RV rental & leasing .....                    | 17                      | 14 903            | 5 698                      | —  | 9 205               | 80.1  |
| 53221               | Consumer electronics & appliances rental .....                         | 1                       | D                 | D                          | D  | D                   | D   |
| 532210              | Consumer electronics & appliances rental .....                         | 1                       | D                 | D                          | D  | D                   | D   |
| 532291              | Home health equipment rental .....                                     | —                       | —                 | —                          | —  | —                   | —   |
| 532299              | All other consumer goods rental .....                                  | 10                      | D                 | D                          | D  | D                   | D   |
| 5323                | General rental centers .....   | 8                       | 2 983             | 1 431                      | 58   | 1 494               | 99.7  |
| 53231               | General rental centers .....   | 8                       | 2 983             | 1 431                      | 58   | 1 494               | 99.7  |
| 532310              | General rental centers .....   | 8                       | 2 983             | 1 431                      | 58   | 1 494               | 99.7  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing .....   | 41                      | 52 895            | 23 828                     | 6 352  | 22 715              | 66.1  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 17                      | 20 870            | 8 835                      | —  | 12 035              | 61.6  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing .....  | 16                      | D                 | D                          | D  | D                   | D   |
| 53242               | Office machinery & equipment rental & leasing ...                      | —                       | —                 | —                          | —  | —                   | —   |
| 532420              | Office machinery & equipment rental & leasing .                        | —                       | —                 | —                          | —  | —                   | —   |
| 5324201             | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209             | Computer rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | 32 025            | 14 993                     | 6 352  | 10 680              | 69.0  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 24                      | 32 025            | 14 993                     | 6 352  | 10 680              | 69.0  |
| <b>OHIO</b>         |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing .....                            | 481                     | 1 178 220         | 741 894                    | 7 659  | 428 667             | 80.3  |
| 53211               | Passenger car rental & leasing .....                                   | 227                     | 620 029           | 500 147                    | 7 369  | 112 513             | 82.3  |
| 532111              | Passenger car rental .....   | 144                     | 321 990           | 270 625                    | 7 305  | 44 060              | 85.1  |
| 532112              | Passenger car leasing .....  | 83                      | 298 039           | 229 522                    | 64   | 68 453              | 79.2  |
| 53212               | Truck, utility trailer, & RV rental & leasing .....                    | 254                     | 558 191           | 241 747                    | 290  | 316 154             | 78.0  |
| 532120              | Truck, utility trailer, & RV rental & leasing .....                    | 254                     | 558 191           | 241 747                    | 290  | 316 154             | 78.0  |
| 53221               | Consumer electronics & appliances rental .....                         | 175                     | 98 880            | 95 491                     | 334  | 3 055               | 74.9  |
| 532210              | Consumer electronics & appliances rental .....                         | 175                     | 98 880            | 95 491                     | 334  | 3 055               | 74.9  |
| 532291              | Home health equipment rental .....                                     | 48                      | 75 811            | 51 671                     | 10 622   | 13 518              | 91.5  |
| 532299              | All other consumer goods rental .....                                  | 124                     | 85 072            | 54 525                     | 750  | 29 797              | 89.9  |
| 5323                | General rental centers .....   | 362                     | 240 442           | 193 484                    | 2 873  | 44 085              | 71.1  |
| 53231               | General rental centers .....   | 362                     | 240 442           | 193 484                    | 2 873  | 44 085              | 71.1  |
| 532310              | General rental centers .....   | 362                     | 240 442           | 193 484                    | 2 873  | 44 085              | 71.1  |
| 5324                | Commercial & industrial machinery & equipment rental & leasing .....   | 373                     | 704 447           | 65 953                     | 24 753   | 613 741             | 68.7  |
| 53241               | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 135                     | 244 159           | 29 699                     | 11 912   | 202 548             | 71.8  |
| 532411              | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | 24 055            | 232                        | 2  | 23 821              | 62.9  |
| 532412              | Construction/mining/forestry machinery & equip rental & leasing .....  | 117                     | 220 104           | 29 467                     | 11 910   | 178 727             | 72.8  |
| 53242               | Office machinery & equipment rental & leasing ...                      | 49                      | 246 194           | 3 620                      | 852  | 241 722             | 72.2  |
| 532420              | Office machinery & equipment rental & leasing .                        | 49                      | 246 194           | 3 620                      | 852  | 241 722             | 72.2  |
| 5324201             | Office machinery rental & leasing .....                                | 9                       | D                 | D                          | D  | D                   | D   |
| 5324209             | Computer rental & leasing .....  | 40                      | D                 | D                          | D  | D                   | D   |
| 53249               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 189                     | 214 094           | 32 634                     | 11 989   | 169 471             | 61.2  |
| 532490              | Oth commercial/industrial machinery & equipment rental & leasing ..... | 189                     | 214 094           | 32 634                     | 11 989   | 169 471             | 61.2  |
| <b>OKLAHOMA</b>     |  |                         |                   |                            |  |                     |   |
| 5321                | Automotive equipment rental & leasing .....                            | 124                     | 251 296           | 177 180                    | 8 598  | 65 518              | 85.5  |
| 53211               | Passenger car rental & leasing .....                                   | 56                      | 157 551           | 131 887                    | 8 561  | 17 103              | 89.4  |
| 532111              | Passenger car rental .....   | 51                      | D                 | D                          | D  | D                   | D   |
| 532112              | Passenger car leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 53212               | Truck, utility trailer, & RV rental & leasing .....                    | 68                      | 93 745            | 45 293                     | 37   | 48 415              | 79.0  |
| 532120              | Truck, utility trailer, & RV rental & leasing .....                    | 68                      | 93 745            | 45 293                     | 37   | 48 415              | 79.0  |
| 53221               | Consumer electronics & appliances rental .....                         | 68                      | 24 774            | 24 774                     | —  | —                   | 72.9  |
| 532210              | Consumer electronics & appliances rental .....                         | 68                      | 24 774            | 24 774                     | —  | —                   | 72.9  |
| 532291              | Home health equipment rental .....                                     | 30                      | 26 917            | 16 110                     | 5 493  | 5 314               | 91.3  |
| 532299              | All other consumer goods rental .....                                  | 42                      | 14 276            | 9 958                      | 431  | 3 887               | 60.8  |
| 5323                | General rental centers .....   | 92                      | 36 483            | 27 316                     | 1 259  | 7 908               | 83.1  |
| 53231               | General rental centers .....   | 92                      | 36 483            | 27 316                     | 1 259  | 7 908               | 83.1  |
| 532310              | General rental centers .....   | 92                      | 36 483            | 27 316                     | 1 259  | 7 908               | 83.1  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code           | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>OKLAHOMA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 185                     | 219 344           | 68 351                     | 26 803   | 123 905             | 70.1  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 95                      | 126 534           | 35 638                     | 3 883  | 87 013              | 75.2  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | 4 678             | 35                         | —  | 4 643               | 63.5  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 84                      | 121 856           | 35 603                     | 3 883  | 82 370              | 75.6  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 7                       | 2 536             | 558                        | 61   | 1 632               | 83.2  |
| 532420               | Office machinery & equipment rental & leasing .                        | 7                       | 2 536             | 558                        | 61   | 1 632               | 83.2  |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 5                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 83                      | 90 274            | 32 155                     | 22 859   | 35 260              | 62.7  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 83                      | 90 274            | 32 155                     | 22 859   | 35 260              | 62.7  |
| <b>OREGON</b>        |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 133                     | 229 058           | 140 318                    | 4 316  | 84 424              | 84.0  |
| 53211                | Passenger car rental & leasing .....                                   | 61                      | 158 346           | 131 794                    | 3 918  | 22 634              | 91.7  |
| 532111               | Passenger car rental .....   | 52                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 9                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 72                      | 70 712            | 8 524                      | 398  | 61 790              | 66.8  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 72                      | 70 712            | 8 524                      | 398  | 61 790              | 66.8  |
| 53221                | Consumer electronics & appliances rental .....                         | 18                      | 7 852             | 6 285                      | 132  | 1 435               | 71.1  |
| 532210               | Consumer electronics & appliances rental .....                         | 18                      | 7 852             | 6 285                      | 132  | 1 435               | 71.1  |
| 532291               | Home health equipment rental .....                                     | 16                      | D                 | D                          | D  | D                   | D   |
| 532299               | All other consumer goods rental .....                                  | 47                      | D                 | D                          | D  | D                   | D   |
| 5323                 | General rental centers .....   | 76                      | 43 565            | 32 981                     | 1 343  | 9 241               | 64.7  |
| 53231                | General rental centers .....   | 76                      | 43 565            | 32 981                     | 1 343  | 9 241               | 64.7  |
| 532310               | General rental centers .....   | 76                      | 43 565            | 32 981                     | 1 343  | 9 241               | 64.7  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 177                     | 349 805           | 35 521                     | 9 064  | 304 986             | 91.7  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 75                      | 193 061           | 17 571                     | 1 784  | 173 706             | 89.3  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 11                      | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 64                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 17                      | 11 341            | 567                        | 744  | 9 796               | 92.9  |
| 532420               | Office machinery & equipment rental & leasing .                        | 17                      | 11 341            | 567                        | 744  | 9 796               | 92.9  |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 15                      | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 85                      | 145 403           | 17 383                     | 6 536  | 121 484             | 94.8  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 85                      | 145 403           | 17 383                     | 6 536  | 121 484             | 94.8  |
| <b>PENNSYLVANIA</b>  |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 437                     | 1 009 053         | 639 147                    | 19 211   | 350 695             | 77.7  |
| 53211                | Passenger car rental & leasing .....                                   | 207                     | 560 195           | 464 362                    | 13 805   | 82 028              | 77.9  |
| 532111               | Passenger car rental .....   | 173                     | 490 830           | 413 294                    | 13 488   | 64 048              | 80.3  |
| 532112               | Passenger car leasing .....  | 34                      | 69 365            | 51 068                     | 317  | 17 980              | 60.6  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 230                     | 448 858           | 174 785                    | 5 406  | 268 667             | 77.6  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 230                     | 448 858           | 174 785                    | 5 406  | 268 667             | 77.6  |
| 53221                | Consumer electronics & appliances rental .....                         | 92                      | 41 294            | 41 294                     | —  | —                   | 65.8  |
| 532210               | Consumer electronics & appliances rental .....                         | 92                      | 41 294            | 41 294                     | —  | —                   | 65.8  |
| 532291               | Home health equipment rental .....                                     | 102                     | 132 757           | 81 146                     | 11 125   | 40 486              | 60.9  |
| 532299               | All other consumer goods rental .....                                  | 143                     | 73 869            | 39 140                     | 1 256  | 33 473              | 66.6  |
| 5323                 | General rental centers .....   | 222                     | 139 001           | 106 812                    | 6 009  | 26 180              | 64.8  |
| 53231                | General rental centers .....   | 222                     | 139 001           | 106 812                    | 6 009  | 26 180              | 64.8  |
| 532310               | General rental centers .....   | 222                     | 139 001           | 106 812                    | 6 009  | 26 180              | 64.8  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 373                     | 813 586           | 60 846                     | 37 740   | 715 000             | 75.4  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 111                     | 290 255           | 23 728                     | 1 790  | 264 737             | 77.7  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | 157 162           | 830                        | 260  | 156 072             | 88.1  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 93                      | 133 093           | 22 898                     | 1 530  | 108 665             | 65.4  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 43                      | 212 945           | 142                        | 757  | 212 046             | 83.4  |
| 532420               | Office machinery & equipment rental & leasing .                        | 43                      | 212 945           | 142                        | 757  | 212 046             | 83.4  |
| 5324201              | Office machinery rental & leasing .....                                | 7                       | 13 554            | —                          | 130  | 13 424              | 68.2  |
| 5324209              | Computer rental & leasing .....  | 36                      | 199 391           | 142                        | 627  | 198 622             | 84.5  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 219                     | 310 386           | 36 976                     | 35 193   | 238 217             | 67.8  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 219                     | 310 386           | 36 976                     | 35 193   | 238 217             | 67.8  |



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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code            | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|-----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                       |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>RHODE ISLAND</b>   |  |                         |                   |                            |  |                     |   |
| 5321                  | Automotive equipment rental & leasing .....                            | 49                      | 102 541           | 84 905                     | 3 454  | 14 182              | 91.1  |
| 53211                 | Passenger car rental & leasing .....                                   | 33                      | D                 | D                          | D  | D                   | D   |
| 532111                | Passenger car rental .....   | 32                      | D                 | D                          | D  | D                   | D   |
| 532112                | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212                 | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | D                 | D                          | D  | D                   | D   |
| 532120                | Truck, utility trailer, & RV rental & leasing .....                    | 16                      | D                 | D                          | D  | D                   | D   |
| 53221                 | Consumer electronics & appliances rental .....                         | 10                      | D                 | D                          | D  | D                   | D   |
| 532210                | Consumer electronics & appliances rental .....                         | 10                      | D                 | D                          | D  | D                   | D   |
| 532291                | Home health equipment rental .....                                     | 2                       | D                 | D                          | D  | D                   | D   |
| 532299                | All other consumer goods rental .....                                  | 12                      | D                 | D                          | D  | D                   | D   |
| 5323                  | General rental centers .....   | 22                      | 14 236            | 11 977                     | 684  | 1 575               | 95.9  |
| 53231                 | General rental centers .....   | 22                      | 14 236            | 11 977                     | 684  | 1 575               | 95.9  |
| 532310                | General rental centers .....   | 22                      | 14 236            | 11 977                     | 684  | 1 575               | 95.9  |
| 5324                  | Commercial & industrial machinery & equipment rental & leasing .....   | 17                      | D                 | D                          | D  | D                   | D   |
| 53241                 | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 5                       | D                 | D                          | D  | D                   | D   |
| 532411                | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412                | Construction/mining/forestry machinery & equip rental & leasing .....  | 4                       | D                 | D                          | D  | D                   | D   |
| 53242                 | Office machinery & equipment rental & leasing ...                      | 1                       | D                 | D                          | D  | D                   | D   |
| 532420                | Office machinery & equipment rental & leasing .                        | 1                       | D                 | D                          | D  | D                   | D   |
| 5324201               | Office machinery rental & leasing .....                                | -                       | -                 | -                          | -  | -                   | -   |
| 5324209               | Computer rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | D                 | D                          | D  | D                   | D   |
| 532490                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | D                 | D                          | D  | D                   | D   |
| <b>SOUTH CAROLINA</b> |  |                         |                   |                            |  |                     |   |
| 5321                  | Automotive equipment rental & leasing .....                            | 161                     | 291 101           | 206 011                    | 9 240  | 75 850              | 83.0  |
| 53211                 | Passenger car rental & leasing .....                                   | 75                      | 161 610           | 136 440                    | 8 807  | 16 363              | 81.5  |
| 532111                | Passenger car rental .....   | 67                      | 156 634           | 131 686                    | 8 807  | 16 141              | 81.2  |
| 532112                | Passenger car leasing .....  | 8                       | 4 976             | 4 754                      | -  | 222                 | 89.5  |
| 53212                 | Truck, utility trailer, & RV rental & leasing .....                    | 86                      | 129 491           | 69 571                     | 433  | 59 487              | 84.8  |
| 532120                | Truck, utility trailer, & RV rental & leasing .....                    | 86                      | 129 491           | 69 571                     | 433  | 59 487              | 84.8  |
| 53221                 | Consumer electronics & appliances rental .....                         | 64                      | 26 693            | 24 887                     | 78   | 1 728               | 64.0  |
| 532210                | Consumer electronics & appliances rental .....                         | 64                      | 26 693            | 24 887                     | 78   | 1 728               | 64.0  |
| 532291                | Home health equipment rental .....                                     | 30                      | 25 058            | 11 275                     | 6 473  | 7 310               | 76.8  |
| 532299                | All other consumer goods rental .....                                  | 39                      | 10 670            | 8 284                      | -  | 2 386               | 100.0   |
| 5323                  | General rental centers .....   | 117                     | 60 824            | 51 097                     | 760  | 8 967               | 72.2  |
| 53231                 | General rental centers .....   | 117                     | 60 824            | 51 097                     | 760  | 8 967               | 72.2  |
| 532310                | General rental centers .....   | 117                     | 60 824            | 51 097                     | 760  | 8 967               | 72.2  |
| 5324                  | Commercial & industrial machinery & equipment rental & leasing .....   | 117                     | 142 583           | 17 630                     | 2 186  | 122 767             | 82.4  |
| 53241                 | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 47                      | 57 281            | 8 238                      | 1 411  | 47 632              | 85.0  |
| 532411                | Commercial air/rail/water transportation equip rental & leasing .....  | 4                       | 403               | 9                          | -  | 394                 | 57.8  |
| 532412                | Construction/mining/forestry machinery & equip rental & leasing .....  | 43                      | 56 878            | 8 229                      | 1 411  | 47 238              | 85.2  |
| 53242                 | Office machinery & equipment rental & leasing ...                      | 10                      | 4 751             | 997                        | 21   | 3 733               | 82.6  |
| 532420                | Office machinery & equipment rental & leasing .                        | 10                      | 4 751             | 997                        | 21   | 3 733               | 82.6  |
| 5324201               | Office machinery rental & leasing .....                                | 6                       | 1 937             | 997                        | 21   | 919                 | 91.7  |
| 5324209               | Computer rental & leasing .....  | 4                       | 2 814             | -                          | -  | 2 814               | 76.2  |
| 53249                 | Oth commercial/industrial machinery & equipment rental & leasing ..... | 60                      | 80 551            | 8 395                      | 754  | 71 402              | 80.6  |
| 532490                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 60                      | 80 551            | 8 395                      | 754  | 71 402              | 80.6  |
| <b>SOUTH DAKOTA</b>   |  |                         |                   |                            |  |                     |   |
| 5321                  | Automotive equipment rental & leasing .....                            | 30                      | 24 801            | 15 381                     | 1 042  | 8 378               | 75.6  |
| 53211                 | Passenger car rental & leasing .....                                   | 16                      | 17 587            | 14 904                     | 1 042  | 1 641               | 78.4  |
| 532111                | Passenger car rental .....   | 14                      | D                 | D                          | D  | D                   | D   |
| 532112                | Passenger car leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53212                 | Truck, utility trailer, & RV rental & leasing .....                    | 14                      | 7 214             | 477                        | -  | 6 737               | 68.7  |
| 532120                | Truck, utility trailer, & RV rental & leasing .....                    | 14                      | 7 214             | 477                        | -  | 6 737               | 68.7  |
| 53221                 | Consumer electronics & appliances rental .....                         | 11                      | 3 057             | 3 013                      | 15   | 29                  | 61.5  |
| 532210                | Consumer electronics & appliances rental .....                         | 11                      | 3 057             | 3 013                      | 15   | 29                  | 61.5  |
| 532291                | Home health equipment rental .....                                     | 4                       | 4 748             | 4 560                      | 63   | 125                 | 66.3  |
| 532299                | All other consumer goods rental .....                                  | 10                      | 2 641             | 2 592                      | -  | 49                  | 98.5  |
| 5323                  | General rental centers .....   | 12                      | 6 331             | 3 132                      | 236  | 2 963               | 98.0  |
| 53231                 | General rental centers .....   | 12                      | 6 331             | 3 132                      | 236  | 2 963               | 98.0  |
| 532310                | General rental centers .....   | 12                      | 6 331             | 3 132                      | 236  | 2 963               | 98.0  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code               | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|--------------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                          |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>SOUTH DAKOTA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                     | Commercial & industrial machinery & equipment rental & leasing .....   | 20                      | 16 001            | 6 737                      | 3 840  | 5 424               | 82.1  |
| 53241                    | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 2                       | D                 | D                          | D  | D                   | D   |
| 532411                   | Commercial air/rail/water transportation equip rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 532412                   | Construction/mining/forestry machinery & equip rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53242                    | Office machinery & equipment rental & leasing ...                      | 1                       | D                 | D                          | D  | D                   | D   |
| 532420                   | Office machinery & equipment rental & leasing .                        | 1                       | D                 | D                          | D  | D                   | D   |
| 5324201                  | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209                  | Computer rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 17                      | 14 398            | 6 191                      | 3 779  | 4 428               | 80.1  |
| 532490                   | Oth commercial/industrial machinery & equipment rental & leasing ..... | 17                      | 14 398            | 6 191                      | 3 779  | 4 428               | 80.1  |
| <b>TENNESSEE</b>         |  |                         |                   |                            |  |                     |   |
| 5321                     | Automotive equipment rental & leasing .....                            | 256                     | 695 626           | 483 409                    | 6 319  | 205 898             | 85.5  |
| 53211                    | Passenger car rental & leasing .....                                   | 102                     | 359 087           | 303 679                    | 5 655  | 49 753              | 88.9  |
| 532111                   | Passenger car rental .....   | 85                      | 237 824           | 221 929                    | 5 655  | 10 240              | 91.9  |
| 532112                   | Passenger car leasing .....  | 17                      | 121 263           | 81 750                     | —  | 39 513              | 83.0  |
| 53212                    | Truck, utility trailer, & RV rental & leasing .....                    | 154                     | 336 539           | 179 730                    | 664  | 156 145             | 81.9  |
| 532120                   | Truck, utility trailer, & RV rental & leasing .....                    | 154                     | 336 539           | 179 730                    | 664  | 156 145             | 81.9  |
| 53221                    | Consumer electronics & appliances rental .....                         | 96                      | 39 944            | 39 920                     | —  | 24                  | 74.1  |
| 532210                   | Consumer electronics & appliances rental .....                         | 96                      | 39 944            | 39 920                     | —  | 24                  | 74.1  |
| 532291                   | Home health equipment rental .....                                     | 69                      | 63 101            | 34 273                     | 10 104   | 18 724              | 62.8  |
| 532299                   | All other consumer goods rental .....                                  | 56                      | 36 578            | 24 157                     | 1 965  | 10 456              | 100.0   |
| 5323                     | General rental centers .....   | 189                     | 117 668           | 92 743                     | 2 403  | 22 522              | 77.3  |
| 53231                    | General rental centers .....   | 189                     | 117 668           | 92 743                     | 2 403  | 22 522              | 77.3  |
| 532310                   | General rental centers .....   | 189                     | 117 668           | 92 743                     | 2 403  | 22 522              | 77.3  |
| 5324                     | Commercial & industrial machinery & equipment rental & leasing .....   | 217                     | 250 403           | 61 899                     | 30 666   | 157 838             | 62.7  |
| 53241                    | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 77                      | 95 631            | 27 440                     | 4 957  | 63 234              | 60.2  |
| 532411                   | Commercial air/rail/water transportation equip rental & leasing .....  | 9                       | 1 633             | 293                        | —  | 1 340               | 66.5  |
| 532412                   | Construction/mining/forestry machinery & equip rental & leasing .....  | 68                      | 93 998            | 27 147                     | 4 957  | 61 894              | 60.1  |
| 53242                    | Office machinery & equipment rental & leasing ...                      | 21                      | 7 552             | 1 593                      | 581  | 5 378               | 100.0   |
| 532420                   | Office machinery & equipment rental & leasing .                        | 21                      | 7 552             | 1 593                      | 581  | 5 378               | 100.0   |
| 5324201                  | Office machinery rental & leasing .....                                | 14                      | 5 175             | 881                        | 581  | 3 713               | 100.0   |
| 5324209                  | Computer rental & leasing .....  | 7                       | 2 377             | 712                        | —  | 1 665               | 90.7  |
| 53249                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 119                     | 147 220           | 32 866                     | 25 128   | 89 226              | 61.3  |
| 532490                   | Oth commercial/industrial machinery & equipment rental & leasing ..... | 119                     | 147 220           | 32 866                     | 25 128   | 89 226              | 61.3  |
| <b>TEXAS</b>             |  |                         |                   |                            |  |                     |   |
| 5321                     | Automotive equipment rental & leasing .....                            | 855                     | 1 944 868         | 1 197 668                  | 53 647   | 693 553             | 74.2  |
| 53211                    | Passenger car rental & leasing .....                                   | 457                     | 1 182 824         | 883 984                    | 49 040   | 249 800             | 75.1  |
| 532111                   | Passenger car rental .....   | 394                     | 1 086 389         | 827 320                    | 49 009   | 210 060             | 75.3  |
| 532112                   | Passenger car leasing .....  | 63                      | 96 435            | 56 664                     | 31   | 39 740              | 73.3  |
| 53212                    | Truck, utility trailer, & RV rental & leasing .....                    | 398                     | 762 044           | 313 684                    | 4 607  | 443 753             | 72.7  |
| 532120                   | Truck, utility trailer, & RV rental & leasing .....                    | 398                     | 762 044           | 313 684                    | 4 607  | 443 753             | 72.7  |
| 53221                    | Consumer electronics & appliances rental .....                         | 340                     | 214 900           | 209 343                    | 112  | 5 445               | 63.3  |
| 532210                   | Consumer electronics & appliances rental .....                         | 340                     | 214 900           | 209 343                    | 112  | 5 445               | 63.3  |
| 532291                   | Home health equipment rental .....                                     | 128                     | 120 167           | 56 503                     | 23 353   | 40 311              | 78.3  |
| 532299                   | All other consumer goods rental .....                                  | 256                     | 189 767           | 107 571                    | 2 937  | 79 259              | 62.9  |
| 5323                     | General rental centers .....   | 564                     | 335 058           | 228 386                    | 4 341  | 102 331             | 69.4  |
| 53231                    | General rental centers .....   | 564                     | 335 058           | 228 386                    | 4 341  | 102 331             | 69.4  |
| 532310                   | General rental centers .....   | 564                     | 335 058           | 228 386                    | 4 341  | 102 331             | 69.4  |
| 5324                     | Commercial & industrial machinery & equipment rental & leasing .....   | 1 211                   | 2 664 522         | 435 672                    | 46 268   | 2 182 582           | 71.9  |
| 53241                    | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 569                     | 1 571 752         | 338 225                    | 12 790   | 1 220 737           | 74.2  |
| 532411                   | Commercial air/rail/water transportation equip rental & leasing .....  | 83                      | 437 895           | 1 700                      | —  | 436 195             | 60.5  |
| 532412                   | Construction/mining/forestry machinery & equip rental & leasing .....  | 486                     | 1 133 857         | 336 525                    | 12 790   | 784 542             | 79.5  |
| 53242                    | Office machinery & equipment rental & leasing ...                      | 91                      | 210 307           | 5 276                      | 3 873  | 201 158             | 81.3  |
| 532420                   | Office machinery & equipment rental & leasing .                        | 91                      | 210 307           | 5 276                      | 3 873  | 201 158             | 81.3  |
| 5324201                  | Office machinery rental & leasing .....                                | 25                      | 12 747            | 4 388                      | 2 364  | 5 995               | 100.0   |
| 5324209                  | Computer rental & leasing .....  | 66                      | 197 560           | 888                        | 1 509  | 195 163             | 77.1  |
| 53249                    | Oth commercial/industrial machinery & equipment rental & leasing ..... | 551                     | 882 463           | 92 171                     | 29 605   | 760 687             | 65.4  |
| 532490                   | Oth commercial/industrial machinery & equipment rental & leasing ..... | 551                     | 882 463           | 92 171                     | 29 605   | 760 687             | 65.4  |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code      | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|-----------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                 |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>UTAH</b>     |  |                         |                   |                            |  |                     |   |
| 5321            | Automotive equipment rental & leasing .....                            | 82                      | 202 558           | 145 162                    | 3 942  | 53 454              | 92.1  |
| 53211           | Passenger car rental & leasing .....                                   | 44                      | 166 206           | 136 781                    | 3 942  | 25 483              | 97.3  |
| 532111          | Passenger car rental .....   | 37                      | 140 769           | 112 670                    | 3 677  | 24 422              | 98.0  |
| 532112          | Passenger car leasing .....  | 7                       | 25 437            | 24 111                     | 265  | 1 061               | 93.8  |
| 53212           | Truck, utility trailer, & RV rental & leasing .....                    | 38                      | 36 352            | 8 381                      | —  | 27 971              | 68.1  |
| 532120          | Truck, utility trailer, & RV rental & leasing .....                    | 38                      | 36 352            | 8 381                      | —  | 27 971              | 68.1  |
| 53221           | Consumer electronics & appliances rental .....                         | 4                       | 1 737             | 161                        | —  | 1 576               | 77.8  |
| 532210          | Consumer electronics & appliances rental .....                         | 4                       | 1 737             | 161                        | —  | 1 576               | 77.8  |
| 532291          | Home health equipment rental .....                                     | 9                       | 6 519             | 5 057                      | 454  | 1 008               | 75.1  |
| 532299          | All other consumer goods rental .....                                  | 14                      | 9 191             | 3 592                      | 290  | 5 309               | 71.7  |
| 5323            | General rental centers .....   | 48                      | 23 014            | 18 873                     | 165  | 3 976               | 66.2  |
| 53231           | General rental centers .....   | 48                      | 23 014            | 18 873                     | 165  | 3 976               | 66.2  |
| 532310          | General rental centers .....   | 48                      | 23 014            | 18 873                     | 165  | 3 976               | 66.2  |
| 5324            | Commercial & industrial machinery & equipment rental & leasing .....   | 117                     | 150 672           | 29 346                     | 6 251  | 115 075             | 78.3  |
| 53241           | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 52                      | 69 078            | 14 135                     | 1 786  | 53 157              | 66.6  |
| 532411          | Commercial air/rail/water transportation equip rental & leasing .....  | 8                       | 5 110             | 53                         | —  | 5 057               | 97.0  |
| 532412          | Construction/mining/forestry machinery & equip rental & leasing .....  | 44                      | 63 968            | 14 082                     | 1 786  | 48 100              | 64.2  |
| 53242           | Office machinery & equipment rental & leasing ...                      | 8                       | D                 | D                          | D  | D                   | D   |
| 532420          | Office machinery & equipment rental & leasing .                        | 8                       | D                 | D                          | D  | D                   | D   |
| 5324201         | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209         | Computer rental & leasing .....  | 6                       | D                 | D                          | D  | D                   | D   |
| 53249           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 57                      | D                 | D                          | D  | D                   | D   |
| 532490          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 57                      | D                 | D                          | D  | D                   | D   |
| <b>VERMONT</b>  |  |                         |                   |                            |  |                     |   |
| 5321            | Automotive equipment rental & leasing .....                            | 20                      | 26 033            | 13 498                     | 178  | 12 357              | 92.7  |
| 53211           | Passenger car rental & leasing .....                                   | 10                      | 16 171            | 13 358                     | 176  | 2 637               | 99.6  |
| 532111          | Passenger car rental .....   | 9                       | D                 | D                          | D  | D                   | D   |
| 532112          | Passenger car leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53212           | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 9 862             | 140                        | 2  | 9 720               | 81.5  |
| 532120          | Truck, utility trailer, & RV rental & leasing .....                    | 10                      | 9 862             | 140                        | 2  | 9 720               | 81.5  |
| 53221           | Consumer electronics & appliances rental .....                         | 12                      | 4 156             | 4 156                      | —  | —                   | 71.2  |
| 532210          | Consumer electronics & appliances rental .....                         | 12                      | 4 156             | 4 156                      | —  | —                   | 71.2  |
| 532291          | Home health equipment rental .....                                     | 4                       | D                 | D                          | D  | D                   | D   |
| 532299          | All other consumer goods rental .....                                  | 8                       | 3 755             | 2 062                      | 246  | 1 447               | 84.3  |
| 5323            | General rental centers .....   | 20                      | 7 405             | 6 397                      | 291  | 717                 | 84.9  |
| 53231           | General rental centers .....   | 20                      | 7 405             | 6 397                      | 291  | 717                 | 84.9  |
| 532310          | General rental centers .....   | 20                      | 7 405             | 6 397                      | 291  | 717                 | 84.9  |
| 5324            | Commercial & industrial machinery & equipment rental & leasing .....   | 13                      | D                 | D                          | D  | D                   | D   |
| 53241           | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 8                       | 3 617             | —                          | —  | 3 617               | 74.5  |
| 532411          | Commercial air/rail/water transportation equip rental & leasing .....  | 4                       | 2 725             | —                          | —  | 2 725               | 70.5  |
| 532412          | Construction/mining/forestry machinery & equip rental & leasing .....  | 4                       | 892               | —                          | —  | 892                 | 87.0  |
| 53242           | Office machinery & equipment rental & leasing ...                      | 2                       | D                 | D                          | D  | D                   | D   |
| 532420          | Office machinery & equipment rental & leasing .                        | 2                       | D                 | D                          | D  | D                   | D   |
| 5324201         | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209         | Computer rental & leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53249           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 3                       | D                 | D                          | D  | D                   | D   |
| 532490          | Oth commercial/industrial machinery & equipment rental & leasing ..... | 3                       | D                 | D                          | D  | D                   | D   |
| <b>VIRGINIA</b> |  |                         |                   |                            |  |                     |   |
| 5321            | Automotive equipment rental & leasing .....                            | 258                     | 576 456           | 325 609                    | 22 024   | 228 823             | 86.7  |
| 53211           | Passenger car rental & leasing .....                                   | 128                     | 381 957           | 269 236                    | 21 753   | 90 968              | 96.1  |
| 532111          | Passenger car rental .....   | 123                     | 376 149           | 263 428                    | 21 753   | 90 968              | 96.5  |
| 532112          | Passenger car leasing .....  | 5                       | 5 808             | 5 808                      | —  | —                   | 68.7  |
| 53212           | Truck, utility trailer, & RV rental & leasing .....                    | 130                     | 194 499           | 56 373                     | 271  | 137 855             | 68.3  |
| 532120          | Truck, utility trailer, & RV rental & leasing .....                    | 130                     | 194 499           | 56 373                     | 271  | 137 855             | 68.3  |
| 53221           | Consumer electronics & appliances rental .....                         | 98                      | 63 138            | 62 469                     | 84   | 585                 | 79.5  |
| 532210          | Consumer electronics & appliances rental .....                         | 98                      | 63 138            | 62 469                     | 84   | 585                 | 79.5  |
| 532291          | Home health equipment rental .....                                     | 64                      | 61 249            | 35 167                     | 12 522   | 13 560              | 79.3  |
| 532299          | All other consumer goods rental .....                                  | 66                      | 43 936            | 20 217                     | 1 905  | 21 814              | 73.6  |
| 5323            | General rental centers .....   | 125                     | 62 174            | 35 992                     | 3 252  | 22 930              | 67.5  |
| 53231           | General rental centers .....   | 125                     | 62 174            | 35 992                     | 3 252  | 22 930              | 67.5  |
| 532310          | General rental centers .....   | 125                     | 62 174            | 35 992                     | 3 252  | 22 930              | 67.5  |

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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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|----------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                      |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>VIRGINIA—Con.</b> |  |                         |                   |                            |  |                     |   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 284                     | 948 616           | 36 304                     | 9 888  | 902 424             | 76.8  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 109                     | 554 651           | 9 590                      | 4 090  | 540 971             | 80.1  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 18                      | D                 | D                          | D  | D                   | D   |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 91                      | D                 | D                          | D  | D                   | D   |
| 53242                | Office machinery & equipment rental & leasing ...                      | 33                      | 205 021           | 1 752                      | 2 756  | 200 513             | 70.4  |
| 532420               | Office machinery & equipment rental & leasing .                        | 33                      | 205 021           | 1 752                      | 2 756  | 200 513             | 70.4  |
| 5324201              | Office machinery rental & leasing .....                                | 12                      | 52 370            | 879                        | 2 477  | 49 014              | 94.4  |
| 5324209              | Computer rental & leasing .....  | 21                      | 152 651           | 873                        | 279  | 151 499             | 62.1  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 142                     | 188 944           | 24 962                     | 3 042  | 160 940             | 74.4  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 142                     | 188 944           | 24 962                     | 3 042  | 160 940             | 74.4  |
| <b>WASHINGTON</b>    |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 183                     | 483 887           | 318 585                    | 9 094  | 156 208             | 86.6  |
| 53211                | Passenger car rental & leasing .....                                   | 93                      | 311 654           | 246 618                    | 8 480  | 56 556              | 91.0  |
| 532111               | Passenger car rental .....   | 80                      | 295 024           | 242 351                    | 8 480  | 44 193              | 91.9  |
| 532112               | Passenger car leasing .....  | 13                      | 16 630            | 4 267                      | —  | 12 363              | 74.1  |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 90                      | 172 233           | 71 967                     | 614  | 99 652              | 78.7  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 90                      | 172 233           | 71 967                     | 614  | 99 652              | 78.7  |
| 53221                | Consumer electronics & appliances rental .....                         | 25                      | 13 735            | 13 735                     | —  | —                   | 100.0   |
| 532210               | Consumer electronics & appliances rental .....                         | 25                      | 13 735            | 13 735                     | —  | —                   | 100.0   |
| 532291               | Home health equipment rental .....                                     | 25                      | 48 260            | 32 711                     | 2 627  | 12 922              | 97.7  |
| 532299               | All other consumer goods rental .....                                  | 53                      | 44 363            | 34 966                     | 411  | 8 986               | 64.5  |
| 5323                 | General rental centers .....   | 163                     | 118 507           | 66 465                     | 3 006  | 49 036              | 98.9  |
| 53231                | General rental centers .....   | 163                     | 118 507           | 66 465                     | 3 006  | 49 036              | 98.9  |
| 532310               | General rental centers .....   | 163                     | 118 507           | 66 465                     | 3 006  | 49 036              | 98.9  |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 267                     | 508 966           | 48 447                     | 19 633   | 440 886             | 75.3  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 106                     | 195 596           | 26 703                     | 6 636  | 162 257             | 69.9  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 16                      | 48 151            | 4 257                      | —  | 43 894              | 79.9  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 90                      | 147 445           | 22 446                     | 6 636  | 118 363             | 66.7  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 40                      | 126 399           | 791                        | 332  | 125 276             | 86.7  |
| 532420               | Office machinery & equipment rental & leasing .                        | 40                      | 126 399           | 791                        | 332  | 125 276             | 86.7  |
| 5324201              | Office machinery rental & leasing .....                                | 21                      | 23 234            | 378                        | 128  | 22 728              | 64.8  |
| 5324209              | Computer rental & leasing .....  | 19                      | 103 165           | 413                        | 204  | 102 548             | 91.6  |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 121                     | 186 971           | 20 953                     | 12 665   | 153 353             | 73.1  |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 121                     | 186 971           | 20 953                     | 12 665   | 153 353             | 73.1  |
| <b>WEST VIRGINIA</b> |  |                         |                   |                            |  |                     |   |
| 5321                 | Automotive equipment rental & leasing .....                            | 60                      | 44 825            | 34 230                     | 636  | 9 959               | 70.7  |
| 53211                | Passenger car rental & leasing .....                                   | 35                      | 30 061            | 23 392                     | 578  | 6 091               | 75.8  |
| 532111               | Passenger car rental .....   | 33                      | D                 | D                          | D  | D                   | D   |
| 532112               | Passenger car leasing .....  | 2                       | D                 | D                          | D  | D                   | D   |
| 53212                | Truck, utility trailer, & RV rental & leasing .....                    | 25                      | 14 764            | 10 838                     | 58   | 3 868               | 60.5  |
| 532120               | Truck, utility trailer, & RV rental & leasing .....                    | 25                      | 14 764            | 10 838                     | 58   | 3 868               | 60.5  |
| 53221                | Consumer electronics & appliances rental .....                         | 29                      | 12 774            | 12 756                     | —  | 18                  | 83.6  |
| 532210               | Consumer electronics & appliances rental .....                         | 29                      | 12 774            | 12 756                     | —  | 18                  | 83.6  |
| 532291               | Home health equipment rental .....                                     | 21                      | 20 926            | 13 506                     | 4 236  | 3 184               | 95.7  |
| 532299               | All other consumer goods rental .....                                  | 5                       | D                 | D                          | D  | D                   | D   |
| 5323                 | General rental centers .....   | 30                      | D                 | D                          | D  | D                   | D   |
| 53231                | General rental centers .....   | 30                      | D                 | D                          | D  | D                   | D   |
| 532310               | General rental centers .....   | 30                      | D                 | D                          | D  | D                   | D   |
| 5324                 | Commercial & industrial machinery & equipment rental & leasing .....   | 72                      | 92 268            | 13 952                     | 5 185  | 73 131              | 70.3  |
| 53241                | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 37                      | 45 286            | 4 567                      | 119  | 40 600              | 73.0  |
| 532411               | Commercial air/rail/water transportation equip rental & leasing .....  | 3                       | 1 523             | —                          | —  | 1 523               | 75.8  |
| 532412               | Construction/mining/forestry machinery & equip rental & leasing .....  | 34                      | 43 763            | 4 567                      | 119  | 39 077              | 72.9  |
| 53242                | Office machinery & equipment rental & leasing ...                      | 3                       | D                 | D                          | D  | D                   | D   |
| 532420               | Office machinery & equipment rental & leasing .                        | 3                       | D                 | D                          | D  | D                   | D   |
| 5324201              | Office machinery rental & leasing .....                                | 2                       | D                 | D                          | D  | D                   | D   |
| 5324209              | Computer rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 53249                | Oth commercial/industrial machinery & equipment rental & leasing ..... | 32                      | D                 | D                          | D  | D                   | D   |
| 532490               | Oth commercial/industrial machinery & equipment rental & leasing ..... | 32                      | D                 | D                          | D  | D                   | D   |

**Table 9. Revenue by Class of Client for the United States and States: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code       | Geographic area and kind of business                                   | Establishments (number) | Revenue (\$1,000) | Revenue by class of client |  |                     | Revenue of establishments reporting class of client as percent of total revenue |
|------------------|--|-------------------------|-------------------|----------------------------|--|---------------------|---|
|                  |  |                         |                   | Individuals (\$1,000)      | Government (Federal, state, and local) (\$1,000) | All other (\$1,000) |   |
| <b>WISCONSIN</b> |  |                         |                   |                            |  |                     |   |
| 5321             | Automotive equipment rental & leasing .....                            | 202                     | 390 682           | 171 290                    | 3 519  | 215 873             | 80.5  |
| 53211            | Passenger car rental & leasing .....                                   | 76                      | 165 975           | 104 732                    | 3 237  | 58 006              | 83.9  |
| 532111           | Passenger car rental .....   | 60                      | 106 523           | 77 134                     | 2 615  | 26 774              | 91.6  |
| 532112           | Passenger car leasing .....  | 16                      | 59 452            | 27 598                     | 622  | 31 232              | 70.1  |
| 53212            | Truck, utility trailer, & RV rental & leasing .....                    | 126                     | 224 707           | 66 558                     | 282  | 157 867             | 77.9  |
| 532120           | Truck, utility trailer, & RV rental & leasing .....                    | 126                     | 224 707           | 66 558                     | 282  | 157 867             | 77.9  |
| 53221            | Consumer electronics & appliances rental .....                         | 28                      | 15 758            | 11 176                     | 22   | 4 560               | 97.4  |
| 532210           | Consumer electronics & appliances rental .....                         | 28                      | 15 758            | 11 176                     | 22   | 4 560               | 97.4  |
| 532291           | Home health equipment rental .....                                     | 29                      | 24 705            | 14 524                     | 5 471  | 4 710               | 71.5  |
| 532299           | All other consumer goods rental .....                                  | 45                      | 26 286            | 17 821                     | 68   | 8 399               | 96.9  |
| 5323             | General rental centers .....   | 78                      | 35 139            | 28 689                     | 771  | 5 679               | 77.0  |
| 53231            | General rental centers .....   | 78                      | 35 139            | 28 689                     | 771  | 5 679               | 77.0  |
| 532310           | General rental centers .....   | 78                      | 35 139            | 28 689                     | 771  | 5 679               | 77.0  |
| 5324             | Commercial & industrial machinery & equipment rental & leasing .....   | 125                     | 175 857           | 11 449                     | 4 917  | 159 491             | 74.4  |
| 53241            | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 42                      | 94 000            | 2 859                      | 1 655  | 89 486              | 78.2  |
| 532411           | Commercial air/rail/water transportation equip rental & leasing .....  | 5                       | 1 373             | 27                         | —  | 1 346               | 36.6  |
| 532412           | Construction/mining/forestry machinery & equip rental & leasing .....  | 37                      | 92 627            | 2 832                      | 1 655  | 88 140              | 78.8  |
| 53242            | Office machinery & equipment rental & leasing ...                      | 7                       | 5 590             | —                          | —  | 5 590               | 95.9  |
| 532420           | Office machinery & equipment rental & leasing .                        | 7                       | 5 590             | —                          | —  | 5 590               | 95.9  |
| 5324201          | Office machinery rental & leasing .....                                | 1                       | D                 | D                          | D  | D                   | D   |
| 5324209          | Computer rental & leasing .....  | 6                       | D                 | D                          | D  | D                   | D   |
| 53249            | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | 76 267            | 8 590                      | 3 262  | 64 415              | 68.1  |
| 532490           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 76                      | 76 267            | 8 590                      | 3 262  | 64 415              | 68.1  |
| <b>WYOMING</b>   |  |                         |                   |                            |  |                     |   |
| 5321             | Automotive equipment rental & leasing .....                            | 33                      | 17 711            | 16 004                     | 569  | 1 138               | 83.6  |
| 53211            | Passenger car rental & leasing .....                                   | 24                      | 15 369            | 14 042                     | 480  | 847                 | 85.2  |
| 532111           | Passenger car rental .....   | 24                      | 15 369            | 14 042                     | 480  | 847                 | 85.2  |
| 532112           | Passenger car leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53212            | Truck, utility trailer, & RV rental & leasing .....                    | 9                       | 2 342             | 1 962                      | 89   | 291                 | 72.8  |
| 532120           | Truck, utility trailer, & RV rental & leasing .....                    | 9                       | 2 342             | 1 962                      | 89   | 291                 | 72.8  |
| 53221            | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532210           | Consumer electronics & appliances rental .....                         | 5                       | D                 | D                          | D  | D                   | D   |
| 532291           | Home health equipment rental .....                                     | 15                      | D                 | D                          | D  | D                   | D   |
| 532299           | All other consumer goods rental .....                                  | 5                       | D                 | D                          | D  | D                   | D   |
| 5323             | General rental centers .....   | 12                      | 4 765             | 2 184                      | 193  | 2 388               | 46.1  |
| 53231            | General rental centers .....   | 12                      | 4 765             | 2 184                      | 193  | 2 388               | 46.1  |
| 532310           | General rental centers .....   | 12                      | 4 765             | 2 184                      | 193  | 2 388               | 46.1  |
| 5324             | Commercial & industrial machinery & equipment rental & leasing .....   | 49                      | 42 028            | 18 513                     | 730  | 22 785              | 88.6  |
| 53241            | Const/trans/mining/forestry machinery & equip rental & leasing .....   | 38                      | 38 959            | 17 953                     | 221  | 20 785              | 89.2  |
| 532411           | Commercial air/rail/water transportation equip rental & leasing .....  | 1                       | D                 | D                          | D  | D                   | D   |
| 532412           | Construction/mining/forestry machinery & equip rental & leasing .....  | 37                      | D                 | D                          | D  | D                   | D   |
| 53242            | Office machinery & equipment rental & leasing ...                      | —                       | —                 | —                          | —  | —                   | —   |
| 532420           | Office machinery & equipment rental & leasing .                        | —                       | —                 | —                          | —  | —                   | —   |
| 5324201          | Office machinery rental & leasing .....                                | —                       | —                 | —                          | —  | —                   | —   |
| 5324209          | Computer rental & leasing .....  | —                       | —                 | —                          | —  | —                   | —   |
| 53249            | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | 3 069             | 560                        | 509  | 2 000               | 81.3  |
| 532490           | Oth commercial/industrial machinery & equipment rental & leasing ..... | 11                      | 3 069             | 560                        | 509  | 2 000               | 81.3  |

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **NUMBER OF FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

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**SALES, RECEIPTS, OR REVENUE ESTIMATED  
(PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

### REAL ESTATE & RENTAL & LEASING

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per



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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **531109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites

6517 Lessors of railroad property

6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

6531 (pt) Offices of residential real estate agents & brokers

6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

6531 (pt) Offices of real estate appraisers

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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

#### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

#### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

##### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

##### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

#### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primarily engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

#### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

#### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

#### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

#### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or



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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

## ESTABLISHMENT AND FIRM SIZE CATEGORIES

The Establishment and Firm Size report represents a recompilation of data collected in the 1997 Economic Census for the Finance and Insurance Sector and is divided into three categories: establishment size, firm size, and legal form of organization.

**Establishment size.** Only establishments which operated the entire year have been classified into the various revenue and employment size groups used in the Establishment and Firm Size report. An establishment is classified as "operated for the entire year" if it operated 10 months or more during the year. Data for establishments which reported that they were in operation fewer than 10 months are separately summarized as "not operated for the entire year."

**Firm size.** Only firms which operated the entire year have been classified into the various revenue and employment size groups used in the Establishment and Firm Size report. A firm may be either a single establishment (single unit) firm or a multiestablishment (multiunit) firm. A single unit firm is a firm with only one establishment engaged in economic activities. A multiunit firm is a firm with two establishments or more engaged in economic activities. A multiunit firm may, however, operate only one establishment classified in finance and insurance. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For

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example, a firm operates two finance and insurance establishments: a securities brokerage (NAICS 523120), and investment advice (NAICS 523930). At each of the two most detailed levels of classification, each of the establishments is a single establishment operated by a multiunit firm. At the securities, commodity contracts, and other financial investments and related activities subsector level

(NAICS 523), it is a two-establishment multiunit firm. A firm is considered to have “operated for the entire year” if any of its establishments at that NAICS level operated 10 months or more during the year. Data for firms which reported that none of their establishments operated 10 months or more are separately summarized as “not operated for the entire year.”

# Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas

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Not applicable for this report.

# Availability of Data

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For the first time, all results of the 1997 Economic Census are available on the U.S. Census Bureau Internet site at [www.census.gov](http://www.census.gov) and on compact discs (CD-ROMs) for sale by the U.S. Census Bureau. Only selected highlights from the census are published in this report, which is available in print only. For more information, including a description of electronic and printed reports, see the web site or contact the appropriate office listed below:

| Sector   | Telephone    | Toll-free              | E-mail         |
|--|--------------|------------------------|----------------|
| Accommodation and Foodservices .....   | 301-457-2687 | 800-541-8345 press 1   | rcb@census.gov |
| Administrative and Support and Waste Management and Remediation Services ..... | 301-457-2689 | 800-541-8345 press 3   | scb@census.gov |
| Arts, Entertainment, and Recreation .....                                      | 301-457-2689 | 800-541-8345 press 4   | scb@census.gov |
| Auxiliary Establishments .....   | 301-457-2689 | 800-541-8345 press 5   | scb@census.gov |
| Construction .....   | 301-457-4680 | 800-866-6327           | cci@census.gov |
| Educational Services .....   | 301-457-2689 | 800-541-8345 press 4   | scb@census.gov |
| Electric Services .....  | 301-457-2824 | 800-541-8345 press 8   | ucb@census.gov |
| Finance .....  | 301-457-2824 | 800-541-8345 press 7   | fcb@census.gov |
| Health Care and Social Assistance .....  | 301-457-2689 | 800-541-8345 press 4   | scb@census.gov |
| Information:   |              |                        |                |
| Communications, Software Publishing, and Other Information Services .....      | 301-457-2689 | 800-541-8345 press 6   | scb@census.gov |
| Newspaper, Periodical, and Book Publishing .....                               | 301-457-4768 | 800-201-4647 press 7,2 | cmn@census.gov |
| Insurance .....  | 301-457-2824 | 800-541-8345 press 7   | fcb@census.gov |
| Management of Companies and Enterprises:                                       |              |                        |                |
| Central Offices .....  | 301-457-2689 | 800-541-8345 press 3   | scb@census.gov |
| Holding Companies .....  | 301-457-2824 | 800-541-8345 press 7   | fcb@census.gov |
| Manufacturing:   |              |                        |                |
| Chemicals and Petroleum Products .....   | 301-457-4810 | 800-201-4647 press 7,2 | cmn@census.gov |
| Computers and Electronic Equipment .....                                       | 301-457-4821 | 800-201-4647 press 7,4 | cmn@census.gov |
| Food, Dairy, and Tobacco Products .....  | 301-457-4637 | 800-201-4647 press 7,1 | cmn@census.gov |
| Industrial Machinery .....   | 301-457-4757 | 800-201-4647 press 7,3 | cmn@census.gov |
| Primary and Fabricated Metal Products .....                                    | 301-457-4757 | 800-201-4647 press 7,3 | cmn@census.gov |
| Textiles and Apparel .....   | 301-457-4637 | 800-201-4647 press 7,1 | cmn@census.gov |
| Transportation Equipment and Instruments .....                                 | 301-457-4821 | 800-201-4647 press 7,4 | cmn@census.gov |
| Wood, Furniture, Paper, Plastic, and Glass Products .....                      | 301-457-4810 | 800-201-4647 press 7,2 | cmn@census.gov |
| Mining .....   | 301-457-4680 | 800-866-6327           | cmi@census.gov |
| Personal and Laundry Services .....  | 301-457-2689 | 800-541-8345 press 5   | scb@census.gov |
| Professional, Scientific, and Technical Services .....                         | 301-457-2689 | 800-541-8345 press 3   | scb@census.gov |
| Real Estate .....  | 301-457-2824 | 800-541-8345 press 7   | fcb@census.gov |
| Religious, Grantmaking, Civic, Professional, and Similar Organizations ..      | 301-457-2689 | 800-541-8345 press 5   | scb@census.gov |
| Rental and Leasing .....   | 301-457-2824 | 800-541-8345 press 7   | fcb@census.gov |
| Repair and Maintenance Services .....  | 301-457-2689 | 800-541-8345 press 5   | scb@census.gov |
| Retail Trade .....   | 301-457-2687 | 800-541-8345 press 1   | rcb@census.gov |
| Sanitary Services .....  | 301-457-2824 | 800-541-8345 press 8   | ucb@census.gov |
| Transportation .....   | 301-457-2824 | 800-541-8345 press 8   | ucb@census.gov |
| Utilities .....  | 301-457-2824 | 800-541-8345 press 8   | ucb@census.gov |
| Wholesale Trade .....  | 301-457-2725 | 800-541-8345 press 2   | wcb@census.gov |

